

REAL ESTATE, FINANCE & INSURANCE (REFI)

Berks County WDA



For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Customer Service Representatives	\$40,260	450
Insurance Sales Agents	\$68,010	21
Loan Interviewers & Clerks	\$42,920	6
Real Estate Sales Agents	\$53,070	31
Tellers	\$35,390	52

...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$45,930	163
Claims Adjusters, Examiners & Investigators	\$83,410	27
Insurance Appraisers, Auto Damage	N/A	N/A
Property, Real Estate & Community Association Managers	\$68,680	13
Real Estate Brokers	N/A	N/A

...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$76,710	131
Financial Managers	\$141,700	57
Loan Officers	\$74,980	29
Personal Financial Advisors	\$167,830	17
Securities, Commodities & Financial Services Sales Agents	\$75,640	26