# REAL ESTATE, FINANCE & INSURANCE (REFI)

**Delaware County WDA** 













# For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Billing & Posting Clerks	\$50,140	83
Customer Service Representatives	\$43,590	481
Insurance Sales Agents	\$78,140	63
Secretaries & Administrative Assistants	\$44,850	310
Tellers	\$38,650	40

### ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$50,680	264
Claims Adjusters, Examiners & Investigators	\$72,710	39
Insurance Appraisers, Auto Damage	N/A	N/A
Property, Real Estate & Community Association Managers	\$77,630	26
Real Estate Brokers	N/A	N/A

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$83,110	232
Financial Managers	\$153,170	98
Loan Officers	\$86,110	26
Personal Financial Advisors	\$163,390	51
Securities, Commodities & Financial Services Sales Agents	\$79,160	38



**Summer 2023** 

For detailed information on these careers, or to learn about others, check out the PA Career Guide at www.workstats.dli.pa.gov.