REAL ESTATE, FINANCE & INSURANCE (REFI)

Lancaster WDA













For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Customer Service Representatives	\$40,760	501
Insurance Claims & Policy Processing Clerks	\$52,280	17
Insurance Sales Agents	\$75,650	56
Real Estate Sales Agents	\$53,320	62
Tellers	\$36,260	103

...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$44,830	273
Claims Adjusters, Examiners & Investigators	\$71,770	19
Insurance Appraisers, Auto Damage	N/A	N/A
Property, Real Estate & Community Association Managers	\$68,810	34
Real Estate Brokers	N/A	N/A

...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$76,790	203
Credit Analysts	\$79,290	9
Loan Officers	\$82,490	37
Personal Financial Advisors	\$160,150	41
Securities, Commodities & Financial Services Sales Agents	\$71,990	57



Summer 2023

For detailed information on these careers, or to learn about others, check out the PA Career Guide at www.workstats.dli.pa.gov.