

# REAL ESTATE, FINANCE & INSURANCE (REFI)

Lehigh Valley WDA



## For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Billing & Posting Clerks	\$45,300	110
Insurance Sales Agents	\$61,960	98
Loan Interviewers & Clerks	\$45,290	25
Real Estate Sales Agents	\$56,130	34
Tellers	\$36,340	94

## ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$45,190	275
Claims Adjusters, Examiners & Investigators	\$72,660	9
Insurance Appraisers, Auto Damage	N/A	N/A
Property, Real Estate & Community Association Managers	\$76,750	21
Real Estate Brokers	N/A	N/A

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$79,810	242
Financial, Investment & Risk Specialists, All Other	N/A	40
Loan Officers	\$82,660	33
Personal Financial Advisors	\$159,570	31
Securities, Commodities & Financial Services Sales Agents	\$69,540	45