

# REAL ESTATE, FINANCE & INSURANCE (REFI)

Luzerne-Schuylkill WDA



## For Today...

| REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING | AVERAGE ANNUAL WAGE | ANNUAL DEMAND |
|---|---------------------|---------------|
| Billing & Posting Clerks                            | \$42,290            | 42            |
| Customer Service Representatives                    | \$37,310            | 457           |
| Insurance Sales Agents                              | \$68,470            | 37            |
| Real Estate Sales Agents                            | \$52,300            | 25            |
| Tellers   | \$34,710            | 41            |

## ...Tomorrow...

| REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE | AVERAGE ANNUAL WAGE | ANNUAL DEMAND |
|--|---------------------|---------------|
| Bookkeeping, Accounting & Auditing Clerks                                | \$43,500            | 159           |
| Claims Adjusters, Examiners & Investigators                              | \$76,950            | 52            |
| Insurance Appraisers, Auto Damage  | N/A                 | N/A           |
| Property, Real Estate & Community Association Managers                   | \$64,260            | 15            |
| Real Estate Brokers  | N/A                 | N/A           |

## ...and the Future

| REQUIRES A BACHELOR'S DEGREE OR HIGHER                    | AVERAGE ANNUAL WAGE | ANNUAL DEMAND |
|---|---------------------|---------------|
| Accountants & Auditors                                    | \$74,040            | 90            |
| Credit Counselors   | \$50,250            | 3             |
| Loan Officers   | \$72,100            | 20            |
| Personal Financial Advisors                               | \$168,650           | 13            |
| Securities, Commodities & Financial Services Sales Agents | \$75,210            | 22            |