

# REAL ESTATE, FINANCE & INSURANCE (REFI)

Pennsylvania Statewide



## For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Customer Service Representatives	\$41,810	15,067
Insurance Claims & Policy Processing Clerks	\$50,490	998
Insurance Sales Agents	\$68,890	1,846
Real Estate Sales Agents	\$56,760	1,365
Tellers	\$35,010	1,698

## ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$46,240	6,167
Claims Adjusters, Examiners & Investigators	\$72,680	973
Insurance Appraisers, Auto Damage	\$76,630	13
Property, Real Estate & Community Association Managers	\$76,320	447
Real Estate Brokers	N/A	179

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$78,780	5,370
Credit Analysts	\$81,630	194
Loan Officers	\$81,240	878
Personal Financial Advisors	\$163,400	958
Securities, Commodities & Financial Services Sales Agents	\$81,870	1,175