# REAL ESTATE, FINANCE & INSURANCE (REFI)

#### Pennsylvania Statewide













# For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Customer Service Representatives	\$41,810	15,067
Insurance Claims & Policy Processing Clerks	\$50,490	998
Insurance Sales Agents	\$68,890	1,846
Real Estate Sales Agents	\$56,760	1,365
Tellers	\$35,010	1,698

### ....Tomorrow....

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$46,240	6,167
Claims Adjusters, Examiners & Investigators	\$72,680	973
Insurance Appraisers, Auto Damage	\$76,630	13
Property, Real Estate & Community Association Managers	\$76,320	447
Real Estate Brokers	N/A	179

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$78,780	5,370
Credit Analysts	\$81,630	194
Loan Officers	\$81,240	878
Personal Financial Advisors	\$163,400	958
Securities, Commodities & Financial Services Sales Agents	\$81,870	1,175

#### Summer 2023

For detailed information on these careers, or to learn about others, check out the PA Career Guide at www.workstats.dli.pa.gov.

pennsylvania

PARTMENT OF LABOR & INDUSTRY NTER FOR WORKFORCE INFORMATION & ANALYSIS

Occupations selected based on an analysis of the area's industry employment and staffing patterns. Average Annual Wages represent 2022 cross-industry wages for the area. Annual Demand is cross-industry and comes from the 2020-30 employment projections for the area.