

# REAL ESTATE, FINANCE & INSURANCE (REFI)

Philadelphia County WDA



## For Today...

REQUIRES SHORT OR MODERATE-TERM ON-THE-JOB TRAINING	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Billing & Posting Clerks	\$49,690	232
Insurance Claims & Policy Processing Clerks	\$52,750	135
Insurance Sales Agents	\$77,840	90
Real Estate Sales Agents	\$57,100	218
Tellers	\$38,170	42

## ...Tomorrow...

REQUIRES LONG-TERM TRAINING, POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Bookkeeping, Accounting & Auditing Clerks	\$51,100	611
Claims Adjusters, Examiners & Investigators	\$79,420	148
Insurance Appraisers, Auto Damage	N/A	N/A
Property, Real Estate & Community Association Managers	\$81,530	62
Real Estate Brokers	N/A	N/A

## ...and the Future

REQUIRES A BACHELOR'S DEGREE OR HIGHER	AVERAGE ANNUAL WAGE	ANNUAL DEMAND
Accountants & Auditors	\$88,940	851
Credit Analysts	\$92,150	13
Loan Officers	\$97,150	30
Personal Financial Advisors	\$173,080	85
Securities, Commodities & Financial Services Sales Agents	\$91,130	136