# REAL ESTATE, FINANCE & INSURANCE (REFI)

#### Three Rivers WDA









## For Today...

| REQUIRES SHORT OR MODERATE-TERM<br>ON-THE-JOB TRAINING | AVERAGE<br>ANNUAL<br>WAGE | ANNUAL<br>DEMAND |
|--|---------------------------|------------------|
| Customer Service Representatives                       | \$41,590                  | 2,314            |
| Insurance Claims & Policy Processing Clerks            | \$47,100                  | 188              |
| Insurance Sales Agents                                 | \$65,580                  | 252              |
| Loan Interviewers & Clerks                             | \$42,890                  | 154              |
| Real Estate Sales Agents                               | \$59,730                  | 199              |

#### ....Tomorrow....

| REQUIRES LONG-TERM TRAINING,<br>POSTSECONDARY AWARD AND/OR ASSOCIATE DEGREE | AVERAGE<br>ANNUAL<br>WAGE | ANNUAL<br>DEMAND |
|---|---------------------------|------------------|
| Bookkeeping, Accounting & Auditing Clerks                                   | \$46,060                  | 822              |
| Claims Adjusters, Examiners & Investigators                                 | \$61,740                  | 149              |
| Insurance Appraisers, Auto Damage   | N/A                       | N/A              |
| Property, Real Estate & Community Association Managers                      | \$76,450                  | 64               |
| Real Estate Brokers   | \$65,780                  | N/A              |

### ...and the Future

| REQUIRES A BACHELOR'S DEGREE OR HIGHER                    | AVERAGE<br>ANNUAL<br>WAGE | ANNUAL<br>DEMAND |
|---|---------------------------|------------------|
| Accountants & Auditors                                    | \$77,390                  | 743              |
| Credit Analysts   | \$91,320                  | 56               |
| Loan Officers   | \$77,060                  | 213              |
| Personal Financial Advisors                               | \$189,570                 | 128              |
| Securities, Commodities & Financial Services Sales Agents | \$82,450                  | 214              |

#### Summer 2023

For detailed information on these careers, or to learn about others, check out the PA Career Guide at www.workstats.dli.pa.gov.

pennsylvania

PARTMENT OF LABOR & INDUSTRY NTER FOR WORKFORCE INFORMATION & ANALYSIS

Occupations selected based on an analysis of the area's industry employment and staffing patterns. Average Annual Wages represent 2022 cross-industry wages for the area. Annual Demand is cross-industry and comes from the 2020-30 employment projections for the area.