1	COMMONWEALTH OF PENNSYLVANIA
2	DEPARTMENT OF STATE
3	BUREAU OF PROFESSIONAL AND OCCUPATIONAL AFFAIRS
4	
5	<u>FINAL MINUTES</u>
6	
7	MEETING OF:
8	
9	STATE REAL ESTATE COMMISSION
10	
11	TIME: 11:07 A.M.
12	
13	Held at
14	PENNSYLVANIA DEPARTMENT OF STATE
15	2525 North 7th Street
16	CoPA HUB, Eaton Conference Room
17	Harrisburg, Pennsylvania 17110
18	as well as
19	VIA MICROSOFT TEAMS
20	
21	January 17, 2024
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1	State Real Estate Commission
2	January 17, 2024
1 2 3 4 5	
5	COMMISSION MEMBERS:
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7	Gaetano P. Piccirilli, Esquire, Chair, Public Member
8 9 10 11	Kyle Sampson, Vice Chair, Public Member
	Annie Hanna Cestra, Secretary, Industry Member - Absent
	Joseph Tarantino, Industry Member
12	Jeffrey J. Johnson, Industry Member - Absent
13	Anne M. Rubin, Industry Member
14 15	Guy Saxton, Cemetery Member Jennifer Thomson, Esquire, Attorney General
$10 \\ 16$	designee
17	Arion R. Claggett, Acting Commissioner, Bureau of
18	Professional and Occupational Affairs
19 20	
20 21	COMMISSION PERSONNEL:
22	
23	Dean F. Picarella, Esquire, Senior Commission Counsel
24	Carole Clarke Smith, Esquire, Senior Commission
25 26 27	Counsel Ray J. Michalowski, Esquire, Senior Commission
	Prosecutor
28	Timothy A. Fritsch, Esquire, Commission Prosecution
29 30	Liaison Caroline A. Bailey, Esquire, Commission Prosecutor
31	Ashley P. Murphy, Esquire, Commission Prosecutor
32	Angela L. Solomon, Esquire, Commission Prosecutor
33	Nathan C. Giunta, Esquire, Commission Prosecutor
34	Deon Bowers, Commission Administrator
35 36	Marc Farrell, Esquire, Regulatory Counsel, Office of Chief Counsel, Department of State
37	Carlton Smith, Deputy Chief Counsel, Prosecution
38	Division
39	Jessica Zukoski, Senior Legal Analyst, Department of
40 41	State Deena Parmelee, Legal Office Administrator 1,
42	Department of State
43	Ben McFadden, Extern, Department of State
44	Ryan Petchal, Extern, Department of State
45 46	
40 47	ALSO PRESENT:
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49	Henry (Hank) Lerner, Esquire, Chief Legal Officer,
50	Pennsylvania Association of Realtors

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1 2	State Real Estate Commission January 17, 2024
3 4	ALSO PRESENT: (cont.)
5 6 7 8	Preston Moore, President, Pennsylvania Association of Realtors
9 10 11	Timothy Galbraith, Assistant Director, Temple University's Real Estate Institute Lisa Frey, Licensed Realtor at Berkshire Hathaway
12 13 14	HomeServices Fox & Roach Realtors Kurt Miller, Director of Risk Management, Berkshire Hathaway HomeServices Fox & Roach Realtors
15 16 17	Michel Lautensack, President, Del Val Realty & Property Management
18 19 20	Association of Realtors Autumn Hicks
21 22 23	,
24 25 26	Lauren Sams, Exit Realty Shoals Lisa Aaron, Professional Standards & Education Manager, Pennsylvania Association of Realtors
27 28 29	Lisa Ginsburg, Director of Education, Bucks County Real Estate Institute Rachel Wilbur-Adams
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4 * * * 1 2 State Real Estate Commission 3 January 17, 2024 * * * 4 5 [Pursuant to Section 708(a)(5) of the Sunshine Act, at 9:00 a.m. the Commission entered into Executive 6 7 Session with Dean F. Picarella, Esquire, Senior 8 Commission Counsel, for the purpose of conducting 9 quasi-judicial deliberations on matters currently 10 pending before the Commission that are listed on the 11 agenda. The Commission returned to open session at 12 11:00 a.m.] 13 * * * [Dean F. Picarella, Esquire, Senior Commission 14 15 Counsel, informed everyone that the meeting was being recorded, and voluntary participation constituted 16 consent to be recorded. 17 18 Mr. Picarella also noted the Commission entered 19 into Executive Session for the purpose of conducting 20 quasi-judicial deliberations on a number of matters 21 currently pending before the Commission and to 22 receive the advice of counsel.] 23 * * * 24 The regularly scheduled meeting of the State Real 25 Estate Commission was held on Wednesday, January 17,

1 2024. Gaetano P. Piccirilli, Esquire, Chair, Public 2 Member, officially called the meeting to order at 3 11:07 a.m. Guy Saxton experienced technical difficulties during the commencement of the meeting. 4 * * * 5 Roll Call 6 7 [Gaetano P. Piccirilli, Esquire, Chair, Public 8 Member, requested a roll call of Commission members.] * * * 9 10 Introduction of Attendees 11 [Arion R. Claggett, Acting Commissioner, Bureau of 12 Professional and Occupational Affairs, provided an 13 introduction of attendees.] * * * 14 15 Pledge of Allegiance 16 [The Pledge of Allegiance was recited.] * * * 17 18 Approval of minutes of the December 4, 2023 meeting 19 CHAIR PICCIRILLI: 20 We will entertain a motion relative to 21 the minutes from our last meeting. 22 MR. PICARELLA: 23 I believe the Commission Chair would 24 entertain a motion to adopt the minutes 25 of the December 4, 2023 meeting as

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1 presented. CHAIR PICCIRILLI: 2 3 Is there a motion? ACTING COMMISSIONER CLAGGETT: 4 5 So moved. CHAIR PICCIRILLI: 6 7 Second? 8 MS. RUBIN: 9 Second. 10 CHAIR PICCIRILLI: 11 Any discussion on the motion? We'll do the roll call. 12 13 14 Gaetano Piccirilli, aye; Kyle Sampson, 15 aye; Joseph Tarantino, aye; Jennifer 16 Thompson, aye; Arion Claggett, aye; 17 Anne Rubin, aye. 18 [The motion carried unanimously.] * * * 19 20 Miscellaneous - Appointment - Annual Prosecution Division Presentation 21 22 [Carlton Smith, Esquire, Deputy Chief Counsel, 23 Prosecution Division, informed Commission members 24 that he assumed his role in March 2023 when Carolyn 25 DeLaurentis was promoted to the Executive Deputy

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Chief Counsel position and provided a brief summary
 of his professional background.

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3 Mr. Smith presented the 2023 Prosecution 4 Division's Annual Report for the Pennsylvania State 5 Real Estate Commission. He reported 74,676 active 6 licensees with 1,232 opened cases in 2023, noting a 7 decrease from 2022. He also reported 917 open cases 8 and 1,471 closed cases. He stated the average number 9 of days to close a case from the time the complaint 10 is received until disposition was 259 days in 2023 and 265 days in 2022. He mentioned their goal is to 11 12 have a case disposed of within a year or less across 13 all boards.

14 Mr. Smith stated fines under Act 48 were the most 15 common discipline in 2023 and also noted 19 16 probations. He reported 18 reinstatements were 17 granted and 1 denied. He addressed revocations, 18 noting the majority are due to criminal convictions. Mr. Smith addressed cases where there was no 19 20 discipline and referred to prosecution not warranted 21 under ZO2 at 851 cases in 2023 and around 1,100 in 22 2022. He reported 74 withdrawals of complaints in 23 2023 and 109 in 2022. He also addressed warning 24 letters under Z18, noting they are the most 25 appropriate course of action when cases are fairly

8 mundane in terms of seriousness. 1 2 Acting Commissioner Claggett thanked Mr. Smith 3 for the presentation.] * * * 4 5 Miscellaneous - Appointment - Temple University's 6 Real Estate Institute's Initiatives 7 [Timothy Galbraith, Assistant Director, Temple 8 University's Real Estate Institute, presented to the 9 Commission to speak about their program, goals, and 10 initiatives they are currently undertaking with the 11 help of Commissioner Kyle Sampson. Mr. Galbraith addressed the Real Estate 12 13 Institute's program and mission, noting they have 14 always strived to provide high-quality real estate 15 education and continuing education to students from all walks of life, along with providing the necessary 16 17 training they need for not just the exams but their 18 careers as well. Mr. Galbraith provided a brief overview and 19 20 summary of their program, noting it was founded in 21 1974 by Jay Lamont. He stated it is based at Temple 22 University's Center City Campus but also serves 23 people elsewhere throughout the Commonwealth and even 24 outside of Pennsylvania through Zoom and Teams. 25 Mr. Galbraith noted they follow the spring,

1 summer, and fall semester schedule of Temple
2 University and serve approximately 150 to 200
3 students per semester. He mentioned having plenty of
4 notable alumni and instructors at the Real Estate
5 Institute, including members of the Real Estate
6 Commission and Allan Domb.

Mr. Galbraith noted they seek to expand educational and career-building opportunities for students, particularly with real estate licensure compared to other forms of education and career building because it is lower cost and a more convenient time commitment as well.

13 Mr. Galbraith mentioned receiving a grant from 14 the School District of Philadelphia to deliver their 15 coursework to students in West Philadelphia High 16 School starting soon. He addressed their strong commitment at the Real Estate Institute to educate 17 18 the public and inform students on how to be good real 19 estate salespeople and have a strong sense of ethics. 20 Mr. Galbraith addressed ongoing initiatives, 21 noting the assistance of Commissioner Sampson. Нe 22 stated the Real Estate Institute is currently 23 partnering with another organization at Temple 24 University called Branching Up, which is based at

25 Temple's Harrisburg Campus, and works with

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populations who are incarcerated or have been 1 2 incarcerated and currently reentering society. 3 Mr. Galbraith stated they focus primarily on horticulture and greenery jobs and careers for their 4 5 participants but are seeking to expand their types of 6 programs. He noted the Real Estate Institute is 7 seeking to find ways to deliver coursework to 8 students to provide an additional opportunity for 9 this population to reenter society. 10 Mr. Galbraith again mentioned that real estate 11 licensure is a great outlet for career building and 12 starting over for this population considering the low 13 cost and convenient commitment, where coursework 14 takes weeks and then can take the exam. 15 Mr. Galbraith believed real estate licensure is a 16 great fit for the Branching Up program, noting the Real Estate Institute continues to receive inquiries 17 18 from students who have a record or have been 19 incarcerated or are currently incarcerated about 20 taking their coursework. He mentioned there is 21 interest among this population in pursuing this 22 career. He was excited to pursue this opportunity 23 and give individuals the opportunity to build their 24 careers and reenter society. 25 Mr. Galbraith noted Commissioner Sampson is also

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helping them with sharing student data from the Real Estate Institute to assess their program, noting they would like to share their student data with the Commission to see how many of their students have passed the licensing exam, along with how many are currently licensed. He offered to share the data once it becomes available.

8 Mr. Galbraith addressed another ongoing 9 initiative thanks to Commissioner Sampson, noting he 10 suggested the addition of education topics relating 11 to wills, deeds, and even tangled titles given that 12 it is a huge issue in Philadelphia.

Mr. Galbraith addressed how the Real Estate Commission could help and explained that Branching Up staff at Temple University have concerns and would like reassurance that students reentering society can pursue this career, along with more clarity on how they can navigate the application process.

Mr. Galbraith stated the in-person operations are based at Center City Campus, but they have had operations at Ambler and something to revisit. He noted it was primarily Center City and virtual through Zoom.

24 Chair Piccirilli thanked Mr. Galbraith for the 25 presentation.]

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* * * 1 2 Report of Prosecutorial Division 3 [Ashley P. Murphy, Esquire, Commission Prosecutor, 4 presented the Consent Agreement for Case No. 23-56-5 008006.1 * * * 6 7 [Angela L. Solomon, Esquire, Commission Prosecutor, 8 presented the Consent Agreement for Case No. 19-56-9 003650.1 * * * 10 11 [Timothy A. Fritsch, Esquire, Commission Prosecution 12 Liaison, presented the Consent Agreements for Case 13 No. 22-56-013383 and Case No. 21-56-002757.] 14 MR. PICARELLA: 15 After hearing the presentations of the 16 prosecution, do any Commission members 17 believe we need to go back into 18 Executive Session to discuss any matter 19 further? Not hearing any. I believe the Commission Chair 20 21 would entertain a motion to approve the 22 Consent Agreements at Case No. 23-56-23 008066, Case No. 19-56-003650, Case No. 24 22-56-013383, and Case No. 21-56-25 002757.

13 CHAIR PICCIRILLI: 1 2 Is there a motion? 3 ACTING COMMISSIONER CLAGGETT: 4 So moved. 5 CHAIR PICCIRILLI: 6 Is there a second? 7 MS. RUBIN: 8 Second. 9 CHAIR PICCIRILLI: 10 Any discussion on the motion? Let's do the roll call vote. 11 12 13 Gaetano Piccirilli, aye; Kyle Sampson, 14 aye; Joseph Tarantino, aye; Anne Rubin, 15 aye; Guy Saxton, aye; Jennifer 16 Thompson, aye; Arion Claggett, aye. 17 [The motion carried unanimously. The Respondent's 18 name at Case No. 23-56-008066 is Gary M. Gutshall; 19 Case No. 19-56-003650, Gary D. Nichols; Case No. 22-20 56-013383, William J. Lehuta; and Case No. 21-56-21 002757, Karrol A. Lloyd.] * * * 22 23 Report of Commission Counsel - Proposed Adjudication 24 and Order 25 MR. PICARELLA:

The first item is a Proposed 1 2 Adjudication at Case No. 20-56-012513, 3 Michel E. Lautensack. 4 Based upon discussions in Executive 5 Session, I believe the Commission Chair 6 would entertain a motion to adopt the 7 Hearing Examiner's Proposed Adjudication and Order in this matter 8 9 and direct Counsel to prepare the 10 Commission's Final Order. 11 CHAIR PICCIRILLI: Is there such a motion? 12 13 ACTING COMMISSIONER CLAGGETT: 14 So moved. 15 MR. SAXTON: 16 Second. 17 CHAIR PICCIRILLI: 18 Any discussion? Let's proceed with the roll call vote. 19 20 21 Gaetano Piccirilli, aye; Kyle Sampson, 22 aye; Joseph Tarantino, aye; Anne Rubin, 23 aye; Guy Saxton, aye; Jennifer 24 Thompson, aye; Arion Claggett, aye. 25 [The motion carried unanimously.]

* * * 1 2 Report of Commission Counsel - Final Adjudications 3 and Orders MR. PICARELLA: 4 5 The next item on the agenda at item 7 6 is Autumn Hicks, Case No. 23-56-009636. 7 Based upon discussions in Executive Session, I believe the Commission Chair 8 9 would entertain a motion to adopt the 10 Adjudication and Order in this matter and direct Counsel to issue it as the 11 Final Order of the Commission. 12 13 CHAIR PICCIRILLI: 14 Is there such a motion? 15 ACTING COMMISSIONER CLAGGETT: 16 So moved. MR. SAXTON: 17 18 Second. 19 CHAIR PICCIRILLI: 20 Any discussion? Let's proceed with the 21 roll call vote. 22 23 Gaetano Piccirilli, aye; Kyle Sampson, 24 no; Joseph Tarantino, aye; Anne Rubin, 25 aye; Guy Saxton, aye; Jennifer

16 1 Thompson, aye; Arion Claggett, aye. 2 [The motion carried. Kyle Sampson opposed the 3 motion.] * * * 4 MR. PICARELLA: 5 Next is item 8, Weston Wang Saunders, 6 7 Case Nos. 19-56-016492 & 20-56-001511. Based upon discussions in Executive 8 9 Session, I believe the Commission Chair 10 would entertain a motion to adopt the Adjudication and Order in this matter 11 and direct Counsel to issue it as the 12 13 Final Order of the Commission. 14 CHAIR PICCIRILLI: 15 Is there such a motion? 16 ACTING COMMISSIONER CLAGGETT: 17 So moved. 18 CHAIR PICCIRILLI: 19 Is there a second? 20 MR. SAXTON: 21 Second. 22 CHAIR PICCIRILLI: 23 Any discussion? Let's proceed with the roll call vote. 24 25

Gaetano Piccirilli, aye; Kyle Sampson, 1 2 aye; Joseph Tarantino, aye; Anne Rubin, 3 aye; Guy Saxton, aye; Jennifer 4 Thompson, aye; Arion Claggett, aye. 5 [The motion carried unanimously.] * * * 6 7 MR. PICARELLA: 8 Next is item 9, Marlene Coachi, Case 9 No. 22-56-005072. 10 Based upon discussions in Executive Session, I believe the Commission Chair 11 12 would entertain a motion to adopt the 13 Adjudication and Order in this matter 14 and direct Counsel to issue it as the 15 Final Order of the Commission. 16 CHAIR PICCIRILLI: 17 Is there such a motion? 18 ACTING COMMISSIONER CLAGGETT: 19 So moved. 20 CHAIR PICCIRILLI: 21 Is there a second? 22 MR. SAXTON: 23 Second. CHAIR PICCIRILLI: 24 25 Any discussion? Let's proceed with the

18 roll call vote. 1 2 3 Gaetano Piccirilli, aye; Kyle Sampson, 4 no; Joseph Tarantino, aye; Anne Rubin, 5 aye; Guy Saxton, aye; Jennifer Thompson, aye; Arion Claggett, aye. 6 7 [The motion carried. Kyle Sampson opposed the 8 motion.] 9 * * * 10 MR. PICARELLA: 11 Next is item 10, Robbie Dimatteo, Case No. 21-56-017984. 12 13 Based upon discussions in Executive 14 Session, I believe the Commission Chair 15 would entertain a motion to adopt the 16 Adjudication and Order in this matter with an edit to the Order being made 17 18 consistent with comments in Executive Session to clarify the Order regarding 19 20 probation and direct Counsel after the 21 edit to issue the Adjudication and 22 Order as the Final Order of the 23 Commission. 24 CHAIR PICCIRILLI: Is there a motion? 25

19 ACTING COMMISSIONER CLAGGETT: 1 2 So moved. 3 CHAIR PICCIRILLI: 4 Is there a second? MR. SAXTON: 5 6 Second. 7 CHAIR PICCIRILLI: 8 Any question on the motion? Let's 9 proceed with the roll call vote. 10 11 Gaetano Piccirilli, aye; Kyle Sampson, 12 aye; Joseph Tarantino, aye; Anne Rubin, 13 aye; Guy Saxton, aye; Jennifer 14 Thompson, aye; Arion Claggett, aye. 15 [The motion carried unanimously.] * * * 16 MR. PICARELLA: 17 18 Next is item 11, Samuel Florent, Case No. 21-56-000113. The Commission is 19 20 going to table that and have Counsel 21 redraft a new Adjudication and Order 22 consistent with discussions in 23 Executive Session. * * * 24 25 Report of Commission Counsel - Motions

1 MR. PICARELLA: 2 Item 12 is Paul J. Bauder, Case No. 22-3 56-002397; item 13, John K. Katzbeck, Case Nos. 21-56-018852, 23-56-002685, & 4 5 23-56-005952; and item 14, Salvatore Albert Salvio, Case No. 21-56-007710. 6 7 Based upon deliberations in Executive Session, I believe the 8 9 Commission Chair would entertain a 10 motion to grant the Commonwealth's Motion to Deem Facts Admitted in these 11 matters and direct Counsel to draft the 12 13 Final Adjudication and Order in 14 accordance with the discussions in 15 Executive Session. 16 CHAIR PICCIRILLI: Is there a motion? 17 18 ACTING COMMISSIONER CLAGGETT: 19 So moved. 20 CHAIR PICCIRILLI: 21 Is there a second? 22 MR. SAXTON: 23 Second. CHAIR PICCIRILLI: 24 25 Any discussion on the motion? Hearing

21 1 Let's proceed with the roll call none. 2 vote. 3 Gaetano Piccirilli, aye; Kyle Sampson, 4 5 aye; Joseph Tarantino, aye; Anne Rubin, aye; Guy Saxton, aye; Jennifer 6 7 Thompson, aye; Arion Claggett, aye. 8 [The motion carried unanimously.] 9 10 Report of Commission Counsel - Regulatory Report 11 [Marc Farrell, Esquire, Regulatory Counsel, Office of 12 Chief Counsel, stated the Counsel division at the 13 Bureau of Professional and Occupational Affairs 14 (BPOA) has had one attorney assigned to regulations 15 full-time but has recently increased to three attorneys to have regulations reviewed, approved, and 16 17 written. He also noted each board and commission has 18 been assigned their own dedicated regulatory counsel, 19 and he was assigned to the Real Estate Commission. 20 Mr. Farrell stated the Commission currently has 21 three ongoing regulatory packages at different stages 22 in the process. He addressed the broker price 23 opinion regulation, noting the next step is to 24 publish them as proposed regulations after the Office 25 of Attorney General signs off and is hoping to have

1 that published as proposed by the time the Commission 2 meets in April.

3 Mr. Farrell addressed the Act 41 licensure by endorsement rulemaking package. He informed 4 5 Commission members that the documents have all been 6 prepared and is going through the necessary internal 7 departmental review and then would go to the Governor's Office for review. He hoped to have all 8 9 those approvals and reviews accomplished also by the 10 April meeting.

Mr. Farrell will bring all of the general revisions package documents back to the Commission for a unified review possibly for the May meeting. Ms. Rubin commented that the revisions started six years ago and asked what happens after they review everything in May.

Mr. Farrell explained that the next step would be internal departmental reviews, which includes the Policy Office, Budget Office, Office of General Counsel, and then the Office of Attorney General for a proposed rulemaking package.

Ms. Rubin expressed frustration with the time the general revisions package is taking but noted appreciation for anything Mr. Farrell could do to move the package forward as quickly as possible.

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Chair Piccirilli commented that he looked forward 1 2 to working with Mr. Farrell and thanked him for his 3 time.] * * * 4 5 Report of Commission Chairperson [Gaetano P. Piccirilli, Esquire, Chair, Public 6 7 Member, commented that Central Pennsylvania and 8 Western Pennsylvania have been dealing with some 9 adverse weather and hopes everyone stays safe. He 10 noted looking forward to seeing everyone in person at 11 the next meeting.] * * * 12 13 Report of Acting Commissioner - No Report * * * 14 15 Report of Commission Administrator 16 [Deon Bowers, Commission Administrator, requested approval for the 2025 Commission meeting dates.] 17 18 MR. PICARELLA: 19 Is there a motion to accept the 20 tentative 2025 meeting dates and 21 proceed with those? 22 ACTING COMMISSIONER CLAGGETT: 23 So moved. CHAIR PICCIRILLI: 24 25 Is there a second?

24 1 MR. SAMPSON: 2 Second. 3 CHAIR PICCIRILLI: 4 Any discussion on the motion? Let's 5 proceed with the roll call vote. 6 7 Gaetano Piccirilli, aye; Kyle Sampson, 8 aye; Joseph Tarantino, aye; Anne Rubin, 9 aye; Guy Saxton, aye; Jennifer 10 Thompson, aye; Arion Claggett, aye. [The motion carried unanimously.] 11 * * * 12 13 Report of Committees - Education/Examination MR. SAXTON: 14 15 The Education Committee would like to 16 make a motion to approve the following four CE courses: 17 Real Estate 18 Advertising with Agency, Agency and 19 Advertising, Broker and Licensee 20 Responsibilities, and Roles and Rules 21 for Brokers and Agents. 22 CHAIR PICCIRILLI: 23 Those being 17, 18, 20, and 21 on the 24 agenda. 25 Is there a second?

25 MS. RUBIN: 1 2 Second. 3 CHAIR PICCIRILLI: 4 Any discussion on the motion? Let's 5 proceed with the roll call vote. 6 7 Gaetano Piccirilli, aye; Kyle Sampson, 8 aye; Joseph Tarantino, aye; Anne Rubin, 9 aye; Guy Saxton, aye; Jennifer 10 Thompson, aye; Arion Claggett, aye. 11 [The motion carried unanimously.] * * * 12 13 MR. SAXTON: 14 The Education Committee would like to 15 make the following motion to deny the Application for CE Credits for Social 16 17 Media with a K.I.S.S. 18 CHAIR PICCIRILLI: 19 That would be item 19 on the agenda. 20 Is there a second? 21 MS. RUBIN: 22 Second. 23 CHAIR PICCIRILLI: 24 Any discussion on the motion? Hearing 25 none. Let's proceed with the roll call

26 1 vote. 2 3 Gaetano Piccirilli, aye; Kyle Sampson, aye; Joseph Tarantino, aye; Anne Rubin, 4 5 aye; Guy Saxton, aye; Jennifer 6 Thompson, aye; Arion Claggett, aye. 7 [The motion carried unanimously.] * * * 8 9 MR. SAXTON: 10 Item 16. The Education Committee would like to make the following motion to 11 12 provisionally deny the Application of 13 Sonia Castro for a Director of Real 14 Estate Education Provider. 15 CHAIR PICCIRILLI: 16 Is there a second? 17 MS. RUBIN: 18 Second. 19 CHAIR PICCIRILLI: 20 Any question on the motion? Hearing 21 Let's proceed with the roll call none. 22 vote. 23 24 Gaetano Piccirilli, aye; Kyle Sampson, 25 aye; Joseph Tarantino, aye; Anne Rubin,

1 aye; Guy Saxton, aye; Jennifer Thompson, aye; Arion Claggett, aye. 2 3 [The motion carried unanimously.] * * * 4 5 Report of Committees - Enforcement - Application Review 6 7 MR. PICARELLA: Item 22. Based upon the discussions in 8 9 Executive Session, I believe the Commission Chair would entertain a 10 11 motion to approve the Application of 12 Scott A. Kleinfelter. 13 CHAIR PICCIRILLI: 14 Is there such a second? 15 MS. RUBIN: 16 So moved. CHAIR PICCIRILLI: 17 18 Is there a second? MR. TARANTINO: 19 20 Second. 21 CHAIR PICCIRILLI: Any discussion on the motion? Let's 22 23 proceed with the roll call vote. 24 25 Gaetano Piccirilli, aye; Kyle Sampson,

aye; Joseph Tarantino, aye; Anne Rubin, 1 2 aye; Guy Saxton, aye; Jennifer 3 Thompson, aye; Arion Claggett, aye. 4 [The motion carried unanimously.] * * * 5 Miscellaneous 6 7 [Gaetano P. Piccirilli, Esquire, Chair, Public 8 Member, noted the next Commission meeting dates are 9 scheduled for February 27 and then April 9.] * * * 10 Public Comment 11 12 [Henry (Hank) Lerner, Esquire, Chief Legal Officer, 13 Pennsylvania Association of Realtors, introduced 14 Preston Moore, the president of the Pennsylvania 15 Association of Realtors. Mr. Moore provided a brief 16 summary of his professional background. Не reinforced PAR's commitment to working with the Real 17 18 Estate Commission. He stated the deadline for real 19 estate license renewal is quickly approaching, noting 20 the Pennsylvania Association of Realtors (PAR) 21 already has a page on their website reminding 22 everyone of the renewal this year. He requested the 23 Commission notify PAR when renewal notices are being 24 sent to ensure realtors are aware of the deadline. 25 Chair Piccirilli thanked Mr. Moore for his

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comments and wished him the best of luck during his term.] * * * Adjournment CHAIR PICCIRILLI: Is there a motion to adjourn today's meeting? MR. SAXTON: So moved. * * * [There being no further business, the State Real Estate Commission Meeting adjourned at 12:17 p.m.] * * *

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2	CERTIFICATE
3	
4	I hereby certify that the foregoing summary
5	minutes of the State Real Estate Commission meeting,
6	was reduced to writing by me or under my supervision,
7	and that the minutes accurately summarize the
8	substance of the State Real Estate Commission
9	meeting.
10	
11	A full to
12	Rochy Wilbur - Adams
13	Rachel Wilbur-Adams,
14	Minute Clerk
15	Sargent's Court Reporting
16	Service, Inc.
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1 2 3		STATE REAL ESTATE COMMISSION REFERENCE INDEX	
4 5		January 17, 2024	
6 7 8	TIME	AGENDA	
9 10 11	9:00 11:00	Executive Session Return to Open Session	
12	11:07	Official Call to Order	
13 14 15	11:07	Roll Call	
15 16 17	11:09	Introduction of Attendees	
18 19 20 21 22 23 24	11:10	Pledge of Allegiance	
	11:11	Approval of Minutes	
	11:12	Miscellaneous - Appointment - Carlton Smith, Deputy Chief Counsel, Annual Prosecution Division Report	
25 26 27 28	11:23	Miscellaneous - Appointment - Timothy Galbraith, Assistant Director, Temp University's Real Estate Institute	le
29 30 31	11:37	Report of Prosecutorial Division	
31 32 33	11:47	Report of Commission Counsel	
34 35	12:04	Report of Commission Chair	
36 37	12:05	Report of Committees	
38 39	12:12	Miscellaneous (cont.)	
40 41	12:12	Public Comment	
42 43 44 45 46 47 48 49	12:17	Adjournment	
50			