

Bureau of Charitable Organizations

2011 ANNUAL REPORT

September 30, 2011



COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE

September 30, 2011

Dear Fellow Pennsylvanians:

On behalf of the Department of State, I am pleased to present the 2011 Annual Report for the Bureau of Charitable Organizations. This report provides an overview of the Bureau, its accomplishments over the past year, as well as helpful information for consumers making charitable-giving decisions.

The Bureau's mission is to protect Pennsylvania residents by: (1) providing public disclosure of documents filed by charities and professional fundraisers, (2) providing consumer education, and (3) investigating and prosecuting complaints for reporting violations and fraudulent diversion of charitable funds.

The Bureau provides a wealth of useful information for consumers and for charities on the Department of State's <u>website</u>. Consumers can access the site's searchable database of registered charities to confirm whether a particular charity is registered or find information about how to file a complaint and links to other educational resources.

Charities and fundraising professionals can use the Web site to learn about their registration and filing responsibilities, access registration materials, and get links to state laws and outside resources.

This and previous annual reports are available on the Bureau's Web site. If you have any questions about state laws governing charities, or wish to report a fraudulent or deceptive solicitation practice, please contact the Bureau of Charitable Organizations at 1-800-732-0999, or at www.dos.state.pa,us/charities.

Thank you for your interest in the Pennsylvania Department of State and the Bureau of Charitable Organizations.

Sincerely,

Caral Aichele

Secretary of the Commonwealth

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Introduction

The Pennsylvania Bureau of Charitable Organizations is responsible for the administration and enforcement of the Solicitation of Funds for Charitable Purposes Act, 10 P.S. §162.1, et seq.

The Charitable Purposes Act requires charitable organizations to register with the Bureau of Charitable Organizations before they solicit contributions in Pennsylvania (unless they are specifically excluded or exempt from registration requirements).

The Charitable Purposes Act also requires professional solicitors to register prior to soliciting on behalf of charitable organizations in Pennsylvania. Professional fundraising counsels are also required to register before providing solicitation-related services in the Commonwealth.

The Charitable Purposes Act also lists prohibited conduct by persons soliciting for charitable contributions in Pennsylvania and penalties that may be assessed for violations.

This annual report, covering the period of September 11, 2010 to September 10, 2011, details:

 The number of charitable organizations, professional fundraising counsels, and professional solicitors registered in Pennsylvania;

- The number of organizations ordered to cease and desist solicitation in Pennsylvania; and
- The number of charitable organizations contracting with professional solicitors and their compensation paid to the professional solicitor for each campaign in relation to funds raised and administrative costs.

Basic registration and financial information for all charitable organizations registered to solicit contributions in Pennsylvania can be obtained by visiting the Bureau of Charitable Organizations' website at: www.dos.state.pa.us/charities or by calling this toll-free number: 1-800-732-0999, between the hours of 8:30 a.m. to 5 p.m. Monday through Friday.

Overview

The Bureau of Charitable Organizations consists of three divisions:

- · Registration and Compliance,
- Investigations, and
- Audits

Our key objective is to provide donors with basic information that helps them in making wise charitable-giving decisions.

Division of Registration and Compliance

The Division of Registration and Compliance overseas the processes by which charitable organizations register with the Commonwealth.

The Division of Registration and Compliance also monitors professional solicitors and professional fundraising counsels who contract with charitable organizations that solicit contributions. Professional solicitors and professional fundraising counsels are required to provide documentation relating to their activities on behalf of charitable organizations.

The Bureau of Charitable Organizations also serves as the repository for registration information for Institutions of

Purely Public Charity, pursuant to the Institutions of Purely Public Charity Act 10 P.S. § 371, et seq.

Institutions of purely public charity are those organizations that are receiving or claiming exemption from real property and/or sales tax and are not otherwise required to register pursuant to the Solicitation Act.

Divisions of Investigations and Audits

The Investigations and Audits Divisions pursue those organizations that, despite the Bureau of Charitable Organizations' best efforts, fail to come into compliance with the registration requirements of the Charitable Purposes Act, or that otherwise engage in fraud or other violations.

Performance Highlights

Registration

Since the 2010 Annual Report to the General Assembly, the Bureau of Charitable Organizations has:

- Processed more than 17,170 charitable organization documents for more than 10,480 charities.
- Reviewed more than 720 documents filed by more than 460 professional solicitors and professional fundraising counsels.
- Received registration information for more than 2,970 Institutions of Purely Public Charity.
- Processed checks totaling more than \$2.3 million.

Enforcement

The Bureau of Charitable Organization has enforced the Charitable Purposes Act, resulting in:

- 40 Consent Agreements and Adjudications,
- Orders for payment of fines in the total amount of \$172,000.
 - Since 1998, the Enforcement Division's actions have resulted in 246 Consent agreements and Adjudications, resulting in total fines of \$1,544.750.
- 42 Cease and Desist Orders. There are currently 305 in effect.

Charitable Organizations

Through September 10, 2011, there were 10,485 charitable organizations registered. Charitable organizations that are soliciting charitable contributions in Pennsylvania and are not otherwise excluded or exempt under the Charitable Purposes Act must file the following:

- (1) annual registration statements,
- (2) IRS 990 federal informational returns, and
- (3) financial statements. Depending on the amount of their annual gross contributions, those financial statements may have to be compiled, reviewed or audited.

A charitable organization which received annual contributions of \$300,000 or more must be audited by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$100,000, but less than \$300,000, is required to have a review or audit of its financial statement performed by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$50,000, but less than \$100,000, is required to have a compilation, review or audit of its financial statements statement performed by an independent certified

public accountant or public accountant. A compilation, audit or review is optional for any charitable organization which receives annual contributions of less than \$50,000.

The Charitable Purposes Act defines "solicitation" as any direct or indirect request for a contribution on the representation that such contribution will be used in whole or in part for a charitable purpose, including, but not limited to, any of the following:

- (1) Any oral request that is made in person, by telephone, radio or television or other advertising or communication media.
- (2) Any written or otherwise recorded or published request that is mailed, sent, delivered, circulated, distributed, posted in a public place or advertised or communicated by press, telegraph, television or any other media.
- (3) Any sale of, offer or attempt to sell any advertisement, advertising space, sponsorship, book, card, chance, coupon, device, food, magazine, merchandise, newspaper, subscription, ticket or other service or tangible good, thing or item of value.
- (4) Any announcement requesting the public to attend an appeal, assemblage, athletic or competitive event, carnival, circus, concert, contest, dance, entertainment, exhibition, exposition, game, lecture, meal, party, show, social gathering or other performance or event of any kind.

A "contribution" is defined by the Charitable Purposes Act as the promise,

grant or pledge of money, credit, property, financial assistance or other thing of any kind or value, excluding volunteer services, in response to a solicitation, including the payment or promise to pay in consideration of a performance, event or sale of a good or service. Payment by members of an organization for membership fees, dues, fines or assessments or for services rendered to individual members, if such fees, dues, fines or assessments confer a bona fide right, privilege, professional standing, honor or other direct benefit, is not deemed to be a contribution. provided that membership is not conferred solely as consideration for making a contribution in response to a solicitation. Government grants or contracts are not deemed to be a contribution.

While the Charitable Purposes Act generally requires organizations to register with the Bureau of Charitable Organizations prior to soliciting charitable contributions, certain organizations are specifically and totally excluded from registration. For example, bona fide religious institutions and law enforcement organizations that meet certain criteria are typically excluded from the registration requirement.

Educational institutions, hospitals, veterans' organizations, volunteer fireman organizations, ambulance associations, rescue squad associations, public nonprofit library organizations, senior citizen centers,

nursing homes and parent-teacher associations are typically exempt from the registration requirements of the Charitable Purposes Act, if they meet applicable criteria.

Charitable organizations that receive annual contributions of \$25,000 or less and do not compensate any person to conduct fundraising activities are also exempt from Charitable Purposes Act registration requirements. These organizations are still required to comply with all other provisions, including, but not limited to, keeping true and accurate records of their fiscal activities.

Professional Solicitors

Through September 10, 2011, there were 111 professional solicitors registered with the Bureau of Charitable Organizations. Professional solicitors contract with charitable organizations to solicit direct monetary contributions and/or indirect contributions in the form of payment for goods, services or admissions to fundraising events for a charitable purpose. Basically, solicitors raise funds on behalf of charitable organizations and are permitted to have temporary (no more than five days) custody of those funds.

Professional solicitors must file annual registration statements and copies of their contracts with charitable organizations. In addition, they are

required to secure a bond, file a solicitation notice with each contract and, as set forth in the next section, submit campaign financial reports.

During this period, contracts between charitable organizations and professional solicitors were approved for approximately 370 charitable organizations.

Campaign Financial Reports

Professional solicitors must file campaign financial reports for each solicitation campaign they conduct in Pennsylvania. These reports must be filed within 90 days of the campaigns completion or on the anniversary of any campaign lasting more than one year. The reports must list the total contributions raised during the campaign, the campaign's total expenses, and the amount of the total contributions the charitable organization actually received. This information, summarized in Appendices A and B of this report, represents 587 campaign financial reports filed for approximately 400 charitable organizations.

Professional Fundraising Counsel

Through September 10, 2011, there were 358 professional fundraising

counsels registered with the Bureau of Charitable Organizations. Professional fundraising counsels are retained by charitable organizations to plan, manage, advise, consult or prepare solicitation materials. Unlike professional solicitors, professional fundraising counsels do not solicit contributions or have custody of contributions.

Professional fundraising counsels must file annual registration statements and copies of their contracts with charitable organizations no less than ten working days prior to conducting solicitation campaigns, events, or providing other services to charitable organizations.

Cease and Desist Orders

The Bureau of Charitable Organizations has issued 42 Cease and Desist Orders since the last annual report, and there are 305 Orders in effect. Generally speaking, Cease and Desist Orders are only issued after organizations have been notified of the registration requirements and failed to cooperate with the Bureau of Charitable Organizations by becoming registered or by providing proof of exemption or exclusion from the requirements of registration. A list of all Cease and Desist Orders in effect is available on the website.

Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitle(s) by Solicitor
AMERICALIST / DIVISION OF HAINES & COMPANY					50.97%
LEUKEMIA & LYMPHOMA SOCIETY	\$809,948.08	\$397,131.12	\$412,816.96	50.97%	
AMERICAN THRIFT CENTER, LLC					6.00%
KEYSTONE PARALYZED VETERANS OF AMERICA, INC.	\$819,696.00	\$770,514.00	\$49,182.00	6.00%	
ARIA COMMUNICATIONS CORPORATION					38.71%
ACTIONAID U.S.A.	\$3,636.00	\$10,990.70	\$7,354.70-	-202.27%	
GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC.	\$12,048.00	\$7,548.00	\$4,500.00	37.35%	
GAY MEN'S HEALTH CRISIS, INC.	\$53,871.50	\$28,065.53	\$25,805.97	47.90%	
KAPPA KAPPA GAMMA FOUNDATION	\$34,946.00	\$17,567.69	\$17,378.31	49.73%	
LUTHERAN ASSOCIATION OF MISSSIONARIES AND PILOTS, INC.	\$26,626.00	\$21,552.17	\$5,073.83	19.06%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$4,615.00	\$2,997.30	\$1,617.70	35.05%	
THE CENTER FOR REPRODUCTIVE RIGHTS, INC.	\$10.00	\$1,224.00	\$1,214.00-	-12140.00%	
WITF, INC.	\$132,142.75	\$101,632.85	\$30,509.90	23.09%	
WRTI	\$42,819.86	\$23,187.76	\$19,632.10	45.85%	
WRTI - PART OF TEMPLE UNIVERSITY	\$5,048.80	\$4,709.80	\$339.00	6.71%	
WXPN	\$126,056.71	\$51,309.41	\$74,747.30	59.30%	

[#] May Include additional amounts received by the charitable organization in excess of the calculated net proceeds.

^{*} Indicates either a campaign longer than 1 year or multiple campaigns in which case the figures are aggregates based on multiple campaign financial reports filed.

Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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ATLANTIC PRODUCTIONS, INC.					33.79%
RAJAH SHRINE A.A.O.N.M.S.	\$102,500.00	\$71,750.00	\$30,750.00	30.00%	
RAJAH SHRINE A.A.O.N.M.S.	\$92,199.00	\$57,164.00	\$35,035.00	38.00%	
AUTOMOTIVE RECOVERY SERVICES				***** A PAR	72.80%
NATIONAL KIDNEY FOUNDATION, INC.	\$166,574.00	\$45,309.50	\$121,264.50	72.80%	
BEE, L.C.	- 6-A-14"	www.MA.Ph		············	11.86%
CANCER FUND OF AMERICA, INC,	\$1,333,501.07	\$1,163,155.62	\$170,345.45	* 12.77%	
HEART SUPPORT OF AMERICA, INC.	\$686,822.22	\$588,130.00	\$98,692.22	* 14.37%	
OPTIMAL MEDICAL FOUNDATION	\$496,102.08	\$437,658.34	\$58,443.74	* 11.78%	
PROJECT CURE, INC.	\$2,829,526.07	\$2,538,196.03	\$291,330.04	* 10.30%	
THE BREAST CANCER RELIEF FOUNDATION	\$587,025.37	\$523,267.74	\$63,757.63	* 10.86%	
THE NATIONAL CANCER COALITION, INC.	\$1,017,344.15	\$897,219.10	\$120,125.05	* 11.81%	
THE ROGER WYBURN-MASON & JACK M. BLOUNT FOUNDATION FOR THE ERADICATIO	\$330,765.74	\$269,589.44	\$61,176.30	* 18.50%	
BENNETT DIRECT, INC.			and the V	access and dPV (F	50.98%
PITTSBURGH PUBLIC THEATER CORP.	\$43,030.00	\$18,985.08	\$24,044.92	55.88%	
PITTSBURGH SYMPHONY, INC.	\$288,007.98	\$143,299.99	\$144,707.99	50.24%	
BRAIN GAIN, LLC	and the second of the second o	and Notice Charles			-133.44%
FRIENDS OF THE TOM RIDGE ENVIRONMENTAL CENTER	\$38,804.79	\$90,587.21	\$51,782.42-	* -133.44%	

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CAPITOL RESOURCES, INC.				4	69.10%
AMERICANS FOR FAIR TAXATION	\$4,505.00	\$1,851.19	\$2,653.81	58.91%	
AMERICANS UNITED FOR LIFE, INC.	\$500,110.34	\$149,645.08	\$350,465.26	70.08%	•
FAMILY RESEARCH COUNCIL	\$12,356.00	\$8,265.56	\$4,090.44	33.10%	
CENTER FOR CAR DONATIONS, LLC			- 1177		61.12%
PITTSBURGH COMMUNITY BROADCASTING CORPORATION	\$87,895.00	\$35,213.06	\$52,681.94	* 59.94%	
WESTERN PENNSYLVANIA HUMANE SOCIETY	\$10,005.00	\$5,051.60	\$4,953.40	* 49.51%	
WQED MULTIMEDIA	\$117,915.00	\$43,642.21	\$74,272.79	* 62.99%	

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CHARITABLE AUTO RESOURCES, INC.					59.47%
COMMUNITY FOUNDATION FOR THE TWIN TIERS	\$750.00	\$284.00	\$466.00	62.13%	
JEWISH FAMILY AND CHILDREN'S SERVICE OF GREATER PHILA, INC.	\$73,615.00	\$29,901.50	\$43,713.50	* 59.38%	
JEWISH FAMILY SERVICE OF GREATER HARRISBURG, INC.	\$2,935.00	\$1,020.00	\$1,915.00	* 65.25%	
JEWISH FAMILY SERVICE OF GREATER WILKES-BARRE	\$1,200.00	\$510.50	\$689.50	* 57.46%	
JEWISH FAMILY SERVICE OF LACKAWANNA COUNTY	\$2,025.00	\$810.50	\$1,214.50	* 59.98%	
JEWISH FAMILY SERVICE OF THE LEHIGH VALLEY	\$800.00	\$512.00	\$288.00	* 36.00%	
JEWISH FAMILY SERVICES OF YORK, INC.	\$3,400.00	\$2,206.00	\$1,194.00	35.12%	
JEWISH FEDERATION OF READING, PENNSYLVANIA, INC.	\$4,000.00	\$1,291.00	\$2,709.00	* 67.73%	
LEHIGH VALLEY PUBLIC TELECOMMUNICATIONS CORP.	\$14,875.00	\$6,390.00	\$8,485.00	* 57.04%	
MULTIPLE SCLEROSIS SERVICE SOCIETY	\$2,810.00	\$1,232.05	\$1,577.95	* 56.15%	
PENNSYLVANIA ASSOCIATION OF CONSERVATION DISTRICTS, INC.	\$260.00	\$78.00	\$182.00	70.00%	
PUBLIC BROADCASTING OF NORTHWEST PENNSYLVANIA, INC.	\$46,175.00	\$16,011.00	\$30,164.00	* 65.33%	
PUBLIC CITIZENS FOR CHILDREN & YOUTH	\$6,000.00	\$2,104.00	\$3,896.00	64.93%	
THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA	\$775,373.00	\$318,251.35	\$457,121.65	* 58.96%	
WDUQ RADIO	\$258,325.00	\$101,444.00	\$156,881.00	* 60.73%	
WHYY, INC.	\$136,180.00	\$56,494.00	\$79,686.00	* 58.52%	

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CHARITY FUNDING CONSULTING GROUP, INC.					-28.93%
VIETNAM VETERANS OF AMERICA, INC.	\$452,702.00	\$583,653.00	\$130,951.00-	-28.93%	
CHRISTINE KIRBY					76.42%
NEIGHBORHOOD LEGAL SERVICES ASSOCIATION	\$1,042,367.97	\$245,753.81	\$796,614.16	* 76.42%	
COINSTAR, INC.					92.49%
"FEEDING AMERICA"	\$12,211.40	\$916.03	\$11,295.37	* 92.50%	
ARIZONA MEMORIAL MUSEUM ASSOCIATION	\$512.53	\$38.45	\$474.08	* 92.50%	•
FOOD INDUSTRY CRUSADE AGAINST HUNGER	\$2,662.60	\$199.81	\$2,462.79	* 92.50%	•
LEUKEMIA & LYMPHOMA SOCIETY	\$614,333.72	\$46,135.84	\$568,197.88	* 92.49%	
MARCH OF DIMES BIRTH DEFECTS FOUNDATION	\$6,075.07	\$455.69	\$5,619.38	* 92.50%	
THE AMERICAN NATIONAL RED CROSS	\$10,445.06	\$783.38	\$9,661.68	* 92.50%	
UNITED STATES FUND FOR UNICEF	\$201,108.92	\$15,083.18	\$186,025.74	* 92.50%	
WORLD WILDLIFE FUND, INC.	\$20,846.87	\$1,556.28	\$19,290.59	* 92.53%	
COMMUNITY HELPERS, INC.	and the second of the second o				15.88%
INDIANA LIONS CLUB	\$26,571.00	\$21,257.80	\$5,313.20	20.00%	
JEANNETTE LIONS CLUB	\$18,563.00	\$16,708.00	\$1,855.00	9.99%	

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COMMUNITY SUPPORT, INC.					9.71%
AMERICAN FOUNDATION FOR DISABLED CHILDREN, INC.	\$1,567,246.32	\$1,398,543.99	\$168,702.33	* 10.76%	
AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC.	\$681,326.77	\$613,194.10	\$68,132.67	* 10.00%	
CANCER CENTER FOR DETECTION AND PREVENTION	\$23,156,092.64	\$20,840,483.37	\$2,315,609.27	* 10.00%	
DISABLED POLICE OFFICERS COUNSELING CENTER, INC.	\$882,696.07	\$794,142.89	\$88,553.18	* 10.03%	
DISABLED POLICE OFFICERS OF AMERICA, INC.	\$812,562.81	\$731,306.53	\$81,256.28	* 10.00%	
FIREFIGHTERS SUPPORT FOUNDATION, INC.	\$7,061,973.43	\$6,355,776.09	\$706,197.34	* 10.00%	
KIDS WISH NETWORK, INC.	\$939,156.07	\$826,457.34	\$112,698.73	* 12.00%	
MEDICAL SUPPORT ASSOCIATION, INC.	\$5,321,494.18	\$4,791,554.48	\$529,939.70	* 9.96%	
NATIONAL VIETNAM VETERANS FOUNDATION, INC.	\$4,590,866.82	\$3,902,236.80	\$688,630.02	* 15.00%	
POLICE PROTECTIVE FUND	\$143,918.14	\$126,647.96	\$17,270.18	* 12.00%	
RESERVE POLICE OFFICERS ASSOCIATION	\$2,342,900.36	\$2,173,418.23	\$169,482.13	* 7.23%	
UNITED STATES DEPUTY SHERIFF'S ASSOCIATION, INC.	\$95,801.00	\$81,430.85	\$14,370.15	* 15.00%	
WOMAN TO WOMAN BREAST CANCER FOUNDATION	\$6,776,867.22	\$6,460,397.26	\$316,469.96	* 4.67%	

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COMNET MARKETING GROUP, INC.					24.16%
HISTORICAL SOCIETY OF PENNSYLVANIA	\$1,385.00	\$1,724.12	\$339.12-	-24.49%	
NATIONAL FFA FOUNDATION, INC.	\$11,424.00	\$2,171.45	\$9,252.55	80.99%	
NORTHEASTERN PENNSYLVANIA EDUCATIONAL TELEVISION ASSOCIATION	\$46,337.04	\$41,135.74	\$5,201.30	* 11.22%	
PACIFICA FOUNDATION	\$37,000.00	\$36,270.16	\$729.84	1.97%	
THE AMERICAN HUMANE ASSOCIATION	\$9,412.00	\$18,246.84	\$8,834.84-	-93.87%	
THE FRANKLIN INSTITUTE	\$81,206.00	\$42,806.86	\$38,399.14	47.29%	
THE WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION	\$8,780.59	\$5,942.13	\$2,838.46	32.33%	
CONTRACT COMMUNICATIONS, INC.				,r — ·	17.01%
CHILDREN'S CANCER RECOVERY FOUNDATION	\$11,039,828.00	\$9,030,590.00	\$2,009,238.00	* 18.20%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH	\$2,348,759.00	\$2,019,213.00	\$329,546.00	* 14.03%	
WISHING WELL FOUNDATION USA, INC.	\$1,540,188.00	\$1,339,965.00	\$200,223.00	* 13.00%	
CORPORATIONS FOR CHARACTER, INC.				1 10 1 10 10 10 10 10 10 10 10 10 10 10	20.00%
FIREFIGHTERS CHARITABLE FOUNDATION	\$116,575.56	\$93,260.45	\$23,315.11	20.00%	

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COURTESY HEALTH WATCH, INC.					17.27%
AMERICAN FOUNDATION FOR CHILDREN WITH AIDS, INC.	\$644,771.00	\$541,607.63	\$103,163.37	16.00%	
CANCER CENTER FOR DETECTION AND PREVENTION	\$582,306.00	\$494,960.10	\$87,345.90	15.00%	
CHILDREN'S LEUKEMIA RESEARCH ASSOCIATION, INC.	\$4,888,219.00	\$3,961,908.48	\$926,310.52	* 18.95%	
MEDICAL SUPPORT ASSOCIATION, INC.	\$3,932,326.00	\$3,421,124.39	\$511,201.61	* 13.00%	
NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION	\$1,798,762.00	\$1,226,584.11	\$572,177.89	* 31.81%	
THE NATIONAL CANCER COALITION, INC.	\$5,032,313.60	\$4,279,566.66	\$752,746.94	* 14.96%	
THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA, INC.	\$1,089,552.85	\$938,554.02	\$150,998.83	* 13.86%	

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Paid S	olicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
DCM, IN	C.					60.02%
•	AMERICAN ASSOCIATION OF MUSEUMS	\$7,043.00	\$19,597.00	\$5,511.00-	-78.25%	
•	BALTIMORE SYMPHONY ORCHESTRA, INC.	\$463,470.30	\$148,912.29	\$314,558.01	67.87%	
	CARNEGIE INSTITUTE .	\$1,288,731.00	\$436,816.29	\$851,914.71	* 66.10%	
	CARNEGIE INSTITUTE	\$589,665.72	\$189,254.29	\$400,411.43	* 67.90%	
	KIMMEL CENTER, INC.	\$123,036.00	\$131,751.35	\$8,715.35-	-7.08%	
	NATIONAL CONSTITUTION CENTER	\$70,297.00	\$78,903.80	\$8,606.80-	-12.24%	
	NEW JERSEY SYMPHONY ORCHESTRA	\$112,611.70	\$59,510.78	\$53,100.92	47.15%	
	PITTSBURGH PUBLIC THEATER CORPORATION	\$76,792.52	\$45,094.06	\$31,698.46	41.28%	
	THE PENNSYLVANIA BALLET ASSOCIATION	\$1,220,191.40	\$447,668.69	\$772,522.71	* 63.31%	
	THE PENNSYLVANIA BALLET ASSOCIATION	\$61,715.00	\$53,137.70	\$8,577.30	13.90%	
	THE PENNSYLVANIA BALLET ASSOCIATION	\$61,891.00	\$25,811.40	\$36,079.60	58.30%	
DIALAM	ERICA MARKETING, INC.		and deleterated			9.69%
	MOTHERS AGAINST DRUNK DRIVING	\$924,612.39	\$842,878.29	\$81,734.10	* 8.84%	
	MOTHERS AGAINST DRUNK DRIVING	\$42,360.50	\$30,364.84	\$11,995.66	28.32%	
DIRECT	LINE TECHNOLOGIES, INC.			and the second of the		39.83%
	THE FOUNDATION FIGHTING BLINDNESS, INC.	\$134,711.03	\$68,281.00	\$66,430.03	49.31%	
	THE FOUNDATION FIGHTING BLINDNESS, INC.	\$40,848.00	\$37,350.00	\$3,498.00	8.56%	

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DONOR CARE CENTER, INC.					41.31%
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	\$978,889.98	\$248,894.08	\$729,995.90	74.57%	
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	\$886,068.53	\$214,888.54	\$671,179.99	75.75%	
CONCERNED WOMEN FOR AMERICA	\$73,223.67	\$52,990.92	\$20,232.75	27.63%	
CONCERNED WOMEN FOR AMERICA, LEGISLATIVE ACTION COMMITTEE (LAC)	\$152,018.80	\$325,279.42	\$173,260.62-	-113.97%	
CROSS INTERNATIONAL, INC.	\$365,973.37	\$304,820.89	\$61,152.48	* 16.71%	
DECLARATION ALLIANCE	\$126,165.50	\$122,609.99	\$3,555.51	2.82%	
DUÇKS UNLIMITED, INC.	\$47,136.66	\$52,260.46	\$5,123.80-	-10.87%	
FOOD FOR THE HUNGRY, INC.	\$37,805.00	\$34,381.33	\$3,423.67	9.06%	
FREEDOM WORKS, INC.	\$12,884.46	\$14,720.53	\$1,836.07-	-14.25%	
MERCY CORPS	\$51,434.35	\$40,108.55	\$11,325.80	22.02%	
NATIONAL PARKINSON FOUNDATION, INC.	\$307,394.71	\$145,062.23	\$162,332.48	* 52.81%	
PARALYZED VETERANS OF AMERICA	\$16,821.50	\$44,069.64	\$27,248.14-	-161.98%	
SAVE THE CHILDREN FEDERATION, INC.	\$265,830.50	\$233,649.71	\$32,180.79	12.11%	
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.	\$138,193.02	\$183,465.33	\$45,272.31-	-32.76%	
U.S. CITIZENS ASSOCIATION	\$5,867.50	\$6,060.18	\$192.68-	-3.28%	
USA SHOOTING, INC.	\$8,490.00	\$7,589.80	\$900.20	10.60%	
WORLD SOCIETY FOR PROTECTION OF ANIMALS (WSPA)	\$19,842.00	\$19,663.75	\$178.25	0.90%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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DONOR SERVICES GROUP, LLC			# H 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		50.19%
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$2,322,588.35	\$1,059,955.24	\$1,262,633.11	54.36%	
AMERICARES FOUNDATION, INC.	\$2,955,693.32	\$297,682.28	\$2,658,011.04	89.93%	
COLONIAL WILLIAMSBURG FOUNDATION	\$434,714.00	\$211,268.00	\$223,446.00	51.40%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	\$1,452,241.17	\$522,043.01	\$930,198.16	64.05%	
DEFENDERS OF WILDLIFE	\$36,982.44	\$40,866.34	\$3,883.90-	-10.50%	
DEFENDERS OF WILDLIFE ACTION FUND	\$0.00	\$0.00	\$0.00	0.00%	
EARTH JUSTICE	\$40,656.00	\$52,027.00	\$11,371.00-	-27.97%	•
EASTER SEALS, INC.	\$0.00	\$59,639.23	\$59,639.23-	0.00%	
ENVIRONMENTAL DEFENSE FUND, INC.	\$40,718.00	\$28,965.56	\$11,752.44	28.86%	
GREENPEACE FUND, INC.	\$3,000.00	\$1,104.00	\$1,896.00	63.20%	
GREENPEACE, INC.	\$1,272,686.00	\$404,406.49	\$868,279.51	68.22%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$3,228,624.98	\$843,962.13	\$2,384,662.85	73.86%	
HEIFER PROJECT INTERNATIONAL, INC.	\$1,514,816.88	\$504,177.70	\$1,010,639.18	66.72%	
HUMAN RIGHTS CAMPAIGN, INC.	\$700,497.00	\$384,431.12	\$316,065.88	45.12%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	\$75,341.00	\$47,841.00	\$27,500.00	36.50%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	\$114,397.00	\$52,681.18	\$61,715.82	53.95%	
MEMORIAL SLOAN - KETTERING CANCER CENTER	\$286,450.00	\$424,602.60	\$138,152.60-	-48.23%	

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DONOR SERVICES GROUP, LLC					50.19%
MERCY CORPS	\$209,166.00	\$322,840.67	\$113,674.67-	* -54.35%	
NARAL PRO-CHOICE AMERICA	\$557,740.00	\$322,113.00	\$235,627.00	42.25%	
NATIONAL PARKS CONSERVATION ASSOCIATION	\$354,329.00	\$301,741.40	\$52,587.60	14.84%	
NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED STATES	\$798,995.49	\$373,348.77	\$425,646.72	* 53.27%	
NATIONAL WILDLIFE FEDERATION	\$313,102.57	\$405,470.00	\$92,367.43-	-29.50%	
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$662,883.00	\$518,725.39	\$144,157.61	21.75%	
NATURE CONSERVANCY	\$4,091,581.43	\$3,059,829.03	\$1,031,752.40	* 25.22%	
OCEAN CONSERVANCY, INC.	\$134,097.00	\$130,580.69	\$3,516.31	2.62%	
OXFAM - AMERICA, INC.	\$326,971.00	\$72,588.00	\$254,383.00	77.80%	
PARENTS FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC.	\$68,655.00	\$40,355.50	\$28,299.50	41.22%	
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	\$628,269.00	\$540,805.32	\$87,463.68	13.92%	•
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC.	\$37,221.00	\$30,791.09	\$6,429.91	17.27%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$25,748.00	\$18,654.00	\$7,094.00	27.55%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$585,668.00	\$315,718.00	\$269,950.00	46.09%	
SAVE DARFUR COALITION	\$21,630.00	\$19,914.51	\$1,715.49	7.93%	
SIERRA CLUB	\$1,498,055.19	\$679,248.65	\$818,806.54	* 54.66%	
SOUTHERN POVERTY LAW CENTER, INC.	\$97,641.00	\$65,758.00	\$31,883.00	32.65%	

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DONOR SERVICES GROUP, LLC					50.19%
SPECIAL OLYMPICS INTERNATIONAL	\$0.00	\$33,894.36	\$33,894.36-	0.00%	
THE FOUNDATION FIGHTING BLINDNESS, INC.	\$56,578.00	\$33,977.00	\$22,601.00	39.95%	•
THE HUMANE SOCIETY OF THE UNITED STATES	\$161,459.00	\$131,051.00	\$30,408.00	18.83%	,
THE WILDERNESS SOCIETY	\$15,835.00	\$5,754.24	\$10,080.76	63.66%	
UNITED STATES ASSOCIATION FOR UNHCR	\$171,452.00	\$65,573.42	\$105,878.58	61.75%	
UNITED STATES FUND FOR UNICEF	\$86,028.00	\$76,235.24	\$9,792.76	11.38%	
UNITED STATES OLYMPIC COMMITTEE	\$273,099.00	\$211,041.00	\$62,058.00	22.72%	
WORLD WILDLIFE FUND, INC.	\$168,741.00	\$152,404.51	\$16,336.49	9.68%	
EATON VANCE DISTRIBUTORS, INC.				APC	38.52%
THE U.S. CHARITABLE GIFT TRUST	\$505,856,329.00	\$310,988,139.25	\$194,868,189.75	* 38.52%	
ECHO MARKETING SOLUTIONS, INC.	akan manding Page 1			end of more	-6.71%
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	\$492,416.55	\$541,496.80	\$49,080.25-	-9.97%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$45,273.00	\$32,278.42	\$12,994.58	28.70%	
EMPIRE GROUP MARKETING, LLC	Tanks of the could del No.				24.33%
FRATERNAL ORDER OF POLICE WYOMING VALLEY LODGE # 36	\$81,213.00	\$60,470.00	\$20,743.00	25.54%	
UPPER PROVIDENCE TOWNSHIP POLICE ASSSOCIATION	\$90,540.00	\$65,766.00	\$24,774.00	27.36%	
USPCA FOUNDATION, INC.	\$58,955.00	\$48,343.00	\$10,612.00	18.00%	

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EVENT ASSOCIATES, INC.					71.83%
THE BUONICONTI FUND TO CURE PARALYSIS, INC.	\$6,623,032.52	\$1,865,962.38	\$4,757,070.14	71.83%	
EXPERIENCE IT, LLC	4 100	A			100.00%
GLENDALE SCHOOL DISTRICT EDUCATION FDN	\$50.00	\$0.00	\$50.00	100.00%	
SPRING COVE EDUCATIONAL FOUNDATION	\$100.00	\$0.00	\$100.00	100.00%	
FLS CONNECT, LLC					52.71%
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$33,621.00	\$15,898.00	\$17,723.00	52.71%	
GATEWAY COMMUNICATIONS, INC.			du'*		63.38%
SUNDAY BREAKFAST RESCUE MISSION	\$18,024.00	\$11,117.08	\$6,906.92	38.32%	
WASHINGTON CITY MISSION, INC.	\$76,070.00	\$25,140.30	\$50,929.70	66.95%	
WATER STREET MINISTRIES	\$21,369.00	\$6,028.00	\$15,341.00	71.79%	
GIVERIGHT, INC.			76		61.57%
THE HERITAGE FOUNDATION	\$5,182,396.00	\$1,991,525.27	\$3,190,870.73	61.57%	

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GORDON & SCHWENKMEYER, INC.	Landina -				25.65%
AMERICAN CIVIL LIBERTIES UNION, INC.	\$3,340.00	\$11,815.16	\$8,475.16-	* -253.75%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$163,048.00	\$184,657.52	\$21,609.52-	-13.25%	
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE	\$55,254.51	\$61,661.08	\$6,406.57-	-11.59%	
DEFENDERS OF WILDLIFE	\$73,853.08	\$74,045.70	\$192.62-	-0.26%	
FOUNDATION FOR NATIONAL PROGRESS (FNP)	\$3,119.00	\$3,365.36	\$246.36-	-7.90%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	\$66,731.00	\$58,035.66	\$8,695.34	13.03%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$167,152.74	\$135,792.93	\$31,359.81	* 18.76%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	\$167,100.00	\$80,381.01	\$86,718.99	* 51.90%	
NARAL PRO-CHOICE AMERICA	\$421,766.00	\$359,045.47	\$62,720.53	* 14.87%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$642,235.18	\$522,284.51	\$119,950.67	18.68%	
THE WILDERNESS SOCIETY	\$122,441.00	\$115,682.46	\$6,758.54	5.52%	
UNITED FARM WORKERS OF AMERICA	\$631,580.91	\$264,960.31	\$366,620.60	* 58.05%	
GRASSROOTS CAMPAIGNS, INC.			-		-26.13%
AMERICAN CIVIL LIBERTIES UNION, INC.	\$2,413,550.29	\$2,673,180.00	\$259,629.71-	-10.76%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$1,580,078.00	\$3,486,263.05	\$1,906,185.05-	-120.64%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$466,885.00	\$753,567.48	\$286,682.48-	-61.40%	
OXFAM - AMERICA, INC.	\$1,961,747.02	\$1,187,157.67	\$774,589.35	39.48%	

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HARRIS CONNECT, LLC			,		39.28%
ASSOCIATION OF THE GRADUATES OF THE UNITED STATE MILITARY ACADEMY	\$774,885.00	\$266,499.30	\$508,385.70	65.61%	
MARINE CORPS HERITAGE FOUNDATION	\$638,452.98	\$232,778.50	\$405,674.48	63.54%	
RENSSELAER POLYTECHNIC INSTITUTE	\$0.00	\$65,846.00	\$65,846.00-	0.00%	
THE AMERICAN COLLEGE	\$86,776.50	\$135,213.75	\$48,437.25-	-55.82%	
THE CLEVELAND CLINIC FOUNDATION	\$1,426,703.29	\$942,245.99	\$484,457.30	33.96%	
THE MEDICAL COLLEGE OF WISCONSIN, INC.	\$45,640.00	\$47,512.23	\$1,872.23-	-4.10%	
UNITED STATES EQUESTRIAN TEAM FOUNDATION, INC.	\$157,165.15	\$105,701.41	\$51,463.74	32.75%	
WORLD VISION, INC.	\$0.00	\$104,410.27	\$104,410.27-	0.00%	

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HARRIS DIRECT		. ,			45.80%
AMERICAN CIVIL LIBERTIES UNION, INC.	\$502,154.63	\$281,944.00	\$220,210.63	* 43.85%	
DEFENDERS OF WILDLIFE	\$6,759.70	\$6,759.70	\$0.00	0.00%	
DOCTORS WITHOUT BORDERS, USA, INC/MEDECINS SANS FRONTIERES USA, INC.	\$3,224,763.00	\$1,185,351.90	\$2,039,411.10	63.24%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	\$3,423.00	\$4,237.25	\$814.25-	* -23.79%	
NARAL PRO-CHOICE AMERICA	\$106,146.00	\$120,845.00	\$14,699.00-	* -13.85%	
NATIONAL WILDLIFE FEDERATION	\$107,947.80	\$146,324.70	\$38,376.90-	-35.55%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$0.00	\$0.00	\$0.00	0.00%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$79,590.00	\$84,487.35	\$4,897.35-	-6.15%	
SIERRA CLUB	\$143,359.22	\$44,255.60	\$99,103.62	69.13%	
SOUTHERN POVERTY LAW CENTER, INC.	\$263,433.36	\$173,512.07	\$89,921.29	34.13%	
THE PLANETARY SOCIETY	\$102,691.00	\$99,867.30	\$2,823.70	* 2.75%	
WORLD WILDLIFE FUND, INC.	\$1,635,941.00	\$1,200,139.00	\$435,802.00	* 26.64%	
HOWARD M. "SCOTTI" MULERT	A		J. 2334		76.25%
AUGUST WILSON CENTER FOR AFRICAN AMERICAN CULTURE	\$95,900.00	\$22,775.79	\$73,124.21	76.25%	

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HUDSON	N BAY COMPANY OF ILLINOIS, INC.					74.99%
	9 TO 5, NAT'L ASSOCATION OF WORKING WOMEN	\$59,056.50	\$14,390.03	\$44,666.47	* 75.63%	
	FOOD & WATER WATCH	\$36,856.31	\$11,129.11	\$25,727.20	* 69.80%	
	HEALTHY SCHOOLS CAMPAIGN	\$37,963.00	\$12,918.39	\$25,044.61	* 65.97%	
	ORGANIC CONSUMERS ASSOCIATION	\$195,759.65	\$44,707.30	\$151,052.35	77.16%	
	THE GOVERNMENT ACCOUNTABILITY PROJECT	\$148,020.15	\$36,330.00	\$111,690.15	* 75.46%	
IGH ASS	SOCIATES		1111 ^P 11 ¹¹			-39.94%
	PITTSBURGH DOWNTOWN PARTNERSHIP	\$331,528.00	\$493,928.00	\$132,400.00-	-39.94%	

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INFOCISION MANAGEMENT CORPORATION					51.16%
ALZHEIMER'S DISEASE & RELATED DISORDERS ASSN., INC.	\$4,051,969.82	\$2,481,442.35	\$1,570,527.47	38.76%	
AMERICAN CANCER SOCIETY, INC.	\$7,768,043.86	\$5,648,845.85	\$2,119,198.01	27.28%	
AMERICAN DIABETES ASSOCIATION, INC.	\$2,583,488.00	\$1,401,634.26	\$1,181,853.74	45.75%	
AMERICAN DIABETES ASSOCIATION, INC.	\$5,266,092.00	\$3,878,862.00	\$1,387,230.00	26.34%	
AMERICAN HEART ASSOCIATION, INC.	\$13,008,772.88	\$6,260,859.84	\$6,747,913.04	51.87%	
AMERICAN INSTITUTE FOR CANCER RESEARCH	\$7,347,738.11	\$5,181,238.76	\$2,166,499.35	29.49%	
AMERICAN INSTITUTE FOR CANCER RESEARCH	\$1,252,821.97	\$1,025,276.00	\$227,545.97	18.16%	
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	\$10,051,023.30	\$4,114,692.46	\$5,936,330.84	59.06%	
AMERICAN LUNG ASSOCIATION	\$3,839,398.42	\$2,719,643.36	\$1,119,755.06	29.16%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$708,225.22	\$619,163.47	\$89,061.75	12.58%	
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	\$3,468,119.71	\$3,318,119.71	\$150,000.00	* 4.33%	
AVE MARIA UNIVERSITY	\$65,731.45	\$47,131.04	\$18,600.41	28.30%	
CHILDFUND INTERNATIONAL, USA	\$3,117,038.70	\$253,257.26	\$2,863,781.44	91.88%	
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	\$5,340,457.00	\$1,420,561.56	\$3,919,895.44	73.40%	
CITIZENS UNITED	\$8,567,864.64	\$7,010,560.64	\$1,557,304.00	* 18.18%	
CONCERNED WOMEN FOR AMERICA	\$1,865,571.38	\$1,152,666.29	\$712,905.09	38.21%	
CONCERNED WOMEN FOR AMERICA, LEGISLATIVE ACTION COMMITTEE (LAC)	\$468,432.71	\$468,432.71	\$0.00	0.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicito	or Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
INFOCISION	MANAGEMENT CORPORATION					51.16%
CO	OPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	\$120,657.44	\$108,913.45	\$11,743.99	9.73%	
. CO	RAL RIDGE MINISTRIES MEDIA, INC.	\$1,060,947.30	\$1,075,073.69	\$14,126.39-	-1.33%	
CR	OHN'S COLITIS FOUNDATION OF AMERICA, INC.	\$69,799.00	\$38,566.02	\$31,232.98	44.75%	
EAS	STER SEALS, INC.	\$884,913.42	\$706,037.76	\$178,875.66	20.21%	
EAS	STER SEALS, INC.	\$1,900,573.39	\$1,638,369.62	\$262,203.77	13.80%	
FAI	ITH AND FREEDOM COALITION, INC.	\$1,918,820.08	\$1,918,820.08	\$0.00	0.00%	
FAI	ITH AND FREEDOM COALITION, INC.	\$499,302.79	\$429,302.79	\$70,000.00	14.02%	
FAI	MILY RESEARCH COUNCIL ACTION	\$136,228.97	\$136,228.97	\$0.00	0.00%	
INT	ERNATIONAL FELLOWSHIP OF CHRISTIANS AND JEWS, INC.	\$1,085,266.94	\$1,010,924.55	\$74,342.39	6.85%	
LES	SEA BROADCASTING CORPORATION	\$16,485.00	\$16,485.00	\$0.00	0.00%	
LEU	UKEMIA & LYMPHOMA SOCIETY	\$3,594,781.48	\$1,260,652.36	\$2,334,129.12	64.93%	
ŁEU	UKEMIA & LYMPHOMA SOCIETY	\$42,575,971.63	\$68,484.95	\$42,507,486.68	99.84%	
LEU	JKEMIA & LYMPHOMA SOCIETY	\$11,364,444.15	\$5,262,844.83	\$6,101,599.32	53.69%	
МА	RCH OF DIMES FOUNDATION	\$6,020,354.00	\$3,480,780.59	\$2,539,573.41	42.18%	
NA ⁻	TIONAL MULTIPLE SCLEROSIS SOCIETY - NATIONAL HEADQUARTER	\$1,740,955.00	\$819,132.60	\$921,822.40	52.95%	
NA ⁻	TIONAL RIFLE ASSOCIATION OF AMERICA	\$46,700,390.74	\$31,611,114.52	\$15,089,276.22	* 32.31%	
NA ⁻	TIONAL VETERANS FOUNDATION, INC.	\$207,854.46	\$198,976.80	\$8,877.66	4.27%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
INFOCISION MANAGEMENT CORPORATION		·	·		51.16%
NORA LAM CHINESE MINISTRIES INTERNATIONAL	\$226,544.93	\$226,544.93	\$0.00	0.00%	
NORTHSHORE ANIMAL LEAGUE AMERICA	\$930,278.16	\$435,332.94	\$494,945.22	53.20%	
OPERATION BLESSING INTERNATIONAL RELIEF & DEVELOPMENT CORP.	\$43,672.37	\$22,295.76	\$21,376.61	48.95%	
PRISON FELLOWSHIP MINISTRIES	\$33,453.99	\$33,453.99	\$0.00	0.00%	
SAVE A CHILD'S HEART FOUNDATION U.S., INC.	\$2,081.00	\$25,750.43	\$23,669.43-	-1137.41%	
SMILE TRAIN, INC.	\$7,885.00	\$5,632.50	\$2,252.50	28.57%	
TELECOMPIONEERS CHARITABLE FOUNDATION	\$84,678.25	\$74,682.33	\$9,995.92	11.80%	
U.S. CITIZENS ASSOCIATION	\$141,500.00	\$141,500.00	\$0.00	* 0.00%	
INSIGHT TELE-SERVICES, INC.			(Far-A)		12.80%
CANCER FUND OF AMERICA, INC,	\$881,661.97	\$758,230.16	\$123,431.81	* 14.00%	
KIDS WISH NETWORK, INC.	\$1,226,287.84	\$1,079,133.30	\$147,154.54	12.00%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH	\$28,544.40	\$25,689.96	\$2,854.44	10.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charlty	Percentage To Charity	Average % to Charitie(s) by Solicitor
INTEGRAL RESOURCES, INC.	·				14.98%
AMERICAN COUNCIL OF THE BLIND	\$228,006.00	\$180,709.40	\$47,296.60	20.74%	
ANTI-DEFAMATION LEAGUE OF B'NAI B'RITH	\$128,201.13	\$112,648.41	\$15,552.72	* 12.13%	
ENVIRONMENTAL DEFENSE FUND, INC.	\$465,542.76	\$409,390.60	\$56,152.16	12.06%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$524,524.50	\$432,190.00	\$92,334.50	* 17.60%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$92,496.97	\$88,321.36	\$4,175.61	4.51%	
J. MILITO & ASSOCIATES, INC.					65.58%
HARRISBURG AREA COMMUNITY COLLEGE	\$9,979.00	\$3,435.20	\$6,543.80	65.58%	
LORI LESNESKY					30.86%
GREATER SCRANTON JAYCEES, INC.	\$40,271.00	\$27,841.47	\$12,429.53	30.86%	
MARKET STREET SPORTS GROUP, LLC			·····		64.02%
PENNSYLVANIA INTERSCHOLASTIC ATHLETIC ASSOCIATION, INC.	\$894,454.00	\$321,847.00	\$572,607.00	* 64.02%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
MDS COMMUNICATIONS CORPORATION .					41.90%
FEEDING AMERICA	\$70,953.00	\$27,833.00	\$43,120.00	60.77%	
GAIN INTERNATIONAL, GLOBAL AID NETWORK	\$69,285.00	\$19,441.00	\$49,844.00	71.94%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$1,191,720.00	\$536,845.00	\$654,875.00	54.95%	
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC.	\$49,698.00	\$21,001.00	\$28,697.00	57.74%	
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC.	\$34,000.00	\$17,548.00	\$16,452.00	48.39%	
JUDICIAL WATCH, INC.	\$229,803.00	\$226,064.00	\$3,739.00	1.63%	
LIFE ISSUES INSTITUTE, INC.	\$47,679.00	\$20,285.00	\$27,394.00	57.46%	•
LUTHERAN WORLD RELIEF, INC.	\$0.00	\$0.00	\$0.00	0.00%	
MERCY CORPS	\$416,684.00	\$176,446.00	\$240,238.00	57.65%	
MERCY CORPS	\$343,918.00	\$185,363.00	\$158,555.00	46.10%	
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$257,733.00	\$199,936.00	\$57,797.00	22.43%	
PENNSYLVANIA PRO-LIFE FEDERATION, INC.	\$197,884.00	\$112,143.00	\$85,741.00	43.33%	
STUDENTS FOR LIFE OF AMERICA, INC.	\$107,203.00	\$61,343.00	\$45,860.00	42.78%	
STUDENTS FOR LIFE OF AMERICA, INC.	\$151,450.00	\$126,639.00	\$24,811.00	16.38%	
TEA PARTY PATRIOTS, INC.	\$896,500.00	\$868,644.00	\$27,856.00	3.11%	
THE ARTHRITIS FOUNDATION, INC.	\$145,231.00	\$72,047.00	\$73,184.00	50.39%	
THE ARTHRITIS FOUNDATION, INC.	\$116,667.00	\$51,160.00	\$65,507.00	56.15%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
MDS COMMUNICATIONS CORPORATION			,		41.90%
THE BIBLE LEAGUE	\$267,720.00	\$125,268.00	\$142,452.00	53.21%	
THE BIBLE LEAGUE	\$287,161.00	\$126,881.00	\$160,280.00	55.82%	
THE QUIET HOUR, INC.	\$20,642.00	\$6,297.00	\$14,345.00	69.49%	
THE QUIET HOUR, INC.	\$56,903.00	\$16,850.00	\$40,053.00	70.39%	
THE RUTHERFORD INSTITUTE	\$0.00	\$0.00	\$0.00	0.00%	
VETERANS OF FOREIGN WARS OF THE UNITED STATES	\$1,211,947.00	\$885,002.00	\$326,945.00	26.98%	
WORLD RELIEF CORPORATION OF NATIONAL ASSOCIATION OF EVANGELICALS	\$18,701.00	\$8,139.00	\$10,562.00	56.48%	
MENACOLA MARKETING, INC.		Affin a			14.69%
ASSOCIATION FOR POLICE OFFICERS, INC.	\$97,745.05	\$83,083.29	\$14,661.76	15.00%	
CENTER FOR CANCER RESEARCH FUNDING, INC.	\$9,781.00	\$8,802.90	\$978.10	10.00%	
NATIONAL POLICE DEFENSE FOUNDATION, INC. DBA OPERATION KIDS	\$321,088.36	\$272,925.11	. \$48,163.25	15.00%	
NATIONAL VETERANS SERVICES FUND, INC.	\$46,358.00	\$40,390.20	\$5,967.80	* 12.87%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
MIDWEST PUBLISHING - DN, INC.					18.32%
AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC.	\$2,168,687.36	\$1,951,818.68	\$216,868.68	* 10.00%	
CANCER CENTER FOR DETECTION AND PREVENTION	\$3,113,410.94	\$2,085,985.33	\$1,027,425.61	* 33.00%	
CANCER SURVIVORS' FUND	\$854,803.02	\$769,322.70	\$85,480.32	10.00%	
CARING FOR OUR CHILDREN FOUNDATION	\$1,379,047.15	\$1,241,142.44	\$137,904.71	* 10.00%	
FIREFIGHTERS CHARITABLE FOUNDATION	\$837,579.01	\$728,693.74	\$108,885.27	13.00%	
MEDICAL SUPPORT ASSOCIATION, INC.	\$489,050.53	\$327,663.85	\$161,386.68	* 33.00%	
OPERATION LOOKOUT NATIONAL CENTER FOR MISSING YOUTH	\$1,581,250.05	\$1,344,058.16	\$237,191.89	* 15.00%	
THE BREAST CANCER RELIEF FOUNDATION	\$1,966,458.75	\$1,671,489.94	\$294,968.81	15.00%	
ORGANIZATIONAL DEVELOPMENT, INC.	, , , , , , , , , , , , , , , , , , , ,		American Mary		40.00%
KIDS WISH NETWORK, INC.	\$197,086.95	\$118,252.17	\$78,834.78	40.00%	
THE BREAST CANCER RELIEF FOUNDATION	\$132.50	\$83.48	\$49.02	37.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
OUTREACH ASSOCIATES, INC.		<u> </u>			37.23%
AMERICANS FOR THE ARTS ACTION FUND	\$0.00	\$0.00	\$0.00	0.00%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$169,818.00	\$122,151.00	\$47,667.00	28.07%	
COMMON CAUSE	\$0.00	\$0.00	\$0.00	0.00%	
HABITAT FOR HUMANITY - INTERNATIONAL, INC.	\$2,078,895.00	\$1,441,283.00	\$637,612.00	30.67%	
HEIFER PROJECT INTERNATIONAL, INC.	\$871,439.00	\$333,774.00	\$537,665.00	61.70%	
NARAL PRO-CHOICE AMERICA	\$113,686.00	\$93,073.00	\$20,613.00	18.13%	
NORTHSHORE ANIMAL LEAGUE AMERICA	\$491,512.00	\$336,543.00	\$154,969.00	31.53%	
PARENTS FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC.	\$30,487.00	\$20,923.00	\$9,564.00	31.37%	
PHYSICIANS FOR SOCIAL RESPONSIBILITY, INC.	\$14,120.00	\$14,047.00	\$73.00	0.52%	
RELIGIOUS COALITION FOR REPRODUCTIVE CHOICE	\$34,162.00	\$25,943.00	\$8,219.00	24.06%	
OUTREACH CALLING			ali /		10.60%
CANCER FUND OF AMERICA, INC,	\$149,526.41	\$134,573.77	\$14,952.64	10.00%	
COALITION AGAINST BREAST CANCER, INC.	\$0.00	\$0.00	\$0.00	0.00%	
FIREFIGHTERS SUPPORT FOUNDATION, INC.	\$58,791.00	\$52,911.90	\$5,879.10	10.00%	
INTERNATIONAL UNION OF POLICE ASSOCIATIONS AFL-CIO	\$124,249.40	\$111,824.46	\$12,424.94	10.00%	
KIDS WISH NETWORK, INC.	\$142,037.00	\$124,992.56	\$17,044.44	12.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage Charity	Fo Average % to Charitie(s) by Solicitor
PDR II, INC.					0.00%
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$0.00	\$0.00	\$0.00	0.00%	
PENNSYLVANIA DONOR SERVICES, LLC					29.77%
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC.	\$6,102,271.53	\$4,285,512.20	\$1,816,759.33	* 29.77%	
PEP DIRECT, LLC.				· · · · · · · · · · · · · · · · · · ·	-39.49%
KIDSAVE INTERNATIONAL	\$2,509.00	\$47,159.21	\$44,650.21-	* -1779.60%	
SUPREME TEMPLE, DAUGHTERS OF THE NILE FOUNDATION	\$270,242.00	\$333,300.00	\$63,058.00-	* -23.33%	
PHONE BANK SYSTEMS, INC.					48.67%
PENN STATE PUBLIC BROADCASTING	\$98,777.00	\$39,501.55	\$59,275.45	60.01%	
WHYY, INC.	\$24,589.00	\$15,358.20	\$9,230.80	37.54%	
WQED MULTIMEDIA	\$668,690.00	\$351,737.10	\$316,952.90	* 47.40%	
POWERED BY PROFESSIONALS, INC.					83.76%
JEWISH RELIEF AGENCY	\$698,439.00	\$113,400.91	\$585,038.09	83.76%	
PREFERRED COMMUNITY SERVICES, INC.					16.23%
CHILDRENS CANCER FUND OF AMERICA, INC.	\$179,302.76	\$151,651.04	\$27,651.72	* 15.42%	
DEFEAT DIABETES FOUNDATION, INC.	\$37,380.00	\$29,904.00	\$7,476.00	* 20.00%	
THE AMERICAN BREAST CANCER FOUNDATION, INC.	\$2,322.50	\$1,900.75	\$421.75	18.16%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Appendix A

Paid Solicitor	Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitle(s) by Solicitor
PROFUNDRAISERS, INC.						54.28%
LOWER BUCKS CENTER FO	OR CHURCH AND COMMUNITY	\$100,015.75	\$28,659.57	\$71,356.18	71.34%	
PENNDEL MENTAL HEALTH	CENTER	\$28,138.00	\$27,917.00	\$221.00	0.79%	
THE PEACE CENTER		\$4,995.00	\$8,108.00	\$3,113.00-	-62.32%	
THE PEACE CENTER		\$30,695.00	\$10,228.00	\$20,467.00	66.68%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
PUBLIC INTEREST COMMUNICATIONS, INC.					50.89%
AFRICAN WILDLIFE FOUNDATION	\$21,877.00	\$21,139.10	\$737.90	3.37%	
AMERICAN CIVIL LIBERTIES UNION, INC.	\$105,430.00	\$118,345.18	\$12,915.18-	-12.25%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$555,946.34	\$394,615.18	\$161,331.16	29.02%	
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE	\$32,588.00	\$14,503.00	\$18,085.00	55.50%	
CHRISTIAN APPALACHIAN PROJECT, INC.	\$2,638,485.11	\$276,584.75	\$2,361,900.36	89.52%	
CHRISTOPHER REEVE FOUNDATION	\$300.00	\$3,955.64	\$3,655.64-	-1218.55%	
CIVIL WAR PRESERVATION TRUST	\$81,487.50	\$56,477.35	\$25,010.15	30.69%	
COMMON CAUSE	\$141,961.00	\$101,473.00	\$40,488.00	28.52%	
DEFENDERS OF WILDLIFE	\$804,808.00	\$886,228.00	\$81,420.00-	-10.12%	
ENVIRONMENTAL DEFENSE FUND, INC.	\$533,642.00	\$218,762.00	\$314,880.00	59.01%	
FARM SANCTUARY, INC.	\$57,494.83	\$49,438.92	\$8,055.91	14.01%	
GREENPEACE, INC.	\$153,426.29	\$122,357.29	\$31,069.00	20.25%	
INTERNATIONAL CAMPAIGN FOR TIBET	\$30,302.00	\$18,457.55	\$11,844.45	39.09%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	\$51,422.00	\$36,759.00	\$14,663.00	28.52%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$52,244.11	\$47,767.90	\$4,476.21	8.57%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	\$60,636.00	\$56,266.37	\$4,369.63	7.21%	
LUPUS FOUNDATION OF AMERICA, INC.	\$595.00	\$3,329.00	\$2,734.00-	-459.50%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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PUBLIC INTEREST COMMUNICATIONS, INC.		-			50.89%
MOTHERS AGAINST DRUNK DRIVING	\$200,781.00	\$203,170.00	\$2,389.00-	-1.19%	
NATIONAL BREAST CANCER COALITION	\$2,133.00	\$4,633.00	\$2,500.00-	-117.21%	
PLAN INTERNATIONAL USA, INC.	\$129,541.00	\$45,805.61	\$83,735.39	64.64%	
PUBLIC CITIZEN FOUNDATION, INC.	\$12,873.00	\$35,780.00	\$22,907.00-	-177.95%	
PUBLIC CITIZEN, INC.	\$38,894.00	\$34,133.00	\$4,761.00	12.24%	
SAVE DARFUR COALITION	\$68,013.00	\$57,126.81	\$10,886.19	16.01%	
SERVICEMEMBERS LEGAL DEFENSE NETWORK, INC.	\$6,283.00	\$11,602.00	\$5,319.00-	-84.66%	
THE FOUNDATION FOR AIDS RESEARCH	\$96,886.00	\$67,970.00	\$28,916.00	29.85%	
PUBLIC OUTREACH FUNDRAISING, LLC			and the state of t		-170.19%
DOCTORS WITHOUT BORDERS, USA, INC/MEDECINS SANS FRONTIERES USA, INC.	\$90,858.68	\$245,488.00	\$154,629.32-	-170.19%	
PUBLIC SAFETY PROMOTION, INC.					20.00%
POTTSTOWN AREA POLICE ATHLETIC LEAGUE	\$54,098.00	\$43,279.00	\$10,819.00	20.00%	
PUBLIC STRATEGIES, INC.	1 A - 2 - A - 4 - 17 - 1		Automo p P1 * pp		-1.39%
PENNSYLVANIA CONFERENCE FOR WOMEN	\$835,070.44	\$846,657.77	\$11,587.33-	-1.39%	
QUADRIGA ART, LLC		and a second of			61.09%
PARALYZED VETERANS OF AMERICA	\$430,200,208.00	\$167,409,027.00	\$262,791,181.00	* 61.09%	

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RMG USA, INC.				•	-68.21%
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$10,542.00	\$10,542.00	\$0.00	0.00%	
THE HUMANE SOCIETY OF THE UNITED STATES	\$95,407.00	\$167,680.00	\$72,273.00-	-75.75%	
RUFFALOCODY, LLC		and the state of t			57.64%
EDINBORO UNIVERSITY ALUMNI ASSN	\$154,860.00	\$108,137.50	\$46,722.50	30.17%	
GWYNEDD MERCY ACADEMY HIGH SCHOOL	\$16,914.00	\$6,218.23	\$10,695.77	63.24%	
HOLY FAMILY UNIVERSITY	\$26,853.55	\$36,265.37	\$9,411.82-	-35.05%	
MARYWOOD UNIVERSITY	\$235,654.11	\$69,193.84	\$166,460.27	70.64%	
MISERICORDIA UNIVERSITY	\$13,300.00	\$19,364.14	\$6,064.14-	-45.60%	
SCRANTON PREPARATORY SCHOOL	\$110,515.00	\$26,105.19	\$84,409.81	76.38%	
THE FOUNDATION FOR INDIANA UNIVERSITY OF PENNSYLVANIA	\$1,496,331.35	\$973,275.86	\$523,055.49	* 34.96%	
THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA	\$862,612.66	\$127,643.86	\$734,968.80	85.20%	
THE UNIVERSITY OF CONNECTICUT FOUNDATION INC.	\$600,312.44	\$408,003.48	\$192,308.96	32.03%	
UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC.	\$599,367.00	\$0.00	\$599,367.00	100.00%	
VILLANOVA UNIVERSITY	\$899,197.00	\$350,350.00	\$548,847.00	61.04%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
SALVAGE DIRECT, INC.					68.63%
BIG BROTHERS AND SISTERS OF CRAWFORD COUNTY, INC.	\$4,240.00	\$2,009.00	\$2,231.00	* 52.62%	
CENTRAL WESTMORELAND HABITAT FOR HUMANITY, INC.	\$2,000.00	\$1,075.00	\$947.50	* 47.38%	
CHERRYTREE TOWNSHIP VOLUNTEER FIRE DEPARTMENT	\$300.00	\$255.00	\$90.00	* 30.00%	
FRENCH CREEK COUNCIL, BOY SCOUTS OF AMERICA	\$2,375.00	\$1,131.25	\$1,266.25	* 53.32%	,
HYDETOWN VOLUNTEER FIRE DEPARTMENT	\$860.00	\$451.00	\$409.00	47.56%	
PUBLIC BROADCASTING OF NORTHWEST PENNSYLVANIA, INC.	\$36,830.00	\$8,008.50	\$28,971.50	78.66%	
THE REGIONAL CANCER CENTER FOUNDATION	\$7,000.00	\$2,975.00	\$4,070.00	* 58.14%	
TITUSVILLE ALUMNI ASSOCIATION	\$990.00	\$571.50	\$420.00	* 42.42%	
TITUSVILLE AREA HEALTH CENTER FOUNDATION	\$250.00	\$162.50	\$87.50	* 35.00%	
TITUSVILLE YOUNG WOMEN'S CHRISTIAN ASSOCIATION	\$1,120.00	\$617.00	\$525.50	* 46.92%	
UNITED WAY OF WESTERN CRAWFORD COUNTY, INC.	\$1,200.00	\$570.00	\$652.50	* 54.38%	
UNITED WAY OF YORK COUNTY	\$1,800.00	\$705.00	\$1,095.00	60.83%	
VENANGO AREA RIDING FOR THE HANDICAPPED ASSOC. (VARHA)	\$190.00	\$141.50	\$57.00	30.00%	
YOUNG MENS CHRISTIAN ASSOCIATION OF TITUSVILLE	\$1,300.00	\$680.00	\$665.00	* 51.15%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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SD&A TELESERVICES, INC.					53.68%
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$21,654.00	\$16,237.00	\$5,417.00	25.02%	
CARNEGIE HALL SOCIETY, INC.	\$1,410,013.00	\$375,756.00	\$1,034,257.00	73.35%	
GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC.	\$619,294.50	\$417,267.30	\$202,027.20	* 32.62%	
GREEN AMERICA	\$111,226.00	\$121,099.00	\$9,873.00-	* -8.88%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$74,674.00	\$46,401.00	\$28,273.00	37.86%	
NARAL PRO-CHOICE AMERICA	\$32,112.00	\$32,629.00	\$517.00-	-1.61%	
NEW YORK SHAKESPEARE FESTIVAL	\$77,385.00	\$35,648.00	\$41,737.00	53.93%	
OPERA COMPANY OF PHILADELPHIA	\$4,078.00	\$702.80	\$3,375.20	82.77%	
PHILADELPHIA ORCHESTRA ASSOCIATION	\$485,375.70	\$165,280.00	\$320,095.70	65.95%	
PITTSBURGH BALLET THEATRE, INC.	\$43,360.50	\$34,192.95	\$9,167.55	21.14%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$121,064.00	\$43,987.00	\$77,077.00	63.67%	
SIERRA CLUB	\$639,037.38	\$293,597.00	\$345,440.38	54.06%	
THE BARNES FOUNDATION	\$13,235.00	\$11,308.00	\$1,927.00	14.56%	
THE NATIONAL MUSEUM OF WOMEN IN THE ARTS	\$70,381.00	\$49,247.00	\$21,134.00	30.03%	
THE WILDERNESS SOCIETY	\$50,649.00	\$104,526.00	\$53,877.00-	* -106.37%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charlty	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
SHARE GROUP, INC.				·	29.49%
AFS-USA, INC.	\$53,126.00	\$37,399.00	\$15,727.00	29.60%	
AMERICAN CIVIL LIBERTIES UNION, INC.	\$1,268,610.00	\$962,841.00	\$305,769.00	24.10%	
AMERICAN FRIENDS SERVICE COMMITTEE	\$61,866.00	\$45,874.00	\$15,992.00	25.85%	
BREAD FOR THE WORLD, INC.	\$131,124.00	\$136,821.00	\$5,697.00-	-4.34%	
CENTER FOR VICTIMS OF TORTURE	\$23,245.00	\$31,766.00	\$8,521.00-	-36.66%	
DEFENDERS OF WILDLIFE	\$109,572.00	\$80,604.00	\$28,968.00	26.44%	
DEFENDERS OF WILDLIFE	\$156,998.00	\$198,100.00	\$41,102.00-	-26.18%	
DEFENDERS OF WILDLIFE ACTION FUND	\$0.00	\$0.00	\$0.00	0.00%	
DORIS DAY ANIMAL LEAGUE	\$34,146.00	\$55,864.00	\$21,718.00-	-63.60%	
HUMAN RIGHTS CAMPAIGN, INC.	\$745,520.00	\$405,921.00	\$339,599.00	45.55%	
HUMANE SOCIETY LEGISLATIVE FUND	\$26,658.00	\$28,740.00	\$2,082.00-	-7.81%	
HUMANE SOCIETY OF THE UNITED STATES WILDLIFE LAND TRUST	\$0.00	\$0.00	\$0.00	0.00%	
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC.	\$45,297.00	\$38,170.00	\$7,127.00	15.73%	
INTERNATIONAL RESCUE COMMITTEE, INC.	\$106,129.00	\$103,285.00	\$2,844.00	2.68%	
LAMBDA LEGAL DEFENSE AND EDUCATION FUND, INC.	\$67,677.00	\$49,897.00	\$17,780.00	26.27%	
LEAGUE OF WOMEN VOTERS EDUCATION FUND	\$17,655.00	\$3,167.00	\$14,488.00	82.06%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	\$142,755.00	\$87,633.00	\$55,122.00	38.61%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitle(s) by Solicitor
SHARE GROUP, INC.					29.49%
NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE	\$379,733.00	\$316,655.00	\$63,078.00	16.61%	
NATIONAL ORGANIZATION FOR WOMEN, INC.	\$586,399.00	\$242,785.00	\$343,614.00	* 58.60%	
NATIONAL PARKS CONSERVATION ASSOCIATION	\$154,613.00	\$200,458.00	\$45,845.00-	-29.65%	
NATIONAL WILDLIFE FEDERATION	\$424,839.00	\$367,229.00	\$57,610.00	13.56%	
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$242,841.00	\$242,373.00	\$468.00	0.19%	
OXFAM - AMERICA, INC.	\$759,225.00	\$310,433.00	\$448,792.00	59.11%	
PEOPLE FOR THE AMERICAN WAY	\$188,059.00	\$137,510.00	\$50,549.00	26.88%	
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	\$103,671.00	\$60,587.00	\$43,084.00	41.56%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$194,886.00	\$74,516.00	\$120,370.00	61.76%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$350,980.00	\$224,633.00	\$126,347.00	36.00%	
SIERRA CLUB	\$1,573,079.00	\$1,052,706.00	\$520,373.00	33.08%	
THE FUND FOR ANIMALS, INC.	\$28,387.00	\$29,065.50	\$678.50-	-2.39%	
UNION OF CONCERNED SCIENTISTS, INC.	\$134,696.00	\$155,612.00	\$20,916.00-	-15.53%	
UNITARIAN UNIVERSALIST SERVICE COMMITTEE, INC.	\$268,698.00	\$100,365.00	\$168,333.00	62.65%	
UNITED STATES FUND FOR UNICEF	\$1,041,505.00	\$851,717.00	\$189,788.00	18.22%	
WELLSTONE ACTION!	\$79,925.00	\$66,794.00	\$13,131.00	16.43%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Appendix A

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
SIEGEL MARKETING GROUP, INC.					64.14%
AMERICAN ISRAEL PUBLIC AFFAIRS COMMITTEE	\$222,437.00	\$84,698.82	\$137,738.18	61.92%	
JEWISH FEDERATION OF GREATER PHILADELPHIA	\$240,166.00	\$78,921.40	\$161,244.60	67.14%	
UNITED JEWISH FEDERATION OF GREATER PITTSBURGH	\$4,681.00	\$3,945.61	\$735.39	15.71%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
SMITH-FREEMAN & ASSOCIATES					32.33%
BERKS CITY-COUNTY JUNIOR BASEBALL LEAGUE	\$18,207.00	\$12,744.90	\$5,462.10	30.00%	
BLANDON LIONS CLUB	\$3,060.00	\$1,530.00	\$1,530.00	50.00%	
BULLDOG BASEBALL DUGOUT CLUB	\$10,935.00	\$7,654.50	\$3,280.50	30.00%	
CENTRAL BERKS FIRE COMPANY, NO. 1	\$20,990.00	\$14,693.00	\$6,297.00	30.00%	
EMMAUS 3-POINT CLUB	\$4,102.00	\$2,871.40	\$1,230.60	30.00%	
EMMAUS HIGH SCHOOL GIRLS SOFTBALL TEAM	\$6,255.00	\$4,378.50	\$1,876.50	30.00%	
EXETER BASKETBALL BOOSTERS	\$10,995.00	\$7,222.25	\$3,772.75	34.31%	
EXETER HIGH SCHOOL FOOTBALL PARENTS CLUB	\$14,590.00	\$8,907.00	\$5,683.00	38.95%	
GIBRALTAR FIRE CO., NO 1	\$17,290.00	\$10,374.00	\$6,916.00	40.00%	
HOLY NAME YOUTH FOOTBALL	\$7,430.00	\$5,201.00	\$2,229.00	30.00%	
HORNET HOOPS PARENTS BOOSTER CLUB	\$11,375.00	\$7,962.50	\$3,412.50	30.00%	
ITALIAN COLUMBUS DAY CELEBRATION COMMITTEE	\$4,455.00	\$3,118.50	\$1,336.50	30.00%	
ITALIAN HERITAGE COUNCIL OF BERKS COUNTY	\$6,105.00	\$4,106.50	\$1,998.50	32.74%	
KUTZTOWN HIGH SCHOOL GIRLS BASKETBALL	\$11,852.00	\$8,296.40	\$3,555.60	30.00%	
OLEY VALLEY YOUTH LEAGUE, INC.	\$10,330.00	\$6,714.50	\$3,615.50	35.00%	
OWEN J. ROBERTS HIGH SCHOOL BASEBALL TEAM	\$5,520.00	\$3,864.00	\$1,656.00	30.00%	
READING HIGH SCHOOL BAND AIDES	\$7,995.00	\$5,596.50	\$2,398.50	30.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor . Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
SMITH-FREEMAN & ASSOCIATES					32.33%
RINGGOLD BAND, INC.	\$4,080.00	\$2,856.00	\$1,224.00	30.00%	
THE READING BUCCANEERS, INC.	\$3,650.00	\$2,880.10	\$769.90	21.09%	
WILSON LACROSSE BOOSTERS	\$6,655.00	\$4,658.50	\$1,996.50	30.00%	
WILSON WRESTLING BOOSTERS	\$6,023.00	\$4,216.10	\$1,806.90	30.00%	
STABILE COMMUNICATIONS					95.65%
GREATER CANONSBURG LIBRARY ASSOC	\$4,276,475.96	\$186,172.29	\$4,090,303.67	* 95.65%	
STATEWIDE APPEAL, INC.		Α			17.27%
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.	\$622,568.44	\$514,720.84	\$107,847.60	17.32%	
NATIONAL VETERANS SERVICES FUND, INC.	\$14,870.00	\$12,639.50	\$2,230.50	* 15.00%	
VIETNOW NATIONAL HEADQUARTERS	\$0.00	\$0.00	\$0.00	* 0.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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STRATEGIC FUNDRAISING, INC.					23.76%
"FEEDING AMERICA"	\$159,291.00	\$58,629.00	\$100,662.00	63.19%	
ALLIANCE DEFENSE FUND, INC.	\$331,656.00	\$252,136.00	\$79,520.00	* 23.98%	
AMERICAN CIVIL RIGHTS UNION	\$66,928.00	\$76,388.00	\$9,460.00-	-14.13%	
AMERICAN LUNG ASSOCIATION	\$1,271,760.00	\$1,189,475.00	\$82,285.00	* 6.47%	
CITYTEAM MINISTRIES	\$246,452.00	\$109,829.00	\$136,623.00	* 55.44%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	\$129,543.00	\$153,276.00	\$23,733.00-	-18.32%	
FOOD FOR THE HUNGRY, INC.	\$1,205,475.00	\$690,506.00	\$514,969.00	* 42.72%	
FOOD FOR THE POOR, INC.	\$1,057,154.00	\$1,457,801.00	\$400,647.00-	* -37.90%	
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	\$1,799,381.00	\$1,303,056.00	\$496,325.00	* 27.58%	
NATIONAL RIFLE ASSOCIATION OF AMERICA	\$259,782.00	\$260,041.00	\$259.00-	-0.10%	
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$1,594,001.00	\$1,114,688.00	\$479,313.00	* 30.07%	
OPERATION SMILE, INC.	\$1,966,525.00	\$1,041,667.00	\$924,858.00	* 47.03%	
PRISON FELLOWSHIP MINISTRIES	\$1,553,680.00	\$1,466,622.00	\$87,058.00	* 5.60%	
THE RONALD REAGAN PRESIDENTIAL FOUNDATION	\$114,580.00	\$61,054.00	\$53,526.00	46.71%	
UNITED STATES OLYMPIC COMMITTEE	\$2,747,173.00	\$1,822,196.00	\$924,977.00	* 33.67%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Gross Amount Raised From Public	Total Expenses	Total Amount Received #. by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
				40.25%
\$26,810.00	\$14,745.50	\$12,064.50	45.00%	
\$7,655.00	\$4,210.25	\$3,444.75	45.00%	
\$21,057.50	\$14,740.25	\$8,423.00	40.00%	
\$13,157.00	\$7,894.20	\$5,262.80	40.00%	
\$15,112.00	\$10,578.40	\$4,533.60	30.00%	
		<u> </u>	- 101 A - A	55.43%
\$212,266.01	\$90,039.51	\$122,226.50	57.58%	
\$234,521.06	\$130,396.76	\$104,124.30	* 44.40%	
\$1,081,281.13	\$520,729.96	\$560,551.17	* 51.84%	
\$41,602.00	\$23,444.48	\$18,157.52	43.65%	
\$116,605.65	\$74,163.65	\$42,442.00	36.40%	
\$603,878.08	\$203,878.08	\$400,000.00	66.24%	
\$1,798,763.41	\$779,867.63	\$1,018,895.78	56.64%	
	\$26,810.00 \$7,655.00 \$21,057.50 \$13,157.00 \$15,112.00 \$212,266.01 \$234,521.06 \$1,081,281.13 \$41,602.00 \$116,605.65 \$603,878.08	Raised From Public Total Expenses \$26,810.00 \$14,745.50 \$7,655.00 \$4,210.25 \$21,057.50 \$14,740.25 \$13,157.00 \$7,894.20 \$15,112.00 \$10,578.40 \$212,266.01 \$90,039.51 \$234,521.06 \$130,396.76 \$1,081,281.13 \$520,729.96 \$41,602.00 \$23,444.48 \$116,605.65 \$74,163.65 \$603,878.08 \$203,878.08	Raised From Public Total Expenses Received #by Charity \$26,810.00 \$14,745.50 \$12,064.50 \$7,655.00 \$4,210.25 \$3,444.75 \$21,057.50 \$14,740.25 \$8,423.00 \$13,157.00 \$7,894.20 \$5,262.80 \$15,112.00 \$10,578.40 \$4,533.60 \$212,266.01 \$90,039.51 \$122,226.50 \$234,521.06 \$130,396.76 \$104,124.30 \$1,081,281.13 \$520,729.96 \$560,551.17 \$41,602.00 \$23,444.48 \$18,157.52 \$116,605.65 \$74,163.65 \$42,442.00 \$603,878.08 \$203,878.08 \$400,000.00	Raised From Public Total Expenses Received # by Charity Percentage To Charity \$26,810.00 \$14,745.50 \$12,064.50 45.00% \$7,655.00 \$4,210.25 \$3,444.75 45.00% \$21,057.50 \$14,740.25 \$8,423.00 40.00% \$13,157.00 \$7,894.20 \$5,262.80 40.00% \$15,112.00 \$10,578.40 \$4,533.60 30.00% \$212,266.01 \$90,039.51 \$122,226.50 57.58% \$234,521.06 \$130,396.76 \$104,124.30 * 44.40% \$1,081,281.13 \$520,729.96 \$560,551.17 * 51.84% \$41,602.00 \$23,444.48 \$18,157.52 43.65% \$116,605.65 \$74,163.65 \$42,442.00 36.40% \$603,878.08 \$203,878.08 \$400,000.00 66.24%

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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TELEFUND, INC.					47.82%
. AMERICAN CIVIL LIBERTIES UNION, INC.	\$2,305,693.00	\$1,099,538.43	\$1,206,154.57	52.31%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	\$2,155,253.76	\$842,055.19	\$1,313,198.57	60.93%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	\$109,453.00	\$93,456.00	\$15,997.00	14.62%	
ANTI-DEFAMATION LEAGUE	\$241,613.00	\$102,376.85	\$139,236.15	57.63%	
B'NAI B'RITH	\$134,895.18	\$83,411.50	\$51,483.68	38.17%	
CENTER FOR BIOLOGICAL DIVERSITY, INC.	\$7,097.00	\$4,300.89	\$2,796.11	39.40%	
COMPASSION AND CHOICES	\$28,164.00	\$37,879.60	\$9,715.60-	-34.50%	•
EARTHJUSTICE	\$236,666.00	\$119,596.55	\$117,069.45	49.47%	
ENVIRONMENTAL DEFENSE FUND, INC.	\$350,740.81	\$145,572.95	\$205,167.86	58.50%	
FOUNDATION FOR NATIONAL PROGRESS (FNP)	\$137,468.44	\$93,520.15	\$43,948.29	31.97%	
GALAPAGOS CONSERVANCY, INC.	\$35,742.00	\$20,768.70	\$14,973.30	41.89%	
GLSEN, INC.	\$50,729.77	\$24,123.69	\$26,606.08	52.45%	
HUMAN RIGHTS CAMPAIGN, INC.	\$493,533.50	\$521,361.95	\$27,828.45-	-5.64%	
INTERNATIONAL RESCUE COMMITTEE, INC.	\$112,209.92	\$108,967.66	\$3,242.26	2.89%	
LEAGUE OF CONSERVATION VOTERS, INC.	\$23,885.06	\$20,698.40	\$3,186.66	13.34%	-
MOTHERS AGAINST DRUNK DRIVING	\$16,236.00	\$34,577.97	\$18,341.97-	-112.97%	
NARAL PRO-CHOICE AMERICA	\$332,003.75	\$216,406.63	\$115,597.12	34.82%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
TELEFUND, INC.					47.82%
NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE, INC.	\$184,425.00	\$100,940.60	\$83,484.40	45.27%	
NATIONAL GAY AND LESBIAN TASK FORCE FOUNDATION	\$41,557.00	\$26,295.34	\$15,261.66	36.72%	
NATURAL RESOURCES DEFENSE COUNCIL, INC.	\$354,787.05	\$462,588.20	\$107,801.15-	-30.38%	
OXFAM - AMERICA, INC.	\$313,027.57	\$192,588.20	\$120,439.37	38.48%	
PEOPLE FOR THE AMERICAN WAY	\$9,802.00	\$12,670.81	\$2,868.81-	-29.27%	
PLANNED PARENTHOOD ACTION FUND, INC.	\$228,713.44	\$113,800.10	\$114,913.34	50.24%	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	\$321,516.26	\$140,505.10	\$181,011.16	56.30%	
SIERRA CLUB	\$1,111,442.78	\$282,965.67	\$828,477.11	74.54%	
SOUTHERN POVERTY LAW CENTER, INC.	\$710,687.00	\$413,198.72	\$297,488.28	41.86%	
THE AOPA FOUNDATION, INC.	\$409,440.00	\$171,051.78	\$238,388.22	58.22%	
THE FOUNDATION FOR AIDS RESEARCH	\$234,738.00	\$70,395.11	\$164,342.89	70.01%	
THE WILDERNESS SOCIETY	\$13,488.00	\$29,830.38	\$16,342.38-	-121.16%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solicitor Charity	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charitie(s) by Solicitor
THE HERITAGE COMPANY, INC.					37.27%
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.	\$27,560,455.91	\$18,505,558.32	\$9,054,897.59	* 32.85%	
LU LU SHRINE A.A.O.N.M.S.	\$160,868.00	\$102,587.50	\$58,280.50	36.23%	
MOTHERS AGAINST DRUNK DRIVING	\$12,635,029.77	\$7,292,065.96	\$5,342,963.81	* 42.29%	
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	\$5,855,151.06	\$3,272,399.60	\$2,919,149.71	* 49.86%	
NATIONAL CAREGIVING FOUNDATION	\$1,001,141.12	\$828,846.94	\$172,294.18	* 17.21%	
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.	\$2,774,778.31	\$1,633,103.29	\$1,141,675.02	41.14%	
UNITED BREAST CANCER FOUNDATION	\$838,262.88	\$674,611.85	\$251,478.87	30.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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THEODORE PRODUCTIONS, INC.					15.62%
COLUMBIA NO. 1 FIRE DEPARTMENT	\$10,710.00	\$8,568.00	\$2,142.00	20.00%	
COLUMBIA NO. 1 FIRE DEPARTMENT	\$10,624.00	\$8,499.20	\$2,124.80	20.00%	
DUBOIS RENAISSANCE, INC.	\$28,063.00	\$24,633.00	\$3,430.00	12.22%	
FRIENDSHIP ENGINE & HOSE COMPANY #1	\$12,340.00	\$10,999.00	\$2,000.00	16.21%	
FRIENDSHIP ENGINE & HOSE COMPANY #1	\$13,552.00	\$11,894.20	\$2,306.00	17.02%	
INDIANA LIONS CLUB	\$44,792.00	\$36,568.35	\$9,223.65	20.59%	
INDIANA LIONS CLUB	\$38,885.00	\$32,312.75	\$7,572.25	19.47%	
JEANNETTE LIONS CLUB	\$44,548.50	\$40,093.65	\$4,454.85	10.00%	
MT. BETHEL PORTLAND MEMORIAL AMERICAN LEGION POST #216	\$5,285.00	\$4,492.25	\$1,000.00	18.92%	
OXFORD ROTARY CLUB	\$17,000.00	\$14,820.00	\$2,180.00	12.82%	
REAMSTOWN FIRE CO. #1	\$20,530.00	\$18,225.40	\$2,304.60	11.23%	
REAMSTOWN FIRE CO. #1	\$25,733.00	\$22,347.95	\$3,385.05	13.15%	
RIDGWAY LIONS CLUB	\$18,600.00	\$15,270.37	\$3,329.63	17.90%	
ROTARY CLUB OF KITTANNING	\$13,010.00	\$11,058.50	\$1,951.50	15.00%	
ROUZERVILLE LIONS CLUB	\$21,065.00	\$17,905.25	\$3,323.70	15.78%	
SAYRE-ATHENS LIONS CLUB	\$11,510.00	\$9,783.50	\$2,000.00	17.38%	
SAYRE-ATHENS LIONS CLUB	\$15,388.00	\$13,079.80	\$2,308.20	15.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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THEODORE PRODUCTIONS, INC.					15.62%
THE OPTIMIST CLUB OF GETTYSBURG, INC.	\$17,809.00	\$14,977.02	\$3,084.98	17.32%	
WEST EARL LIONS CLUB	\$6,885.00	\$5,852.25	\$1,131.75	16.44%	
WOMEN'S CLUB OF MEADVILLE	\$17,982.00	\$15,948.60	\$2,339.90	13.01%	
TNI THE NETWORK, INC.					-74.10%
CHILDREN INTERNATIONAL	\$140,131.00	\$221,320.00	\$81,189.00-	-57.94%	
CHILDREN INTERNATIONAL	\$77,968.00	\$158,400.00	\$80,432.00-	-103.16%	
TREASURE STATE DEVELOPMENT CORPORATION					67.00%
NATIONAL RIGHT TO LIFE COMMITTEE, INC.	\$2,626,645.50	\$866,793.02	\$1,759,852.48	* 67.00%	
VEHICLE DONATION PROCESSING CENTER, INC.			THE CONTRACT		23.84%
BUTLER COUNTY HUMANE SOCIETY	\$29,959.50	\$19,942.25	\$10,017.25	* 33.44%	
KIDNEY FOUNDATION OF CENTRAL PENNSYLVANIA	\$68,584.75	\$50,019.87	\$18,564.88	* 27.07%	
PENNSYLVANIA COUNCIL OF THE BLIND	\$131,935.00	\$105,561.04	\$26,373.96	* 19.99%	
THE FULLER CENTER FOR HOUSING, INC.	\$0.00	\$0.00	\$0.00	0.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Paid Solic	citor Charity		Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage T Charity	Average % to Charitie(s) by Solicitor
XENTEL, IN	NC.						18.85%
Ą	AMVETS AMERICAN VETERANS		\$7,251,089.63	\$6,301,099.90	\$949,989.73	13.10%	
ħ	MILITARY ORDER OF THE PURPLE HEART SERV	/ICE FOUNDATION, INC.	\$8,313,085.86	\$6,513,085.86	\$1,800,000.00	* 21.65%	
N	NATIONAL ASSOCIATION OF POLICE ATHLETIC	ACTIVITIES LEAGUES, INC.	\$8,628,329.97	\$7,066,129.50	\$1,925,000.12	* 22.31%	
F	PENNSYLVANIA PROFESSIONAL FIRE FIGHTER	S ASSOCIATION	\$560,894.00	\$542,848.64	\$86,941.70	* 15.50%	
T	THE COMMITTEE FOR MISSING CHILDREN, INC.		\$1,391,650.07	\$1,224,652.06	\$166,998.01	12.00%	
Campaign	Financial Reports Received:	587	\$1,493,251,819.19	\$823,439,105.71	\$670,712,779.71		

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
"FEEDING AMERICA"					65.28%
COINSTAR, INC.	\$12,211.40	\$916.03	\$11,295.37	* 92.50%	
STRATEGIC FUNDRAISING, INC.	\$159,291.00	\$58,629.00	\$100,662.00	63.19%	
9 TO 5, NAT'L ASSOCATION OF WORKING WOMEN					75.63%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$59,056.50	\$14,390.03	\$44,666.47	* 75.63%	
ACTIONAID U.S.A.	///				-202.27%
ARIA COMMUNICATIONS CORPORATION	\$3,636.00	\$10,990.70	\$7,354.70-	-202.27%	
AFRICAN WILDLIFE FOUNDATION					3.37%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$21,877.00	\$21,139.10	\$737.90	3.37%	
AFS-USA, INC.					29.60%
SHARE GROUP, INC.	\$53,126.00	\$37,399.00	\$15,727.00	29.60%	
ALLIANCE DEFENSE FUND, INC.					23.98%
STRATEGIC FUNDRAISING, INC.	\$331,656.00	\$252,136.00	\$79,520.00	* 23.98%	
ALZHEIMER'S DISEASE & RELATED DISORDERS ASSN., INC.					38.76%
INFOCISION MANAGEMENT CORPORATION	\$4,051,969.82	\$2,481,442.35	\$1,570,527.47	38.76%	
AMERICAN ASSOCIATION OF MUSEUMS		and a self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-self-to-			-78.25%
DCM, INC.	\$7,043.00	\$19,597.00	\$5,511.00-	-78.25%	t dans of the section

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.					17.32%
STATEWIDE APPEAL, INC.	\$622,568.44	\$514,720.84	\$107,847.60	17.32%	
AMERICAN BIBLE SOCIETY					56.27%
MDS COMMUNICATIONS CORPORATION	\$118,158.00	\$55,418.00	\$62,740.00	53.10%	
MDS COMMUNICATIONS CORPORATION	\$35,420.00	\$11,744.00	\$23,676.00	66.84%	
AMERICAN CANCER SOCIETY, INC.					27.28%
INFOCISION MANAGEMENT CORPORATION	\$7,768,043.86	\$5,648,845.85	\$2,119,198.01	27.28%	
AMERICAN CIVIL LIBERTIES UNION, INC.					21.99%
GORDON & SCHWENKMEYER, INC.	\$3,340.00	\$11,815.16	\$8,475.16-	* -253.75%	
GRASSROOTS CAMPAIGNS, INC.	\$2,413,550.29	\$2,673,180.00	\$259,629.71-	-10.76%	
HARRIS DIRECT	\$502,154.63	\$281,944.00	\$220,210.63	* 43.85%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$105,430.00	\$118,345.18	\$12,915.18-	-12.25%	
SHARE GROUP, INC.	\$1,268,610.00	\$962,841.00	\$305,769.00	24.10%	
TELEFUND, INC.	\$2,305,693.00	\$1,099,538.43	\$1,206,154.57	52.31%	
AMERICAN CIVIL RIGHTS UNION	and a second to the second	and the section of the			-14.13%
STRATEGIC FUNDRAISING, INC.	\$66,928.00	\$76,388.00	\$9,460.00-	-14.13%	
AMERICAN COUNCIL OF THE BLIND	and any self-fit de desirement of the self-fit d	oddidddiaenau (* 1991)			20.74%
INTEGRAL RESOURCES, INC.	\$228,006.00	\$180,709.40	\$47,296.60	20.74%	

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AMERICAN DIABETES ASSOCIATION, INC.				:	32.73%
INFOCISION MANAGEMENT CORPORATION	\$2,583,488.00	\$1,401,634.26	\$1,181,853.74	45.75%	
INFOCISION MANAGEMENT CORPORATION	\$5,266,092.00	\$3,878,862.00	\$1,387,230.00	26.34%	
AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC.					10.00%
MIDWEST PUBLISHING - DN, INC.	\$2,168,687.36	\$1,951,818.68	\$216,868.68	* 10.00%	
AMERICAN FOUNDATION FOR CHILDREN WITH AIDS, INC.		A Forth in Anthony	ennerett et ett i VP-10° et er ik innerennekendt ennertheren kinneret ett ennert ett ett ett ett ett	*** /	16.00%
COURTESY HEALTH WATCH, INC.	\$644,771.00	\$541,607.63	\$103,163.37	16.00%	
AMERICAN FOUNDATION FOR DISABLED CHILDREN, INC.	damAWaaaaaaada Sharfaffi (Prop Prop. 1)				10.76%
COMMUNITY SUPPORT, INC.	\$1,567,246.32	\$1,398,543.99	\$168,702.33	* 10.76%	
AMERICAN FRIENDS SERVICE COMMITTEE					25.85%
SHARE GROUP, INC.	\$61,866.00	\$45,874.00	\$15,992.00	25.85%	
AMERICAN HEART ASSOCIATION, INC.					51.87%
INFOCISION MANAGEMENT CORPORATION	\$13,008,772.88	\$6,260,859.84	\$6,747,913.04	51.87%	
AMERICAN INSTITUTE FOR CANCER RESEARCH					27.84%
INFOCISION MANAGEMENT CORPORATION	\$7,347,738.11	\$5,181,238.76	\$2,166,499.35	29.49%	
INFOCISION MANAGEMENT CORPORATION	\$1,252,821.97	\$1,025,276.00	\$227,545.97	18.16%	
AMERICAN ISRAEL PUBLIC AFFAIRS COMMITTEE		Andrew Andrew (1) Topic			61.92%
SIEGEL MARKETING GROUP, INC.	\$222,437.00	\$84,698.82	\$137,738.18	61.92%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.					51.82%
ECHO MARKETING SOLUTIONS, INC.	\$492,416.55	\$541,496.80	\$49,080.25-	-9.97%	
INFOCISION MANAGEMENT CORPORATION	\$10,051,023.30	\$4,114,692.46	\$5,936,330.84	59.06%	
MDS COMMUNICATIONS CORPORATION	\$4,358,385.00	\$2,524,010.00	\$1,834,375.00	* 42.09%	
AMERICAN LEPROSY MISSIONS, INC.		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			59.29%
MDS COMMUNICATIONS CORPORATION	\$286,641.00	\$99,832.00	\$186,809.00	65.17%	
MDS COMMUNICATIONS CORPORATION	\$81,390.00	\$49,977.00	\$31,413.00	38.60%	
AMERICAN LUNG ASSOCIATION			A		24.06%
INFOCISION MANAGEMENT CORPORATION	\$3,839,398.42	\$2,719,643.36	\$1,119,755.06	29.16%	
MDS COMMUNICATIONS CORPORATION	\$205,985.00	\$128,881.00	\$77,104.00	37.43%	•
STRATEGIC FUNDRAISING, INC.	\$1,271,760.00	\$1,189,475.00	\$82,285.00	* 6.47%	•
AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC.	manuskunderd Armander 2, a. a. a. a.				10.00%
COMMUNITY SUPPORT, INC.	\$681,326.77	\$613,194.10	\$68,132.67	* 10.00%	
AMERICAN SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS					11.21%
DONOR SERVICES GROUP, LLC	\$2,322,588.35	\$1,059,955.24	\$1,262,633.11	54.36%	
GRASSROOTS CAMPAIGNS, INC.	\$1,580,078.00	\$3,486,263.05	\$1,906,185.05-	-120.64%	
INFOCISION MANAGEMENT CORPORATION	\$708,225.22	\$619,163.47	\$89,061.75	12.58%	•
TELEFUND, INC.	\$2,155,253.76	\$842,055.19	\$1,313,198.57	60.93%	

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AMERICANS FOR FAIR TAXATION					58.91%
CAPITOL RESOURCES, INC.	\$4,505.00	\$1,851.19	\$2,653.81	58.91%	
AMERICANS FOR THE ARTS ACTION FUND					0.00%
OUTREACH ASSOCIATES, INC.	\$0.00	\$0.00	\$0.00	0.00%	
AMERICANS UNITED FOR LIFE, INC.					70.08%
CAPITOL RESOURCES, INC.	\$500,110.34	\$149,645.08	\$350,465.26	70.08%	
AMERICARES FOUNDATION, INC.	10 m m m m m m m m m m m m m m m m m m m			•	89.93%
DONOR SERVICES GROUP, LLC	\$2,955,693.32	\$297,682.28	\$2,658,011.04	89.93%	
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	om man se sender se sende de d				-4.24%
ECHO MARKETING SOLUTIONS, INC.	\$45,273.00	\$32,278.42	\$12,994.58	28.70%	
GORDON & SCHWENKMEYER, INC.	\$163,048.00	\$184,657.52	\$21,609.52-	-13.25%	
GRASSROOTS CAMPAIGNS, INC.	\$466,885.00	\$753,567.48	\$286,682.48-	-61.40%	
OUTREACH ASSOCIATES, INC.	\$169,818.00	\$122,151.00	\$47,667.00	28.07%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$555,946.34	\$394,615.18	\$161,331.16	29.02%	
SD&A TELESERVICES, INC.	\$21,654.00	\$16,237.00	\$5,417.00	25.02%	
TELEFUND, INC.	\$109,453.00	\$93,456.00	\$15,997.00	14.62%	
AMVETS AMERICAN VETERANS	de-Annah (** ** ** ** ** ** ** ** ** ** ** ** **				13.10%
XENTEL, INC.	\$7,251,089.63	\$6,301,099.90	\$949,989.73	13.10%	

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Paid Solicitor	From Public	<u> </u>	by Charity		
ANTI-DEFAMATION LEAGUE					57.63%
TELEFUND, INC.	\$241,613.00	\$102,376.85	\$139,236.15	57.63%	
ANTI-DEFAMATION LEAGUE OF B'NAI B'RITH					12.13%
INTEGRAL RESOURCES, INC.	\$128,201.13	\$112,648.41	\$15,552.72	* 12.13%	
ARIZONA MEMORIAL MUSEUM ASSOCIATION					92.50%
COINSTAR, INC.	\$512.53	\$38.45	\$474.08	* 92.50%	
ASSOCIATION FOR POLICE OFFICERS, INC.		//-			15.00%
MENACOLA MARKETING, INC.	\$97,745.05	\$83,083.29	\$14,661.76	15.00%	
ASSOCIATION OF THE GRADUATES OF THE UNITED STATE MILITARY ACADEMY					65.61%
HARRIS CONNECT, LLC	\$774,885.00	\$266,499.30	\$508,385.70	65.61%	
AUGUST WILSON CENTER FOR AFRICAN AMERICAN CULTURE			Trapella		76.25%
HOWARD M. "SCOTTI" MULERT	\$95,900.00	\$22,775.79	\$73,124.21	76.25%	
AUTISM SPECTRUM DISORDER FOUNDATION, INC.		19 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			4.33%
INFOCISION MANAGEMENT CORPORATION	\$3,468,119.71	\$3,318,119.71	\$150,000.00	* 4.33%	
AVE MARIA UNIVERSITY	100 cm a septim 110 cm a 110 cm		·	10 to	28.30%
INFOCISION MANAGEMENT CORPORATION	\$65,731.45	\$47,131.04	\$18,600.41	28.30%	
B'NAI B'RITH	a francisco (a Andrea Medica), A 1 History			and the section of the first that th	38.17%
TELEFUND, INC.	\$134,895.18	\$83,411.50	\$51,483.68	38.17%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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BALTIMORE SYMPHONY ORCHESTRA, INC.					67.87%
DCM, INC.	\$463,470.30	\$148,912.29	\$314,558.01	67.87%	
BERKS CITY-COUNTY JUNIOR BASEBALL LEAGUE					30.00%
SMITH-FREEMAN & ASSOCIATES	\$18,207.00	\$12,744.90	\$5,462.10	30.00%	
BERKS COUNTY OUTSTANDING YOUNG WOMAN, INC.	A. (40)		7.277		45.00%
TELE-PUBLICATIONS	\$26,810.00	\$14,745.50	\$12,064.50	45.00%	
BIG BROTHERS AND SISTERS OF CRAWFORD COUNTY, INC.		and the state of t	·		52.62%
SALVAGE DIRECT, INC.	\$4,240.00	\$2,009.00	\$2,231.00	÷ 52.62%	
BLANDON LIONS CLUB				A.P.	50.00%
SMITH-FREEMAN & ASSOCIATES	\$3,060.00	\$1,530.00	\$1,530.00	50.00%	
BLUE MOUNTAIN REGION SPORTS CAR CLUB OF AMERICA	to the state of th		10-11-10-A-2-7-11-11-11-11-11-11-11-11-11-11-11-11-1		45.00%
TELE-PUBLICATIONS	\$7,655.00	\$4,210.25	\$3,444.75	45.00%	
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE		Anna Para Para Para Para Para Para Para P			13.29%
GORDON & SCHWENKMEYER, INC.	\$55,254.51	\$61,661.08	\$6,406.57-	-11.59%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$32,588.00	\$14,503.00	\$18,085.00	55.50%	
BREAD FOR THE WORLD, INC.			to a second description of the comme		-4.34%
SHARE GROUP, INC.	\$131,124.00	\$136,821.00	\$5,697.00-	-4.34%	

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BULLDOG BASEBALL DUGOUT CLUB		2 ° ZALIERONIA	, ., ., ., ., ., ., ., ., ., ., ., .,		30.00%
SMITH-FREEMAN & ASSOCIATES	\$10,935.00	\$7,654.50	\$3,280.50	30.00%	
BUTLER COUNTY HUMANE SOCIETY					33.44%
VEHICLE DONATION PROCESSING CENTER, INC.	\$29,959.50	\$19,942.25	\$10,017.25	* 33.44%	
CANCER CENTER FOR DETECTION AND PREVENTION		110000			12.78%
COMMUNITY SUPPORT, INC.	\$23,156,092.64	\$20,840,483.37	\$2,315,609.27	* 10.00%	
COURTESY HEALTH WATCH, INC.	\$582,306.00	\$494,960.10	\$87,345.90	15.00%	
MIDWEST PUBLISHING - DN, INC.	\$3,113,410.94	\$2,085,985.33	\$1,027,425.61	* 33.00%	
CANCER FUND OF AMERICA, INC,			man a bhosa A A A Fire		13.06%
BEE, L.C.	\$1,333,501.07	\$1,163,155.62	\$170,345.45	* 12.77%	
INSIGHT TELE-SERVICES, INC.	\$881,661.97	\$758,230.16	\$123,431.81	* 14.00%	
OUTREACH CALLING	\$149,526.41	\$134,573.77	\$14,952.64	10.00%	
CANCER SURVIVORS' FUND				andra (**)	10.00%
MIDWEST PUBLISHING - DN, INC.	\$854,803.02	\$769,322.70	\$85,480.32	10.00%	
CARING FOR OUR CHILDREN FOUNDATION			To provide the second s		10.00%
MIDWEST PUBLISHING - DN, INC.	\$1,379,047.15	\$1,241,142.44	\$137,904.71	* 10.00%	
CARNEGIE HALL SOCIETY, INC.		 .	Anna Anna Anna Farina F		73.35%
SD&A TELESERVICES, INC.	\$1,410,013.00	\$375,756.00	\$1,034,257.00	73.35%	

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CARNEGIE INSTITUTE					66.67%
DCM, INC.	\$1,288,731.00	\$436,816.29	\$851,914.71 *	66.10%	
DCM, INC.	\$589,665.72	\$189,254.29	\$400,411.43 *	67.90%	
CATHOLIC RELIEF SERVICES U.S. CATHOLIC CONFERENCE, INC.	19 T		···· or		40.87%
MDS COMMUNICATIONS CORPORATION	\$1,174,358.00	\$694,403.00	\$479,955.00 *	40.87%	
CENTER FOR AMERICAN HOMELESS VETERANS	¥. 	,			57.58%
TELE-RESPONSE CENTER, INC.	\$212,266.01	\$90,039.51	\$122,226.50	57.58%	
CENTER FOR BIOLOGICAL DIVERSITY, INC.	And the second			-	39.40%
TELEFUND, INC.	\$7,097.00	\$4,300.89	\$2,796.11	39.40%	
CENTER FOR CANCER RESEARCH FUNDING, INC.	on an early an extensive of the PP 1				10.00%
MENACOLA MARKETING, INC.	\$9,781.00	\$8,802.90	\$978.10	10.00%	
CENTER FOR VICTIMS OF TORTURE	and an extend (**			An	-36.66%
SHARE GROUP, INC.	\$23,245.00	\$31,766.00	\$8,521.00-	-36.66%	
CENTRAL BERKS FIRE COMPANY, NO. 1	and the state of the A		·	hann arban sam i Fran ^{Pol F} t. i ^{pol Fr}	30.00%
SMITH-FREEMAN & ASSOCIATES	\$20,990.00	\$14,693.00	\$6,297.00	30.00%	
CENTRAL WESTMORELAND HABITAT FOR HUMANITY, INC.	and a table action ==		orton Alexandra (P. C.		47.38%
SALVAGE DIRECT, INC.	\$2,000.00	\$1,075.00	\$947.50 *	47.38%	

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CHERRYTREE TOWNSHIP V	OLUNTEER FIRE DEPARTMENT		· · · · · · · · · · · · · · · · · · ·			30.00%
SALVAGE DIRECT,	INC.	\$300.00	\$255.00	\$90.00	* 30.00%	
CHILDFUND INTERNATIONAL	, USA			and the second s		91.88%
INFOCISION MANAG	GEMENT CORPORATION	\$3,117,038.70	\$253,257.26	\$2,863,781.44	91.88%	
CHILDREN INTERNATIONAL	and a distance					-74.10%
TNI THE NETWORK	, INC.	\$140,131.00	\$221,320.00	\$81,189.00-	-57.94%	
TNI THE NETWORK	, INC.	\$77,968.00	\$158,400.00	\$80,432.00-	-103.16%	
CHILDREN'S CANCER RECOV	/ERY FOUNDATION		1100	- 11	The state of the s	18.20%
CONTRACT COMMU	JNICATIONS, INC.	\$11,039,828.00	\$9,030,590.00	\$2,009,238.00	* 18.20%	
CHILDREN'S LEUKEMIA RESE	EARCH ASSOCIATION, INC.	manufacture (*d				18.95%
COURTESY HEALTI	H WATCH, INC.	\$4,888,219.00	\$3,961,908.48	\$926,310.52	* 18.95%	
CHILDREN'S WISH FOUNDAT	ION INTERNATIONAL, INC.	and the second of the second o				32.85%
THE HERITAGE CO	MPANY, INC.	\$27,560,455.91	\$18,505,558.32	\$9,054,897.59	* 32.85%	
CHILDRENS CANCER FUND C	DF AMERICA, INC.			A contract to a first		15.42%
PREFERRED COMM	MUNITY SERVICES, INC.	\$179,302.76	\$151,651.04	\$27,651.72	* 15.42%	
			THE STATE OF THE S			

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.		·			73,88%
DONOR CARE CENTER, INC.	\$978,889.98	\$248,894.08	\$729,995.90	74.57%	
DONOR CARE CENTER, INC.	\$886,068.53	\$214,888.54	\$671,179.99	75.75%	
INFOCISION MANAGEMENT CORPORATION	\$5,340,457.00	\$1,420,561.56	\$3,919,895.44	73.40%	
MDS COMMUNICATIONS CORPORATION	\$863,522.00	\$223,414.00	\$640,108.00	74.13%	
CHRISTIAN APPALACHIAN PROJECT, INC.					89.52%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$2,638,485.11	\$276,584.75	\$2,361,900.36	89.52%	
CHRISTOPHER REEVE FOUNDATION					-1218.55%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$300.00	\$3,955.64	\$3,655.64-	-1218.55%	
CITIZENS UNITED					18.18%
INFOCISION MANAGEMENT CORPORATION	\$8,567,864.64	\$7,010,560.64	\$1,557,304.00	* 18.18%	
CITYTEAM MINISTRIES					57.94%
MDS COMMUNICATIONS CORPORATION	\$262,651.00	\$104,295.00	\$158,356.00	60.29%	
STRATEGIC FUNDRAISING, INC.	\$246,452.00	\$109,829.00	\$136,623.00	* 55.44%	
CIVIL WAR PRESERVATION TRUST					30.69%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$81,487.50	\$56,477.35	\$25,010.15	30.69%	
COALITION AGAINST BREAST CANCER, INC.					0.00%
OUTREACH CALLING	\$0.00	\$0.00	\$0.00	0.00%	

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COLONIAL WILLIAMSBURG FOUNDATION			aliili uudi ii d		51.40%
DONOR SERVICES GROUP, LLC	\$434,714.00	\$211,268.00	\$223,446.00	51.40%	
COLUMBIA NO. 1 FIRE DEPARTMENT					20.00%
THEODORE PRODUCTIONS, INC.	\$10,710.00	\$8,568.00	\$2,142.00	20.00%	
THEODORE PRODUCTIONS, INC.	\$10,624.00	\$8,499.20	\$2,124.80	20.00%	
COMMON CAUSE		1		, p	28.52%
OUTREACH ASSOCIATES, INC.	\$0.00	\$0.00	\$0.00	0.00%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$141,961.00	\$101,473.00	\$40,488.00	28.52%	
COMMUNITY FOUNDATION FOR THE TWIN TIERS					62.13%
CHARITABLE AUTO RESOURCES, INC.	\$750.00	\$284.00	\$466.00	62.13%	
COMPASSION AND CHOICES		10 mm m m m m m m m m m m m m m m m m m			-34.50%
TELEFUND, INC.	\$28,164.00	\$37,879.60	\$9,715.60-	-34.50%	
CONCERNED WOMEN FOR AMERICA		manufactable or of 1/ **			30.39%
DONOR CARE CENTER, INC.	\$73,223.67	\$52,990.92	\$20,232.75	27.63%	•
INFOCISION MANAGEMENT CORPORATION	\$1,865,571.38	\$1,152,666.29	\$712,905.09	38.21%	
MDS COMMUNICATIONS CORPORATION	\$417,860.00	\$415,740.00	\$2,120.00	0.51%	
MDS COMMUNICATIONS CORPORATION	\$131,258.00	\$110,390.00	\$20,868.00	15.90%	

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CONCERNED WOMEN FOR AMERICA, LEGISLATIVE ACTION COMMITTEE (LAC)				Debt.	-27.92%
DONOR CARE CENTER, INC.	\$152,018.80	\$325,279.42	\$173,260.62-	-113.97%	
INFOCISION MANAGEMENT CORPORATION	\$468,432.71	\$468,432.71	\$0.00	0.00%	
MDS COMMUNICATIONS CORPORATION	\$0.00	\$0.00	\$0.00	0.00%	
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	A		a consensator No. 8		57.11%
DONOR SERVICES GROUP, LLC	\$1,452,241.17	\$522,043.01	\$930,198.16	64.05%	
INFOCISION MANAGEMENT CORPORATION	\$120,657.44	\$108,913.45	\$11,743.99	9.73%	
MDS COMMUNICATIONS CORPORATION	\$2,637,437.00	\$1,077,072.00	\$1,560,365.00	59.16%	
STRATEGIC FUNDRAISING, INC.	\$129,543.00	\$153,276.00	\$23,733.00-	-18.32%	
CORAL RIDGE MINISTRIES MEDIA, INC.					-1.33%
INFOCISION MANAGEMENT CORPORATION	\$1,060,947.30	\$1,075,073.69	\$14,126.39-	-1.33%	
CROHN'S COLITIS FOUNDATION OF AMERICA, INC.	And the second s				44.75%
INFOCISION MANAGEMENT CORPORATION	\$69,799.00	\$38,566.02	\$31,232.98	44.75%	
CROSS INTERNATIONAL, INC.				<u>.</u>	16.71%
DONOR CARE CENTER, INC.	\$365,973.37	\$304,820.89	\$61,152.48	* 16.71%	
CROWN FINANCIAL MINISTRIES, INC.	an constitution of soft Posts = ""				39.07%
MDS COMMUNICATIONS CORPORATION	\$76,102.00	\$46,372.00	\$29,730.00	39.07%	

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DECLARATION ALLIANCE				· , · · · · · · · · · · · · · · · · · ·	2.82%
DONOR CARE CENTER, INC.	\$126,165.50	\$122,609.99	\$3,555.51	2.82%	
DEFEAT DIABETES FOUNDATION, INC.	may one " The state of the stat			•	20.00%
PREFERRED COMMUNITY SERVICES, INC.	\$37,380.00	\$29,904.00	\$7,476.00	* 20.00%	
DEFENDERS OF WILDLIFE					-8.21%
DONOR SERVICES GROUP, LLC	\$36,982.44	\$40,866.34	\$3,883.90-	-10.50%	
GORDON & SCHWENKMEYER, INC.	\$73,853.08	\$74,045.70	\$192.62-	-0.26%	
HARRIS DIRECT	\$6,759.70	\$6,759.70	\$0.00	0.00%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$804,808.00	\$886,228.00	\$81,420.00-	-10.12%	
SHARE GROUP, INC.	\$109,572.00	\$80,604.00	\$28,968.00	26.44%	
SHARE GROUP, INC.	\$156,998.00	\$198,100.00	\$41,102.00-	-26.18%	
DEFENDERS OF WILDLIFE ACTION FUND	The second secon				0.00%
DONOR SERVICES GROUP, LLC	\$0.00	\$0.00	\$0.00	0.00%	
SHARE GROUP, INC.	\$0.00	\$0.00	\$0.00	0.00%	
DISABLED POLICE OFFICERS COUNSELING CENTER, INC.	olishasan Perli a Perl				10.03%
COMMUNITY SUPPORT, INC.	\$882,696.07	\$794,142.89	\$88,553.18	* 10.03%	•
DISABLED POLICE OFFICERS OF AMERICA, INC.		*** A SECTION OF THE			10.00%
COMMUNITY SUPPORT, INC.	\$812,562.81	\$731,306.53	\$81,256.28	* 10.00%	

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DOCTORS WITHOUT BORDERS, USA, INC/MEDECINS SANS FRONTIERES USA, INC.				and the second of the second	56.85%
HARRIS DIRECT	\$3,224,763.00	\$1,185,351.90	\$2,039,411.10	63.24%	
PUBLIC OUTREACH FUNDRAISING, LLC	\$90,858.68	\$245,488.00	\$154,629.32-	-170.19%	
DORIS DAY ANIMAL LEAGUE	·				-63.60%
SHARE GROUP, INC.	\$34,146.00	\$55,864.00	\$21,718.00-	-63.60%	
DUBOIS RENAISSANCE, INC.				The second secon	12.22%
THEODORE PRODUCTIONS, INC.	\$28,063.00	\$24,633.00	\$3,430.00	12.22%	
DUCKS UNLIMITED, INC.					-10.87%
DONOR CARE CENTER, INC.	\$47,136.66	\$52,260.46	\$5,123.80-	-10.87%	
EARTH JUSTICE					-27.97%
DONOR SERVICES GROUP, LLC	\$40,656.00	\$52,027.00	\$11,371.00-	-27.97%	
EARTHJUSTICE					49.47%
TELEFUND, INC.	\$236,666.00	\$119,596.55	\$117,069.45	49.47%	
EASTER SEALS, INC.		V. C.			13.69%
DONOR SERVICES GROUP, LLC	\$0.00	\$59,639.23	\$59,639.23-	0.00%	
INFOCISION MANAGEMENT CORPORATION	\$884,913.42	\$706,037.76	\$178,875.66	20.21%	
INFOCISION MANAGEMENT CORPORATION	\$1,900,573.39	\$1,638,369.62	\$262,203.77	13.80%	

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EDINBORO UNIVERSITY ALU		·	No. Parket	Dy Charty		30.17%
RUFFALOCODY, LL		\$154,860.00	\$108,137.50	\$46,722.50	30.17%	
EMMAUS 3-POINT CLUB					and Acco	30.00%
SMITH-FREEMAN 8	ASSOCIATES	\$4,102.00	\$2,871.40	\$1,230.60	30.00%	
EMMAUS HIGH SCHOOL GIR	S SOFTBALL TEAM	**************************************				30.00%
SMITH-FREEMAN 8	ASSOCIATES	\$6,255.00	\$4,378.50	\$1,876.50	30.00%	
ENVIRONMENTAL DEFENSE	FUND, INC.					42.28%
DONOR SERVICES	GROUP, LLC	\$40,718.00	\$28,965.56	\$11,752.44	28.86%	
INTEGRAL RESOU	RCES, INC.	\$465,542.76	\$409,390.60	\$56,152.16	12.06%	
PUBLIC INTEREST	COMMUNICATIONS, INC.	\$533,642.00	\$218,762.00	\$314,880.00	59.01%	
TELEFUND, INC.		\$350,740.81	\$145,572.95	\$205,167.86	58.50%	
EXETER BASKETBALL BOOS	TERS	an an angle ann an			and the second of the second o	34.31%
SMITH-FREEMAN 8	ASSOCIATES	\$10,995.00	\$7,222.25	\$3,772.75	34.31%	
EXETER HIGH SCHOOL FOO	TBALL PARENTS CLUB	and and American of the American				38.95%
SMITH-FREEMAN 8	ASSOCIATES	\$14,590.00	\$8,907.00	\$5,683.00	38.95%	
FAITH AND FREEDOM COAL	TION, INC.			WAR IN THE STATE OF THE STATE O		2.89%
INFOCISION MANA	GEMENT CORPORATION	\$1,918,820.08	\$1,918,820.08	\$0.00	0.00%	
INFOCISION MANA	GEMENT CORPORATION	\$499,302.79	\$429,302.79	\$70,000.00	14.02%	
PATE .	- MARKANA					

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FAMILY RESEARCH COUNCIL					1.28%
CAPITOL RESOURCES, INC.	\$12,356.00	\$8,265.56	\$4,090.44	33.10%	
MDS COMMUNICATIONS CORPORATION	\$476,600.00	\$487,533.00	\$10,933.00-	-2.29%	
MDS COMMUNICATIONS CORPORATION	\$300,015.00	\$283,091.00	\$16,924.00	5.64%	
FAMILY RESEARCH COUNCIL ACTION					0.00%
INFOCISION MANAGEMENT CORPORATION	\$136,228.97	\$136,228.97	\$0.00	0.00%	
MDS COMMUNICATIONS CORPORATION	\$75,691.00	\$75,691.00	\$0.00	0.00%	
FARM SANCTUARY, INC.					14.01%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$57,494.83	\$49,438.92	\$8,055.91	14.01%	
FEEDING AMERICA		**************************************			60.77%
MDS COMMUNICATIONS CORPORATION	\$70,953.00	\$27,833.00	\$43,120.00	60.77%	
FIREFIGHTERS CHARITABLE FOUNDATION	A day				13.86%
CORPORATIONS FOR CHARACTER, INC.	\$116,575.56	\$93,260.45	\$23,315.11	20.00%	
MIDWEST PUBLISHING - DN, INC.	\$837,579.01	\$728,693.74	\$108,885.27	13.00%	
FIREFIGHTERS SUPPORT FOUNDATION, INC.			en e	···	10.00%
COMMUNITY SUPPORT, INC.	\$7,061,973.43	\$6,355,776.09	\$706,197.34	* 10.00%	
OUTREACH CALLING	\$58,791.00	\$52,911.90	\$5,879.10	10.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
FOOD & WATER WATCH		**************************************		,	69.80%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$36,856.31	\$11,129.11	\$25,727.20	69.80%	
FOOD FOR THE HUNGRY, INC.					41.70%
DONOR CARE CENTER, INC.	\$37,805.00	\$34,381.33	\$3,423.67	9.06%	
STRATEGIC FUNDRAISING, INC.	\$1,205,475.00	\$690,506.00	\$514,969.00	42.72%	
FOOD FOR THE POOR, INC.	A				-37.90%
STRATEGIC FUNDRAISING, INC.	\$1,057,154.00	\$1,457,801.00	\$400,647.00-	-37.90%	•
FOOD INDUSTRY CRUSADE AGAINST HUNGER				A formation of the state of the	92.50%
COINSTAR, INC.	\$2,662.60	\$199.81	\$2,462.79	92.50%	
FOUNDATION FOR NATIONAL PROGRESS (FNP)		A A A			31.09%
GORDON & SCHWENKMEYER, INC.	\$3,119.00	\$3,365.36	\$246.36-	-7.90%	
TELEFUND, INC.	\$137,468.44	\$93,520.15	\$43,948.29	31.97%	
FRATERNAL ORDER OF POLICE WYOMING VALLEY LODGE # 36	defense and the second of the		•		25.54%
EMPIRE GROUP MARKETING, LLC	\$81,213.00	\$60,470.00	\$20,743.00	25.54%	
FREEDOM WORKS, INC.					-14.25%
DONOR CARE CENTER, INC.	\$12,884.46	\$14,720.53	\$1,836.07-	-14.25%	
FRENCH CREEK COUNCIL, BOY SCOUTS OF AMERICA		The second secon	france (e.g., e.g., e.g.		53.32%
SALVAGE DIRECT, INC.	\$2,375.00	\$1,131.25	\$1,266.25 *	53.32%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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FRIENDS OF THE TOM RIDGE ENVIRONMENTAL CENTER					-133.44%
BRAIN GAIN, LLC	\$38,804.79	\$90,587.21	\$51,782.42-	-133.44%	
FRIENDSHIP ENGINE & HOSE COMPANY #1	erroren i de fadel (* 100 -	4			16.63%
THEODORE PRODUCTIONS, INC.	\$12,340.00	\$10,999.00	\$2,000.00	16.21%	
THEODORE PRODUCTIONS, INC.	\$13,552.00	\$11,894.20	\$2,306.00	17.02%	
GAIN INTERNATIONAL, GLOBAL AID NETWORK		Water State			71.94%
MDS COMMUNICATIONS CORPORATION	\$69,285.00	\$19,441.00	\$49,844.00	71.94%	
GALAPAGOS CONSERVANCY, INC.					41.89%
TELEFUND, INC.	\$35,742.00	\$20,768.70	\$14,973.30	41.89%	
GAY & LESBIAN ALLIANCE AGAINST DEFAMATION, INC.	and home and a second of the s			· · · · · · · · · · · · · · · · · · ·	32.71%
ARIA COMMUNICATIONS CORPORATION	\$12,048.00	\$7,548.00	\$4,500.00	37.35%	
SD&A TELESERVICES, INC.	\$619,294.50	\$417,267.30	\$202,027.20	32.62%	
GAY MEN'S HEALTH CRISIS, INC.		arkeed III de Tire			47.90%
ARIA COMMUNICATIONS CORPORATION	\$53,871.50	\$28,065.53	\$25,805.97	47.90%	
GIBRALTAR FIRE CO., NO 1	and the state of t				40.00%
SMITH-FREEMAN & ASSOCIATES	\$17,290.00	\$10,374.00	\$6,916.00	40.00%	
GLENDALE SCHOOL DISTRICT EDUCATION FDN	administrative		and a common of a "Minister Indiana Architectural Color (1974) or 1974		100.00%
EXPERIENCE IT, LLC	\$50.00	\$0.00	\$50.00	100.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Totał Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
GLSEN, INC.					52.45%
TELEFUND, INC.	\$50,729.77	\$24,123.69	\$26,606.08	52.45%	
GREATER CANONSBURG LIBRARY ASSOC		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			95.65%
STABILE COMMUNICATIONS	\$4,276,475.96	\$186,172.29	\$4,090,303.67	* 95.65%	
GREATER SCRANTON JAYCEES, INC.					30.86%
LORI LESNESKY	\$40,271.00	\$27,841.47	\$12,429.53	30.86%	
GREEN AMERICA			,	VIII	-8.88%
SD&A TELESERVICES, INC.	\$111,226.00	\$121,099.00	\$9,873.00-	* -8.88%	
GREENPEACE FUND, INC.	e trans		are recorded a constant and a face and other space.		63.20%
DONOR SERVICES GROUP, LLC	\$3,000.00	\$1,104.00	\$1,896.00	63.20%	
GREENPEACE, INC.		200 P - 110			63.06%
DONOR SERVICES GROUP, LLC	\$1,272,686.00	\$404,406.49	\$868,279.51	68.22%	•
PUBLIC INTEREST COMMUNICATIONS, INC.	\$153,426.29	\$122,357.29	\$31,069.00	20.25%	
GWYNEDD MERCY ACADEMY HIGH SCHOOL	and the second Andrew Andrew Andrew				63.24%
RUFFALOCODY, LLC	\$16,914.00	\$6,218.23	\$10,695.77	63.24%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
HABITAT FOR HUMANITY - INTERNATIONAL, INC.					56.58%
DONOR SERVICES GROUP, LLC	\$3,228,624.98	\$843,962.13	\$2,384,662.85	73.86%	
MDS COMMUNICATIONS CORPORATION	\$1,191,720.00	\$536,845.00	\$654,875.00	54.95%	
OUTREACH ASSOCIATES, INC.	\$2,078,895.00	\$1,441,283.00	\$637,612.00	30.67%	
HARRISBURG AREA COMMUNITY COLLEGE					65.58%
J. MILITO & ASSOCIATES, INC.	\$9,979.00	\$3,435.20	\$6,543.80	65.58%	
HEALTHY SCHOOLS CAMPAIGN	111866 1 1111111 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1188 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1118 1188 1118 1118 1118 1118 1118 1118 1118 1118 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188 1188				65.97%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$37,963.00	\$12,918.39	\$25,044.61	* 65.97%	
HEART SUPPORT OF AMERICA, INC.					14.37%
BEE, L.C.	\$686,822.22	\$588,130.00	\$98,692.22	* 14.37%	
HEIFER PROJECT INTERNATIONAL, INC.					64.88%
DONOR SERVICES GROUP, LLC	\$1,514,816.88	\$504,177.70	\$1,010,639.18	66.72%	
OUTREACH ASSOCIATES, INC.	\$871,439.00	\$333,774.00	\$537,665.00	61.70%	
HISTORICAL SOCIETY OF PENNSYLVANIA					-24.49%
COMNET MARKETING GROUP, INC.	\$1,385.00	\$1,724.12	\$339.12-	-24.49%	
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC.					53.94%
MDS COMMUNICATIONS CORPORATION	\$49,698.00	\$21,001.00	\$28,697.00	57.74%	
MDS COMMUNICATIONS CORPORATION	\$34,000.00	\$17,548.00	\$16,452.00	48.39%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii			-35.05%
\$26,853.55	\$36,265.37	\$9,411.82-	-35.05%	
		A1 -		30.00%
\$7,430.00	\$5,201.00	\$2,229.00	30.00%	
	/m100/	-		30.00%
\$11,375.00	\$7,962.50	\$3,412.50	30.00%	
				32.37%
\$700,497.00	\$384,431.12	\$316,065.88	45.12%	
\$745,520.00	\$405,921.00	\$339,599.00	45.55% ,	
\$493,533.50	\$521,361.95	\$27,828.45-	-5.64%	
				-7.81%
\$26,658.00	\$28,740.00	\$2,082.00-	-7.81%	
	A section (1)			0.00%
\$0.00	\$0.00	\$0.00	0.00%	
and the state of t				47.56%
\$860.00	\$451.00	\$409.00	47.56%	
	Raised From Public \$26,853.55 \$7,430.00 \$11,375.00 \$700,497.00 \$745,520.00 \$493,533.50 \$26,658.00	Raised From Public Total Expenses \$26,853.55 \$36,265.37 \$7,430.00 \$5,201.00 \$11,375.00 \$7,962.50 \$700,497.00 \$384,431.12 \$745,520.00 \$405,921.00 \$493,533.50 \$521,361.95 \$26,658.00 \$28,740.00 \$0.00 \$0.00	Raised From Public Total Expenses Received # by Charity \$26,853.55 \$36,265.37 \$9,411.82- \$7,430.00 \$5,201.00 \$2,229.00 \$11,375.00 \$7,962.50 \$3,412.50 \$700,497.00 \$384,431.12 \$316,065.88 \$745,520.00 \$405,921.00 \$339,599.00 \$493,533.50 \$521,361.95 \$27,828.45- \$26,658.00 \$28,740.00 \$2,082.00- \$0.00 \$0.00 \$0.00	Raised From Public Total Expenses Received # by Charity Percentage To Charity \$26,853.55 \$36,265.37 \$9,411.82- -35.05% \$7,430.00 \$5,201.00 \$2,229.00 30.00% \$11,375.00 \$7,962.50 \$3,412.50 30.00% \$700,497.00 \$384,431.12 \$316,065.88 45.12% \$745,520.00 \$405,921.00 \$339,599.00 45.55% \$493,533.50 \$521,361.95 \$27,828.45- -5.64% \$26,658.00 \$28,740.00 \$2,082.00- -7.81% \$0.00 \$0.00 \$0.00 0.00%

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
INDIANA LIONS CLUB			,		20.05%
COMMUNITY HELPERS, INC.	\$26,571.00	\$21,257.80	\$5,313.20	20.00%	
THEODORE PRODUCTIONS, INC.	\$44,792.00	\$36,568.35	\$9,223.65	20.59%	
THEODORE PRODUCTIONS, INC.	\$38,885.00	\$32,312.75	\$7,572.25	19.47%	
INTERNATIONAL CAMPAIGN FOR TIBET				entre e control de colore e l'accede e shedere la montre membre e colore e control de colore e control de colore e control de colore e col	39.09%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$30,302.00	\$18,457.55	\$11,844.45	39.09%	
INTERNATIONAL FELLOWSHIP OF CHRISTIANS AND JEWS, INC.					6.85%
INFOCISION MANAGEMENT CORPORATION	\$1,085,266.94	\$1,010,924.55	\$74,342.39	6.85%	
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC.					15.73%
SHARE GROUP, INC.	\$45,297.00	\$38,170.00	\$7,127.00	15.73%	
INTERNATIONAL RESCUE COMMITTEE, INC.			·		2.79%
SHARE GROUP, INC.	\$106,129.00	\$103,285.00	\$2,844.00	2.68%	
TELEFUND, INC.	\$112,209.92	\$108,967.66	\$3,242.26	2.89%	
INTERNATIONAL UNION OF POLICE ASSOCIATIONS AFL-CIO	10 T (10 T (10.00%
OUTREACH CALLING	\$124,249.40	\$111,824.46	\$12,424.94	10.00%	
ITALIAN COLUMBUS DAY CELEBRATION COMMITTEE					30.00%
SMITH-FREEMAN & ASSOCIATES	\$4,455.00	\$3,118.50	\$1,336.50	30.00%	
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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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ITALIAN HERITAGE COUNCIL OF BERKS COUNTY					32.74%
SMITH-FREEMAN & ASSOCIATES	\$6,105.00	\$4,106.50	\$1,998.50	32.74%	
JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION & CONSERVATION	The same to the sa		de 1,7————————————————————————————————————		25.41%
DONOR SERVICES GROUP, LLC	\$75,341.00	\$47,841.00	\$27,500.00	36.50%	
GORDON & SCHWENKMEYER, INC.	\$66,731.00	\$58,035.66	\$8,695.34	13.03%	
HARRIS DIRECT	\$3,423.00	\$4,237.25	\$814.25-	* -23.79%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$51,422.00	\$36,759.00	\$14,663.00	28.52%	
JEANNETTE LIONS CLUB		,,-			10.00%
COMMUNITY HELPERS, INC.	\$18,563.00	\$16,708.00	\$1,855.00	9.99%	
THEODORE PRODUCTIONS, INC.	\$44,548.50	\$40,093.65	\$4,454.85	10.00%	
JEWISH FAMILY AND CHILDREN'S SERVICE OF GREATER PHILA, INC.	described (contract to the of Table 1, the same of		59.38%
CHARITABLE AUTO RESOURCES, INC.	\$73,615.00	\$29,901.50	\$43,713.50	* 59.38%	
JEWISH FAMILY SERVICE OF GREATER HARRISBURG, INC.					65.25%
CHARITABLE AUTO RESOURCES, INC.	\$2,935.00	\$1,020.00	\$1,915.00	* 65.25%	
JEWISH FAMILY SERVICE OF GREATER WILKES-BARRE	andre HArbani W Abrillian (A * 1 **)			And the second of the second o	57.46%
CHARITABLE AUTO RESOURCES, INC.	\$1,200.00	\$510.50	\$689.50	* 57.46%	
JEWISH FAMILY SERVICE OF LACKAWANNA COUNTY	m-1	- makes Alexandric Ale			59.98%
CHARITABLE AUTO RESOURCES, INC.	\$2,025.00	\$810.50	\$1,214.50	* 59.98%	

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JEWISH FAMILY SERVICE OF THE LEHIGH VALLEY					36.00%
CHARITABLE AUTO RESOURCES, INC.	\$800.00	\$512.00	\$288.00	* 36.00%	
JEWISH FAMILY SERVICES OF YORK, INC.	and the set of the set				35.12%
CHARITABLE AUTO RESOURCES, INC.	\$3,400.00	\$2,206.00	\$1,194.00	35.12%	
JEWISH FEDERATION OF GREATER PHILADELPHIA	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				67.14%
SIEGEL MARKETING GROUP, INC.	\$240,166.00	\$78,921.40	\$161,244.60	67.14%	
JEWISH FEDERATION OF READING, PENNSYLVANIA, INC.				WA / P.	67.73%
CHARITABLE AUTO RESOURCES, INC.	\$4,000.00	\$1,291.00	\$2,709.00	67.73%	
JEWISH RELIEF AGENCY	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				83.76%
POWERED BY PROFESSIONALS, INC.	\$698,439.00	\$113,400.91	\$585,038.09	83.76%	
JUDICIAL WATCH, INC.	and the second of the second o	n			1.63%
MDS COMMUNICATIONS CORPORATION	\$229,803.00	\$226,064.00	\$3,739.00	1.63%	
KAPPA KAPPA GAMMA FOUNDATION	on delantino de 1900 f. 18				49.73%
ARIA COMMUNICATIONS CORPORATION	\$34,946.00	\$17,567.69	\$17,378.31	49.73%	
KEYSTONE PARALYZED VETERANS OF AMERICA, INC.	months and the films to				6.00%
AMERICAN THRIFT CENTER, LLC	\$819,696.00	\$770,514.00	\$49,182.00	6.00%	
KIDNEY FOUNDATION OF CENTRAL PENNSYLVANIA	and the standard of the Control of t		and the second s		27.07%
VEHICLE DONATION PROCESSING CENTER, INC.	\$68,584.75	\$50,019.87	\$18,564.88	* 27.07%	

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KIDS WISH NETWORK, INC.					14.20%
COMMUNITY SUPPORT, INC.	\$939,156.07	\$826,457.34	\$112,698.73 *	12.00%	
INSIGHT TELE-SERVICES, INC.	\$1,226,287.84	\$1,079,133.30	\$147,154.54	12.00%	
ORGANIZATIONAL DEVELOPMENT, INC.	\$197,086.95	\$118,252.17	\$78,834.78	40.00%	
OUTREACH CALLING	\$142,037.00	\$124,992.56	\$17,044.44	12.00%	·
KIDSAVE INTERNATIONAL	and the same and the same of t		and the state of t		-1779.60%
PEP DIRECT, LLC.	\$2,509.00	\$47,159.21	\$44,650.21-	-1779.60%	
KIMMEL CENTER, INC.					-7.08%
DCM, INC.	\$123,036.00	\$131,751.35	\$8,715.35-	-7.08%	
KUTZTOWN HIGH SCHOOL GIRLS BASKETBALL		,	and the state of t		30.00%
SMITH-FREEMAN & ASSOCIATES	\$11,852.00	\$8,296.40	\$3,555.60	30.00%	
LAMBDA LEGAL DEFENSE AND EDUCATION FUND, INC.					26.27%
SHARE GROUP, INC.	\$67,677.00	\$49,897.00	\$17,780.00	26.27%	

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LEAGUE OF CONSERVATION VOTERS, INC.					18.95%
GORDON & SCHWENKMEYER, INC.	\$167,152.74	\$135,792.93	\$31,359.81 *	18.76%	
INTEGRAL RESOURCES, INC.	\$524,524.50	\$432,190.00	\$92,334.50 *	17.60%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$52,244.11	\$47,767.90	\$4,476.21	8.57%	
SD&A TELESERVICES, INC.	\$74,674.00	\$46,401.00	\$28,273.00	37.86%	
TELEFUND, INC.	\$23,885.06	\$20,698.40	\$3,186.66	13.34%	
LEAGUE OF WOMEN VOTERS EDUCATION FUND	and the state of t				82.06%
SHARE GROUP, INC.	\$17,655.00	\$3,167.00	\$14,488.00	82.06%	
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				42.88%
DONOR SERVICES GROUP, LLC	\$114,397.00	\$52,681.18	\$61,715.82	53.95%	
GORDON & SCHWENKMEYER, INC.	\$167,100.00	\$80,381.01	\$86,718.99 *	51.90%	•
PUBLIC INTEREST COMMUNICATIONS, INC.	\$60,636.00	\$56,266.37	\$4,369.63	7.21%	
SHARE GROUP, INC.	\$142,755.00	\$87,633.00	\$55,122.00	38.61%	
LEHIGH VALLEY PUBLIC TELECOMMUNICATIONS CORP.					57.04%
CHARITABLE AUTO RESOURCES, INC.	\$14,875.00	\$6,390.00	\$8,485.00 *	57.04%	
LESEA BROADCASTING CORPORATION	and the state of t				0.00%
INFOCISION MANAGEMENT CORPORATION	\$16,485.00	\$16,485.00	\$0.00	0.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Sollcitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
LEUKEMIA & LYMPHOMA SOCIETY					88.07%
AMERICALIST / DIVISION OF HAINES & COMPANY	\$809,948.08	\$397,131.12	\$412,816.96	50.97%	
COINSTAR, INC.	\$614,333.72	\$46,135.84	\$568,197.88	92.49%	
INFOCISION MANAGEMENT CORPORATION	\$3,594,781.48	\$1,260,652.36	\$2,334,129.12	64.93%	
INFOCISION MANAGEMENT CORPORATION	\$42,575,971.63	\$68,484.95	\$42,507,486.68	99.84%	
INFOCISION MANAGEMENT CORPORATION	\$11,364,444.15	\$5,262,844.83	\$6,101,599.32	53.69%	
LIFE ISSUES INSTITUTE, INC.					57.46%
MDS COMMUNICATIONS CORPORATION	\$47,679.00	\$20,285.00	\$27,394.00	57.46%	
LOWER BUCKS CENTER FOR CHURCH AND COMMUNITY				Annual March 1977	71.34%
PROFUNDRAISERS, INC.	\$100,015.75	\$28,659.57	\$71,356.18	71.34%	
LU LU SHRINE A.A.O.N.M.S.	118.01.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1		and the state of t		41.07%
TELE-RESPONSE CENTER, INC.	\$234,521.06	\$130,396.76	\$104,124.30	44.40%	
THE HERITAGE COMPANY, INC.	\$160,868.00	\$102,587.50	\$58,280.50	36.23%	
LUPUS FOUNDATION OF AMERICA, INC.					-459.50%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$595.00	\$3,329.00	\$2,734.00-	-459.50%	
LUTHERAN ASSOCIATION OF MISSSIONARIES AND PILOTS, INC.	3				19.06%
ARIA COMMUNICATIONS CORPORATION	\$26,626.00	\$21,552.17	\$5,073.83	19.06%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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LUTHERAN WORLD RELIEF, INC.		,			0.00%
MDS COMMUNICATIONS CORPORATION	\$0.00	\$0.00	\$0.00	0.00%	
MARCH OF DIMES BIRTH DEFECTS FOUNDATION					92.50%
COINSTAR, INC.	\$6,075.07	\$455.69	\$5,619.38	92.50%	
MARCH OF DIMES FOUNDATION	1,100 1 100 100 100 100 100 100 100 100			, , , , , , , , , , , , , , , , , , ,	42.18%
INFOCISION MANAGEMENT CORPORATION	\$6,020,354.00	\$3,480,780.59	\$2,539,573.41	42.18%	
MARINE CORPS HERITAGE FOUNDATION					63.54%
HARRIS CONNECT, LLC	\$638,452.98	\$232,778.50	\$405,674.48	63.54%	
MARYWOOD UNIVERSITY					70.64%
RUFFALOCODY, LLC	\$235,654.11	\$69,193.84	\$166,460.27	70.64%	
MEDICAL SUPPORT ASSOCIATION, INC.	The second secon				12.34%
COMMUNITY SUPPORT, INC.	\$5,321,494.18	\$4,791,554.48	\$529,939.70	9.96%	
COURTESY HEALTH WATCH, INC.	\$3,932,326.00	\$3,421,124.39	\$511,201.61	13.00%	
MIDWEST PUBLISHING - DN, INC.	\$489,050.53	\$327,663.85	\$161,386.68	33.00%	
MEMORIAL SLOAN - KETTERING CANCER CENTER		 .			-48.23%
DONOR SERVICES GROUP, LLC	\$286,450.00	\$424,602.60	\$138,152.60-	-48.23%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity	Pald Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
MERCY (CORPS		, , , , , , , , , , , , , , , , , , , ,			29.03%
	DONOR CARE CENTER, INC.	\$51,434.35	\$40,108.55	\$11,325.80	22.02%	
	DONOR SERVICES GROUP, LLC	\$209,166.00	\$322,840.67	\$113,674.67-	* -54.35%	
	MDS COMMUNICATIONS CORPORATION	\$416,684.00	\$176,446.00	\$240,238.00	57.65%	
	MDS COMMUNICATIONS CORPORATION	\$343,918.00	\$185,363.00	\$158,555.00	46.10%	
MILITAR	Y ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC.					25.09%
	PENNSYLVANIA DONOR SERVICES, LLC	\$6,102,271.53	\$4,285,512.20	\$1,816,759.33	* 29.77%	
	XENTEL, INC.	\$8,313,085.86	\$6,513,085.86	\$1,800,000.00	* 21.65%	
MIRACLE	E FLIGHTS FOR KIDS					51.54%
	TELE-RESPONSE CENTER, INC.	\$1,081,281.13	\$520,729.96	\$560,551.17	* 51.84%	
	TELE-RESPONSE CENTER, INC.	\$41,602.00	\$23,444.48	\$18,157.52	43.65%	
MISERIC	ORDIA UNIVERSITY					-45.60%
	RUFFALOCODY, LLC	\$13,300.00	\$19,364.14	\$6,064.14-	-45.60%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity	Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
MOTHE	RS AGAINST DRUNK DRIVING				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	39.19%
	DIALAMERICA MARKETING, INC.	\$924,612.39	\$842,878.29	\$81,734.10	* 8.84%	
	DIALAMERICA MARKETING, INC.	\$42,360.50	\$30,364.84	\$11,995.66	28.32%	
	PUBLIC INTEREST COMMUNICATIONS, INC.	\$200,781.00	\$203,170.00	\$2,389.00-	-1.19%	
	TELEFUND, INC.	\$16,236.00	\$34,577.97	\$18,341.97-	-112.97%	
	THE HERITAGE COMPANY, INC.	\$12,635,029.77	\$7,292,065.96	\$5,342,963.81	* 42.29%	
MT. BET	HEL PORTLAND MEMORIAL AMERICAN LEGION POST #216		A A A			18.92%
	THEODORE PRODUCTIONS, INC.	\$5,285.00	\$4,492.25	\$1,000.00	18.92%	
MULTIPI	LE SCLEROSIS ASSOCIATION OF AMERICA, INC.					44.62%
	STRATEGIC FUNDRAISING, INC.	\$1,799,381.00	\$1,303,056.00	\$496,325.00	* 27.58%	
	THE HERITAGE COMPANY, INC.	\$5,855,151.06	\$3,272,399.60	\$2,919,149.71	* 49.86%	
MULTIPI	LE SCLEROSIS SERVICE SOCIETY		and the second of the second o			56.15%
	CHARITABLE AUTO RESOURCES, INC.	\$2,810.00	\$1,232.05	\$1,577.95	* 56.15%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity		Gross Amount Raised	Total Expenses	Total Amount Received #	Percentage To Charity	Average % to Charity from Solicitor(s)
	Paid Solicitor	From Public		by Charity		oononor(b)
NARAL PRO-CHOICE AMERICA	•					26.82%
DONOR SERVICES G	ROUP, LLC	\$557,740.00	\$322,113.00	\$235,627.00	42.25%	
GORDON & SCHWEN	KMEYER, INC.	\$421,766.00	\$359,045.47	\$62,720.53	* 14.87%	
HARRIS DIRECT		\$106,146.00	\$120,845.00	\$14,699.00-	* -13.85%	
OUTREACH ASSOCIA	TES, INC.	\$113,686.00	\$93,073.00	\$20,613.00	18.13%	
SD&A TELESERVICE	s, INC.	\$32,112.00	\$32,629.00	\$517.00-	-1.61%	
TELEFUND, INC.		\$332,003.75	\$216,406.63	\$115,597.12	34.82%	
NATIONAL ASSOCIATION FOR	THE ADVANCEMENT OF COLORED PEOPLE	Author V				16.61%
SHARE GROUP, INC.	•	\$379,733.00	\$316,655.00	\$63,078.00	16.61%	
NATIONAL ASSOCIATION FOR	THE ADVANCEMENT OF COLORED PEOPLE, INC.	10 mm				45.27%
TELEFUND, INC.		\$184,425.00	\$100,940.60	\$83,484.40	45.27%	
NATIONAL ASSOCIATION OF P	OLICE ATHLETIC/ACTIVITIES LEAGUES, INC.					22.31%
XENTEL, INC.		\$8,628,329.97	\$7,066,129.50	\$1,925,000.12	* 22.31%	
NATIONAL BREAST CANCER C	OALITION		and a company control of the control			-117.21%
PUBLIC INTEREST CO	DMMUNICATIONS, INC.	\$2,133.00	\$4,633.00	\$2,500.00-	-117.21%	
NATIONAL CAREGIVING FOUNI	DATION	a consistence of the following and the control of t				17.21%
THE HERITAGE COM	PANY, INC.	\$1,001,141.12	\$828,846.94	\$172,294.18	* 17.21%	
	The state of the s			The second secon		

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charlty Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
NATIONAL CONSTITUTION CENTER					-12.24%
DCM, INC.	\$70,297.00	\$78,903.80	\$8,606.80-	-12.24%	
NATIONAL FFA FOUNDATION, INC.					80.99%
COMNET MARKETING GROUP, INC.	\$11,424.00	\$2,171.45	\$9,252.55	80.99%	
NATIONAL GAY AND LESBIAN TASK FORCE FOUNDATION	<u> </u>				36.72%
TELEFUND, INC.	\$41,557.00	\$26,295.34	\$15,261.66	36.72%	
NATIONAL KIDNEY FOUNDATION, INC.	and the control of the transfer of the transfe				72.80%
AUTOMOTIVE RECOVERY SERVICES	\$166,574.00	\$45,309.50	\$121,264.50	72.80%	
NATIONAL MULTIPLE SCLEROSIS SOCIETY - NATIONAL HEADQUARTER	,,,	Mr. AP's			52.95%
INFOCISION MANAGEMENT CORPORATION	\$1,740,955.00	\$819,132.60	\$921,822.40	52.95%	•
NATIONAL ORGANIZATION FOR WOMEN, INC.				-	58.60%
SHARE GROUP, INC.	\$586,399.00	\$242,785.00	\$343,614.00	* 58.60%	
NATIONAL PARKINSON FOUNDATION, INC.	And the second section ()				52.81%
DONOR CARE CENTER, INC.	\$307,394.71	\$145,062.23	\$162,332.48	* 52.81%	
NATIONAL PARKS CONSERVATION ASSOCIATION	ar ar ar a ha mhlada ag ar	ah f si		a months and the section of	1.32%
DONOR SERVICES GROUP, LLC	\$354,329.00	\$301,741.40	\$52,587.60	14.84%	
SHARE GROUP, INC.	\$154,613.00	\$200,458.00	\$45,845.00-	-29.65%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Pald Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
NATIONAL POLICE DEFENSE FOUNDATION, INC. DBA OPERATION KIDS		- Cooking Cook		· · · · · · · · · · · · · · · · · · ·	15.00%
MENACOLA MARKETING, INC.	\$321,088.36	\$272,925.11	\$48,163.25	15.00%	
NATIONAL RIFLE ASSOCIATION OF AMERICA					32.13%
INFOCISION MANAGEMENT CORPORATION	\$46,700,390.74	\$31,611,114.52	\$15,089,276.22	* 32.31%	
STRATEGIC FUNDRAISING, INC.	\$259,782.00	\$260,041.00	\$259.00-	-0.10%	
NATIONAL RIGHT TO LIFE COMMITTEE, INC.					51.18%
FLS CONNECT, LLC	\$33,621.00	\$15,898.00	\$17,723.00	52.71%	
MDS COMMUNICATIONS CORPORATION	\$257,733.00	\$199,936.00	\$57,797.00	22.43%	
RMG USA, INC.	\$10,542.00	\$10,542.00	\$0.00	0.00%	
STRATEGIC FUNDRAISING, INC.	\$1,594,001.00	\$1,114,688.00	\$479,313.00	* 30.07%	
TREASURE STATE DEVELOPMENT CORPORATION	\$2,626,645.50	\$866,793.02	\$1,759,852.48	* 67.00%	
NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED STATES	tada PPV o**	According to the second			53.27%
DONOR SERVICES GROUP, LLC	\$798,995.49	\$373,348.77	\$425,646.72	* 53.27%	
NATIONAL VETERANS FOUNDATION, INC.	- 14 mil 100 m = 100				4.27%
INFOCISION MANAGEMENT CORPORATION	\$207,854.46	\$198,976.80	\$8,877.66	4.27%	
NATIONAL VETERANS SERVICES FUND, INC.	and the state of t		dia /P		13.39%
MENACOLA MARKETING, INC.	\$46,358.00	\$40,390.20	\$5,967.80	* 12.87%	
STATEWIDE APPEAL, INC.	\$14,870.00	\$12,639.50	\$2,230.50	* 15.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity	Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
NATIONAL VIETNAM	VETERANS FOUNDATION, INC.					15.00%
COMMUNIT	Y SUPPORT, INC.	\$4,590,866.82	\$3,902,236.80	\$688,630.02	* 15.00%	
NATIONAL WHEELCH	HAIR BASKETBALL ASSOCIATION			·		31.81%
COURTES	Y HEALTH WATCH, INC.	\$1,798,762.00	\$1,226,584.11	\$572,177.89	* 31.81%	
NATIONAL WILDLIFE	FEDERATION	d feet from the second of the the				-8.65%
DONOR SE	RVICES GROUP, LLC	\$313,102.57	\$405,470.00	\$92,367.43-	-29.50%	
HARRIS DI	RECT	\$107,947.80	\$146,324.70	\$38,376.90-	-35.55%	
SHARE GR	OUP, INC.	\$424,839.00	\$367,229.00	\$57,610.00	13.56%	
NATURAL RESOURC	ES DEFENSE COUNCIL, INC.	and a manufacture and a country of the country of t				2.92%
DONOR SE	RVICES GROUP, LLC	\$662,883.00	\$518,725.39	\$144,157.61	21.75%	
PDR II, INC	s.	\$0.00	\$0.00	\$0.00	0.00%	
SHARE GR	OUP, INC.	\$242,841.00	\$242,373.00	\$468.00	0.19%	
TELEFUND	, INC.	\$354,787.05	\$462,588.20	\$107,801.15-	-30.38%	
NATURE CONSERVA	NCY	er ann an dean aidd ann aidd ann aidd a garll (1 a 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				25.22%
DONOR SE	RVICES GROUP, LLC	\$4,091,581.43	\$3,059,829.03	\$1,031,752.40	* 25.22%	
NEIGHBORHOOD LE	GAL SERVICES ASSOCIATION	uand-tainlete suad-tailete de casa to Signate plant a per a second			terreferende anna farancia francisco for Province of Arthurst of A	76.42%
CHRISTINE	EKIRBY	\$1,042,367.97	\$245,753.81	\$796,614.16	* 76.42%	
	white time is = 100 × 0	www.companies.com.com.com.com.com.com.com.com.com.com				

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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NEW JERSEY SYMPHONY ORCHESTRA	The state of the s				47.15%
DCM, INC.	\$112,611.70	\$59,510.78	\$53,100.92	47.15%	
NEW YORK SHAKESPEARE FESTIVAL					53.93%
SD&A TELESERVICES, INC.	\$77,385.00	\$35,648.00	\$41,737.00	53.93%	
NORA LAM CHINESE MINISTRIES INTERNATIONAL	W 67				0.00%
INFOCISION MANAGEMENT CORPORATION	\$226,544.93	\$226,544.93	\$0.00	0.00%	
NORTHEASTERN PENNSYLVANIA EDUCATIONAL TELEVISION ASSOCIATION	And Andrews of the Control of the Co	f = 11			11.22%
COMNET MARKETING GROUP, INC.	\$46,337.04	\$41,135.74	\$5,201.30 *	11.22%	
NORTHSHORE ANIMAL LEAGUE AMERICA				,	45.71%
INFOCISION MANAGEMENT CORPORATION	\$930,278.16	\$435,332.94	\$494,945.22	53.20%	
OUTREACH ASSOCIATES, INC.	\$491,512.00	\$336,543.00	\$154,969.00	31.53%	
OCEAN CONSERVANCY, INC.					2.62%
DONOR SERVICES GROUP, LLC	\$134,097.00	\$130,580.69	\$3,516.31	2.62%	
OLEY VALLEY YOUTH LEAGUE, INC.	A A A A A A A A A A A A A A A A A A A		Ann Ann Ann and Ann an		35.00%
SMITH-FREEMAN & ASSOCIATES	\$10,330.00	\$6,714.50	\$3,615.50	35.00%	
OPERA COMPANY OF PHILADELPHIA			and the second s		82.77%
SD&A TELESERVICES, INC.	\$4,078.00	\$702.80	\$3,375.20	82.77%	

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Pennsylvania Department of State Bureau of Charltable Organizations 2011 Annual Report

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OPERATION BLESSI	NG INTERNATIONAL RELIEF & DEVELOPMENT CORP.		V		* *************************************	48.95%
INFOCISIO	ON MANAGEMENT CORPORATION	\$43,672.37	\$22,295.76	\$21,376.61	48.95%	
OPERATION LOOKO	UT NATIONAL CENTER FOR MISSING YOUTH					14.39%
CONTRAC	T COMMUNICATIONS, INC.	\$2,348,759.00	\$2,019,213.00	\$329,546.00	* 14.03%	
INSIGHT T	ELE-SERVICES, INC.	\$28,544.40	\$25,689.96	\$2,854.44	10.00%	
MIDWEST	PUBLISHING - DN, INC.	\$1,581,250.05	\$1,344,058.16	\$237,191.89	* 15.00%	
OPERATION SMILE,	INC.	and a subject of the second		Production (Internal		47.03%
STRATEGI	IC FUNDRAISING, INC.	\$1,966,525.00	\$1,041,667.00	\$924,858.00	* 47.03%	
OPTIMAL MEDICAL F	FOUNDATION					11.78%
BEE, L.C.		\$496,102.08	\$437,658.34	\$58,443.74	* 11.78%	
ORGANIC CONSUME	ERS ASSOCIATION	**************************************				77.16%
HUDSON E	BAY COMPANY OF ILLINOIS, INC.	\$195,759.65	\$44,707.30	\$151,052.35	77.16%	
OWEN J. ROBERTS	HIGH SCHOOL BASEBALL TEAM					30.00%
SMITH-FRI	EEMAN & ASSOCIATES	\$5,520.00	\$3,864.00	\$1,656.00	30.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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OXFAM - AMERICA, INC.				,	47.55%
DONOR SERVICES GROUP, LLC	\$326,971.00	\$72,588.00	\$254,383.00	77.80%	
GRASSROOTS CAMPAIGNS, INC.	\$1,961,747.02	\$1,187,157.67	\$774,589.35	39.48%	
SHARE GROUP, INC.	\$759,225.00	\$310,433.00	\$448,792.00	59.11%	
TELEFUND, INC.	\$313,027.57	\$192,588.20	\$120,439.37	38.48%	
OXFORD ROTARY CLUB					12.82%
THEODORE PRODUCTIONS, INC.	\$17,000.00	\$14,820.00	\$2,180.00	12.82%	
PACIFICA FOUNDATION				The second secon	1.97%
COMNET MARKETING GROUP, INC.	\$37,000.00	\$36,270.16	\$729.84	1.97%	
PARALYZED VETERANS OF AMERICA					61.08%
DONOR CARE CENTER, INC.	\$16,821.50	\$44,069.64	\$27,248.14-	-161.98%	
QUADRIGA ART, LLC	\$430,200,208.00	\$167,409,027.00	\$262,791,181.00	61.09%	
PARENTS FAMILIES AND FRIENDS OF LESBIANS AND GAYS, INC.					38.19%
DONOR SERVICES GROUP, LLC	\$68,655.00	\$40,355.50	\$28,299.50	41.22%	
OUTREACH ASSOCIATES, INC.	\$30,487.00	\$20,923.00	\$9,564.00	31.37%	
PENN STATE PUBLIC BROADCASTING	and the second of the self-self-second or the self-second or the second or the second or the second or the self-second or the second or				60.01%
PHONE BANK SYSTEMS, INC.	\$98,777.00	\$39,501.55	\$59,275.45	60.01%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 09/11/2010 and 09/10/2011

Charity	Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
PENNDE	L MENTAL HEALTH CENTER					0.79%
	PROFUNDRAISERS, INC.	\$28,138.00	\$27,917.00	\$221.00	0.79%	
PENNSY	LVANIA ASSOCIATION OF CONSERVATION DISTRICTS, INC.	and the second s				70.00%
	CHARITABLE AUTO RESOURCES, INC.	\$260.00	\$78.00	\$182.00	70.00%	
PENNSY	LVANIA CONFERENCE FOR WOMEN			-	The state of the s	-1.39%
	PUBLIC STRATEGIES, INC.	\$835,070.44	\$846,657.77	\$11,587.33-	-1.39%	
PENNSY	LVANIA COUNCIL OF THE BLIND		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			19.99%
	VEHICLE DONATION PROCESSING CENTER, INC.	\$131,935.00	\$105,561.04	\$26,373.96	* 19.99%	•
PENNSY	LVANIA INTERSCHOLASTIC ATHLETIC ASSOCIATION, INC.					64.02%
	MARKET STREET SPORTS GROUP, LLC	\$894,454.00	\$321,847.00	\$572,607.00	* 64.02%	
PENNSY	LVANIA PRO-LIFE FEDERATION, INC.					43.33%
	MDS COMMUNICATIONS CORPORATION	\$197,884.00	\$112,143.00	\$85,741.00	43.33%	
PENNSY	LVANIA PROFESSIONAL FIRE FIGHTERS ASSOCIATION					15.50%
	XENTEL, INC.	\$560,894.00	\$542,848.64	\$86,941.70	* 15.50%	
PEOPLE	FOR THE AMERICAN WAY					24.10%
	SHARE GROUP, INC.	\$188,059.00	\$137,510.00	\$50,549.00	26.88%	
	TELEFUND, INC.	\$9,802.00	\$12,670.81	\$2,868.81-	-29.27%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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PEOPLE FOR THE ETI	HICAL TREATMENT OF ANIMALS, INC.					17.84%
DONOR SEF	RVICES GROUP, LLC	\$628,269.00	\$540,805.32	\$87,463.68	13.92%	
SHARE GRO	DUP, INC.	\$103,671.00	\$60,587.00	\$43,084.00	41.56%	
PHILADELPHIA ORCH	ESTRA ASSOCIATION					65.95%
SD&A TELE	SERVICES, INC.	\$485,375.70	\$165,280.00	\$320,095.70	65.95%	
PHYSICIANS COMMIT	TEE FOR RESPONSIBLE MEDICINE, INC.	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1				17.27%
DONOR SEF	RVICES GROUP, LLC	\$37,221.00	\$30,791.09	\$6,429.91	17.27%	
PHYSICIANS FOR SO	CIAL RESPONSIBILITY, INC.	and and an advantage of the second				0.52%
OUTREACH	ASSOCIATES, INC.	\$14,120.00	\$14,047.00	\$73.00	0.52%	
PITTSBURGH BALLET	THEATRE, INC.	and smiletely the same of the	Maria Daniel			21.14%
SD&A TELE	SERVICES, INC.	\$43,360.50	\$34,192.95	\$9,167.55	21.14%	
PITTSBURGH COMMU	INITY BROADCASTING CORPORATION	end dra = \				59.94%
CENTER FO	PR CAR DONATIONS, LLC	\$87,895.00	\$35,213.06	\$52,681.94	* 59.94%	
PITTSBURGH DOWNT	OWN PARTNERSHIP	t annually and the control of the co		and the state of t		-39.94%
IGH ASSOC	IATES	\$331,528.00	\$493,928.00	\$132,400.00-	-39.94%	
PITTSBURGH PUBLIC	THEATER CORP.	and the self-the self	Managara at a company of the company			55.88%
BENNETT D	IRECT, INC.	\$43,030.00	\$18,985.08	\$24,044.92	55.88%	

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PITTSBURGH PUB	LIC THEATER CORPORATION					41.28%
DCM, INC	D.	\$76,792.52	\$45,094.06	\$31,698.46	41.28%	
PITTSBURGH SYM	PHONY, INC.	and the second s				50.24%
BENNET	T DIRECT, INC.	\$288,007.98	\$143,299.99	\$144,707.99	50.24%	
PLAN INTERNATIO	NAL USA, INC.					64.64%
PUBLIC I	NTEREST COMMUNICATIONS, INC.	\$129,541.00	\$45,805.61	\$83,735.39	64.64%	
PLANNED PARENT	HOOD ACTION FUND, INC.					45.41%
ARIA CO	MMUNICATIONS CORPORATION	\$4,615.00	\$2,997.30	\$1,617.70	35.05%	
DONOR	SERVICES GROUP, LLC	\$25,748.00	\$18,654.00	\$7,094.00	27.55%	
HARRIS	DIRECT	\$0.00	\$0.00	\$0.00	0.00%	
INTEGRA	AL RESOURCES, INC.	\$92,496.97	\$88,321.36	\$4,175.61	4.51%	
SHARE (GROUP, INC.	\$194,886.00	\$74,516.00	\$120,370.00	61.76%	
TELEFUN	ND, INC.	\$228,713.44	\$113,800.10	\$114,913.34	50.24%	

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PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.					36.62%
DONOR SERVICES GROUP, LLC	\$585,668.00	\$315,718.00	\$269,950.00	46.09%	
GORDON & SCHWENKMEYER, INC.	\$642,235.18	\$522,284.51	\$119,950.67	18.68%	
HARRIS DIRECT	\$79,590.00	\$84,487.35	\$4,897.35-	-6.15%	
SD&A TELESERVICES, INC.	\$121,064.00	\$43,987.00	\$77,077.00	63.67%	
SHARE GROUP, INC.	\$350,980.00	\$224,633.00	\$126,347.00	36.00%	
TELEFUND, INC.	\$321,516.26	\$140,505.10	\$181,011.16	56.30%	
POLICE ATHLETIC LEAGUE OF PHILADELPHIA	,				36.40%
TELE-RESPONSE CENTER, INC.	\$116,605.65	\$74,163.65	\$42,442.00	36.40%	
POLICE PROTECTIVE FUND	4 1114 4 1 1111111 7 7 7				12.00%
COMMUNITY SUPPORT, INC.	\$143,918.14	\$126,647.96	\$17,270.18	* 12.00%	
POTTSTOWN AREA POLICE ATHLETIC LEAGUE					20.00%
PUBLIC SAFETY PROMOTION, INC.	\$54,098.00	\$43,279.00	\$10,819.00	20.00%	
PRISON FELLOWSHIP MINISTRIES	and has dearly and the same of	mandana - 1,c=, t-			5.49%
INFOCISION MANAGEMENT CORPORATION	\$33,453.99	\$33,453.99	\$0.00	0.00%	
STRATEGIC FUNDRAISING, INC.	\$1,553,680.00	\$1,466,622.00	\$87,058.00	* 5.60%	
PROJECT CURE, INC.	constant and and any of the constant and any of the co	u de ministratorismo de — 3			10.30%
BEE, L.C.	\$2,829,526.07	\$2,538,196.03	\$291,330.04	* 10.30%	

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PUBLIC BROAD	CASTING OF NORTHWEST PENNSYLVANIA, INC.	The state of the s				71.24%
CHAI	RITABLE AUTO RESOURCES, INC.	\$46,175.00	\$16,011.00	\$30,164.00	* 65.33%	
SALV	AGE DIRECT, INC.	\$36,830.00	\$8,008.50	\$28,971.50	78.66%	
PUBLIC CITIZE	N FOUNDATION, INC.					-177.95%
PUBL	IC INTEREST COMMUNICATIONS, INC.	\$12,873.00	\$35,780.00	\$22,907.00-	-177.95%	
PUBLIC CITIZE	N, INC.	*				12.24%
PUBI	IC INTEREST COMMUNICATIONS, INC.	\$38,894.00	\$34,133.00	\$4,761.00	12.24%	
PUBLIC CITIZE	NS FOR CHILDREN & YOUTH		············		10 m m m m m m m m m m m m m m m m m m m	64.93%
CHAI	RITABLE AUTO RESOURCES, INC.	\$6,000.00	\$2,104.00	\$3,896.00	64.93%	
RAJAH SHRINE	A.A.O.N.M.S.	11 1 mm of 111 Proof /				33.79%
ATLA	NTIC PRODUCTIONS, INC.	\$102,500.00	\$71,750.00	\$30,750.00	30.00%	
ATLA	NTIC PRODUCTIONS, INC.	\$92,199.00	\$57,164.00	\$35,035.00	38.00%	
READING HIGH	SCHOOL BAND AIDES	and the second of the second o				30.00%
SMIT	H-FREEMAN & ASSOCIATES	\$7,995.00	\$5,596.50	\$2,398.50	30.00%	
READING HOT	STOVERS, INC.	- constitution of a 41 a		and the second delication of the second		40.00%
TELE	-PUBLICATIONS	\$21,057.50	\$14,740.25	\$8,423.00	40.00%	
				2700 % 22		On the second

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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REAMSTOWN FIRE CO. #1						12.30%
THEODORE PRODUCTION	NS, INC.	\$20,530.00	\$18,225.40	\$2,304.60	11.23%	
THEODORE PRODUCTION	NS, INC.	\$25,733.00	\$22,347.95	\$3,385.05	13.15%	
RELIGIOUS COALITION FOR REPRO	DDUCTIVE CHOICE					24.06%
OUTREACH ASSOCIATES	, INC.	\$34,162.00	\$25,943.00	\$8,219.00	24.06%	
RENSSELAER POLYTECHNIC INSTI	тите	A				0.00%
HARRIS CONNECT, LLC		\$0.00	\$65,846.00	\$65,846.00-	0.00%	
RESERVE POLICE OFFICERS ASSO	CIATION				a manufo (1 ²¹) = 2	7.23%
COMMUNITY SUPPORT, I	NC.	\$2,342,900.36	\$2,173,418.23	\$169,482.13	* 7.23%	
RIDGWAY LIONS CLUB		20 (1) (1) (1) (1) (2) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1				17.90%
THEODORE PRODUCTION	NS, INC.	\$18,600.00	\$15,270.37	\$3,329.63	17.90%	
RINGGOLD BAND, INC.		and any order of the state of t			code cande obde a territoria	30.00%
SMITH-FREEMAN & ASSO	CIATES	\$4,080.00	\$2,856.00	\$1,224.00	30.00%	
ROTARY CLUB OF KITTANNING	and and a second during the second se	and the second and also distributed from the second of the	1100	**************************************		15.00%
THEODORE PRODUCTION	NS, INC.	\$13,010.00	\$11,058.50	\$1,951.50	15.00%	
ROUZERVILLE LIONS CLUB	namely as a fill of south of parties by	and the second and th	· · · · · · · · · · · · · · · · · · ·			15.78%
THEODORE PRODUCTION	NS, INC.	\$21,065.00	\$17,905.25	\$3,323.70	15.78%	•
	AND	and a state of the				

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Pennsylvania Department of State Bureau of Charitable Organizations

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Appendix B

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
SADD, INC.		<u> </u>		The state of the s	66.24%
TELE-RESPONSE CENTER, INC.	\$603,878.08	\$203,878.08	\$400,000.00	66.24%	30.2.1,0
SAVE A CHILD'S HEART FOUNDATION U.S., INC.	And the same				-1137.41%
INFOCISION MANAGEMENT CORPORATION	\$2,081.00	\$25,750.43	\$23,669.43-	-1137.41%	
SAVE DARFUR COALITION	a				14.06%
DONOR SERVICES GROUP, LLC	\$21,630.00	\$19,914.51	\$1,715.49	7.93%	
PUBLIC INTEREST COMMUNICATIONS, INC.	\$68,013.00	\$57,126.81	\$10,886.19	16.01%	4
SAVE THE CHILDREN FEDERATION, INC.	11.00mm for * 1100 mm				12.11%
DONOR CARE CENTER, INC.	\$265,830.50	\$233,649.71	\$32,180.79	12.11%	
SAYRE-ATHENS LIONS CLUB	•				16.02%
THEODORE PRODUCTIONS, INC.	\$11,510.00	\$9,783.50	\$2,000.00	17.38%	
THEODORE PRODUCTIONS, INC.	\$15,388.00	\$13,079.80	\$2,308.20	15.00%	
SCRANTON PREPARATORY SCHOOL	nume a V = 0				76.38%
RUFFALOCODY, LLC	\$110,515.00	\$26,105.19	\$84,409.81	76.38%	
SERVICEMEMBERS LEGAL DEFENSE NETWORK, INC.	1 to				-84.66%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$6,283.00	\$11,602.00	\$5,319.00-	-84.66%	
			u		

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

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SIERRA CLUB					52.61%
DONOR SERVICES GROUP, LLC	\$1,498,055.19	\$679,248.65	\$818,806.54	54.66%	
HARRIS DIRECT	\$143,359.22	\$44,255.60	\$99,103.62	69.13%	
SD&A TELESERVICES, INC.	\$639,037.38	\$293,597.00	\$345,440.38	54.06%	
SHARE GROUP, INC.	\$1,573,079.00	\$1,052,706.00	\$520,373.00	33.08%	
TELEFUND, INC.	\$1,111,442.78	\$282,965.67	\$828,477.11	74.54%	
SMILE TRAIN, INC.	* ************************************				28.57%
INFOCISION MANAGEMENT CORPORATION	\$7,885.00	\$5,632.50	\$2,252.50	28.57%	
SOUTHERN POVERTY LAW CENTER, INC.	1				39.12%
DONOR SERVICES GROUP, LLC	\$97,641.00	\$65,758.00	\$31,883.00	32.65%	
HARRIS DIRECT	\$263,433.36	\$173,512.07	\$89,921.29	34.13%	
TELEFUND, INC.	\$710,687.00	\$413,198.72	\$297,488.28	41.86%	
SPECIAL OLYMPICS INTERNATIONAL	The control of the co				0.00%
DONOR SERVICES GROUP, LLC	\$0.00	\$33,894.36	\$33,894.36-	0.00%	
SPECIAL OLYMPICS PENNSYLVANIA, INC.	Lian Pi				56.64%
TELE-RESPONSE CENTER, INC.	\$1,798,763.41	\$779,867.63	\$1,018,895.78	56.64%	
SPRING COVE EDUCATIONAL FOUNDATION	a control la control de la con		accomplicated declaration accomplicated a		100.00%
EXPERIENCE IT, LLC	\$100.00	\$0.00	\$100.00	100.00%	

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STUDENTS FOR LIFE OF AMERICA, INC.					27.32%
MDS COMMUNICATIONS CORPORATION	\$107,203.00	\$61,343.00	\$45,860.00	42.78%	
MDS COMMUNICATIONS CORPORATION	\$151,450.00	\$126,639.00	\$24,811.00	16.38%	
SUNDAY BREAKFAST RESCUE MISSION					38.32%
GATEWAY COMMUNICATIONS, INC.	\$18,024.00	\$11,117.08	\$6,906.92	38.32%	
SUPREME TEMPLE, DAUGHTERS OF THE NILE FOUNDATION	**************************************	***************************************			-23.33%
PEP DIRECT, LLC.	\$270,242.00	\$333,300.00	\$63,058.00-	* -23.33%	
TEA PARTY PATRIOTS, INC.					3.11%
MDS COMMUNICATIONS CORPORATION	\$896,500.00	\$868,644.00	\$27,856.00	3.11%	
TELECOMPIONEERS CHARITABLE FOUNDATION					11.80%
INFOCISION MANAGEMENT CORPORATION	\$84,678.25	\$74,682.33	\$9,995.92	11.80%	
THE AMERICAN BREAST CANCER FOUNDATION, INC.		1000			18.16%
PREFERRED COMMUNITY SERVICES, INC.	\$2,322.50	\$1,900.75	\$421.75	18.16%	
THE AMERICAN COLLEGE					-55.82%
HARRIS CONNECT, LLC	\$86,776.50	\$135,213.75	\$48,437.25-	-55.82%	
THE AMERICAN HUMANE ASSOCIATION	11 18 18 19 19 18 18 19 18 18 18 18 18 18 18 18 18 18 18 18 18	e de la companya de l		A Zoon	-93.87%
COMNET MARKETING GROUP, INC.	\$9,412.00	\$18,246.84	\$8,834.84-	-93.87%	

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THE AMERICAN NATIONAL RED CROSS					92.50%
COINSTAR, INC.	\$10,445.06	\$783.38	\$9,661.68	92.50%	
THE AOPA FOUNDATION, INC.	4 to 9 to 10	annessed # gr =		100 m	58.22%
TELEFUND, INC.	\$409,440.00	\$171,051.78	\$238,388.22	58.22%	
THE ARTHRITIS FOUNDATION, INC.				a a construction of a field to a	52.96%
MDS COMMUNICATIONS CORPORATION	\$145,231.00	\$72,047.00	\$73,184.00	50.39%	
MDS COMMUNICATIONS CORPORATION	\$116,667.00	\$51,160.00	\$65,507.00	56.15%	
THE BARNES FOUNDATION	A A A				14.56%
SD&A TELESERVICES, INC.	\$13,235.00	\$11,308.00	\$1,927.00	14.56%	
THE BIBLE LEAGUE	and the state of t		٠.,		54.56%
MDS COMMUNICATIONS CORPORATION	\$267,720.00	\$125,268.00	\$142,452.00	53.21%	
MDS COMMUNICATIONS CORPORATION	\$287,161.00	\$126,881.00	\$160,280.00	55.82%	•
THE BREAST CANCER RELIEF FOUNDATION	manakan kananan,				14.05%
BEE, L.C.	\$587,025.37	\$523,267.74	\$63,757.63	10.86%	
MIDWEST PUBLISHING - DN, INC.	\$1,966,458.75	\$1,671,489.94	\$294,968.81	15.00%	
ORGANIZATIONAL DEVELOPMENT, INC.	\$132.50	\$83.48	\$49.02	37.00%	
THE BUONICONTI FUND TO CURE PARALYSIS, INC.				- Information Advantage Control	71.83%
EVENT ASSOCIATES, INC.	\$6,623,032.52	\$1,865,962.38	\$4,757,070.14	71.83%	

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THE CENTER FOR REPRODUCTIVE RIGHTS, INC.	<u>, , , , , , , , , , , , , , , , , , , </u>				-12140.00%
ARIA COMMUNICATIONS CORPORATION	\$10.00	\$1,224.00	\$1,214.00-	-12140.00%	
THE CLEVELAND CLINIC FOUNDATION			*(i)		33.96%
HARRIS CONNECT, LLC	\$1,426,703.29	\$942,245.99	\$484,457.30	33.96%	
THE COMMITTEE FOR MISSING CHILDREN, INC.	recorded if	, , , , , , , , , , , , , , , , , , , ,			12.00%
XENTEL, INC.	\$1,391,650.07	\$1,224,652.06	\$166,998.01	12.00%	
THE FOUNDATION FIGHTING BLINDNESS, INC.	-			***************************************	39.86%
DIRECTLINE TECHNOLOGIES, INC.	\$134,711.03	\$68,281.00	\$66,430.03	49.31%	
DIRECTLINE TECHNOLOGIES, INC.	\$40,848.00	\$37,350.00	\$3,498.00	8.56%	
DONOR SERVICES GROUP, LLC	\$56,578.00	\$33,977.00	\$22,601.00	39.95%	
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.	nAPV	- Landing Committee of the Committee of			-32.76%
DONOR CARE CENTER, INC.	\$138,193.02	\$183,465.33	\$45,272.31-	-32.76%	
THE FOUNDATION FOR AIDS RESEARCH	Advantage (FAC)	and the second s			58.28%
PUBLIC INTEREST COMMUNICATIONS, INC.	\$96,886.00	\$67,970.00	\$28,916.00	29.85%	
TELEFUND, INC.	\$234,738.00	\$70,395.11	\$164,342.89	70.01%	
THE FOUNDATION FOR INDIANA UNIVERSITY OF PENNSYLVANIA		a selected and decided as the selected and a select			34.96%
RUFFALOCODY, LLC	\$1,496,331.35	\$973,275.86	\$523,055.49	* 34.96%	

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THE FRANKLIN INSTITUTE			Agranda agrapa ya karanga agrapa a sa arang		47.29%
COMNET MARKETING GROUP, INC.	\$81,206.00	\$42,806.86	\$38,399.14	47.29%	
THE FULLER CENTER FOR HOUSING, INC.					0.00%
VEHICLE DONATION PROCESSING CENTER, INC.	\$0.00	\$0.00	\$0.00	0.00%	
THE FUND FOR ANIMALS, INC.	and a process of the second of				-2.39%
SHARE GROUP, INC.	\$28,387.00	\$29,065.50	\$678.50-	-2.39%	
THE GOVERNMENT ACCOUNTABILITY PROJECT	***************************************				75.46%
HUDSON BAY COMPANY OF ILLINOIS, INC.	\$148,020.15	\$36,330.00	\$111,690.15	* 75.46%	
THE HERITAGE FOUNDATION	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				61.57%
GIVERIGHT, INC.	\$5,182,396.00	\$1,991,525.27	\$3,190,870.73	61.57%	
THE HUMANE SOCIETY OF THE UNITED STATES	and the second state of the second se				-16.30%
DONOR SERVICES GROUP, LLC	\$161,459.00	\$131,051.00	\$30,408.00	18.83%	
RMG USA, INC.	\$95,407.00	\$167,680.00	\$72,273.00-	-75.75%	
THE MEDICAL COLLEGE OF WISCONSIN, INC.	A 10,10 PA	declaration of the second seco			-4.10%
HARRIS CONNECT, LLC	\$45,640.00	\$47,512.23	\$1,872.23-	-4.10%	
THE NATIONAL CANCER COALITION, INC.	a collaboration of the				14.43%
BEE, L.C.	\$1,017,344.15	\$897,219.10	\$120,125.05	* 11.81%	
COURTESY HEALTH WATCH, INC.	\$5,032,313.60	\$4,279,566.66	\$752,746.94	* 14.96%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.			<u>, , , , , , , , , , , , , , , , , , , </u>	**************************************	41.14%
THE HERITAGE COMPANY, INC.	\$2,774,778.31	\$1,633,103.29	\$1,141,675.02	41.14%	
THE NATIONAL MUSEUM OF WOMEN IN THE ARTS					30.03%
SD&A TELESERVICES, INC.	\$70,381.00	\$49,247.00	\$21,134.00	30.03%	
THE OPTIMIST CLUB OF GETTYSBURG, INC.			100000		17.32%
THEODORE PRODUCTIONS, INC.	\$17,809.00	\$14,977.02	\$3,084.98	17.32%	
THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA, INC.			AU—		13.86%
COURTESY HEALTH WATCH, INC.	\$1,089,552.85	\$938,554.02	\$150,998.83	* 13.86%	
THE PEACE CENTER					48.62%
PROFUNDRAISERS, INC.	\$4,995.00	\$8,108.00	\$3,113.00-	-62.32%	
PROFUNDRAISERS, INC.	\$30,695.00	\$10,228.00	\$20,467.00	66.68%	
THE PENNSYLVANIA BALLET ASSOCIATION		A 1 / 1 / 1			60.81%
DCM, INC.	\$1,220,191.40	\$447,668.69	\$772,522.71	* 63.31%	
DCM, INC.	\$61,715.00	\$53,137.70	\$8,577.30	13.90%	
DCM, INC.	\$61,891.00	\$25,811.40	\$36,079.60	58.30%	
THE PLANETARY SOCIETY	and the second and A defendables in Table 19 and 19		1 I		2.75%
HARRIS DIRECT	\$102,691.00	\$99,867.30	\$2,823.70	* 2.75%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity	Gross Amount Raised	Total Expenses	Total Amount Received #	Percentage To Charity	Average % to Charity from Solicitor(s)
Paid Solicitor	From Public		by Charity		
THE QUIET HOUR, INC.					70.15%
MDS COMMUNICATIONS CORPORATION	\$20,642.00	\$6,297.00	\$14,345.00	69.49%	
MDS COMMUNICATIONS CORPORATION	\$56,903.00	\$16,850.00	\$40,053.00	70.39%	
THE READING BUCCANEERS, INC.		· · · · · · · · · · · · · · · · · · ·			21.09%
SMITH-FREEMAN & ASSOCIATES	\$3,650.00	\$2,880.10	\$769.90	21.09%	
THE REGIONAL CANCER CENTER FOUNDATION					58.14%
SALVAGE DIRECT, INC.	\$7,000.00	\$2,975.00	\$4,070.00	* 58.14%	
THE ROGER WYBURN-MASON & JACK M. BLOUNT FOUNDATION FOR THE ERADICAL		new/mtown, i			18.50%
BEE, L.C.	\$330,765.74	\$269,589.44	\$61,176.30	* 18.50%	
THE RONALD REAGAN PRESIDENTIAL FOUNDATION					46.71%
STRATEGIC FUNDRAISING, INC.	\$114,580.00	\$61,054.00	\$53,526.00	46.71%	
THE RUTHERFORD INSTITUTE		A/4**00		\/	0.00%
MDS COMMUNICATIONS CORPORATION	\$0.00	\$0.00	\$0.00	0.00%	
THE TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA				and the state of t	72.78%
CHARITABLE AUTO RESOURCES, INC.	\$775,373.00	\$318,251.35	\$457,121.65	* 58.96%	
RUFFALOCODY, LLC	\$862,612.66	\$127,643.86	\$734,968.80	85.20%	
THE U.S. CHARITABLE GIFT TRUST	***Anan***/ =-		and the second control of the second control		38.52%
EATON VANCE DISTRIBUTORS, INC.	\$505,856,329.00	\$310,988,139.25	\$194,868,189.75	* 38.52%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
THE UNIVERSITY OF CONNECTICUT FOUNDATION INC.		, i Constatuna		V	32.03%
RUFFALOCODY, LLC	\$600,312.44	\$408,003.48	\$192,308.96	32.03%	
THE WILDERNESS SOCIETY					-26.37%
DONOR SERVICES GROUP, LLC	\$15,835.00	\$5,754.24	\$10,080.76	63.66%	
GORDON & SCHWENKMEYER, INC.	\$122,441.00	\$115,682.46	\$6,758.54	5.52%	
SD&A TELESERVICES, INC.	\$50,649.00	\$104,526.00	\$53,877.00-	* -106.37%	
TELEFUND, INC.	\$13,488.00	\$29,830.38	\$16,342.38-	-121.16%	-
THE WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION	announ announ hauf-ord ATV				32.33%
COMNET MARKETING GROUP, INC.	\$8,780.59	\$5,942.13	\$2,838.46	32.33%	
TITUSVILLE ALUMNI ASSOCIATION		11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			42.42%
SALVAGE DIRECT, INC.	\$990.00	\$571.50	\$420.00	* 42.42%	
TITUSVILLE AREA HEALTH CENTER FOUNDATION	marked Management and the property of the second se	,			35.00%
SALVAGE DIRECT, INC.	\$250.00	\$162.50	\$87.50	* 35.00%	
TITUSVILLE YOUNG WOMEN'S CHRISTIAN ASSOCIATION	man advantación y Manus (AP PP ********************************				46.92%
SALVAGE DIRECT, INC.	\$1,120.00	\$617.00	\$525.50	* 46.92%	•
U.S. CITIZENS ASSOCIATION	conflict and produce constraints (1974, 1975) and 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975				-0.13%
DONOR CARE CENTER, INC.	\$5,867.50	\$6,060.18	\$192.68-	-3.28%	
INFOCISION MANAGEMENT CORPORATION	\$141,500.00	\$141,500.00	\$0.00	* 0.00%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
UNION OF CONCERNED SCIENTISTS, INC.					-15.53%
SHARE GROUP, INC.	\$134,696.00	\$155,612.00	\$20,916.00-	-15.53%	
UNITARIAN UNIVERSALIST SERVICE COMMITTEE, INC.					62.65%
SHARE GROUP, INC.	\$268,698.00	\$100,365.00	\$168,333.00	62.65%	
UNITED BREAST CANCER FOUNDATION		*			30.00%
THE HERITAGE COMPANY, INC.	\$838,262.88	\$674,611.85	\$251,478.87	30.00%	
UNITED FARM WORKERS OF AMERICA					58.05%
GORDON & SCHWENKMEYER, INC.	\$631,580.91	\$264,960.31	\$366,620.60	* 58.05%	
UNITED JEWISH FEDERATION OF GREATER PITTSBURGH					15.71%
SIEGEL MARKETING GROUP, INC.	\$4,681.00	\$3,945.61	\$735.39	15.71%	
UNITED STATES ASSOCIATION FOR UNHCR	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	an admin to allow of the to			61.75%
DONOR SERVICES GROUP, LLC	\$171,452.00	\$65,573.42	\$105,878.58	61.75%	
UNITED STATES DEPUTY SHERIFF'S ASSOCIATION, INC.		marks #1			15.00%
COMMUNITY SUPPORT, INC.	\$95,801.00	\$81,430.85	\$14,370.15	* 15.00%	
UNITED STATES EQUESTRIAN TEAM FOUNDATION, INC.	and the second s			and the few of the	32.75%
HARRIS CONNECT, LLC	\$157,165.15	\$105,701.41	\$51,463.74	32.75%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
UNITED STATES FUND FOR UNICEF				***************************************	29.02%
COINSTAR, INC.	\$201,108.92	\$15,083.18	\$186,025.74	* 92.50%	
DONOR SERVICES GROUP, LLC	\$86,028.00	\$76,235.24	\$9,792.76	11.38%	
SHARE GROUP, INC.	\$1,041,505.00	\$851,717.00	\$189,788.00	18.22%	
UNITED STATES OLYMPIC COMMITTEE		. ——	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		32.68%
DONOR SERVICES GROUP, LLC	\$273,099.00	\$211,041.00	\$62,058.00	22.72%	
STRATEGIC FUNDRAISING, INC.	\$2,747,173.00	\$1,822,196.00	\$924,977.00	* 33.67%	
UNITED WAY OF WESTERN CRAWFORD COUNTY, INC.					54.38%
SALVAGE DIRECT, INC.	\$1,200.00	\$570.00	\$652.50	* 54.38%	
UNITED WAY OF YORK COUNTY		a m m facts A			60.83%
SALVAGE DIRECT, INC.	\$1,800.00	\$705.00	\$1,095.00	60.83%	
UNIVERSITY OF CONNECTICUT LAW SCHOOL FOUNDATION, INC.			- 1 (m) 1 (m)		100.00%
RUFFALOCODY, LLC	\$599,367.00	\$0.00	\$599,367.00	100.00%	
UPPER PROVIDENCE TOWNSHIP POLICE ASSSOCIATION		man if a lathbas county =			27.36%
EMPIRE GROUP MARKETING, LLC	\$90,540.00	\$65,766.00	\$24,774.00	27.36%	
USA SHOOTING, INC.		11 11 20 11 A /		and a second of a	10.60%
DONOR CARE CENTER, INC.	\$8,490.00	\$7,589.80	\$900.20	10.60%	
and the Market State Sta	mreadure = 1				

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Gross Amount Raised	Total Expenses	Total Amount Received #	Percentage To Charity	Average % to Charity from Solicitor(s)
Prom Paone		by Charity	- Lain Ann	40.000
				18.00%
\$58,955.00	\$48,343.00	\$10,612.00	18.00%	
				40.00%
\$13,157.00	\$7,894.20	\$5,262.80	40.00%	
				30.00%
\$190.00	\$141.50	\$57.00	30.00%	
				26.98%
\$1,211,947.00	\$885,002.00	\$326,945.00	26.98%	
				-28.93%
\$452,702.00	\$583,653.00	\$130,951.00-	-28.93%	
				0.00%
\$0.00	\$0.00	\$0.00	* 0.00%	
- 11				61.04%
\$899,197.00	\$350,350.00	\$548,847.00	61.04%	
ere from the heart 1977			anadada Pada P	66.95%
\$76,070.00	\$25,140.30	\$50,929.70	66.95%	
Marin Aartin A. III.		one Assessables of all adopting a programme and		71.79%
\$21,369.00	\$6,028.00	\$15,341.00	71.79%	
	Raised From Public \$58,955.00 \$13,157.00 \$190.00 \$1,211,947.00 \$452,702.00 \$0.00 \$899,197.00	Raised From Public Total Expenses \$58,955.00 \$48,343.00 \$13,157.00 \$7,894.20 \$190.00 \$141.50 \$1,211,947.00 \$885,002.00 \$452,702.00 \$583,653.00 \$0.00 \$0.00 \$899,197.00 \$350,350.00	Raised From Public Total Expenses Received # by Charity \$58,955.00 \$48,343.00 \$10,612.00 \$13,157.00 \$7,894.20 \$5,262.80 \$190.00 \$141.50 \$57.00 \$1,211,947.00 \$885,002.00 \$326,945.00 \$452,702.00 \$583,653.00 \$130,951.00- \$0.00 \$0.00 \$0.00 \$899,197.00 \$350,350.00 \$548,847.00 \$76,070.00 \$25,140.30 \$50,929.70	Raised From Public Total Expenses Received # by Charity Percentage To Charity \$58,955.00 \$48,343.00 \$10,612.00 18.00% \$13,157.00 \$7,894.20 \$5,262.80 40.00% \$190.00 \$141.50 \$57.00 30.00% \$1,211,947.00 \$885,002.00 \$326,945.00 26.98% \$452,702.00 \$583,653.00 \$130,951.00- -28.93% \$0.00 \$0.00 \$0.00 *0.00% \$899,197.00 \$350,350.00 \$548,847.00 61.04% *76,070.00 \$25,140.30 \$50,929.70 66.95%

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 09/11/2010 and 09/10/2011

Gross Amount Raised	Total Expenses	Total Amount Received #	Percentage To Charity	Average % to Charity from Solicitor(s)
From Public		by Chartey		
				60.73%
\$258,325.00	\$101,444.00	\$156,881.00	60.73%	
				16.43%
\$79,925.00	\$66,794.00	\$13,131.00	16.43%	
				16.44%
\$6,885.00	\$5,852.25	\$1,131.75	16.44%	
and the second of the second o	70.		· ·	49.51%
\$10,005.00	\$5,051.60	\$4,953.40	49.51%	
	•			55.31%
\$136,180.00	\$56,494.00	\$79,686.00	58.52%	
\$24,589.00	\$15,358.20	\$9,230.80	37.54%	
, (A ₁ = 0	emonds is a street	-		30.00%
\$6,655.00	\$4,658.50	\$1,996.50	30.00%	
Administration of the section of		and Address of A		30.00%
\$6,023.00	\$4,216.10	\$1,806.90	30.00%	
Auch de l'annuaire de la contraction de la contr	M A A A STATE OF THE		an ann a mhain dha chuch a t	13.00%
\$1,540,188.00	\$1,339,965.00	\$200,223.00	13.00%	
	Raised From Public \$258,325.00 \$258,325.00 \$79,925.00 \$6,885.00 \$10,005.00 \$136,180.00 \$24,589.00 \$6,655.00	Raised From Public Expenses \$258,325.00 \$101,444.00 \$79,925.00 \$66,794.00 \$6,885.00 \$5,852.25 \$10,005.00 \$5,051.60 \$136,180.00 \$56,494.00 \$24,589.00 \$15,358.20 \$6,655.00 \$4,658.50	Raised From Public Total Expenses Received # by Charity \$258,325.00 \$101,444.00 \$156,881.00 \$79,925.00 \$66,794.00 \$13,131.00 \$6,885.00 \$5,852.25 \$1,131.75 \$10,005.00 \$5,051.60 \$4,953.40 \$136,180.00 \$56,494.00 \$79,686.00 \$24,589.00 \$15,358.20 \$9,230.80 \$6,655.00 \$4,658.50 \$1,996.50 \$6,023.00 \$4,216.10 \$1,806.90	Raised From Public Total Expenses Received # by Charity Percentage To Charity \$258,325.00 \$101,444.00 \$156,881.00 * 60.73% \$79,925.00 \$66,794.00 \$13,131.00 16.43% \$6,885.00 \$5,852.25 \$1,131.75 16.44% \$10,005.00 \$5,051.60 \$4,953.40 * 49.51% \$136,180.00 \$56,494.00 \$79,686.00 * 58.52% \$24,589.00 \$15,358.20 \$9,230.80 37.54% \$6,655.00 \$4,658.50 \$1,996.50 30.00% \$6,023.00 \$4,216.10 \$1,806.90 30.00%

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
WITF, INC.		· . · · · · · · · · · · · · · · · · · ·		<u> </u>	23.09%
ARIA COMMUNICATIONS CORPORATION	\$132,142.75	\$101,632.85	\$30,509.90	23.09%	
WOMAN TO WOMAN BREAST CANCER FOUNDATION			<i>-</i>		4.67%
COMMUNITY SUPPORT, INC.	\$6,776,867.22	\$6,460,397.26	\$316,469.96	* 4.67%	
WOMEN'S CLUB OF MEADVILLE					13.01%
THEODORE PRODUCTIONS, INC.	\$17,982.00	\$15,948.60	\$2,339.90	13.01%	
WORLD RELIEF CORPORATION OF NATIONAL ASSOCIATION OF EVANGELICALS					56.48%
MDS COMMUNICATIONS CORPORATION	\$18,701.00	\$8,139.00	\$10,562.00	56.48%	
WORLD SOCIETY FOR PROTECTION OF ANIMALS (WSPA)	August Au				0.90%
DONOR CARE CENTER, INC.	\$19,842.00	\$19,663.75	\$178.25	0.90%	
WORLD VISION, INC.				-/,	0.00%
HARRIS CONNECT, LLC	\$0.00	\$104,410.27	\$104,410.27-	0.00%	
WORLD WILDLIFE FUND, INC.	a a complete comment of the complete of the co				25.82%
COINSTAR, INC.	\$20,846.87	\$1,556.28	\$19,290.59	* 92.53%	
DONOR SERVICES GROUP, LLC	\$168,741.00	\$152,404.51	\$16,336.49	9.68%	
HARRIS DIRECT	\$1,635,941.00	\$1,200,139.00	\$435,802.00	* 26.64%	

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Pennsylvania Department of State Bureau of Charitable Organizations 2011 Annual Report

Charity	Paid Solicitor	Gross Amount Raised From Public	Total Expenses	Total Amount Received # by Charity	Percentage To Charity	Average % to Charity from Solicitor(s)
WQED MU	JLTIMEDIA	The state of the s				49.74%
	CENTER FOR CAR DONATIONS, LLC	\$117,915.00	\$43,642.21	\$74,272.79	k 62.99%	
	PHONE BANK SYSTEMS, INC.	\$668,690.00	\$351,737.10	\$316,952.90	* 47.40%	
WRTI					A	45.85%
	ARIA COMMUNICATIONS CORPORATION	\$42,819.86	\$23,187.76	\$19,632.10	45.85%	
WRTI - PA	ART OF TEMPLE UNIVERSITY		di/a			6.71%
	ARIA COMMUNICATIONS CORPORATION	\$5,048.80	\$4,709.80	\$339.00	6.71%	
WXPN	1					59.30%
	ARIA COMMUNICATIONS CORPORATION	\$126,056.71	\$51,309.41	\$74,747.30	59.30%	
WYOMISS	SING AREA YOUTH FOOTBALL ASSOCIATION					30.00%
	TELE-PUBLICATIONS	\$15,112.00	\$10,578.40	\$4,533.60	30.00%	
YOUNG M	ENS CHRISTIAN ASSOCIATION OF TITUSVILLE					51.15%
	SALVAGE DIRECT, INC.	\$1,300.00	\$680.00	\$665.00	* 51.15%	
Campalgi	n Financial Reports Received: 587	\$1,493,251,819.19	\$823,439,105.71	\$670,712,779.71		uninder#

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^{*} Indicates either a campaign longer than 1 year or multiple campaigns in which case the figures are aggregates based on multiple campaign financial reports filed.