



## **BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS**

**2014/2015  
ANNUAL CHARITIES REPORT**

**September 30, 2015**

**SECRETARY OF THE COMMONWEALTH  
PEDRO A. CORTÉS**



COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE

September 30, 2015

Dear Fellow Pennsylvanians:

On behalf of the Department of State, I am pleased to present the 2015 Annual Charities Report. The report provides an overview of the activities carried out by the Bureau of Corporations and Charitable Organizations (BCCO), including registrations, investigations and audits of charitable organizations. It also provides helpful information for consumers making charitable-giving decisions.

The mission of BCCO is to protect Pennsylvania residents by: (1) providing public disclosure of documents filed by charities and professional fundraisers; (2) providing consumer education; and (3) investigating and prosecuting complaints of reporting violations and fraudulent diversion of charitable funds.

Consumers and charities are encouraged to visit the Department's charities [website](#). The site offers a searchable database where consumers can confirm whether a particular charity is registered, file complaints and view educational materials. Charities and fundraising professionals can learn about their registration and filing responsibilities, view fundraising guidelines and access other resources. This and previous annual reports are likewise available on the Department's [website](#).

Thank you for your interest in the Pennsylvania Department of State and the work of its Bureau of Corporations and Charitable Organizations. If you have questions about the laws governing charities, or wish to report a fraudulent or deceptive solicitation practice, please contact BCCO at 1-800-732-0999 or <http://www.dos.pa.gov/BusinessCharities/Charities>.

Sincerely,

A handwritten signature in black ink that reads "Pedro A. Cortés".

Pedro A. Cortés  
Secretary of the Commonwealth

# Introduction

The Pennsylvania Department of State is responsible for the administration and enforcement of the Solicitation of Funds for Charitable Purposes Act, 10 P.S. §162.1, et seq.

The Charitable Purposes Act requires charitable organizations to register with the Department of State before they solicit contributions in Pennsylvania (unless they are specifically excluded or exempt from registration requirements).

The Charitable Purposes Act also requires professional solicitors to register prior to soliciting on behalf of charitable organizations in Pennsylvania. Professional fundraising counsels are also required to register before providing solicitation-related services in the Commonwealth.

The Charitable Purposes Act also lists prohibited conduct by persons soliciting for charitable contributions in Pennsylvania and penalties that may be assessed for violations.

This annual report, covering the period of July 1, 2014 to June 30, 2015 details:

- The number of charitable organizations, professional fundraising counsels, and professional solicitors registered in Pennsylvania;
- The number of organizations ordered to cease and desist solicitation in Pennsylvania; and

- The number of charitable organizations contracting with professional solicitors and compensation paid to the professional solicitor for each campaign in relation to funds raised and administrative costs.

Basic registration and financial information for all charitable organizations registered to solicit contributions in Pennsylvania can be obtained by visiting the Bureau of Corporations and Charitable Organizations' website at: [www.dos.pa.gov/BusinessCharities/Charities](http://www.dos.pa.gov/BusinessCharities/Charities) or by calling this toll-free number: 1-800-732-0999, between the hours of 8:30 a.m. to 5 p.m. Monday through Friday.

## Overview

The Bureau of Corporations and Charitable Organizations of the Department of State is responsible for carrying out the duties and responsibilities of the Secretary of the Commonwealth under the Solicitation of Funds for Charitable Purposes Act.

Charities functions consist of two divisions:

- Registration and Compliance,
- Investigations, and Audits

The divisions' key objective is to provide donors with basic information that helps them in making wise charitable-giving decisions.

## **Division of Registration and Compliance**

The Division of Registration and Compliance oversees the processes by which corporations and charitable organizations register with the Commonwealth.

The Division of Registration and Compliance also monitors professional solicitors and professional fundraising counsels who contract with charitable organizations that solicit contributions. Professional solicitors and professional fundraising counsels are required to provide documentation relating to their activities on behalf of charitable organizations.

The Bureau of Corporations and Charitable Organizations also serves as the repository for registration information pursuant to the Institutions of Purely Public Charity Act 10 P.S. § 371, et seq.

Institutions of purely public charity are those organizations that are receiving or claiming exemption from real property and/or sales tax and are not otherwise required to register pursuant to the Charitable Purposes Act.

## **Divisions of Investigations and Audits**

The Investigations and Audits Divisions pursue those charitable organizations that, fail to adhere with the registration requirements of the Charitable Purposes Act, or that otherwise engage in fraud or other violations.

In 2014, the Divisions of Investigations and Audits were integrated into the Bureau of Enforcement and Investigation.

# **Performance Highlights**

## **Registration**

During the period included by the 2014/2015 Annual Report to the General Assembly, the Department of State has:

- Registered more than 11,356 Charitable Organizations.
- Reviewed more than 2,157 documents filed by more than 463 professional solicitors and professional fundraising counsels.
- Received registration information from more than 2,902 Institutions of Purely Public Charity.
- Processed checks totaling over \$2.4 million.
- Responded to over 22,000 inquiries for information.

## **Enforcement**

The Investigations and Audits Divisions of the Bureau enforced the Charitable Purposes Act, resulting in:

- 21 Consent Agreements and Adjudications,
- Orders for payment of fines in the total amount of \$54,075.
  - Since 1998, the Investigations Division's actions have resulted in 293 Consent Agreements and Adjudications, resulting in total fines of \$1,743,075.
- 20 Cease and Desist Orders. There are currently 319 in effect.
- The completion of 188 investigations of charitable organizations suspected of violating the Act.

# Charitable Organizations

On June 30, 2015, there were 11,356 charitable organizations registered with the Department of State. Charitable organizations that are soliciting charitable contributions in Pennsylvania and are not otherwise excluded or exempt under the Charitable Purposes Act must file the following:

- (1) Annual registration statements,
- (2) IRS 990 federal informational returns, and
- (3) Financial statements. Depending on the amount of their annual gross contributions, those financial statements may have to be compiled, reviewed or audited.

A charitable organization which received annual contributions of \$300,000 or more must be audited by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$100,000, but less than \$300,000, is required to have a review or audit of its financial statement performed by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$50,000, but less than \$100,000, is required to have a compilation, review or audit of its financial statement performed by an

independent certified public accountant or public accountant. A compilation, audit or review is optional for any charitable organization which receives annual contributions of less than \$50,000.

The Charitable Purposes Act defines “**solicitation**” as any direct or indirect request for a contribution on the representation that such contribution will be used in whole or in part for a charitable purpose, including, but not limited to any of the following:

- (1) Any oral request that is made in person, by telephone, radio or television or other advertising or communication media.
- (2) Any written or otherwise recorded or published request that is mailed, sent, delivered, circulated, distributed, posted in a public place or advertised or communicated by press, telegraph, television or any other media.
- (3) Any sale of, offer or attempt to sell any advertisement, advertising space, sponsorship, book, card, chance, coupon, device, food, magazine, merchandise, newspaper, subscription, ticket or other service or tangible good, thing or item of value.
- (4) Any announcement requesting the public to attend an appeal, assemblage, athletic or competitive event, carnival, circus, concert, contest, dance, entertainment, exhibition, exposition, game, lecture, meal, party, show, social gathering or other performance or event of any kind.

A “contribution” is defined by the Charitable Purposes Act as the promise, grant or pledge of money, credit, property, financial assistance or other thing of any kind or value, excluding volunteer services, in response to a solicitation, including the payment or promise to pay in consideration of a performance, event or sale of a good or service. Payment by members of an organization for membership fees, dues, fines or assessments or for services rendered to individual members, if such fees, dues, fines or assessments confer a bona fide right, privilege, professional standing, honor or other direct benefit, is not deemed to be a contribution, provided that membership is not conferred solely as consideration for making a contribution in response to a solicitation. Government grants or contracts are not deemed to be a contribution.

While the Charitable Purposes Act generally requires organizations to register with the Bureau of Corporations and Charitable Organizations prior to soliciting charitable contributions, certain organizations are specifically and totally excluded from registration. For example, bona fide religious institutions and law enforcement organizations that meet certain criteria are typically excluded from the registration requirement.

Educational institutions, hospitals, veterans’ organizations, volunteer fireman organizations, ambulance

associations, rescue squad associations, public nonprofit library organizations, senior citizen centers, nursing homes and parent-teacher associations are typically exempt from the registration requirements of the Charitable Purposes Act, if they meet applicable criteria.

Charitable organizations that receive annual contributions of \$25,000 or less and do not compensate any person to conduct fundraising activities are also exempt from Charitable Purposes Act registration requirements. These organizations are still required to comply with all other provisions, including, but not limited to, keeping true and accurate records of their fiscal activities.

## Professional Solicitors

On June 30, 2015, there were 122 professional solicitors registered with the Bureau of Corporations and Charitable Organizations. Professional solicitors contract with charitable organizations to solicit direct monetary contributions and/or indirect contributions in the form of payment for goods, services or admissions to fundraising events for a charitable purpose. Basically, solicitors raise funds on behalf of charitable organizations and are permitted to have temporary (no more than five days) custody of those funds.

Professional solicitors must file annual registration statements and copies of their contracts with charitable organizations. In addition, they are required to secure a bond, file a solicitation notice with each contract and, as set forth in the next section, submit campaign financial reports.

316 contracts between charitable organizations and professional solicitors were processed during the year.

## Campaign Financial Reports

Professional solicitors must file campaign financial reports for each solicitation campaign they conduct in Pennsylvania. These reports must be filed within 90 days of the campaign's completion or on the anniversary of any campaign lasting more than one year. The reports must list the total contributions raised during the campaign, the campaign's total expenses, and the amount of the total contributions the charitable organization actually received. This information, summarized in Appendices A and B of this report, represents 645 campaign financial reports filed on behalf of 449 charitable organizations.

Since some campaigns can be multi-years in scope, the report filed on an anniversary date during the campaign period may include funds reported on the previous year's report.

During the 2014/2015 fiscal year, professional solicitors filed campaign reports reflecting total revenue of \$1,426,877,240 and total expenses of \$815,136,632 in Pennsylvania. The charitable organizations contracting with the solicitors received \$611,740,758 or 42.87% of the total revenue raised.

## Professional Fundraising Counsel

On June 30, 2015, there were 341 professional fundraising counsels registered with the Bureau of Charitable Organizations. Professional fundraising counsels are retained by charitable organizations to plan, manage, advise, consult or prepare solicitation materials. Unlike professional solicitors, professional fundraising counsels do not solicit contributions or have custody of contributions.

Professional fundraising counsels must file annual registration statements and copies of their contracts with charitable organizations no less than ten working days prior to conducting solicitation campaigns, events, or providing other services to charitable organizations.

## **Cease and Desist Orders**

The Investigations Division issued 20 Cease and Desist Orders since the last annual report, and there are 319 Orders currently in effect. Generally speaking, Cease and Desist Orders are only issued after organizations have been notified of the registration requirements and failed to cooperate with the Bureau of Corporations and Charitable Organizations by becoming registered or by providing proof of exemption or exclusion from the requirements of registration. A list of all Cease and Desist Orders in effect is available on the website.

## Campaign Financial Reports for Charitable Organizations which used Professional Solicitors

The following section displays campaign reports listed alphabetically by the Solicitor. The gross amount is the amount raised for the charity by the solicitor. Total expenses represent the solicitor's expenses. The total amount received by the charity is the balance of funds raised after the solicitor's expenses have been deducted. The percentage figure represents the percentage of funds actually received by the charity. The charity's campaign reports typically include contributions raised from the entire campaign, not just those solicited directly in Pennsylvania.

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Campaign Financial Reports for Charitable Organizations which used Professional Solicitors  
 Reports Filed between 07/01/2014 and 06/30/2015

| <b>Paid Solicitor</b>                                      | <b>Charity</b> | <b>Gross Amount</b>   | <b>Total Expenses</b> | <b>Total Amount Received By Charity</b> | <b>Percentage to Charity</b> |
|--|----------------|-----------------------|-----------------------|---|------------------------------|
| <b>Aria Communications Corporation</b>                     |                |                       |                       |   |                              |
| ActionAid U.S.A.   |                | \$30,692.00           | \$5,249.00            | \$25,443.00                             | 82.90%                       |
| American Civil Liberties Union, Inc.                       |                | \$61,977.00           | \$33,098.91           | \$28,878.09                             | 46.59%                       |
| OXFAM - AMERICA, INC.                                      |                | \$119,373.00          | \$19,762.17           | \$99,610.83                             | 83.45%                       |
| Pittsburgh Community Broadcasting Corporation              |                | \$17,305.00           | \$8,277.47            | \$9,028.43                              | 52.17%                       |
| Planned Parenthood Action Fund, Inc.                       |                | \$81,845.00           | \$12,064.71           | \$69,781.09                             | 85.26%                       |
| Planned Parenthood Federation of America, Inc.             |                | \$330,681.00          | \$51,087.56           | \$279,594.38                            | 84.55%                       |
| Alpha Omicron Pi Foundation                                |                | \$27,910.00           | \$18,068.30           | \$9,841.70                              | 35.26%                       |
| Be The Match Foundation                                    |                | \$7,776.00            | \$8,585.50            | -\$809.50                               | -10.41%                      |
| Essential Public Media, Inc.                               |                | \$21,517.00           | \$8,082.69            | \$13,434.31                             | 62.44%                       |
| Greenpeace Fund, Inc.                                      |                | \$24,983.00           | \$5,081.13            | \$19,901.87                             | 79.66%                       |
| Kimmel Center, Inc   |                | \$18,070.00           | \$10,464.19           | \$7,605.81                              | 42.09%                       |
| National Association for the Advancement of Colored People |                | \$4,840.00            | \$1,468.72            | \$3,371.28                              | 69.65%                       |
| NATIONAL PSORIASIS FOUNDATION, INC.                        |                | \$91,534.00           | \$40,444.69           | \$51,089.31                             | 55.81%                       |
| African Wildlife Foundation                                |                | \$650.00              | \$5,285.80            | -\$4,635.88                             | -713.21%                     |
| AFS-USA, INC.  |                | \$52,319.00           | \$21,267.32           | \$31,051.68                             | 59.35%                       |
| Alpha Gamma Delta Foundation, Inc.                         |                | \$24,195.00           | \$15,617.04           | \$8,577.96                              | 35.45%                       |
| Bread for the World, Inc                                   |                | \$78,338.00           | \$173,066.20          | -\$94,727.70                            | -120.92%                     |
| Delta Tau Delta Educational Foundation, Inc.               |                | \$120,350.00          | \$79,862.32           | \$40,487.85                             | 33.64%                       |
| Foundation for National Progress                           |                | \$3,873.00            | \$1,382.87            | \$2,490.13                              | 64.29%                       |
| Freedom From Hunger  |                | \$1,395.00            | \$3,073.57            | -\$1,678.57                             | -120.33%                     |
| The Phillips Collection                                    |                | \$33,731.00           | \$26,130.49           | \$7,600.51                              | 22.53%                       |
| <b>Aria Communications Corporation Total</b>               |                | <b>\$1,153,354.00</b> | <b>\$547,420.65</b>   | <b>\$605,936.58</b>                     | <b>52.54%</b>                |
| <b>Artsmarketing Services, Inc.</b>                        |                |                       |                       |   |                              |
| Carnegie Institute   |                | \$593,535.00          | \$232,298.00          | \$361,237.00                            | 60.86%                       |
| <b>Artsmarketing Services, Inc. Total</b>                  |                | <b>\$593,535.00</b>   | <b>\$232,298.00</b>   | <b>\$361,237.00</b>                     | <b>60.86%</b>                |
| <b>BEE, L.C.</b>   |                |                       |                       |   |                              |

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 Campaign Financial Reports for Charitable Organizations which used Professional Solicitors  
 Reports Filed between 07/01/2014 and 06/30/2015

| Paid Solicitor  | Charity | Gross Amount   | Total Expenses | Total Amount Received By Charity | Percentage to Charity |
|---|---------|----------------|----------------|----------------------------------|-----------------------|
| Project Cure, Inc.  |         | \$2,480,474.00 | \$2,210,217.45 | \$270,256.76                     | 10.90%                |
| The Roger Wyburn-Mason & Jack M. Blount Foundation for the Eradication of Rhe |         | \$389,037.00   | \$331,825.20   | \$57,212.69                      | 14.71%                |
| Cancer Fund of America, Inc.  |         | \$596,037.00   | \$495,436.98   | \$100,600.71                     | 16.88%                |
| Heart Center of America, Inc  |         | \$258,463.00   | \$219,551.58   | \$38,911.49                      | 15.05%                |
| New Hope Foundation   |         | \$479,137.00   | \$414,401.89   | \$64,735.23                      | 13.51%                |
| BEE, L.C. Total   |         | \$4,203,148.00 | \$3,671,433.10 | \$531,716.88                     | 12.65%                |
| Center For Car Donations, LLC   |         |                |                |                                  |                       |
| Pittsburgh Community Broadcasting Corporation                                 |         | \$40,425.00    | \$12,692.50    | \$27,732.50                      | 68.60%                |
| Essential Public Media, Inc.  |         | \$74,750.00    | \$19,727.93    | \$55,022.07                      | 73.61%                |
| SLB Radio Productions, Inc.   |         | \$0.00         | \$0.00         | \$0.00                           | 0.00%                 |
| Center For Car Donations, LLC Total   |         | \$115,175.00   | \$32,420.43    | \$82,754.57                      | 71.85%                |
| Comnet Marketing Group, Inc.  |         |                |                |                                  |                       |
| Appalachian Mountain Club   |         | \$127,611.00   | \$117,742.26   | \$9,868.74                       | 7.73%                 |
| Environmental Defense Fund, Inc.  |         | \$197,187.00   | \$157,067.93   | \$40,119.88                      | 20.35%                |
| League of Women Voters of the United States                                   |         | \$18,756.00    | \$17,630.80    | \$1,125.00                       | 6.00%                 |
| OXFAM - AMERICA, INC.   |         | \$64,895.00    | \$85,206.30    | -\$20,311.30                     | -31.30%               |
| People for the American Way   |         | \$21,099.00    | \$13,362.00    | \$7,737.00                       | 36.67%                |
| Sierra Club   |         | \$117,887.00   | \$148,521.99   | -\$30,634.50                     | -25.99%               |
| The Jane Goodall Institute for Wildlife Research, Education and Conservation  |         | \$17,551.00    | \$6,831.00     | \$10,720.00                      | 61.08%                |
| The Metropolitan Museum of Art  |         | \$87,756.00    | \$39,259.76    | \$48,496.24                      | 55.26%                |
| The Wilderness Society  |         | \$14,977.00    | \$14,048.50    | \$928.50                         | 6.20%                 |
| American Association of University Women, Inc                                 |         | \$16,832.00    | \$22,928.75    | -\$6,096.25                      | -36.22%               |
| Amnesty International Of The USA, Inc.  |         | \$61,577.00    | \$114,747.60   | -\$53,170.10                     | -86.35%               |
| CORNELL LABORATORY OF ORNITHOLOGY   |         | \$45,693.00    | \$24,590.44    | \$21,103.06                      | 46.18%                |
| Frick Art & Historical Center, Inc.   |         | \$12,455.00    | \$8,686.72     | \$3,768.78                       | 30.26%                |
| Friends of WV Public Broadcasting, Inc  |         | \$16,530.00    | \$8,665.10     | \$7,864.90                       | 47.58%                |
| Longwood Gardens, Inc.  |         | \$242,116.00   | \$112,789.99   | \$129,326.01                     | 53.41%                |

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Campaign Financial Reports for Charitable Organizations

Annual Reports of Charitable Organizations which Use

Reports filed between 07/01/2014 and 06/30/2015

| Paid Solicitor                                     | Charity | Gross Amount           | Total Expenses         | Total Amount Received By Charity | Percentage to Charity |
|--|---------|------------------------|------------------------|----------------------------------|-----------------------|
| The Pennsylvania Horticultural Society             |         | \$505,053.00           | \$147,678.68           | \$357,374.82                     | 70.76%                |
| Princeton Theological Seminary                     |         | \$28,949.00            | \$6,313.44             | \$22,635.56                      | 78.19%                |
| The Wilma Theater                                  |         | \$2,380.00             | \$1,940.89             | \$439.11                         | 18.45%                |
| <b>Comnet Marketing Group, Inc. Total</b>          |         | <b>\$1,599,304.00</b>  | <b>\$1,048,012.15</b>  | <b>\$551,295.45</b>              | <b>34.47%</b>         |
| <b>CONFLUENT IMPACT COMMUNICATIONS, LLC</b>        |         |                        |                        |                                  |                       |
| Susan B. Anthony List, Inc                         |         | \$1,595.00             | \$1,595.00             | \$0.00                           | 0.00%                 |
| <b>CONFLUENT IMPACT COMMUNICATIONS, LLC Total</b>  |         | <b>\$1,595.00</b>      | <b>\$1,595.00</b>      | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>Contract Communications, Inc.</b>               |         |                        |                        |                                  |                       |
| Children's Cancer Recovery Foundation              |         | \$13,956,849.00        | \$11,437,132.00        | \$2,519,717.00                   | 18.05%                |
| <b>Contract Communications, Inc. Total</b>         |         | <b>\$13,956,849.00</b> | <b>\$11,437,132.00</b> | <b>\$2,519,717.00</b>            | <b>18.05%</b>         |
| <b>Courtesy Call, Inc.</b>                         |         |                        |                        |                                  |                       |
| Community Charity Advancement, Inc.                |         | \$15,850,086.00        | \$13,560,389.89        | \$2,289,717.63                   | 14.45%                |
| Firefighters Charitable Foundation, Inc.           |         | \$36,657.00            | \$32,258.16            | \$4,398.84                       | 12.00%                |
| Help The Vets, Inc.                                |         | \$1,025,901.00         | \$923,311.21           | \$102,590.14                     | 10.00%                |
| International Union of Police Association, AFL-CIO |         | \$12,620,069.00        | \$11,294,757.12        | \$1,325,313.28                   | 10.50%                |
| American Veterans Foundation                       |         | \$201,394.00           | \$171,185.54           | \$30,209.21                      | 15.00%                |
| Children's Cancer Fund of America, Inc.            |         | \$788,959.00           | \$677,132.29           | \$111,827.35                     | 14.17%                |
| Disabled Veterans Services, Inc                    |         | \$7,857,678.00         | \$6,696,566.29         | \$1,161,112.06                   | 14.78%                |
| Dogs for Law Enforcement                           |         | \$160,288.00           | \$144,259.99           | \$16,028.89                      | 10.00%                |
| National Police Association Inc                    |         | \$91,839.00            | \$82,655.99            | \$9,184.00                       | 10.00%                |
| <b>Courtesy Call, Inc. Total</b>                   |         | <b>\$38,632,871.00</b> | <b>\$33,582,516.48</b> | <b>\$5,050,381.40</b>            | <b>13.07%</b>         |
| <b>Courtesy Health Watch, Inc.</b>                 |         |                        |                        |                                  |                       |
| Miracle Flights for Kids                           |         | \$2,583,152.00         | \$2,160,063.04         | \$423,089.63                     | 16.38%                |
| American Children's Society, Incorporated          |         | \$284,962.00           | \$242,218.38           | \$42,744.42                      | 15.00%                |
| <b>Courtesy Health Watch, Inc. Total</b>           |         | <b>\$2,868,114.00</b>  | <b>\$2,402,281.42</b>  | <b>\$465,834.05</b>              | <b>16.24%</b>         |

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Campaign Financial Reports for Charitable Organizations which used Professional Solicitors  
 Reports Filed between 07/01/2014 and 06/30/2015

| Paid Solicitor                                     | Charity | Gross Amount          | Total Expenses        | Total Amount Received By Charity | Percentage to Charity |
|--|---------|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>COVENANT CALLS LLC</b>                          |         |                       |                       |                                  |                       |
| American Civil Liberties Union, Inc.               |         | \$0.00                | \$66,506.00           | -\$66,506.00                     | 0.00%                 |
| <b>COVENANT CALLS LLC Total</b>                    |         | <b>\$0.00</b>         | <b>\$66,506.00</b>    | <b>-\$66,506.00</b>              | <b>0.00%</b>          |
| <b>CRF, Inc.</b>                                   |         |                       |                       |                                  |                       |
| Disabled Police and Sheriffs Foundation, Inc.      |         | \$942,572.00          | \$824,702.43          | \$117,869.92                     | 12.51%                |
| National Cancer Assistance Foundation, Inc.        |         | \$2,328,055.00        | \$2,037,719.98        | \$290,335.77                     | 12.47%                |
| The Guardians Foundation                           |         | \$436,306.00          | \$381,969.46          | \$54,336.79                      | 12.45%                |
| Children's Cancer Fund of America, Inc.            |         | \$1,778,455.00        | \$1,519,124.92        | \$259,330.24                     | 14.58%                |
| <b>CRF, Inc. Total</b>                             |         | <b>\$5,485,388.00</b> | <b>\$4,763,516.79</b> | <b>\$721,872.72</b>              | <b>13.16%</b>         |
| <b>DCM, Inc.</b>                                   |         |                       |                       |                                  |                       |
| The Pennsylvania Ballet Association                |         | \$121,092.00          | \$47,540.92           | \$73,551.13                      | 60.74%                |
| Ballet Theatre Foundation, Inc.                    |         | \$848,766.00          | \$237,345.25          | \$611,420.75                     | 72.04%                |
| The Philharmonic-Symphony Society of New York, Inc |         | \$1,497,882.00        | \$499,878.36          | \$998,003.90                     | 66.63%                |
| Carnegie Institute                                 |         | \$518,505.00          | \$180,352.43          | \$338,153.15                     | 65.22%                |
| Manhattan Theatre Club, Inc.                       |         | \$1,159,501.00        | \$414,815.37          | \$744,686.18                     | 64.22%                |
| <b>DCM, Inc. Total</b>                             |         | <b>\$4,145,746.00</b> | <b>\$1,379,932.33</b> | <b>\$2,765,815.11</b>            | <b>66.71%</b>         |
| <b>DIALAMERICA MARKETING, INC.</b>                 |         |                       |                       |                                  |                       |
| Mothers Against Drunk Driving - National Office    |         | \$102,811.00          | \$58,147.80           | \$44,663.70                      | 43.44%                |
| <b>DIALAMERICA MARKETING, INC. Total</b>           |         | <b>\$102,811.00</b>   | <b>\$58,147.80</b>    | <b>\$44,663.70</b>               | <b>43.44%</b>         |
| <b>Donation Assist, LTD.</b>                       |         |                       |                       |                                  |                       |
| THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.       |         | \$237,197.00          | \$171,075.68          | \$66,122.25                      | 27.88%                |
| AMVETS National Service Foundation                 |         | \$18,821.00           | \$13,570.15           | \$5,251.45                       | 27.90%                |
| <b>Donation Assist, LTD. Total</b>                 |         | <b>\$256,018.00</b>   | <b>\$184,645.83</b>   | <b>\$71,373.70</b>               | <b>27.88%</b>         |

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|---|---------|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>Donor Care Center, Inc.</b>                          |         |                       |                       |                                  |                       |
| AMERICAN BIBLE SOCIETY                                  |         | \$37,694.00           | \$29,917.05           | \$7,777.10                       | 20.63%                |
| Christian Appalachian Project, Inc.                     |         | \$76,059.00           | \$90,851.75           | -\$14,792.50                     | -19.45%               |
| Concerned Women for America                             |         | \$217,698.00          | \$200,722.00          | \$16,976.76                      | 7.80%                 |
| Coral Ridge Ministries Media, Inc.                      |         | \$39,162.00           | \$37,661.12           | \$1,501.64                       | 3.83%                 |
| Faith and Freedom Coalition, Inc.                       |         | \$37,582.00           | \$35,484.97           | \$2,097.08                       | 5.58%                 |
| MOODY BIBLE INSTITUTE                                   |         | \$123,480.00          | \$74,857.42           | \$48,622.86                      | 39.38%                |
| SAVE THE CHILDREN FEDERATION, INC.                      |         | \$356,830.00          | \$608,344.82          | -\$251,514.40                    | -70.49%               |
| The Foundation for a Christian Civilization, Inc.       |         | \$82,362.00           | \$196,133.98          | -\$113,771.28                    | -138.14%              |
| The Leukemia & Lymphoma Society, Inc.                   |         | \$479,085.00          | \$245,079.72          | \$234,006.12                     | 48.84%                |
| American Family Association, Inc                        |         | \$803,770.00          | \$457,880.15          | \$345,890.02                     | 43.03%                |
| Christians Advocates Serving Evangelism, Inc.           |         | \$1,523,900.00        | \$339,751.43          | \$1,184,149.37                   | 77.71%                |
| Declaration Alliance                                    |         | \$30,916.00           | \$35,193.01           | -\$4,276.60                      | -13.83%               |
| The Ronald Reagan Presidential Foundation and Institute |         | \$61,875.00           | \$32,765.47           | \$29,109.72                      | 47.05%                |
| Berea College   |         | \$12,931.00           | \$10,552.35           | \$2,378.65                       | 18.39%                |
| Cross International, Incorporated                       |         | \$127,458.00          | \$110,527.60          | \$16,931.11                      | 13.28%                |
| International Aid, Inc.                                 |         | \$5,475.00            | \$4,400.50            | \$1,074.50                       | 19.63%                |
| LOVE WORTH FINDING MINISTRIES, INC.                     |         | \$31,423.00           | \$13,212.35           | \$18,211.08                      | 57.95%                |
| MESSIANIC JEWISH ALLIANCE OF AMERICA                    |         | \$9,126.00            | \$9,088.88            | \$37.12                          | 0.41%                 |
| MUSCULAR DYSTROPHY ASSOCIATION, INC.- NATIONAL OFFICE   |         | \$35,960.00           | \$32,936.45           | \$3,023.55                       | 8.41%                 |
| National Multiple Sclerosis Society                     |         | \$252,079.00          | \$226,691.82          | \$25,387.18                      | 10.07%                |
| Oblate Missionary Society, Inc.                         |         | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| ONEHOPE, INC.   |         | \$3,090.00            | \$5,565.42            | -\$2,475.42                      | -80.11%               |
| The Freedom Alliance                                    |         | \$17,275.00           | \$7,275.00            | \$10,000.00                      | 57.89%                |
| <b>Donor Care Center, Inc. Total</b>                    |         | <b>\$4,365,230.00</b> | <b>\$2,804,893.26</b> | <b>\$1,560,343.66</b>            | <b>35.74%</b>         |
| <b>Donor Services Group, LLC</b>                        |         |                       |                       |                                  |                       |
| American Association for the Advancement of Science     |         | \$105,281.00          | \$69,867.52           | \$35,413.48                      | 33.64%                |
| American Civil Liberties Union, Inc.                    |         | \$1,148,905.00        | \$558,557.30          | \$590,348.19                     | 51.38%                |

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|--|--|----------------|----------------|----------------------------------|-----------------------|
| B'NAI B'RITH   | Consumers Union Of United States, Inc. | \$29,667.00    | \$19,633.62    | \$10,033.38                      | 33.82%                |
| Doris Day Animal League  |  | \$249,225.00   | \$148,418.17   | \$100,806.83                     | 40.45%                |
| Earthjustice   |  | \$56,645.00    | \$89,059.00    | -\$32,414.00                     | -57.22%               |
| Environmental Defense Fund, Inc.   |  | \$37,442.00    | \$31,194.00    | \$6,248.00                       | 16.69%                |
| Greenpeace, Inc.   |  | \$89,437.00    | \$62,860.87    | \$26,576.13                      | 29.71%                |
| Humane Society Legislative Fund International Rescue Committee, Inc.         |  | \$368,259.00   | \$168,712.48   | \$199,546.52                     | 54.19%                |
| League Of Women Voters Education Fund  |  | \$43,598.00    | \$57,287.30    | -\$13,689.30                     | -31.40%               |
| League of Women Voters of the United States                                  |  | \$20,364.00    | \$20,338.84    | \$25.16                          | 0.12%                 |
| Mercy Corps  |  | \$15,413.00    | \$3,001.62     | \$12,411.38                      | 80.53%                |
| National Parks Conservation Association                                      |  | \$125,164.00   | \$62,037.26    | \$63,126.74                      | 50.44%                |
| National Trust for Historic Preservation in the United States                |  | \$228,554.00   | \$125,180.71   | \$103,373.29                     | 45.23%                |
| National Wildlife Federation   |  | \$171,678.00   | \$162,574.73   | \$9,103.27                       | 5.30%                 |
| Natural Resources Defense Council, Inc.                                      |  | \$178,164.00   | \$144,794.65   | \$33,369.35                      | 18.73%                |
| People For The Ethical Treatment Of Animals, Inc.                            |  | \$193,942.00   | \$271,579.70   | -\$77,637.70                     | -40.03%               |
| Physicians Committee for Responsible Medicine                                |  | \$172,284.00   | \$153,452.66   | \$18,831.34                      | 10.93%                |
| Planned Parenthood Action Fund, Inc.   |  | \$0.00         | \$0.00         | \$0.00                           | 0.00%                 |
| Planned Parenthood Federation of America, Inc.                               |  | \$49,034.00    | \$64,601.99    | -\$15,567.99                     | -31.75%               |
| SAVE THE CHILDREN FEDERATION, INC.   |  | \$140,849.00   | \$124,214.86   | \$16,634.14                      | 11.81%                |
| Sierra Club  |  | \$2,616,512.00 | \$1,461,085.98 | \$1,15,426.08                    | 44.16%                |
| The Chesapeake Bay Foundation, Inc.  |  | \$1,159,543.00 | \$162,035.65   | \$997,508.30                     | 86.03%                |
| THE FUND FOR ANIMALS, INC.   |  | \$771,213.00   | \$355,566.47   | \$415,646.53                     | 53.90%                |
| The Humane Society of the United States                                      |  | \$5,156.00     | \$6,012.67     | -\$856.67                        | -16.62%               |
| The Jane Goodall Institute for Wildlife Research, Education and Conservation |  | \$59,788.00    | \$98,512.25    | -\$38,724.25                     | -64.77%               |
| The Metropolitan Museum of Art   |  | \$4,121,600.00 | \$4,585,676.41 | -\$464,076.41                    | -11.26%               |
| The Nature Conservancy   |  | \$22,574.00    | \$32,986.35    | -\$10,412.35                     | -46.13%               |
| The Wilderness Society   |  | \$779,329.00   | \$186,339.29   | \$592,989.71                     | 76.09%                |
| American Civil Liberties Union Foundation, Inc.                              |  | \$1,026,340.00 | \$557,975.44   | \$468,364.56                     | 45.63%                |
|  |  | \$139,433.00   | \$141,638.27   | -\$2,205.27                      | -1.58%                |
|  |  | \$203,141.00   | \$56,236.06    | \$146,904.94                     | 72.32%                |

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|---|------------------------|------------------------|------------------------|----------------------------------|-----------------------|
| American Film Institute   | \$8,310.00             | \$10,505.05            | -\$2,195.05            | -26.41%                          |                       |
| AmeriCares Foundation, Inc.   | \$1,140,484.00         | \$257,487.99           | \$882,996.01           | 77.42%                           |                       |
| Amnesty International Of The USA, Inc.                                | \$138,547.00           | \$61,627.60            | \$77,019.40            | 55.55%                           |                       |
| Animal Legal Defense Fund, Inc.                                       | \$35,791.00            | \$51,828.75            | -\$16,037.75           | -44.81%                          |                       |
| Avon Products Foundation, Inc.  | \$103,051.00           | \$357,008.36           | -\$253,957.36          | -246.44%                         |                       |
| Covenant House  | \$58,246.00            | \$230,491.28           | -\$172,245.28          | -295.72%                         |                       |
| Greenpeace Fund, Inc.   | \$0.00                 | \$0.00                 | \$0.00                 | 0.00%                            |                       |
| Habitat for Humanity International, Inc.                              | \$6,974,612.00         | \$2,247,666.55         | \$4,726,946.01         | 67.77%                           |                       |
| Memorial Sloan-Kettering Cancer Center                                | \$898,754.00           | \$513,781.26           | \$384,973.31           | 42.83%                           |                       |
| National Audubon Society, Inc   | \$56,863.00            | \$126,383.90           | -\$69,520.90           | -122.26%                         |                       |
| Smile Train, Inc  | \$163,148.00           | \$176,132.13           | -\$12,984.13           | -7.96%                           |                       |
| The American Society For The Prevention Of Cruelty To Animals         | \$7,589,605.00         | \$1,005,254.09         | \$6,584,350.91         | 86.75%                           |                       |
| The Student Conservation Association, Inc.                            | \$17,691.00            | \$9,432.65             | \$8,258.35             | 46.68%                           |                       |
| Americans United for Separation of Church and State                   | \$20,181.00            | \$18,025.30            | \$2,155.70             | 10.68%                           |                       |
| Brady Campaign to Prevent Gun Violence                                | \$16,044.00            | \$13,852.47            | \$2,191.53             | 13.66%                           |                       |
| Colonial Williamsburg Foundation                                      | \$93,649.00            | \$42,197.88            | \$51,451.12            | 54.94%                           |                       |
| Common Cause  | \$3,914.00             | \$9,965.62             | -\$6,051.62            | -154.61%                         |                       |
| Doctors Without Borders, USA, Inc./Medecins Sans Frontieres USA, Inc. | \$248,793.00           | \$213,279.32           | \$35,513.68            | 14.27%                           |                       |
| Help Me See Inc.  | \$2,881.00             | \$13,696.38            | -\$10,815.38           | -375.40%                         |                       |
| Human Rights Campaign, Inc  | \$1,410,560.00         | \$730,713.55           | \$679,846.45           | 48.20%                           |                       |
| HUMANE SOCIETY INTERNATIONAL  | \$225.00               | \$506.85               | -\$281.85              | -125.27%                         |                       |
| Lambda Legal Defense & Education Fund, Inc.                           | \$39,258.00            | \$29,256.17            | \$10,001.83            | 25.48%                           |                       |
| National Committee To Preserve Social Security and Medicare           | \$13,534.00            | \$20,278.35            | -\$6,744.35            | -49.83%                          |                       |
| National Museum of Women in the Arts, Inc.                            | \$102,956.00           | \$55,890.96            | \$47,065.04            | 45.71%                           |                       |
| Organizing for Action   | \$125,700.00           | \$85,739.55            | \$40,030.45            | 31.83%                           |                       |
| The Pittsburgh Trust for Cultural Resources                           | \$9,818.00             | \$8,894.24             | \$923.76               | 9.41%                            |                       |
| <b>Donor Services Group, LLC Total</b>                                | <b>\$33,601,319.00</b> | <b>\$16,271,328.37</b> | <b>\$17,329,993.26</b> | <b>51.58%</b>                    |                       |

Eaton Vance Distributors, Inc.

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|-------------------------------|--|-------------------------|-------------------------|----------------------------------|-----------------------|
|                               | The U.S. Charitable Gift Trust                 | \$817,586,742.00        | \$519,418,341.25        | \$298,168,400.75                 | 36.47%                |
|                               | Eaton Vance Distributors, Inc. Total           | <b>\$817,586,742.00</b> | <b>\$519,418,341.25</b> | <b>\$298,168,400.75</b>          | <b>36.47%</b>         |
| Fine Line Communications Ltd. |  |                         |                         |                                  |                       |
|                               | The Humane Society of the United States        | \$480,857.00            | \$14,464.80             | \$466,392.70                     | 96.99%                |
|                               | Fine Line Communications Ltd. Total            | <b>\$480,857.00</b>     | <b>\$14,464.80</b>      | <b>\$466,392.70</b>              | <b>96.99%</b>         |
| Gateway Communications, Inc.  |  |                         |                         |                                  |                       |
|                               | City Rescue Mission of New Castle              | \$10,197.00             | \$3,836.00              | \$6,361.00                       | 62.38%                |
|                               | Allentown Rescue Mission, Inc                  | \$12,065.00             | \$6,788.00              | \$5,277.00                       | 43.74%                |
|                               | Light of Life Ministries, Inc.                 | \$22,775.00             | \$6,050.00              | \$16,725.00                      | 73.44%                |
|                               | Manna  | \$31,800.00             | \$10,956.00             | \$20,844.00                      | 65.55%                |
|                               | Sunday Breakfast Rescue Mission                | \$38,808.00             | \$16,582.00             | \$22,226.00                      | 57.27%                |
|                               | Gateway Communications, Inc. Total             | <b>\$115,645.00</b>     | <b>\$44,212.00</b>      | <b>\$71,433.00</b>               | <b>61.77%</b>         |
| GiveRight, Inc.               |  |                         |                         |                                  |                       |
|                               | Heritage Action for America                    | \$9,353.00              | \$18,428.44             | -\$9,075.44                      | -97.03%               |
|                               | The Heritage Foundation                        | \$7,095,937.00          | \$2,741,166.70          | \$4,354,770.72                   | 61.37%                |
|                               | GiveRight, Inc. Total                          | <b>\$7,105,290.00</b>   | <b>\$2,759,595.14</b>   | <b>\$4,345,695.28</b>            | <b>61.16%</b>         |
| GORDON & SCHWENKMEYER, INC.   |  |                         |                         |                                  |                       |
|                               | American Civil Liberties Union, Inc.           | \$215,561.00            | \$248,428.39            | -\$32,866.75                     | -15.25%               |
|                               | League of Conservation Voters, Inc.            | \$111,260.00            | \$68,176.86             | \$43,083.97                      | 38.72%                |
|                               | League of Women Voters of the United States    | \$24,454.00             | \$21,727.06             | \$2,726.94                       | 11.15%                |
|                               | NARAL Pro-Choice America                       | \$102,880.00            | \$66,029.96             | \$36,850.04                      | 35.82%                |
|                               | Planned Parenthood Federation of America, Inc. | \$163,878.00            | \$240,567.36            | -\$76,689.36                     | -46.80%               |
|                               | American Association of University Women, Inc  | \$62,234.00             | \$72,353.49             | -\$10,118.53                     | -16.26%               |
|                               | Amnesty International Of The USA, Inc.         | \$21,175.00             | \$19,109.28             | \$2,065.85                       | 9.76%                 |
|                               | Animal Legal Defense Fund, Inc.                | \$7,991.00              | \$10,940.05             | -\$2,948.71                      | -36.90%               |

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| <b>GORDON &amp; SCHWENKMEYER, INC. Total</b>               |         | <b>\$709,433.00</b>   | <b>\$747,332.45</b>   | <b>-\$37,896.55</b>              | <b>-5.34%</b>         |
| <b>Grassroots Campaigns, Inc.</b>                          |         |                       |                       |                                  |                       |
| American Civil Liberties Union, Inc.                       |         | \$2,664,022.00        | \$2,713,190.00        | -\$49,167.13                     | -1.85%                |
| Planned Parenthood Action Fund, Inc.                       |         | \$429,135.00          | \$967,273.00          | -\$538,137.32                    | -125.40%              |
| Planned Parenthood Federation of America, Inc.             |         | \$811,876.00          | \$2,085,893.00        | -\$1,274,016.37                  | -156.92%              |
| Southern Poverty Law Center, Inc.                          |         | \$738,267.00          | \$2,021,577.00        | -\$1,283,309.71                  | -173.83%              |
| Lambda Legal Defense & Education Fund, Inc.                |         | \$130,172.00          | \$218,835.99          | -\$88,663.67                     | -68.11%               |
| <b>Grassroots Campaigns, Inc. Total</b>                    |         | <b>\$4,773,472.00</b> | <b>\$8,006,768.99</b> | <b>-\$3,233,294.20</b>           | <b>-67.73%</b>        |
| <b>Harris Connect, LLC</b>                                 |         |                       |                       |                                  |                       |
| AMVETS (American Veterans)                                 |         | \$51,962.00           | \$344,715.43          | -\$292,752.99                    | -563.40%              |
| EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION                 |         | \$78,734.00           | \$79,820.00           | -\$1,085.01                      | -1.38%                |
| Foundation for Morristown Medical Center                   |         | \$218,275.00          | \$635,768.58          | -\$417,493.08                    | -191.27%              |
| ABRAMSON CANCER CENTER OF THE UNIVERSITY OF PENNSYLVANIA   |         | \$3,075.00            | \$36,686.00           | -\$33,611.00                     | -1093.04%             |
| BARNARD COLLEGE  |         | \$194,110.00          | \$123,781.65          | \$70,328.79                      | 36.23%                |
| CENTRAL SUFFOLK HOSPITAL D/B/A/ PECONIC BAY MEDICAL CENTER |         | \$16,547.00           | \$63,069.48           | -\$46,521.98                     | -281.15%              |
| New England Historic Genealogical Society                  |         | \$658,716.00          | \$272,135.62          | \$386,580.85                     | 58.69%                |
| LEHIGH VALLEY HEALTH NETWORK                               |         | \$82,258.00           | \$128,349.26          | -\$46,091.26                     | -56.03%               |
| Marine Corps Heritage Foundation                           |         | \$1,349,885.00        | \$510,023.38          | \$839,862.01                     | 62.22%                |
| Marine Corps Scholarship Foundation, Inc.                  |         | \$37,558.00           | \$100,871.92          | -\$63,313.74                     | -168.58%              |
| The American College                                       |         | \$223,349.00          | \$282,472.99          | -\$59,123.24                     | -26.47%               |
| The ASME Foundation, Inc.                                  |         | \$204,972.00          | \$206,216.50          | -\$1,244.30                      | -0.61%                |
| <b>Harris Connect, LLC Total</b>                           |         | <b>\$3,119,441.00</b> | <b>\$2,783,910.81</b> | <b>\$335,535.05</b>              | <b>10.76%</b>         |
| <b>Hudson Bay Company of Illinois, Inc.</b>                |         |                       |                       |                                  |                       |
| Food & Water Watch   |         | \$50,314.00           | \$10,877.83           | \$39,437.13                      | 78.38%                |
| Government Accountability Project, Inc.                    |         | \$30,161.00           | \$6,271.20            | \$23,889.80                      | 79.21%                |
| Organic Consumers Association                              |         | \$919,859.00          | \$237,362.32          | \$682,496.72                     | 74.20%                |

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| 9to5, National Association of Working Women              |         | \$10,235.00           | \$1,829.08          | \$8,405.92                       | 82.13%                |
| <b>Hudson Bay Company of Illinois, Inc. Total</b>        |         | <b>\$1,010,569.00</b> | <b>\$256,340.43</b> | <b>\$754,229.57</b>              | <b>74.63%</b>         |
| <b>InfoCision, Inc.</b>                                  |         |                       |                     |                                  |                       |
| American Heart Association, Inc.                         |         | \$6,279,336.00        | \$2,687,299.59      | \$3,592,036.58                   | 57.20%                |
| American Institute for Cancer Research                   |         | \$3,720,354.00        | \$2,177,755.91      | \$1,542,598.80                   | 41.46%                |
| American Lung Association                                |         | \$2,022,467.00        | \$1,817,972.37      | \$204,494.95                     | 10.11%                |
| ChildFund International, USA                             |         | \$6,399,326.00        | \$706,822.01        | \$5,692,504.35                   | 88.95%                |
| Concerned Women for America                              |         | \$1,258,993.00        | \$989,190.79        | \$269,802.95                     | 21.43%                |
| Easter Seals, Inc.                                       |         | \$1,592,633.00        | \$1,390,749.33      | \$201,884.01                     | 12.68%                |
| Environmental Defense Fund, Inc.                         |         | \$18,780.00           | \$19,516.00         | -\$735.58                        | -3.92%                |
| Family Research Council Action                           |         | \$33,257.00           | \$33,254.50         | \$3.27                           | 0.01%                 |
| Feed the Children, Inc.                                  |         | \$546,457.00          | \$525,975.90        | \$20,482.08                      | 3.75%                 |
| Judicial Watch, Inc.                                     |         | \$19,644.00           | \$6,736.15          | \$12,907.85                      | 65.71%                |
| March of Dimes Foundation                                |         | \$5,335,835.00        | \$2,452,246.10      | \$2,883,589.04                   | 54.04%                |
| National Foundation for Cancer Research                  |         | \$0.00                | \$0.00              | \$0.00                           | 0.00%                 |
| National Rifle Association of America                    |         | \$32,195,806.00       | \$19,656,421.99     | \$12,539,384.21                  | 38.95%                |
| National Right to Life Committee, Inc.                   |         | \$209,429.00          | \$178,953.03        | \$30,476.04                      | 14.55%                |
| North Shore Animal League America, Inc.                  |         | \$479,194.00          | \$239,747.14        | \$239,446.86                     | 49.97%                |
| Ocean Conservancy, Inc.                                  |         | \$9,005.00            | \$7,068.75          | \$1,936.25                       | 21.50%                |
| OPEN DOORS WITH BROTHER ANDREW, INC.                     |         | \$132,889.00          | \$12,258.96         | \$120,630.04                     | 90.78%                |
| People For The Ethical Treatment Of Animals, Inc.        |         | \$273,723.00          | \$273,307.28        | \$416.18                         | 0.15%                 |
| The AOPA Foundation, Inc.                                |         | \$144,305.00          | \$67,188.25         | \$77,116.75                      | 53.44%                |
| The Humane Society of the United States                  |         | \$473,290.00          | \$140,759.36        | \$332,530.64                     | 70.26%                |
| The Leukemia & Lymphoma Society, Inc.                    |         | \$5,395,787.00        | \$2,639,648.01      | \$2,756,139.68                   | 51.08%                |
| American Lebanese Syrian Associated Charities, Inc.      |         | \$5,475,539.00        | \$3,689,559.28      | \$1,785,980.11                   | 32.62%                |
| AMERICAN LEPROSY MISSIONS, INC.                          |         | \$155,059.00          | \$63,479.82         | \$91,579.69                      | 59.06%                |
| AmeriCares Foundation, Inc.                              |         | \$14,955.00           | \$6,258.53          | \$8,696.47                       | 58.15%                |
| Concerned Women for America Legislative Action Committee |         | \$350,445.00          | \$350,436.75        | \$8.35                           | 0.00%                 |

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|---|---------|------------------------|------------------------|----------------------------------|-----------------------|
| Crohn's & Colitis Foundation of America, Inc          |         | \$148,239.00           | \$80,008.00            | \$68,231.00                      | 46.03%                |
| Habitat for Humanity International, Inc.              |         | \$466,804.00           | \$277,781.17           | \$189,022.83                     | 40.49%                |
| Smile Train, Inc                                      |         | \$2,161,791.00         | \$1,456,434.00         | \$705,357.93                     | 32.63%                |
| American Diabetes Association                         |         | \$2,953,252.00         | \$1,746,339.37         | \$1,206,912.78                   | 40.87%                |
| Citizens United                                       |         | \$7,534,465.00         | \$6,681,645.59         | \$852,819.51                     | 11.32%                |
| Convoy of Hope  |         | \$11,602.00            | \$16,533.76            | -\$4,930.87                      | -42.50%               |
| Disabled American Veterans                            |         | \$78,971.00            | \$104,923.38           | -\$25,951.90                     | -32.86%               |
| International Fellowship of Christians & Jews, Inc.   |         | \$2,934,656.00         | \$1,689,741.01         | \$1,244,915.71                   | 42.42%                |
| LESEA GLOBAL FEED THE HUNGRY                          |         | \$415,262.00           | \$32,011.57            | \$383,250.43                     | 92.29%                |
| The Humane Society Wildlife Land Trust                |         | \$1,605.00             | \$2,011.91             | -\$406.85                        | -25.35%               |
| <b>InfoCision, Inc. Total</b>                         |         | <b>\$89,243,155.00</b> | <b>\$52,220,035.56</b> | <b>\$37,023,130.14</b>           | <b>41.49%</b>         |
| <b>Integral Resources, Inc.</b>                       |         |                        |                        |                                  |                       |
| American Council of the Blind                         |         | \$963,591.00           | \$624,943.82           | \$338,647.82                     | 35.14%                |
| Anti-Defamation League                                |         | \$308,094.00           | \$231,695.90           | \$76,398.85                      | 24.80%                |
| Environmental Defense Fund, Inc.                      |         | \$7,070.00             | \$4,746.68             | \$2,323.34                       | 32.86%                |
| League of Conservation Voters, Inc.                   |         | \$367,713.00           | \$188,641.81           | \$179,071.98                     | 48.70%                |
| Planned Parenthood Action Fund, Inc.                  |         | \$224,070.00           | \$240,217.30           | -\$16,146.58                     | -7.21%                |
| Planned Parenthood Federation of America, Inc.        |         | \$77,877.00            | \$100,582.71           | -\$22,704.98                     | -29.15%               |
| <b>Integral Resources, Inc. Total</b>                 |         | <b>\$1,948,415.00</b>  | <b>\$1,390,828.22</b>  | <b>\$557,590.43</b>              | <b>28.62%</b>         |
| <b>J. Milito &amp; Associates, Inc.</b>               |         |                        |                        |                                  |                       |
| Pennsylvania Dutch Council #524 Boy Scouts of America |         | \$5,930.00             | \$2,518.00             | \$3,412.00                       | 57.54%                |
| <b>J. Milito &amp; Associates, Inc. Total</b>         |         | <b>\$5,930.00</b>      | <b>\$2,518.00</b>      | <b>\$3,412.00</b>                | <b>57.54%</b>         |
| <b>JAK PRODUCTIONS, INC.</b>                          |         |                        |                        |                                  |                       |
| Cancer Survivors' Fund                                |         | \$51,095.00            | \$44,935.52            | \$6,160.23                       | 12.06%                |
| Kids Wish Network, Inc.                               |         | \$82,230.00            | \$72,438.28            | \$9,791.88                       | 11.91%                |
| Firefighters Charitable Foundation, Inc.              |         | \$1,357,978.00         | \$1,194,935.29         | \$163,043.43                     | 12.01%                |

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|--|---|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>Kars-R-UJs.com</b>                              | <b>International Union of Police Association, AFL-CIO</b>             | \$1,983,618.00        | \$1,785,809.26        | \$197,809.33                     | 9.97%                 |
|  | Defeat Diabetes Foundation, Inc                                       | \$87,940.00           | \$77,413.17           | \$10,527.49                      | 11.97%                |
|  | The Breast Cancer Society, Inc  | \$46,022.00           | \$39,101.76           | \$6,920.88                       | 15.04%                |
|  | <b>JAK PRODUCTIONS, INC. Total</b>                                    | <b>\$3,608,883.00</b> | <b>\$3,214,633.28</b> | <b>\$394,253.24</b>              | <b>10.92%</b>         |
| <b>Lori Lesnesky</b>                               | Caring For Our Children Foundation                                    | \$10,675.00           | \$7,795.00            | \$2,880.00                       | 26.98%                |
|  | Find The Children   | \$10,250.00           | \$7,315.00            | \$2,935.00                       | 28.63%                |
|  | OPERATION LOOKOUT National Center for Missing Youth                   | \$65,385.00           | \$46,742.00           | \$18,643.00                      | 28.51%                |
|  | <b>Kars-R-UJs.com Total</b>   | <b>\$86,310.00</b>    | <b>\$61,852.00</b>    | <b>\$24,458.00</b>               | <b>28.34%</b>         |
| <b>Northeastern Detachment Marine Corps League</b> |   |                       |                       |                                  |                       |
|  | \$43,868.00   | \$32,024.00           | \$11,844.00           | 27.00%                           |                       |
| <b>Lori Lesnesky Total</b>                         |   | <b>\$43,868.00</b>    | <b>\$32,024.00</b>    | <b>\$11,844.00</b>               | <b>27.00%</b>         |
| <b>MDS COMMUNICATIONS CORPORATION</b>              |   |                       |                       |                                  |                       |
|  | ACT for America, Inc.   | \$11,458.00           | \$10,408.00           | \$1,050.00                       | 9.16%                 |
|  | AUL Action, NFP   | \$104,253.00          | \$91,266.00           | \$12,987.00                      | 12.46%                |
|  | CATHOLIC RELIEF SERVICES-UNITED STATES CONFERENCE OF CATHOLIC BISHOPS | \$1,309,685.00        | \$802,946.00          | \$506,739.00                     | 38.69%                |
|  | CITYTEAM MINISTRIES   | \$267,315.00          | \$106,245.00          | \$161,070.00                     | 60.25%                |
|  | Concerned Women for America   | \$73,584.00           | \$30,475.00           | \$43,109.00                      | 58.58%                |
|  | Consumers Union Of United States, Inc.                                | \$87,760.00           | \$43,462.00           | \$44,298.00                      | 50.48%                |
|  | Crown Financial Ministries, Inc.                                      | \$63,611.00           | \$33,867.00           | \$29,744.00                      | 46.76%                |
|  | Family Research Council   | \$251,955.00          | \$205,557.00          | \$46,398.00                      | 18.42%                |
|  | Feed the Children, Inc.   | \$280,727.00          | \$259,918.00          | \$20,809.00                      | 7.41%                 |
|  | Feeding America   | \$379,301.00          | \$700,914.00          | -\$321,613.00                    | -84.79%               |
|  | Food for the Hungry, Inc.   | \$1,191,333.00        | \$583,250.00          | \$608,083.00                     | 51.04%                |
|  | GAN International   | \$59,996.00           | \$19,084.00           | \$40,912.00                      | 68.19%                |
|  | Heifer Project International  | \$9,568,960.00        | \$4,669,079.00        | \$4,899,881.00                   | 51.21%                |

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|---|---------|------------------------|------------------------|----------------------------------|-----------------------|
| Judicial Watch, Inc.  |         | \$671,391.00           | \$636,013.00           | \$35,378.00                      | 5.27%                 |
| Leadership Institute  |         | \$104,315.00           | \$51,174.00            | \$53,141.00                      | 50.94%                |
| Life Issues Institute, Inc.                                   |         | \$93,568.00            | \$33,621.00            | \$59,947.00                      | 64.07%                |
| Mercy Corps   |         | \$394,662.00           | \$559,131.00           | -\$164,469.00                    | -41.67%               |
| Pennsylvania Pro-Life Federation, Inc.                        |         | \$357,841.00           | \$216,334.00           | \$141,507.00                     | 39.54%                |
| Americans for Prosperity                                      |         | \$1,403,066.00         | \$1,178,749.00         | \$224,317.00                     | 15.99%                |
| Americans United for Life                                     |         | \$21,245.00            | \$13,510.00            | \$7,735.00                       | 36.41%                |
| American Lebanese Syrian Associated Charities, Inc.           |         | \$147,991.00           | \$80,187.00            | \$67,804.00                      | 45.82%                |
| Christians Advocates Serving Evangelism, Inc.                 |         | \$3,692,852.00         | \$525,771.00           | \$3,167,081.00                   | 85.76%                |
| Cooperative for Assistance and Relief Everywhere, Inc. (CARE) |         | \$5,905,888.00         | \$3,503,337.00         | \$2,402,551.00                   | 40.68%                |
| Habitat for Humanity International, Inc.                      |         | \$1,170,018.00         | \$394,071.00           | \$775,947.00                     | 66.32%                |
| Holt International Children's Services, Inc.                  |         | \$141,852.00           | \$74,503.00            | \$67,349.00                      | 47.48%                |
| Liberty Institute   |         | \$185,574.00           | \$177,213.00           | \$8,361.00                       | 4.51%                 |
| MAP International, Inc.                                       |         | \$48,014.00            | \$24,089.00            | \$23,925.00                      | 49.83%                |
| RONALD McDONALD HOUSE OF NEW YORK, INC.                       |         | \$18,060.00            | \$18,122.00            | -\$62.00                         | -0.34%                |
| The Arthritis Foundation Inc                                  |         | \$389,467.00           | \$200,215.00           | \$189,252.00                     | 48.59%                |
| FreedomWorks, Inc   |         | \$4,865.00             | \$4,865.00             | \$0.00                           | 0.00%                 |
| John Hancock Committee for the States                         |         | \$17,109.00            | \$17,982.00            | -\$873.00                        | -5.10%                |
| Students for Life of America, Inc                             |         | \$305,826.00           | \$238,215.00           | \$67,611.00                      | 22.11%                |
| <b>MDS COMMUNICATIONS CORPORATION Total</b>                   |         | <b>\$28,723,542.00</b> | <b>\$15,503,573.00</b> | <b>\$13,219,969.00</b>           | <b>46.02%</b>         |
| <b>Menacola Marketing, Inc.</b>                               |         |                        |                        |                                  |                       |
| Association for Police Officers Inc.                          |         | \$247,483.00           | \$216,573.31           | \$30,910.24                      | 12.49%                |
| American Veterans Foundation                                  |         | \$26,906.00            | \$22,870.10            | \$4,035.90                       | 15.00%                |
| <b>Menacola Marketing, Inc. Total</b>                         |         | <b>\$274,389.00</b>    | <b>\$239,443.41</b>    | <b>\$34,946.14</b>               | <b>12.74%</b>         |
| <b>Michael Reese Enterprises, Inc.</b>                        |         |                        |                        |                                  |                       |
| Growing in Voices   |         | \$831,590.00           | \$749,608.10           | \$81,981.90                      | 9.86%                 |
| <b>Michael Reese Enterprises, Inc. Total</b>                  |         | <b>\$831,590.00</b>    | <b>\$749,608.10</b>    | <b>\$81,981.90</b>               | <b>9.86%</b>          |

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|--|---------|------------------------|------------------------|----------------------------------|-----------------------|
| <b>Midwest Publishing - DN, Inc.</b>                           |         |                        |                        |                                  |                       |
| Caring For Our Children Foundation                             |         | \$120,917.00           | \$108,825.48           | \$12,091.72                      | 10.00%                |
| National Association of Chiefs of Police, Inc.                 |         | \$3,514,007.00         | \$2,986,906.60         | \$527,101.21                     | 15.00%                |
| National Vietnam Veterans Foundation, Inc.                     |         | \$1,238,851.00         | \$1,102,586.85         | \$136,274.77                     | 11.00%                |
| The National Cancer Coalition, Inc.                            |         | \$2,159,540.00         | \$1,835,609.53         | \$323,931.08                     | 15.00%                |
| Firefighters Charitable Foundation, Inc.                       |         | \$3,306,291.00         | \$2,876,473.67         | \$429,817.95                     | 13.00%                |
| The Committee For Missing Children, Inc                        |         | \$2,116,042.00         | \$1,830,376.46         | \$285,665.69                     | 13.50%                |
| Breast Cancer Survivors Foundation, Inc                        |         | \$380,227.00           | \$342,204.31           | \$38,022.70                      | 10.00%                |
| Childhood Leukemia Foundation, Inc.                            |         | \$1,003,822.00         | \$863,287.54           | \$140,535.20                     | 14.00%                |
| Disabled Veterans Services, Inc                                |         | \$501,038.00           | \$440,913.83           | \$60,124.62                      | 12.00%                |
| The American Federation of Police and Concerned Citizens, Inc. |         | \$1,537,306.00         | \$1,383,575.86         | \$153,730.66                     | 10.00%                |
| <b>Midwest Publishing - DN, Inc. Total</b>                     |         | <b>\$15,878,051.00</b> | <b>\$13,770,760.13</b> | <b>\$2,107,295.60</b>            | <b>13.27%</b>         |
| <b>Organizational Development, Inc.</b>                        |         |                        |                        |                                  |                       |
| Kids Wish Network, Inc.  |         | \$742,226.00           | \$445,335.84           | \$296,890.57                     | 40.00%                |
| Firefighters Charitable Foundation, Inc.                       |         | \$15,538.00            | \$13,363.45            | \$2,175.45                       | 14.00%                |
| The Breast Cancer Society, Inc                                 |         | \$1,065,522.00         | \$692,589.41           | \$372,932.77                     | 35.00%                |
| <b>Organizational Development, Inc. Total</b>                  |         | <b>\$1,823,286.00</b>  | <b>\$1,151,288.70</b>  | <b>\$671,998.79</b>              | <b>36.86%</b>         |
| <b>Outreach Calling</b>  |         |                        |                        |                                  |                       |
| American Foundation For Disabled Children, Inc.                |         | \$274,624.00           | \$247,161.78           | \$27,462.42                      | 10.00%                |
| Center for American Homeless Veterans, Inc.                    |         | \$472,868.00           | \$425,582.02           | \$47,286.87                      | 10.00%                |
| Disabled Police and Sheriffs Foundation, Inc.                  |         | \$154,700.00           | \$139,230.27           | \$15,470.03                      | 10.00%                |
| DISABLED POLICE OFFICERS COUNSELING CENTER, INC.               |         | \$966.00               | \$869.40               | \$96.60                          | 10.00%                |
| DISABLED POLICE OFFICERS OF AMERICA, INC.                      |         | \$345.00               | \$310.50               | \$34.50                          | 10.00%                |
| Healing Heroes Network, Inc.                                   |         | \$158,058.00           | \$142,252.62           | \$15,805.85                      | 10.00%                |
| Kids Wish Network, Inc.  |         | \$521,460.00           | \$458,885.40           | \$62,575.28                      | 12.00%                |
| National Children Leukemia Foundation, Inc.                    |         | \$37,377.00            | \$31,770.87            | \$5,606.62                       | 15.00%                |

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| National Vietnam Veterans Foundation, Inc.                    | \$457,323.00          | \$407,018.00          | \$50,305.59         | 11.00%                           |                       |
| Firefighters Support Foundation, Inc.                         | \$322,008.00          | \$289,808.53          | \$32,200.89         | 10.00%                           |                       |
| International Union of Police Association, AFL-CIO            | \$345,349.00          | \$310,814.60          | \$34,534.95         | 10.00%                           |                       |
| Pennsylvania Police Assistance Foundation                     | \$270,660.00          | \$243,594.53          | \$27,066.06         | 10.00%                           |                       |
| Breast Cancer Survivors Foundation, Inc                       | \$1,424,190.00        | \$1,281,771.04        | \$142,419.02        | 10.00%                           |                       |
| Cancer Fund of America, Inc.                                  | \$555,330.00          | \$495,739.69          | \$59,591.12         | 10.73%                           |                       |
| Childhood Leukemia Foundation, Inc.                           | \$169,362.00          | \$143,958.36          | \$25,404.42         | 15.00%                           |                       |
| Crisis Relief Network   | \$9,857.00            | \$8,871.30            | \$985.70            | 10.00%                           |                       |
| Defeat Diabetes Foundation, Inc                               | \$70,215.00           | \$59,683.17           | \$10,532.33         | 15.00%                           |                       |
| Law Enforcement Officers Relief Fund                          | \$125,615.00          | \$113,053.74          | \$12,561.53         | 10.00%                           |                       |
| Reserve Police Officers Association                           | \$77,240.00           | \$67,776.95           | \$9,463.05          | 12.25%                           |                       |
| <b>Outreach Calling Total</b>                                 | <b>\$5,447,547.00</b> | <b>\$4,868,152.77</b> | <b>\$579,402.83</b> | <b>10.64%</b>                    |                       |
| <br>Phone Bank Systems, Inc.                                  |                       |                       |                     |                                  |                       |
| PENN STATE PUBLIC BROADCASTING                                | \$52,083.00           | \$49,021.18           | \$3,061.82          | 5.88%                            |                       |
| <b>Phone Bank Systems, Inc. Total</b>                         | <b>\$52,083.00</b>    | <b>\$49,021.18</b>    | <b>\$3,061.82</b>   | <b>5.88%</b>                     |                       |
| <br>Public Interest Communications, Inc.                      |                       |                       |                     |                                  |                       |
| Christian Appalachian Project, Inc.                           | \$556,738.00          | \$207,076.45          | \$349,661.73        | 62.81%                           |                       |
| Defenders of Wildlife   | \$591,838.00          | \$583,377.08          | \$8,461.81          | 1.43%                            |                       |
| NARAL Pro-Choice America                                      | \$265,485.00          | \$159,169.25          | \$106,316.10        | 40.05%                           |                       |
| National Trust for Historic Preservation in the United States | \$39,211.00           | \$33,842.05           | \$5,368.95          | 13.69%                           |                       |
| Human Rights Watch, Inc.                                      | \$31,228.00           | \$27,639.86           | \$3,588.24          | 11.49%                           |                       |
| Mothers Against Drunk Driving - National Office               | \$30,843.00           | \$31,559.42           | -\$716.42           | -2.32%                           |                       |
| Center for Community Change Action                            | \$665.00              | \$1,121.00            | -\$456.00           | -68.57%                          |                       |
| Common Cause  | \$151,202.00          | \$124,916.50          | \$26,285.50         | 17.38%                           |                       |
| National LGBTQ Task Force                                     | \$50,766.00           | \$24,211.10           | \$26,554.90         | 52.31%                           |                       |
| The Center for Reproductive Rights, Inc.                      | \$30,040.00           | \$23,565.22           | \$6,474.78          | 21.55%                           |                       |
| The Foundation for AIDS Research                              | \$124,438.00          | \$36,743.25           | \$87,694.84         | 70.47%                           |                       |

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| <b>Public Interest Communications, Inc. Total</b>               |         | <b>\$1,872,454.00</b> | <b>\$1,253,221.18</b> | <b>\$619,234.43</b>              | <b>33.07%</b>         |
| <b>Residential Programs, Inc.</b>                               |         |                       |                       |                                  |                       |
| Pennsylvania Chiefs of Police Association                       |         | \$844,728.00          | \$718,019.25          | \$126,709.28                     | 15.00%                |
| PA FOP Foundation   |         | \$1,723,076.00        | \$1,464,615.19        | \$258,461.51                     | 15.00%                |
| <b>Residential Programs, Inc. Total</b>                         |         | <b>\$2,567,804.00</b> | <b>\$2,182,634.44</b> | <b>\$385,170.79</b>              | <b>15.00%</b>         |
| <b>Rieck's Enterprises, Inc. DBA Rieck's Publications</b>       |         |                       |                       |                                  |                       |
| Berks City-County Junior Baseball League                        |         | \$12,788.00           | \$8,951.60            | \$3,836.40                       | 30.00%                |
| EMMAUS 3-POINT CLUB   |         | \$4,020.00            | \$2,412.00            | \$1,608.00                       | 40.00%                |
| Exeter Basketball Boys Parents                                  |         | \$7,450.00            | \$4,606.30            | \$2,843.70                       | 38.17%                |
| EXETER HIGH SCHOOL GIRLS SOCCER BOOSTERS                        |         | \$4,492.00            | \$2,695.20            | \$1,796.80                       | 40.00%                |
| Hornet Hoops Parents Booster Club                               |         | \$6,145.00            | \$3,687.00            | \$2,458.00                       | 40.00%                |
| Kutztown High School Girls Basketball                           |         | \$6,365.00            | \$4,455.50            | \$1,909.50                       | 30.00%                |
| Reading Buccaneers, Inc.  |         | \$2,365.00            | \$1,915.75            | \$449.25                         | 19.00%                |
| Ringgold Band, Inc.   |         | \$3,172.00            | \$2,220.40            | \$951.60                         | 30.00%                |
| Berks Catholic Youth Football and Cheerleading                  |         | \$6,045.00            | \$4,231.50            | \$1,813.50                       | 30.00%                |
| Emmaus Home Run Club  |         | \$3,915.00            | \$2,544.75            | \$1,370.25                       | 35.00%                |
| Exeter Football Parents Club                                    |         | \$13,500.00           | \$9,340.00            | \$4,160.00                       | 30.81%                |
| Governor Mifflin Baseball Club                                  |         | \$7,005.00            | \$4,553.25            | \$2,451.75                       | 35.00%                |
| Italian Columbus Day Celebration Committee                      |         | \$5,565.00            | \$3,895.50            | \$1,669.50                       | 30.00%                |
| Owen J. Roberts H.S. Baseball & Softball Teams                  |         | \$4,645.00            | \$3,112.15            | \$1,532.85                       | 33.00%                |
| Gibraltar Fire Company  |         | \$13,140.00           | \$7,884.00            | \$5,256.00                       | 40.00%                |
| Governor Mifflin High School Boys Soccer Teams                  |         | \$4,750.00            | \$3,087.50            | \$1,662.50                       | 35.00%                |
| Pagoda Skyline, Inc.  |         | \$3,935.00            | \$2,557.75            | \$1,377.25                       | 35.00%                |
| <b>Rieck's Enterprises, Inc. DBA Rieck's Publications Total</b> |         | <b>\$109,297.00</b>   | <b>\$72,150.15</b>    | <b>\$37,146.85</b>               | <b>33.99%</b>         |
| <b>SD&amp;A Teleservices, Inc.</b>                              |         |                       |                       |                                  |                       |
| American Civil Liberties Union, Inc.                            |         | \$246,056.00          | \$170,922.00          | \$75,134.00                      | 30.54%                |

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**Paid Solicitor**

| <b>Paid Solicitor</b>                                       | <b>Charity</b> | <b>Gross Amount</b>   | <b>Total Expenses</b> | <b>Total Amount Received By Charity</b> | <b>Percentage to Charity</b> |
|---|----------------|-----------------------|-----------------------|---|------------------------------|
| FARM SANCTUARY, INC.  |                | \$23,612.00           | \$64,369.00           | -\$40,757.00                            | -172.61%                     |
| Greenpeace, Inc.  |                | \$71,264.00           | \$60,640.90           | \$10,623.10                             | 14.91%                       |
| League of Conservation Voters, Inc.                         |                | \$0.00                | \$0.00                | \$0.00                                  | 0.00%                        |
| NARAL Pro-Choice America                                    |                | \$42,436.00           | \$61,644.25           | -\$19,208.25                            | -45.26%                      |
| National Parks Conservation Association                     |                | \$63,417.00           | \$110,008.35          | -\$46,591.35                            | -73.47%                      |
| Natural Resources Defense Council, Inc.                     |                | \$155,343.00          | \$212,420.95          | -\$57,077.93                            | -36.74%                      |
| Planned Parenthood Federation of America, Inc.              |                | \$214,681.00          | \$115,508.40          | \$99,172.60                             | 46.20%                       |
| Sierra Club   |                | \$700,890.00          | \$446,493.09          | \$254,396.91                            | 36.30%                       |
| The Chesapeake Bay Foundation, Inc.                         |                | \$3,444.00            | \$7,104.30            | -\$3,660.30                             | -106.28%                     |
| The Nature Conservancy                                      |                | \$56,717.00           | \$84,095.85           | -\$27,378.85                            | -48.27%                      |
| American Association of University Women, Inc               |                | \$10,019.00           | \$14,267.00           | -\$4,248.00                             | -42.40%                      |
| AmeriCares Foundation, Inc.                                 |                | \$34,749.00           | \$23,280.17           | \$11,468.83                             | 33.00%                       |
| Amnesty International Of The USA, Inc.                      |                | \$142,998.00          | \$89,797.50           | \$53,200.58                             | 37.20%                       |
| Public Citizen Foundation, Inc.                             |                | \$0.00                | \$0.00                | \$0.00                                  | 0.00%                        |
| Public Citizen, Inc   |                | \$0.00                | \$577.68              | -\$577.68                               | 0.00%                        |
| The Philharmonic-Symphony Society of New York, Inc          |                | \$28,382.00           | \$1,419.00            | \$26,963.00                             | 95.00%                       |
| Alley Cat Allies Incorporated                               |                | \$0.00                | \$0.00                | \$0.00                                  | 0.00%                        |
| FINCA International, Inc.                                   |                | \$12,371.00           | \$30,970.14           | -\$18,599.03                            | -150.34%                     |
| Galapagos Conservancy, Inc.                                 |                | \$30,177.00           | \$30,834.62           | -\$657.62                               | -2.18%                       |
| Help Me See Inc.  |                | \$2,215.00            | \$10,314.78           | -\$8,099.78                             | -365.68%                     |
| National Museum of Women in the Arts, Inc.                  |                | \$66,888.00           | \$2,539.20            | \$64,348.80                             | 96.20%                       |
| Project HOPE - The People-to-People Health Foundation, Inc. |                | \$24,285.00           | \$8,713.00            | \$15,572.00                             | 64.12%                       |
| <b>SD&amp;A Teleservices, Inc. Total</b>                    |                | <b>\$1,929,944.00</b> | <b>\$1,545,920.18</b> | <b>\$384,024.03</b>                     | <b>19.90%</b>                |
| <b>Siegel Marketing Group, Inc.</b>                         |                |                       |                       |   |                              |
| American Israel Public Affairs Committee                    |                | \$211,308.00          | \$56,601.63           | \$154,706.37                            | 73.21%                       |
| Jewish Federation of Greater Philadelphia                   |                | \$203,841.00          | \$92,985.10           | \$110,855.90                            | 54.38%                       |
| Jewish Federation Of Greater Pittsburgh                     |                | \$267.00              | \$1,250.20            | -\$983.20                               | -368.24%                     |
| <b>Siegel Marketing Group, Inc. Total</b>                   |                | <b>\$415,416.00</b>   | <b>\$150,836.93</b>   | <b>\$264,579.07</b>                     | <b>63.69%</b>                |

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| Paid Solicitor  | Charity | Gross Amount        | Total Expenses      | Total Amount Received By Charity | Percentage to Charity |
|---|---------|---------------------|---------------------|----------------------------------|-----------------------|
| <b>Statewide Appeal, Inc.</b>                               |         |                     |                     |                                  |                       |
| The National Cancer Coalition, Inc.                         |         | \$44,624.00         | \$37,930.60         | \$6,693.64                       | 15.00%                |
| Firefighters Charitable Foundation, Inc.                    |         | \$116,750.00        | \$103,908.00        | \$12,842.56                      | 11.00%                |
| International Union of Police Association, AFL-CIO          |         | \$11,579.00         | \$10,421.10         | \$1,157.90                       | 10.00%                |
| American Association of State Troopers, Inc                 |         | \$474,428.00        | \$393,775.25        | \$80,652.76                      | 17.00%                |
| <b>Statewide Appeal, Inc. Total</b>                         |         | <b>\$647,381.00</b> | <b>\$546,034.95</b> | <b>\$101,346.86</b>              | <b>15.65%</b>         |
| <b>Strategic Fundraising, Inc.</b>                          |         |                     |                     |                                  |                       |
| Alliance Defending Freedom                                  |         | \$155,569.00        | \$251,048.80        | -\$95,479.27                     | -61.37%               |
| Alzheimer's Disease and Related Disorders Association, Inc. |         | \$0.00              | \$0.00              | \$0.00                           | 0.00%                 |
| American Heart Association, Inc.                            |         | \$88,582.00         | \$47,060.10         | \$41,521.90                      | 46.87%                |
| American Institute for Cancer Research                      |         | \$460,873.00        | \$494,434.38        | -\$33,560.49                     | -7.28%                |
| Christian Appalachian Project, Inc.                         |         | \$58,878.00         | \$119,875.20        | -\$60,997.20                     | -103.60%              |
| Christian Relief Services, Inc.                             |         | \$22,090.00         | \$55,599.40         | -\$33,509.40                     | -151.69%              |
| Concerned Women for America                                 |         | \$6,976.00          | \$6,976.00          | \$0.00                           | 0.00%                 |
| Easter Seals, Inc.  |         | \$62,295.00         | \$80,503.90         | -\$18,208.51                     | -29.23%               |
| Environmental Defense Fund, Inc.                            |         | \$598,467.00        | \$1,194,356.02      | -\$595,888.61                    | -99.57%               |
| Faith and Freedom Coalition, Inc.                           |         | \$187,149.00        | \$206,185.02        | -\$19,035.96                     | -10.17%               |
| Feeding America   |         | \$249,781.00        | \$146,292.10        | \$103,488.94                     | 41.43%                |
| Greenpeace, Inc.  |         | \$2,440.00          | \$5,726.70          | -\$3,286.70                      | -134.70%              |
| HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE               |         | \$215,689.00        | \$149,990.40        | \$65,699.18                      | 30.46%                |
| NARAL Pro-Choice America                                    |         | \$38,392.00         | \$129,688.80        | -\$91,296.79                     | -237.80%              |
| National Right to Life Committee, Inc.                      |         | \$502,482.00        | \$267,005.46        | \$235,477.22                     | 46.86%                |
| Operation Smile, Inc.                                       |         | \$1,798,032.00      | \$1,776,694.56      | \$21,337.64                      | 1.19%                 |
| Prison Fellowship Ministries                                |         | \$251,840.00        | \$136,869.90        | \$114,970.35                     | 45.65%                |
| The Amyotrophic Lateral Sclerosis Association               |         | \$95,117.00         | \$90,285.10         | \$4,831.90                       | 5.08%                 |
| The Foundation Fighting Blindness, Inc.                     |         | \$275,200.00        | \$233,885.00        | \$41,315.03                      | 15.01%                |
| The Nature Conservancy                                      |         | \$233,855.00        | \$351,561.03        | -\$117,706.03                    | -50.33%               |

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**Paid Solicitor**

| <b>Charity</b>  | <b>Gross Amount</b>    | <b>Total Expenses</b>  | <b>Total Amount Received By Charity</b> | <b>Percentage to Charity</b> |
|---|------------------------|------------------------|---|------------------------------|
| American Lebanese Syrian Associated Charities, Inc.           | \$0.00                 | \$0.00                 | \$0.00                                  | 0.00%                        |
| BrightFocus Foundation  | \$64,727.00            | \$80,495.00            | \$-15,768.00                            | -24.36%                      |
| Christians Advocates Serving Evangelism, Inc.                 | \$273,422.00           | \$273,422.80           | \$0.00                                  | 0.00%                        |
| Concerned Women for America Legislative Action Committee      | \$0.00                 | \$0.00                 | \$0.00                                  | 0.00%                        |
| Habitat for Humanity International, Inc.                      | \$312,379.00           | \$497,371.36           | \$-184,992.22                           | -59.22%                      |
| Mothers Against Drunk Driving - National Office               | \$486,762.00           | \$755,324.10           | \$-268,562.10                           | -55.17%                      |
| Tea Party Patriots, Inc                                       | \$4,688,836.00         | \$3,365,654.64         | \$1,323,182.09                          | 28.22%                       |
| The American Society For The Prevention Of Cruelty To Animals | \$2,009,573.00         | \$471,726.80           | \$1,537,846.20                          | 76.53%                       |
| The Arthritis Foundation Inc                                  | \$148,869.00           | \$240,955.45           | \$-92,086.45                            | -61.86%                      |
| Trout Unlimited, Inc  | \$183,202.00           | \$130,712.40           | \$52,489.60                             | 28.65%                       |
| American Diabetes Association                                 | \$708,019.00           | \$384,561.76           | \$323,458.07                            | 45.68%                       |
| Back To God Ministries International                          | \$43,327.00            | \$19,127.00            | \$24,200.03                             | 55.85%                       |
| CitizenLink   | \$53,117.00            | \$75,659.40            | \$-22,542.00                            | -42.44%                      |
| National Association for Gun Rights, Inc                      | \$123,747.00           | \$123,747.58           | \$0.00                                  | 0.00%                        |
| National Multiple Sclerosis Society                           | \$39,401.00            | \$22,140.80            | \$17,260.20                             | 43.81%                       |
| Project HOPE -The People-to-People Health Foundation, Inc.    | \$306,995.00           | \$253,364.00           | \$53,631.61                             | 17.47%                       |
| <b>Strategic Fundraising, Inc. Total</b>                      | <b>\$14,746,083.00</b> | <b>\$12,438,300.96</b> | <b>\$2,307,790.23</b>                   | <b>15.65%</b>                |
| <b>Telefund, Inc.</b>   |                        |                        |   |                              |
| American Civil Liberties Union, Inc.                          | \$54,702.00            | \$46,168.80            | \$8,533.36                              | 15.60%                       |
| Appalachian Mountain Club                                     | \$145,299.00           | \$113,245.16           | \$32,053.84                             | 22.06%                       |
| International Rescue Committee, Inc.                          | \$7,936.00             | \$10,519.48            | \$-2,583.48                             | -32.55%                      |
| League of Conservation Voters, Inc.                           | \$65,553.00            | \$59,782.31            | \$5,770.69                              | 8.80%                        |
| NARAL Pro-Choice America                                      | \$361,444.00           | \$154,716.46           | \$206,727.86                            | 57.19%                       |
| Natural Resources Defense Council, Inc.                       | \$77,930.00            | \$142,672.00           | \$-64,742.00                            | -83.08%                      |
| OXFAM - AMERICA, INC.   | \$23,815.00            | \$294,838.15           | \$-271,023.15                           | -1138.04%                    |
| Partners In Health, A Nonprofit Corporation                   | \$26,012.00            | \$27,276.09            | \$-1,264.09                             | -4.86%                       |
| People for the American Way                                   | \$67,247.00            | \$37,836.70            | \$29,410.30                             | 43.73%                       |
| Sierra Club   | \$1,065,758.00         | \$422,915.74           | \$642,842.73                            | 60.32%                       |

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|---|---------|-----------------------|-----------------------|----------------------------------|-----------------------|
| Southern Poverty Law Center, Inc.                                     |         | \$560,364.00          | \$363,202.20          | \$197,162.56                     | 35.18%                |
| American Association of University Women, Inc.                        |         | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| Amnesty International Of The USA, Inc.                                |         | \$2,240.00            | \$5,099.28            | -\$2,859.28                      | -127.65%              |
| The American Society For The Prevention Of Cruelty To Animals         |         | \$2,212,605.00        | \$490,338.18          | \$1,722,266.82                   | 77.84%                |
| Born Free USA United with Animal Protection Institute                 |         | \$2,351.00            | \$4,478.92            | -\$2,127.92                      | -90.51%               |
| Doctors Without Borders, USA, Inc./Medecins Sans Frontieres USA, Inc. |         | \$184,792.00          | \$212,081.40          | -\$27,288.90                     | -14.77%               |
| Foundation for National Progress                                      |         | \$134,009.00          | \$155,178.45          | -\$21,169.45                     | -15.80%               |
| Human Rights Campaign, Inc.   |         | \$345,583.00          | \$366,575.44          | -\$20,992.25                     | -6.07%                |
| International Campaign for Tibet                                      |         | \$16,687.00           | \$17,903.00           | -\$1,216.00                      | -7.29%                |
| National Multiple Sclerosis Society                                   |         | \$7,618.00            | \$11,104.18           | -\$3,486.18                      | -45.76%               |
| National Organization for Women Inc                                   |         | \$130,109.00          | \$130,030.14          | \$79.36                          | 0.06%                 |
| Organizing for Action   |         | \$72,207.00           | \$46,885.30           | \$25,321.70                      | 35.07%                |
| Trust Women Foundation Inc  |         | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>Telefund, Inc. Total</b>   |         | <b>\$5,564,261.00</b> | <b>\$3,112,847.38</b> | <b>\$2,451,416.52</b>            | <b>44.06%</b>         |
| <b>The Heritage Company, Inc.</b>                                     |         |                       |                       |                                  |                       |
| AMVETS (American Veterans)  |         | \$3,620,475.00        | \$2,378,170.60        | \$1,242,304.40                   | 34.31%                |
| Autism Spectrum Disorder Foundation, Inc.                             |         | \$1,291,376.00        | \$966,163.05          | \$325,213.70                     | 25.18%                |
| Children's Wish Foundation International, Inc.                        |         | \$19,052,332.00       | \$12,375,005.28       | \$6,677,327.00                   | 35.05%                |
| Feed the Children, Inc.   |         | \$176,350.00          | \$150,640.08          | \$25,710.03                      | 14.58%                |
| National Wheelchair Basketball Association                            |         | \$448,996.00          | \$290,465.97          | \$158,530.79                     | 35.31%                |
| The National Cancer Coalition, Inc.                                   |         | \$408,616.00          | \$305,410.87          | \$103,205.63                     | 25.26%                |
| THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.                          |         | \$3,697,880.00        | \$2,021,043.99        | \$1,676,836.61                   | 45.35%                |
| Americans for Prosperity  |         | \$34,984.00           | \$29,825.50           | \$5,159.03                       | 14.75%                |
| Enlisted Association of the National Guard of the United States       |         | \$944,362.00          | \$615,762.80          | \$328,599.41                     | 34.80%                |
| Lu Lu Shriners  |         | \$84,128.00           | \$54,683.20           | \$29,444.80                      | 35.00%                |
| Mothers Against Drunk Driving - National Office                       |         | \$2,150,608.00        | \$1,338,694.50        | \$811,914.19                     | 37.75%                |
| National Caregiving Foundation  |         | \$699,640.00          | \$559,712.22          | \$139,928.06                     | 20.00%                |
| Pennsylvania National Guard Associations                              |         | \$55,989.00           | \$29,327.72           | \$26,661.28                      | 47.62%                |

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|---|---------|------------------------|------------------------|----------------------------------|-----------------------|
| Special Olympics of Pennsylvania Inc.                       |         | \$1,199,819.00         | \$374,819.57           | \$825,000.00                     | 68.76%                |
| Cal Farley's Boys Ranch                                     |         | \$11,481.00            | \$10,667.74            | \$813.95                         | 7.09%                 |
| Care Net  |         | \$129,651.00           | \$64,078.50            | \$65,572.82                      | 50.58%                |
| Multiple Sclerosis Association of America Inc               |         | \$5,303,362.00         | \$3,219,753.46         | \$2,083,609.20                   | 39.29%                |
| <b>The Heritage Company, Inc. Total</b>                     |         | <b>\$39,310,049.00</b> | <b>\$24,784,225.05</b> | <b>\$14,525,830.90</b>           | <b>36.95%</b>         |
| Theodore Productions, Inc.                                  |         |                        |                        |                                  |                       |
| Columbia No. 1 Fire Department                              |         | \$33,711.00            | \$26,968.80            | \$6,742.20                       | 20.00%                |
| Dubois Renaissance, Inc.                                    |         | \$37,241.00            | \$31,071.99            | \$6,169.01                       | 16.57%                |
| Indiana Lions Club  |         | \$91,050.00            | \$73,212.00            | \$17,838.00                      | 19.59%                |
| Jeannette Lions Club  |         | \$89,855.00            | \$80,869.50            | \$8,985.50                       | 10.00%                |
| ROTARY INTERNATIONAL D/B/A OXFORD ROTARY CLUB               |         | \$17,837.00            | \$15,331.45            | \$2,505.55                       | 14.05%                |
| Rouzerville Lions Club                                      |         | \$28,398.00            | \$23,913.90            | \$4,484.10                       | 15.79%                |
| Sayre Athens Lions Club                                     |         | \$27,160.00            | \$22,845.45            | \$4,314.65                       | 15.89%                |
| Shamokin Dam Lions Club, Inc.                               |         | \$16,474.00            | \$13,991.60            | \$2,482.40                       | 15.07%                |
| The Optimist Club of Gettysburg, Inc.                       |         | \$23,487.00            | \$19,103.95            | \$4,383.05                       | 18.66%                |
| GFWC Meadville Woman's Club                                 |         | \$21,840.00            | \$18,646.30            | \$3,193.70                       | 14.62%                |
| Reamstown Fire Company No.1                                 |         | \$31,655.00            | \$27,206.75            | \$4,448.25                       | 14.05%                |
| Ridgway Lions Club  |         | \$26,632.00            | \$21,692.60            | \$4,939.40                       | 18.55%                |
| <b>Theodore Productions, Inc. Total</b>                     |         | <b>\$445,340.00</b>    | <b>\$374,854.29</b>    | <b>\$70,485.81</b>               | <b>15.83%</b>         |
| Xentel, Inc.  |         |                        |                        |                                  |                       |
| Military Order of the Purple Heart Service Foundation, Inc. |         | \$15,928,121.00        | \$12,178,121.76        | \$3,750,000.00                   | 23.54%                |
| The Committee For Missing Children, Inc                     |         | \$982,478.00           | \$852,558.66           | \$129,919.80                     | 13.22%                |
| <b>Xentel, Inc. Total</b>                                   |         | <b>\$16,910,599.00</b> | <b>\$13,030,680.42</b> | <b>\$3,879,919.80</b>            | <b>22.94%</b>         |
| KV & Associates   |         |                        |                        |                                  |                       |
| AAA Scholarship Foundation, Inc.                            |         | \$500,000.00           | \$20,000.00            | \$480,000.00                     | 96.00%                |
| <b>KV &amp; Associates Total</b>                            |         | <b>\$500,000.00</b>    | <b>\$20,000.00</b>     | <b>\$480,000.00</b>              | <b>96.00%</b>         |

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|-------------------------------------|---|-----------------------|---------------------|----------------------------------|-----------------------|
| <b>Donation Line LLC</b>            |   |                       |                     |                                  |                       |
|                                     | AFRICAN PEOPLE'S EDUCATION AND DEFENSE FUND, INC.             | \$12,296.00           | \$4,199.30          | \$8,097.20                       | 65.85%                |
|                                     | Cat Angel Network, Inc.                                       | \$10,869.00           | \$3,613.95          | \$7,255.80                       | 66.76%                |
|                                     | Community Services For Children, Inc.                         | \$9,795.00            | \$3,159.19          | \$6,636.74                       | 67.76%                |
|                                     | Faith Christian School  | \$1,860.00            | \$672.00            | \$1,188.00                       | 63.87%                |
|                                     | HEALTH SERVICES OF FOX CHASE CANCER CENTER                    | \$198,012.00          | \$54,465.75         | \$143,546.97                     | 72.49%                |
|                                     | Hepatitis B Foundation  | \$5,295.00            | \$1,824.18          | \$3,471.73                       | 65.57%                |
|                                     | Patients Against Lymphoma                                     | \$8,639.00            | \$2,807.90          | \$5,831.60                       | 67.50%                |
|                                     | Pennsylvania Society for the Prevention of Cruelty to Animals | \$82,828.00           | \$24,515.75         | \$58,313.00                      | 70.40%                |
|                                     | Tabor Community Services, Inc.                                | \$1,570.00            | \$554.00            | \$1,016.00                       | 64.71%                |
|                                     | The Gift of Sunshine, Inc.                                    | \$5,685.00            | \$1,557.00          | \$4,128.00                       | 72.61%                |
|                                     | Animal Care and Control Team                                  | \$3,287.00            | \$1,037.40          | \$2,249.60                       | 68.44%                |
|                                     | Dogs Deserve Better Inc                                       | \$25,945.00           | \$8,673.51          | \$17,271.55                      | 66.57%                |
|                                     | Sandy Rollman Ovarian Cancer Foundation                       | \$22,077.00           | \$6,442.00          | \$15,635.50                      | 70.82%                |
|                                     | <b>Donation Line LLC Total</b>                                | <b>\$388,158.00</b>   | <b>\$113,521.93</b> | <b>\$274,641.69</b>              | <b>70.76%</b>         |
| <b>Outerwall, Inc. DBA Coinstar</b> |   |                       |                     |                                  |                       |
|                                     | American Red Cross  | \$38,552.00           | \$2,891.31          | \$35,661.09                      | 92.50%                |
|                                     | Change Making Change Fund                                     | \$921.00              | \$69.15             | \$852.83                         | 92.60%                |
|                                     | Children's Miracle Network                                    | \$10,110.00           | \$758.28            | \$9,352.26                       | 92.51%                |
|                                     | Feeding America   | \$28,936.00           | \$2,170.48          | \$26,766.33                      | 92.50%                |
|                                     | The Leukemia & Lymphoma Society, Inc.                         | \$1,272,664.00        | \$95,519.82         | \$1,177,145.05                   | 92.49%                |
|                                     | Autism Speaks, Inc.   | \$10,398.00           | \$779.94            | \$9,618.98                       | 92.51%                |
|                                     | National Audubon Society, Inc                                 | \$449.00              | \$36.49             | \$413.14                         | 92.01%                |
|                                     | Big Brothers Big Sisters of America                           | \$1,035.00            | \$77.70             | \$958.03                         | 92.56%                |
|                                     | Earth's Birthday Project Inc.                                 | \$640.00              | \$48.07             | \$592.59                         | 92.59%                |
|                                     | <b>Outerwall, Inc. DBA Coinstar Total</b>                     | <b>\$1,363,705.00</b> | <b>\$102,351.24</b> | <b>\$1,261,360.30</b>            | <b>92.50%</b>         |

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|---|----------------|------------------------|------------------------|---|------------------------------|
| <b>National Capital Teleservices, LLC</b>                   |                |                        |                        |   |                              |
| NFIB Small Business Legal Center                            |                | \$54,140.00            | \$32,662.00            | \$21,478.00                             | 39.67%                       |
| <b>National Capital Teleservices, LLC Total</b>             |                | <b>\$54,140.00</b>     | <b>\$32,662.00</b>     | <b>\$21,478.00</b>                      | <b>39.67%</b>                |
| <b>Tele-Publications, Inc.</b>                              |                |                        |                        |   |                              |
| Blue Mountain Region Sports Car Club of America             |                | \$5,070.00             | \$2,788.50             | \$2,281.50                              | 45.00%                       |
| Berks County Outstanding Young Woman Inc.                   |                | \$24,890.00            | \$13,191.70            | \$11,698.30                             | 47.00%                       |
| <b>Tele-Publications, Inc. Total</b>                        |                | <b>\$29,960.00</b>     | <b>\$15,980.20</b>     | <b>\$13,979.80</b>                      | <b>46.66%</b>                |
| <b>Insight Teleservices, Inc.</b>                           |                |                        |                        |   |                              |
| Good Charity, Inc.  |                | \$11,312,370.00        | \$9,615,514.50         | \$1,696,855.50                          | 15.00%                       |
| Cancer Fund of America, Inc.                                |                | \$885,725.00           | \$761,724.27           | \$124,001.63                            | 14.00%                       |
| <b>Insight Teleservices, Inc. Total</b>                     |                | <b>\$12,198,095.00</b> | <b>\$10,377,238.77</b> | <b>\$1,820,857.13</b>                   | <b>14.93%</b>                |
| <b>Strategic Marketing for the Arts, LLC</b>                |                |                        |                        |   |                              |
| Goggleworks Center for the Arts                             |                | \$3,239.00             | \$3,718.85             | \$479.75                                | -14.81%                      |
| <b>Strategic Marketing for the Arts, LLC Total</b>          |                | <b>\$3,239.00</b>      | <b>\$3,718.85</b>      | <b>\$479.75</b>                         | <b>-14.81%</b>               |
| <b>American Thrift Center LLC</b>                           |                |                        |                        |   |                              |
| Keystone Paralyzed Veterans of America, Inc.                |                | \$1,079,030.00         | \$1,014,267.00         | \$64,763.00                             | 6.00%                        |
| <b>American Thrift Center LLC Total</b>                     |                | <b>\$1,079,030.00</b>  | <b>\$1,014,267.00</b>  | <b>\$64,763.00</b>                      | <b>6.00%</b>                 |
| <b>Pennsylvania Donor Services LLC</b>                      |                |                        |                        |   |                              |
| Military Order of the Purple Heart Service Foundation, Inc. |                | \$17,429,986.00        | \$13,567,830.43        | \$3,862,156.45                          | 22.16%                       |
| National Federation of the Blind                            |                | \$13,374.00            | \$0.00                 | \$13,374.24                             | 100.00%                      |
| <b>Pennsylvania Donor Services LLC Total</b>                |                | <b>\$17,443,360.00</b> | <b>\$13,567,830.43</b> | <b>\$3,875,530.69</b>                   | <b>22.22%</b>                |
| <b>Capitol Resources, Inc.</b>                              |                |                        |                        |   |                              |
| National Right to Life Committee, Inc.                      |                | \$0.00                 | \$0.00                 | \$0.00                                  | 0.00%                        |

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|---|----------------|-----------------------|-----------------------|---|------------------------------|
| Tea Party Patriots, Inc                                   |                | \$1,014,428.00        | \$706,813.35          | \$307,614.89                            | 30.32%                       |
| <b>Capitol Resources, Inc. Total</b>                      |                | <b>\$1,014,428.00</b> | <b>\$706,813.35</b>   | <b>\$307,614.89</b>                     | <b>30.32%</b>                |
| <b>Christine L. Kirby</b>                                 |                |                       |                       |   |                              |
| Neighborhood Legal Services Association                   |                | \$2,700,453.00        | \$770,050.81          | \$1,930,402.90                          | 71.48%                       |
| <b>Christine L. Kirby Total</b>                           |                | <b>\$2,700,453.00</b> | <b>\$770,050.81</b>   | <b>\$1,930,402.90</b>                   | <b>71.48%</b>                |
| <b>The Oscar Group, LLC</b>                               |                |                       |                       |   |                              |
| Philadelphia University                                   |                | \$1,456,757.00        | \$529,401.00          | \$927,356.00                            | 63.66%                       |
| <b>The Oscar Group, LLC Total</b>                         |                | <b>\$1,456,757.00</b> | <b>\$529,401.00</b>   | <b>\$927,356.00</b>                     | <b>63.66%</b>                |
| <b>Mail Outs, Inc.</b>                                    |                |                       |                       |   |                              |
| Shriners International d/b/a Rajah Shriners               |                | \$55,130.00           | \$33,078.00           | \$22,052.00                             | 40.00%                       |
| <b>Mail Outs, Inc. Total</b>                              |                | <b>\$55,130.00</b>    | <b>\$33,078.00</b>    | <b>\$22,052.00</b>                      | <b>40.00%</b>                |
| <b>Ruffalo Noel Levitz, LLC.</b>                          |                |                       |                       |   |                              |
| MINING & MECHANICAL INSTITUTE                             |                | \$21,442.00           | \$11,682.24           | \$9,759.76                              | 45.52%                       |
| Neumann University  |                | \$24,389.00           | \$20,872.50           | \$3,516.76                              | 14.42%                       |
| State University of Iowa Foundation                       |                | \$2,239,032.00        | \$1,398,706.34        | \$840,325.93                            | 37.53%                       |
| Stony Brook University                                    |                | \$1,182,207.00        | \$772,304.24          | \$409,902.76                            | 34.67%                       |
| THE UNIVERSITY OF CONNECTICUT FOUNDATION INC.             |                | \$1,595,521.00        | \$1,373,112.60        | \$222,408.68                            | 13.94%                       |
| The University of Connecticut Law School Foundation, Inc. |                | \$30,088.00           | \$18,208.24           | \$11,880.17                             | 39.48%                       |
| Gannon University   |                | \$129,640.00          | \$126,736.42          | \$2,904.14                              | 2.24%                        |
| Institute for The International Education of Students     |                | \$25,324.00           | \$133,530.42          | -\$108,206.31                           | -427.29%                     |
| Kappa Alpha Order Educational Foundation                  |                | \$16,700.00           | \$38,447.06           | -\$21,746.41                            | -130.22%                     |
| Kirkwood Community College Foundation                     |                | \$12,216.00           | \$35,374.55           | -\$23,158.39                            | -189.57%                     |
| Mansfield University Foundation Inc                       |                | \$207,129.00          | \$67,682.70           | \$139,447.00                            | 67.32%                       |
| NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC.          |                | \$589,393.00          | \$384,589.41          | \$204,803.66                            | 34.75%                       |
| A.T. Still University                                     |                | \$61,741.00           | \$50,202.65           | \$11,538.35                             | 18.69%                       |

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|--|----------------|------------------------|-----------------------|---|------------------------------|
| <b>Adelphi University</b>  |                | \$118,070.00           | \$167,343.74          | -\$49,273.07                            | -41.73%                      |
| Bowling Green State University Foundation                          |                | \$631,901.00           | \$464,296.30          | \$167,605.34                            | 26.52%                       |
| Chi Omega Foundation   |                | \$93,378.00            | \$47,712.49           | \$45,665.51                             | 48.90%                       |
| Daemen College   |                | \$26,049.00            | \$20,738.21           | \$5,310.79                              | 20.39%                       |
| Foundation of the State University of New York at Binghamton, Inc. |                | \$328,051.00           | \$306,282.64          | \$21,768.81                             | 6.64%                        |
| Hunter College Foundation, Inc.                                    |                | \$27,760.00            | \$23,317.37           | \$4,443.59                              | 16.01%                       |
| Medical Alert Foundation United States                             |                | \$333,654.00           | \$278,507.96          | \$55,146.82                             | 16.53%                       |
| Salus University   |                | \$62,519.00            | \$21,430.72           | \$41,089.02                             | 65.72%                       |
| Scranton Preparatory School  |                | \$8,212.00             | \$11,245.64           | -\$3,033.64                             | -36.94%                      |
| TEMPLE UNIVERSITY  |                | \$490,816.00           | \$176,352.32          | \$314,463.68                            | 64.07%                       |
| The Association of Former Students of Texas A&M University         |                | \$1,170,281.00         | \$406,478.11          | \$763,802.91                            | 65.27%                       |
| The Kansas State University Foundation                             |                | \$1,489,599.00         | \$374,467.05          | \$1,115,132.04                          | 74.86%                       |
| <b>Ruffalo Noel Levitz, LLC. Total</b>                             |                | <b>\$10,915,112.00</b> | <b>\$6,729,621.92</b> | <b>\$4,185,497.90</b>                   | <b>38.35%</b>                |
| <b>Automotive Recovery Services, Inc.</b>                          |                |                        |                       |   |                              |
| American Heart Association, Inc.                                   |                | \$320,645.00           | \$72,659.09           | \$247,985.91                            | 77.34%                       |
| American Kidney Fund, Inc.   |                | \$753,899.00           | \$386,847.90          | \$367,051.75                            | 48.69%                       |
| Children's Cancer Recovery Foundation                              |                | \$450.00               | \$390.00              | \$60.00                                 | 13.33%                       |
| Alzheimer's Disease & Related Disorders                            |                | \$3,588.00             | \$2,044.50            | \$1,543.50                              | 43.02%                       |
| Autism Society of America, Inc.                                    |                | \$73,631.00            | \$34,607.47           | \$39,023.76                             | 53.00%                       |
| Big Brothers Big Sisters of America                                |                | \$120,800.00           | \$32,515.39           | \$88,284.61                             | 73.08%                       |
| Children's Cancer Fund of America, Inc.                            |                | \$82,320.00            | \$61,441.40           | \$20,878.81                             | 25.36%                       |
| Humane Society of Northwestern PA                                  |                | \$8,988.00             | \$4,688.60            | \$4,299.40                              | 47.83%                       |
| JDRF International   |                | \$1,337,339.00         | \$632,598.20          | \$704,741.62                            | 52.70%                       |
| <b>TIMOTHY HILL CHILDREN'S RANCH, INC.</b>                         |                | <b>\$23,001.00</b>     | <b>\$15,570.97</b>    | <b>\$7,430.03</b>                       | <b>32.30%</b>                |
| <b>Automotive Recovery Services, Inc. Total</b>                    |                | <b>\$2,724,661.00</b>  | <b>\$1,243,363.52</b> | <b>\$1,481,299.39</b>                   | <b>54.37%</b>                |
| <b>Advantage Plus Consulting, Inc.</b>                             |                |                        |                       |   |                              |
| Association of the Graduates of the United States Military Academy |                | \$979,156.00           | \$511,476.00          | \$467,680.75                            | 47.76%                       |

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|--|----------------|-----------------------|-----------------------|---|------------------------------|
| <b>Richard J Caron Foundation</b>                  |                | \$41,917.00           | \$34,500.00           | \$7,417.50                              | 17.70%                       |
| <b>Advantage Plus Consulting, Inc. Total</b>       |                | <b>\$1,021,073.00</b> | <b>\$545,976.00</b>   | <b>\$475,098.25</b>                     | <b>46.53%</b>                |
| <b>National Fundraising Management, Inc.</b>       |                |                       |                       |   |                              |
| Car Donation Foundation                            |                | \$2,586,778.00        | \$2,135,765.00        | \$451,013.00                            | 17.44%                       |
| <b>National Fundraising Management, Inc. Total</b> |                | <b>\$2,586,778.00</b> | <b>\$2,135,765.00</b> | <b>\$451,013.00</b>                     | <b>17.44%</b>                |
| <b>Innovative Teleservices Inc.</b>                |                |                       |                       |   |                              |
| Kids Wish Network, Inc.                            |                | \$103,509.00          | \$91,088.00           | \$12,421.00                             | 12.00%                       |
| National Vietnam Veterans Foundation, Inc.         |                | \$549,182.00          | \$472,296.00          | \$76,886.00                             | 14.00%                       |
| Firefighters Support Foundation, Inc.              |                | \$64,248.00           | \$57,823.00           | \$6,425.00                              | 10.00%                       |
| Childhood Leukemia Foundation, Inc.                |                | \$854,638.00          | \$752,081.00          | \$102,557.00                            | 12.00%                       |
| Children's Cancer Fund of America, Inc.            |                | \$60,445.00           | \$54,400.00           | \$6,045.00                              | 10.00%                       |
| Disabled Veterans Services, Inc                    |                | \$51,465.00           | \$45,289.00           | \$6,176.00                              | 12.00%                       |
| The Breast Cancer Society, Inc                     |                | \$122,077.00          | \$106,207.00          | \$15,870.00                             | 13.00%                       |
| <b>Innovative Teleservices Inc. Total</b>          |                | <b>\$1,805,564.00</b> | <b>\$1,579,184.00</b> | <b>\$226,380.00</b>                     | <b>12.54%</b>                |
| <b>DialogueDirect, Inc.</b>                        |                |                       |                       |   |                              |
| Children International                             |                | \$0.00                | \$0.00                | \$0.00                                  | 0.00%                        |
| <b>DialogueDirect, Inc. Total</b>                  |                | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>\$0.00</b>                           | <b>0.00%</b>                 |
| <b>Associated Community Services</b>               |                |                       |                       |   |                              |
| Children's Cancer Recovery Foundation              |                | \$25.00               | \$13.75               | \$11.25                                 | 45.00%                       |
| The Breast Cancer Society, Inc                     |                | \$50.00               | \$27.50               | \$22.50                                 | 45.00%                       |
| <b>Associated Community Services Total</b>         |                | <b>\$75.00</b>        | <b>\$41.25</b>        | <b>\$33.75</b>                          | <b>45.00%</b>                |
| <b>Front Row Marketing Services, L.P.</b>          |                |                       |                       |   |                              |
| City of Philadelphia                               |                | \$800,000.00          | \$100,000.00          | \$700,000.00                            | 87.50%                       |
| <b>Front Row Marketing Services, L.P. Total</b>    |                | <b>\$800,000.00</b>   | <b>\$100,000.00</b>   | <b>\$700,000.00</b>                     | <b>87.50%</b>                |

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|---|---------|-------------------------|-----------------------|----------------------------------|-----------------------|
| <b>Philanthropic Partners</b>   |         |                         |                       |                                  |                       |
| ELI - American Friends of the Israel Association for Child Protection |         | \$329,203.00            | \$80,183.00           | \$249,020.00                     | 75.64%                |
| <b>Philanthropic Partners Total</b>                                   |         | <b>\$329,203.00</b>     | <b>\$80,183.00</b>    | <b>\$249,020.00</b>              | <b>75.64%</b>         |
| <b>Community Call, Inc.</b>   |         |                         |                       |                                  |                       |
| Firefighters Charitable Foundation, Inc.                              |         | \$36,624.00             | \$32,229.59           | \$4,394.94                       | 12.00%                |
| <b>Community Call, Inc. Total</b>                                     |         | <b>\$36,624.00</b>      | <b>\$32,229.59</b>    | <b>\$4,394.94</b>                | <b>12.00%</b>         |
| <b>Saturn Fundraising</b>   |         |                         |                       |                                  |                       |
| Humane Society of Cambria County, Inc.                                |         | \$1,300.00              | \$195.00              | \$1,105.00                       | 85.00%                |
| <b>Saturn Fundraising Total</b>                                       |         | <b>\$1,300.00</b>       | <b>\$195.00</b>       | <b>\$1,105.00</b>                | <b>85.00%</b>         |
| <b>Pennington and Company, Inc.</b>                                   |         |                         |                       |                                  |                       |
| Kappa Alpha Theta Foundation, Inc.                                    |         | \$568,466.00            | \$12,886.02           | \$555,579.98                     | 97.73%                |
| <b>Pennington and Company, Inc. Total</b>                             |         | <b>\$568,466.00</b>     | <b>\$12,886.02</b>    | <b>\$555,579.98</b>              | <b>97.73%</b>         |
| <b>GreenDrop, LLC</b>   |         |                         |                       |                                  |                       |
| Military Order of the Purple Heart Service Foundation, Inc.           |         | \$5,001,224.00          | \$4,270,325.32        | \$730,899.36                     | 14.61%                |
| National Federation of the Blind                                      |         | \$271,613.00            | \$220,066.00          | \$51,546.72                      | 18.98%                |
| <b>GreenDrop, LLC Total</b>   |         | <b>\$5,272,837.00</b>   | <b>\$4,490,391.32</b> | <b>\$782,446.08</b>              | <b>14.84%</b>         |
| <b>Network for Good, Inc.</b>   |         |                         |                       |                                  |                       |
| NETWORK FOR GOOD, INC.  |         | \$183,251,774.00        | \$5,063,700.00        | \$178,188,074.00                 | 97.24%                |
| <b>Network for Good, Inc. Total</b>                                   |         | <b>\$183,251,774.00</b> | <b>\$5,063,700.00</b> | <b>\$178,188,074.00</b>          | <b>97.24%</b>         |
| <b>Front Line Support, LLC</b>  |         |                         |                       |                                  |                       |
| Pennsylvania Professional Fire Fighters Association                   |         | \$55,282.00             | \$44,225.00           | \$11,057.00                      | 20.00%                |

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|--|----------------|---------------------------|-------------------------|---|------------------------------|
| The Committee For Missing Children, Inc      |                | \$220,525.00              | \$187,446.85            | \$33,078.86                             | 15.00%                       |
| <b>Front Line Support, LLC Total</b>         |                | <b>\$275,807.00</b>       | <b>\$231,671.85</b>     | <b>\$44,135.86</b>                      | <b>16.00%</b>                |
| <b>Creative Marketing Strategies</b>         |                |                           |                         |   |                              |
| Pittsburgh Opera, Inc                        |                | \$26,125.00               | \$11,667.50             | \$14,457.50                             | 55.34%                       |
| <b>Creative Marketing Strategies Total</b>   |                | <b>\$26,125.00</b>        | <b>\$11,667.50</b>      | <b>\$14,457.50</b>                      | <b>55.34%</b>                |
| <b>Bennett Direct, Inc.</b>                  |                |                           |                         |   |                              |
| Pittsburgh Symphony Inc.                     |                | \$175,018.00              | \$95,226.10             | \$79,792.65                             | 45.59%                       |
| <b>Bennett Direct, Inc. Total</b>            |                | <b>\$175,018.00</b>       | <b>\$95,226.10</b>      | <b>\$79,792.65</b>                      | <b>45.59%</b>                |
| <b>PUBLIC SAFETY PROMOTION, INC.</b>         |                |                           |                         |   |                              |
| Pottstown Area Police Athletic League        |                | \$57,695.00               | \$44,156.00             | \$13,539.00                             | 23.47%                       |
| <b>PUBLIC SAFETY PROMOTION, INC. Total</b>   |                | <b>\$57,695.00</b>        | <b>\$44,156.00</b>      | <b>\$13,539.00</b>                      | <b>23.47%</b>                |
| <b>Harris Marketing Group</b>                |                |                           |                         |   |                              |
| Southern Poverty Law Center, Inc.            |                | \$262,514.00              | \$172,261.61            | \$90,252.84                             | 34.38%                       |
| <b>Harris Marketing Group Total</b>          |                | <b>\$262,514.00</b>       | <b>\$172,261.61</b>     | <b>\$90,252.84</b>                      | <b>34.38%</b>                |
| <b>Reliance Support LLC</b>                  |                |                           |                         |   |                              |
| The Committee For Missing Children, Inc      |                | \$0.00                    | \$0.00                  | \$0.00                                  | 0.00%                        |
| <b>Reliance Support LLC Total</b>            |                | <b>\$0.00</b>             | <b>\$0.00</b>           | <b>\$0.00</b>                           | <b>0.00%</b>                 |
| <b>Allan Management Services, Inc.</b>       |                |                           |                         |   |                              |
| THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. |                | \$12,576.00               | \$20,708.81             | -\$8,132.55                             | -64.67%                      |
| <b>Allan Management Services, Inc. Total</b> |                | <b>\$12,576.00</b>        | <b>\$20,708.81</b>      | <b>-\$8,132.55</b>                      | <b>-64.67%</b>               |
| <b>Grand Total</b>                           |                | <b>\$1,426,877,240.00</b> | <b>\$815,136,631.83</b> | <b>\$611,740,758.10</b>                 | <b>42.87%</b>                |

## Campaign Financial Reports for Charitable Organizations which used Professional Solicitors

The following section displays campaign reports listed alphabetically by the charity. The professional solicitors that raised funds for the charity are listed under the charity's name. The gross amount is the amount raised for the charity by the solicitor. Total expenses represent the solicitor's expenses. The total amount received by the charity is the balance of funds raised after the solicitor's expenses have been deducted. The percentage figure represents the percentage of funds actually received by the charity. The charity's campaign reports typically include contributions raised from the entire campaign, not just those solicited directly in Pennsylvania.

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|---|---------------------|---------------------|----------------------------------|-----------------------|
| <b>ACT for America, Inc.</b>  |                     |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION  | \$11,458.00         | \$10,408.00         | \$1,050.00                       | 9.16%                 |
| <b>ACT for America, Inc. Total</b>                                      | <b>\$11,458.00</b>  | <b>\$10,408.00</b>  | <b>\$1,050.00</b>                | <b>9.16%</b>          |
| <b>ActionAid U.S.A.</b>   |                     |                     |                                  |                       |
| Aria Communications Corporation   | \$30,692.00         | \$5,249.00          | \$25,443.00                      | 82.90%                |
| <b>ActionAid U.S.A. Total</b>   | <b>\$30,692.00</b>  | <b>\$5,249.00</b>   | <b>\$25,443.00</b>               | <b>82.90%</b>         |
| <b>AFRICAN PEOPLE'S EDUCATION AND DEFENSE FUND, INC.</b>                |                     |                     |                                  |                       |
| Donation Line LLC   | \$12,296.00         | \$4,199.30          | \$8,097.20                       | 65.85%                |
| <b>AFRICAN PEOPLE'S EDUCATION AND DEFENSE FUND, INC. Total</b>          | <b>\$12,296.00</b>  | <b>\$4,199.30</b>   | <b>\$8,097.20</b>                | <b>65.85%</b>         |
| <b>Alliance Defending Freedom</b>                                       |                     |                     |                                  |                       |
| Strategic Fundraising, Inc.   | \$155,569.00        | \$251,048.80        | -\$95,479.27                     | -61.37%               |
| <b>Alliance Defending Freedom Total</b>                                 | <b>\$155,569.00</b> | <b>\$251,048.80</b> | <b>-\$95,479.27</b>              | <b>-61.37%</b>        |
| <b>Alzheimer's Disease and Related Disorders Association, Inc.</b>      |                     |                     |                                  |                       |
| Strategic Fundraising, Inc.   | \$0.00              | \$0.00              | \$0.00                           | 0.00%                 |
| <b>Alzheimer's Disease and Related Disorders Association, Inc. Tot:</b> | <b>\$0.00</b>       | <b>\$0.00</b>       | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>American Association for the Advancement of Science</b>              |                     |                     |                                  |                       |
| Donor Services Group, LLC   | \$105,281.00        | \$69,867.52         | \$35,413.48                      | 33.64%                |
| <b>American Association for the Advancement of Science Total</b>        | <b>\$105,281.00</b> | <b>\$69,867.52</b>  | <b>\$35,413.48</b>               | <b>33.64%</b>         |
| <b>AMERICAN BIBLE SOCIETY</b>   |                     |                     |                                  |                       |
| Donor Care Center, Inc.   | \$37,694.00         | \$29,917.05         | \$7,777.10                       | 20.63%                |
| <b>AMERICAN BIBLE SOCIETY Total</b>                                     | <b>\$37,694.00</b>  | <b>\$29,917.05</b>  | <b>\$7,777.10</b>                | <b>20.63%</b>         |
| <b>American Civil Liberties Union, Inc.</b>                             |                     |                     |                                  |                       |
| Aria Communications Corporation   | \$61,977.00         | \$33,098.91         | \$28,878.09                      | 46.59%                |

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|--|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>COVENANT CALLS LLC</b>                                    | \$0.00                | \$66,506.00           | -\$66,506.00                     | 0.00%                 |
| Donor Services Group, LLC                                    | \$1,148,905.00        | \$558,557.30          | \$590,348.19                     | 51.38%                |
| <b>GORDON &amp; SCHWENKMEYER, INC.</b>                       | \$215,561.00          | \$248,428.39          | -\$32,866.75                     | -15.25%               |
| Grassroots Campaigns, Inc.                                   | \$2,664,022.00        | \$2,713,190.00        | -\$49,167.13                     | -1.85%                |
| SD&A Teleservices, Inc.                                      | \$246,056.00          | \$170,922.00          | \$75,134.00                      | 30.54%                |
| Telefund, Inc.   | \$54,702.00           | \$46,168.80           | \$8,533.36                       | 15.60%                |
| <b>American Civil Liberties Union, Inc. Total</b>            | <b>\$4,391,223.00</b> | <b>\$3,836,871.40</b> | <b>\$554,353.76</b>              | <b>12.62%</b>         |
| <br><b>American Council of the Blind</b>                     |                       |                       |                                  |                       |
| Integral Resources, Inc.                                     | \$963,591.00          | \$624,943.82          | \$338,647.82                     | 35.14%                |
| <b>American Council of the Blind Total</b>                   | <b>\$963,591.00</b>   | <b>\$624,943.82</b>   | <b>\$338,647.82</b>              | <b>35.14%</b>         |
| <br><b>American Foundation For Disabled Children, Inc.</b>   |                       |                       |                                  |                       |
| Outreach Calling   | \$274,624.00          | \$247,161.78          | \$27,462.42                      | 10.00%                |
| <b>American Foundation For Disabled Children, Inc. Total</b> | <b>\$274,624.00</b>   | <b>\$247,161.78</b>   | <b>\$27,462.42</b>               | <b>10.00%</b>         |
| <br><b>American Heart Association, Inc.</b>                  |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$6,279,336.00        | \$2,687,299.59        | \$3,592,036.58                   | 57.20%                |
| Strategic Fundraising, Inc.                                  | \$83,582.00           | \$47,060.10           | \$41,521.90                      | 46.87%                |
| Automotive Recovery Services, Inc.                           | \$320,645.00          | \$72,659.09           | \$247,985.91                     | 77.34%                |
| <b>American Heart Association, Inc. Total</b>                | <b>\$6,683,563.00</b> | <b>\$2,807,018.78</b> | <b>\$3,881,544.39</b>            | <b>58.03%</b>         |
| <br><b>American Institute for Cancer Research</b>            |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$3,720,354.00        | \$2,177,755.91        | \$1,542,598.80                   | 41.46%                |
| Strategic Fundraising, Inc.                                  | \$460,873.00          | \$494,434.38          | -\$33,560.49                     | -7.28%                |
| <b>American Institute for Cancer Research Total</b>          | <b>\$4,181,227.00</b> | <b>\$2,672,190.29</b> | <b>\$1,509,038.31</b>            | <b>36.09%</b>         |
| <br><b>American Israel Public Affairs Committee</b>          |                       |                       |                                  |                       |
| Siegel Marketing Group, Inc.                                 | \$211,308.00          | \$56,601.63           | \$154,706.37                     | 73.21%                |
| <b>American Israel Public Affairs Committee Total</b>        | <b>\$211,308.00</b>   | <b>\$56,601.63</b>    | <b>\$154,706.37</b>              | <b>73.21%</b>         |

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|---|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>American Kidney Fund, Inc.</b>   |                       |                       |                                  |                       |
| Automotive Recovery Services, Inc.  | \$753,899.00          | \$386,847.90          | \$367,051.75                     | 48.69%                |
| <b>American Kidney Fund, Inc. Total</b>   | <b>\$753,899.00</b>   | <b>\$386,847.90</b>   | <b>\$367,051.75</b>              | <b>48.69%</b>         |
| <b>American Lung Association</b>  |                       |                       |                                  |                       |
| InfoCision, Inc.  | \$2,022,467.00        | \$1,817,972.37        | \$204,494.95                     | 10.11%                |
| <b>American Lung Association Total</b>  | <b>\$2,022,467.00</b> | <b>\$1,817,972.37</b> | <b>\$204,494.95</b>              | <b>10.11%</b>         |
| <b>American Red Cross</b>   |                       |                       |                                  |                       |
| Outerwall, Inc. DBA Coinstar  | \$38,552.00           | \$2,891.31            | \$35,661.09                      | 92.50%                |
| <b>American Red Cross Total</b>   | <b>\$38,552.00</b>    | <b>\$2,891.31</b>     | <b>\$35,661.09</b>               | <b>92.50%</b>         |
| <b>AMVETS (American Veterans)</b>   |                       |                       |                                  |                       |
| Harris Connect, LLC   | \$51,962.00           | \$344,715.43          | -\$292,752.99                    | -563.40%              |
| The Heritage Company, Inc.  | \$3,620,475.00        | \$2,378,170.60        | \$1,242,304.40                   | 34.31%                |
| <b>AMVETS (American Veterans) Total</b>   | <b>\$3,672,437.00</b> | <b>\$2,722,886.03</b> | <b>\$949,551.41</b>              | <b>25.86%</b>         |
| <b>Anti-Defamation League</b>   |                       |                       |                                  |                       |
| Integral Resources, Inc.  | \$308,094.00          | \$231,695.90          | \$76,398.85                      | 24.80%                |
| <b>Anti-Defamation League Total</b>   | <b>\$308,094.00</b>   | <b>\$231,695.90</b>   | <b>\$76,398.85</b>               | <b>24.80%</b>         |
| <b>Appalachian Mountain Club</b>  |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.  | \$127,611.00          | \$117,742.26          | \$9,868.74                       | 7.73%                 |
| Telefund, Inc.  | \$145,299.00          | \$113,245.16          | \$32,053.84                      | 22.06%                |
| <b>Appalachian Mountain Club Total</b>  | <b>\$272,910.00</b>   | <b>\$230,987.42</b>   | <b>\$41,922.58</b>               | <b>15.36%</b>         |
| <b>Association of the Graduates of the United States Military Academy</b>       |                       |                       |                                  |                       |
| Advantage Plus Consulting, Inc.   | \$979,156.00          | \$511,476.00          | \$467,680.75                     | 47.76%                |
| <b>Association of the Graduates of the United States Military Academy Total</b> | <b>\$979,156.00</b>   | <b>\$511,476.00</b>   | <b>\$467,680.75</b>              | <b>47.76%</b>         |

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|--|-----------------------|---------------------|----------------------------------|-----------------------|
| <b>AUL Action, NFP</b>                                       |                       |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                               | \$104,253.00          | \$91,266.00         | \$12,987.00                      | 12.46%                |
| <b>AUL Action, NFP Total</b>                                 | <b>\$104,253.00</b>   | <b>\$91,266.00</b>  | <b>\$12,987.00</b>               | <b>12.46%</b>         |
| <b>Autism Spectrum Disorder Foundation, Inc.</b>             |                       |                     |                                  |                       |
| The Heritage Company, Inc.                                   | \$1,291,376.00        | \$966,163.05        | \$325,213.70                     | 25.18%                |
| <b>Autism Spectrum Disorder Foundation, Inc. Total</b>       | <b>\$1,291,376.00</b> | <b>\$966,163.05</b> | <b>\$325,213.70</b>              | <b>25.18%</b>         |
| <b>Berks City-County Junior Baseball League</b>              |                       |                     |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications           | \$12,788.00           | \$8,951.60          | \$3,836.40                       | 30.00%                |
| <b>Berks City-County Junior Baseball League Total</b>        | <b>\$12,788.00</b>    | <b>\$8,951.60</b>   | <b>\$3,836.40</b>                | <b>30.00%</b>         |
| <b>Blue Mountain Region Sports Car Club of America</b>       |                       |                     |                                  |                       |
| Tele-Publications, Inc.                                      | \$5,070.00            | \$2,788.50          | \$2,281.50                       | 45.00%                |
| <b>Blue Mountain Region Sports Car Club of America Total</b> | <b>\$5,070.00</b>     | <b>\$2,788.50</b>   | <b>\$2,281.50</b>                | <b>45.00%</b>         |
| <b>B'NAI B'RITH</b>  |                       |                     |                                  |                       |
| Donor Services Group, LLC                                    | \$29,667.00           | \$19,633.62         | \$10,033.38                      | 33.82%                |
| <b>B'NAI B'RITH Total</b>                                    | <b>\$29,667.00</b>    | <b>\$19,633.62</b>  | <b>\$10,033.38</b>               | <b>33.82%</b>         |
| <b>Cancer Survivors' Fund</b>                                |                       |                     |                                  |                       |
| JAK PRODUCTIONS, INC.  | \$51,095.00           | \$44,935.52         | \$6,160.23                       | 12.06%                |
| <b>Cancer Survivors' Fund Total</b>                          | <b>\$51,095.00</b>    | <b>\$44,935.52</b>  | <b>\$6,160.23</b>                | <b>12.06%</b>         |
| <b>Caring For Our Children Foundation</b>                    |                       |                     |                                  |                       |
| Kars-R-Us.com  | \$10,675.00           | \$7,795.00          | \$2,880.00                       | 26.98%                |
| Midwest Publishing - DN, Inc.                                | \$120,917.00          | \$108,825.48        | \$12,091.72                      | 10.00%                |
| <b>Caring For Our Children Foundation Total</b>              | <b>\$131,592.00</b>   | <b>\$116,620.48</b> | <b>\$14,971.72</b>               | <b>11.38%</b>         |

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|--|------------------------|------------------------|----------------------------------|-----------------------|
| <b>Cat Angel Network, Inc.</b>   |                        |                        |                                  |                       |
| Donation Line LLC  | \$10,869.00            | \$3,613.95             | \$7,255.80                       | 66.76%                |
| <b>Cat Angel Network, Inc. Total</b>   | <b>\$10,869.00</b>     | <b>\$3,613.95</b>      | <b>\$7,255.80</b>                | <b>66.76%</b>         |
| <b>CATHOLIC RELIEF SERVICES-UNITED STATES CONFERENCE OF CATHOLIC BISHOPS</b> |                        |                        |                                  |                       |
| MDS COMMUNICATIONS CORPORATION   | \$1,309,685.00         | \$802,946.00           | \$506,739.00                     | 38.69%                |
| <b>CATHOLIC RELIEF SERVICES-UNITED STATES CONFERENCE OF CA</b>               | <b>\$1,309,685.00</b>  | <b>\$802,946.00</b>    | <b>\$506,739.00</b>              | <b>38.69%</b>         |
| <b>Center for American Homeless Veterans, Inc.</b>                           |                        |                        |                                  |                       |
| Outreach Calling   | \$472,868.00           | \$425,582.02           | \$47,286.87                      | 10.00%                |
| <b>Center for American Homeless Veterans, Inc. Total</b>                     | <b>\$472,868.00</b>    | <b>\$425,582.02</b>    | <b>\$47,286.87</b>               | <b>10.00%</b>         |
| <b>Change Making Change Fund</b>   |                        |                        |                                  |                       |
| Outerwall, Inc. DBA Coinstar   | \$921.00               | \$69.15                | \$852.83                         | 92.60%                |
| <b>Change Making Change Fund Total</b>                                       | <b>\$921.00</b>        | <b>\$69.15</b>         | <b>\$852.83</b>                  | <b>92.60%</b>         |
| <b>ChildFund International, USA</b>  |                        |                        |                                  |                       |
| InfoCision, Inc.   | \$6,399,326.00         | \$706,822.01           | \$5,692,504.35                   | 88.95%                |
| <b>ChildFund International, USA Total</b>                                    | <b>\$6,399,326.00</b>  | <b>\$706,822.01</b>    | <b>\$5,692,504.35</b>            | <b>88.95%</b>         |
| <b>Children International</b>  |                        |                        |                                  |                       |
| DialogueDirect, Inc.   | \$0.00                 | \$0.00                 | \$0.00                           | 0.00%                 |
| <b>Children International Total</b>  | <b>\$0.00</b>          | <b>\$0.00</b>          | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>Children's Cancer Recovery Foundation</b>                                 |                        |                        |                                  |                       |
| Contract Communications, Inc.  | \$13,956,849.00        | \$11,437,132.00        | \$2,519,717.00                   | 18.05%                |
| Automotive Recovery Services, Inc.   | \$450.00               | \$390.00               | \$60.00                          | 13.33%                |
| Associated Community Services  | \$25.00                | \$13.75                | \$11.25                          | 45.00%                |
| <b>Children's Cancer Recovery Foundation Total</b>                           | <b>\$13,957,324.00</b> | <b>\$11,437,535.75</b> | <b>\$2,519,788.25</b>            | <b>18.05%</b>         |

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| <b>Children's Miracle Network</b>                           |                        |                        |                                  |                       |
| Outerwall, Inc. DBA Coinstar                                | \$10,110.00            | \$758.28               | \$9,352.26                       | 92.51%                |
| <b>Children's Miracle Network Total</b>                     | <b>\$10,110.00</b>     | <b>\$758.28</b>        | <b>\$9,352.26</b>                | <b>92.51%</b>         |
| <b>Children's Wish Foundation International, Inc.</b>       |                        |                        |                                  |                       |
| The Heritage Company, Inc.                                  | \$19,052,332.00        | \$12,375,005.28        | \$6,677,327.00                   | 35.05%                |
| <b>Children's Wish Foundation International, Inc. Total</b> | <b>\$19,052,332.00</b> | <b>\$12,375,005.28</b> | <b>\$6,677,327.00</b>            | <b>35.05%</b>         |
| <b>Christian Appalachian Project, Inc.</b>                  |                        |                        |                                  |                       |
| Donor Care Center, Inc.                                     | \$76,059.00            | \$90,851.75            | -\$14,792.50                     | -19.45%               |
| Public Interest Communications, Inc.                        | \$556,738.00           | \$207,076.45           | \$349,661.73                     | 62.81%                |
| Strategic Fundraising, Inc.                                 | \$58,878.00            | \$119,875.20           | -\$60,997.20                     | -103.60%              |
| <b>Christian Appalachian Project, Inc. Total</b>            | <b>\$691,675.00</b>    | <b>\$417,803.40</b>    | <b>\$273,872.03</b>              | <b>39.60%</b>         |
| <b>Christian Relief Services, Inc.</b>                      |                        |                        |                                  |                       |
| Strategic Fundraising, Inc.                                 | \$22,090.00            | \$55,599.40            | -\$33,509.40                     | -151.69%              |
| <b>Christian Relief Services, Inc. Total</b>                | <b>\$22,090.00</b>     | <b>\$55,599.40</b>     | <b>-\$33,509.40</b>              | <b>-151.69%</b>       |
| <b>City Rescue Mission of New Castle</b>                    |                        |                        |                                  |                       |
| Gateway Communications, Inc.                                | \$10,197.00            | \$3,836.00             | \$6,361.00                       | 62.38%                |
| <b>City Rescue Mission of New Castle Total</b>              | <b>\$10,197.00</b>     | <b>\$3,836.00</b>      | <b>\$6,361.00</b>                | <b>62.38%</b>         |
| <b>CITYTEAM MINISTRIES</b>                                  |                        |                        |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                              | \$267,315.00           | \$106,245.00           | \$161,070.00                     | 60.25%                |
| <b>CITYTEAM MINISTRIES Total</b>                            | <b>\$267,315.00</b>    | <b>\$106,245.00</b>    | <b>\$161,070.00</b>              | <b>60.25%</b>         |
| <b>Columbia No. 1 Fire Department</b>                       |                        |                        |                                  |                       |
| Theodore Productions, Inc.                                  | \$33,711.00            | \$26,968.80            | \$6,742.20                       | 20.00%                |
| <b>Columbia No. 1 Fire Department Total</b>                 | <b>\$33,711.00</b>     | <b>\$26,968.80</b>     | <b>\$6,742.20</b>                | <b>20.00%</b>         |

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|---|------------------------|------------------------|----------------------------------|-----------------------|
| <b>Community Charity Advancement, Inc.</b>          |                        |                        |                                  |                       |
| Courtesy Call, Inc.                                 | \$15,850,086.00        | \$13,560,389.89        | \$2,289,717.63                   | 14.45%                |
| <b>Community Charity Advancement, Inc. Total</b>    | <b>\$15,850,086.00</b> | <b>\$13,560,389.89</b> | <b>\$2,289,717.63</b>            | <b>14.45%</b>         |
| <b>Community Services For Children, Inc.</b>        |                        |                        |                                  |                       |
| Donation Line LLC                                   | \$9,795.00             | \$3,159.19             | \$6,636.74                       | 67.76%                |
| <b>Community Services For Children, Inc. Total</b>  | <b>\$9,795.00</b>      | <b>\$3,159.19</b>      | <b>\$6,636.74</b>                | <b>67.76%</b>         |
| <b>Concerned Women for America</b>                  |                        |                        |                                  |                       |
| Donor Care Center, Inc.                             | \$217,698.00           | \$200,722.00           | \$16,976.76                      | 7.80%                 |
| InfoCision, Inc.                                    | \$1,258,993.00         | \$989,190.79           | \$269,802.95                     | 21.43%                |
| MDS COMMUNICATIONS CORPORATION                      | \$73,584.00            | \$30,475.00            | \$43,109.00                      | 58.58%                |
| Strategic Fundraising, Inc.                         | \$6,976.00             | \$6,976.00             | \$0.00                           | 0.00%                 |
| <b>Concerned Women for America Total</b>            | <b>\$1,557,251.00</b>  | <b>\$1,227,363.79</b>  | <b>\$329,888.71</b>              | <b>21.18%</b>         |
| <b>Consumers Union Of United States, Inc.</b>       |                        |                        |                                  |                       |
| Donor Services Group, LLC                           | \$249,225.00           | \$148,418.17           | \$100,806.83                     | 40.45%                |
| MDS COMMUNICATIONS CORPORATION                      | \$87,760.00            | \$43,462.00            | \$44,298.00                      | 50.48%                |
| <b>Consumers Union Of United States, Inc. Total</b> | <b>\$336,985.00</b>    | <b>\$191,880.17</b>    | <b>\$145,104.83</b>              | <b>43.06%</b>         |
| <b>Coral Ridge Ministries Media, Inc.</b>           |                        |                        |                                  |                       |
| Donor Care Center, Inc.                             | \$39,162.00            | \$37,661.12            | \$1,501.64                       | 3.83%                 |
| <b>Coral Ridge Ministries Media, Inc. Total</b>     | <b>\$39,162.00</b>     | <b>\$37,661.12</b>     | <b>\$1,501.64</b>                | <b>3.83%</b>          |
| <b>Crown Financial Ministries, Inc.</b>             |                        |                        |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                      | \$63,611.00            | \$33,867.00            | \$29,744.00                      | 46.76%                |
| <b>Crown Financial Ministries, Inc. Total</b>       | <b>\$63,611.00</b>     | <b>\$33,867.00</b>     | <b>\$29,744.00</b>               | <b>46.76%</b>         |
| <b>Defenders of Wildlife</b>                        |                        |                        |                                  |                       |
| Public Interest Communications, Inc.                | \$591,838.00           | \$583,377.08           | \$8,461.81                       | 1.43%                 |

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| <b>Defenders of Wildlife Total</b>                     | <b>\$591,838.00</b>   | <b>\$583,377.08</b> | <b>\$8,461.81</b>                | <b>1.43%</b>          |
| Disabled Police and Sheriffs Foundation, Inc.          |                       |                     |                                  |                       |
| CRF, Inc.  | \$942,572.00          | \$824,702.43        | \$117,869.92                     | 12.51%                |
| Outreach Calling                                       | \$154,700.00          | \$139,230.27        | \$15,470.03                      | 10.00%                |
| Disabled Police and Sheriffs Foundation, Inc. Total    | <b>\$1,097,272.00</b> | <b>\$963,932.70</b> | <b>\$133,339.95</b>              | <b>12.15%</b>         |
| DISABLED POLICE OFFICERS COUNSELING CENTER, INC.       |                       |                     |                                  |                       |
| Outreach Calling                                       | \$966.00              | \$869.40            | \$96.60                          | 10.00%                |
| DISABLED POLICE OFFICERS COUNSELING CENTER, INC. Total | <b>\$966.00</b>       | <b>\$869.40</b>     | <b>\$96.60</b>                   | <b>10.00%</b>         |
| DISABLED POLICE OFFICERS OF AMERICA, INC.              |                       |                     |                                  |                       |
| Outreach Calling                                       | \$345.00              | \$310.50            | \$34.50                          | 10.00%                |
| DISABLED POLICE OFFICERS OF AMERICA, INC. Total        | <b>\$345.00</b>       | <b>\$310.50</b>     | <b>\$34.50</b>                   | <b>10.00%</b>         |
| Doris Day Animal League                                |                       |                     |                                  |                       |
| Donor Services Group, LLC                              | \$56,645.00           | \$89,059.00         | -\$32,414.00                     | -57.22%               |
| Doris Day Animal League Total                          | <b>\$56,645.00</b>    | <b>\$89,059.00</b>  | <b>-\$32,414.00</b>              | <b>-57.22%</b>        |
| Dubois Renaissance, Inc.                               |                       |                     |                                  |                       |
| Theodore Productions, Inc.                             | \$37,241.00           | \$31,071.99         | \$6,169.01                       | 16.57%                |
| Dubois Renaissance, Inc. Total                         | <b>\$37,241.00</b>    | <b>\$31,071.99</b>  | <b>\$6,169.01</b>                | <b>16.57%</b>         |
| Earthjustice   |                       |                     |                                  |                       |
| Donor Services Group, LLC                              | \$37,442.00           | \$31,194.00         | \$6,248.00                       | 16.69%                |
| Earthjustice Total                                     | <b>\$37,442.00</b>    | <b>\$31,194.00</b>  | <b>\$6,248.00</b>                | <b>16.69%</b>         |
| Easter Seals, Inc.                                     |                       |                     |                                  |                       |
| InfoCision, Inc.                                       | \$1,592,633.00        | \$1,390,749.33      | \$201,884.01                     | 12.68%                |
| Strategic Fundraising, Inc.                            | \$62,295.00           | \$80,503.90         | -\$18,208.51                     | -29.23%               |

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| <b>Easter Seals, Inc. Total</b>                         | <b>\$1,654,928.00</b> | <b>\$1,471,253.23</b> | <b>\$183,675.50</b>              | <b>11.10%</b>         |
| <b>EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION</b>       |                       |                       |                                  |                       |
| Harris Connect, LLC                                     | \$78,734.00           | \$79,820.00           | -\$1,085.01                      | -1.38%                |
| <b>EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION Total</b> | <b>\$78,734.00</b>    | <b>\$79,820.00</b>    | <b>-\$1,085.01</b>               | <b>-1.38%</b>         |
| <b>EMMAUS 3-POINT CLUB</b>                              |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications      | \$4,020.00            | \$2,412.00            | \$1,608.00                       | 40.00%                |
| <b>EMMAUS 3-POINT CLUB Total</b>                        | <b>\$4,020.00</b>     | <b>\$2,412.00</b>     | <b>\$1,608.00</b>                | <b>40.00%</b>         |
| <b>Environmental Defense Fund, Inc.</b>                 |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.                            | \$197,187.00          | \$157,067.93          | \$40,119.88                      | 20.35%                |
| Donor Services Group, LLC                               | \$89,437.00           | \$62,860.87           | \$26,576.13                      | 29.71%                |
| InfoCision, Inc.  | \$18,780.00           | \$19,516.00           | -\$735.58                        | -3.92%                |
| Integral Resources, Inc.                                | \$7,070.00            | \$4,746.68            | \$2,323.34                       | 32.86%                |
| Strategic Fundraising, Inc.                             | \$598,467.00          | \$1,194,356.02        | -\$595,888.61                    | -99.57%               |
| <b>Environmental Defense Fund, Inc. Total</b>           | <b>\$910,941.00</b>   | <b>\$1,438,547.50</b> | <b>-\$527,604.84</b>             | <b>-57.92%</b>        |
| <b>Exeter Basketball Boys Parents</b>                   |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications      | \$7,450.00            | \$4,606.30            | \$2,843.70                       | 38.17%                |
| <b>Exeter Basketball Boys Parents Total</b>             | <b>\$7,450.00</b>     | <b>\$4,606.30</b>     | <b>\$2,843.70</b>                | <b>38.17%</b>         |
| <b>EXETER HIGH SCHOOL GIRLS SOCCER BOOSTERS</b>         |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications      | \$4,492.00            | \$2,695.20            | \$1,796.80                       | 40.00%                |
| <b>EXETER HIGH SCHOOL GIRLS SOCCER BOOSTERS Total</b>   | <b>\$4,492.00</b>     | <b>\$2,695.20</b>     | <b>\$1,796.80</b>                | <b>40.00%</b>         |
| <b>Faith and Freedom Coalition, Inc.</b>                |                       |                       |                                  |                       |
| Donor Care Center, Inc.                                 | \$37,582.00           | \$35,484.97           | \$2,097.08                       | 5.58%                 |
| Strategic Fundraising, Inc.                             | \$187,149.00          | \$206,185.02          | -\$19,035.96                     | -10.17%               |
| <b>Faith and Freedom Coalition, Inc. Total</b>          | <b>\$224,731.00</b>   | <b>\$241,669.99</b>   | <b>-\$16,938.88</b>              | <b>-7.54%</b>         |

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| <b>Faith Christian School</b>               |                       |                     |                                  |                       |
| Donation Line LLC                           | \$1,860.00            | \$672.00            | \$1,188.00                       | 63.87%                |
| <b>Faith Christian School Total</b>         | <b>\$1,860.00</b>     | <b>\$672.00</b>     | <b>\$1,188.00</b>                | <b>63.87%</b>         |
| <b>Family Research Council</b>              |                       |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION              | \$251,955.00          | \$205,557.00        | \$46,398.00                      | 18.42%                |
| <b>Family Research Council Total</b>        | <b>\$251,955.00</b>   | <b>\$205,557.00</b> | <b>\$46,398.00</b>               | <b>18.42%</b>         |
| <b>Family Research Council Action</b>       |                       |                     |                                  |                       |
| InfoCision, Inc.                            | \$33,257.00           | \$33,254.50         | \$3.27                           | 0.01%                 |
| <b>Family Research Council Action Total</b> | <b>\$33,257.00</b>    | <b>\$33,254.50</b>  | <b>\$3.27</b>                    | <b>0.01%</b>          |
| <b>FARM SANCTUARY, INC.</b>                 |                       |                     |                                  |                       |
| SD&A Teleservices, Inc.                     | \$23,612.00           | \$64,369.00         | -\$40,757.00                     | -172.61%              |
| <b>FARM SANCTUARY, INC. Total</b>           | <b>\$23,612.00</b>    | <b>\$64,369.00</b>  | <b>-\$40,757.00</b>              | <b>-172.61%</b>       |
| <b>Feed the Children, Inc.</b>              |                       |                     |                                  |                       |
| InfoCision, Inc.                            | \$546,457.00          | \$525,975.90        | \$20,482.08                      | 3.75%                 |
| MDS COMMUNICATIONS CORPORATION              | \$280,727.00          | \$259,918.00        | \$20,809.00                      | 7.41%                 |
| The Heritage Company, Inc.                  | \$176,350.00          | \$150,640.08        | \$25,710.03                      | 14.58%                |
| <b>Feed the Children, Inc. Total</b>        | <b>\$1,003,534.00</b> | <b>\$936,533.98</b> | <b>\$67,001.11</b>               | <b>6.68%</b>          |
| <b>Feeding America</b>                      |                       |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION              | \$379,301.00          | \$700,914.00        | -\$321,613.00                    | -84.79%               |
| Strategic Fundraising, Inc.                 | \$249,781.00          | \$146,292.10        | \$103,488.94                     | 41.43%                |
| Outerwall, Inc. DBA Coinstar                | \$28,936.00           | \$2,170.48          | \$26,766.33                      | 92.50%                |
| <b>Feeding America Total</b>                | <b>\$658,018.00</b>   | <b>\$849,376.58</b> | <b>-\$191,357.73</b>             | <b>-29.08%</b>        |
| <b>Find The Children</b>                    |                       |                     |                                  |                       |

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| <b>Kars-R-Us.com</b>                                  | \$10,250.00            | \$7,315.00            | \$2,935.00                       | 28.63%                |
| <b>Find The Children Total</b>                        | <b>\$10,250.00</b>     | <b>\$7,315.00</b>     | <b>\$2,935.00</b>                | <b>28.63%</b>         |
| <b>Food &amp; Water Watch</b>                         |                        |                       |                                  |                       |
| Hudson Bay Company of Illinois, Inc.                  | \$50,314.00            | \$10,877.83           | \$39,437.13                      | 78.38%                |
| <b>Food &amp; Water Watch Total</b>                   | <b>\$50,314.00</b>     | <b>\$10,877.83</b>    | <b>\$39,437.13</b>               | <b>78.38%</b>         |
| <b>Food for the Hungry, Inc.</b>                      |                        |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                        | \$1,191,333.00         | \$583,250.00          | \$608,083.00                     | 51.04%                |
| <b>Food for the Hungry, Inc. Total</b>                | <b>\$1,191,333.00</b>  | <b>\$583,250.00</b>   | <b>\$608,083.00</b>              | <b>51.04%</b>         |
| <b>Foundation for Morristown Medical Center</b>       |                        |                       |                                  |                       |
| Harris Connect, LLC                                   | \$218,275.00           | \$635,768.58          | -\$417,493.08                    | -191.27%              |
| <b>Foundation for Morristown Medical Center Total</b> | <b>\$218,275.00</b>    | <b>\$635,768.58</b>   | <b>-\$417,493.08</b>             | <b>-191.27%</b>       |
| <b>GAiN International</b>                             |                        |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                        | \$59,996.00            | \$19,084.00           | \$40,912.00                      | 68.19%                |
| <b>GAiN International Total</b>                       | <b>\$59,996.00</b>     | <b>\$19,084.00</b>    | <b>\$40,912.00</b>               | <b>68.19%</b>         |
| <b>Good Charity, Inc.</b>                             |                        |                       |                                  |                       |
| Insight Teleservices, Inc.                            | \$11,312,370.00        | \$9,615,514.50        | \$1,696,855.50                   | 15.00%                |
| <b>Good Charity, Inc. Total</b>                       | <b>\$11,312,370.00</b> | <b>\$9,615,514.50</b> | <b>\$1,696,855.50</b>            | <b>15.00%</b>         |
| <b>Government Accountability Project, Inc.</b>        |                        |                       |                                  |                       |
| Hudson Bay Company of Illinois, Inc.                  | \$30,161.00            | \$6,271.20            | \$23,889.80                      | 79.21%                |
| <b>Government Accountability Project, Inc. Total</b>  | <b>\$30,161.00</b>     | <b>\$6,271.20</b>     | <b>\$23,889.80</b>               | <b>79.21%</b>         |
| <b>Greenpeace, Inc.</b>                               |                        |                       |                                  |                       |
| Donor Services Group, LLC                             | \$368,259.00           | \$168,712.48          | \$199,546.52                     | 54.19%                |
| SD&A Teleservices, Inc.                               | \$71,264.00            | \$60,640.90           | \$10,623.10                      | 14.91%                |

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| <b>Strategic Fundraising, Inc.</b>                         | \$2,440.00            | \$5,726.70            | -\$3,286.70                      | -134.70%              |
| <b>Greenpeace, Inc. Total</b>                              | <b>\$441,963.00</b>   | <b>\$235,080.08</b>   | <b>\$206,882.92</b>              | <b>46.81%</b>         |
| <b>Healing Heroes Network, Inc.</b>                        |                       |                       |                                  |                       |
| Outreach Calling   | \$158,058.00          | \$142,252.62          | \$15,805.85                      | 10.00%                |
| <b>Healing Heroes Network, Inc. Total</b>                  | <b>\$158,058.00</b>   | <b>\$142,252.62</b>   | <b>\$15,805.85</b>               | <b>10.00%</b>         |
| <b>HEALTH SERVICES OF FOX CHASE CANCER CENTER</b>          |                       |                       |                                  |                       |
| Donation Line LLC  | \$198,012.00          | \$54,465.75           | \$143,546.97                     | 72.49%                |
| <b>HEALTH SERVICES OF FOX CHASE CANCER CENTER Total</b>    | <b>\$198,012.00</b>   | <b>\$54,465.75</b>    | <b>\$143,546.97</b>              | <b>72.49%</b>         |
| <b>Heifer Project International</b>                        |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                             | \$9,568,960.00        | \$4,669,079.00        | \$4,899,881.00                   | 51.21%                |
| <b>Heifer Project International Total</b>                  | <b>\$9,568,960.00</b> | <b>\$4,669,079.00</b> | <b>\$4,899,881.00</b>            | <b>51.21%</b>         |
| <b>Hepatitis B Foundation</b>                              |                       |                       |                                  |                       |
| Donation Line LLC  | \$5,295.00            | \$1,824.18            | \$3,471.73                       | 65.57%                |
| <b>Hepatitis B Foundation Total</b>                        | <b>\$5,295.00</b>     | <b>\$1,824.18</b>     | <b>\$3,471.73</b>                | <b>65.57%</b>         |
| <b>HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE</b>       |                       |                       |                                  |                       |
| Strategic Fundraising, Inc.                                | \$215,689.00          | \$149,990.40          | \$65,699.18                      | 30.46%                |
| <b>HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE Total</b> | <b>\$215,689.00</b>   | <b>\$149,990.40</b>   | <b>\$65,699.18</b>               | <b>30.46%</b>         |
| <b>Hornet Hoops Parents Booster Club</b>                   |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications         | \$6,145.00            | \$3,687.00            | \$2,458.00                       | 40.00%                |
| <b>Hornet Hoops Parents Booster Club Total</b>             | <b>\$6,145.00</b>     | <b>\$3,687.00</b>     | <b>\$2,458.00</b>                | <b>40.00%</b>         |
| <b>Humane Society Legislative Fund</b>                     |                       |                       |                                  |                       |
| Donor Services Group, LLC                                  | \$43,598.00           | \$57,287.30           | -\$13,689.30                     | -31.40%               |
| <b>Humane Society Legislative Fund Total</b>               | <b>\$43,598.00</b>    | <b>\$57,287.30</b>    | <b>-\$13,689.30</b>              | <b>-31.40%</b>        |

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| <b>Indiana Lions Club</b>                                 |                       |                       |                                  |                       |
| Theodore Productions, Inc.                                | \$91,050.00           | \$73,212.00           | \$17,838.00                      | 19.59%                |
| <b>Indiana Lions Club Total</b>                           | <b>\$91,050.00</b>    | <b>\$73,212.00</b>    | <b>\$17,838.00</b>               | <b>19.59%</b>         |
| <b>International Rescue Committee, Inc.</b>               |                       |                       |                                  |                       |
| Donor Services Group, LLC                                 | \$20,364.00           | \$20,338.84           | \$25.16                          | 0.12%                 |
| Telefund, Inc.  | \$7,936.00            | \$10,519.48           | -\$2,583.48                      | -32.55%               |
| <b>International Rescue Committee, Inc. Total</b>         | <b>\$28,300.00</b>    | <b>\$30,858.32</b>    | <b>-\$2,558.32</b>               | <b>-9.04%</b>         |
| <b>Jeannette Lions Club</b>                               |                       |                       |                                  |                       |
| Theodore Productions, Inc.                                | \$89,855.00           | \$80,869.50           | \$8,985.50                       | 10.00%                |
| <b>Jeannette Lions Club Total</b>                         | <b>\$89,855.00</b>    | <b>\$80,869.50</b>    | <b>\$8,985.50</b>                | <b>10.00%</b>         |
| <b>Jewish Federation of Greater Philadelphia</b>          |                       |                       |                                  |                       |
| Siegel Marketing Group, Inc.                              | \$203,841.00          | \$92,985.10           | \$110,855.90                     | 54.38%                |
| <b>Jewish Federation of Greater Philadelphia Total</b>    | <b>\$203,841.00</b>   | <b>\$92,985.10</b>    | <b>\$110,855.90</b>              | <b>54.38%</b>         |
| <b>Judicial Watch, Inc.</b>                               |                       |                       |                                  |                       |
| InfoCision, Inc.  | \$19,644.00           | \$6,736.15            | \$12,907.85                      | 65.71%                |
| MDS COMMUNICATIONS CORPORATION                            | \$671,391.00          | \$636,013.00          | \$35,378.00                      | 5.27%                 |
| Judicial Watch, Inc. Total                                | <b>\$691,035.00</b>   | <b>\$642,749.15</b>   | <b>\$48,285.85</b>               | <b>6.99%</b>          |
| <b>Kappa Alpha Theta Foundation, Inc.</b>                 |                       |                       |                                  |                       |
| Pennington and Company, Inc.                              | \$568,466.00          | \$12,886.02           | \$555,579.98                     | 97.73%                |
| <b>Kappa Alpha Theta Foundation, Inc. Total</b>           | <b>\$568,466.00</b>   | <b>\$12,886.02</b>    | <b>\$555,579.98</b>              | <b>97.73%</b>         |
| <b>Keystone Paralyzed Veterans of America, Inc.</b>       |                       |                       |                                  |                       |
| American Thrift Center LLC                                | \$1,079,030.00        | \$1,014,267.00        | \$64,763.00                      | 6.00%                 |
| <b>Keystone Paralyzed Veterans of America, Inc. Total</b> | <b>\$1,079,030.00</b> | <b>\$1,014,267.00</b> | <b>\$64,763.00</b>               | <b>6.00%</b>          |

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|--|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>Kids Wish Network, Inc.</b>                     |                       |                       |                                  |                       |
| JAK PRODUCTIONS, INC.                              | \$82,230.00           | \$72,438.28           | \$9,791.88                       | 11.91%                |
| Organizational Development, Inc.                   | \$742,226.00          | \$445,335.84          | \$296,890.57                     | 40.00%                |
| Outreach Calling                                   | \$521,460.00          | \$458,885.40          | \$62,575.28                      | 12.00%                |
| Innovative Teleservices Inc.                       | \$103,509.00          | \$91,088.00           | \$12,421.00                      | 12.00%                |
| <b>Kids Wish Network, Inc. Total</b>               | <b>\$1,449,425.00</b> | <b>\$1,067,747.52</b> | <b>\$381,678.73</b>              | <b>26.33%</b>         |
| <b>Kutztown High School Girls Basketball</b>       |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications | \$6,365.00            | \$4,455.50            | \$1,909.50                       | 30.00%                |
| <b>Kutztown High School Girls Basketball Total</b> | <b>\$6,365.00</b>     | <b>\$4,455.50</b>     | <b>\$1,909.50</b>                | <b>30.00%</b>         |
| <b>Leadership Institute</b>                        |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                     | \$104,315.00          | \$51,174.00           | \$53,141.00                      | 50.94%                |
| <b>Leadership Institute Total</b>                  | <b>\$104,315.00</b>   | <b>\$51,174.00</b>    | <b>\$53,141.00</b>               | <b>50.94%</b>         |
| <b>League of Conservation Voters, Inc.</b>         |                       |                       |                                  |                       |
| GORDON & SCHWENKMEYER, INC.                        | \$111,260.00          | \$68,176.86           | \$43,083.97                      | 38.72%                |
| Integral Resources, Inc.                           | \$367,713.00          | \$188,641.81          | \$179,071.98                     | 48.70%                |
| SD&A Teleservices, Inc.                            | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| Telefund, Inc.                                     | \$65,553.00           | \$59,782.31           | \$5,770.69                       | 8.80%                 |
| <b>League of Conservation Voters, Inc. Total</b>   | <b>\$544,526.00</b>   | <b>\$315,600.98</b>   | <b>\$227,926.64</b>              | <b>41.86%</b>         |
| <b>League Of Women Voters Education Fund</b>       |                       |                       |                                  |                       |
| Donor Services Group, LLC                          | \$15,413.00           | \$3,001.62            | \$12,411.38                      | 80.53%                |
| <b>League Of Women Voters Education Fund Total</b> | <b>\$15,413.00</b>    | <b>\$3,001.62</b>     | <b>\$12,411.38</b>               | <b>80.53%</b>         |
| <b>League of Women Voters of the United States</b> |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.                       | \$18,756.00           | \$17,630.80           | \$1,125.00                       | 6.00%                 |
| Donor Services Group, LLC                          | \$125,164.00          | \$62,037.26           | \$63,126.74                      | 50.44%                |

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| <b>GORDON &amp; SCHWENKMEYER, INC.</b>                                   | \$24,454.00            | \$21,727.06            | \$2,726.94                       | 11.15%                |
| <b>League of Women Voters of the United States Total</b>                 | <b>\$168,374.00</b>    | <b>\$101,395.12</b>    | <b>\$66,978.68</b>               | <b>39.78%</b>         |
| <b>Life Issues Institute, Inc.</b>                                       |                        |                        |                                  |                       |
| MDS COMMUNICATIONS CORPORATION   | \$93,568.00            | \$33,621.00            | \$59,947.00                      | 64.07%                |
| <b>Life Issues Institute, Inc. Total</b>                                 | <b>\$93,568.00</b>     | <b>\$33,621.00</b>     | <b>\$59,947.00</b>               | <b>64.07%</b>         |
| <b>March of Dimes Foundation</b>   |                        |                        |                                  |                       |
| InfoCision, Inc.   | \$5,335,835.00         | \$2,452,246.10         | \$2,883,589.04                   | 54.04%                |
| <b>March of Dimes Foundation Total</b>                                   | <b>\$5,335,835.00</b>  | <b>\$2,452,246.10</b>  | <b>\$2,883,589.04</b>            | <b>54.04%</b>         |
| <b>Mercy Corps</b>   |                        |                        |                                  |                       |
| Donor Services Group, LLC  | \$228,554.00           | \$125,180.71           | \$103,373.29                     | 45.23%                |
| MDS COMMUNICATIONS CORPORATION   | \$394,662.00           | \$559,131.00           | -\$164,469.00                    | -41.67%               |
| <b>Mercy Corps Total</b>   | <b>\$623,216.00</b>    | <b>\$684,311.71</b>    | <b>-\$61,095.71</b>              | <b>-9.80%</b>         |
| <b>Military Order of the Purple Heart Service Foundation, Inc.</b>       |                        |                        |                                  |                       |
| Xentel, Inc.   | \$15,928,121.00        | \$12,178,121.76        | \$3,750,000.00                   | 23.54%                |
| Pennsylvania Donor Services LLC  | \$17,429,986.00        | \$13,567,830.43        | \$3,862,156.45                   | 22.16%                |
| GreenDrop, LLC   | \$5,001,224.00         | \$4,270,325.32         | \$730,899.36                     | 14.61%                |
| <b>Military Order of the Purple Heart Service Foundation, Inc. Total</b> | <b>\$38,359,331.00</b> | <b>\$30,016,277.51</b> | <b>\$8,343,055.81</b>            | <b>21.75%</b>         |
| <b>MINING &amp; MECHANICAL INSTITUTE</b>                                 |                        |                        |                                  |                       |
| Ruffalo Noel Levitz, LLC.  | \$21,442.00            | \$11,682.24            | \$9,759.76                       | 45.52%                |
| <b>MINING &amp; MECHANICAL INSTITUTE Total</b>                           | <b>\$21,442.00</b>     | <b>\$11,682.24</b>     | <b>\$9,759.76</b>                | <b>45.52%</b>         |
| <b>Miracle Flights for Kids</b>  |                        |                        |                                  |                       |
| Courtesy Health Watch, Inc.  | \$2,583,152.00         | \$2,160,063.04         | \$423,089.63                     | 16.38%                |
| <b>Miracle Flights for Kids Total</b>                                    | <b>\$2,583,152.00</b>  | <b>\$2,160,063.04</b>  | <b>\$423,089.63</b>              | <b>16.38%</b>         |

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| <b>MOODY BIBLE INSTITUTE</b>                                |                       |                       |                                  |                       |
| Donor Care Center, Inc.                                     | \$123,480.00          | \$74,857.42           | \$48,622.86                      | 39.38%                |
| <b>MOODY BIBLE INSTITUTE Total</b>                          | <b>\$123,480.00</b>   | <b>\$74,857.42</b>    | <b>\$48,622.86</b>               | <b>39.38%</b>         |
| <b>NARAL Pro-Choice America</b>                             |                       |                       |                                  |                       |
| GORDON & SCHWENKMEYER, INC.                                 | \$102,880.00          | \$66,029.96           | \$36,850.04                      | 35.82%                |
| Public Interest Communications, Inc.                        | \$265,485.00          | \$159,169.25          | \$106,316.10                     | 40.05%                |
| SD&A Teleservices, Inc.                                     | \$42,436.00           | \$61,644.25           | -\$19,208.25                     | -45.26%               |
| Strategic Fundraising, Inc.                                 | \$38,392.00           | \$129,688.80          | -\$91,296.79                     | -237.80%              |
| Telefund, Inc.  | \$361,444.00          | \$154,716.46          | \$206,727.86                     | 57.19%                |
| <b>NARAL Pro-Choice America Total</b>                       | <b>\$810,637.00</b>   | <b>\$571,248.72</b>   | <b>\$239,388.96</b>              | <b>29.53%</b>         |
| <b>National Association of Chiefs of Police, Inc.</b>       |                       |                       |                                  |                       |
| Midwest Publishing - DN, Inc.                               | \$3,514,007.00        | \$2,986,906.60        | \$527,101.21                     | 15.00%                |
| <b>National Association of Chiefs of Police, Inc. Total</b> | <b>\$3,514,007.00</b> | <b>\$2,986,906.60</b> | <b>\$527,101.21</b>              | <b>15.00%</b>         |
| <b>National Cancer Assistance Foundation, Inc.</b>          |                       |                       |                                  |                       |
| CRF, Inc.   | \$2,328,055.00        | \$2,037,719.98        | \$290,335.77                     | 12.47%                |
| <b>National Cancer Assistance Foundation, Inc. Total</b>    | <b>\$2,328,055.00</b> | <b>\$2,037,719.98</b> | <b>\$290,335.77</b>              | <b>12.47%</b>         |
| <b>National Children Leukemia Foundation, Inc.</b>          |                       |                       |                                  |                       |
| Outreach Calling  | \$37,377.00           | \$31,770.87           | \$5,606.62                       | 15.00%                |
| <b>National Children Leukemia Foundation, Inc. Total</b>    | <b>\$37,377.00</b>    | <b>\$31,770.87</b>    | <b>\$5,606.62</b>                | <b>15.00%</b>         |
| <b>National Foundation for Cancer Research</b>              |                       |                       |                                  |                       |
| InfoCision, Inc.  | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>National Foundation for Cancer Research Total</b>        | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>National Parks Conservation Association</b>              |                       |                       |                                  |                       |
| Donor Services Group, LLC                                   | \$171,678.00          | \$162,574.73          | \$9,103.27                       | 5.30%                 |

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| <b>SD&amp;A Teleservices, Inc.</b>  | \$63,417.00            | \$110,008.35           | -\$46,591.35                     | -73.47%               |
| <b>National Parks Conservation Association Total</b>                      | <b>\$235,095.00</b>    | <b>\$272,583.08</b>    | <b>-\$37,488.08</b>              | <b>-15.95%</b>        |
| <b>National Rifle Association of America</b>                              |                        |                        |                                  |                       |
| InfoCision, Inc.  | \$32,195,806.00        | \$19,656,421.99        | \$12,539,384.21                  | 38.95%                |
| <b>National Rifle Association of America Total</b>                        | <b>\$32,195,806.00</b> | <b>\$19,656,421.99</b> | <b>\$12,539,384.21</b>           | <b>38.95%</b>         |
| <b>National Right to Life Committee, Inc.</b>                             |                        |                        |                                  |                       |
| InfoCision, Inc.  | \$209,429.00           | \$178,953.03           | \$30,476.04                      | 14.55%                |
| Strategic Fundraising, Inc.   | \$502,482.00           | \$267,005.46           | \$235,477.22                     | 46.86%                |
| Capitol Resources, Inc.   | \$0.00                 | \$0.00                 | \$0.00                           | 0.00%                 |
| <b>National Right to Life Committee, Inc. Total</b>                       | <b>\$711,911.00</b>    | <b>\$445,958.49</b>    | <b>\$265,953.26</b>              | <b>37.36%</b>         |
| <b>National Trust for Historic Preservation in the United States</b>      |                        |                        |                                  |                       |
| Donor Services Group, LLC   | \$178,164.00           | \$144,794.65           | \$33,369.35                      | 18.73%                |
| Public Interest Communications, Inc.                                      | \$39,211.00            | \$33,842.05            | \$5,368.95                       | 13.69%                |
| <b>National Trust for Historic Preservation in the United States Tot:</b> | <b>\$217,375.00</b>    | <b>\$178,636.70</b>    | <b>\$38,738.30</b>               | <b>17.82%</b>         |
| <b>National Vietnam Veterans Foundation, Inc.</b>                         |                        |                        |                                  |                       |
| Midwest Publishing - DN, Inc.   | \$1,238,861.00         | \$1,102,586.85         | \$136,274.77                     | 11.00%                |
| Outreach Calling  | \$457,323.00           | \$407,018.00           | \$50,305.59                      | 11.00%                |
| Innovative Teleservices Inc.  | \$549,182.00           | \$472,296.00           | \$76,886.00                      | 14.00%                |
| <b>National Vietnam Veterans Foundation, Inc. Total</b>                   | <b>\$2,245,366.00</b>  | <b>\$1,981,900.85</b>  | <b>\$263,466.36</b>              | <b>11.73%</b>         |
| <b>National Wheelchair Basketball Association</b>                         |                        |                        |                                  |                       |
| The Heritage Company, Inc.  | \$448,996.00           | \$290,465.97           | \$158,530.79                     | 35.31%                |
| <b>National Wheelchair Basketball Association Total</b>                   | <b>\$448,996.00</b>    | <b>\$290,465.97</b>    | <b>\$158,530.79</b>              | <b>35.31%</b>         |
| <b>National Wildlife Federation</b>                                       |                        |                        |                                  |                       |
| Donor Services Group, LLC   | \$193,942.00           | \$271,579.70           | -\$77,637.70                     | -40.03%               |

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| <b>National Wildlife Federation Total</b>                  | <b>\$193,942.00</b>   | <b>\$271,579.70</b> | <b>-\$77,637.70</b>              | <b>-40.03%</b>        |
| <b>Natural Resources Defense Council, Inc.</b>             |                       |                     |                                  |                       |
| Donor Services Group, LLC                                  | \$172,284.00          | \$153,452.66        | \$18,831.34                      | 10.93%                |
| SD&A Teleservices, Inc.                                    | \$155,343.00          | \$212,420.95        | -\$57,077.93                     | -36.74%               |
| Telefund, Inc.   | \$77,930.00           | \$142,672.00        | -\$64,742.00                     | -83.08%               |
| <b>Natural Resources Defense Council, Inc. Total</b>       | <b>\$405,557.00</b>   | <b>\$508,545.61</b> | <b>-\$102,988.59</b>             | <b>-25.39%</b>        |
| <b>Neighborhood Legal Services Association</b>             |                       |                     |                                  |                       |
| Christine L. Kirby   | \$2,700,453.00        | \$770,050.81        | \$1,930,402.90                   | 71.48%                |
| <b>Neighborhood Legal Services Association Total</b>       | <b>\$2,700,453.00</b> | <b>\$770,050.81</b> | <b>\$1,930,402.90</b>            | <b>71.48%</b>         |
| <b>Neumann University</b>                                  |                       |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.                                  | \$24,389.00           | \$20,872.50         | \$3,516.76                       | 14.42%                |
| <b>Neumann University Total</b>                            | <b>\$24,389.00</b>    | <b>\$20,872.50</b>  | <b>\$3,516.76</b>                | <b>14.42%</b>         |
| <b>North Shore Animal League America, Inc.</b>             |                       |                     |                                  |                       |
| InfoCision, Inc.   | \$479,194.00          | \$239,747.14        | \$239,446.86                     | 49.97%                |
| <b>North Shore Animal League America, Inc. Total</b>       | <b>\$479,194.00</b>   | <b>\$239,747.14</b> | <b>\$239,446.86</b>              | <b>49.97%</b>         |
| <b>Ocean Conservancy, Inc.</b>                             |                       |                     |                                  |                       |
| InfoCision, Inc.   | \$9,005.00            | \$7,068.75          | \$1,936.25                       | 21.50%                |
| <b>Ocean Conservancy, Inc. Total</b>                       | <b>\$9,005.00</b>     | <b>\$7,068.75</b>   | <b>\$1,936.25</b>                | <b>21.50%</b>         |
| <b>OPEN DOORS WITH BROTHER ANDREW, INC.</b>                |                       |                     |                                  |                       |
| InfoCision, Inc.   | \$132,889.00          | \$12,258.96         | \$120,630.04                     | 90.78%                |
| <b>OPEN DOORS WITH BROTHER ANDREW, INC. Total</b>          | <b>\$132,889.00</b>   | <b>\$12,258.96</b>  | <b>\$120,630.04</b>              | <b>90.78%</b>         |
| <b>OPERATION LOOKOUT National Center for Missing Youth</b> |                       |                     |                                  |                       |
| Kars-R-Us.com  | \$65,385.00           | \$46,742.00         | \$18,643.00                      | 28.51%                |

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| <b>OPERATION LOOKOUT National Center for Missing Youth Total</b> |                       |                       |                                  |                       |
| <b>Operation Smile, Inc.</b>                                     | <b>\$65,385.00</b>    | <b>\$46,742.00</b>    | <b>\$18,643.00</b>               | <b>28.51%</b>         |
| Strategic Fundraising, Inc.                                      | \$1,798,032.00        | \$1,776,694.56        | \$21,337.64                      | 1.19%                 |
| <b>Operation Smile, Inc. Total</b>                               | <b>\$1,798,032.00</b> | <b>\$1,776,694.56</b> | <b>\$21,337.64</b>               | <b>1.19%</b>          |
| <b>Organic Consumers Association</b>                             |                       |                       |                                  |                       |
| Hudson Bay Company of Illinois, Inc.                             |                       |                       |                                  |                       |
| <b>Organic Consumers Association Total</b>                       | <b>\$919,859.00</b>   | <b>\$237,362.32</b>   | <b>\$682,496.72</b>              | <b>74.20%</b>         |
| <b>Organic Consumers Association Total</b>                       | <b>\$919,859.00</b>   | <b>\$237,362.32</b>   | <b>\$682,496.72</b>              | <b>74.20%</b>         |
| <b>OXFAM - AMERICA, INC.</b>                                     |                       |                       |                                  |                       |
| Aria Communications Corporation                                  |                       |                       |                                  |                       |
| Commet Marketing Group, Inc.                                     |                       |                       |                                  |                       |
| Telefund, Inc.   |                       |                       |                                  |                       |
| <b>OXFAM - AMERICA, INC. Total</b>                               | <b>\$119,373.00</b>   | <b>\$19,762.17</b>    | <b>\$99,610.83</b>               | <b>83.45%</b>         |
|  |                       |                       |                                  |                       |
| \$64,895.00  | \$85,206.30           | -\$20,311.30          | -31.30%                          |                       |
| \$23,815.00  | \$294,838.15          | -\$271,023.15         | -1138.04%                        |                       |
| <b>OXFAM - AMERICA, INC. Total</b>                               | <b>\$208,083.00</b>   | <b>\$399,806.62</b>   | <b>-\$191,723.62</b>             | <b>-92.14%</b>        |
| <b>Partners In Health, A Nonprofit Corporation</b>               |                       |                       |                                  |                       |
| Telefund, Inc.   |                       |                       |                                  |                       |
| <b>Partners In Health, A Nonprofit Corporation Total</b>         | <b>\$26,012.00</b>    | <b>\$27,276.09</b>    | <b>-\$1,264.09</b>               | <b>-4.86%</b>         |
|  |                       |                       |                                  |                       |
| <b>Partners In Health, A Nonprofit Corporation Total</b>         | <b>\$26,012.00</b>    | <b>\$27,276.09</b>    | <b>-\$1,264.09</b>               | <b>-4.86%</b>         |
| <b>Patients Against Lymphoma</b>                                 |                       |                       |                                  |                       |
| Donation Line LLC  |                       |                       |                                  |                       |
| <b>Patients Against Lymphoma Total</b>                           | <b>\$8,639.00</b>     | <b>\$2,807.90</b>     | <b>\$5,831.60</b>                | <b>67.50%</b>         |
|  |                       |                       |                                  |                       |
| <b>PENN STATE PUBLIC BROADCASTING</b>                            |                       |                       |                                  |                       |
| Phone Bank Systems, Inc.   |                       |                       |                                  |                       |
| <b>PENN STATE PUBLIC BROADCASTING Total</b>                      | <b>\$52,083.00</b>    | <b>\$49,021.18</b>    | <b>\$3,061.82</b>                | <b>5.88%</b>          |
|  |                       |                       |                                  |                       |
| <b>Pennsylvania Chiefs of Police Association</b>                 |                       |                       |                                  |                       |
| Residential Programs, Inc.                                       |                       |                       |                                  |                       |
| <b>Pennsylvania Chiefs of Police Association Total</b>           | <b>\$844,728.00</b>   | <b>\$718,019.25</b>   | <b>\$126,709.28</b>              | <b>15.00%</b>         |

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| <b>Pennsylvania Chiefs of Police Association Total</b>                     | \$844,728.00        | \$718,019.25        | \$126,709.28                     | 15.00%                |
| Pennsylvania Professional Fire Fighters Association                        |                     |                     |                                  |                       |
| Front Line Support, LLC  | \$55,282.00         | \$44,225.00         | \$11,057.00                      | 20.00%                |
| <b>Pennsylvania Professional Fire Fighters Association Total</b>           | <b>\$55,282.00</b>  | <b>\$44,225.00</b>  | <b>\$11,057.00</b>               | <b>20.00%</b>         |
| Pennsylvania Pro-life Federation, Inc.                                     |                     |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION   | \$357,841.00        | \$216,334.00        | \$141,507.00                     | 39.54%                |
| <b>Pennsylvania Pro-Life Federation, Inc. Total</b>                        | <b>\$357,841.00</b> | <b>\$216,334.00</b> | <b>\$141,507.00</b>              | <b>39.54%</b>         |
| Pennsylvania Society for the Prevention of Cruelty to Animals              |                     |                     |                                  |                       |
| Donation Line LLC  | \$82,828.00         | \$24,515.75         | \$58,313.00                      | 70.40%                |
| <b>Pennsylvania Society for the Prevention of Cruelty to Animals Total</b> | <b>\$82,828.00</b>  | <b>\$24,515.75</b>  | <b>\$58,313.00</b>               | <b>70.40%</b>         |
| People for the American Way  |                     |                     |                                  |                       |
| Comnet Marketing Group, Inc.   | \$21,099.00         | \$13,362.00         | \$7,737.00                       | 36.67%                |
| Telefund, Inc.   | \$67,247.00         | \$37,836.70         | \$29,410.30                      | 43.73%                |
| <b>People for the American Way Total</b>                                   | <b>\$88,346.00</b>  | <b>\$51,198.70</b>  | <b>\$37,147.30</b>               | <b>42.05%</b>         |
| People For The Ethical Treatment Of Animals, Inc.                          |                     |                     |                                  |                       |
| Donor Services Group, LLC  | \$0.00              | \$0.00              | \$0.00                           | 0.00%                 |
| InfoCision, Inc.   | \$273,723.00        | \$273,307.28        | \$416.18                         | 0.15%                 |
| <b>People For The Ethical Treatment Of Animals, Inc. Total</b>             | <b>\$273,723.00</b> | <b>\$273,307.28</b> | <b>\$416.18</b>                  | <b>0.15%</b>          |
| Physicians Committee for Responsible Medicine                              |                     |                     |                                  |                       |
| Donor Services Group, LLC  | \$49,034.00         | \$64,601.99         | -\$15,567.99                     | -31.75%               |
| <b>Physicians Committee for Responsible Medicine Total</b>                 | <b>\$49,034.00</b>  | <b>\$64,601.99</b>  | <b>-\$15,567.99</b>              | <b>-31.75%</b>        |
| Pittsburgh Community Broadcasting Corporation                              |                     |                     |                                  |                       |
| Aria Communications Corporation  | \$17,305.00         | \$8,277.47          | \$9,028.43                       | 52.17%                |

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| <b>Center For Car Donations, LLC</b>                        | \$40,425.00           | \$12,692.50           | \$27,732.50                      | 68.60%                |
| <b>Pittsburgh Community Broadcasting Corporation Total</b>  | <b>\$57,730.00</b>    | <b>\$20,969.97</b>    | <b>\$36,760.93</b>               | <b>63.68%</b>         |
| <b>Planned Parenthood Action Fund, Inc.</b>                 |                       |                       |                                  |                       |
| Aria Communications Corporation                             | \$81,845.00           | \$12,064.71           | \$69,781.09                      | 85.26%                |
| Donor Services Group, LLC                                   | \$140,849.00          | \$124,214.86          | \$16,634.14                      | 11.81%                |
| Grassroots Campaigns, Inc.                                  | \$429,135.00          | \$967,273.00          | -\$538,137.32                    | -125.40%              |
| Integral Resources, Inc.                                    | \$224,070.00          | \$240,217.30          | -\$16,146.58                     | -7.21%                |
| <b>Planned Parenthood Action Fund, Inc. Total</b>           | <b>\$875,899.00</b>   | <b>\$1,343,769.87</b> | <b>-\$467,868.67</b>             | <b>-53.42%</b>        |
| <b>Planned Parenthood Federation of America, Inc.</b>       |                       |                       |                                  |                       |
| Aria Communications Corporation                             | \$330,681.00          | \$51,087.56           | \$279,594.38                     | 84.55%                |
| Donor Services Group, LLC                                   | \$2,616,512.00        | \$1,461,085.98        | \$1,155,426.08                   | 44.16%                |
| GORDON & SCHWENKMEYER, INC.                                 | \$163,878.00          | \$240,567.36          | -\$76,689.36                     | -46.80%               |
| Grassroots Campaigns, Inc.                                  | \$811,876.00          | \$2,085,893.00        | -\$1,274,016.37                  | -156.92%              |
| Integral Resources, Inc.                                    | \$77,877.00           | \$100,582.71          | -\$22,704.98                     | -29.15%               |
| SD&A Teleservices, Inc.                                     | \$214,681.00          | \$115,508.40          | \$99,172.60                      | 46.20%                |
| <b>Planned Parenthood Federation of America, Inc. Total</b> | <b>\$4,215,505.00</b> | <b>\$4,054,725.01</b> | <b>\$160,782.35</b>              | <b>3.81%</b>          |
| <b>Prison Fellowship Ministries</b>                         |                       |                       |                                  |                       |
| Strategic Fundraising, Inc.                                 | \$251,840.00          | \$136,869.90          | \$114,970.35                     | 45.65%                |
| <b>Prison Fellowship Ministries Total</b>                   | <b>\$251,840.00</b>   | <b>\$136,869.90</b>   | <b>\$114,970.35</b>              | <b>45.65%</b>         |
| <b>Project Cure, Inc.</b>                                   |                       |                       |                                  |                       |
| BEE, L.C.   | \$2,480,474.00        | \$2,210,217.45        | \$270,256.76                     | 10.90%                |
| <b>Project Cure, Inc. Total</b>                             | <b>\$2,480,474.00</b> | <b>\$2,210,217.45</b> | <b>\$270,256.76</b>              | <b>10.90%</b>         |
| <b>Reading Buccaneers, Inc.</b>                             |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications          | \$2,365.00            | \$1,915.75            | \$449.25                         | 19.00%                |
| <b>Reading Buccaneers, Inc. Total</b>                       | <b>\$2,365.00</b>     | <b>\$1,915.75</b>     | <b>\$449.25</b>                  | <b>19.00%</b>         |

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| <b>Ringgold Band, Inc.</b>                                 |                       |                     |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications         | \$3,172.00            | \$2,220.40          | \$951.60                         | 30.00%                |
| <b>Ringgold Band, Inc. Total</b>                           | <b>\$3,172.00</b>     | <b>\$2,220.40</b>   | <b>\$951.60</b>                  | <b>30.00%</b>         |
| <b>ROTARY INTERNATIONAL D/B/A OXFORD ROTARY CLUB</b>       |                       |                     |                                  |                       |
| Theodore Productions, Inc.                                 | \$17,837.00           | \$15,331.45         | \$2,505.55                       | 14.05%                |
| <b>ROTARY INTERNATIONAL D/B/A OXFORD ROTARY CLUB Total</b> | <b>\$17,837.00</b>    | <b>\$15,331.45</b>  | <b>\$2,505.55</b>                | <b>14.05%</b>         |
| <b>Rouzerville Lions Club</b>                              |                       |                     |                                  |                       |
| Theodore Productions, Inc.                                 | \$28,398.00           | \$23,913.90         | \$4,484.10                       | 15.79%                |
| <b>Rouzerville Lions Club Total</b>                        | <b>\$28,398.00</b>    | <b>\$23,913.90</b>  | <b>\$4,484.10</b>                | <b>15.79%</b>         |
| <b>SAVE THE CHILDREN FEDERATION, INC.</b>                  |                       |                     |                                  |                       |
| Donor Care Center, Inc.                                    | \$356,830.00          | \$608,344.82        | -\$251,514.40                    | -70.49%               |
| Donor Services Group, LLC                                  | \$1,159,543.00        | \$162,035.65        | \$997,508.30                     | 86.03%                |
| <b>SAVE THE CHILDREN FEDERATION, INC. Total</b>            | <b>\$1,516,373.00</b> | <b>\$770,380.47</b> | <b>\$745,993.90</b>              | <b>49.20%</b>         |
| <b>Sayre Athens Lions Club</b>                             |                       |                     |                                  |                       |
| Theodore Productions, Inc.                                 | \$27,160.00           | \$22,845.45         | \$4,314.65                       | 15.89%                |
| <b>Sayre Athens Lions Club Total</b>                       | <b>\$27,160.00</b>    | <b>\$22,845.45</b>  | <b>\$4,314.65</b>                | <b>15.89%</b>         |
| <b>Shamokin Dam Lions Club, Inc.</b>                       |                       |                     |                                  |                       |
| Theodore Productions, Inc.                                 | \$16,474.00           | \$13,991.60         | \$2,482.40                       | 15.07%                |
| <b>Shamokin Dam Lions Club, Inc. Total</b>                 | <b>\$16,474.00</b>    | <b>\$13,991.60</b>  | <b>\$2,482.40</b>                | <b>15.07%</b>         |
| <b>Sierra Club</b>   |                       |                     |                                  |                       |
| Comnet Marketing Group, Inc.                               | \$117,887.00          | \$148,521.99        | -\$30,634.50                     | -25.99%               |
| Donor Services Group, LLC                                  | \$771,213.00          | \$355,566.47        | \$415,646.53                     | 53.90%                |
| SD&A Teleservices, Inc.                                    | \$700,890.00          | \$446,493.09        | \$254,396.91                     | 36.30%                |

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| Telefund, Inc.   | \$1,065,758.00        | \$422,915.74          | \$642,842.73                     | 60.32%                |
| <b>Sierra Club Total</b>                                   | <b>\$2,655,748.00</b> | <b>\$1,373,497.29</b> | <b>\$1,282,251.67</b>            | <b>48.28%</b>         |
| <b>Southern Poverty Law Center, Inc.</b>                   |                       |                       |                                  |                       |
| Grassroots Campaigns, Inc.                                 | \$738,267.00          | \$2,021,577.00        | -\$1,283,309.71                  | -173.83%              |
| Telefund, Inc.   | \$560,364.00          | \$363,202.20          | \$197,162.56                     | 35.18%                |
| Harris Marketing Group                                     | \$262,514.00          | \$172,261.61          | \$90,252.84                      | 34.38%                |
| <b>Southern Poverty Law Center, Inc. Total</b>             | <b>\$1,561,145.00</b> | <b>\$2,557,040.81</b> | <b>-\$995,894.31</b>             | <b>-63.79%</b>        |
| <b>State University of Iowa Foundation</b>                 |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.                                  | \$2,239,032.00        | \$1,398,706.34        | \$840,325.93                     | 37.53%                |
| <b>State University of Iowa Foundation Total</b>           | <b>\$2,239,032.00</b> | <b>\$1,398,706.34</b> | <b>\$840,325.93</b>              | <b>37.53%</b>         |
| <b>Stony Brook University</b>                              |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.                                  | \$1,182,207.00        | \$772,304.24          | \$409,902.76                     | 34.67%                |
| <b>Stony Brook University Total</b>                        | <b>\$1,182,207.00</b> | <b>\$772,304.24</b>   | <b>\$409,902.76</b>              | <b>34.67%</b>         |
| <b>Tabor Community Services, Inc.</b>                      |                       |                       |                                  |                       |
| Donation Line LLC  | \$1,570.00            | \$554.00              | \$1,016.00                       | 64.71%                |
| <b>Tabor Community Services, Inc. Total</b>                | <b>\$1,570.00</b>     | <b>\$554.00</b>       | <b>\$1,016.00</b>                | <b>64.71%</b>         |
| <b>The Amyotrophic Lateral Sclerosis Association</b>       |                       |                       |                                  |                       |
| Strategic Fundraising, Inc.                                | \$95,117.00           | \$90,285.10           | \$4,831.90                       | 5.08%                 |
| <b>The Amyotrophic Lateral Sclerosis Association Total</b> | <b>\$95,117.00</b>    | <b>\$90,285.10</b>    | <b>\$4,831.90</b>                | <b>5.08%</b>          |
| <b>The AOPA Foundation, Inc.</b>                           |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$144,305.00          | \$67,188.25           | \$77,116.75                      | 53.44%                |
| <b>The AOPA Foundation, Inc. Total</b>                     | <b>\$144,305.00</b>   | <b>\$67,188.25</b>    | <b>\$77,116.75</b>               | <b>53.44%</b>         |
| <b>The Chesapeake Bay Foundation, Inc.</b>                 |                       |                       |                                  |                       |

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| Donor Services Group, LLC   | \$5,156.00            | \$6,012.67            | -\$856.67                        | -16.62%               |
| SD&A Teleservices, Inc.   | \$3,444.00            | \$7,104.30            | -\$3,660.30                      | -106.28%              |
| <b>The Chesapeake Bay Foundation, Inc. Total</b>  | <b>\$8,600.00</b>     | <b>\$13,116.97</b>    | <b>-\$4,516.97</b>               | <b>-52.52%</b>        |
| <br>  |                       |                       |                                  |                       |
| <b>The Foundation Fighting Blindness, Inc.</b>  |                       |                       |                                  |                       |
| Strategic Fundraising, Inc.   | \$275,200.00          | \$233,885.00          | \$41,315.03                      | 15.01%                |
| <b>The Foundation Fighting Blindness, Inc. Total</b>                                      | <b>\$275,200.00</b>   | <b>\$233,885.00</b>   | <b>\$41,315.03</b>               | <b>15.01%</b>         |
| <br>  |                       |                       |                                  |                       |
| <b>The Foundation for a Christian Civilization, Inc.</b>                                  |                       |                       |                                  |                       |
| Donor Care Center, Inc.   | \$82,362.00           | \$196,133.98          | -\$113,771.28                    | -138.14%              |
| <b>The Foundation for a Christian Civilization, Inc. Total</b>                            | <b>\$82,362.00</b>    | <b>\$196,133.98</b>   | <b>-\$113,771.28</b>             | <b>-138.14%</b>       |
| <br>  |                       |                       |                                  |                       |
| <b>THE FUND FOR ANIMALS, INC.</b>   |                       |                       |                                  |                       |
| Donor Services Group, LLC   | \$59,788.00           | \$98,512.25           | -\$38,724.25                     | -64.77%               |
| <b>THE FUND FOR ANIMALS, INC. Total</b>   | <b>\$59,788.00</b>    | <b>\$98,512.25</b>    | <b>-\$38,724.25</b>              | <b>-64.77%</b>        |
| <br>  |                       |                       |                                  |                       |
| <b>The Gift of Sunshine, Inc.</b>   |                       |                       |                                  |                       |
| Donation Line LLC   | \$5,685.00            | \$1,557.00            | \$4,128.00                       | 72.61%                |
| <b>The Gift of Sunshine, Inc. Total</b>   | <b>\$5,685.00</b>     | <b>\$1,557.00</b>     | <b>\$4,128.00</b>                | <b>72.61%</b>         |
| <br>  |                       |                       |                                  |                       |
| <b>The Humane Society of the United States</b>  |                       |                       |                                  |                       |
| Donor Services Group, LLC   | \$4,121,600.00        | \$4,585,676.41        | -\$464,076.41                    | -11.26%               |
| Fine Line Communications Ltd.   | \$480,857.00          | \$14,464.80           | \$466,392.70                     | 96.99%                |
| InfoCision, Inc.  | \$473,290.00          | \$140,759.36          | \$332,530.64                     | 70.26%                |
| <b>The Humane Society of the United States Total</b>                                      | <b>\$5,075,747.00</b> | <b>\$4,740,900.57</b> | <b>\$334,846.93</b>              | <b>6.60%</b>          |
| <br>  |                       |                       |                                  |                       |
| <b>The Jane Goodall Institute for Wildlife Research, Education and Conservation</b>       |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.  | \$17,551.00           | \$6,831.00            | \$10,720.00                      | 61.08%                |
| Donor Services Group, LLC   | \$22,574.00           | \$32,986.35           | -\$10,412.35                     | -46.13%               |
| <b>The Jane Goodall Institute for Wildlife Research, Education and Conservation Total</b> | <b>\$40,125.00</b>    | <b>\$39,817.35</b>    | <b>\$307.65</b>                  | <b>0.77%</b>          |

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| <b>The Leukemia &amp; Lymphoma Society, Inc.</b>          |                       |                       |                                  |                       |
| Donor Care Center, Inc.                                   | \$479,085.00          | \$245,079.72          | \$234,006.12                     | 48.84%                |
| InfoCision, Inc.  | \$5,395,787.00        | \$2,639,648.01        | \$2,756,139.68                   | 51.08%                |
| Outerwall, Inc. DBA Coinstar                              | \$1,272,664.00        | \$95,519.82           | \$1,177,145.05                   | 92.49%                |
| <b>The Leukemia &amp; Lymphoma Society, Inc. Total</b>    | <b>\$7,147,536.00</b> | <b>\$2,980,247.55</b> | <b>\$4,167,290.85</b>            | <b>58.30%</b>         |
| <b>The Metropolitan Museum of Art</b>                     |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.                              | \$87,756.00           | \$39,259.76           | \$48,496.24                      | 55.26%                |
| Donor Services Group, LLC                                 | \$779,329.00          | \$186,339.29          | \$592,989.71                     | 76.09%                |
| <b>The Metropolitan Museum of Art Total</b>               | <b>\$867,085.00</b>   | <b>\$225,599.05</b>   | <b>\$641,485.95</b>              | <b>73.98%</b>         |
| <b>The National Cancer Coalition, Inc.</b>                |                       |                       |                                  |                       |
| Midwest Publishing - DN, Inc.                             | \$2,159,540.00        | \$1,835,609.53        | \$323,931.08                     | 15.00%                |
| Statewide Appeal, Inc.                                    | \$44,624.00           | \$37,930.60           | \$6,693.64                       | 15.00%                |
| The Heritage Company, Inc.                                | \$408,616.00          | \$305,410.87          | \$103,205.63                     | 25.26%                |
| <b>The National Cancer Coalition, Inc. Total</b>          | <b>\$2,612,780.00</b> | <b>\$2,178,951.00</b> | <b>\$433,830.35</b>              | <b>16.60%</b>         |
| <b>THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.</b>       |                       |                       |                                  |                       |
| Donation Assist, LTD.                                     | \$237,197.00          | \$171,075.68          | \$66,122.25                      | 27.88%                |
| The Heritage Company, Inc.                                | \$3,697,880.00        | \$2,021,043.99        | \$1,676,836.61                   | 45.35%                |
| Allan Management Services, Inc.                           | \$12,576.00           | \$20,708.81           | -\$8,132.55                      | -64.67%               |
| <b>THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. Total</b> | <b>\$3,947,653.00</b> | <b>\$2,212,828.48</b> | <b>\$1,734,826.31</b>            | <b>43.95%</b>         |
| <b>The Nature Conservancy</b>                             |                       |                       |                                  |                       |
| Donor Services Group, LLC                                 | \$1,026,340.00        | \$557,975.44          | \$468,364.56                     | 45.63%                |
| SD&A Teleservices, Inc.                                   | \$56,717.00           | \$84,095.85           | -\$27,378.85                     | -48.27%               |
| Strategic Fundraising, Inc.                               | \$233,855.00          | \$351,561.03          | -\$117,706.03                    | -50.33%               |
| <b>The Nature Conservancy Total</b>                       | <b>\$1,316,912.00</b> | <b>\$993,632.32</b>   | <b>\$323,279.68</b>              | <b>24.55%</b>         |

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| <b>The Optimist Club of Gettysburg, Inc.</b>  |                         |                         |                                  |                       |
| Theodore Productions, Inc.  | \$23,487.00             | \$19,103.95             | \$4,383.05                       | 18.66%                |
| <b>The Optimist Club of Gettysburg, Inc. Total</b>  | <b>\$23,487.00</b>      | <b>\$19,103.95</b>      | <b>\$4,383.05</b>                | <b>18.66%</b>         |
| <b>The Pennsylvania Ballet Association</b>  |                         |                         |                                  |                       |
| DCM, Inc.   | \$121,092.00            | \$47,540.92             | \$73,551.13                      | 60.74%                |
| <b>The Pennsylvania Ballet Association Total</b>  | <b>\$121,092.00</b>     | <b>\$47,540.92</b>      | <b>\$73,551.13</b>               | <b>60.74%</b>         |
| <b>The Roger Wyburn-Mason &amp; Jack M. Blount Foundation for the Eradication of Rheumatoid Disease BEE, L.C.</b>       |                         |                         |                                  |                       |
| The Roger Wyburn-Mason & Jack M. Blount Foundation for the Eradication of Rheumatoid Disease BEE, L.C. Total            | \$389,037.00            | \$331,825.20            | \$57,212.69                      | 14.71%                |
| <b>The Roger Wyburn-Mason &amp; Jack M. Blount Foundation for the Eradication of Rheumatoid Disease BEE, L.C. Total</b> | <b>\$389,037.00</b>     | <b>\$331,825.20</b>     | <b>\$57,212.69</b>               | <b>14.71%</b>         |
| <b>The U.S. Charitable Gift Trust</b>   |                         |                         |                                  |                       |
| Eaton Vance Distributors, Inc.  | \$817,586,742.00        | \$519,418,341.25        | \$298,168,400.75                 | 36.47%                |
| <b>The U.S. Charitable Gift Trust Total</b>   | <b>\$817,586,742.00</b> | <b>\$519,418,341.25</b> | <b>\$298,168,400.75</b>          | <b>36.47%</b>         |
| <b>THE UNIVERSITY OF CONNECTICUT FOUNDATION INC.</b>  |                         |                         |                                  |                       |
| Ruffalo Noel Levitz, LLC.   | \$1,595,521.00          | \$1,373,112.60          | \$222,408.68                     | 13.94%                |
| <b>THE UNIVERSITY OF CONNECTICUT FOUNDATION INC. Total</b>  | <b>\$1,595,521.00</b>   | <b>\$1,373,112.60</b>   | <b>\$222,408.68</b>              | <b>13.94%</b>         |
| <b>The University of Connecticut Law School Foundation, Inc.</b>  |                         |                         |                                  |                       |
| Ruffalo Noel Levitz, LLC.   | \$30,088.00             | \$18,208.24             | \$11,880.17                      | 39.48%                |
| <b>The University of Connecticut Law School Foundation, Inc. Total</b>  | <b>\$30,088.00</b>      | <b>\$18,208.24</b>      | <b>\$11,880.17</b>               | <b>39.48%</b>         |
| <b>The Wilderness Society</b>   |                         |                         |                                  |                       |
| Comnet Marketing Group, Inc.  | \$14,977.00             | \$14,048.50             | \$928.50                         | 6.20%                 |
| Donor Services Group, LLC   | \$139,433.00            | \$141,638.27            | -\$2,205.27                      | -1.58%                |
| <b>The Wilderness Society Total</b>   | <b>\$154,410.00</b>     | <b>\$155,686.77</b>     | <b>-\$1,276.77</b>               | <b>-0.83%</b>         |

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| <b>9to5, National Association of Working Women</b>                    |                     |                     |                                  |                       |
| Hudson Bay Company of Illinois, Inc.                                  | \$10,235.00         | \$1,829.08          | \$8,405.92                       | 82.13%                |
| <b>9to5, National Association of Working Women Total</b>              | <b>\$10,235.00</b>  | <b>\$1,829.08</b>   | <b>\$8,405.92</b>                | <b>82.13%</b>         |
| <b>AAA Scholarship Foundation, Inc.</b>                               |                     |                     |                                  |                       |
| KV & Associates   | \$500,000.00        | \$20,000.00         | \$480,000.00                     | 96.00%                |
| <b>AAA Scholarship Foundation, Inc. Total</b>                         | <b>\$500,000.00</b> | <b>\$20,000.00</b>  | <b>\$480,000.00</b>              | <b>96.00%</b>         |
| <b>ABRAMSON CANCER CENTER OF THE UNIVERSITY OF PENNSYLVANIA</b>       |                     |                     |                                  |                       |
| Harris Connect, LLC   | \$3,075.00          | \$36,686.00         | -\$33,611.00                     | -1093.04%             |
| <b>ABRAMSON CANCER CENTER OF THE UNIVERSITY OF PENNSYLVANIA Total</b> | <b>\$3,075.00</b>   | <b>\$36,686.00</b>  | <b>-\$33,611.00</b>              | <b>-1093.04%</b>      |
| <b>Allentown Rescue Mission, Inc</b>                                  |                     |                     |                                  |                       |
| Gateway Communications, Inc.  | \$12,065.00         | \$6,788.00          | \$5,277.00                       | 43.74%                |
| <b>Allentown Rescue Mission, Inc Total</b>                            | <b>\$12,065.00</b>  | <b>\$6,788.00</b>   | <b>\$5,277.00</b>                | <b>43.74%</b>         |
| <b>Alpha Omicron Pi Foundation</b>                                    |                     |                     |                                  |                       |
| Aria Communications Corporation                                       | \$27,910.00         | \$18,068.30         | \$9,841.70                       | 35.26%                |
| <b>Alpha Omicron Pi Foundation Total</b>                              | <b>\$27,910.00</b>  | <b>\$18,068.30</b>  | <b>\$9,841.70</b>                | <b>35.26%</b>         |
| <b>American Association of University Women, Inc</b>                  |                     |                     |                                  |                       |
| Comnet Marketing Group, Inc.  | \$16,832.00         | \$22,928.75         | -\$6,096.25                      | -36.22%               |
| GORDON & SCHWENKMEYER, INC.   | \$62,234.00         | \$72,353.49         | -\$10,118.53                     | -16.26%               |
| SD&A Teleservices, Inc.   | \$10,019.00         | \$14,267.00         | -\$4,248.00                      | -42.40%               |
| Telefund, Inc.  | \$0.00              | \$0.00              | \$0.00                           | 0.00%                 |
| <b>American Association of University Women, Inc Total</b>            | <b>\$89,085.00</b>  | <b>\$109,549.24</b> | <b>-\$20,462.78</b>              | <b>*22.97%</b>        |
| <b>American Civil Liberties Union Foundation, Inc.</b>                |                     |                     |                                  |                       |
| Donor Services Group, LLC   | \$203,141.00        | \$56,236.06         | \$146,904.94                     | 72.32%                |
| <b>American Civil Liberties Union Foundation, Inc. Total</b>          | <b>\$203,141.00</b> | <b>\$56,236.06</b>  | <b>\$146,904.94</b>              | <b>72.32%</b>         |

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| <b>American Family Association, Inc</b>                          |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$803,770.00          | \$457,880.15          | \$345,890.02                     | 43.03%                |
| <b>American Family Association, Inc Total</b>                    | <b>\$803,770.00</b>   | <b>\$457,880.15</b>   | <b>\$345,890.02</b>              | <b>43.03%</b>         |
| <b>American Film Institute</b>                                   |                       |                       |                                  |                       |
| Donor Services Group, LLC  | \$8,310.00            | \$10,505.05           | -\$2,195.05                      | -26.41%               |
| <b>American Film Institute Total</b>                             | <b>\$8,310.00</b>     | <b>\$10,505.05</b>    | <b>-\$2,195.05</b>               | <b>-26.41%</b>        |
| <b>American Lebanese Syrian Associated Charities, Inc.</b>       |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$5,475,539.00        | \$3,689,559.28        | \$1,785,980.11                   | 32.62%                |
| MDS COMMUNICATIONS CORPORATION                                   | \$1,403,066.00        | \$1,178,749.00        | \$224,317.00                     | 15.99%                |
| Strategic Fundraising, Inc.                                      | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>American Lebanese Syrian Associated Charities, Inc. Total</b> | <b>\$6,878,605.00</b> | <b>\$4,868,308.28</b> | <b>\$2,010,297.11</b>            | <b>29.23%</b>         |
| <b>AMERICAN LEPROSY MISSIONS, INC.</b>                           |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$155,059.00          | \$63,479.82           | \$91,579.69                      | 59.06%                |
| <b>AMERICAN LEPROSY MISSIONS, INC. Total</b>                     | <b>\$155,059.00</b>   | <b>\$63,479.82</b>    | <b>\$91,579.69</b>               | <b>59.06%</b>         |
| <b>Americans for Prosperity</b>                                  |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                                   | \$21,245.00           | \$13,510.00           | \$7,735.00                       | 36.41%                |
| The Heritage Company, Inc.                                       | \$34,984.00           | \$29,825.50           | \$5,159.03                       | 14.75%                |
| <b>Americans for Prosperity Total</b>                            | <b>\$56,229.00</b>    | <b>\$43,335.50</b>    | <b>\$12,894.03</b>               | <b>22.93%</b>         |
| <b>Americans United for Life</b>                                 |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                                   | \$147,991.00          | \$80,187.00           | \$67,804.00                      | 45.82%                |
| <b>Americans United for Life Total</b>                           | <b>\$147,991.00</b>   | <b>\$80,187.00</b>    | <b>\$67,804.00</b>               | <b>45.82%</b>         |
| <b>AmeriCares Foundation, Inc.</b>                               |                       |                       |                                  |                       |
| Donor Services Group, LLC  | \$1,140,484.00        | \$257,487.99          | \$882,996.01                     | 77.42%                |

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| InfoCision, Inc.                                    | \$14,955.00           | \$6,258.53          | \$8,696.47                       | 58.15%                |
| SD&A Teleservices, Inc.                             | \$34,749.00           | \$23,280.17         | \$11,468.83                      | 33.00%                |
| <b>Americares Foundation, Inc. Total</b>            | <b>\$1,190,188.00</b> | <b>\$287,026.69</b> | <b>\$903,161.31</b>              | <b>75.88%</b>         |
| Amnesty International Of The USA, Inc.              |                       |                     |                                  |                       |
| Commet Marketing Group, Inc.                        | \$61,577.00           | \$114,747.60        | -\$53,170.10                     | -86.35%               |
| Donor Services Group, LLC                           | \$138,647.00          | \$61,627.60         | \$77,019.40                      | 55.55%                |
| GORDON & SCHWENKMEYER, INC.                         | \$21,175.00           | \$19,109.28         | \$2,065.85                       | 9.76%                 |
| SD&A Teleservices, Inc.                             | \$142,998.00          | \$89,797.50         | \$53,200.58                      | 37.20%                |
| Telefund, Inc.                                      | \$2,240.00            | \$5,099.28          | -\$2,859.28                      | -127.65%              |
| <b>Amnesty International Of The USA, Inc. Total</b> | <b>\$366,637.00</b>   | <b>\$290,381.26</b> | <b>\$76,256.45</b>               | <b>20.80%</b>         |
| AMVETS National Service Foundation                  |                       |                     |                                  |                       |
| Donation Assist, LTD.                               | \$18,821.00           | \$13,570.15         | \$5,251.45                       | 27.90%                |
| <b>AMVETS National Service Foundation Total</b>     | <b>\$18,821.00</b>    | <b>\$13,570.15</b>  | <b>\$5,251.45</b>                | <b>27.90%</b>         |
| Animal Care and Control Team                        |                       |                     |                                  |                       |
| Donation Line LLC                                   | \$3,287.00            | \$1,037.40          | \$2,249.60                       | 68.44%                |
| <b>Animal Care and Control Team Total</b>           | <b>\$3,287.00</b>     | <b>\$1,037.40</b>   | <b>\$2,249.60</b>                | <b>68.44%</b>         |
| Animal Legal Defense Fund, Inc.                     |                       |                     |                                  |                       |
| Donor Services Group, LLC                           | \$35,791.00           | \$51,828.75         | -\$16,037.75                     | -44.81%               |
| GORDON & SCHWENKMEYER, INC.                         | \$7,991.00            | \$10,940.05         | -\$2,948.71                      | -36.90%               |
| <b>Animal Legal Defense Fund, Inc. Total</b>        | <b>\$43,782.00</b>    | <b>\$62,768.80</b>  | <b>-\$18,986.46</b>              | <b>-43.37%</b>        |
| Association for Police Officers Inc.                |                       |                     |                                  |                       |
| Menacola Marketing, Inc.                            | \$247,483.00          | \$216,573.31        | \$30,910.24                      | 12.49%                |
| <b>Association for Police Officers Inc. Total</b>   | <b>\$247,483.00</b>   | <b>\$216,573.31</b> | <b>\$30,910.24</b>               | <b>12.49%</b>         |
| Autism Speaks, Inc.                                 |                       |                     |                                  |                       |

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| Outerwall, Inc. DBA Coinstar                                      | \$10,398.00         | \$779.94            | \$9,618.98                       | 92.51%                |
| <b>Autism Speaks, Inc. Total</b>                                  | <b>\$10,398.00</b>  | <b>\$779.94</b>     | <b>\$9,618.98</b>                | <b>92.51%</b>         |
| <b>Avon Products Foundation, Inc.</b>                             |                     |                     |                                  |                       |
| Donor Services Group, LLC   |                     |                     |                                  |                       |
| <b>Avon Products Foundation, Inc. Total</b>                       | <b>\$103,051.00</b> | <b>\$357,008.36</b> | <b>-\$253,957.36</b>             | <b>-246.44%</b>       |
| <b>Avon Products Foundation, Inc. Total</b>                       | <b>\$103,051.00</b> | <b>\$357,008.36</b> | <b>-\$253,957.36</b>             | <b>-246.44%</b>       |
| <b>Ballet Theatre Foundation, Inc.</b>                            |                     |                     |                                  |                       |
| DCM, Inc.   |                     |                     |                                  |                       |
| <b>Ballet Theatre Foundation, Inc. Total</b>                      | <b>\$848,766.00</b> | <b>\$237,345.25</b> | <b>\$611,420.75</b>              | <b>72.04%</b>         |
| <b>Ballet Theatre Foundation, Inc. Total</b>                      | <b>\$848,766.00</b> | <b>\$237,345.25</b> | <b>\$611,420.75</b>              | <b>72.04%</b>         |
| <b>BARNARD COLLEGE</b>  |                     |                     |                                  |                       |
| Harris Connect, LLC   |                     |                     |                                  |                       |
| <b>BARNARD COLLEGE Total</b>                                      | <b>\$194,110.00</b> | <b>\$123,781.65</b> | <b>\$70,328.79</b>               | <b>36.23%</b>         |
| <b>BARNARD COLLEGE Total</b>                                      | <b>\$194,110.00</b> | <b>\$123,781.65</b> | <b>\$70,328.79</b>               | <b>36.23%</b>         |
| <b>Be The Match Foundation</b>                                    |                     |                     |                                  |                       |
| Aria Communications Corporation                                   |                     |                     |                                  |                       |
| <b>Be The Match Foundation Total</b>                              | <b>\$7,776.00</b>   | <b>\$8,585.50</b>   | <b>-\$809.50</b>                 | <b>-10.41%</b>        |
| <b>Be The Match Foundation Total</b>                              | <b>\$7,776.00</b>   | <b>\$8,585.50</b>   | <b>-\$809.50</b>                 | <b>-10.41%</b>        |
| <b>Berks Catholic Youth Football and Cheerleading</b>             |                     |                     |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications                |                     |                     |                                  |                       |
| <b>Berks Catholic Youth Football and Cheerleading Total</b>       | <b>\$6,045.00</b>   | <b>\$4,231.50</b>   | <b>\$1,813.50</b>                | <b>30.00%</b>         |
| <b>Berks Catholic Youth Football and Cheerleading Total</b>       | <b>\$6,045.00</b>   | <b>\$4,231.50</b>   | <b>\$1,813.50</b>                | <b>30.00%</b>         |
| <b>BrightFocus Foundation</b>                                     |                     |                     |                                  |                       |
| Strategic Fundraising, Inc.                                       |                     |                     |                                  |                       |
| <b>BrightFocus Foundation Total</b>                               | <b>\$64,727.00</b>  | <b>\$80,495.00</b>  | <b>-\$15,768.00</b>              | <b>-24.36%</b>        |
| <b>BrightFocus Foundation Total</b>                               | <b>\$64,727.00</b>  | <b>\$80,495.00</b>  | <b>-\$15,768.00</b>              | <b>-24.36%</b>        |
| <b>CENTRAL SUFFOLK HOSPITAL D/B/A/ PECONIC BAY MEDICAL CENTER</b> |                     |                     |                                  |                       |
| Harris Connect, LLC   |                     |                     |                                  |                       |
| <b>CENTRAL SUFFOLK HOSPITAL D/B/A/ PECONIC BAY MEDICAL CEI</b>    | <b>\$16,547.00</b>  | <b>\$63,069.48</b>  | <b>-\$46,521.98</b>              | <b>-281.15%</b>       |
| <b>CENTRAL SUFFOLK HOSPITAL D/B/A/ PECONIC BAY MEDICAL CEI</b>    | <b>\$16,547.00</b>  | <b>\$63,069.48</b>  | <b>-\$46,521.98</b>              | <b>-281.15%</b>       |

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| <b>Christians Advocates Serving Evangelism, Inc.</b>                       |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$1,523,900.00        | \$339,751.43          | \$1,184,149.37                   | 77.71%                |
| MDS COMMUNICATIONS CORPORATION   | \$3,692,852.00        | \$525,771.00          | \$3,167,081.00                   | 85.76%                |
| Strategic Fundraising, Inc.  | \$273,422.00          | \$273,422.80          | \$0.00                           | 0.00%                 |
| <b>Christians Advocates Serving Evangelism, Inc. Total</b>                 | <b>\$5,490,174.00</b> | <b>\$1,138,945.23</b> | <b>\$4,351,230.37</b>            | <b>79.25%</b>         |
| <b>Concerned Women for America Legislative Action Committee</b>            |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$350,445.00          | \$350,436.75          | \$8.35                           | 0.00%                 |
| Strategic Fundraising, Inc.  | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>Concerned Women for America Legislative Action Committee Total</b>      | <b>\$350,445.00</b>   | <b>\$350,436.75</b>   | <b>\$8.35</b>                    | <b>0.00%</b>          |
| <b>Cooperative for Assistance and Relief Everywhere, Inc. (CARE)</b>       |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION   | \$5,905,888.00        | \$3,503,337.00        | \$2,402,551.00                   | 40.68%                |
| <b>Cooperative for Assistance and Relief Everywhere, Inc. (CARE) Total</b> | <b>\$5,905,888.00</b> | <b>\$3,503,337.00</b> | <b>\$2,402,551.00</b>            | <b>40.68%</b>         |
| <b>CORNELL LABORATORY OF ORNITHOLOGY</b>                                   |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.   | \$45,693.00           | \$24,590.44           | \$21,103.06                      | 46.18%                |
| <b>CORNELL LABORATORY OF ORNITHOLOGY Total</b>                             | <b>\$45,693.00</b>    | <b>\$24,590.44</b>    | <b>\$21,103.06</b>               | <b>46.18%</b>         |
| <b>Covenant House</b>  |                       |                       |                                  |                       |
| Donor Services Group, LLC  | \$58,246.00           | \$230,491.28          | -\$172,245.28                    | -295.72%              |
| <b>Covenant House Total</b>  | <b>\$58,246.00</b>    | <b>\$230,491.28</b>   | <b>-\$172,245.28</b>             | <b>-295.72%</b>       |
| <b>Declaration Alliance</b>  |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$30,916.00           | \$35,193.01           | -\$4,276.60                      | -13.83%               |
| <b>Declaration Alliance Total</b>  | <b>\$30,916.00</b>    | <b>\$35,193.01</b>    | <b>-\$4,276.60</b>               | <b>-13.83%</b>        |
| <b>Dogs Deserve Better Inc</b>   |                       |                       |                                  |                       |
| Donation Line LLC  | \$25,945.00           | \$8,673.51            | \$17,271.55                      | 66.57%                |

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| <b>Dogs Deserve Better Inc Total</b>                                     | <b>\$25,945.00</b>    | <b>\$8,673.51</b>     | <b>\$17,271.55</b>               | <b>66.57%</b>         |
| <b>Emmaus Home Run Club</b>  |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications                       | \$3,915.00            | \$2,544.75            | \$1,370.25                       | 35.00%                |
| <b>Emmaus Home Run Club Total</b>  | <b>\$3,915.00</b>     | <b>\$2,544.75</b>     | <b>\$1,370.25</b>                | <b>35.00%</b>         |
| <b>Enlisted Association of the National Guard of the United States</b>   |                       |                       |                                  |                       |
| The Heritage Company, Inc.   | \$944,362.00          | \$615,762.80          | \$328,599.41                     | 34.80%                |
| <b>Enlisted Association of the National Guard of the United States ]</b> | <b>\$944,362.00</b>   | <b>\$615,762.80</b>   | <b>\$328,599.41</b>              | <b>34.80%</b>         |
| <b>Essential Public Media, Inc.</b>                                      |                       |                       |                                  |                       |
| Aria Communications Corporation  | \$21,517.00           | \$8,082.69            | \$13,434.31                      | 62.44%                |
| Center For Car Donations, LLC  | \$74,750.00           | \$19,727.93           | \$55,022.07                      | 73.61%                |
| <b>Essential Public Media, Inc. Total</b>                                | <b>\$96,267.00</b>    | <b>\$27,810.62</b>    | <b>\$68,456.38</b>               | <b>71.11%</b>         |
| <b>Exeter Football Parents Club</b>                                      |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications                       | \$13,500.00           | \$9,340.00            | \$4,160.00                       | 30.81%                |
| <b>Exeter Football Parents Club Total</b>                                | <b>\$13,500.00</b>    | <b>\$9,340.00</b>     | <b>\$4,160.00</b>                | <b>30.81%</b>         |
| <b>Firefighters Charitable Foundation, Inc.</b>                          |                       |                       |                                  |                       |
| Courtesy Call, Inc.  | \$36,657.00           | \$32,258.16           | \$4,398.84                       | 12.00%                |
| JAK PRODUCTIONS, INC.  | \$1,357,978.00        | \$1,194,935.29        | \$163,043.43                     | 12.01%                |
| Midwest Publishing - DN, Inc.  | \$3,306,291.00        | \$2,876,473.67        | \$429,817.95                     | 13.00%                |
| Organizational Development, Inc.   | \$15,538.00           | \$13,363.45           | \$2,175.45                       | 14.00%                |
| Statewide Appeal, Inc.   | \$116,750.00          | \$103,908.00          | \$12,842.56                      | 11.00%                |
| Community Call, Inc.   | \$36,624.00           | \$32,229.59           | \$4,394.94                       | 12.00%                |
| <b>Firefighters Charitable Foundation, Inc. Total</b>                    | <b>\$4,869,838.00</b> | <b>\$4,253,168.16</b> | <b>\$616,673.17</b>              | <b>12.66%</b>         |
| <b>Firefighters Support Foundation, Inc.</b>                             |                       |                       |                                  |                       |
| Outreach Calling   | \$322,008.00          | \$289,808.53          | \$32,200.89                      | 10.00%                |

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|---|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>Innovative Teleservices Inc.</b>                   | \$64,248.00           | \$57,823.00           | \$6,425.00                       | 10.00%                |
| <b>Firefighters Support Foundation, Inc. Total</b>    | <b>\$386,256.00</b>   | <b>\$347,631.53</b>   | <b>\$38,625.89</b>               | <b>10.00%</b>         |
| <b>Frick Art &amp; Historical Center, Inc.</b>        | \$12,455.00           | \$8,686.72            | \$3,768.78                       | 30.26%                |
| <b>Comnet Marketing Group, Inc.</b>                   | \$12,455.00           | \$8,686.72            | \$3,768.78                       | 30.26%                |
| <b>Frick Art &amp; Historical Center, Inc. Total</b>  |                       |                       |                                  |                       |
| <b>Friends of WV Public Broadcasting, Inc</b>         |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.                          | \$16,530.00           | \$8,665.10            | \$7,864.90                       | 47.58%                |
| <b>Friends of WV Public Broadcasting, Inc Total</b>   | <b>\$16,530.00</b>    | <b>\$8,665.10</b>     | <b>\$7,864.90</b>                | <b>47.58%</b>         |
| <b>Gannon University</b>                              |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.                             | \$129,640.00          | \$126,736.42          | \$2,904.14                       | 2.24%                 |
| <b>Gannon University Total</b>                        | <b>\$129,640.00</b>   | <b>\$126,736.42</b>   | <b>\$2,904.14</b>                | <b>2.24%</b>          |
| <b>Governor Mifflin Baseball Club</b>                 |                       |                       |                                  |                       |
| Reck's Enterprises, Inc. DBA Rieck's Publications     | \$7,005.00            | \$4,553.25            | \$2,451.75                       | 35.00%                |
| <b>Governor Mifflin Baseball Club Total</b>           | <b>\$7,005.00</b>     | <b>\$4,553.25</b>     | <b>\$2,451.75</b>                | <b>35.00%</b>         |
| <b>Greenpeace Fund, Inc.</b>                          |                       |                       |                                  |                       |
| Aria Communications Corporation                       | \$24,983.00           | \$5,081.13            | \$19,901.87                      | 79.66%                |
| Donor Services Group, LLC                             | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>Greenpeace Fund, Inc. Total</b>                    | <b>\$24,983.00</b>    | <b>\$5,081.13</b>     | <b>\$19,901.87</b>               | <b>79.66%</b>         |
| <b>Habitat for Humanity International, Inc.</b>       |                       |                       |                                  |                       |
| Donor Services Group, LLC                             | \$6,974,612.00        | \$2,247,666.55        | \$4,726,946.01                   | 67.77%                |
| InfoCision, Inc.                                      | \$466,804.00          | \$277,781.17          | \$189,022.83                     | 40.49%                |
| MDS COMMUNICATIONS CORPORATION                        | \$1,170,018.00        | \$394,071.00          | \$775,947.00                     | 66.32%                |
| Strategic Fundraising, Inc.                           | \$312,379.00          | \$497,371.36          | -\$184,992.22                    | -59.22%               |
| <b>Habitat for Humanity International, Inc. Total</b> | <b>\$8,923,813.00</b> | <b>\$3,416,890.08</b> | <b>\$5,506,923.62</b>            | <b>61.71%</b>         |

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| <b>Help The Vets, Inc.</b>   |                        |                        |                                  |                       |
| Courtesy Call, Inc.  | \$1,025,901.00         | \$923,311.21           | \$102,590.14                     | 10.00%                |
| <b>Help The Vets, Inc. Total</b>                                   | <b>\$1,025,901.00</b>  | <b>\$923,311.21</b>    | <b>\$102,590.14</b>              | <b>10.00%</b>         |
| <b>Holt International Children's Service, Inc.</b>                 |                        |                        |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                                     | \$141,852.00           | \$74,503.00            | \$67,349.00                      | 47.48%                |
| <b>Holt International Children's Services, Inc. Total</b>          | <b>\$141,852.00</b>    | <b>\$74,503.00</b>     | <b>\$67,349.00</b>               | <b>47.48%</b>         |
| <b>Human Rights Watch, Inc.</b>                                    |                        |                        |                                  |                       |
| Public Interest Communications, Inc.                               | \$31,228.00            | \$27,639.86            | \$3,588.24                       | 11.49%                |
| <b>Human Rights Watch, Inc. Total</b>                              | <b>\$31,228.00</b>     | <b>\$27,639.86</b>     | <b>\$3,588.24</b>                | <b>11.49%</b>         |
| <b>Institute for The International Education of Students</b>       |                        |                        |                                  |                       |
| Ruffalo Noel Levitz, LLC.  | \$25,324.00            | \$133,530.42           | -\$108,206.31                    | -427.29%              |
| <b>Institute for The International Education of Students Total</b> | <b>\$25,324.00</b>     | <b>\$133,530.42</b>    | <b>-\$108,206.31</b>             | <b>-427.29%</b>       |
| <b>International Union of Police Association, AFL-CIO</b>          |                        |                        |                                  |                       |
| Courtesy Call, Inc.  | \$12,620,069.00        | \$11,294,757.12        | \$1,325,313.28                   | 10.50%                |
| JAK PRODUCTIONS, INC.  | \$1,983,618.00         | \$1,785,809.26         | \$197,809.33                     | 9.97%                 |
| Outreach Calling   | \$345,349.00           | \$310,814.60           | \$34,534.95                      | 10.00%                |
| Statewide Appeal, Inc.   | \$11,579.00            | \$10,421.10            | \$1,157.90                       | 10.00%                |
| <b>International Union of Police Association, AFL-CIO Total</b>    | <b>\$14,960,615.00</b> | <b>\$13,401,802.08</b> | <b>\$1,558,815.46</b>            | <b>10.42%</b>         |
| <b>Italian Columbus Day Celebration Committee</b>                  |                        |                        |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications                 | \$5,565.00             | \$3,895.50             | \$1,669.50                       | 30.00%                |
| <b>Italian Columbus Day Celebration Committee Total</b>            | <b>\$5,565.00</b>      | <b>\$3,895.50</b>      | <b>\$1,669.50</b>                | <b>30.00%</b>         |
| <b>Jewish Federation Of Greater Pittsburgh</b>                     |                        |                        |                                  |                       |
| Siegel Marketing Group, Inc.                                       | \$267.00               | \$1,250.20             | -\$983.20                        | -368.24%              |

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| <b>Jewish Federation Of Greater Pittsburgh Total</b>  | <b>\$267.00</b>     | <b>\$1,250.20</b>   | <b>-\$983.20</b>                 | <b>-368.24%</b>       |
| <b>Kappa Alpha Order Educational Foundation</b>       |                     |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.                             | \$16,700.00         | \$38,447.06         | -\$21,746.41                     | -130.22%              |
| <b>Kappa Alpha Order Educational Foundation Total</b> | <b>\$16,700.00</b>  | <b>\$38,447.06</b>  | <b>-\$21,746.41</b>              | <b>-130.22%</b>       |
| <b>Kimmel Center, Inc</b>                             |                     |                     |                                  |                       |
| Aria Communications Corporation                       | \$18,070.00         | \$10,464.19         | \$7,605.81                       | 42.09%                |
| <b>Kimmel Center, Inc Total</b>                       | <b>\$18,070.00</b>  | <b>\$10,464.19</b>  | <b>\$7,605.81</b>                | <b>42.09%</b>         |
| <b>Kirkwood Community College Foundation</b>          |                     |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.                             | \$12,216.00         | \$35,374.55         | -\$23,158.39                     | -189.57%              |
| <b>Kirkwood Community College Foundation Total</b>    | <b>\$12,216.00</b>  | <b>\$35,374.55</b>  | <b>-\$23,158.39</b>              | <b>-189.57%</b>       |
| <b>Liberty Institute</b>                              |                     |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                        | \$185,574.00        | \$177,213.00        | \$8,361.00                       | 4.51%                 |
| <b>Liberty Institute Total</b>                        | <b>\$185,574.00</b> | <b>\$177,213.00</b> | <b>\$8,361.00</b>                | <b>4.51%</b>          |
| <b>Light of Life Ministries, Inc.</b>                 |                     |                     |                                  |                       |
| Gateway Communications, Inc.                          | \$22,775.00         | \$6,050.00          | \$16,725.00                      | 73.44%                |
| <b>Light of Life Ministries, Inc. Total</b>           | <b>\$22,775.00</b>  | <b>\$6,050.00</b>   | <b>\$16,725.00</b>               | <b>73.44%</b>         |
| <b>Longwood Gardens, Inc.</b>                         |                     |                     |                                  |                       |
| Comnet Marketing Group, Inc.                          | \$242,116.00        | \$112,789.99        | \$129,326.01                     | 53.41%                |
| <b>Longwood Gardens, Inc. Total</b>                   | <b>\$242,116.00</b> | <b>\$112,789.99</b> | <b>\$129,326.01</b>              | <b>53.41%</b>         |
| <b>Lu Lu Shriners</b>                                 |                     |                     |                                  |                       |
| The Heritage Company, Inc.                            | \$84,128.00         | \$54,683.20         | \$29,444.80                      | 35.00%                |
| <b>Lu Lu Shriners Total</b>                           | <b>\$84,128.00</b>  | <b>\$54,683.20</b>  | <b>\$29,444.80</b>               | <b>35.00%</b>         |

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| <b>Manna</b>  |                       |                       |                                  |                       |
| Gateway Communications, Inc.  | \$31,800.00           | \$10,956.00           | \$20,844.00                      | 65.55%                |
| <b>Manna Total</b>  | <b>\$31,800.00</b>    | <b>\$10,956.00</b>    | <b>\$20,844.00</b>               | <b>65.55%</b>         |
| <b>Mansfield University Foundation Inc</b>                              |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.   | \$207,129.00          | \$67,682.70           | \$139,447.00                     | 67.32%                |
| <b>Mansfield University Foundation Inc Total</b>                        | <b>\$207,129.00</b>   | <b>\$67,682.70</b>    | <b>\$139,447.00</b>              | <b>67.32%</b>         |
| <b>MAP International, Inc.</b>  |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION  | \$48,014.00           | \$24,089.00           | \$23,925.00                      | 49.83%                |
| <b>MAP International, Inc. Total</b>                                    | <b>\$48,014.00</b>    | <b>\$24,089.00</b>    | <b>\$23,925.00</b>               | <b>49.83%</b>         |
| <b>Memorial Sloan-Kettering Cancer Center</b>                           |                       |                       |                                  |                       |
| Donor Services Group, LLC   | \$898,754.00          | \$513,781.26          | \$384,973.31                     | 42.83%                |
| <b>Memorial Sloan-Kettering Cancer Center Total</b>                     | <b>\$898,754.00</b>   | <b>\$513,781.26</b>   | <b>\$384,973.31</b>              | <b>42.83%</b>         |
| <b>Mothers Against Drunk Driving - National Office</b>                  |                       |                       |                                  |                       |
| DIALAMERICA MARKETING, INC.   | \$102,811.00          | \$58,147.80           | \$44,663.70                      | 43.44%                |
| Public Interest Communications, Inc.                                    | \$30,843.00           | \$31,559.42           | -\$716.42                        | -2.32%                |
| Strategic Fundraising, Inc.   | \$486,762.00          | \$755,324.10          | -\$268,562.10                    | -55.17%               |
| The Heritage Company, Inc.  | \$2,150,608.00        | \$1,338,694.50        | \$811,914.19                     | 37.75%                |
| <b>Mothers Against Drunk Driving - National Office Total</b>            | <b>\$2,771,024.00</b> | <b>\$2,183,725.82</b> | <b>\$587,299.37</b>              | <b>21.19%</b>         |
| <b>National Association for the Advancement of Colored People</b>       |                       |                       |                                  |                       |
| Aria Communications Corporation   | \$4,840.00            | \$1,468.72            | \$3,371.28                       | 69.65%                |
| <b>National Association for the Advancement of Colored People Total</b> | <b>\$4,840.00</b>     | <b>\$1,468.72</b>     | <b>\$3,371.28</b>                | <b>69.65%</b>         |
| <b>National Audubon Society, Inc</b>                                    |                       |                       |                                  |                       |
| Donor Services Group, LLC   | \$56,863.00           | \$126,383.90          | -\$69,520.90                     | -122.26%              |
| Outerwall, Inc. DBA Coinstar  | \$449.00              | \$36.49               | \$413.14                         | 92.01%                |

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| <b>National Audubon Society, Inc Total</b>                      | <b>\$57,312.00</b>    | <b>\$126,420.39</b>   | <b>-\$69,107.76</b>              | <b>-120.58%</b>       |
| <b>National Caregiving Foundation</b>                           |                       |                       |                                  |                       |
| The Heritage Company, Inc.                                      | \$699,640.00          | \$559,712.22          | \$139,928.06                     | 20.00%                |
| <b>National Caregiving Foundation Total</b>                     | <b>\$699,640.00</b>   | <b>\$559,712.22</b>   | <b>\$139,928.06</b>              | <b>20.00%</b>         |
| <b>NATIONAL PSORIASIS FOUNDATION, INC.</b>                      |                       |                       |                                  |                       |
| Aria Communications Corporation                                 | \$91,534.00           | \$40,444.69           | \$51,089.31                      | 55.81%                |
| <b>NATIONAL PSORIASIS FOUNDATION, INC. Total</b>                | <b>\$91,534.00</b>    | <b>\$40,444.69</b>    | <b>\$51,089.31</b>               | <b>55.81%</b>         |
| <b>New England Historic Genealogical Society</b>                |                       |                       |                                  |                       |
| Harris Connect, LLC   | \$658,716.00          | \$272,135.62          | \$386,580.85                     | 58.69%                |
| <b>New England Historic Genealogical Society Total</b>          | <b>\$658,716.00</b>   | <b>\$272,135.62</b>   | <b>\$386,580.85</b>              | <b>58.69%</b>         |
| <b>NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC.</b>         |                       |                       |                                  |                       |
| Ruffalo Noel   Levitz, LLC.                                     | \$589,393.00          | \$384,589.41          | \$204,803.66                     | 34.75%                |
| <b>NORTH CAROLINA STATE UNIVERSITY FOUNDATION, INC. Total</b>   | <b>\$589,393.00</b>   | <b>\$384,589.41</b>   | <b>\$204,803.66</b>              | <b>34.75%</b>         |
| <b>Northeastern Detachment Marine Corps League</b>              |                       |                       |                                  |                       |
| Lori Lesnasky   | \$43,868.00           | \$32,024.00           | \$11,844.00                      | 27.00%                |
| <b>Northeastern Detachment Marine Corps League Total</b>        | <b>\$43,868.00</b>    | <b>\$32,024.00</b>    | <b>\$11,844.00</b>               | <b>27.00%</b>         |
| <b>Owen J. Roberts H.S. Baseball &amp; Softball Teams</b>       |                       |                       |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications              | \$4,645.00            | \$3,112.15            | \$1,532.85                       | 33.00%                |
| <b>Owen J. Roberts H.S. Baseball &amp; Softball Teams Total</b> | <b>\$4,645.00</b>     | <b>\$3,112.15</b>     | <b>\$1,532.85</b>                | <b>33.00%</b>         |
| <b>PA FOP Foundation</b>  |                       |                       |                                  |                       |
| Residential Programs, Inc.                                      | \$1,723,076.00        | \$1,464,615.19        | \$258,461.51                     | 15.00%                |
| <b>PA FOP Foundation Total</b>                                  | <b>\$1,723,076.00</b> | <b>\$1,464,615.19</b> | <b>\$258,461.51</b>              | <b>15.00%</b>         |

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| <b>Pennsylvania Dutch Council #524 Boy Scouts of America</b>       |                       |                     |                                  |                       |
| J. Milito & Associates, Inc.                                       | \$5,930.00            | \$2,518.00          | \$3,412.00                       | 57.54%                |
| <b>Pennsylvania Dutch Council #524 Boy Scouts of America Total</b> | <b>\$5,930.00</b>     | <b>\$2,518.00</b>   | <b>\$3,412.00</b>                | <b>57.54%</b>         |
| <b>Pennsylvania National Guard Associations</b>                    |                       |                     |                                  |                       |
| The Heritage Company, Inc.   | \$55,989.00           | \$29,327.72         | \$26,661.28                      | 47.62%                |
| <b>Pennsylvania National Guard Associations Total</b>              | <b>\$55,989.00</b>    | <b>\$29,327.72</b>  | <b>\$26,661.28</b>               | <b>47.62%</b>         |
| <b>Pennsylvania Police Assistance Foundation</b>                   |                       |                     |                                  |                       |
| Outreach Calling   | \$270,660.00          | \$243,594.53        | \$27,066.06                      | 10.00%                |
| <b>Pennsylvania Police Assistance Foundation Total</b>             | <b>\$270,660.00</b>   | <b>\$243,594.53</b> | <b>\$27,066.06</b>               | <b>10.00%</b>         |
| <b>Philadelphia University</b>                                     |                       |                     |                                  |                       |
| The Oscar Group, LLC   | \$1,456,757.00        | \$529,401.00        | \$927,356.00                     | 63.66%                |
| <b>Philadelphia University Total</b>                               | <b>\$1,456,757.00</b> | <b>\$529,401.00</b> | <b>\$927,356.00</b>              | <b>63.66%</b>         |
| <b>Public Citizen Foundation, Inc.</b>                             |                       |                     |                                  |                       |
| SD&A Teleservices, Inc.  | \$0.00                | \$0.00              | \$0.00                           | 0.00%                 |
| <b>Public Citizen Foundation, Inc. Total</b>                       | <b>\$0.00</b>         | <b>\$0.00</b>       | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>Public Citizen, Inc</b>   |                       |                     |                                  |                       |
| SD&A Teleservices, Inc.  | \$0.00                | \$577.68            | -\$577.68                        | 0.00%                 |
| <b>Public Citizen, Inc Total</b>                                   | <b>\$0.00</b>         | <b>\$577.68</b>     | <b>-\$577.68</b>                 | <b>0.00%</b>          |
| <b>Rearmstown Fire Company No.1</b>                                |                       |                     |                                  |                       |
| Theodore Productions, Inc.   | \$31,655.00           | \$27,206.75         | \$4,448.25                       | 14.05%                |
| <b>Rearmstown Fire Company No.1 Total</b>                          | <b>\$31,655.00</b>    | <b>\$27,206.75</b>  | <b>\$4,448.25</b>                | <b>14.05%</b>         |
| <b>Richard J Caron Foundation</b>                                  |                       |                     |                                  |                       |
| Advantage Plus Consulting, Inc.                                    | \$41,917.00           | \$34,500.00         | \$7,417.50                       | 17.70%                |

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| <b>Richard J Caron Foundation Total</b>                       | <b>\$41,917.00</b> | <b>\$34,500.00</b> | <b>\$7,417.50</b>                | <b>17.70%</b>         |
| RONALD McDONALD HOUSE OF NEW YORK, INC.                       | \$18,060.00        | \$18,122.00        | -\$62.00                         | -0.34%                |
| MDS COMMUNICATIONS CORPORATION                                | \$18,060.00        | \$18,122.00        | -\$62.00                         | -0.34%                |
| <b>RONALD McDONALD HOUSE OF NEW YORK, INC. Total</b>          |                    |                    |                                  |                       |
| Shriners International d/b/a Rajah Shriners                   | \$55,130.00        | \$33,078.00        | \$22,052.00                      | 40.00%                |
| Mail Outs, Inc.   | \$55,130.00        | \$33,078.00        | \$22,052.00                      | 40.00%                |
| <b>Shriners International d/b/a Rajah Shriners Total</b>      |                    |                    |                                  |                       |
| Smile Train, Inc  |                    |                    |                                  |                       |
| Donor Services Group, LLC                                     | \$163,148.00       | \$176,132.13       | -\$12,984.13                     | -7.96%                |
| InfoCision, Inc.  | \$2,161,791.00     | \$1,456,434.00     | \$705,357.93                     | 32.63%                |
| Smile Train, Inc Total  | \$2,324,939.00     | \$1,632,566.13     | \$692,373.80                     | 29.78%                |
| Special Olympics of Pennsylvania Inc.                         |                    |                    |                                  |                       |
| The Heritage Company, Inc.                                    | \$1,199,819.00     | \$374,819.57       | \$825,000.00                     | 68.76%                |
| Special Olympics of Pennsylvania Inc. Total                   | \$1,199,819.00     | \$374,819.57       | \$825,000.00                     | 68.76%                |
| Tea Party Patriots, Inc                                       |                    |                    |                                  |                       |
| Strategic Fundraising, Inc.                                   | \$4,688,836.00     | \$3,365,654.64     | \$1,323,182.09                   | 28.22%                |
| Capitol Resources, Inc.                                       | \$1,014,428.00     | \$706,813.35       | \$307,614.89                     | 30.32%                |
| Tea Party Patriots, Inc Total                                 | \$5,703,264.00     | \$4,072,467.99     | \$1,630,796.98                   | 28.59%                |
| The American Society For The Prevention Of Cruelty To Animals |                    |                    |                                  |                       |
| Donor Services Group, LLC                                     | \$7,589,605.00     | \$1,005,254.09     | \$6,584,350.91                   | 86.75%                |
| Strategic Fundraising, Inc.                                   | \$2,009,573.00     | \$471,726.80       | \$1,537,846.20                   | 76.53%                |
| Telefund, Inc.  | \$2,212,605.00     | \$490,338.18       | \$1,722,266.82                   | 77.84%                |
| The American Society For The Prevention Of Cruelty To Animals | \$11,811,783.00    | \$1,967,319.07     | \$9,844,463.93                   | 83.34%                |

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|--|-----------------------|-----------------------|----------------------------------|-----------------------|
| <b>The Arthritis Foundation Inc</b>                                  | \$389,467.00          | \$200,215.00          | \$189,252.00                     | 48.59%                |
| MDS COMMUNICATIONS CORPORATION                                       | \$148,869.00          | \$240,955.45          | -\$92,086.45                     | -61.86%               |
| <b>Strategic Fundraising, Inc.</b>                                   | <b>\$538,336.00</b>   | <b>\$441,170.45</b>   | <b>\$97,165.55</b>               | <b>18.05%</b>         |
| <b>The Committee For Missing Children, Inc</b>                       |                       |                       |                                  |                       |
| Midwest Publishing - DN, Inc.  | \$2,116,042.00        | \$1,830,376.46        | \$285,665.69                     | 13.50%                |
| Xentel, Inc.   | \$982,478.00          | \$852,558.66          | \$129,919.80                     | 13.22%                |
| Front Line Support, LLC  | \$220,525.00          | \$187,446.85          | \$33,078.86                      | 15.00%                |
| Reliance Support LLC   | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>The Committee For Missing Children, Inc Total</b>                 | <b>\$3,319,045.00</b> | <b>\$2,870,381.97</b> | <b>\$448,664.35</b>              | <b>13.52%</b>         |
| <b>The Guardians Foundation</b>                                      |                       |                       |                                  |                       |
| CRF, Inc.  | \$436,306.00          | \$381,969.46          | \$54,336.79                      | 12.45%                |
| <b>The Guardians Foundation Total</b>                                | <b>\$436,306.00</b>   | <b>\$381,969.46</b>   | <b>\$54,336.79</b>               | <b>12.45%</b>         |
| <b>The Pennsylvania Horticultural Society</b>                        |                       |                       |                                  |                       |
| Comnet Marketing Group, Inc.   | \$505,053.00          | \$147,678.68          | \$357,374.82                     | 70.76%                |
| <b>The Pennsylvania Horticultural Society Total</b>                  | <b>\$505,053.00</b>   | <b>\$147,678.68</b>   | <b>\$357,374.82</b>              | <b>70.76%</b>         |
| <b>The Philharmonic-Symphony Society of New York, Inc</b>            |                       |                       |                                  |                       |
| DCM, Inc.  | \$1,497,882.00        | \$499,878.36          | \$998,003.90                     | 66.63%                |
| SD&A Teleservices, Inc.  | \$28,382.00           | \$1,419.00            | \$26,963.00                      | 95.00%                |
| <b>The Philharmonic-Symphony Society of New York, Inc Total</b>      | <b>\$1,526,264.00</b> | <b>\$501,297.36</b>   | <b>\$1,024,966.90</b>            | <b>67.16%</b>         |
| <b>The Ronald Reagan Presidential Foundation and Institute</b>       |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$61,875.00           | \$32,765.47           | \$29,109.72                      | 47.05%                |
| <b>The Ronald Reagan Presidential Foundation and Institute Total</b> | <b>\$61,875.00</b>    | <b>\$32,765.47</b>    | <b>\$29,109.72</b>               | <b>47.05%</b>         |
| <b>The Student Conservation Association, Inc.</b>                    |                       |                       |                                  |                       |

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| <b>Donor Services Group, LLC</b>                              | \$17,691.00         | \$9,432.65          | \$8,258.35                       | 46.68%                |
| <b>The Student Conservation Association, Inc. Total</b>       | <b>\$17,691.00</b>  | <b>\$9,432.65</b>   | <b>\$8,258.35</b>                | <b>46.68%</b>         |
| <b>Trout Unlimited, Inc</b>                                   |                     |                     |                                  |                       |
| Strategic Fundraising, Inc.                                   | \$183,202.00        | \$130,712.40        | \$52,489.60                      | 28.65%                |
| <b>Trout Unlimited, Inc Total</b>                             | <b>\$183,202.00</b> | <b>\$130,712.40</b> | <b>\$52,489.60</b>               | <b>28.65%</b>         |
| <b>Crohn's &amp; Colitis Foundation of America, Inc</b>       |                     |                     |                                  |                       |
| InfoCision, Inc.  | \$148,239.00        | \$80,008.00         | \$68,231.00                      | 46.03%                |
| <b>Crohn's &amp; Colitis Foundation of America, Inc Total</b> | <b>\$148,239.00</b> | <b>\$80,008.00</b>  | <b>\$68,231.00</b>               | <b>46.03%</b>         |
| <b>GFWC Meadville Woman's Club</b>                            |                     |                     |                                  |                       |
| Theodore Productions, Inc.                                    | \$21,840.00         | \$18,646.30         | \$3,193.70                       | 14.62%                |
| <b>GFWC Meadville Woman's Club Total</b>                      | <b>\$21,840.00</b>  | <b>\$18,646.30</b>  | <b>\$3,193.70</b>                | <b>14.62%</b>         |
| <b>A.T. Still University</b>                                  |                     |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.                                     | \$61,741.00         | \$50,202.65         | \$11,538.35                      | 18.69%                |
| <b>A.T. Still University Total</b>                            | <b>\$61,741.00</b>  | <b>\$50,202.65</b>  | <b>\$11,538.35</b>               | <b>18.69%</b>         |
| <b>Adelphi University</b>                                     |                     |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.                                     | \$118,070.00        | \$167,343.74        | -\$49,273.07                     | -41.73%               |
| <b>Adelphi University Total</b>                               | <b>\$118,070.00</b> | <b>\$167,343.74</b> | <b>-\$49,273.07</b>              | <b>-41.73%</b>        |
| <b>African Wildlife Foundation</b>                            |                     |                     |                                  |                       |
| Aria Communications Corporation                               | \$650.00            | \$5,285.80          | -\$4,635.88                      | -713.21%              |
| <b>African Wildlife Foundation Total</b>                      | <b>\$650.00</b>     | <b>\$5,285.80</b>   | <b>-\$4,635.88</b>               | <b>-713.21%</b>       |
| <b>AFS-USA, INC.</b>  |                     |                     |                                  |                       |
| Aria Communications Corporation                               | \$52,319.00         | \$21,267.32         | \$31,051.68                      | 59.35%                |
| <b>AFS-USA, INC. Total</b>                                    | <b>\$52,319.00</b>  | <b>\$21,267.32</b>  | <b>\$31,051.68</b>               | <b>59.35%</b>         |

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| <b>Alley Cat Allies Incorporated</b>                     | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| SD&A Teleservices, Inc.                                  | \$0.00                | \$0.00                | \$0.00                           | 0.00%                 |
| <b>Alley Cat Allies Incorporated Total</b>               | <b>\$0.00</b>         | <b>\$0.00</b>         | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>Alpha Gamma Delta Foundation, Inc.</b>                |                       |                       |                                  |                       |
| Aria Communications Corporation                          | \$24,195.00           | \$15,617.04           | \$8,577.96                       | 35.45%                |
| <b>Alpha Gamma Delta Foundation, Inc. Total</b>          | <b>\$24,195.00</b>    | <b>\$15,617.04</b>    | <b>\$8,577.96</b>                | <b>35.45%</b>         |
| <b>Alzheimer's Disease &amp; Related Disorders</b>       |                       |                       |                                  |                       |
| Automotive Recovery Services, Inc.                       | \$3,588.00            | \$2,044.50            | \$1,543.50                       | 43.02%                |
| <b>Alzheimer's Disease &amp; Related Disorders Total</b> | <b>\$3,588.00</b>     | <b>\$2,044.50</b>     | <b>\$1,543.50</b>                | <b>43.02%</b>         |
| <b>American Association of State Troopers, Inc</b>       |                       |                       |                                  |                       |
| Statewide Appeal, Inc.                                   | \$474,428.00          | \$393,775.25          | \$80,652.76                      | 17.00%                |
| <b>American Association of State Troopers, Inc Total</b> | <b>\$474,428.00</b>   | <b>\$393,775.25</b>   | <b>\$80,652.76</b>               | <b>17.00%</b>         |
| <b>American Children's Society, Incorporated</b>         |                       |                       |                                  |                       |
| Courtesy Health Watch, Inc.                              | \$284,962.00          | \$242,218.38          | \$42,744.42                      | 15.00%                |
| <b>American Children's Society, Incorporated Total</b>   | <b>\$284,962.00</b>   | <b>\$242,218.38</b>   | <b>\$42,744.42</b>               | <b>15.00%</b>         |
| <b>American Diabetes Association</b>                     |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$2,953,252.00        | \$1,746,339.37        | \$1,206,912.78                   | 40.87%                |
| Strategic Fundraising, Inc.                              | \$708,019.00          | \$384,561.76          | \$323,458.07                     | 45.68%                |
| <b>American Diabetes Association Total</b>               | <b>\$3,661,271.00</b> | <b>\$2,130,901.13</b> | <b>\$1,530,370.85</b>            | <b>41.80%</b>         |
| <b>American Veterans Foundation</b>                      |                       |                       |                                  |                       |
| Courtesy Call, Inc.                                      | \$201,394.00          | \$171,185.54          | \$30,209.21                      | 15.00%                |
| Menacola Marketing, Inc.                                 | \$26,906.00           | \$22,870.10           | \$4,035.90                       | 15.00%                |
| <b>American Veterans Foundation Total</b>                | <b>\$228,300.00</b>   | <b>\$194,055.64</b>   | <b>\$34,245.11</b>               | <b>15.00%</b>         |

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| <b>Americans United for Separation of Church and State</b>         |                     |                    |                                  |                       |
| Donor Services Group, LLC  | \$20,181.00         | \$18,025.30        | \$2,155.70                       | 10.68%                |
| <b>Americans United for Separation of Church and State Total</b>   | <b>\$20,181.00</b>  | <b>\$18,025.30</b> | <b>\$2,155.70</b>                | <b>10.68%</b>         |
| <b>Autism Society of America, Inc.</b>                             |                     |                    |                                  |                       |
| Automotive Recovery Services, Inc.                                 | \$73,631.00         | \$34,607.47        | \$39,023.76                      | 53.00%                |
| <b>Autism Society of America, Inc. Total</b>                       | <b>\$73,631.00</b>  | <b>\$34,607.47</b> | <b>\$39,023.76</b>               | <b>53.00%</b>         |
| <b>Back To God Ministries International</b>                        |                     |                    |                                  |                       |
| Strategic Fundraising, Inc.  | \$43,327.00         | \$19,127.00        | \$24,200.03                      | 55.85%                |
| <b>Back To God Ministries International Total</b>                  | <b>\$43,327.00</b>  | <b>\$19,127.00</b> | <b>\$24,200.03</b>               | <b>55.85%</b>         |
| <b>Berea College</b>   |                     |                    |                                  |                       |
| Donor Care Center, Inc.  | \$12,931.00         | \$10,552.35        | \$2,378.65                       | 18.39%                |
| <b>Berea College Total</b>   | <b>\$12,931.00</b>  | <b>\$10,552.35</b> | <b>\$2,378.65</b>                | <b>18.39%</b>         |
| <b>Berks County Outstanding Young Woman Inc.</b>                   |                     |                    |                                  |                       |
| Tele-Publications, Inc.  | \$24,890.00         | \$13,191.70        | \$11,698.30                      | 47.00%                |
| <b>Berks County Outstanding Young Woman Inc. Total</b>             | <b>\$24,890.00</b>  | <b>\$13,191.70</b> | <b>\$11,698.30</b>               | <b>47.00%</b>         |
| <b>Big Brothers Big Sisters of America</b>                         |                     |                    |                                  |                       |
| Outerwall, Inc. DBA Coinstar                                       | \$1,035.00          | \$77.70            | \$958.03                         | 92.56%                |
| Automotive Recovery Services, Inc.                                 | \$120,800.00        | \$32,515.39        | \$88,284.61                      | 73.08%                |
| <b>Big Brothers Big Sisters of America Total</b>                   | <b>\$121,835.00</b> | <b>\$32,593.09</b> | <b>\$89,242.64</b>               | <b>73.25%</b>         |
| <b>Born Free USA United with Animal Protection Institute</b>       |                     |                    |                                  |                       |
| Telefund, Inc.   | \$2,351.00          | \$4,478.92         | -\$2,127.92                      | -90.51%               |
| <b>Born Free USA United with Animal Protection Institute Total</b> | <b>\$2,351.00</b>   | <b>\$4,478.92</b>  | <b>-\$2,127.92</b>               | <b>-90.51%</b>        |

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| <b>Bowling Green State University Foundation</b><br>Ruffalo Noel Levitz, LLC.   | \$631,901.00          | \$464,296.30          | \$167,605.34                     | 26.52%                |
| <b>Bowling Green State University Foundation Total</b>                          | <b>\$631,901.00</b>   | <b>\$464,296.30</b>   | <b>\$167,605.34</b>              | <b>26.52%</b>         |
| <b>Brady Campaign to Prevent Gun Violence</b><br>Donor Services Group, LLC      | \$16,044.00           | \$13,852.47           | \$2,191.53                       | 13.66%                |
| <b>Brady Campaign to Prevent Gun Violence Total</b>                             | <b>\$16,044.00</b>    | <b>\$13,852.47</b>    | <b>\$2,191.53</b>                | <b>13.66%</b>         |
| <b>Bread for the World, Inc</b><br>Aria Communications Corporation              | \$78,338.00           | \$173,066.20          | -\$94,727.70                     | -120.92%              |
| <b>Bread for the World, Inc Total</b>   | <b>\$78,338.00</b>    | <b>\$173,066.20</b>   | <b>-\$94,727.70</b>              | <b>-120.92%</b>       |
| <b>Breast Cancer Survivors Foundation, Inc</b><br>Midwest Publishing - DN, Inc. | \$380,227.00          | \$342,204.31          | \$38,022.70                      | 10.00%                |
| Outreach Calling  | \$1,424,190.00        | \$1,281,771.04        | \$142,419.02                     | 10.00%                |
| <b>Breast Cancer Survivors Foundation, Inc Total</b>                            | <b>\$1,804,417.00</b> | <b>\$1,623,975.35</b> | <b>\$180,441.72</b>              | <b>10.00%</b>         |
| <b>Cal Farley's Boys Ranch</b><br>The Heritage Company, Inc.                    | \$11,481.00           | \$10,667.74           | \$813.95                         | 7.09%                 |
| <b>Cal Farley's Boys Ranch Total</b>  | <b>\$11,481.00</b>    | <b>\$10,667.74</b>    | <b>\$813.95</b>                  | <b>7.09%</b>          |
| <b>Cancer Fund of America, Inc.</b><br>BEE, L.C.                                | \$596,037.00          | \$495,436.98          | \$100,600.71                     | 16.88%                |
| Outreach Calling  | \$555,330.00          | \$495,739.69          | \$59,591.12                      | 10.73%                |
| Insight Teleservices, Inc.  | \$885,725.00          | \$761,724.27          | \$124,001.63                     | 14.00%                |
| <b>Cancer Fund of America, Inc. Total</b>                                       | <b>\$2,037,092.00</b> | <b>\$1,752,900.94</b> | <b>\$284,193.46</b>              | <b>13.95%</b>         |
| <b>Car Donation Foundation</b><br>National Fundraising Management, Inc.         | \$2,586,778.00        | \$2,135,765.00        | \$451,013.00                     | 17.44%                |
| <b>Car Donation Foundation Total</b>  | <b>\$2,586,778.00</b> | <b>\$2,135,765.00</b> | <b>\$451,013.00</b>              | <b>17.44%</b>         |

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| <b>Care Net</b>                                      |                       |                       |                                  |                       |
| The Heritage Company, Inc.                           | \$129,651.00          | \$64,078.50           | \$65,572.82                      | 50.58%                |
| <b>Care Net Total</b>                                | <b>\$129,651.00</b>   | <b>\$64,078.50</b>    | <b>\$65,572.82</b>               | <b>50.58%</b>         |
| <b>Carnegie Institute</b>                            |                       |                       |                                  |                       |
| Artsmarketing Services, Inc.                         | \$593,535.00          | \$232,298.00          | \$361,237.00                     | 60.86%                |
| DCM, Inc.  | \$518,505.00          | \$180,352.43          | \$338,153.15                     | 65.22%                |
| <b>Carnegie Institute Total</b>                      | <b>\$1,112,040.00</b> | <b>\$412,650.43</b>   | <b>\$699,390.15</b>              | <b>62.89%</b>         |
| <b>Center for Community Change Action</b>            |                       |                       |                                  |                       |
| Public Interest Communications, Inc.                 | \$665.00              | \$1,121.00            | -\$456.00                        | -68.57%               |
| <b>Center for Community Change Action Total</b>      | <b>\$665.00</b>       | <b>\$1,121.00</b>     | <b>-\$456.00</b>                 | <b>-68.57%</b>        |
| <b>Chi Omega Foundation</b>                          |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.                            | \$93,378.00           | \$47,712.49           | \$45,665.51                      | 48.90%                |
| <b>Chi Omega Foundation Total</b>                    | <b>\$93,378.00</b>    | <b>\$47,712.49</b>    | <b>\$45,665.51</b>               | <b>48.90%</b>         |
| <b>Childhood Leukemia Foundation, Inc.</b>           |                       |                       |                                  |                       |
| Midwest Publishing - DN, Inc.                        | \$1,003,822.00        | \$863,287.54          | \$140,535.20                     | 14.00%                |
| Outreach Calling                                     | \$169,362.00          | \$143,958.36          | \$25,404.42                      | 15.00%                |
| Innovative Teleservices Inc.                         | \$854,638.00          | \$752,081.00          | \$102,557.00                     | 12.00%                |
| <b>Childhood Leukemia Foundation, Inc. Total</b>     | <b>\$2,027,822.00</b> | <b>\$1,759,326.90</b> | <b>\$268,496.62</b>              | <b>13.24%</b>         |
| <b>Children's Cancer Fund of America, Inc.</b>       |                       |                       |                                  |                       |
| Courtesy Call, Inc.                                  | \$788,959.00          | \$677,132.29          | \$111,827.35                     | 14.17%                |
| CRF, Inc.  | \$1,778,455.00        | \$1,519,124.92        | \$259,330.24                     | 14.58%                |
| Automotive Recovery Services, Inc.                   | \$82,320.00           | \$61,441.40           | \$20,878.81                      | 25.36%                |
| Innovative Teleservices Inc.                         | \$60,445.00           | \$54,400.00           | \$6,045.00                       | 10.00%                |
| <b>Children's Cancer Fund of America, Inc. Total</b> | <b>\$2,710,179.00</b> | <b>\$2,312,098.61</b> | <b>\$398,081.40</b>              | <b>14.69%</b>         |

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| <b>CitizenLink</b>                            |                       |                       |                                  |                       |
| Strategic Fundraising, Inc.                   | \$53,117.00           | \$75,659.40           | -\$22,542.00                     | -42.44%               |
| <b>CitizenLink Total</b>                      | <b>\$53,117.00</b>    | <b>\$75,659.40</b>    | <b>-\$22,542.00</b>              | <b>-42.44%</b>        |
| <b>Citizens United</b>                        |                       |                       |                                  |                       |
| InfoCision, Inc.                              | \$7,534,465.00        | \$6,681,645.59        | \$852,819.51                     | 11.32%                |
| <b>Citizens United Total</b>                  | <b>\$7,534,465.00</b> | <b>\$6,681,645.59</b> | <b>\$852,819.51</b>              | <b>11.32%</b>         |
| <b>City of Philadelphia</b>                   |                       |                       |                                  |                       |
| Front Row Marketing Services, L.P.            | \$800,000.00          | \$100,000.00          | \$700,000.00                     | 87.50%                |
| <b>City of Philadelphia Total</b>             | <b>\$800,000.00</b>   | <b>\$100,000.00</b>   | <b>\$700,000.00</b>              | <b>87.50%</b>         |
| <b>Colonial Williamsburg Foundation</b>       |                       |                       |                                  |                       |
| Donor Services Group, LLC                     | \$93,649.00           | \$42,197.88           | \$51,451.12                      | 54.94%                |
| <b>Colonial Williamsburg Foundation Total</b> | <b>\$93,649.00</b>    | <b>\$42,197.88</b>    | <b>\$51,451.12</b>               | <b>54.94%</b>         |
| <b>Common Cause</b>                           |                       |                       |                                  |                       |
| Donor Services Group, LLC                     | \$3,914.00            | \$9,965.62            | -\$6,051.62                      | -154.61%              |
| Public Interest Communications, Inc.          | \$151,202.00          | \$124,916.50          | \$26,285.50                      | 17.38%                |
| <b>Common Cause Total</b>                     | <b>\$155,116.00</b>   | <b>\$134,882.12</b>   | <b>\$20,233.88</b>               | <b>13.04%</b>         |
| <b>Convoy of Hope</b>                         |                       |                       |                                  |                       |
| InfoCision, Inc.                              | \$11,602.00           | \$16,533.76           | -\$4,930.87                      | -42.50%               |
| <b>Convoy of Hope Total</b>                   | <b>\$11,602.00</b>    | <b>\$16,533.76</b>    | <b>-\$4,930.87</b>               | <b>-42.50%</b>        |
| <b>Crisis Relief Network</b>                  |                       |                       |                                  |                       |
| Outreach Calling                              | \$9,857.00            | \$8,871.30            | \$985.70                         | 10.00%                |
| <b>Crisis Relief Network Total</b>            | <b>\$9,857.00</b>     | <b>\$8,871.30</b>     | <b>\$985.70</b>                  | <b>10.00%</b>         |

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| <b>Cross International, Incorporated</b>                                     |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$127,458.00          | \$110,527.60          | \$16,931.11                      | 13.28%                |
| <b>Cross International, Incorporated Total</b>                               | <b>\$127,458.00</b>   | <b>\$110,527.60</b>   | <b>\$16,931.11</b>               | <b>13.28%</b>         |
| <b>Daemen College</b>  |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.  | \$26,049.00           | \$20,738.21           | \$5,310.79                       | 20.39%                |
| <b>Daemen College Total</b>  | <b>\$26,049.00</b>    | <b>\$20,738.21</b>    | <b>\$5,310.79</b>                | <b>20.39%</b>         |
| <b>Defeat Diabetes Foundation, Inc</b>                                       |                       |                       |                                  |                       |
| JAK PRODUCTIONS, INC.  | \$87,940.00           | \$77,413.17           | \$10,527.49                      | 11.97%                |
| Outreach Calling   | \$70,215.00           | \$59,683.17           | \$10,532.33                      | 15.00%                |
| <b>Defeat Diabetes Foundation, Inc Total</b>                                 | <b>\$158,155.00</b>   | <b>\$137,096.34</b>   | <b>\$21,059.82</b>               | <b>13.32%</b>         |
| <b>Delta Tau Delta Educational Foundation, Inc.</b>                          |                       |                       |                                  |                       |
| Aria Communications Corporation  | \$120,350.00          | \$79,862.32           | \$40,487.85                      | 33.64%                |
| <b>Delta Tau Delta Educational Foundation, Inc. Total</b>                    | <b>\$120,350.00</b>   | <b>\$79,862.32</b>    | <b>\$40,487.85</b>               | <b>33.64%</b>         |
| <b>Disabled American Veterans</b>  |                       |                       |                                  |                       |
| InfoCision, Inc.   | \$78,971.00           | \$104,923.38          | -\$25,951.90                     | -32.86%               |
| <b>Disabled American Veterans Total</b>                                      | <b>\$78,971.00</b>    | <b>\$104,923.38</b>   | <b>-\$25,951.90</b>              | <b>-32.86%</b>        |
| <b>Disabled Veterans Services, Inc</b>                                       |                       |                       |                                  |                       |
| Courtesy Call, Inc.  | \$7,857,678.00        | \$6,696,566.29        | \$1,161,112.06                   | 14.78%                |
| Midwest Publishing - DN, Inc.  | \$501,038.00          | \$440,913.83          | \$60,124.62                      | 12.00%                |
| Innovative Teleservices Inc.   | \$51,465.00           | \$45,289.00           | \$6,176.00                       | 12.00%                |
| <b>Disabled Veterans Services, Inc Total</b>                                 | <b>\$8,410,181.00</b> | <b>\$7,182,769.12</b> | <b>\$1,227,412.68</b>            | <b>14.59%</b>         |
| <b>Doctors Without Borders, USA, Inc./Medecins Sans Frontieres USA, Inc.</b> |                       |                       |                                  |                       |
| Donor Services Group, LLC  | \$248,793.00          | \$213,279.32          | \$35,513.68                      | 14.27%                |
| Telefund, Inc.   | \$184,792.00          | \$212,081.40          | -\$27,288.90                     | -14.77%               |

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| <b>Doctors Without Borders, USA, Inc./Medecins Sans Frontieres U:</b>        | <b>\$433,585.00</b> | <b>\$425,360.72</b> | <b>\$8,224.78</b>                | <b>1.90%</b>          |
| <b>Dogs for Law Enforcement</b>  |                     |                     |                                  |                       |
| Courtesy Call, Inc.  | \$160,288.00        | \$144,259.99        | \$16,028.89                      | 10.00%                |
| <b>Dogs for Law Enforcement Total</b>  | <b>\$160,288.00</b> | <b>\$144,259.99</b> | <b>\$16,028.89</b>               | <b>10.00%</b>         |
| <b>Earth's Birthday Project Inc.</b>   |                     |                     |                                  |                       |
| Outerwall, Inc. DBA Coinstar   | \$640.00            | \$48.07             | \$592.59                         | 92.59%                |
| <b>Earth's Birthday Project Inc. Total</b>                                   | <b>\$640.00</b>     | <b>\$48.07</b>      | <b>\$592.59</b>                  | <b>92.59%</b>         |
| <b>ELI - American Friends of the Israel Association for Child Protection</b> |                     |                     |                                  |                       |
| Philanthropic Partners   | \$329,203.00        | \$80,183.00         | \$249,020.00                     | 75.64%                |
| <b>ELI - American Friends of the Israel Association for Child Protecti</b>   | <b>\$329,203.00</b> | <b>\$80,183.00</b>  | <b>\$249,020.00</b>              | <b>75.64%</b>         |
| <b>FINCA International, Inc.</b>   |                     |                     |                                  |                       |
| SD&A Teleservices, Inc.  | \$12,371.00         | \$30,970.14         | -\$18,599.03                     | -150.34%              |
| <b>FINCA International, Inc. Total</b>                                       | <b>\$12,371.00</b>  | <b>\$30,970.14</b>  | <b>-\$18,599.03</b>              | <b>-150.34%</b>       |
| <b>Foundation for National Progress</b>                                      |                     |                     |                                  |                       |
| Aria Communications Corporation  | \$3,873.00          | \$1,382.87          | \$2,490.13                       | 64.29%                |
| Telefund, Inc.   | \$134,009.00        | \$155,178.45        | -\$21,169.45                     | -15.80%               |
| <b>Foundation for National Progress Total</b>                                | <b>\$137,882.00</b> | <b>\$156,561.32</b> | <b>-\$18,679.32</b>              | <b>-13.55%</b>        |
| <b>Foundation of the State University of New York at Binghamton, Inc.</b>    |                     |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.  | \$328,051.00        | \$306,282.64        | \$21,768.81                      | 6.64%                 |
| <b>Foundation of the State University of New York at Binghamton,</b>         | <b>\$328,051.00</b> | <b>\$306,282.64</b> | <b>\$21,768.81</b>               | <b>6.64%</b>          |
| <b>Freedom From Hunger</b>   |                     |                     |                                  |                       |
| Aria Communications Corporation  | \$1,395.00          | \$3,073.57          | -\$1,678.57                      | -120.33%              |
| <b>Freedom From Hunger Total</b>   | <b>\$1,395.00</b>   | <b>\$3,073.57</b>   | <b>-\$1,678.57</b>               | <b>-120.33%</b>       |

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| <b>FreedomWorks, Inc</b>                                    |                     |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                              | \$4,865.00          | \$4,865.00          | \$0.00                           | 0.00%                 |
| <b>FreedomWorks, Inc Total</b>                              | <b>\$4,865.00</b>   |                     | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>Galapagos Conservancy, Inc.</b>                          |                     |                     |                                  |                       |
| SD&A Teleservices, Inc.                                     | \$30,177.00         | \$30,834.62         | -\$657.62                        | -2.18%                |
| <b>Galapagos Conservancy, Inc. Total</b>                    | <b>\$30,177.00</b>  | <b>\$30,834.62</b>  | <b>-\$657.62</b>                 | <b>-2.18%</b>         |
| <b>Gibraltar Fire Company</b>                               |                     |                     |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications          | \$13,140.00         | \$7,884.00          | \$5,256.00                       | 40.00%                |
| <b>Gibraltar Fire Company Total</b>                         | <b>\$13,140.00</b>  | <b>\$7,884.00</b>   | <b>\$5,256.00</b>                | <b>40.00%</b>         |
| <b>Goggleworks Center for the Arts</b>                      |                     |                     |                                  |                       |
| Strategic Marketing for the Arts, LLC                       | \$3,239.00          | \$3,718.85          | -\$479.75                        | -14.81%               |
| <b>Goggleworks Center for the Arts Total</b>                | <b>\$3,239.00</b>   | <b>\$3,718.85</b>   | <b>-\$479.75</b>                 | <b>-14.81%</b>        |
| <b>Governor Mifflin High School Boys Soccer Teams</b>       |                     |                     |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications          | \$4,750.00          | \$3,087.50          | \$1,662.50                       | 35.00%                |
| <b>Governor Mifflin High School Boys Soccer Teams Total</b> | <b>\$4,750.00</b>   | <b>\$3,087.50</b>   | <b>\$1,662.50</b>                | <b>35.00%</b>         |
| <b>Growing In Voices</b>                                    |                     |                     |                                  |                       |
| Michael Reese Enterprises, Inc.                             | \$831,590.00        | \$749,608.10        | \$81,981.90                      | 9.86%                 |
| <b>Growing in Voices Total</b>                              | <b>\$831,590.00</b> | <b>\$749,608.10</b> | <b>\$81,981.90</b>               | <b>9.86%</b>          |
| <b>Heart Center of America, Inc</b>                         |                     |                     |                                  |                       |
| BEE, L.C.   | \$258,463.00        | \$219,551.58        | \$38,911.49                      | 15.05%                |
| <b>Heart Center of America, Inc Total</b>                   | <b>\$258,463.00</b> | <b>\$219,551.58</b> | <b>\$38,911.49</b>               | <b>15.05%</b>         |
| <b>Help Me See Inc.</b>                                     |                     |                     |                                  |                       |

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| Donor Services Group, LLC                           | \$2,881.00            | \$13,696.38           | -\$10,815.38                     | -375.40%              |
| SD&A Teleservices, Inc.                             | \$2,215.00            | \$10,314.78           | -\$8,099.78                      | -365.68%              |
| <b>Help Me See Inc. Total</b>                       | <b>\$5,096.00</b>     | <b>\$24,011.16</b>    | <b>-\$18,915.16</b>              | <b>-371.18%</b>       |
| Heritage Action for America                         |                       |                       |                                  |                       |
| GiveRight, Inc.                                     | \$9,353.00            | \$18,428.44           | -\$9,075.44                      | -97.03%               |
| <b>Heritage Action for America Total</b>            | <b>\$9,353.00</b>     | <b>\$18,428.44</b>    | <b>-\$9,075.44</b>               | <b>-97.03%</b>        |
| Human Rights Campaign, Inc                          |                       |                       |                                  |                       |
| Donor Services Group, LLC                           | \$1,410,560.00        | \$730,713.55          | \$679,846.45                     | 48.20%                |
| Telefund, Inc.                                      | \$345,583.00          | \$366,575.44          | -\$20,992.25                     | -6.07%                |
| <b>Human Rights Campaign, Inc Total</b>             | <b>\$1,756,143.00</b> | <b>\$1,097,288.99</b> | <b>\$658,854.20</b>              | <b>37.52%</b>         |
| HUMANE SOCIETY INTERNATIONAL                        |                       |                       |                                  |                       |
| Donor Services Group, LLC                           | \$225.00              | \$506.85              | -\$281.85                        | -125.27%              |
| <b>HUMANE SOCIETY INTERNATIONAL Total</b>           | <b>\$225.00</b>       | <b>\$506.85</b>       | <b>-\$281.85</b>                 | <b>-125.27%</b>       |
| Humane Society of Cambria County, Inc.              |                       |                       |                                  |                       |
| Saturn Fundraising                                  | \$1,300.00            | \$195.00              | \$1,105.00                       | 85.00%                |
| <b>Humane Society of Cambria County, Inc. Total</b> | <b>\$1,300.00</b>     | <b>\$195.00</b>       | <b>\$1,105.00</b>                | <b>85.00%</b>         |
| Humane Society of Northwestern PA                   |                       |                       |                                  |                       |
| Automotive Recovery Services, Inc.                  | \$8,988.00            | \$4,688.60            | \$4,299.40                       | 47.83%                |
| <b>Humane Society of Northwestern PA Total</b>      | <b>\$8,988.00</b>     | <b>\$4,688.60</b>     | <b>\$4,299.40</b>                | <b>47.83%</b>         |
| Hunter College Foundation, Inc.                     |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.                           | \$27,760.00           | \$23,317.37           | \$4,443.59                       | 16.01%                |
| <b>Hunter College Foundation, Inc. Total</b>        | <b>\$27,760.00</b>    | <b>\$23,317.37</b>    | <b>\$4,443.59</b>                | <b>16.01%</b>         |
| International Aid, Inc.                             |                       |                       |                                  |                       |

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| <b>Donor Care Center, Inc.</b>                                       | \$5,475.00            | \$4,400.50            | \$1,074.50                       | 19.63%                |
| <b>International Aid, Inc. Total</b>                                 | <b>\$5,475.00</b>     | <b>\$4,400.50</b>     | <b>\$1,074.50</b>                | <b>19.63%</b>         |
| <b>International Campaign for Tibet</b>                              |                       |                       |                                  |                       |
| Telefund, Inc.   | \$16,687.00           | \$17,903.00           | -\$1,216.00                      | -7.29%                |
| <b>International Campaign for Tibet Total</b>                        | <b>\$16,687.00</b>    | <b>\$17,903.00</b>    | <b>-\$1,216.00</b>               | <b>-7.29%</b>         |
| <b>International Fellowship of Christians &amp; Jews, Inc.</b>       |                       |                       |                                  |                       |
| Infocision, Inc.   | \$2,934,656.00        | \$1,689,741.01        | \$1,244,915.71                   | 42.42%                |
| <b>International Fellowship of Christians &amp; Jews, Inc. Total</b> | <b>\$2,934,656.00</b> | <b>\$1,689,741.01</b> | <b>\$1,244,915.71</b>            | <b>42.42%</b>         |
| <b>JDRF International</b>  |                       |                       |                                  |                       |
| Automotive Recovery Services, Inc.                                   | \$1,337,339.00        | \$632,598.20          | \$704,741.62                     | 52.70%                |
| <b>JDRF International Total</b>                                      | <b>\$1,337,339.00</b> | <b>\$632,598.20</b>   | <b>\$704,741.62</b>              | <b>52.70%</b>         |
| <b>John Hancock Committee for the States</b>                         |                       |                       |                                  |                       |
| MDS COMMUNICATIONS CORPORATION                                       | \$17,109.00           | \$17,982.00           | -\$873.00                        | -5.10%                |
| <b>John Hancock Committee for the States Total</b>                   | <b>\$17,109.00</b>    | <b>\$17,982.00</b>    | <b>-\$873.00</b>                 | <b>-5.10%</b>         |
| <b>Lambda Legal Defense &amp; Education Fund, Inc.</b>               |                       |                       |                                  |                       |
| Donor Services Group, LLC  | \$39,258.00           | \$29,256.17           | \$10,001.83                      | 25.48%                |
| Grassroots Campaigns, Inc.   | \$130,172.00          | \$218,835.99          | -\$88,663.67                     | -68.11%               |
| <b>Lambda Legal Defense &amp; Education Fund, Inc. Total</b>         | <b>\$169,430.00</b>   | <b>\$248,092.16</b>   | <b>-\$78,661.84</b>              | <b>-46.43%</b>        |
| <b>Law Enforcement Officers Relief Fund</b>                          |                       |                       |                                  |                       |
| Outreach Calling   | \$125,615.00          | \$113,053.74          | \$12,561.53                      | 10.00%                |
| <b>Law Enforcement Officers Relief Fund Total</b>                    | <b>\$125,615.00</b>   | <b>\$113,053.74</b>   | <b>\$12,561.53</b>               | <b>10.00%</b>         |
| <b>LEHIGH VALLEY HEALTH NETWORK</b>                                  |                       |                       |                                  |                       |
| Harris Connect, LLC  | \$82,258.00           | \$128,349.26          | -\$46,091.26                     | -56.03%               |

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| <b>LEHIGH VALLEY HEALTH NETWORK Total</b>              | <b>\$82,258.00</b>    | <b>\$128,349.26</b> | <b>-\$46,091.26</b>              | <b>-56.03%</b>        |
| <b>LESEA GLOBAL FEED THE HUNGRY</b>                    |                       |                     |                                  |                       |
| InfoCision, Inc.                                       | \$415,262.00          | \$32,011.57         | \$383,250.43                     | 92.29%                |
| <b>LESEA GLOBAL FEED THE HUNGRY Total</b>              | <b>\$415,262.00</b>   | <b>\$32,011.57</b>  | <b>\$383,250.43</b>              | <b>92.29%</b>         |
| <b>LOVE WORTH FINDING MINISTRIES, INC.</b>             |                       |                     |                                  |                       |
| Donor Care Center, Inc.                                | \$31,423.00           | \$13,212.35         | \$18,211.08                      | 57.95%                |
| <b>LOVE WORTH FINDING MINISTRIES, INC. Total</b>       | <b>\$31,423.00</b>    | <b>\$13,212.35</b>  | <b>\$18,211.08</b>               | <b>57.95%</b>         |
| <b>Manhattan Theatre Club, Inc.</b>                    |                       |                     |                                  |                       |
| DCM, Inc.  | \$1,159,501.00        | \$414,815.37        | \$744,686.18                     | 64.22%                |
| <b>Manhattan Theatre Club, Inc. Total</b>              | <b>\$1,159,501.00</b> | <b>\$414,815.37</b> | <b>\$744,686.18</b>              | <b>64.22%</b>         |
| <b>Marine Corps Heritage Foundation</b>                |                       |                     |                                  |                       |
| Harris Connect, LLC                                    | \$1,349,885.00        | \$510,023.38        | \$839,862.01                     | 62.22%                |
| <b>Marine Corps Heritage Foundation Total</b>          | <b>\$1,349,885.00</b> | <b>\$510,023.38</b> | <b>\$839,862.01</b>              | <b>62.22%</b>         |
| <b>Marine Corps Scholarship Foundation, Inc.</b>       |                       |                     |                                  |                       |
| Harris Connect, LLC                                    | \$37,558.00           | \$100,871.92        | -\$63,313.74                     | -168.58%              |
| <b>Marine Corps Scholarship Foundation, Inc. Total</b> | <b>\$37,558.00</b>    | <b>\$100,871.92</b> | <b>-\$63,313.74</b>              | <b>-168.58%</b>       |
| <b>Medical Alert Foundation United States</b>          |                       |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.                              | \$333,654.00          | \$278,507.96        | \$55,146.82                      | 16.53%                |
| <b>Medical Alert Foundation United States Total</b>    | <b>\$333,654.00</b>   | <b>\$278,507.96</b> | <b>\$55,146.82</b>               | <b>16.53%</b>         |
| <b>MESSIANIC JEWISH ALLIANCE OF AMERICA</b>            |                       |                     |                                  |                       |
| Donor Care Center, Inc.                                | \$9,126.00            | \$9,088.88          | \$37.12                          | 0.41%                 |
| <b>MESSIANIC JEWISH ALLIANCE OF AMERICA Total</b>      | <b>\$9,126.00</b>     | <b>\$9,088.88</b>   | <b>\$37.12</b>                   | <b>0.41%</b>          |

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| <b>Multiple Sclerosis Association of America Inc</b>                     |                       |                       |                                  |                       |
| The Heritage Company, Inc.   | \$5,303,362.00        | \$3,219,753.46        | \$2,083,609.20                   | 39.29%                |
| <b>Multiple Sclerosis Association of America Inc Total</b>               | <b>\$5,303,362.00</b> | <b>\$3,219,753.46</b> | <b>\$2,083,609.20</b>            | <b>39.29%</b>         |
| <b>MUSCULAR DYSTROPHY ASSOCIATION, INC.- NATIONAL OFFICE</b>             |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$35,960.00           | \$32,936.45           | \$3,023.55                       | 8.41%                 |
| <b>MUSCULAR DYSTROPHY ASSOCIATION, INC.- NATIONAL OFFICE</b>             | <b>\$35,960.00</b>    | <b>\$32,936.45</b>    | <b>\$3,023.55</b>                | <b>8.41%</b>          |
| <b>National Association for Gun Rights,Inc</b>                           |                       |                       |                                  |                       |
| Strategic Fundraising, Inc.  | \$123,747.00          | \$123,747.58          | \$0.00                           | 0.00%                 |
| <b>National Association for Gun Rights,Inc Total</b>                     | <b>\$123,747.00</b>   | <b>\$123,747.58</b>   | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>National Committee To Preserve Social Security and Medicare</b>       |                       |                       |                                  |                       |
| Donor Services Group, LLC  | \$13,534.00           | \$20,278.35           | -\$6,744.35                      | -49.83%               |
| <b>National Committee To Preserve Social Security and Medicare Total</b> | <b>\$13,534.00</b>    | <b>\$20,278.35</b>    | <b>-\$6,744.35</b>               | <b>-49.83%</b>        |
| <b>National Federation of the Blind</b>                                  |                       |                       |                                  |                       |
| Pennsylvania Donor Services LLC  | \$13,374.00           | \$0.00                | \$13,374.24                      | 100.00%               |
| GreenDrop, LLC   | \$271,613.00          | \$2220,066.00         | \$51,546.72                      | 18.98%                |
| <b>National Federation of the Blind Total</b>                            | <b>\$284,987.00</b>   | <b>\$2220,066.00</b>  | <b>\$64,920.96</b>               | <b>22.78%</b>         |
| <b>National LGBTQ Task Force</b>   |                       |                       |                                  |                       |
| Public Interest Communications, Inc.                                     | \$50,766.00           | \$24,211.10           | \$26,554.90                      | 52.31%                |
| <b>National LGBTQ Task Force Total</b>                                   | <b>\$50,766.00</b>    | <b>\$24,211.10</b>    | <b>\$26,554.90</b>               | <b>52.31%</b>         |
| <b>National Multiple Sclerosis Society</b>                               |                       |                       |                                  |                       |
| Donor Care Center, Inc.  | \$252,079.00          | \$226,691.82          | \$25,387.18                      | 10.07%                |
| Strategic Fundraising, Inc.  | \$39,401.00           | \$22,140.80           | \$17,260.20                      | 43.81%                |
| Telefund, Inc.   | \$7,618.00            | \$11,104.18           | -\$3,486.18                      | -45.76%               |
| <b>National Multiple Sclerosis Society Total</b>                         | <b>\$299,098.00</b>   | <b>\$259,936.80</b>   | <b>\$39,161.20</b>               | <b>13.09%</b>         |

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| <b>National Museum of Women in the Arts, Inc.</b>       |                         |                       |                                  |                       |
| Donor Services Group, LLC                               | \$102,956.00            | \$55,890.96           | \$47,065.04                      | 45.71%                |
| SD&A Teleservices, Inc.                                 | \$66,888.00             | \$2,539.20            | \$64,348.80                      | 96.20%                |
| <b>National Museum of Women in the Arts, Inc. Total</b> | <b>\$169,844.00</b>     | <b>\$58,430.16</b>    | <b>\$111,413.84</b>              | <b>65.60%</b>         |
| <b>National Organization for Women Inc</b>              |                         |                       |                                  |                       |
| Telefund, Inc.  | \$130,109.00            | \$130,030.14          | \$79.36                          | 0.06%                 |
| <b>National Organization for Women Inc Total</b>        | <b>\$130,109.00</b>     | <b>\$130,030.14</b>   | <b>\$79.36</b>                   | <b>0.06%</b>          |
| <b>National Police Association Inc</b>                  |                         |                       |                                  |                       |
| Courtesy Call, Inc.                                     | \$91,839.00             | \$82,655.99           | \$9,184.00                       | 10.00%                |
| <b>National Police Association Inc Total</b>            | <b>\$91,839.00</b>      | <b>\$82,655.99</b>    | <b>\$9,184.00</b>                | <b>10.00%</b>         |
| <b>NETWORK FOR GOOD, INC.</b>                           |                         |                       |                                  |                       |
| Network for Good, Inc.                                  | \$183,251,774.00        | \$5,063,700.00        | \$178,188,074.00                 | 97.24%                |
| <b>NETWORK FOR GOOD, INC. Total</b>                     | <b>\$183,251,774.00</b> | <b>\$5,063,700.00</b> | <b>\$178,188,074.00</b>          | <b>97.24%</b>         |
| <b>New Hope Foundation BEE, L.C.</b>                    |                         |                       |                                  |                       |
|   | \$479,137.00            | \$414,401.89          | \$64,735.23                      | 13.51%                |
| <b>New Hope Foundation Total</b>                        | <b>\$479,137.00</b>     | <b>\$414,401.89</b>   | <b>\$64,735.23</b>               | <b>13.51%</b>         |
| <b>NFIB Small Business Legal Center</b>                 |                         |                       |                                  |                       |
| National Capital Teleservices, LLC                      | \$54,140.00             | \$32,662.00           | \$21,478.00                      | 39.67%                |
| <b>NFIB Small Business Legal Center Total</b>           | <b>\$54,140.00</b>      | <b>\$32,662.00</b>    | <b>\$21,478.00</b>               | <b>39.67%</b>         |
| <b>Oblate Missionary Society, Inc.</b>                  |                         |                       |                                  |                       |
| Donor Care Center, Inc.                                 | \$0.00                  | \$0.00                | \$0.00                           | 0.00%                 |
| <b>Oblate Missionary Society, Inc. Total</b>            | <b>\$0.00</b>           | <b>\$0.00</b>         | <b>\$0.00</b>                    | <b>0.00%</b>          |

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| <b>ONEHOPE, INC.</b>  |                     |                     |                                  |                       |
| Donor Care Center, Inc.   | \$3,090.00          | \$5,565.42          | -\$2,475.42                      | -80.11%               |
| <b>ONEHOPE, INC. Total</b>  | <b>\$3,090.00</b>   | <b>\$5,565.42</b>   | <b>-\$2,475.42</b>               | <b>-80.11%</b>        |
| <b>Organizing for Action</b>                                      |                     |                     |                                  |                       |
| Donor Services Group, LLC   | \$125,770.00        | \$85,739.55         | \$40,030.45                      | 31.83%                |
| Telefund, Inc.  | \$72,207.00         | \$46,885.30         | \$25,321.70                      | 35.07%                |
| <b>Organizing for Action Total</b>                                | <b>\$197,977.00</b> | <b>\$132,624.85</b> | <b>\$65,352.15</b>               | <b>33.01%</b>         |
| <b>Pagoda Skyline, Inc.</b>                                       |                     |                     |                                  |                       |
| Rieck's Enterprises, Inc. DBA Rieck's Publications                | \$3,935.00          | \$2,557.75          | \$1,377.25                       | 35.00%                |
| <b>Pagoda Skyline, Inc. Total</b>                                 | <b>\$3,935.00</b>   | <b>\$2,557.75</b>   | <b>\$1,377.25</b>                | <b>35.00%</b>         |
| <b>Pittsburgh Opera, Inc</b>                                      |                     |                     |                                  |                       |
| Creative Marketing Strategies                                     | \$26,125.00         | \$11,667.50         | \$14,457.50                      | 55.34%                |
| Pittsburgh Opera, Inc Total                                       | <b>\$26,125.00</b>  | <b>\$11,667.50</b>  | <b>\$14,457.50</b>               | <b>55.34%</b>         |
| <b>Pittsburgh Symphony Inc.</b>                                   |                     |                     |                                  |                       |
| Bennett Direct, Inc.  | \$175,018.00        | \$95,226.10         | \$79,792.65                      | 45.59%                |
| Pittsburgh Symphony Inc. Total                                    | <b>\$175,018.00</b> | <b>\$95,226.10</b>  | <b>\$79,792.65</b>               | <b>45.59%</b>         |
| <b>Pottstown Area Police Athletic League</b>                      |                     |                     |                                  |                       |
| PUBLIC SAFETY PROMOTION, INC.                                     | \$57,695.00         | \$44,156.00         | \$13,539.00                      | 23.47%                |
| Pottstown Area Police Athletic League Total                       | <b>\$57,695.00</b>  | <b>\$44,156.00</b>  | <b>\$13,539.00</b>               | <b>23.47%</b>         |
| <b>Princeton Theological Seminary</b>                             |                     |                     |                                  |                       |
| Comnet Marketing Group, Inc.                                      | \$28,949.00         | \$6,313.44          | \$22,635.56                      | 78.19%                |
| <b>Princeton Theological Seminary Total</b>                       | <b>\$28,949.00</b>  | <b>\$6,313.44</b>   | <b>\$22,635.56</b>               | <b>78.19%</b>         |
| <b>Project HOPE -The People-to-People Health Foundation, Inc.</b> |                     |                     |                                  |                       |

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| SD&A Teleservices, Inc.   | \$24,285.00         | \$8,713.00          | \$15,572.00                      | 64.12%                |
| Strategic Fundraising, Inc.   | \$306,995.00        | \$253,364.00        | \$53,631.61                      | 17.47%                |
| <b>Project HOPE -The People-to-People Health Foundation, Inc. Total</b> | <b>\$331,280.00</b> | <b>\$262,077.00</b> | <b>\$69,203.61</b>               | <b>20.89%</b>         |
| <b>Reserve Police Officers Association</b>                              |                     |                     |                                  |                       |
| Outreach Calling  | \$77,240.00         | \$67,776.95         | \$9,463.05                       | 12.25%                |
| <b>Reserve Police Officers Association Total</b>                        | <b>\$77,240.00</b>  | <b>\$67,776.95</b>  | <b>\$9,463.05</b>                | <b>12.25%</b>         |
| Ridgway Lions Club  | \$26,632.00         | \$21,692.60         | \$4,939.40                       | 18.55%                |
| Theodore Productions, Inc.  | \$26,632.00         | \$21,692.60         | \$4,939.40                       | 18.55%                |
| <b>Ridgway Lions Club Total</b>   |                     |                     |                                  |                       |
| Salus University  | \$62,519.00         | \$21,430.72         | \$41,089.02                      | 65.72%                |
| Ruffalo Noel Levitz, LLC.   | \$62,519.00         | \$21,430.72         | \$41,089.02                      | 65.72%                |
| <b>Salus University Total</b>   |                     |                     |                                  |                       |
| Sandy Rollman Ovarian Cancer Foundation                                 |                     |                     |                                  |                       |
| Donation Line LLC   | \$22,077.00         | \$6,442.00          | \$15,635.50                      | 70.82%                |
| <b>Sandy Rollman Ovarian Cancer Foundation Total</b>                    | <b>\$22,077.00</b>  | <b>\$6,442.00</b>   | <b>\$15,635.50</b>               | <b>70.82%</b>         |
| Scranton Preparatory School   |                     |                     |                                  |                       |
| Ruffalo Noel Levitz, LLC.   | \$8,212.00          | \$11,245.64         | -\$3,033.64                      | -36.94%               |
| <b>Scranton Preparatory School Total</b>                                | <b>\$8,212.00</b>   | <b>\$11,245.64</b>  | <b>-\$3,033.64</b>               | <b>-36.94%</b>        |
| SLB Radio Productions, Inc.   | \$0.00              | \$0.00              | \$0.00                           | 0.00%                 |
| Center For Car Donations, LLC   | \$0.00              | \$0.00              | \$0.00                           | 0.00%                 |
| <b>SLB Radio Productions, Inc. Total</b>                                |                     |                     |                                  |                       |
| Students for Life of America, Inc                                       |                     |                     |                                  |                       |
| MDS COMMUNICATIONS CORPORATION  | \$305,826.00        | \$238,215.00        | \$67,611.00                      | 22.11%                |

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| <b>Students for Life of America, Inc Total</b>                           | <b>\$305,826.00</b>   | <b>\$238,215.00</b>   | <b>\$67,611.00</b>               | <b>22.11%</b>         |
| <b>Sunday Breakfast Rescue Mission</b>                                   |                       |                       |                                  |                       |
| Gateway Communications, Inc.   | \$38,808.00           | \$16,582.00           | \$22,226.00                      | 57.27%                |
| <b>Sunday Breakfast Rescue Mission Total</b>                             | <b>\$38,808.00</b>    | <b>\$16,582.00</b>    | <b>\$22,226.00</b>               | <b>57.27%</b>         |
| <b>Susan B. Anthony List, Inc</b>  |                       |                       |                                  |                       |
| CONFLUENT IMPACT COMMUNICATIONS, LLC                                     | \$1,595.00            | \$1,595.00            | \$0.00                           | 0.00%                 |
| <b>Susan B. Anthony List, Inc Total</b>                                  | <b>\$1,595.00</b>     | <b>\$1,595.00</b>     | <b>\$0.00</b>                    | <b>0.00%</b>          |
| <b>TEMPLE UNIVERSITY</b>   |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC   | \$490,816.00          | \$176,352.32          | \$314,463.68                     | 64.07%                |
| <b>TEMPLE UNIVERSITY Total</b>   | <b>\$490,816.00</b>   | <b>\$176,352.32</b>   | <b>\$314,463.68</b>              | <b>64.07%</b>         |
| <b>The American College</b>  |                       |                       |                                  |                       |
| Harris Connect, LLC  | \$223,349.00          | \$282,472.99          | -\$59,123.24                     | -26.47%               |
| <b>The American College Total</b>  | <b>\$223,349.00</b>   | <b>\$282,472.99</b>   | <b>-\$59,123.24</b>              | <b>-26.47%</b>        |
| <b>The American Federation of Police and Concerned Citizens, Inc.</b>    |                       |                       |                                  |                       |
| Midwest Publishing - DN, Inc.  | \$1,537,306.00        | \$1,383,575.86        | \$153,730.66                     | 10.00%                |
| <b>The American Federation of Police and Concerned Citizens, Inc. -</b>  | <b>\$1,537,306.00</b> | <b>\$1,383,575.86</b> | <b>\$153,730.66</b>              | <b>10.00%</b>         |
| <b>The ASME Foundation, Inc.</b>   |                       |                       |                                  |                       |
| Harris Connect, LLC  | \$204,972.00          | \$206,216.50          | -\$1,244.30                      | -0.61%                |
| <b>The ASME Foundation, Inc. Total</b>                                   | <b>\$204,972.00</b>   | <b>\$206,216.50</b>   | <b>-\$1,244.30</b>               | <b>-0.61%</b>         |
| <b>The Association of Former Students of Texas A&amp;M University</b>    |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.  | \$1,170,281.00        | \$406,478.11          | \$763,802.91                     | 65.27%                |
| <b>The Association of Former Students of Texas A&amp;M University To</b> | <b>\$1,170,281.00</b> | <b>\$406,478.11</b>   | <b>\$763,802.91</b>              | <b>65.27%</b>         |

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| <b>The Breast Cancer Society, Inc</b>                 |                       |                       |                                  |                       |
| JAK PRODUCTIONS, INC.                                 | \$46,022.00           | \$39,101.76           | \$6,920.88                       | 15.04%                |
| Organizational Development, Inc.                      | \$1,065,522.00        | \$692,589.41          | \$372,932.77                     | 35.00%                |
| Innovative Teleservices Inc.                          | \$122,077.00          | \$106,207.00          | \$15,870.00                      | 13.00%                |
| Associated Community Services                         | \$50.00               | \$27.50               | \$22.50                          | 45.00%                |
| <b>The Breast Cancer Society, Inc Total</b>           | <b>\$1,233,671.00</b> | <b>\$837,925.67</b>   | <b>\$395,746.15</b>              | <b>32.08%</b>         |
| <b>The Center for Reproductive Rights, Inc.</b>       |                       |                       |                                  |                       |
| Public Interest Communications, Inc.                  | \$30,040.00           | \$23,565.22           | \$6,474.78                       | 21.55%                |
| <b>The Center for Reproductive Rights, Inc. Total</b> | <b>\$30,040.00</b>    | <b>\$23,565.22</b>    | <b>\$6,474.78</b>                | <b>21.55%</b>         |
| <b>The Foundation for AIDS Research</b>               |                       |                       |                                  |                       |
| Public Interest Communications, Inc.                  | \$124,438.00          | \$36,743.25           | \$87,694.84                      | 70.47%                |
| <b>The Foundation for AIDS Research Total</b>         | <b>\$124,438.00</b>   | <b>\$36,743.25</b>    | <b>\$87,694.84</b>               | <b>70.47%</b>         |
| <b>The Freedom Alliance</b>                           |                       |                       |                                  |                       |
| Donor Care Center, Inc.                               | \$17,275.00           | \$7,275.00            | \$10,000.00                      | 57.89%                |
| <b>The Freedom Alliance Total</b>                     | <b>\$17,275.00</b>    | <b>\$7,275.00</b>     | <b>\$10,000.00</b>               | <b>57.89%</b>         |
| <b>The Heritage Foundation</b>                        |                       |                       |                                  |                       |
| GiveRight, Inc.                                       | \$7,095,937.00        | \$2,741,166.70        | \$4,354,770.72                   | 61.37%                |
| <b>The Heritage Foundation Total</b>                  | <b>\$7,095,937.00</b> | <b>\$2,741,166.70</b> | <b>\$4,354,770.72</b>            | <b>61.37%</b>         |
| <b>The Humane Society Wildlife Land Trust</b>         |                       |                       |                                  |                       |
| InfoCision, Inc.                                      | \$1,605.00            | \$2,011.91            | -\$406.85                        | -25.35%               |
| <b>The Humane Society Wildlife Land Trust Total</b>   | <b>\$1,605.00</b>     | <b>\$2,011.91</b>     | <b>-\$406.85</b>                 | <b>-25.35%</b>        |
| <b>The Kansas State University Foundation</b>         |                       |                       |                                  |                       |
| Ruffalo Noel Levitz, LLC.                             | \$1,489,599.00        | \$374,467.05          | \$1,115,132.04                   | 74.86%                |
| <b>The Kansas State University Foundation Total</b>   | <b>\$1,489,599.00</b> | <b>\$374,467.05</b>   | <b>\$1,115,132.04</b>            | <b>74.86%</b>         |

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| <b>The Phillips Collection</b>                           |                           |                         |                                  |                       |
| Aria Communications Corporation                          | \$33,731.00               | \$26,130.49             | \$7,600.51                       | 22.53%                |
| <b>The Phillips Collection Total</b>                     | <b>\$33,731.00</b>        | <b>\$26,130.49</b>      | <b>\$7,600.51</b>                | <b>22.53%</b>         |
| <b>The Pittsburgh Trust for Cultural Resources</b>       |                           |                         |                                  |                       |
| Donor Services Group, LLC                                | \$9,818.00                | \$8,894.24              | \$923.76                         | 9.41%                 |
| <b>The Pittsburgh Trust for Cultural Resources Total</b> | <b>\$9,818.00</b>         | <b>\$8,894.24</b>       | <b>\$923.76</b>                  | <b>9.41%</b>          |
| <b>The Wilma Theater</b>                                 |                           |                         |                                  |                       |
| Comnet Marketing Group, Inc.                             | \$2,380.00                | \$1,940.89              | \$439.11                         | 18.45%                |
| <b>The Wilma Theater Total</b>                           | <b>\$2,380.00</b>         | <b>\$1,940.89</b>       | <b>\$439.11</b>                  | <b>18.45%</b>         |
| <b>TIMOTHY HILL CHILDREN'S RANCH, INC.</b>               |                           |                         |                                  |                       |
| Automotive Recovery Services, Inc.                       | \$23,001.00               | \$15,570.97             | \$7,430.03                       | 32.30%                |
| <b>TIMOTHY HILL CHILDREN'S RANCH, INC. Total</b>         | <b>\$23,001.00</b>        | <b>\$15,570.97</b>      | <b>\$7,430.03</b>                | <b>32.30%</b>         |
| <b>Grand Total</b>                                       | <b>\$1,426,877,240.00</b> | <b>\$815,136,631.83</b> | <b>\$611,740,758.10</b>          | <b>42.87%</b>         |