

BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

2018/2019 ANNUAL CHARITIES REPORT

September 27, 2019

SECRETARY OF THE COMMONWEALTH



September 27, 2019

Dear Fellow Pennsylvanians:

On behalf of the Department of State, we are pleased to present the 2019 Annual Charities Report. The report provides an overview of the activities carried out by the Bureau of Corporations and Charitable Organizations (BCCO), including registrations, investigations and audits of charitable organizations. It also provides helpful information for consumers making charitable giving decisions.

The mission of BCCO is to protect Pennsylvania residents by: (1) providing public disclosure of documents filed by charities and professional fundraisers; (2) promoting consumer education about charitable giving; and (3) investigating and prosecuting complaints of reporting violations and fraudulent conduct in the solicitation of charitable funds.

Consumers and charities are encouraged to visit the Department's charities <u>website</u>. The site offers a searchable database where consumers can confirm whether a particular charity is registered, file complaints and view educational materials. Charities and fundraising professionals can learn about their registration and filing responsibilities, view fundraising guidelines and access other resources. This and previous annual reports are likewise available on the Department's <u>website</u>.

Thank you for your interest in the Pennsylvania Department of State and the work of its Bureau of Corporations and Charitable Organizations. If you have questions about the laws governing charities, or wish to report a fraudulent or deceptive solicitation practice, please contact BCCO at 1-800-732-0999 or http://www.dos.pa.gov/BusinessCharities/Charities.

Sincerely,

Bureau of Corporations and Charitable Organizations

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Introduction

The Pennsylvania Department of State is responsible for the administration and enforcement of the Solicitation of Funds for Charitable Purposes Act, 10 P.S. §162.1, *et seq.*

The Charitable Purposes Act requires charitable organizations to register with the Department of State before they solicit contributions in Pennsylvania (unless they are specifically excluded or exempt from registration requirements).

The Charitable Purposes Act also requires professional solicitors to register prior to soliciting on behalf of charitable organizations in Pennsylvania. Professional fundraising counsels are also required to register before providing solicitation-related services in the Commonwealth.

The Charitable Purposes Act also lists prohibited conduct by persons soliciting for charitable contributions in Pennsylvania and penalties that may be assessed for violations.

This annual report covers the period of July 1, 2018 to June 30, 2019 and details:

- The number of charitable organizations, professional fundraising counsels, and professional solicitors registered in Pennsylvania;
- The number of organizations ordered to cease and desist solicitation in Pennsylvania; and

 The number of charitable organizations contracting with professional solicitors and compensation paid to the professional solicitor for each campaign in relation to funds raised and administrative costs.

Basic registration and financial information for all charitable organizations registered to solicit contributions in Pennsylvania can be obtained by visiting the Bureau of Corporations and Charitable Organizations' website at:

www.dos.pa.gov/BusinessCharities/Charities or by calling 1-800-732-0999, between the hours of 8:30 a.m. to 5 p.m. Monday through Friday.

Overview

The Bureau of Corporations and Charitable Organizations (Bureau) of the Department of State (Department) is responsible for carrying out the duties and responsibilities of the Secretary of the Commonwealth under the Solicitation of Funds for Charitable Purposes Act.

The Bureau carries out its functions related to the Charitable Purposes Act through the:

- Division of Registration and Compliance
- Investigations Unit

Division of Registration and Compliance

The Division of Registration and Compliance oversees the processes by which corporations and charitable organizations register with the Commonwealth pursuant to the Solicitation of Funds for Charitable Purposes Act.

The Division of Registration and Compliance also monitors professional solicitors and professional fundraising counsels who contract with charitable organizations that solicit contributions. Professional solicitors and professional fundraising counsels are required to provide documentation relating to their activities on behalf of charitable organizations.

The Bureau of Corporations and Charitable Organizations also serves as the repository for registration information pursuant to the Institutions of Purely Public Charity Act 10 P.S. § 371, et seq.

Institutions of purely public charity are those organizations that are receiving or claiming exemption from real property and/or sales tax and are not otherwise required to register pursuant to the Charitable Purposes Act.

Investigations Unit

The Charities Investigations Unit partners with Department of State attorneys to pursue those charitable organizations, professional solicitors and professional fundraising counsels that fail to adhere with the registration requirements of the Charitable Purposes Act or that engage in fraud or other violations of the Charitable Purposes Act.

The Unit employs investigators and auditors who investigate complaints concerning violation of the Charitable Purposes Act.

In 2014, the Charities Investigations Unit was integrated into the Department's Bureau of Enforcement and Investigation.

Performance Highlights

Registration

During the period included by the 2018/2019 Annual Report to the General Assembly, the Division of Registration and Compliance has:

- Registered 13,488 Charitable Organizations.
- Reviewed more than 2,373 documents filed by more than 482 professional solicitors and professional fundraising counsels.
- Registered 1,063 Institutions of Purely Public Charity.
- Processed checks totaling over \$2.9 million.
- Responded to over 16,393 inquiries for information.

Enforcement

The enforcement of the Charitable Purposes Act by the Investigations Unit resulted in:

- 51 Consent Agreements and Adjudications,
- Orders for payment of fines in the total amount of \$151,000.
- 67 Cease and Desist Orders. There are currently 478 in effect.
- The completion of 245 investigations of charitable organizations, professional solicitor or fundraising counsels suspected of violating the Charities Act.

Charitable Organizations

On June 30, 2019, there were 13,488 charitable organizations registered with the Department of State. Charitable organizations that solicit charitable contributions in Pennsylvania and are not otherwise excluded or exempt under the Charitable Purposes Act must file the following:

- (1) Annual registration statements,
- (2) IRS 990 federal informational returns, and
- (3) Financial statements. Depending on the amount of their annual gross contributions, those financial statements may have to be compiled, reviewed or audited.

A charitable organization which receives annual contributions of \$750,000 or more must be audited by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$250,000, but less than \$750,000, is required to have a review or audit of its financial statement performed by an independent certified public accountant or public accountant. Every charitable organization which receives annual contributions of at least \$100,000, but less than \$250,000, is required to have a compilation, review or audit of its financial statement performed by an independent certified public accountant or public accountant. A compilation, audit or review is optional for any charitable organization which receives annual

contributions less than \$100,000. These amounts were increased by Act 71 of 2017, effective February 20, 2018, from \$300,000, \$100,000 and \$50,000, respectively.

The Charitable Purposes Act defines "solicitation" as any direct or indirect request for a contribution on the representation that such contribution will be used in whole or in part for a charitable purpose, including but not limited to any of the following:

- (1) Any oral request that is made in person, by telephone, radio or television or other advertising or communication media.
- (2) Any written or otherwise recorded or published request that is mailed, sent, delivered, circulated, distributed, posted in a public place or advertised or communicated by press, telegraph, television or any other media.
- (3) Any sale of, offer or attempt to sell any advertisement, advertising space, sponsorship, book, card, chance, coupon, device, food, magazine, merchandise, newspaper, subscription, ticket or other service or tangible good, thing or item of value.
- (4) Any announcement requesting the public to attend an appeal, assemblage, athletic or competitive event, carnival, circus, concert, contest, dance, entertainment, exhibition, exposition, game, lecture, meal, party, show, social gathering or other performance or event of any kind.

A "**contribution**" is defined by the Charitable Purposes Act as the promise, grant or pledge of money, credit, property, financial assistance or other thing of any kind or value, excluding volunteer services, in response to a solicitation, including the payment or promise to pay in consideration of a performance, event or sale of a good or service. Payment by members of an organization for membership fees, dues, fines or assessments or for services rendered to individual members, if such fees, dues, fines or assessments confer a bona fide right, privilege, professional standing, honor or other direct benefit, is not deemed to be a contribution, provided that membership is not conferred solely as consideration for making a contribution in response to a solicitation. Government grants or contracts are not deemed to be a contribution.

While the Charitable Purposes Act generally requires organizations to register with the Bureau of Corporations and Charitable Organizations prior to soliciting charitable contributions, certain organizations are specifically and totally excluded from registration. For example, bona fide religious institutions and law enforcement organizations that meet certain criteria are typically excluded from the registration requirement.

Educational institutions, hospitals, veterans' organizations, volunteer fireman organizations, ambulance associations, rescue squad associations, public nonprofit library organizations, senior citizen centers, nursing homes and parent-teacher associations are typically exempt from the registration requirements of the Charitable Purposes Act, if they meet applicable criteria.

Charitable organizations that receive annual contributions of \$25,000 or less and do not compensate any person to conduct fundraising activities are also exempt from Charitable Purposes Act registration requirements. These organizations are still required to comply with all other provisions, including, but not limited to, keeping true and accurate records of their fiscal activities.

Professional Solicitors

On June 30, 2019, there were 113 professional solicitors registered with the Bureau of Corporations and Charitable Organizations. Professional solicitors contract with charitable organizations to solicit direct monetary contributions and/or indirect contributions in the form of payment for goods, services or admissions to fundraising events for a charitable purpose. Basically, solicitors raise funds on behalf of charitable organizations and are permitted to have temporary (no more than five days) custody of those funds.

Professional solicitors must file annual registration statements and copies of their contracts with charitable organizations. In addition, they are required to secure a bond, file a solicitation notice with each contract and, as set forth in the next section, submit campaign financial reports.

456 contracts between charitable organizations and professional solicitors were processed during the year.

Campaign Financial Reports

Professional solicitors must file campaign financial reports for each solicitation campaign they conduct in Pennsylvania. These reports must be filed within 90 days of the campaign's completion or on the anniversary of any campaign lasting more than one year. Campaign reports include contributions raised from the entire campaign, not just contributions received from the Commonwealth of Pennsylvania. The reports must list the total contributions raised during the campaign, the campaign's total expenses, and the amount of the total contributions the charitable organization actually received. This information, summarized in Appendices A and B of this report, represents 596 campaign financial reports filed on behalf of 547 charitable organizations.

Since some campaigns can be multi-years in scope, the report filed on an anniversary date during the campaign period may include funds reported on the previous year's report.

During the 2018/2019 fiscal year, professional solicitors filed campaign reports reflecting total revenues of \$1,631,353,860.00 and total expenses of \$332,441,728.79. Charitable organizations contracting with solicitors received \$1,298,935,432.60 or nearly 80% of the total revenue raised. However, it should be noted that one professional solicitor accounts for \$1,110,091,687.00 (68%) of the total revenue. This solicitor reports that the charity (of the same name) receives

\$1,086,541,303.00 (97.88% of the revenue raised). When this solicitor and related charity are removed, the remainder of all other charitable organizations that contract with solicitors received a total of \$212,394, 129.60 or 41% of all revenue raised by solicitors.

Professional Fundraising Counsels

On June 30, 2019, there were 369 professional fundraising counsels registered with the Bureau of Charitable Organizations. Professional fundraising counsels are retained by charitable organizations to plan, manage, advise, consult or prepare solicitation materials. Unlike professional solicitors, professional fundraising counsels do not solicit contributions or have custody of contributions.

Professional fundraising counsels must file annual registration statements and copies of their contracts with charitable organizations no less than ten working days prior to conducting solicitation campaigns, events, or providing other services to charitable organizations.

Cease and Desist Orders

The Investigations Unit and the Bureau's Prosecuting Attorney issued 67 Cease and Desist Orders since the last annual report, and there are 478 Orders currently in effect. Generally speaking, Cease and Desist Orders are only issued after organizations have been notified of the registration requirements and failed to cooperate with the Bureau of Corporations and Charitable Organizations by becoming registered or by providing proof of exemption or exclusion from the requirements of registration. A list of all Cease and Desist Orders in effect is available on the Bureau's website at .www.dos.pa.gov/BusinessCharities/ Charities...

Other Enforcement Actions

In addition to Cease and Desist Orders, the Secretary of the Commonwealth may refuse to register or revoke, suspend or place on probation the registration of any charitable organization, professional fundraising counsel or professional solicitor for violations of the Charitable Purposes Act. Organizations may also face administrative fines of up to \$1,000 for each act or omission which constitutes a violation of the

Charitable Purposes Act and additional penalties of up to \$100 per day for continuing violations.

These enforcement actions are taken following notice and opportunity for a hearing (Adjudication and Order) or by an agreement of the parties that is approved by the Secretary (Consent Agreement and Order).

During the 2018/2019 fiscal year, 48
Consent Agreements were finalized and three Adjudications were issued. These actions contained orders for payment of fines in the total amount of \$151,000.
Copies of these Orders are available on the Bureau's website at www.dos.pa.gov/BusinessCharities/
Charities.

In one notable consent agreement adopted on March 13, 2019, HP Direct Mail Marketing Services, LLP, F/K/A Wally Hines Photography, of Johnstown, PA, paid a \$18,000 administrative fine as the result of violating the Pennsylvania Solicitation of Funds for Charitable Purposes Act by performing professional solicitor services from 2015 through 2018 on behalf of twenty-four (24) different charitable organizations soliciting in Pennsylvania while unregistered.

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors (Alphabetically by Solicitor)

The following section displays campaign reports listed alphabetically by Solictor. The gross amount is the amount raised for the charity by the solicitor. Total expenses represent the solicitor's expenses. The total amount received by the charity is the balance of funds raised after the solicitor's expenses have been deducted. The percentage figure represents the percentage of funds actually received by the charity. The charity's campaign reports typically include contributions raised from the entire campaign, not just those solicited directly in Pennsylvania.

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity		·	Received By Charity	to Charity
American Thrift Center LLC				
Keystone Paralyzed Veterans of America, Inc.	\$1,378,269.00	\$1,295,575.00	\$82,694.00	6.00%
American Thrift Center LLC Total	\$1,378,269.00	\$1,295,575.00	\$82,694.00	6.00%
Aria Communications Corporation				
ActionAid U.S.A.	\$2,675.00	\$2,390.16	\$284.84	10.65%
AFS-USA, Inc.	\$14,431.00	\$16,828.50	-\$2,397.50	-16.61%
Delta Upsilon Educational Foundation	\$17,905.00	\$12,182.97	\$5,722.03	31.96%
Disabled American Veterans	\$14,580.00	\$20,207.10	-\$5,627.10	-38.59%
Endowment Fund of the Phi Kappa Psi Fraternity	\$44,004.00	\$13,946.52	\$30,057.64	68.31%
FINCA International, Inc.	\$583.00	\$4,441.55	-\$3,858.55	-661.84%
Foundation for National Progress	\$3,211.00	\$2,365.38	\$845.62	26.34%
Kappa Kappa Gamma Foundation	\$33,918.00	\$19,340.88	\$14,577.12	42.98%
Kimmel Center, Inc.	\$5,995.00	\$5,047.25	\$947.75	15.81%
Lambda Chi Alpha Educational Foundation, Inc	\$26,199.00	\$21,575.52	\$4,623.98	17.65%
Mitchell Hamline School of Law	\$31,245.00	\$16,685.60	\$14,559.40	46.60%
National Psoriasis Foundation	\$19,579.00	\$32,353.19	-\$12,774.19	-65.24%
The Educational Foundation of Alpha Gamma Rho	\$45,079.00	\$12,150.27	\$32,929.46	73.05%
The Phi Kappa Tau Foundation	\$11,585.00	\$6,285.85	\$5,299.39	45.74%
Union of Concerned Scientists, Inc.	\$7,162.00	\$2,682.38	\$4,480.27	62.56%
WITF, Inc.	\$5,675.00	\$6,613.15	-\$938.15	-16.53%
WRTI - Part of Temple University	\$3,362.00	\$2,309.00	\$1,053.00	31.32%
WXPN-PART OF UNIVERSITY OF PENNSYLVANIA	\$75,881.00	\$37,914.80	\$37,966.80	50.03%
Aria Communications Corporation Total	\$363,069.00	\$235,320.07	\$127,751.81	35.19%
Artsmarketing Services, Inc.				
Carnegie Institute	\$519,386.00	\$220,888.38	\$298,497.62	57.47%
Pittsburgh Opera, Inc	\$102,651.00	\$43,269.44	\$59,382.13	57.85%
Pittsburgh Symphony Inc.	\$476,655.00	\$249,560.92	\$227,094.09	47.64%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity		•	Received By Charity	to Charity
The Pennsylvania Ballet Association	\$74,218.00	\$51,423.75	\$22,794.79	30.71%
Artsmarketing Services, Inc. Total	\$1,172,910.00	\$565,142.49	\$607,768.63	51.82%
Associated Community Services				
American Children's Cancer Foundation, Inc	\$2,269,330.00	\$1,304,855.73	\$964,475.15	42.50%
Autism Spectrum Disorder Foundation, Inc.	\$1,478,592.00	\$756,627.98	\$721,964.31	48.83%
Cancer Recovery Foundation International Inc.	\$11,635,963.00	\$8,327,361.92	\$3,308,601.24	28.43%
Firefighters Charitable Foundation, Inc.	\$3,654,345.00	\$3,106,193.87	\$548,151.74	15.00%
Homes for Veterans a NJ no Profit	\$1,467,598.00	\$807,179.23	\$660,419.26	45.00%
Kids Wish Network, Inc.	\$4,816,417.00	\$2,285,273.11	\$2,531,144.15	52.55%
The Breast Cancer Charities of America, Inc.	\$4,902,113.00	\$2,398,389.73	\$2,503,724.12	51.07%
The Organ Donation & Transplant Association of America Inc.	\$63,691.00	\$32,364.26	\$31,326.74	49.19%
United Breast Cancer Foundation, Inc	\$13,008,396.00	\$7,359,930.20	\$5,648,466.36	43.42%
United Cancer Support Foundation	\$2,403,727.00	\$1,321,120.17	\$1,082,607.44	45.04%
Veterans Support Foundation	\$4,268,581.00	\$2,340,699.73	\$1,927,882.20	45.16%
Associated Community Services Total	\$49,968,753.00	\$30,039,995.93	\$19,928,762.71	39.88%
Automotive Recovery Services, Inc.				
Alex's Lemonade Stand Foundation	\$111,150.00	\$25,348.74	\$85,801.26	77.19%
American Association for Cancer Research Inc.	\$27,525.00	\$9,094.18	\$18,430.82	66.96%
American Diabetes Association	\$2,829,095.00	\$1,330,863.48	\$1,498,231.87	52.96%
Children's Aid Society, Southern Pennsylvania District - Church Of The Bre	\$1,025.00	\$634.60	\$390.40	38.09%
Children's Cancer Recovery Foundation	\$23,875.00	\$17,154.08	\$6,720.92	28.15%
Delaware County Society for the Prevention of Cruelty to Animals	\$4,900.00	\$1,768.00	\$3,132.00	63.92%
Haven of Tioga County	\$900.00	\$292.00	\$608.00	67.56%
Honor Bound Foundation, Inc.	\$10,775,825.00	\$8,610,456.68	\$2,165,368.48	20.09%
Humane Society of Northwest PA	\$22,413.00	\$17,586.11	\$4,826.89	21.54%
Kidney Foundation of Central Pennsylvania	\$19,075.00	\$7,872.50	\$11,202.50	58.73%
Pennsylvania Council of the Blind	\$15,300.00	\$12,424.34	\$2,875.66	18.80%

CharityPhiladelphia Ronald McDonald House, Inc.\$12,475.00\$2,30Planned Parenthood Southeastern Pennsylvania\$8,325.00\$4,43Ronald McDonald House Charities of Central PA\$3,695.00\$1,39Teen Challenge Training Center, Inc.\$4,500.00\$1,86United Mitochondrial Disease Foundation Inc.\$25,800.00\$7,97Automotive Recovery Services, Inc. Total\$13,885,878.00\$10,051,46Bennett Direct, Inc.\$35,486.00\$29,71Bennett Direct, Inc. Total\$35,486.00\$29,71	Received By Charity	
Planned Parenthood Southeastern Pennsylvania \$8,325.00 \$4,43 Ronald McDonald House Charities of Central PA \$3,695.00 \$1,39 Teen Challenge Training Center, Inc. \$4,500.00 \$1,86 United Mitochondrial Disease Foundation Inc. \$25,800.00 \$7,97 Automotive Recovery Services, Inc. Total \$13,885,878.00 \$10,051,46 Bennett Direct, Inc. Civic Light Opera Association of Greater Pittsburgh \$35,486.00 \$29,71		to Charity
Ronald McDonald House Charities of Central PA \$3,695.00 \$1,395.00 Teen Challenge Training Center, Inc. \$4,500.00 \$1,865.00 United Mitochondrial Disease Foundation Inc. \$25,800.00 \$7,975.00 Automotive Recovery Services, Inc. Total \$13,885,878.00 \$10,051,465.00 Bennett Direct, Inc. Civic Light Opera Association of Greater Pittsburgh \$35,486.00 \$29,715.00	7.50 \$10,167.50	81.50%
Teen Challenge Training Center, Inc. \$4,500.00 \$1,860.00 United Mitochondrial Disease Foundation Inc. \$25,800.00 \$7,970.00 \$1,800.00 \$7,970.00 \$13,885,878.00 \$10,051,460.00 \$13,885,878.00 \$10,051,460.0	\$2.20 \$3,892.80	46.76%
United Mitochondrial Disease Foundation Inc. \$25,800.00 \$7,97 Automotive Recovery Services, Inc. Total \$13,885,878.00 \$10,051,46 Bennett Direct, Inc. Civic Light Opera Association of Greater Pittsburgh \$35,486.00 \$29,71	0.00 \$2,305.00	62.38%
Automotive Recovery Services, Inc. Total \$13,885,878.00 \$10,051,460 Bennett Direct, Inc. Civic Light Opera Association of Greater Pittsburgh \$35,486.00 \$29,71	55.00 \$2,635.00	58.56%
Bennett Direct, Inc. Civic Light Opera Association of Greater Pittsburgh \$35,486.00 \$29,71	5.26 \$17,824.74	69.09%
Civic Light Opera Association of Greater Pittsburgh \$35,486.00 \$29,71	4.67 \$3,834,413.84	27.61%
Bennett Direct, Inc. Total \$35,486.00 \$29,71	2.00 \$5,774.00	16.27%
	2.00 \$5,774.00	16.27%
Capitol Resources, Inc.		
American Leprosy Missions, Inc. \$96,965.00 \$75,60	3.86 \$21,361.14	22.03%
Susan B. Anthony List, Inc \$133,847.00 \$77,73	9.29 \$56,107.83	41.92%
Tea Party Patriots Action, Inc. \$42,735.00 \$42,735.00	\$5.50 \$0.00	0.00%
Capitol Resources, Inc. Total \$273,547.00 \$196,07	8.65 \$77,468.97	28.32%
Causeworx, Inc.		
International Fellowship of Christians & Jews, Inc. \$2,210,980.00 \$1,058,87	'5.72 \$1,152,105.11	52.11%
Causeworx, Inc. Total \$2,210,980.00 \$1,058,87	5.72 \$1,152,105.11	52.11%
Charity Funding Consulting Group, Inc.		
Vietnam Veterans of America, Inc. \$4,080,181.00 \$3,854,25	66.00 \$245,925.00	6.03%
Charity Funding Consulting Group, Inc. Total \$4,080,181.00 \$3,854,25	6.00 \$245,925.00	6.03%
Christine L. Kirby		
Neighborhood Legal Services Association \$4,424,476.00 \$1,247,75	5.81 \$3,176,720.90	71.80%
Christine L. Kirby Total \$4,424,476.00 \$1,247,75		

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	C. C. S. T. H. C. S. T. S. T. H. C. S. T.	rotal Expenses	Received By Charity	to Charity
Cindi Rooney				
Haverford Township Civic Council	\$174,170.00	\$145,267.12	\$28,903.72	16.60%
Cindi Rooney Total	\$174,170.00	\$145,267.12	\$28,903.72	16.60%
Coinstar Asset Holdings, LLC.				
American Red Cross	\$65,369.00	\$5,051.67	\$60,317.38	92.27%
Children's Miracle Network	\$660,773.00	\$465,491.51	\$195,281.49	29.55%
The Humane Society of the United States	\$20,133.00	\$1,601.86	\$18,531.61	92.05%
The Leukemia & Lymphoma Society, Inc.	\$2,165,236.00	\$170,003.61	\$1,995,233.01	92.15%
United States Fund for UNICEF	\$359,510.00	\$27,011.79	\$332,498.21	92.49%
United Way Worldwide	\$482,935.00	\$380,636.95	\$102,299.02	21.18%
World Wildlife Fund, Inc.	\$13,076.00	\$1,012.13	\$12,064.37	92.26%
Coinstar Asset Holdings, LLC. Total	\$3,767,032.00	\$1,050,809.52	\$2,716,225.09	72.11%
Community Cares United LLC				
Department of PA AMVETS Service Foundation	\$914,816.00	\$773,625.10	\$141,190.90	15.43%
Firefighters Charitable Foundation, Inc.	\$6,344.00	\$4,758.00	\$1,586.00	25.00%
Community Cares United LLC Total	\$921,160.00	\$778,383.10	\$142,776.90	15.50%
CRF, Inc.				
Circle of Friends for American Veterans	\$1,592,775.00	\$1,353,858.82	\$238,916.26	15.00%
Disabled Police and Sheriffs Foundation, Inc.	\$1,686,988.00	\$1,479,788.55	\$207,199.85	12.28%
Kids Wish Network, Inc.	\$1,839,089.00	\$1,618,398.81	\$220,690.75	12.00%
CRF, Inc. Total	\$5,118,852.00	\$4,452,046.18	\$666,806.86	13.03%
DCM, Inc.				
American Civil Liberties Union Foundation, Inc.	\$483,280.00	\$98,746.95	\$384,533.05	79.57%
Chicago Symphony Orchestra	\$1,333,817.00	\$465,649.83	\$868,167.82	65.09%
Manhattan Theatre Club, Inc.	\$7,892,927.00	\$2,349,056.39	\$5,543,870.90	70.24%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity		μ	Received By Charity	to Charity
Organizing for Action	\$657,090.00	\$294,980.52	\$362,109.62	55.11%
Roundabout Theatre Company, Inc	\$392,606.00	\$249,566.43	\$143,040.07	36.43%
The Pennsylvania Ballet Association	\$159,962.00	\$83,385.95	\$76,576.05	47.87%
DCM, Inc. Total	\$10,919,682.00	\$3,541,386.07	\$7,378,297.51	67.57%
DIALAMERICA MARKETING, INC.				
Mothers Against Drunk Driving - National Office	\$8,149,575.00	\$7,148,328.16	\$1,001,247.72	12.29%
DIALAMERICA MARKETING, INC. Total	\$8,149,575.00	\$7,148,328.16	\$1,001,247.72	12.29%
DirectLine Technologies, Inc.				
American Association of Nurse Anesthetists Foundation	\$420,601.00	\$70,325.00	\$350,276.67	83.28%
DirectLine Technologies, Inc. Total	\$420,601.00	\$70,325.00	\$350,276.67	83.28%
Donation Line LLC				
African People's Education and Defense Fund, Inc.	\$20,618.00	\$6,826.61	\$13,791.45	66.89%
Animal Care and Control Team	\$19,534.00	\$5,936.80	\$13,597.20	69.61%
Brandywine Valley SPCA	\$550.00	\$230.00	\$320.00	58.18%
Cancer Support Community of the Greater Lehigh Valley	\$3,215.00	\$1,396.00	\$1,819.00	56.58%
Cat Angel Network, Inc.	\$12,761.00	\$4,389.55	\$8,372.20	65.61%
Community Services For Children, Inc.	\$12,363.00	\$4,110.79	\$8,253.14	66.76%
Dogs Deserve Better Inc	\$40,465.00	\$13,263.20	\$27,202.31	67.22%
Faith Christian School	\$2,150.00	\$880.00	\$1,270.00	59.07%
HEALTH SERVICES OF FOX CHASE CANCER CENTER	\$228,136.00	\$65,663.35	\$162,473.36	71.22%
Hepatitis B Foundation	\$9,895.00	\$3,344.18	\$6,551.73	66.21%
Pennsylvania Society for the Prevention of Cruelty to Animals	\$128,990.00	\$38,597.35	\$90,393.40	70.08%
Sandy Rollman Ovarian Cancer Foundation	\$29,791.00	\$8,824.87	\$20,967.00	70.38%
Tabor Community Services, Inc.	\$2,205.00	\$861.00	\$1,344.00	60.95%
The Bee Foundation	\$0.00	\$0.00	\$0.00	0.00%
The Clay Studio	\$540.00	\$213.00	\$327.00	60.56%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity			Received By Charity	to Charity
The Gift of Sunshine, Inc.	\$5,685.00	\$1,557.00	\$4,128.00	72.61%
Donation Line LLC Total	\$516,898.00	\$156,093.70	\$360,809.79	69.80%
Donor Care Center, Inc.				
American Bible Society	\$15,863.00	\$23,245.35	-\$7,382.05	-46.54%
American Family Association. Inc	\$109,161.00	\$63,487.78	\$45,673.22	41.84%
Christian Advocates Serving Evangelism, Inc.	\$820,221.00	\$182,015.89	\$638,206.05	77.81%
Christian Appalachian Project, Inc.	\$11,518.00	\$28,318.95	-\$16,800.49	-145.86%
Coral Ridge Ministries Media, Inc.	\$36,483.00	\$9,952.69	\$26,530.81	72.72%
Cornerstone Television, Inc.	\$5,585.00	\$9,994.59	-\$4,409.59	-78.95%
Cross International, Inc.	\$223,379.00	\$253,662.69	-\$30,282.95	-13.56%
Crown Financial Ministries, Inc.	\$6,805.00	\$2,020.55	\$4,784.45	70.31%
Good Shepherd India	\$0.00	\$1,907.34	-\$1,907.34	0.00%
Liberty Counsel Action	\$3,633.00	\$6,011.41	-\$2,378.41	-65.47%
Life Outreach International	\$141,695.00	\$113,294.99	\$28,400.01	20.04%
Love Worth Finding Ministries, Inc.	\$29,462.00	\$20,198.73	\$9,263.49	31.44%
Moody Bible Institute Of Chicago	\$43,754.00	\$35,055.61	\$8,698.39	19.88%
Mothers Against Drunk Driving - National Office	\$5,006.00	\$10,358.66	-\$5,352.66	-106.92%
Oblate Missionary Society, Inc.	\$62,614.00	\$68,480.94	-\$5,866.07	-9.37%
PKD Foundation	\$7,120.00	\$15,591.56	-\$8,470.87	-118.97%
Protestant Episcopal Cathedral Foundation	\$28,330.00	\$21,262.76	\$7,067.24	24.95%
The Foundation for a Christian Civilization, Inc.	\$29,986.00	\$92,789.35	-\$62,802.88	-209.44%
The Inspirational Network, Inc.	\$40,754.00	\$67,197.34	-\$26,442.85	-64.88%
The Urban Alternative	\$41,085.00	\$44,898.92	-\$3,813.92	-9.28%
United Service Organizations, Inc.	\$30,218.00	\$23,122.07	\$7,095.93	23.48%
United States Navy Memorial Foundation	\$35,615.00	\$27,930.08	\$7,684.92	21.58%
Wounded Warrior Project, Inc.	\$344,714.00	\$215,064.37	\$129,650.59	37.61%
Wycliffe Associates	\$26,146.00	\$25,541.04	\$604.96	2.31%
Wycliffe Bible Translators, Inc.	\$0.00	\$0.00	\$0.00	0.00%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity			Received By Charity	to Charity
Donor Care Center, Inc. Total	\$2,099,147.00	\$1,361,403.66	\$737,749.98	35.15%
Donor Development Strategies LLC				
WHYY, Inc.	\$512,061.00	\$761,050.00	-\$248,988.62	-48.62%
Donor Development Strategies LLC Total	\$512,061.00	\$761,050.00	-\$248,988.62	-48.62%
Donor Services Group, LLC				
American Association for the Advancement of Science	\$49,913.00	\$39,078.05	\$10,834.95	21.71%
American Civil Liberties Union, Inc.	\$1,125,359.00	\$772,775.93	\$352,583.11	31.33%
American Farmland Trust	\$0.00	\$0.00	\$0.00	0.00%
American Film Institue	\$7,566.00	\$12,208.20	-\$4,642.20	-61.36%
American Indian College Fund	\$1,342,050.00	\$222,464.16	\$1,119,586.58	83.42%
American Red Cross	\$1,089,694.00	\$509,182.32	\$580,512.18	53.27%
Amnesty International of the USA, Inc.	\$81,004.00	\$31,826.07	\$49,177.93	60.71%
Bread for the World, Inc	\$31,650.00	\$41,767.01	-\$10,117.01	-31.97%
Defenders of Wildlife	\$5,344.00	\$15,017.78	-\$9,673.78	-181.02%
Doris Day Animal League	\$492.00	\$1,237.44	-\$745.44	-151.51%
Earthjustice	\$39,039.00	\$51,914.12	-\$12,875.12	-32.98%
Environmental Defense Fund, Inc.	\$210,063.00	\$211,470.05	-\$1,407.05	-0.67%
Habitat for Humanity International, Inc.	\$5,462,595.00	\$785,158.27	\$4,677,436.96	85.63%
Humane Society International	\$63,985.00	\$74,312.40	-\$10,327.40	-16.14%
Humane Society Legislative Fund	\$11,478.00	\$12,634.42	-\$1,156.42	-10.08%
International Fund For Animal Welfare, Inc.	\$4,785.00	\$4,335.03	\$449.97	9.40%
League of Women Voters Education Fund	\$6,525.00	\$3,126.08	\$3,398.92	52.09%
League of Women Voters of the United States	\$0.00	\$0.00	\$0.00	0.00%
Mercy Corps	\$92,669.00	\$67,543.55	\$25,125.45	27.11%
National Audubon Society, Inc	\$97,146.00	\$197,575.39	-\$100,429.39	-103.38%
National Parks Conservation Association	\$44,471.00	\$73,286.66	-\$28,815.66	-64.80%
National Wildlife Federation	\$141,705.00	\$215,985.22	-\$74,280.22	-52.42%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	G. 666 / H. 106		Received By Charity	to Charity
Natural Resources Defense Council, Inc.	\$26,650.00	\$52,682.40	-\$26,032.40	-97.68%
Ocean Conservancy, Inc.	\$3,704.00	\$7,080.64	-\$3,376.64	-91.16%
Organizing for Action	\$67,501.00	\$58,917.53	\$8,583.47	12.72%
Oxfam-America, Inc.	\$179,360.00	\$308,027.85	-\$128,667.35	-71.74%
People For The Ethical Treatment Of Animals, Inc.	\$126,329.00	\$210,858.78	-\$84,529.78	-66.91%
Physicians Committee for Responsible Medicine	\$19,511.00	\$22,479.03	-\$2,968.03	-15.21%
Planned Parenthood Action Fund, Inc.	\$573,006.00	\$666,258.11	-\$93,251.62	-16.27%
Planned Parenthood Federation of America, Inc.	\$1,846,162.00	\$2,148,791.25	-\$302,628.62	-16.39%
Population Connection, Inc	\$0.00	\$7,906.08	-\$7,906.08	0.00%
Save the Children Federation, Inc.	\$2,512,610.00	\$365,724.36	\$2,146,886.48	85.44%
Smile Train, Inc	\$60,849.00	\$247,228.06	-\$186,379.06	-306.30%
Special Olympics, Inc	\$903,884.00	\$99,685.01	\$804,199.48	88.97%
The American Society For The Prevention Of Cruelty To Animals	\$7,029,970.00	\$1,165,808.11	\$5,864,161.89	83.42%
The Foundation for AIDS Research	\$0.00	\$276.25	-\$276.25	0.00%
The Fund for Animals, Inc.	\$7,163.00	\$20,202.38	-\$13,039.38	-182.04%
The Humane Society of the United States	\$611,493.00	\$1,440,291.15	-\$828,798.15	-135.54%
The Jane Goodall Institute for Wildlife Research, Education and Conserva	\$41,632.00	\$77,989.85	-\$36,356.95	-87.33%
The Metropolitan Museum of Art	\$979,147.00	\$244,352.92	\$734,794.08	75.04%
The Nature Conservancy	\$4,031,888.00	\$1,582,507.27	\$2,449,381.59	60.75%
The Wilderness Society	\$54,194.00	\$67,958.78	-\$13,764.78	-25.40%
United States Association For UNHCR	\$42,723.00	\$69,608.95	-\$26,885.95	-62.93%
United States Fund for UNICEF	\$299,339.00	\$466,444.97	-\$167,105.90	-55.82%
Veterans of Foreign Wars of the United States	\$0.00	\$42,688.48	-\$42,688.48	0.00%
World Wildlife Fund, Inc.	\$0.00	\$0.00	\$0.00	0.00%
Yosemite Foundation	\$36,850.00	\$89,064.24	-\$52,214.24	-141.69%
Donor Services Group, LLC Total	\$29,361,498.00	\$12,805,730.60	\$16,555,773.69	56.39%
Front Line Support, LLC				
American Children's Society, Inc.	\$147,076.00	\$125,014.60	\$22,061.40	15.00%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	Gross Amount	Total Expenses	Received By Charity	to Charity
Miracle Flights	\$170,021.00	\$107,439.26	\$62,581.94	36.81%
Pennsylvania Professional Fire Fighters Association	\$60,367.00	\$48,293.64	\$12,073.41	20.00%
The Committee For Missing Children, Inc	\$975,477.00	\$829,156.20	\$146,321.69	15.00%
Front Line Support, LLC Total	\$1,352,941.00	\$1,109,903.70	\$243,038.44	17.96%
Gateway Communications, Inc.				
Bethesda Mission of Harrisburg, Inc.	\$67,480.00	\$7,932.67	\$59,547.33	88.24%
Keystone Rescue Mission Alliance, Inc.	\$15,837.00	\$7,848.80	\$7,988.20	50.44%
Light of Life Ministries, Inc.	\$12,903.00	\$8,196.72	\$4,706.28	36.47%
Mercy Ships	\$170,161.00	\$69,787.47	\$100,373.53	58.99%
Metropolitan Area Neighborhood Nutrition Alliance	\$20,423.00	\$11,174.83	\$9,248.17	45.28%
Sunday Breakfast Rescue Mission	\$15,251.00	\$8,951.76	\$6,299.24	41.30%
Washington City Mission	\$28,137.00	\$10,227.78	\$17,909.22	63.65%
Water Street Ministries	\$52,636.00	\$20,128.31	\$32,507.69	61.76%
Gateway Communications, Inc. Total	\$382,828.00	\$144,248.34	\$238,579.66	62.32%
GiveRight, Inc.				
Americans for Prosperity	\$161,956.00	\$126,421.93	\$35,534.07	21.94%
Heritage Action for America	\$0.00	\$0.00	\$0.00	0.00%
The Heritage Foundation	\$8,898,472.00	\$2,130,038.33	\$6,768,433.67	76.06%
GiveRight, Inc. Total	\$9,060,428.00	\$2,256,460.26	\$6,803,967.74	75.10%
GORDON & SCHWENKMEYER, INC.				
American Association of University Women, Inc	\$59,207.00	\$56,996.10	\$2,211.52	3.74%
American Civil Liberties Union, Inc.	\$91,709.00	\$131,846.52	-\$40,136.84	-43.77%
Environmental Defense Fund, Inc.	\$486,683.00	\$1,273,546.64	-\$786,862.77	-161.68%
League of Conservation Voters, Inc.	\$510,745.00	\$862,034.26	-\$351,288.58	-68.78%
League of Women Voters of the United States	\$27,083.00	\$17,656.96	\$9,426.28	34.81%
Ocean Conservancy, Inc.	\$585.00	\$0.00	\$585.00	100.00%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	Gross / unounc	rotal Expenses	Received By Charity	to Charity
People for the American Way	\$168,429.00	\$185,344.56	-\$16,915.35	-10.04%
GORDON & SCHWENKMEYER, INC. Total	\$1,344,441.00	\$2,527,425.04	-\$1,182,980.74	-87.99%
Grassroots Campaigns, Inc.				
American Civil Liberties Union, Inc.	\$2,072,149.00	\$2,141,892.00	-\$69,742.46	-3.37%
Medecins Sans Frontieres USA,Inc./Doctors Without Borders, USA, Inc.	\$2,224,085.00	\$2,647,904.81	-\$423,819.26	-19.06%
National LGBTQ Task Force	\$30,822.00	\$47,120.00	-\$16,298.00	-52.88%
Planned Parenthood Action Fund, Inc.	\$304,594.00	\$927,539.50	-\$622,945.10	-204.52%
Planned Parenthood Federation of America, Inc.	\$317,789.00	\$1,090,084.45	-\$772,294.91	-243.02%
Grassroots Campaigns, Inc. Total	\$4,949,439.00	\$6,854,540.76	-\$1,905,099.73	-38.49%
GreenDrop, LLC				
American Red Cross	\$250,272.00	\$37,541.00	\$212,731.00	85.00%
Military Order of the Purple Heart Service Foundation, Inc.	\$12,610,999.00	\$10,256,921.82	\$2,354,078.12	18.67%
National Federation of the Blind	\$997,995.00	\$755,750.00	\$242,244.72	24.27%
The Society of St. Vincent DePaul	\$367,131.00	\$145,429.22	\$221,702.56	60.39%
GreenDrop, LLC Total	\$14,226,397.00	\$11,195,642.04	\$3,030,756.40	21.30%
Hill and Knowlton Strategies, LLC				
Pennsylvania Conference for Women	\$5,223,775.00	\$430,426.49	\$4,793,348.51	91.76%
Hill and Knowlton Strategies, LLC Total	\$5,223,775.00	\$430,426.49	\$4,793,348.51	91.76%
Hudson Bay Company of Illinois, Inc.				
Citizens Regeneration Lobby	\$306,034.00	\$84,098.06	\$221,936.93	72.52%
Government Accountability Project, Inc.	\$50,994.00	\$12,827.30	\$38,166.70	74.85%
Organic Consumers Association	\$550,996.00	\$114,651.74	\$436,345.07	79.19%
Hudson Bay Company of Illinois, Inc. Total	\$908,024.00	\$211,577.10	\$696,448.70	76.70%

InfoCision, Inc.

aid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage to Charity
Charity	Gress / imedia	. Otal Expenses	Received By Charity	
American Diabetes Association	\$792,728.00	\$608,086.09	\$184,642.56	23.29%
American Heart Association, Inc.	\$4,754,774.00	\$2,953,134.58	\$1,801,640.26	37.89%
American Institute for Cancer Research	\$4,583,011.00	\$2,927,635.32	\$1,655,376.48	36.12%
American Lebanese Syrian Associated Charities, Inc.	\$10,592,098.00	\$10,265,757.55	\$326,340.98	3.08%
American Lung Association	\$375,586.00	\$321,978.53	\$53,607.47	14.27%
BIBLICA US, INC.	\$0.00	\$0.00	\$0.00	0.00%
ChildFund International, USA	\$6,375,561.00	\$84,816.72	\$6,290,745.15	98.67%
Christian Advocates Serving Evangelism, Inc.	\$797,329.00	\$94,233.32	\$703,096.20	88.18%
Citizens United	\$1,361,618.00	\$1,062,176.17	\$299,442.74	21.99%
Concerned Women for America	\$190,325.00	\$126,350.35	\$63,975.44	33.61%
Concerned Women for America Legislative Action Committee	\$44,366.00	\$11,708.51	\$32,657.92	73.61%
Coral Ridge Ministries Media, Inc.	\$55,716.00	\$39,909.93	\$15,806.66	28.37%
Disabled American Veterans	\$66,979.00	\$14,257.96	\$52,721.04	78.71%
Each, Inc.	\$3,368.00	\$1,025.94	\$2,342.06	69.54%
Easter Seals, Inc.	\$647,290.00	\$433,068.01	\$214,221.99	33.10%
Environmental Defense Fund, Inc.	\$35,728.00	\$50,091.00	-\$14,362.50	-40.20%
Epilepsy Foundation of America	\$47,790.00	\$46,111.00	\$1,679.00	3.51%
Feed the Children, Inc.	\$1,672,965.00	\$1,357,779.20	\$315,186.08	18.84%
Food For the Poor, Inc.	\$2,547,537.00	\$46,653.02	\$2,500,884.22	98.17%
Great America Alliance	\$464,993.00	\$131,988.47	\$333,004.97	71.62%
Haven Ministries	\$153,352.00	\$81,777.93	\$71,574.07	46.67%
International Fellowship of Christians & Jews, Inc.	\$2,314,698.00	\$436,128.71	\$1,878,569.29	81.16%
Jewish Voice Ministries International	\$2,919,562.00	\$600,214.64	\$2,319,347.85	79.44%
Lesea Global Feed The Hungry	\$204,925.00	\$7,868.64	\$197,056.36	96.16%
LV Public Telecommunications Corp. WLVT-TV Channel 39	\$14,386.00	\$8,039.24	\$6,346.76	44.12%
March of Dimes Inc.	\$672,585.00	\$560,930.21	\$111,655.05	16.60%
Medecins Sans Frontieres USA,Inc./Doctors Without Borders, USA, Inc.	\$1,358,767.00	\$135,550.88	\$1,223,216.60	90.02%
Mothers Against Drunk Driving - National Office	\$14,647.00	\$7,829.26	\$6,818.24	46.55%
National Rifle Association of America	\$69,472,836.00	\$38,349,856.38	\$31,122,980.43	44.80%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	Gross Amount	rotal Expenses	Received By Charity	to Charity
North Shore Animal League America, Inc.	\$219,463.00	\$154,742.21	\$64,720.79	29.49%
Northeastern Pennsylvania Educational Television Association	\$13,389.00	\$7,369.86	\$6,019.14	44.96%
Open Doors With Brother Andrew, Inc.	\$112,498.00	\$68,067.08	\$44,431.59	39.50%
Prison Fellowship Ministries	\$197,515.00	\$76,894.00	\$120,621.00	61.07%
Sierra Club - Pennsylvania Chapter	\$179,398.00	\$146,630.25	\$32,767.75	18.27%
Smile Train, Inc	\$1,413,495.00	\$956,893.19	\$456,601.93	32.30%
The Arthritis Foundation Inc	\$202,096.00	\$120,314.00	\$81,782.00	40.47%
The Humane Society of the United States	\$96,365.00	\$52,687.07	\$43,678.48	45.33%
The Nature Conservancy	\$44,689.00	\$39,325.00	\$5,364.00	12.00%
United States Association For UNHCR	\$540,691.00	\$240,822.02	\$299,869.72	55.46%
United States Fund for UNICEF	\$330,483.00	\$61,742.08	\$268,741.55	81.32%
Vision Charitable Trust d/b/a My Faith Votes	\$110.00	\$597.78	-\$487.78	-443.44%
WQED Multimedia	\$42,768.00	\$25,412.57	\$17,355.56	40.58%
InfoCision, Inc. Total	\$115,928,480.00	\$62,716,454.67	\$53,212,039.10	45.90%
Innovative Teleservices Inc.				
Cancer Survivors' Fund	\$166,578.00	\$149,920.00	\$16,658.00	10.00%
Center for American Homeless Veterans, Inc.	\$70,426.00	\$63,383.00	\$7,043.00	10.00%
Childhood Leukemia Foundation, Inc.	\$1,152,969.00	\$1,014,612.00	\$138,357.00	12.00%
Crisis Relief Network	\$136,287.00	\$122,657.00	\$13,630.00	10.00%
Firefighters Support Foundation, Inc.	\$289,452.00	\$260,505.00	\$28,947.00	10.00%
Kids Wish Network, Inc.	\$638,642.00	\$562,004.00	\$76,638.00	12.00%
The Committee For Missing Children, Inc	\$23,462.00	\$20,646.00	\$2,816.00	12.00%
Innovative Teleservices Inc. Total	\$2,477,816.00	\$2,193,727.00	\$284,089.00	11.47%
J. Milito & Associates, Inc.				
The Foundation for a Christian Civilization, Inc.	\$30,577.00	\$20,082.09	\$10,494.91	34.32%
J. Milito & Associates, Inc. Total	\$30,577.00	\$20,082.09	\$10,494.91	34.32%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity			Received By Charity	to Charity
JAK PRODUCTIONS, INC.				
Cancer Survivors' Fund	\$196,729.00	\$173,152.85	\$23,576.89	11.98%
Defeat Diabetes Foundation, Inc	\$235,583.00	\$207,339.03	\$28,244.63	11.99%
Firefighters Charitable Foundation, Inc.	\$239,029.00	\$210,346.04	\$28,683.56	12.00%
International Union of Police Associations, AFL-CIO	\$3,466,922.00	\$3,120,857.99	\$346,064.86	9.98%
Kids Wish Network, Inc.	\$265,090.00	\$233,417.42	\$31,673.32	11.95%
Veterans Support Foundation	\$465,993.00	\$396,094.82	\$69,899.09	15.00%
JAK PRODUCTIONS, INC. Total	\$4,869,346.00	\$4,341,208.15	\$528,142.35	10.85%
Jason Barton				
Food for the Hungry, Inc.	\$199,709.00	\$795,860.00	-\$596,151.00	-298.51%
Jason Barton Total	\$199,709.00	\$795,860.00	-\$596,151.00	-298.51%
Jason Lewis Fundraising LLC				
Veritas Academy	\$511,000.00	\$65,719.58	\$445,280.42	87.14%
Jason Lewis Fundraising LLC Total	\$511,000.00	\$65,719.58	\$445,280.42	87.14%
Kars-R-Us.com				
Find The Children	\$69,682.00	\$56,733.00	\$12,950.00	18.58%
United Breast Cancer Foundation, Inc	\$278,331.00	\$207,302.00	\$71,029.00	25.52%
Kars-R-Us.com Total	\$348,013.00	\$264,035.00	\$83,979.00	24.13%
Key Elements Group LLC				
Historical Society of Pennsylvania	\$1,156,938.00	\$694,609.00	\$462,329.00	39.96%
Key Elements Group LLC Total	\$1,156,938.00	\$694,609.00	\$462,329.00	39.96%
Laurie Dalton White, LLC				
Pennsylvania Conference for Women	\$784,500.00	\$50,576.06	\$733,923.94	93.55%
Laurie Dalton White, LLC Total	\$784,500.00	\$50,576.06	\$733,923.94	93.55%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity			Received By Charity	to Charity
Legacy Connect, Inc.				
The Peregrine Fund, Inc.	\$0.00	\$0.00	\$0.00	0.00%
Legacy Connect, Inc. Total	\$0.00	\$0.00	\$0.00	0.00%
Market Street Sports Group LLC				
Pennsylvania Interscholastic Athletic Association, Inc.	\$6,683,853.00	\$1,435,826.00	\$5,248,027.00	78.52%
Market Street Sports Group LLC Total	\$6,683,853.00	\$1,435,826.00	\$5,248,027.00	78.52%
MDS COMMUNICATIONS CORPORATION				
Alliance Defending Freedom	\$306,667.00	\$172,952.00	\$133,715.00	43.60%
American Cancer Society, Inc.	\$867,415.00	\$494,571.00	\$372,844.00	42.98%
American Institute for Cancer Research	\$23,682.00	\$24,515.00	-\$833.00	-3.52%
American Legacy Center	\$142,652.00	\$121,067.00	\$21,585.00	15.13%
Christian Advocates Serving Evangelism, Inc.	\$1,324,486.00	\$159,624.00	\$1,164,862.00	87.95%
Cooperative for Assistance and Relief Everywhere, Inc. (CARE)	\$1,169,179.00	\$1,011,499.00	\$157,680.00	13.49%
Faith and Freedom Coalition, Inc.	\$2,713.00	\$2,713.00	\$0.00	0.00%
Family Policy Alliance	\$252,699.00	\$211,354.00	\$41,345.00	16.36%
Family Research Council	\$487,921.00	\$320,247.00	\$167,674.00	34.36%
Family Research Council Action	\$98,045.00	\$73,757.00	\$24,288.00	24.77%
Feeding America	\$1,759,689.00	\$1,512,637.00	\$247,052.00	14.04%
First Liberty Institute	\$120,223.00	\$121,597.00	-\$1,374.00	-1.14%
Food for the Hungry, Inc.	\$292,983.00	\$273,278.00	\$19,705.00	6.73%
Habitat for Humanity International, Inc.	\$6,676,654.00	\$4,058,913.00	\$2,617,741.00	39.21%
Heifer Project International	\$2,498,407.00	\$1,414,107.00	\$1,084,300.00	43.40%
Holt International Children's Services, Inc.	\$163,113.00	\$58,858.00	\$104,255.00	63.92%
Mercy Corps	\$420,911.00	\$760,551.00	-\$339,640.00	-80.69%
National Right to Life Committee, Inc.	\$402,333.00	\$309,897.00	\$92,436.00	22.97%
Operation Smile, Inc.	\$1,852,739.00	\$1,223,785.00	\$628,954.00	33.95%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	GIOSS AMOUNT	Total Expenses	Received By Charity	to Charity
Pennsylvania Pro-Life Federation, Inc.	\$298,397.00	\$188,534.00	\$109,863.00	36.82%
Prison Fellowship Ministries	\$208,544.00	\$173,331.00	\$35,213.00	16.89%
Project HOPE -The People-to-People Health Foundation, Inc.	\$124,192.00	\$121,319.00	\$2,873.00	2.31%
Save the Children Federation, Inc.	\$719,562.00	\$813,574.00	-\$94,012.00	-13.07%
Special Olympics, Inc	\$619,579.00	\$567,208.00	\$52,371.00	8.45%
Students for Life of America, Inc	\$1,152,985.00	\$901,294.00	\$251,691.00	21.83%
The Bible League	\$456,841.00	\$301,378.00	\$155,463.00	34.03%
The Heritage Foundation	\$13,272.00	-\$239.00	\$13,511.00	101.80%
Veterans of Foreign Wars of the United States	\$413,170.00	\$316,651.00	\$96,519.00	23.36%
MDS COMMUNICATIONS CORPORATION Total	\$22,869,053.00	\$15,708,972.00	\$7,160,081.00	31.31%
Midwest Publishing - DN, Inc.				
Autism Spectrum Disorder Foundation, Inc.	\$553,776.00	\$470,710.43	\$83,066.51	15.00%
Cancer Survivors' Fund	\$4,057,440.00	\$3,651,696.84	\$405,744.13	10.00%
Center for American Homeless Veterans, Inc.	\$1,799,658.00	\$1,619,692.96	\$179,965.87	10.00%
Childhood Leukemia Foundation, Inc.	\$1,946,708.00	\$1,674,169.38	\$272,539.20	14.00%
Firefighters Charitable Foundation, Inc.	\$4,871,665.00	\$4,238,349.15	\$633,316.57	13.00%
Firefighters Support Foundation, Inc.	\$202,294.00	\$182,064.85	\$20,229.43	10.00%
National Association of Chiefs of Police, Inc.	\$2,044,015.00	\$1,737,413.28	\$306,602.36	15.00%
The American Federation of Police and Concerned Citizens, Inc.	\$1,861,593.00	\$1,638,201.88	\$223,391.16	12.00%
The Committee For Missing Children, Inc	\$1,220,533.00	\$1,055,761.45	\$164,771.99	13.50%
Veterans Support Foundation	\$1,031,261.00	\$876,571.89	\$154,689.16	15.00%
Midwest Publishing - DN, Inc. Total	\$19,588,943.00	\$17,144,632.11	\$2,444,316.38	12.48%
Miller Consulting Group, LLC				
North Point Volunteer Fire Company	\$26,100.00	\$46,666.55	-\$20,566.55	-78.80%
Transition to Community	\$346,272.00	\$64,236.96	\$282,035.98	81.45%
Miller Consulting Group, LLC Total	\$372,372.00	\$110,903.51	\$261,469.43	70.22%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity			Received By Charity	to Charity
Moss Hercik LLC				
Greater Easton Development Partnership	\$361,000.00	\$93,532.00	\$267,468.00	74.09%
Moss Hercik LLC Total	\$361,000.00	\$93,532.00	\$267,468.00	74.09%
National Capital Teleservices, LLC				
NFIB Small Business Legal Center	\$8,685.00	\$6,676.00	\$2,009.00	23.13%
National Capital Teleservices, LLC Total	\$8,685.00	\$6,676.00	\$2,009.00	23.13%
Network for Good, Inc.				
Network for Good, Inc.	\$1,110,091,687.00	\$23,550,384.00	\$1,086,541,303.00	97.88%
Network for Good, Inc. Total	\$1,110,091,687.00	\$23,550,384.00	\$1,086,541,303.00	97.88%
New Canvassing Experience, Inc.				
The Nature Conservancy	\$16,020.00	\$78,384.00	-\$62,364.00	-389.29%
New Canvassing Experience, Inc. Total	\$16,020.00	\$78,384.00	-\$62,364.00	-389.29%
Omaze, Inc.				
Americares Foundation, Inc.	\$820,975.00	\$339,697.40	\$481,277.60	58.62%
Cancer Support Community	\$32,978.00	\$12,801.77	\$20,176.97	61.18%
Charities Aid Foundation America	\$17,552,142.00	\$7,317,946.41	\$10,234,195.66	58.31%
Communities in Schools, Inc.	\$91,873.00	\$27,524.58	\$64,348.54	70.04%
Give Kids The World, Inc.	\$2,123,340.00	\$698,770.82	\$1,424,569.18	67.09%
GOOD Plus Foundation, Inc.	\$13,461.00	\$9,322.74	\$4,138.26	30.74%
Lumos Foundation, USA, Inc.	\$40,437.00	\$15,943.16	\$24,493.84	60.57%
Prevent Cancer Foundation	\$32,978.00	\$12,801.77	\$20,176.97	61.18%
Surgical Eye Expeditions International, Inc.	\$6,890.00	\$2,707.00	\$4,183.00	60.71%
The Jane Goodall Institute for Wildlife Research, Education and Conserva	\$26,978.00	\$5,395.60	\$21,582.40	80.00%
The Mission Continues	\$12,274.00	\$6,031.16	\$6,243.33	50.87%
United States Fund for UNICEF	\$1,831,676.00	\$590,783.03	\$1,240,893.07	67.75%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity			Received By Charity	to Charity
Omaze, Inc. Total	\$22,586,002.00	\$9,039,725.44	\$13,546,278.82	59.98%
Outreach Calling				
Crisis Relief Network	\$2,403,025.00	\$2,162,722.62	\$240,302.51	10.00%
Defeat Diabetes Foundation, Inc	\$380,849.00	\$325,945.46	\$55,086.03	14.46%
Disabled Police and Sheriffs Foundation, Inc.	\$6,128,239.00	\$5,515,415.35	\$612,823.93	10.00%
Firefighters Support Foundation, Inc.	\$15,654,589.00	\$14,089,131.45	\$1,565,458.99	10.00%
Firemen's Association Of The State Of Pennsylvania	\$1,213,365.00	\$1,031,360.91	\$182,004.88	15.00%
International Union of Police Associations, AFL-CIO	\$11,171,965.00	\$10,054,768.74	\$1,117,196.52	10.00%
Pennsylvania Police Assistance Foundation	\$1,139,040.00	\$1,025,136.61	\$113,904.08	10.00%
The Committee For Missing Children, Inc	\$222,085.00	\$199,877.15	\$22,208.25	10.00%
United Cancer Support Foundation	\$4,049,996.00	\$3,681,577.16	\$368,419.41	9.10%
Volunteer Firefighter Alliance, Inc.	\$928,493.00	\$835,643.81	\$92,849.31	10.00%
Outreach Calling Total	\$43,291,646.00	\$38,921,579.26	\$4,370,253.91	10.09%
Paul Olivett				
State College Area School District	\$179,373.00	\$108,037.00	\$71,336.00	39.77%
Paul Olivett Total	\$179,373.00	\$108,037.00	\$71,336.00	39.77%
Project Salvage USA				
Keystone Paralyzed Veterans of America, Inc.	\$12,144.00	\$11,643.00	\$501.00	4.13%
Project Salvage USA Total	\$12,144.00	\$11,643.00	\$501.00	4.13%
Public Interest Communications, Inc.				
Adventist Development and Relief Agency International	\$30,544.00	\$18,830.40	\$11,713.60	38.35%
American Battlefield Trust	\$39,216.00	\$28,319.39	\$10,897.53	27.79%
Christian Appalachian Project, Inc.	\$1,034,249.00	\$103,768.50	\$930,480.80	89.97%
Common Cause	\$39,019.00	\$36,901.35	\$2,117.65	5.43%
Conquer Cancer Foundation of the American Society of Clinical Oncology	\$855.00	\$4,525.13	-\$3,670.13	-429.25%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	Gross Amount	rotal Expenses	Received By Charity	to Charity
Defenders of Wildlife	\$31,093.00	\$96,631.02	-\$65,538.02	-210.78%
Disabled American Veterans	\$196,620.00	\$231,487.60	-\$34,867.60	-17.73%
Environmental Defense Fund, Inc.	\$58,255.00	\$35,782.16	\$22,472.84	38.58%
FARM SANCTUARY, INC.	\$22,890.00	\$49,178.15	-\$26,288.15	-114.85%
FINCA International, Inc.	\$20,943.00	\$22,559.71	-\$1,616.21	-7.72%
Food & Water Action Fund	\$1,785.00	\$3,924.50	-\$2,139.50	-119.86%
League of Women Voters of the United States	\$167,677.00	\$135,507.55	\$32,170.29	19.19%
Medecins Sans Frontieres USA,Inc./Doctors Without Borders, USA, Inc.	\$320,106.00	\$456,562.48	-\$136,456.35	-42.63%
NARAL Pro-Choice America	\$192,879.00	\$130,124.10	\$62,755.78	32.54%
National LGBTQ Task Force	\$9,151.00	\$14,223.72	-\$5,072.72	-55.43%
Ocean Conservancy, Inc.	\$7,498.00	\$16,273.48	-\$8,775.48	-117.04%
Planned Parenthood Action Fund, Inc.	\$86,689.00	\$37,102.50	\$49,586.61	57.20%
Planned Parenthood Federation of America, Inc.	\$1,579,707.00	\$476,396.91	\$1,103,310.63	69.84%
SOS Children's Villages-USA, Inc	\$680.00	\$1,017.04	-\$337.04	-49.56%
Special Olympics, Inc	\$13,341.00	\$33,644.24	-\$20,303.24	-152.19%
The Center for Reproductive Rights, Inc.	\$25,321.00	\$23,492.63	\$1,828.64	7.22%
The Center for Victims of Torture	\$9,081.00	\$8,619.08	\$461.92	5.09%
The Jane Goodall Institute for Wildlife Research, Education and Conserva	\$0.00	\$0.00	\$0.00	0.00%
The Quiet Hour, Inc.	\$26,216.00	\$8,134.95	\$18,081.18	68.97%
Unitarian Universalist Service Committee	\$55,447.00	\$29,802.90	\$25,644.10	46.25%
Women for Women International	\$90,898.00	\$64,692.00	\$26,206.00	28.83%
World Wildlife Fund, Inc.	\$20,496.00	\$17,477.01	\$3,018.99	14.73%
Public Interest Communications, Inc. Total	\$4,080,656.00	\$2,084,978.50	\$1,995,682.12	48.91%
Residential Programs, Inc.				
PA FOP Foundation	\$4,901,149.00	\$4,109,262.40	\$791,886.69	16.16%
Residential Programs, Inc. Total	\$4,901,149.00	\$4,109,262.40	\$791,886.69	16.16%

Resource & Event Management Ltd.

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	C. COS 7 III. CUIT.	Total Expenses	Received By Charity	to Charity
The National Center on Addiction and Substance Abuse	\$2,035,050.00	\$621,543.51	\$1,413,506.49	69.46%
Resource & Event Management Ltd. Total	\$2,035,050.00	\$621,543.51	\$1,413,506.49	69.46%
Rieck's Enterprises, Inc. DBA Rieck's Publications				
Berks Catholic Youth Football and Cheerleading	\$5,710.00	\$3,997.00	\$1,713.00	30.00%
Berks City County Junior Baseball League	\$8,950.00	\$5,456.80	\$3,493.55	39.03%
Exeter Basketball Boys Parents	\$6,597.00	\$4,285.55	\$2,311.45	35.04%
Exeter Football Parents Club	\$9,865.00	\$7,559.25	\$2,305.75	23.37%
Exeter High School Girls Soccer Boosters	\$3,543.00	\$2,125.80	\$1,417.20	40.00%
Gibraltar Fire Company	\$10,910.00	\$6,546.00	\$4,364.00	40.00%
Governor Mifflin Baseball Club	\$5,397.00	\$3,648.50	\$1,748.50	32.40%
Governor Mifflin High School Boys Soccer Boosters	\$4,410.00	\$2,866.50	\$1,543.50	35.00%
Governor Mifflin Wrestling Club, Inc.	\$4,855.00	\$2,427.50	\$2,427.50	50.00%
Hornet Hoops Parents Booster Club	\$5,920.00	\$3,489.00	\$2,431.00	41.06%
Kutztown High School Girls Basketball Boosters	\$5,786.00	\$4,050.20	\$1,735.80	30.00%
Owen J. Roberts H.S. Baseball & Softball Teams	\$3,275.00	\$2,194.25	\$1,080.75	33.00%
Red Knight Music Association	\$3,880.00	\$2,716.00	\$1,164.00	30.00%
Ringgold Band, Inc.	\$3,105.00	\$2,173.50	\$931.50	30.00%
Wilson Baseball & Softball Booster Clubs	\$5,730.00	\$4,465.00	\$1,265.00	22.08%
Wilson Wrestling Boosters	\$3,770.00	\$2,639.00	\$1,131.00	30.00%
Wyomissing Area Little League, Inc.	\$6,985.00	\$4,889.50	\$2,095.50	30.00%
Rieck's Enterprises, Inc. DBA Rieck's Publications Total	\$98,688.00	\$65,529.35	\$33,159.00	33.60%
Ruffalo Noel Levitz, LLC.				
A.T.Still University of Health Sciences	\$25,238.00	\$11,664.75	\$13,573.34	53.78%
Associate Alumnae of Douglass College	\$480,558.00	\$285,926.75	\$194,631.79	40.50%
Drexel University	\$242,008.00	\$317,898.13	-\$75,889.93	-31.36%
Geisinger Health	\$7,993.00	\$54,192.50	-\$46,199.50	-578.00%
Johns Hopkins University	\$2,023,742.00	\$505,015.00	\$1,518,727.67	75.05%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	Gross Amount	Total Expenses	Received By Charity	to Charity
National FFA Foundation, Inc.	\$6,050.00	\$17,261.25	-\$11,211.25	-185.31%
North Carolina State University Foundation, Inc.	\$1,643,938.00	\$444,123.43	\$1,199,815.54	72.98%
North Dakota State University Foundation and Alumni Association	\$70,698.00	\$25,968.50	\$44,730.12	63.27%
Salus University	\$100,439.00	\$66,117.96	\$34,322.00	34.17%
Science History Institute	\$0.00	\$0.00	\$0.00	0.00%
South Dakota School of Mines & Technology	\$0.00	\$0.00	\$0.00	0.00%
State University of Iowa Foundation	\$692,643.00	\$428,979.79	\$263,663.64	38.07%
The Association of Former Students of Texas A&M University	\$4,508,309.00	\$2,319,033.20	\$2,189,276.02	48.56%
The Kansas State University Foundation	\$3,449,452.00	\$429,486.43	\$3,019,965.65	87.55%
The University of Maryland Foundation, Inc.	\$160,393.00	\$188,451.25	-\$28,058.06	-17.49%
Trustees of Tufts College	\$1,789,169.00	\$374,847.08	\$1,414,322.52	79.05%
University of Colorado Foundation	\$926,197.00	\$607,503.06	\$318,694.57	34.41%
University of Massachusetts	\$122,313.00	\$110,461.50	\$11,852.32	9.69%
University of Nebraska Foundation	\$239,951.00	\$249,184.00	-\$9,232.44	-3.85%
University of Nevada, Las Vegas Foundation	\$320,979.00	\$198,663.58	\$122,315.79	38.11%
University of Northern Iowa Foundation	\$685,837.00	\$107,750.00	\$578,087.35	84.29%
USAFA Endowment, Inc	\$145,908.00	\$92,613.22	\$53,294.99	36.53%
Ruffalo Noel Levitz, LLC. Total	\$17,641,815.00	\$6,835,141.38	\$10,806,682.13	61.26%
SD&A Teleservices, Inc.				
American Lung Association	\$2,962.00	\$33,422.63	-\$30,460.63	-1028.38%
Cornell Lab of Ornithology	\$36,367.00	\$24,316.63	\$12,050.37	33.14%
Defenders of Wildlife	\$14,280.00	\$68,602.73	-\$54,322.73	-380.41%
Disabled American Veterans	\$38,689.00	\$176,140.68	-\$137,451.68	-355.27%
Earthjustice	\$20,206.00	\$11,543.39	\$8,662.61	42.87%
FINCA International, Inc.	\$11,691.00	\$25,606.84	-\$13,915.84	-119.03%
Green America	\$3,388.00	\$4,790.91	-\$1,402.91	-41.41%
Greenpeace Fund, Inc.	\$64,092.00	\$277,095.11	-\$213,003.11	-332.34%
Greenpeace, Inc.	\$456,542.00	\$174,066.03	\$282,476.47	61.87%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	Gross Amount	rotal Expenses	Received By Charity	to Charity
League of Women Voters of the United States	\$26,798.00	\$54,154.50	-\$27,356.50	-102.08%
Medecins Sans Frontieres USA,Inc./Doctors Without Borders, USA, Inc.	\$483,254.00	\$548,934.66	-\$65,679.68	-13.59%
Mercy Corps	\$14,631.00	\$5,802.54	\$8,828.46	60.34%
National Geographic Society	\$114,345.00	\$183,569.38	-\$69,224.38	-60.54%
National Parks Conservation Association	\$72,568.00	\$91,001.70	-\$18,433.70	-25.40%
Natural Resources Defense Council, Inc.	\$12,458.00	\$37,247.14	-\$24,789.13	-198.98%
New Jersey Symphony Orchestra	\$0.00	\$0.00	\$0.00	0.00%
New York City Ballet, Inc.	\$576,416.00	\$235,569.53	\$340,846.47	59.13%
Oxfam-America, Inc.	\$3,367.00	\$13,731.25	-\$10,364.25	-307.82%
Planned Parenthood Federation of America, Inc.	\$472,812.00	\$490,288.19	-\$17,475.90	-3.70%
Rainforest Action Network	\$6,937,199.00	\$19,959.50	\$6,917,239.74	99.71%
Share Our Strength	\$278.00	\$6,242.82	-\$5,964.82	-2145.62%
Southern Poverty Law Center, Inc.	\$223,357.00	\$205,668.19	\$17,689.22	7.92%
Special Olympics, Inc	\$149,524.00	\$185,669.26	-\$36,145.26	-24.17%
The American Society For The Prevention Of Cruelty To Animals	\$7,957,532.00	\$1,055,827.20	\$6,901,705.32	86.73%
The Nature Conservancy	\$123,472.00	\$65,218.20	\$58,253.80	47.18%
The Pennsylvania Horticultural Society	\$48,630.00	\$23,459.49	\$25,170.51	51.76%
The Philharmonic-Symphony Society of New York, Inc	\$415,340.00	\$257,107.35	\$158,232.65	38.10%
Union of Concerned Scientists, Inc.	\$91,282.00	\$45,178.88	\$46,103.12	50.51%
WHYY, Inc.	\$338,471.00	\$129,616.00	\$208,855.00	61.71%
World Animal Protection	\$14,537.00	\$28,276.44	-\$13,739.44	-94.51%
SD&A Teleservices, Inc. Total	\$18,724,488.00	\$4,478,107.17	\$14,246,383.78	76.08%
Siegel Marketing Group, Inc.				
American Israel Public Affairs Committee	\$208,223.00	\$59,508.13	\$148,714.97	71.42%
Jewish Federation of Greater Philadelphia	\$137,831.00	\$48,592.70	\$89,238.37	64.74%
Siegel Marketing Group, Inc. Total	\$346,054.00	\$108,100.83	\$237,953.34	68.76%

Statewide Appeal, Inc.

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity	G. S.S. 7 III. Gain.	rotal Expenses	Received By Charity	to Charity
American Association of State Troopers, Inc	\$27,249.00	\$22,344.38	\$4,904.87	18.00%
Firefighters Charitable Foundation, Inc.	\$7,110.00	\$6,327.90	\$782.10	11.00%
Statewide Appeal, Inc. Total	\$34,359.00	\$28,672.28	\$5,686.97	16.55%
Strategic Marketing for the Arts, LLC				
McCarter Theatre Company	\$75,367.00	\$35,130.05	\$40,237.20	53.39%
Strategic Marketing for the Arts, LLC Total	\$75,367.00	\$35,130.05	\$40,237.20	53.39%
Telefund, Inc.				
American Civil Liberties Union, Inc.	\$388,075.00	\$332,343.70	\$55,731.66	14.36%
Americares Foundation, Inc.	\$312.00	\$2,004.36	-\$1,692.36	-542.42%
Amnesty International of the USA, Inc.	\$0.00	\$0.00	\$0.00	0.00%
Animal Legal Defense Fund	\$1,582.00	\$4,842.25	-\$3,260.25	-206.08%
Appalachian Mountain Club	\$116,886.00	\$102,543.94	\$14,342.74	12.27%
Citizen Action of New Jersey	\$5,264.00	\$21,044.69	-\$15,780.69	-299.79%
Environmental Defense Fund, Inc.	\$350,412.00	\$624,472.84	-\$274,059.85	-78.21%
Feeding America	\$9,897.00	\$31,493.66	-\$21,596.33	-218.21%
Foundation for National Progress	\$186,679.00	\$265,559.77	-\$78,880.27	-42.25%
Greenpeace, Inc.	\$362,159.00	\$581,350.61	-\$219,191.61	-60.52%
Hillel: The Foundation for Jewish Campus Life	\$29,084.00	\$13,271.40	\$15,812.60	54.37%
Human Rights Campaign, Inc	\$206,025.00	\$148,841.07	\$57,184.37	27.76%
League of Conservation Voters, Inc.	\$174,562.00	\$431,568.57	-\$257,006.57	-147.23%
League of Women Voters of the United States	\$6,832.00	\$12,879.10	-\$6,047.10	-88.51%
NARAL Pro-Choice America	\$89,439.00	\$45,609.56	\$43,829.69	49.01%
National Organization for Women Inc	\$165,508.00	\$203,217.72	-\$37,709.43	-22.78%
Natural Resources Defense Council, Inc.	\$51,062.00	\$131,788.55	-\$80,726.05	-158.09%
Oxfam-America, Inc.	\$140,595.00	\$145,758.54	-\$5,163.54	-3.67%
Partners In Health, A Nonprofit Corporation	\$100,717.00	\$91,819.34	\$8,897.66	8.83%
People for the American Way	\$44,828.00	\$85,973.23	-\$41,145.23	-91.78%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage
Charity		•	Received By Charity	to Charity
Planned Parenthood Action Fund, Inc.	\$428,061.00	\$361,485.70	\$66,575.30	15.55%
Planned Parenthood Federation of America, Inc.	\$531,503.00	\$566,862.95	-\$35,359.95	-6.65%
Sierra Club	\$3,224,413.00	\$630,691.96	\$2,593,721.27	80.44%
Sixteen Thirty Fund	\$13,819.00	\$2,288.88	\$11,530.12	83.44%
Southern Poverty Law Center, Inc.	\$885,652.00	\$759,773.17	\$125,879.51	14.21%
The American Society For The Prevention Of Cruelty To Animals	\$0.00	\$0.00	\$0.00	0.00%
The Humane Society of the United States	\$858.00	\$7,513.84	-\$6,655.84	-775.74%
The Surfrider Foundation	\$27,348.00	\$21,081.86	\$6,266.14	22.91%
Union of Concerned Scientists, Inc.	\$31,259.00	\$17,696.00	\$13,563.00	43.39%
United States Association For UNHCR	\$12,695.00	\$20,225.58	-\$7,530.58	-59.32%
Telefund, Inc. Total	\$7,585,526.00	\$5,664,002.84	\$1,921,528.41	25.33%
Tele-Publications, Inc.				
Berks County Outstanding Young Woman Inc.	\$18,770.00	\$9,948.10	\$8,821.90	47.00%
Blue Mountain Region Sports Car Club of America	\$4,395.00	\$2,417.25	\$1,977.75	45.00%
Conrad Weiser Community Association	\$5,560.00	\$3,336.00	\$2,224.00	40.00%
Reading Hot Stovers Inc	\$14,475.00	\$10,132.50	\$4,342.50	30.00%
Van Reed Van Guard Athletic Association	\$7,165.00	\$4,299.00	\$2,866.00	40.00%
Wyomissing Area Youth Football Association	\$8,430.00	\$5,901.00	\$2,529.00	30.00%
Tele-Publications, Inc. Total	\$58,795.00	\$36,033.85	\$22,761.15	38.71%
The Heritage Company, Inc.				
American Lung Association	\$36,311.00	\$28,332.15	\$7,978.85	21.97%
AMVETS (American Veterans)	\$1,581,894.00	\$1,029,025.62	\$555,868.38	35.14%
Care Net	\$137,389.00	\$103,769.96	\$33,619.72	24.47%
Children's Wish Foundation International, Inc.	\$11,378,782.00	\$6,864,941.79	\$4,513,841.00	39.67%
Christian Advocates Serving Evangelism, Inc.	\$519,168.00	\$81,393.55	\$437,774.83	84.32%
Enlisted Association of the National Guard of the United States	\$696,554.00	\$400,162.69	\$296,391.31	42.55%
Good Shepherd India	\$10,997.00	\$10,997.50	\$0.00	0.00%

Paid Solicitor Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
LULU Shriners	\$65,712.00	\$42,712.80	\$22,999.20	35.00%
Mothers Against Drunk Driving - National Office	\$5,658,900.00	\$3,100,198.16	\$2,558,702.29	45.22%
Multiple Sclerosis Association of America, Inc.	\$2,824,634.00	\$1,654,466.04	\$1,170,169.45	41.43%
National Caregiving Foundation	\$587,960.00	\$470,368.50	\$117,592.12	20.00%
Oblate Missionary Society, Inc.	\$20,269.00	\$20,204.50	\$65.00	0.32%
OneHope, Inc.	\$6,288.00	\$6,288.00	\$0.00	0.00%
Project HOPE -The People-to-People Health Foundation, Inc.	\$1,153,244.00	\$550,788.56	\$602,455.50	52.24%
Special Olympics of Pennsylvania Inc.	\$949,354.00	\$460,523.23	\$488,831.57	51.49%
Special Olympics, Inc	\$8,604,778.00	\$2,601,896.66	\$6,002,881.71	69.76%
The Amyotrophic Lateral Sclerosis Association	\$205,812.00	\$169,698.50	\$36,114.25	17.55%
The Foundation Fighting Blindness, Inc.	\$323,085.00	\$162,049.00	\$161,036.38	49.84%
The Leukemia & Lymphoma Society, Inc.	\$1,111,158.00	\$592,686.90	\$518,472.02	46.66%
The National Children's Cancer Society, Inc.	\$3,516,407.00	\$1,971,920.41	\$1,544,486.87	43.92%
United Breast Cancer Foundation, Inc	\$592,771.00	\$361,060.99	\$231,710.41	39.09%
The Heritage Company, Inc. Total	\$40,124,169.00	\$20,799,937.23	\$19,327,241.67	48.17%
Theodore Productions, Inc.				
Bellefonte Intervalley Area Chamber of Commerce	\$12,971.00	\$10,971.00	\$2,000.00	15.42%
Dubois Reniassance, Inc.	\$20,055.00	\$14,288.00	\$5,767.00	28.76%
GFWC Meadville Woman's Club	\$22,242.00	\$19,394.20	\$2,848.30	12.81%
Indiana Lions Club	\$38,980.00	\$31,370.00	\$7,610.00	19.52%
Jeannette Lions Club	\$39,760.00	\$35,784.00	\$3,976.00	10.00%
Reamstown Fire Company No.1	\$29,895.00	\$25,711.00	\$4,184.00	14.00%
Ridgway Lions Club	\$21,358.00	\$17,210.80	\$4,147.20	19.42%
Rouzerville Lions Club Foundation, Inc.	\$20,189.00	\$17,111.10	\$3,078.54	15.25%
Sayre Athens Lions Club	\$12,302.00	\$10,302.00	\$2,000.00	16.26%
Shamokin Dam Lions Club, Inc.	\$12,363.00	\$10,121.00	\$2,242.00	18.13%
The Optimist Club of Gettysburg, Inc.	\$15,480.00	\$12,962.52	\$2,517.48	16.26%

Paid Solicitor Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
	GIO33 AMOUNT			
West Earl Lions Club	\$20,779.00	\$17,662.00	\$3,117.00	15.00%
Theodore Productions, Inc. Total	\$266,374.00	\$222,887.62	\$43,487.52	16.33%
Thriving Children Advocates, LLC				
ChildFund International, USA	\$178.00	\$280.00	-\$102.00	-57.30%
World Vision, Inc	\$60,910.00	\$117,600.00	-\$56,690.00	-93.07%
Thriving Children Advocates, LLC Total	\$61,088.00	\$117,880.00	-\$56,792.00	-92.97%
TNI The Network, Inc.				
ChildFund International, USA	\$1,953,233.00	\$1,762,883.40	\$190,350.51	9.75%
TNI The Network, Inc. Total	\$1,953,233.00	\$1,762,883.40	\$190,350.51	9.75%
TSM Donor Engagement Team, Inc.				
Childrens Hospital of Pittsburgh Foundation	\$2,020.00	\$7,046.50	-\$5,026.50	-248.84%
Plimoth Plantation, Inc.	\$31,322.00	\$39,905.58	-\$8,583.58	-27.40%
Pocono Health Foundation	\$24,689.00	\$81,905.50	-\$57,216.00	-231.75%
Ronald McDonald House Charities of Pittsburgh, Inc.	\$1,255.00	\$2,107.50	-\$852.50	-67.93%
Ronald McDonald House of Delaware, Inc.	\$2,125.00	\$2,613.50	-\$488.50	-22.99%
The American College	\$312,269.00	\$401,211.97	-\$88,942.56	-28.48%
The Cleveland Clinic Foundation	\$511,245.00	\$852,363.60	-\$341,118.54	-66.72%
TSM Donor Engagement Team, Inc. Total	\$884,925.00	\$1,387,154.15	-\$502,228.18	-56.75%
TVI, Inc.				
Clothes For Kids Sake, Inc.	\$67,341.00	\$0.00	\$67,342.54	100.00%
TVI, Inc. Total	\$67,341.00	\$0.00	\$67,342.54	100.00%
United Partners Outreach, Inc.				
Pennsylvania Professional Fire Fighters Association	\$97,616.00	\$78,093.03	\$19,523.26	20.00%
United Partners Outreach, Inc. Total	\$97,616.00	\$78,093.03	\$19,523.26	20.00%

Paid Solicitor	Gross Amount	Total Expenses	Total Amount	Percentage	
Charity			Received By Charity	to Charity	
V-DAC, LLC					
America's Best Charities	\$2,314,535.00	\$852,494.00	\$1,462,041.00	63.17%	
V-DAC, LLC Total	\$2,314,535.00	\$852,494.00	\$1,462,041.00	63.17%	
Wilson 500, Inc.					
National Association of Secretaries of State	\$168,844.00	\$40,000.00	\$128,844.00	76.31%	
Pennsylvania Association of Regional Food Banks	\$73,984.00	\$25,821.31	\$48,162.69	65.10%	
Wilson 500, Inc. Total	\$242,828.00	\$65,821.31	\$177,006.69	72.89%	
With Community Services, Inc.					
American Association of State Troopers, Inc	\$69,182.00	\$56,729.24	\$12,452.76	18.00%	
Firefighters Charitable Foundation, Inc.	\$88,554.00	\$74,385.78	\$14,168.72	16.00%	
International Union of Police Associations, AFL-CIO	\$32,413.00	\$29,171.82	\$3,241.31	10.00%	
With Community Services, Inc. Total	\$190,149.00	\$160,286.84	\$29,862.79	15.70%	

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors (Alphabetically by Charity)

The following section displays campaign reports listed alphabetically by charity. The professional solicitors that raised funds for the charity are listed under the charity's name. The gross amount is the amount raised for the charity by the solicitor. Total expenses represent the solicitor's expenses. The total amount received by the charity is the balance of funds raised after the solicitor's expenses have been deducted. The percentage figure represents the percentage of funds actually received by the charity. The charity's campaign reports typically include contributions raised from the entire campaign, not just those solicited directly in Pennsylvania.

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
A.T.Still University of Health Sciences				
Ruffalo Noel Levitz, LLC.	\$25,238.00	\$11,664.75	\$13,573.34	53.78%
A.T.Still University of Health Sciences Total	\$25,238.00	\$11,664.75	\$13,573.34	53.78%
ActionAid U.S.A.				
Aria Communications Corporation	\$2,675.00	\$2,390.16	\$284.84	10.65%
ActionAid U.S.A. Total	\$2,675.00	\$2,390.16	\$284.84	10.65%
Adventist Development and Relief Agency International				
Public Interest Communications, Inc.	\$30,544.00	\$18,830.40	\$11,713.60	38.35%
Adventist Development and Relief Agency International Total	\$30,544.00	\$18,830.40	\$11,713.60	38.35%
African People's Education and Defense Fund, Inc.				
Donation Line LLC	\$20,618.00	\$6,826.61	\$13,791.45	66.89%
African People's Education and Defense Fund, Inc. Total	\$20,618.00	\$6,826.61	\$13,791.45	66.89%
AFS-USA, Inc.				
Aria Communications Corporation	\$14,431.00	\$16,828.50	-\$2,397.50	-16.61%
AFS-USA, Inc. Total	\$14,431.00	\$16,828.50	-\$2,397.50	-16.61%
Alex's Lemonade Stand Foundation				
Automotive Recovery Services, Inc.	\$111,150.00	\$25,348.74	\$85,801.26	77.19%
Alex's Lemonade Stand Foundation Total	\$111,150.00	\$25,348.74	\$85,801.26	77.19%
Alliance Defending Freedom				
MDS COMMUNICATIONS CORPORATION	\$306,667.00	\$172,952.00	\$133,715.00	43.60%
Alliance Defending Freedom Total	\$306,667.00	\$172,952.00	\$133,715.00	43.60%
American Association for Cancer Research Inc.				
Automotive Recovery Services, Inc.	\$27,525.00	\$9,094.18	\$18,430.82	66.96%
American Association for Cancer Research Inc. Total	\$27,525.00	\$9,094.18	\$18,430.82	66.96%
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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
American Association for the Advancement of Science				
Donor Services Group, LLC	\$49,913.00	\$39,078.05	\$10,834.95	21.71%
American Association for the Advancement of Science Total	\$49,913.00	\$39,078.05	\$10,834.95	21.71%
American Association of Nurse Anesthetists Foundation				
DirectLine Technologies, Inc.	\$420,601.00	\$70,325.00	\$350,276.67	83.28%
American Association of Nurse Anesthetists Foundation Total	\$420,601.00	\$70,325.00	\$350,276.67	83.28%
American Association of State Troopers, Inc				
Statewide Appeal, Inc.	\$27,249.00	\$22,344.38	\$4,904.87	18.00%
With Community Services, Inc.	\$69,182.00	\$56,729.24	\$12,452.76	18.00%
American Association of State Troopers, Inc Total	\$96,431.00	\$79,073.62	\$17,357.63	18.00%
American Association of University Women, Inc				
GORDON & SCHWENKMEYER, INC.	\$59,207.00	\$56,996.10	\$2,211.52	3.74%
American Association of University Women, Inc Total	\$59,207.00	\$56,996.10	\$2,211.52	3.74%
American Battlefield Trust				
Public Interest Communications, Inc.	\$39,216.00	\$28,319.39	\$10,897.53	27.79%
American Battlefield Trust Total	\$39,216.00	\$28,319.39	\$10,897.53	27.79%
American Bible Society				
Donor Care Center, Inc.	\$15,863.00	\$23,245.35	-\$7,382.05	-46.54%
American Bible Society Total	\$15,863.00	\$23,245.35	-\$7,382.05	-46.54%
American Cancer Society, Inc.				
MDS COMMUNICATIONS CORPORATION	\$867,415.00	\$494,571.00	\$372,844.00	42.98%
American Cancer Society, Inc. Total	\$867,415.00	\$494,571.00	\$372,844.00	42.98%
American Children's Cancer Foundation, Inc.				

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Associated Community Services	\$2,269,330.00	\$1,304,855.73	\$964,475.15	42.50%
American Children's Cancer Foundation, Inc Total	\$2,269,330.00	\$1,304,855.73	\$964,475.15	42.50%
American Children's Society, Inc.				
Front Line Support, LLC	\$147,076.00	\$125,014.60	\$22,061.40	15.00%
American Children's Society, Inc. Total	\$147,076.00	\$125,014.60	\$22,061.40	15.00%
American Civil Liberties Union Foundation, Inc.				
DCM, Inc.	\$483,280.00	\$98,746.95	\$384,533.05	79.57%
American Civil Liberties Union Foundation, Inc. Total	\$483,280.00	\$98,746.95	\$384,533.05	79.57%
American Civil Liberties Union, Inc.				
Donor Services Group, LLC	\$1,125,359.00	\$772,775.93	\$352,583.11	31.33%
GORDON & SCHWENKMEYER, INC.	\$91,709.00	\$131,846.52	-\$40,136.84	-43.77%
Grassroots Campaigns, Inc.	\$2,072,149.00	\$2,141,892.00	-\$69,742.46	-3.37%
Telefund, Inc.	\$388,075.00	\$332,343.70	\$55,731.66	14.36%
American Civil Liberties Union, Inc. Total	\$3,677,292.00	\$3,378,858.15	\$298,435.47	8.12%
American Diabetes Association				
Automotive Recovery Services, Inc.	\$2,829,095.00	\$1,330,863.48	\$1,498,231.87	52.96%
InfoCision, Inc.	\$792,728.00	\$608,086.09	\$184,642.56	23.29%
American Diabetes Association Total	\$3,621,823.00	\$1,938,949.57	\$1,682,874.43	46.46%
American Family Association. Inc				
Donor Care Center, Inc.	\$109,161.00	\$63,487.78	\$45,673.22	41.84%
American Family Association. Inc Total	\$109,161.00	\$63,487.78	\$45,673.22	41.84%
American Farmland Trust				
Donor Services Group, LLC	\$0.00	\$0.00	\$0.00	0.00%
American Farmland Trust Total	\$0.00	\$0.00	\$0.00	0.00%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
American Film Institue				_
Donor Services Group, LLC	\$7,566.00	\$12,208.20	-\$4,642.20	-61.36%
American Film Institue Total	\$7,566.00	\$12,208.20	-\$4,642.20	-61.36%
American Heart Association, Inc.				
InfoCision, Inc.	\$4,754,774.00	\$2,953,134.58	\$1,801,640.26	37.89%
American Heart Association, Inc. Total	\$4,754,774.00	\$2,953,134.58	\$1,801,640.26	37.89%
American Indian College Fund				
Donor Services Group, LLC	\$1,342,050.00	\$222,464.16	\$1,119,586.58	83.42%
American Indian College Fund Total	\$1,342,050.00	\$222,464.16	\$1,119,586.58	83.42%
American Institute for Cancer Research				
InfoCision, Inc.	\$4,583,011.00	\$2,927,635.32	\$1,655,376.48	36.12%
MDS COMMUNICATIONS CORPORATION	\$23,682.00	\$24,515.00	-\$833.00	-3.52%
American Institute for Cancer Research Total	\$4,606,693.00	\$2,952,150.32	\$1,654,543.48	35.92%
American Israel Public Affairs Committee				
Siegel Marketing Group, Inc.	\$208,223.00	\$59,508.13	\$148,714.97	71.42%
American Israel Public Affairs Committee Total	\$208,223.00	\$59,508.13	\$148,714.97	71.42%
American Lebanese Syrian Associated Charities, Inc.				
InfoCision, Inc.	\$10,592,098.00	\$10,265,757.55	\$326,340.98	3.08%
American Lebanese Syrian Associated Charities, Inc. Total	\$10,592,098.00	\$10,265,757.55	\$326,340.98	3.08%
American Legacy Center				
MDS COMMUNICATIONS CORPORATION	\$142,652.00	\$121,067.00	\$21,585.00	15.13%
American Legacy Center Total	\$142,652.00	\$121,067.00	\$21,585.00	15.13%
American Leprosy Missions, Inc.				
Capitol Resources, Inc.	\$96,965.00	\$75,603.86	\$21,361.14	22.03%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
American Leprosy Missions, Inc. Total	\$96,965.00	\$75,603.86	\$21,361.14	22.03%
American Lung Association				
InfoCision, Inc.	\$375,586.00	\$321,978.53	\$53,607.47	14.27%
SD&A Teleservices, Inc.	\$2,962.00	\$33,422.63	-\$30,460.63	-1028.38%
The Heritage Company, Inc.	\$36,311.00	\$28,332.15	\$7,978.85	21.97%
American Lung Association Total	\$414,859.00	\$383,733.31	\$31,125.69	7.50%
American Red Cross				
Coinstar Asset Holdings, LLC.	\$65,369.00	\$5,051.67	\$60,317.38	92.27%
Donor Services Group, LLC	\$1,089,694.00	\$509,182.32	\$580,512.18	53.27%
GreenDrop, LLC	\$250,272.00	\$37,541.00	\$212,731.00	85.00%
American Red Cross Total	\$1,405,335.00	\$551,774.99	\$853,560.56	60.74%
Americans for Prosperity				
GiveRight, Inc.	\$161,956.00	\$126,421.93	\$35,534.07	21.94%
Americans for Prosperity Total	\$161,956.00	\$126,421.93	\$35,534.07	21.94%
Americares Foundation, Inc.				
Omaze, Inc.	\$820,975.00	\$339,697.40	\$481,277.60	58.62%
Telefund, Inc.	\$312.00	\$2,004.36	-\$1,692.36	-542.42%
Americares Foundation, Inc. Total	\$821,287.00	\$341,701.76	\$479,585.24	58.39%
America's Best Charities				
V-DAC, LLC	\$2,314,535.00	\$852,494.00	\$1,462,041.00	63.17%
America's Best Charities Total	\$2,314,535.00	\$852,494.00	\$1,462,041.00	63.17%
Amnesty International of the USA, Inc.				
Donor Services Group, LLC	\$81,004.00	\$31,826.07	\$49,177.93	60.71%
Telefund, Inc.	\$0.00	\$0.00	\$0.00	0.00%
Amnesty International of the USA, Inc. Total	\$81,004.00	\$31,826.07	\$49,177.93	60.71%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
AMVETS (American Veterans)				
The Heritage Company, Inc.	\$1,581,894.00	\$1,029,025.62	\$555,868.38	35.14%
AMVETS (American Veterans) Total	\$1,581,894.00	\$1,029,025.62	\$555,868.38	35.14%
Animal Care and Control Team				
Donation Line LLC	\$19,534.00	\$5,936.80	\$13,597.20	69.61%
Animal Care and Control Team Total	\$19,534.00	\$5,936.80	\$13,597.20	69.61%
Animal Legal Defense Fund				
Telefund, Inc.	\$1,582.00	\$4,842.25	-\$3,260.25	-206.08%
Animal Legal Defense Fund Total	\$1,582.00	\$4,842.25	-\$3,260.25	-206.08%
Appalachian Mountain Club				
Telefund, Inc.	\$116,886.00	\$102,543.94	\$14,342.74	12.27%
Appalachian Mountain Club Total	\$116,886.00	\$102,543.94	\$14,342.74	12.27%
Associate Alumnae of Douglass College				
Ruffalo Noel Levitz, LLC.	\$480,558.00	\$285,926.75	\$194,631.79	40.50%
Associate Alumnae of Douglass College Total	\$480,558.00	\$285,926.75	\$194,631.79	40.50%
Autism Spectrum Disorder Foundation, Inc.				
Associated Community Services	\$1,478,592.00	\$756,627.98	\$721,964.31	48.83%
Midwest Publishing - DN, Inc.	\$553,776.00	\$470,710.43	\$83,066.51	15.00%
Autism Spectrum Disorder Foundation, Inc. Total	\$2,032,368.00	\$1,227,338.41	\$805,030.82	39.61%
Bellefonte Intervalley Area Chamber of Commerce				
Theodore Productions, Inc.	\$12,971.00	\$10,971.00	\$2,000.00	15.42%
Bellefonte Intervalley Area Chamber of Commerce Total	\$12,971.00	\$10,971.00	\$2,000.00	15.42%
Berks Catholic Youth Football and Cheerleading				

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$5,710.00	\$3,997.00	\$1,713.00	30.00%
Berks Catholic Youth Football and Cheerleading Total	\$5,710.00	\$3,997.00	\$1,713.00	30.00%
Berks City County Junior Baseball League				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$8,950.00	\$5,456.80	\$3,493.55	39.03%
Berks City County Junior Baseball League Total	\$8,950.00	\$5,456.80	\$3,493.55	39.03%
Berks County Outstanding Young Woman Inc.				
Tele-Publications, Inc.	\$18,770.00	\$9,948.10	\$8,821.90	47.00%
Berks County Outstanding Young Woman Inc. Total	\$18,770.00	\$9,948.10	\$8,821.90	47.00%
Bethesda Mission of Harrisburg, Inc.				
Gateway Communications, Inc.	\$67,480.00	\$7,932.67	\$59,547.33	88.24%
Bethesda Mission of Harrisburg, Inc. Total	\$67,480.00	\$7,932.67	\$59,547.33	88.24%
BIBLICA US, INC.				
InfoCision, Inc.	\$0.00	\$0.00	\$0.00	0.00%
BIBLICA US, INC. Total	\$0.00	\$0.00	\$0.00	0.00%
Blue Mountain Region Sports Car Club of America				
Tele-Publications, Inc.	\$4,395.00	\$2,417.25	\$1,977.75	45.00%
Blue Mountain Region Sports Car Club of America Total	\$4,395.00	\$2,417.25	\$1,977.75	45.00%
Brandywine Valley SPCA				
Donation Line LLC	\$550.00	\$230.00	\$320.00	58.18%
Brandywine Valley SPCA Total	\$550.00	\$230.00	\$320.00	58.18%
Bread for the World, Inc				
Donor Services Group, LLC	\$31,650.00	\$41,767.01	-\$10,117.01	-31.97%
Bread for the World, Inc Total	\$31,650.00	\$41,767.01	-\$10,117.01	-31.97%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors
Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Cancer Recovery Foundation International Inc.				
Associated Community Services	\$11,635,963.00	\$8,327,361.92	\$3,308,601.24	28.43%
Cancer Recovery Foundation International Inc. Total	\$11,635,963.00	\$8,327,361.92	\$3,308,601.24	28.43%
Cancer Support Community				
Omaze, Inc.	\$32,978.00	\$12,801.77	\$20,176.97	61.18%
Cancer Support Community Total	\$32,978.00	\$12,801.77	\$20,176.97	61.18%
Cancer Support Community of the Greater Lehigh Valley				
Donation Line LLC	\$3,215.00	\$1,396.00	\$1,819.00	56.58%
Cancer Support Community of the Greater Lehigh Valley Total	\$3,215.00	\$1,396.00	\$1,819.00	56.58%
Cancer Survivors' Fund				
Innovative Teleservices Inc.	\$166,578.00	\$149,920.00	\$16,658.00	10.00%
JAK PRODUCTIONS, INC.	\$196,729.00	\$173,152.85	\$23,576.89	11.98%
Midwest Publishing - DN, Inc.	\$4,057,440.00	\$3,651,696.84	\$405,744.13	10.00%
Cancer Survivors' Fund Total	\$4,420,747.00	\$3,974,769.69	\$445,979.02	10.09%
Care Net				
The Heritage Company, Inc.	\$137,389.00	\$103,769.96	\$33,619.72	24.47%
Care Net Total	\$137,389.00	\$103,769.96	\$33,619.72	24.47%
Carnegie Institute				
Artsmarketing Services, Inc.	\$519,386.00	\$220,888.38	\$298,497.62	57.47%
Carnegie Institute Total	\$519,386.00	\$220,888.38	\$298,497.62	57.47%
Cat Angel Network, Inc.				
Donation Line LLC	\$12,761.00	\$4,389.55	\$8,372.20	65.61%
Cat Angel Network, Inc. Total	\$12,761.00	\$4,389.55	\$8,372.20	65.61%

Center for American Homeless Veterans, Inc.

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Innovative Teleservices Inc.	\$70,426.00	\$63,383.00	\$7,043.00	10.00%
Midwest Publishing - DN, Inc.	\$1,799,658.00	\$1,619,692.96	\$179,965.87	10.00%
Center for American Homeless Veterans, Inc. Total	\$1,870,084.00	\$1,683,075.96	\$187,008.87	10.00%
Charities Aid Foundation America				
Omaze, Inc.	\$17,552,142.00	\$7,317,946.41	\$10,234,195.66	58.31%
Charities Aid Foundation America Total	\$17,552,142.00	\$7,317,946.41	\$10,234,195.66	58.31%
Chicago Symphony Orchestra				
DCM, Inc.	\$1,333,817.00	\$465,649.83	\$868,167.82	65.09%
Chicago Symphony Orchestra Total	\$1,333,817.00	\$465,649.83	\$868,167.82	65.09%
ChildFund International, USA				
InfoCision, Inc.	\$6,375,561.00	\$84,816.72	\$6,290,745.15	98.67%
Thriving Children Advocates, LLC	\$178.00	\$280.00	-\$102.00	-57.30%
TNI The Network, Inc.	\$1,953,233.00	\$1,762,883.40	\$190,350.51	9.75%
ChildFund International, USA Total	\$8,328,972.00	\$1,847,980.12	\$6,480,993.66	77.81%
Childhood Leukemia Foundation, Inc.				
Innovative Teleservices Inc.	\$1,152,969.00	\$1,014,612.00	\$138,357.00	12.00%
Midwest Publishing - DN, Inc.	\$1,946,708.00	\$1,674,169.38	\$272,539.20	14.00%
Childhood Leukemia Foundation, Inc. Total	\$3,099,677.00	\$2,688,781.38	\$410,896.20	13.26%
Children's Aid Society, Southern Pennsylvania District - Church Of	The Brethren			
Automotive Recovery Services, Inc.	\$1,025.00	\$634.60	\$390.40	38.09%
Children's Aid Society, Southern Pennsylvania District - Church O	\$1,025.00	\$634.60	\$390.40	38.09%
Children's Cancer Recovery Foundation				
Automotive Recovery Services, Inc.	\$23,875.00	\$17,154.08	\$6,720.92	28.15%
Children's Cancer Recovery Foundation Total	\$23,875.00	\$17,154.08	\$6,720.92	28.15%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Childrens Hospital of Pittsburgh Foundation				
TSM Donor Engagement Team, Inc.	\$2,020.00	\$7,046.50	-\$5,026.50	-248.84%
Childrens Hospital of Pittsburgh Foundation Total	\$2,020.00	\$7,046.50	-\$5,026.50	-248.84%
Children's Miracle Network				
Coinstar Asset Holdings, LLC.	\$660,773.00	\$465,491.51	\$195,281.49	29.55%
Children's Miracle Network Total	\$660,773.00	\$465,491.51	\$195,281.49	29.55%
Children's Wish Foundation International, Inc.				
The Heritage Company, Inc.	\$11,378,782.00	\$6,864,941.79	\$4,513,841.00	39.67%
Children's Wish Foundation International, Inc. Total	\$11,378,782.00	\$6,864,941.79	\$4,513,841.00	39.67%
Christian Advocates Serving Evangelism, Inc.				
Donor Care Center, Inc.	\$820,221.00	\$182,015.89	\$638,206.05	77.81%
InfoCision, Inc.	\$797,329.00	\$94,233.32	\$703,096.20	88.18%
MDS COMMUNICATIONS CORPORATION	\$1,324,486.00	\$159,624.00	\$1,164,862.00	87.95%
The Heritage Company, Inc.	\$519,168.00	\$81,393.55	\$437,774.83	84.32%
Christian Advocates Serving Evangelism, Inc. Total	\$3,461,204.00	\$517,266.76	\$2,943,939.08	85.06%
Christian Appalachian Project, Inc.				
Donor Care Center, Inc.	\$11,518.00	\$28,318.95	-\$16,800.49	-145.86%
Public Interest Communications, Inc.	\$1,034,249.00	\$103,768.50	\$930,480.80	89.97%
Christian Appalachian Project, Inc. Total	\$1,045,767.00	\$132,087.45	\$913,680.31	87.37%
Circle of Friends for American Veterans				
CRF, Inc.	\$1,592,775.00	\$1,353,858.82	\$238,916.26	15.00%
Circle of Friends for American Veterans Total	\$1,592,775.00	\$1,353,858.82	\$238,916.26	15.00%
Citizen Action of New Jersey				
Telefund, Inc.	\$5,264.00	\$21,044.69	-\$15,780.69	-299.79%
Citizen Action of New Jersey Total	\$5,264.00	\$21,044.69	-\$15,780.69	-299.79%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Citizens Regeneration Lobby				
Hudson Bay Company of Illinois, Inc.	\$306,034.00	\$84,098.06	\$221,936.93	72.52%
Citizens Regeneration Lobby Total	\$306,034.00	\$84,098.06	\$221,936.93	72.52%
Citizens United				
InfoCision, Inc.	\$1,361,618.00	\$1,062,176.17	\$299,442.74	21.99%
Citizens United Total	\$1,361,618.00	\$1,062,176.17	\$299,442.74	21.99%
Civic Light Opera Association of Greater Pittsburgh				
Bennett Direct, Inc.	\$35,486.00	\$29,712.00	\$5,774.00	16.27%
Civic Light Opera Association of Greater Pittsburgh Total	\$35,486.00	\$29,712.00	\$5,774.00	16.27%
Clothes For Kids Sake, Inc.				
TVI, Inc.	\$67,341.00	\$0.00	\$67,342.54	100.00%
Clothes For Kids Sake, Inc. Total	\$67,341.00	\$0.00	\$67,342.54	100.00%
Common Cause				
Public Interest Communications, Inc.	\$39,019.00	\$36,901.35	\$2,117.65	5.43%
Common Cause Total	\$39,019.00	\$36,901.35	\$2,117.65	5.43%
Communities in Schools, Inc.				
Omaze, Inc.	\$91,873.00	\$27,524.58	\$64,348.54	70.04%
Communities in Schools, Inc. Total	\$91,873.00	\$27,524.58	\$64,348.54	70.04%
Community Services For Children, Inc.				
Donation Line LLC	\$12,363.00	\$4,110.79	\$8,253.14	66.76%
Community Services For Children, Inc. Total	\$12,363.00	\$4,110.79	\$8,253.14	66.76%
Concerned Women for America				
InfoCision, Inc.	\$190,325.00	\$126,350.35	\$63,975.44	33.61%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Concerned Women for America Total	\$190,325.00	\$126,350.35	\$63,975.44	33.61%
Concerned Women for America Legislative Action Committee				
InfoCision, Inc.	\$44,366.00	\$11,708.51	\$32,657.92	73.61%
Concerned Women for America Legislative Action Committee To	\$44,366.00	\$11,708.51	\$32,657.92	73.61%
Conquer Cancer Foundation of the American Society of Clinical On	cology			
Public Interest Communications, Inc.	\$855.00	\$4,525.13	-\$3,670.13	-429.25%
Conquer Cancer Foundation of the American Society of Clinical	\$855.00	\$4,525.13	-\$3,670.13	-429.25%
Conrad Weiser Community Association				
Tele-Publications, Inc.	\$5,560.00	\$3,336.00	\$2,224.00	40.00%
Conrad Weiser Community Association Total	\$5,560.00	\$3,336.00	\$2,224.00	40.00%
Cooperative for Assistance and Relief Everywhere, Inc. (CARE)				
MDS COMMUNICATIONS CORPORATION	\$1,169,179.00	\$1,011,499.00	\$157,680.00	13.49%
Cooperative for Assistance and Relief Everywhere, Inc. (CARE) T	\$1,169,179.00	\$1,011,499.00	\$157,680.00	13.49%
Coral Ridge Ministries Media, Inc.				
Donor Care Center, Inc.	\$36,483.00	\$9,952.69	\$26,530.81	72.72%
InfoCision, Inc.	\$55,716.00	\$39,909.93	\$15,806.66	28.37%
Coral Ridge Ministries Media, Inc. Total	\$92,199.00	\$49,862.62	\$42,337.47	45.92%
Cornell Lab of Ornithology				
SD&A Teleservices, Inc.	\$36,367.00	\$24,316.63	\$12,050.37	33.14%
Cornell Lab of Ornithology Total	\$36,367.00	\$24,316.63	\$12,050.37	33.14%
Cornerstone Television, Inc.				
Donor Care Center, Inc.	\$5,585.00	\$9,994.59	-\$4,409.59	-78.95%
Cornerstone Television, Inc. Total	\$5,585.00	\$9,994.59	-\$4,409.59	-78.95%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Crisis Relief Network				
Innovative Teleservices Inc.	\$136,287.00	\$122,657.00	\$13,630.00	10.00%
Outreach Calling	\$2,403,025.00	\$2,162,722.62	\$240,302.51	10.00%
Crisis Relief Network Total	\$2,539,312.00	\$2,285,379.62	\$253,932.51	10.00%
Cross International, Inc.				
Donor Care Center, Inc.	\$223,379.00	\$253,662.69	-\$30,282.95	-13.56%
Cross International, Inc. Total	\$223,379.00	\$253,662.69	-\$30,282.95	-13.56%
Crown Financial Ministries, Inc.				
Donor Care Center, Inc.	\$6,805.00	\$2,020.55	\$4,784.45	70.31%
Crown Financial Ministries, Inc. Total	\$6,805.00	\$2,020.55	\$4,784.45	70.31%
Defeat Diabetes Foundation, Inc				
JAK PRODUCTIONS, INC.	\$235,583.00	\$207,339.03	\$28,244.63	11.99%
Outreach Calling	\$380,849.00	\$325,945.46	\$55,086.03	14.46%
Defeat Diabetes Foundation, Inc Total	\$616,432.00	\$533,284.49	\$83,330.66	13.52%
Defenders of Wildlife				
Donor Services Group, LLC	\$5,344.00	\$15,017.78	-\$9,673.78	-181.02%
Public Interest Communications, Inc.	\$31,093.00	\$96,631.02	-\$65,538.02	-210.78%
SD&A Teleservices, Inc.	\$14,280.00	\$68,602.73	-\$54,322.73	-380.41%
Defenders of Wildlife Total	\$50,717.00	\$180,251.53	-\$129,534.53	-255.41%
Delaware County Society for the Prevention of Cruelty to Animals				
Automotive Recovery Services, Inc.	\$4,900.00	\$1,768.00	\$3,132.00	63.92%
Delaware County Society for the Prevention of Cruelty to Anima	\$4,900.00	\$1,768.00	\$3,132.00	63.92%
Delta Upsilon Educational Foundation				
Aria Communications Corporation	\$17,905.00	\$12,182.97	\$5,722.03	31.96%
Delta Upsilon Educational Foundation Total	\$17,905.00	\$12,182.97	\$5,722.03	31.96%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Department of PA AMVETS Service Foundation				
Community Cares United LLC	\$914,816.00	\$773,625.10	\$141,190.90	15.43%
Department of PA AMVETS Service Foundation Total	\$914,816.00	\$773,625.10	\$141,190.90	15.43%
Disabled American Veterans				
Aria Communications Corporation	\$14,580.00	\$20,207.10	-\$5,627.10	-38.59%
InfoCision, Inc.	\$66,979.00	\$14,257.96	\$52,721.04	78.71%
Public Interest Communications, Inc.	\$196,620.00	\$231,487.60	-\$34,867.60	-17.73%
SD&A Teleservices, Inc.	\$38,689.00	\$176,140.68	-\$137,451.68	-355.27%
Disabled American Veterans Total	\$316,868.00	\$442,093.34	-\$125,225.34	-39.52%
Disabled Police and Sheriffs Foundation, Inc.				
CRF, Inc.	\$1,686,988.00	\$1,479,788.55	\$207,199.85	12.28%
Outreach Calling	\$6,128,239.00	\$5,515,415.35	\$612,823.93	10.00%
Disabled Police and Sheriffs Foundation, Inc. Total	\$7,815,227.00	\$6,995,203.90	\$820,023.78	10.49%
Dogs Deserve Better Inc				
Donation Line LLC	\$40,465.00	\$13,263.20	\$27,202.31	67.22%
Dogs Deserve Better Inc Total	\$40,465.00	\$13,263.20	\$27,202.31	67.22%
Doris Day Animal League				
Donor Services Group, LLC	\$492.00	\$1,237.44	-\$745.44	-151.51%
Doris Day Animal League Total	\$492.00	\$1,237.44	-\$745.44	-151.51%
Drexel University				
Ruffalo Noel Levitz, LLC.	\$242,008.00	\$317,898.13	-\$75,889.93	-31.36%
Drexel University Total	\$242,008.00	\$317,898.13	-\$75,889.93	-31.36%
Dubois Reniassance, Inc.				
Theodore Productions, Inc.	\$20,055.00	\$14,288.00	\$5,767.00	28.76%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Dubois Reniassance, Inc. Total	\$20,055.00	\$14,288.00	\$5,767.00	28.76%
Each, Inc.				
InfoCision, Inc.	\$3,368.00	\$1,025.94	\$2,342.06	69.54%
Each, Inc. Total	\$3,368.00	\$1,025.94	\$2,342.06	69.54%
Earthjustice				
Donor Services Group, LLC	\$39,039.00	\$51,914.12	-\$12,875.12	-32.98%
SD&A Teleservices, Inc.	\$20,206.00	\$11,543.39	\$8,662.61	42.87%
Earthjustice Total	\$59,245.00	\$63,457.51	-\$4,212.51	-7.11%
Easter Seals, Inc.				
InfoCision, Inc.	\$647,290.00	\$433,068.01	\$214,221.99	33.10%
Easter Seals, Inc. Total	\$647,290.00	\$433,068.01	\$214,221.99	33.10%
Endowment Fund of the Phi Kappa Psi Fraternity				
Aria Communications Corporation	\$44,004.00	\$13,946.52	\$30,057.64	68.31%
Endowment Fund of the Phi Kappa Psi Fraternity Total	\$44,004.00	\$13,946.52	\$30,057.64	68.31%
Enlisted Association of the National Guard of the United States				
The Heritage Company, Inc.	\$696,554.00	\$400,162.69	\$296,391.31	42.55%
Enlisted Association of the National Guard of the United States	\$696,554.00	\$400,162.69	\$296,391.31	42.55%
Environmental Defense Fund, Inc.				
Donor Services Group, LLC	\$210,063.00	\$211,470.05	-\$1,407.05	-0.67%
GORDON & SCHWENKMEYER, INC.	\$486,683.00	\$1,273,546.64	-\$786,862.77	-161.68%
InfoCision, Inc.	\$35,728.00	\$50,091.00	-\$14,362.50	-40.20%
Public Interest Communications, Inc.	\$58,255.00	\$35,782.16	\$22,472.84	38.58%
Telefund, Inc.	\$350,412.00	\$624,472.84	-\$274,059.85	-78.21%
Environmental Defense Fund, Inc. Total	\$1,141,141.00	\$2,195,362.69	-\$1,054,219.33	-92.38%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Epilepsy Foundation of America				
InfoCision, Inc.	\$47,790.00	\$46,111.00	\$1,679.00	3.51%
Epilepsy Foundation of America Total	\$47,790.00	\$46,111.00	\$1,679.00	3.51%
Exeter Basketball Boys Parents				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$6,597.00	\$4,285.55	\$2,311.45	35.04%
Exeter Basketball Boys Parents Total	\$6,597.00	\$4,285.55	\$2,311.45	35.04%
Exeter Football Parents Club				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$9,865.00	\$7,559.25	\$2,305.75	23.37%
Exeter Football Parents Club Total	\$9,865.00	\$7,559.25	\$2,305.75	23.37%
Exeter High School Girls Soccer Boosters				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$3,543.00	\$2,125.80	\$1,417.20	40.00%
Exeter High School Girls Soccer Boosters Total	\$3,543.00	\$2,125.80	\$1,417.20	40.00%
Faith and Freedom Coalition, Inc.				
MDS COMMUNICATIONS CORPORATION	\$2,713.00	\$2,713.00	\$0.00	0.00%
Faith and Freedom Coalition, Inc. Total	\$2,713.00	\$2,713.00	\$0.00	0.00%
Faith Christian School				
Donation Line LLC	\$2,150.00	\$880.00	\$1,270.00	59.07%
Faith Christian School Total	\$2,150.00	\$880.00	\$1,270.00	59.07%
Family Policy Alliance				
MDS COMMUNICATIONS CORPORATION	\$252,699.00	\$211,354.00	\$41,345.00	16.36%
Family Policy Alliance Total	\$252,699.00	\$211,354.00	\$41,345.00	16.36%
Family Research Council				
MDS COMMUNICATIONS CORPORATION	\$487,921.00	\$320,247.00	\$167,674.00	34.36%
Family Research Council Total	\$487,921.00	\$320,247.00	\$167,674.00	34.36%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Family Research Council Action				
MDS COMMUNICATIONS CORPORATION	\$98,045.00	\$73,757.00	\$24,288.00	24.77%
Family Research Council Action Total	\$98,045.00	\$73,757.00	\$24,288.00	24.77%
FARM SANCTUARY, INC.				
Public Interest Communications, Inc.	\$22,890.00	\$49,178.15	-\$26,288.15	-114.85%
FARM SANCTUARY, INC. Total	\$22,890.00	\$49,178.15	-\$26,288.15	-114.85%
Feed the Children, Inc.				
InfoCision, Inc.	\$1,672,965.00	\$1,357,779.20	\$315,186.08	18.84%
Feed the Children, Inc. Total	\$1,672,965.00	\$1,357,779.20	\$315,186.08	18.84%
Feeding America				
MDS COMMUNICATIONS CORPORATION	\$1,759,689.00	\$1,512,637.00	\$247,052.00	14.04%
Telefund, Inc.	\$9,897.00	\$31,493.66	-\$21,596.33	-218.21%
Feeding America Total	\$1,769,586.00	\$1,544,130.66	\$225,455.67	12.74%
FINCA International, Inc.				
Aria Communications Corporation	\$583.00	\$4,441.55	-\$3,858.55	-661.84%
Public Interest Communications, Inc.	\$20,943.00	\$22,559.71	-\$1,616.21	-7.72%
SD&A Teleservices, Inc.	\$11,691.00	\$25,606.84	-\$13,915.84	-119.03%
FINCA International, Inc. Total	\$33,217.00	\$52,608.10	-\$19,390.60	-58.38%
Find The Children				
Kars-R-Us.com	\$69,682.00	\$56,733.00	\$12,950.00	18.58%
Find The Children Total	\$69,682.00	\$56,733.00	\$12,950.00	18.58%
Firefighters Charitable Foundation, Inc.				
Associated Community Services	\$3,654,345.00	\$3,106,193.87	\$548,151.74	15.00%
Community Cares United LLC	\$6,344.00	\$4,758.00	\$1,586.00	25.00%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
JAK PRODUCTIONS, INC.	\$239,029.00	\$210,346.04	\$28,683.56	12.00%
Midwest Publishing - DN, Inc.	\$4,871,665.00	\$4,238,349.15	\$633,316.57	13.00%
Statewide Appeal, Inc.	\$7,110.00	\$6,327.90	\$782.10	11.00%
With Community Services, Inc.	\$88,554.00	\$74,385.78	\$14,168.72	16.00%
Firefighters Charitable Foundation, Inc. Total	\$8,867,047.00	\$7,640,360.74	\$1,226,688.69	13.83%
Firefighters Support Foundation, Inc.				
Innovative Teleservices Inc.	\$289,452.00	\$260,505.00	\$28,947.00	10.00%
Midwest Publishing - DN, Inc.	\$202,294.00	\$182,064.85	\$20,229.43	10.00%
Outreach Calling	\$15,654,589.00	\$14,089,131.45	\$1,565,458.99	10.00%
Firefighters Support Foundation, Inc. Total	\$16,146,335.00	\$14,531,701.30	\$1,614,635.42	10.00%
Firemen's Association Of The State Of Pennsylvania				
Outreach Calling	\$1,213,365.00	\$1,031,360.91	\$182,004.88	15.00%
Firemen's Association Of The State Of Pennsylvania Total	\$1,213,365.00	\$1,031,360.91	\$182,004.88	15.00%
First Liberty Institute				
MDS COMMUNICATIONS CORPORATION	\$120,223.00	\$121,597.00	-\$1,374.00	-1.14%
First Liberty Institute Total	\$120,223.00	\$121,597.00	-\$1,374.00	-1.14%
Food & Water Action Fund				
Public Interest Communications, Inc.	\$1,785.00	\$3,924.50	-\$2,139.50	-119.86%
Food & Water Action Fund Total	\$1,785.00	\$3,924.50	-\$2,139.50	-119.86%
Food for the Hungry, Inc.				
Jason Barton	\$199,709.00	\$795,860.00	-\$596,151.00	-298.51%
MDS COMMUNICATIONS CORPORATION	\$292,983.00	\$273,278.00	\$19,705.00	6.73%
Food for the Hungry, Inc. Total	\$492,692.00	\$1,069,138.00	-\$576,446.00	-117.00%
Food For the Poor, Inc.				
InfoCision, Inc.	\$2,547,537.00	\$46,653.02	\$2,500,884.22	98.17%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Food For the Poor, Inc. Total	\$2,547,537.00	\$46,653.02	\$2,500,884.22	98.17%
Foundation for National Progress				
Aria Communications Corporation	\$3,211.00	\$2,365.38	\$845.62	26.34%
Telefund, Inc.	\$186,679.00	\$265,559.77	-\$78,880.27	-42.25%
Foundation for National Progress Total	\$189,890.00	\$267,925.15	-\$78,034.65	-41.09%
Geisinger Health				
Ruffalo Noel Levitz, LLC.	\$7,993.00	\$54,192.50	-\$46,199.50	-578.00%
Geisinger Health Total	\$7,993.00	\$54,192.50	-\$46,199.50	-578.00%
GFWC Meadville Woman's Club				
Theodore Productions, Inc.	\$22,242.00	\$19,394.20	\$2,848.30	12.81%
GFWC Meadville Woman's Club Total	\$22,242.00	\$19,394.20	\$2,848.30	12.81%
Gibraltar Fire Company				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$10,910.00	\$6,546.00	\$4,364.00	40.00%
Gibraltar Fire Company Total	\$10,910.00	\$6,546.00	\$4,364.00	40.00%
Give Kids The World, Inc.				
Omaze, Inc.	\$2,123,340.00	\$698,770.82	\$1,424,569.18	67.09%
Give Kids The World, Inc. Total	\$2,123,340.00	\$698,770.82	\$1,424,569.18	67.09%
GOOD Plus Foundation, Inc.				
Omaze, Inc.	\$13,461.00	\$9,322.74	\$4,138.26	30.74%
GOOD Plus Foundation, Inc. Total	\$13,461.00	\$9,322.74	\$4,138.26	30.74%
Good Shepherd India				
Donor Care Center, Inc.	\$0.00	\$1,907.34	-\$1,907.34	0.00%
The Heritage Company, Inc.	\$10,997.00	\$10,997.50	\$0.00	0.00%
Good Shepherd India Total	\$10,997.00	\$12,904.84	-\$1,907.34	-17.34%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Government Accountability Project, Inc.				
Hudson Bay Company of Illinois, Inc.	\$50,994.00	\$12,827.30	\$38,166.70	74.85%
Government Accountability Project, Inc. Total	\$50,994.00	\$12,827.30	\$38,166.70	74.85%
Governor Mifflin Baseball Club				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$5,397.00	\$3,648.50	\$1,748.50	32.40%
Governor Mifflin Baseball Club Total	\$5,397.00	\$3,648.50	\$1,748.50	32.40%
Governor Mifflin High School Boys Soccer Boosters				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$4,410.00	\$2,866.50	\$1,543.50	35.00%
Governor Mifflin High School Boys Soccer Boosters Total	\$4,410.00	\$2,866.50	\$1,543.50	35.00%
Governor Mifflin Wrestling Club, Inc.				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$4,855.00	\$2,427.50	\$2,427.50	50.00%
Governor Mifflin Wrestling Club, Inc. Total	\$4,855.00	\$2,427.50	\$2,427.50	50.00%
Great America Alliance				
InfoCision, Inc.	\$464,993.00	\$131,988.47	\$333,004.97	71.62%
Great America Alliance Total	\$464,993.00	\$131,988.47	\$333,004.97	71.62%
Greater Easton Development Partnership				
Moss Hercik LLC	\$361,000.00	\$93,532.00	\$267,468.00	74.09%
Greater Easton Development Partnership Total	\$361,000.00	\$93,532.00	\$267,468.00	74.09%
Green America				
SD&A Teleservices, Inc.	\$3,388.00	\$4,790.91	-\$1,402.91	-41.41%
Green America Total	\$3,388.00	\$4,790.91	-\$1,402.91	-41.41%
Greenpeace Fund, Inc.				
SD&A Teleservices, Inc.	\$64,092.00	\$277,095.11	-\$213,003.11	-332.34%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Greenpeace Fund, Inc. Total	\$64,092.00	\$277,095.11	-\$213,003.11	-332.34%
Greenpeace, Inc.				
SD&A Teleservices, Inc.	\$456,542.00	\$174,066.03	\$282 <i>,</i> 476.47	61.87%
Telefund, Inc.	\$362,159.00	\$581,350.61	-\$219,191.61	-60.52%
Greenpeace, Inc. Total	\$818,701.00	\$755,416.64	\$63,284.86	7.73%
Habitat for Humanity International, Inc.				
Donor Services Group, LLC	\$5,462,595.00	\$785,158.27	\$4,677,436.96	85.63%
MDS COMMUNICATIONS CORPORATION	\$6,676,654.00	\$4,058,913.00	\$2,617,741.00	39.21%
Habitat for Humanity International, Inc. Total	\$12,139,249.00	\$4,844,071.27	\$7,295,177.96	60.10%
Haven Ministries				
InfoCision, Inc.	\$153,352.00	\$81,777.93	\$71,574.07	46.67%
Haven Ministries Total	\$153,352.00	\$81,777.93	\$71,574.07	46.67%
Haven of Tioga County				
Automotive Recovery Services, Inc.	\$900.00	\$292.00	\$608.00	67.56%
Haven of Tioga County Total	\$900.00	\$292.00	\$608.00	67.56%
Haverford Township Civic Council				
Cindi Rooney	\$174,170.00	\$145,267.12	\$28,903.72	16.60%
Haverford Township Civic Council Total	\$174,170.00	\$145,267.12	\$28,903.72	16.60%
HEALTH SERVICES OF FOX CHASE CANCER CENTER				
Donation Line LLC	\$228,136.00	\$65,663.35	\$162,473.36	71.22%
HEALTH SERVICES OF FOX CHASE CANCER CENTER Total	\$228,136.00	\$65,663.35	\$162,473.36	71.22%
Heifer Project International				
MDS COMMUNICATIONS CORPORATION	\$2,498,407.00	\$1,414,107.00	\$1,084,300.00	43.40%
Heifer Project International Total	\$2,498,407.00	\$1,414,107.00	\$1,084,300.00	43.40%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Help Hospitalized Veterans				
The Heritage Company, Inc.	\$142,702.00	\$116,451.72	\$26,250.81	18.40%
Help Hospitalized Veterans Total	\$142,702.00	\$116,451.72	\$26,250.81	18.40%
Hepatitis B Foundation				
Donation Line LLC	\$9,895.00	\$3,344.18	\$6,551.73	66.21%
Hepatitis B Foundation Total	\$9,895.00	\$3,344.18	\$6,551.73	66.21%
Heritage Action for America				
GiveRight, Inc.	\$0.00	\$0.00	\$0.00	0.00%
Heritage Action for America Total	\$0.00	\$0.00	\$0.00	0.00%
Hillel: The Foundation for Jewish Campus Life				
Telefund, Inc.	\$29,084.00	\$13,271.40	\$15,812.60	54.37%
Hillel: The Foundation for Jewish Campus Life Total	\$29,084.00	\$13,271.40	\$15,812.60	54.37%
Historical Society of Pennsylvania				
Key Elements Group LLC	\$1,156,938.00	\$694,609.00	\$462,329.00	39.96%
Historical Society of Pennsylvania Total	\$1,156,938.00	\$694,609.00	\$462,329.00	39.96%
Holt International Children's Services, Inc.				
MDS COMMUNICATIONS CORPORATION	\$163,113.00	\$58,858.00	\$104,255.00	63.92%
Holt International Children's Services, Inc. Total	\$163,113.00	\$58,858.00	\$104,255.00	63.92%
Homes for Veterans a NJ no Profit				
Associated Community Services	\$1,467,598.00	\$807,179.23	\$660,419.26	45.00%
Homes for Veterans a NJ no Profit Total	\$1,467,598.00	\$807,179.23	\$660,419.26	45.00%
Honor Bound Foundation, Inc.				
Automotive Recovery Services, Inc.	\$10,775,825.00	\$8,610,456.68	\$2,165,368.48	20.09%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Honor Bound Foundation, Inc. Total	\$10,775,825.00	\$8,610,456.68	\$2,165,368.48	20.09%
Hornet Hoops Parents Booster Club				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$5,920.00	\$3,489.00	\$2,431.00	41.06%
Hornet Hoops Parents Booster Club Total	\$5,920.00	\$3,489.00	\$2,431.00	41.06%
Human Rights Campaign, Inc				
Telefund, Inc.	\$206,025.00	\$148,841.07	\$57,184.37	27.76%
Human Rights Campaign, Inc Total	\$206,025.00	\$148,841.07	\$57,184.37	27.76%
Humane Society International				
Donor Services Group, LLC	\$63,985.00	\$74,312.40	-\$10,327.40	-16.14%
Humane Society International Total	\$63,985.00	\$74,312.40	-\$10,327.40	-16.14%
Humane Society Legislative Fund				
Donor Services Group, LLC	\$11,478.00	\$12,634.42	-\$1,156.42	-10.08%
Humane Society Legislative Fund Total	\$11,478.00	\$12,634.42	-\$1,156.42	-10.08%
Humane Society of Northwest PA				
Automotive Recovery Services, Inc.	\$22,413.00	\$17,586.11	\$4,826.89	21.54%
Humane Society of Northwest PA Total	\$22,413.00	\$17,586.11	\$4,826.89	21.54%
Indiana Lions Club				
Theodore Productions, Inc.	\$38,980.00	\$31,370.00	\$7,610.00	19.52%
Indiana Lions Club Total	\$38,980.00	\$31,370.00	\$7,610.00	19.52%
International Fellowship of Christians & Jews, Inc.				
Causeworx, Inc.	\$2,210,980.00	\$1,058,875.72	\$1,152,105.11	52.11%
InfoCision, Inc.	\$2,314,698.00	\$436,128.71	\$1,878,569.29	81.16%
International Fellowship of Christians & Jews, Inc. Total	\$4,525,678.00	\$1,495,004.43	\$3,030,674.40	66.97%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors
Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
International Fund For Animal Welfare, Inc.				
Donor Services Group, LLC	\$4,785.00	\$4,335.03	\$449.97	9.40%
International Fund For Animal Welfare, Inc. Total	\$4,785.00	\$4,335.03	\$449.97	9.40%
International Union of Police Associations, AFL-CIO				
JAK PRODUCTIONS, INC.	\$3,466,922.00	\$3,120,857.99	\$346,064.86	9.98%
Outreach Calling	\$11,171,965.00	\$10,054,768.74	\$1,117,196.52	10.00%
With Community Services, Inc.	\$32,413.00	\$29,171.82	\$3,241.31	10.00%
International Union of Police Associations, AFL-CIO Total	\$14,671,300.00	\$13,204,798.55	\$1,466,502.69	10.00%
Jeannette Lions Club				
Theodore Productions, Inc.	\$39,760.00	\$35,784.00	\$3,976.00	10.00%
Jeannette Lions Club Total	\$39,760.00	\$35,784.00	\$3,976.00	10.00%
Jewish Federation of Greater Philadelphia				
Siegel Marketing Group, Inc.	\$137,831.00	\$48,592.70	\$89,238.37	64.74%
Jewish Federation of Greater Philadelphia Total	\$137,831.00	\$48,592.70	\$89,238.37	64.74%
Jewish Voice Ministries International				
InfoCision, Inc.	\$2,919,562.00	\$600,214.64	\$2,319,347.85	79.44%
Jewish Voice Ministries International Total	\$2,919,562.00	\$600,214.64	\$2,319,347.85	79.44%
Johns Hopkins University				
Ruffalo Noel Levitz, LLC.	\$2,023,742.00	\$505,015.00	\$1,518,727.67	75.05%
Johns Hopkins University Total	\$2,023,742.00	\$505,015.00	\$1,518,727.67	75.05%
Kappa Kappa Gamma Foundation				
Aria Communications Corporation	\$33,918.00	\$19,340.88	\$14,577.12	42.98%
Kappa Kappa Gamma Foundation Total	\$33,918.00	\$19,340.88	\$14,577.12	42.98%

Keystone Paralyzed Veterans of America, Inc.

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
American Thrift Center LLC	\$1,378,269.00	\$1,295,575.00	\$82,694.00	6.00%
Project Salvage USA	\$12,144.00	\$11,643.00	\$501.00	4.13%
Keystone Paralyzed Veterans of America, Inc. Total	\$1,390,413.00	\$1,307,218.00	\$83,195.00	5.98%
Keystone Rescue Mission Alliance, Inc.				
Gateway Communications, Inc.	\$15,837.00	\$7,848.80	\$7,988.20	50.44%
Keystone Rescue Mission Alliance, Inc. Total	\$15,837.00	\$7,848.80	\$7,988.20	50.44%
Kidney Foundation of Central Pennsylvania				
Automotive Recovery Services, Inc.	\$19,075.00	\$7,872.50	\$11,202.50	58.73%
Kidney Foundation of Central Pennsylvania Total	\$19,075.00	\$7,872.50	\$11,202.50	58.73%
Kids Wish Network, Inc.				
Associated Community Services	\$4,816,417.00	\$2,285,273.11	\$2,531,144.15	52.55%
CRF, Inc.	\$1,839,089.00	\$1,618,398.81	\$220,690.75	12.00%
Innovative Teleservices Inc.	\$638,642.00	\$562,004.00	\$76,638.00	12.00%
JAK PRODUCTIONS, INC.	\$265,090.00	\$233,417.42	\$31,673.32	11.95%
Kids Wish Network, Inc. Total	\$7,559,238.00	\$4,699,093.34	\$2,860,146.22	37.84%
Kimmel Center, Inc.				
Aria Communications Corporation	\$5,995.00	\$5,047.25	\$947.75	15.81%
Kimmel Center, Inc. Total	\$5,995.00	\$5,047.25	\$947.75	15.81%
Kutztown High School Girls Basketball Boosters				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$5,786.00	\$4,050.20	\$1,735.80	30.00%
Kutztown High School Girls Basketball Boosters Total	\$5,786.00	\$4,050.20	\$1,735.80	30.00%
Lambda Chi Alpha Educational Foundation, Inc				
Aria Communications Corporation	\$26,199.00	\$21,575.52	\$4,623.98	17.65%
Lambda Chi Alpha Educational Foundation, Inc Total	\$26,199.00	\$21,575.52	\$4,623.98	17.65%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
League of Conservation Voters, Inc.				
GORDON & SCHWENKMEYER, INC.	\$510,745.00	\$862,034.26	-\$351,288.58	-68.78%
Telefund, Inc.	\$174,562.00	\$431,568.57	-\$257,006.57	-147.23%
League of Conservation Voters, Inc. Total	\$685,307.00	\$1,293,602.83	-\$608,295.15	-88.76%
League of Women Voters Education Fund				
Donor Services Group, LLC	\$6,525.00	\$3,126.08	\$3,398.92	52.09%
League of Women Voters Education Fund Total	\$6,525.00	\$3,126.08	\$3,398.92	52.09%
League of Women Voters of the United States				
Donor Services Group, LLC	\$0.00	\$0.00	\$0.00	0.00%
GORDON & SCHWENKMEYER, INC.	\$27,083.00	\$17,656.96	\$9,426.28	34.81%
Public Interest Communications, Inc.	\$167,677.00	\$135,507.55	\$32,170.29	19.19%
SD&A Teleservices, Inc.	\$26,798.00	\$54,154.50	-\$27,356.50	-102.08%
Telefund, Inc.	\$6,832.00	\$12,879.10	-\$6,047.10	-88.51%
League of Women Voters of the United States Total	\$228,390.00	\$220,198.11	\$8,192.97	3.59%
Lesea Global Feed The Hungry				
InfoCision, Inc.	\$204,925.00	\$7,868.64	\$197,056.36	96.16%
Lesea Global Feed The Hungry Total	\$204,925.00	\$7,868.64	\$197,056.36	96.16%
Liberty Counsel Action				
Donor Care Center, Inc.	\$3,633.00	\$6,011.41	-\$2,378.41	-65.47%
Liberty Counsel Action Total	\$3,633.00	\$6,011.41	-\$2,378.41	-65.47%
Life Outreach International				
Donor Care Center, Inc.	\$141,695.00	\$113,294.99	\$28,400.01	20.04%
Life Outreach International Total	\$141,695.00	\$113,294.99	\$28,400.01	20.04%
Light of Life Ministries, Inc.				
Gateway Communications, Inc.	\$12,903.00	\$8,196.72	\$4,706.28	36.47%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors
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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Light of Life Ministries, Inc. Total	\$12,903.00	\$8,196.72	\$4,706.28	36.47%
Love Worth Finding Ministries, Inc.				
Donor Care Center, Inc.	\$29,462.00	\$20,198.73	\$9,263.49	31.44%
Love Worth Finding Ministries, Inc. Total	\$29,462.00	\$20,198.73	\$9,263.49	31.44%
LULU Shriners				
The Heritage Company, Inc.	\$65,712.00	\$42,712.80	\$22,999.20	35.00%
LULU Shriners Total	\$65,712.00	\$42,712.80	\$22,999.20	35.00%
Lumos Foundation, USA, Inc.				
Omaze, Inc.	\$40,437.00	\$15,943.16	\$24,493.84	60.57%
Lumos Foundation, USA, Inc. Total	\$40,437.00	\$15,943.16	\$24,493.84	60.57%
LV Public Telecommunications Corp. WLVT-TV Channel 39				
InfoCision, Inc.	\$14,386.00	\$8,039.24	\$6,346.76	44.12%
LV Public Telecommunications Corp. WLVT-TV Channel 39 Total	\$14,386.00	\$8,039.24	\$6,346.76	44.12%
Manhattan Theatre Club, Inc.				
DCM, Inc.	\$7,892,927.00	\$2,349,056.39	\$5,543,870.90	70.24%
Manhattan Theatre Club, Inc. Total	\$7,892,927.00	\$2,349,056.39	\$5,543,870.90	70.24%
March of Dimes Inc.				
InfoCision, Inc.	\$672,585.00	\$560,930.21	\$111,655.05	16.60%
March of Dimes Inc. Total	\$672,585.00	\$560,930.21	\$111,655.05	16.60%
McCarter Theatre Company				
Strategic Marketing for the Arts, LLC	\$75,367.00	\$35,130.05	\$40,237.20	53.39%
McCarter Theatre Company Total	\$75,367.00	\$35,130.05	\$40,237.20	53.39%

Medecins Sans Frontieres USA,Inc./Doctors Without Borders, USA, Inc.

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Grassroots Campaigns, Inc.	\$2,224,085.00	\$2,647,904.81	-\$423,819.26	-19.06%
InfoCision, Inc.	\$1,358,767.00	\$135,550.88	\$1,223,216.60	90.02%
Public Interest Communications, Inc.	\$320,106.00	\$456,562.48	-\$136,456.35	-42.63%
SD&A Teleservices, Inc.	\$483,254.00	\$548,934.66	-\$65,679.68	-13.59%
Medecins Sans Frontieres USA,Inc./Doctors Without Borders, U	\$4,386,212.00	\$3,788,952.83	\$597,261.31	13.62%
Mercy Corps				
Donor Services Group, LLC	\$92,669.00	\$67,543.55	\$25,125.45	27.11%
MDS COMMUNICATIONS CORPORATION	\$420,911.00	\$760,551.00	-\$339,640.00	-80.69%
SD&A Teleservices, Inc.	\$14,631.00	\$5,802.54	\$8,828.46	60.34%
Mercy Corps Total	\$528,211.00	\$833,897.09	-\$305,686.09	-57.87%
Mercy Ships				
Gateway Communications, Inc.	\$170,161.00	\$69,787.47	\$100,373.53	58.99%
Mercy Ships Total	\$170,161.00	\$69,787.47	\$100,373.53	58.99%
Metropolitan Area Neighborhood Nutrition Alliance				
Gateway Communications, Inc.	\$20,423.00	\$11,174.83	\$9,248.17	45.28%
Metropolitan Area Neighborhood Nutrition Alliance Total	\$20,423.00	\$11,174.83	\$9,248.17	45.28%
Military Order of the Purple Heart Service Foundation, Inc.				
GreenDrop, LLC	\$12,610,999.00	\$10,256,921.82	\$2,354,078.12	18.67%
Military Order of the Purple Heart Service Foundation, Inc. Tota	\$12,610,999.00	\$10,256,921.82	\$2,354,078.12	18.67%
Miracle Flights				
Front Line Support, LLC	\$170,021.00	\$107,439.26	\$62,581.94	36.81%
Miracle Flights Total	\$170,021.00	\$107,439.26	\$62,581.94	36.81%
Mitchell Hamline School of Law				
Aria Communications Corporation	\$31,245.00	\$16,685.60	\$14,559.40	46.60%
Mitchell Hamline School of Law Total	\$31,245.00	\$16,685.60	\$14,559.40	46.60%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Moody Bible Institute Of Chicago				
Donor Care Center, Inc.	\$43,754.00	\$35,055.61	\$8,698.39	19.88%
Moody Bible Institute Of Chicago Total	\$43,754.00	\$35,055.61	\$8,698.39	19.88%
Mothers Against Drunk Driving - National Office				
DIALAMERICA MARKETING, INC.	\$8,149,575.00	\$7,148,328.16	\$1,001,247.72	12.29%
Donor Care Center, Inc.	\$5,006.00	\$10,358.66	-\$5,352.66	-106.92%
InfoCision, Inc.	\$14,647.00	\$7,829.26	\$6,818.24	46.55%
The Heritage Company, Inc.	\$5,658,900.00	\$3,100,198.16	\$2,558,702.29	45.22%
Mothers Against Drunk Driving - National Office Total	\$13,828,128.00	\$10,266,714.24	\$3,561,415.59	25.75%
Multiple Sclerosis Association of America, Inc.				
The Heritage Company, Inc.	\$2,824,634.00	\$1,654,466.04	\$1,170,169.45	41.43%
Multiple Sclerosis Association of America, Inc. Total	\$2,824,634.00	\$1,654,466.04	\$1,170,169.45	41.43%
NARAL Pro-Choice America				
Public Interest Communications, Inc.	\$192,879.00	\$130,124.10	\$62,755.78	32.54%
Telefund, Inc.	\$89,439.00	\$45,609.56	\$43,829.69	49.01%
NARAL Pro-Choice America Total	\$282,318.00	\$175,733.66	\$106,585.47	37.75%
National Association of Chiefs of Police, Inc.				
Midwest Publishing - DN, Inc.	\$2,044,015.00	\$1,737,413.28	\$306,602.36	15.00%
National Association of Chiefs of Police, Inc. Total	\$2,044,015.00	\$1,737,413.28	\$306,602.36	15.00%
National Association of Secretaries of State				
Wilson 500, Inc.	\$168,844.00	\$40,000.00	\$128,844.00	76.31%
National Association of Secretaries of State Total	\$168,844.00	\$40,000.00	\$128,844.00	76.31%
National Audubon Society, Inc				
Donor Services Group, LLC	\$97,146.00	\$197,575.39	-\$100,429.39	-103.38%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
National Audubon Society, Inc Total	\$97,146.00	\$197,575.39	-\$100,429.39	-103.38%
National Caregiving Foundation				
The Heritage Company, Inc.	\$587,960.00	\$470,368.50	\$117,592.12	20.00%
National Caregiving Foundation Total	\$587,960.00	\$470,368.50	\$117,592.12	20.00%
National Federation of the Blind				
GreenDrop, LLC	\$997,995.00	\$755,750.00	\$242,244.72	24.27%
National Federation of the Blind Total	\$997,995.00	\$755,750.00	\$242,244.72	24.27%
National FFA Foundation, Inc.				
Ruffalo Noel Levitz, LLC.	\$6,050.00	\$17,261.25	-\$11,211.25	-185.31%
National FFA Foundation, Inc. Total	\$6,050.00	\$17,261.25	-\$11,211.25	-185.31%
National Geographic Society				
SD&A Teleservices, Inc.	\$114,345.00	\$183,569.38	-\$69,224.38	-60.54%
National Geographic Society Total	\$114,345.00	\$183,569.38	-\$69,224.38	-60.54%
National LGBTQ Task Force				
Grassroots Campaigns, Inc.	\$30,822.00	\$47,120.00	-\$16,298.00	-52.88%
Public Interest Communications, Inc.	\$9,151.00	\$14,223.72	-\$5,072.72	-55.43%
National LGBTQ Task Force Total	\$39,973.00	\$61,343.72	-\$21,370.72	-53.46%
National Organization for Women Inc				
Telefund, Inc.	\$165,508.00	\$203,217.72	-\$37,709.43	-22.78%
National Organization for Women Inc Total	\$165,508.00	\$203,217.72	-\$37,709.43	-22.78%
National Parks Conservation Association				
Donor Services Group, LLC	\$44,471.00	\$73,286.66	-\$28,815.66	-64.80%
SD&A Teleservices, Inc.	\$72,568.00	\$91,001.70	-\$18,433.70	-25.40%
National Parks Conservation Association Total	\$117,039.00	\$164,288.36	-\$47,249.36	-40.37%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
National Psoriasis Foundation				
Aria Communications Corporation	\$19,579.00	\$32,353.19	-\$12,774.19	-65.24%
National Psoriasis Foundation Total	\$19,579.00	\$32,353.19	-\$12,774.19	-65.24%
National Rifle Association of America				
InfoCision, Inc.	\$69,472,836.00	\$38,349,856.38	\$31,122,980.43	44.80%
National Rifle Association of America Total	\$69,472,836.00	\$38,349,856.38	\$31,122,980.43	44.80%
National Right to Life Committee, Inc.				
MDS COMMUNICATIONS CORPORATION	\$402,333.00	\$309,897.00	\$92,436.00	22.97%
National Right to Life Committee, Inc. Total	\$402,333.00	\$309,897.00	\$92,436.00	22.97%
National Wildlife Federation				
Donor Services Group, LLC	\$141,705.00	\$215,985.22	-\$74,280.22	-52.42%
National Wildlife Federation Total	\$141,705.00	\$215,985.22	-\$74,280.22	-52.42%
Natural Resources Defense Council, Inc.				
Donor Services Group, LLC	\$26,650.00	\$52,682.40	-\$26,032.40	-97.68%
SD&A Teleservices, Inc.	\$12,458.00	\$37,247.14	-\$24,789.13	-198.98%
Telefund, Inc.	\$51,062.00	\$131,788.55	-\$80,726.05	-158.09%
Natural Resources Defense Council, Inc. Total	\$90,170.00	\$221,718.09	-\$131,547.58	-145.89%
Neighborhood Legal Services Association				
Christine L. Kirby	\$4,424,476.00	\$1,247,755.81	\$3,176,720.90	71.80%
Neighborhood Legal Services Association Total	\$4,424,476.00	\$1,247,755.81	\$3,176,720.90	71.80%
Network for Good, Inc.				
Network for Good, Inc.	\$1,110,091,687.00	\$23,550,384.00	\$1,086,541,303.00	97.88%
Network for Good, Inc. Total	\$1,110,091,687.00	\$23,550,384.00	\$1,086,541,303.00	97.88%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
New Jersey Symphony Orchestra				
SD&A Teleservices, Inc.	\$0.00	\$0.00	\$0.00	0.00%
New Jersey Symphony Orchestra Total	\$0.00	\$0.00	\$0.00	0.00%
New York City Ballet, Inc.				
SD&A Teleservices, Inc.	\$576,416.00	\$235,569.53	\$340,846.47	59.13%
New York City Ballet, Inc. Total	\$576,416.00	\$235,569.53	\$340,846.47	59.13%
NFIB Small Business Legal Center				
National Capital Teleservices, LLC	\$8,685.00	\$6,676.00	\$2,009.00	23.13%
NFIB Small Business Legal Center Total	\$8,685.00	\$6,676.00	\$2,009.00	23.13%
North Carolina State University Foundation, Inc.				
Ruffalo Noel Levitz, LLC.	\$1,643,938.00	\$444,123.43	\$1,199,815.54	72.98%
North Carolina State University Foundation, Inc. Total	\$1,643,938.00	\$444,123.43	\$1,199,815.54	72.98%
North Dakota State University Foundation and Alumni Association				
Ruffalo Noel Levitz, LLC.	\$70,698.00	\$25,968.50	\$44,730.12	63.27%
North Dakota State University Foundation and Alumni Associati	\$70,698.00	\$25,968.50	\$44,730.12	63.27%
North Point Volunteer Fire Company				
Miller Consulting Group, LLC	\$26,100.00	\$46,666.55	-\$20,566.55	-78.80%
North Point Volunteer Fire Company Total	\$26,100.00	\$46,666.55	-\$20,566.55	-78.80%
North Shore Animal League America, Inc.				
InfoCision, Inc.	\$219,463.00	\$154,742.21	\$64,720.79	29.49%
North Shore Animal League America, Inc. Total	\$219,463.00	\$154,742.21	\$64,720.79	29.49%
Northeastern Pennsylvania Educational Television Association				
InfoCision, Inc.	\$13,389.00	\$7,369.86	\$6,019.14	44.96%
Northeastern Pennsylvania Educational Television Association T	\$13,389.00	\$7,369.86	\$6,019.14	44.96%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Oblate Missionary Society, Inc.				
Donor Care Center, Inc.	\$62,614.00	\$68,480.94	-\$5,866.07	-9.37%
The Heritage Company, Inc.	\$20,269.00	\$20,204.50	\$65.00	0.32%
Oblate Missionary Society, Inc. Total	\$82,883.00	\$88,685.44	-\$5,801.07	-7.00%
Ocean Conservancy, Inc.				
Donor Services Group, LLC	\$3,704.00	\$7,080.64	-\$3,376.64	-91.16%
GORDON & SCHWENKMEYER, INC.	\$585.00	\$0.00	\$585.00	100.00%
Public Interest Communications, Inc.	\$7,498.00	\$16,273.48	-\$8,775.48	-117.04%
Ocean Conservancy, Inc. Total	\$11,787.00	\$23,354.12	-\$11,567.12	-98.13%
OneHope, Inc.				
The Heritage Company, Inc.	\$6,288.00	\$6,288.00	\$0.00	0.00%
OneHope, Inc. Total	\$6,288.00	\$6,288.00	\$0.00	0.00%
Open Doors With Brother Andrew, Inc.				
InfoCision, Inc.	\$112,498.00	\$68,067.08	\$44,431.59	39.50%
Open Doors With Brother Andrew, Inc. Total	\$112,498.00	\$68,067.08	\$44,431.59	39.50%
Operation Smile, Inc.				
MDS COMMUNICATIONS CORPORATION	\$1,852,739.00	\$1,223,785.00	\$628,954.00	33.95%
Operation Smile, Inc. Total	\$1,852,739.00	\$1,223,785.00	\$628,954.00	33.95%
Organic Consumers Association				
Hudson Bay Company of Illinois, Inc.	\$550,996.00	\$114,651.74	\$436,345.07	79.19%
Organic Consumers Association Total	\$550,996.00	\$114,651.74	\$436,345.07	79.19%
Organizing for Action				
DCM, Inc.	\$657,090.00	\$294,980.52	\$362,109.62	55.11%
Donor Services Group, LLC	\$67,501.00	\$58,917.53	\$8,583.47	12.72%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Organizing for Action Total	\$724,591.00	\$353,898.05	\$370,693.09	51.16%
Owen J. Roberts H.S. Baseball & Softball Teams				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$3,275.00	\$2,194.25	\$1,080.75	33.00%
Owen J. Roberts H.S. Baseball & Softball Teams Total	\$3,275.00	\$2,194.25	\$1,080.75	33.00%
Oxfam-America, Inc.				
Donor Services Group, LLC	\$179,360.00	\$308,027.85	-\$128,667.35	-71.74%
SD&A Teleservices, Inc.	\$3,367.00	\$13,731.25	-\$10,364.25	-307.82%
Telefund, Inc.	\$140,595.00	\$145,758.54	-\$5,163.54	-3.67%
Oxfam-America, Inc. Total	\$323,322.00	\$467,517.64	-\$144,195.14	-44.60%
PA FOP Foundation				
Residential Programs, Inc.	\$4,901,149.00	\$4,109,262.40	\$791,886.69	16.16%
PA FOP Foundation Total	\$4,901,149.00	\$4,109,262.40	\$791,886.69	16.16%
Partners In Health, A Nonprofit Corporation				
Telefund, Inc.	\$100,717.00	\$91,819.34	\$8,897.66	8.83%
Partners In Health, A Nonprofit Corporation Total	\$100,717.00	\$91,819.34	\$8,897.66	8.83%
Pennsylvania Association of Regional Food Banks				
Wilson 500, Inc.	\$73,984.00	\$25,821.31	\$48,162.69	65.10%
Pennsylvania Association of Regional Food Banks Total	\$73,984.00	\$25,821.31	\$48,162.69	65.10%
Pennsylvania Conference for Women				
Hill and Knowlton Strategies, LLC	\$5,223,775.00	\$430,426.49	\$4,793,348.51	91.76%
Laurie Dalton White, LLC	\$784,500.00	\$50,576.06	\$733,923.94	93.55%
Pennsylvania Conference for Women Total	\$6,008,275.00	\$481,002.55	\$5,527,272.45	91.99%
Pennsylvania Council of the Blind				
Automotive Recovery Services, Inc.	\$15,300.00	\$12,424.34	\$2,875.66	18.80%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors

Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Pennsylvania Council of the Blind Total	\$15,300.00	\$12,424.34	\$2,875.66	18.80%
Pennsylvania Interscholastic Athletic Association, Inc.				
Market Street Sports Group LLC	\$6,683,853.00	\$1,435,826.00	\$5,248,027.00	78.52%
Pennsylvania Interscholastic Athletic Association, Inc. Total	\$6,683,853.00	\$1,435,826.00	\$5,248,027.00	78.52%
Pennsylvania Police Assistance Foundation				
Outreach Calling	\$1,139,040.00	\$1,025,136.61	\$113,904.08	10.00%
Pennsylvania Police Assistance Foundation Total	\$1,139,040.00	\$1,025,136.61	\$113,904.08	10.00%
Pennsylvania Professional Fire Fighters Association				
Front Line Support, LLC	\$60,367.00	\$48,293.64	\$12,073.41	20.00%
United Partners Outreach, Inc.	\$97,616.00	\$78,093.03	\$19,523.26	20.00%
Pennsylvania Professional Fire Fighters Association Total	\$157,983.00	\$126,386.67	\$31,596.67	20.00%
Pennsylvania Pro-Life Federation, Inc.				
MDS COMMUNICATIONS CORPORATION	\$298,397.00	\$188,534.00	\$109,863.00	36.82%
Pennsylvania Pro-Life Federation, Inc. Total	\$298,397.00	\$188,534.00	\$109,863.00	36.82%
Pennsylvania Society for the Prevention of Cruelty to Animals				
Donation Line LLC	\$128,990.00	\$38,597.35	\$90,393.40	70.08%
Pennsylvania Society for the Prevention of Cruelty to Animals T	\$128,990.00	\$38,597.35	\$90,393.40	70.08%
People for the American Way				
GORDON & SCHWENKMEYER, INC.	\$168,429.00	\$185,344.56	-\$16,915.35	-10.04%
Telefund, Inc.	\$44,828.00	\$85,973.23	-\$41,145.23	-91.78%
People for the American Way Total	\$213,257.00	\$271,317.79	-\$58,060.58	-27.23%
People For The Ethical Treatment Of Animals, Inc.				
Donor Services Group, LLC	\$126,329.00	\$210,858.78	-\$84,529.78	-66.91%
People For The Ethical Treatment Of Animals, Inc. Total	\$126,329.00	\$210,858.78	-\$84,529.78	-66.91%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Philadelphia Ronald McDonald House, Inc.				
Automotive Recovery Services, Inc.	\$12,475.00	\$2,307.50	\$10,167.50	81.50%
Philadelphia Ronald McDonald House, Inc. Total	\$12,475.00	\$2,307.50	\$10,167.50	81.50%
Physicians Committee for Responsible Medicine				
Donor Services Group, LLC	\$19,511.00	\$22,479.03	-\$2,968.03	-15.21%
Physicians Committee for Responsible Medicine Total	\$19,511.00	\$22,479.03	-\$2,968.03	-15.21%
Pittsburgh Opera, Inc				
Artsmarketing Services, Inc.	\$102,651.00	\$43,269.44	\$59,382.13	57.85%
Pittsburgh Opera, Inc Total	\$102,651.00	\$43,269.44	\$59,382.13	57.85%
Pittsburgh Symphony Inc.				
Artsmarketing Services, Inc.	\$476,655.00	\$249,560.92	\$227,094.09	47.64%
Pittsburgh Symphony Inc. Total	\$476,655.00	\$249,560.92	\$227,094.09	47.64%
PKD Foundation				
Donor Care Center, Inc.	\$7,120.00	\$15,591.56	-\$8,470.87	-118.97%
PKD Foundation Total	\$7,120.00	\$15,591.56	-\$8,470.87	-118.97%
Planned Parenthood Action Fund, Inc.				
Donor Services Group, LLC	\$573,006.00	\$666,258.11	-\$93,251.62	-16.27%
Grassroots Campaigns, Inc.	\$304,594.00	\$927,539.50	-\$622,945.10	-204.52%
Public Interest Communications, Inc.	\$86,689.00	\$37,102.50	\$49,586.61	57.20%
Telefund, Inc.	\$428,061.00	\$361,485.70	\$66,575.30	15.55%
Planned Parenthood Action Fund, Inc. Total	\$1,392,350.00	\$1,992,385.81	-\$600,034.81	-43.10%
Planned Parenthood Federation of America, Inc.				
Donor Services Group, LLC	\$1,846,162.00	\$2,148,791.25	-\$302,628.62	-16.39%
Grassroots Campaigns, Inc.	\$317,789.00	\$1,090,084.45	-\$772,294.91	-243.02%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Public Interest Communications, Inc.	\$1,579,707.00	\$476,396.91	\$1,103,310.63	69.84%
SD&A Teleservices, Inc.	\$472,812.00	\$490,288.19	-\$17,475.90	-3.70%
Telefund, Inc.	\$531,503.00	\$566,862.95	-\$35,359.95	-6.65%
Planned Parenthood Federation of America, Inc. Total	\$4,747,973.00	\$4,772,423.75	-\$24,448.75	-0.51%
Planned Parenthood Southeastern Pennsylvania				
Automotive Recovery Services, Inc.	\$8,325.00	\$4,432.20	\$3,892.80	46.76%
Planned Parenthood Southeastern Pennsylvania Total	\$8,325.00	\$4,432.20	\$3,892.80	46.76%
Plimoth Plantation, Inc.				
TSM Donor Engagement Team, Inc.	\$31,322.00	\$39,905.58	-\$8,583.58	-27.40%
Plimoth Plantation, Inc. Total	\$31,322.00	\$39,905.58	-\$8,583.58	-27.40%
Pocono Health Foundation				
TSM Donor Engagement Team, Inc.	\$24,689.00	\$81,905.50	-\$57,216.00	-231.75%
Pocono Health Foundation Total	\$24,689.00	\$81,905.50	-\$57,216.00	-231.75%
Population Connection, Inc				
Donor Services Group, LLC	\$0.00	\$7,906.08	-\$7,906.08	0.00%
Population Connection, Inc Total	\$0.00	\$7,906.08	-\$7,906.08	0.00%
Prevent Cancer Foundation				
Omaze, Inc.	\$32,978.00	\$12,801.77	\$20,176.97	61.18%
Prevent Cancer Foundation Total	\$32,978.00	\$12,801.77	\$20,176.97	61.18%
Prison Fellowship Ministries				
InfoCision, Inc.	\$197,515.00	\$76,894.00	\$120,621.00	61.07%
MDS COMMUNICATIONS CORPORATION	\$208,544.00	\$173,331.00	\$35,213.00	16.89%
Prison Fellowship Ministries Total	\$406,059.00	\$250,225.00	\$155,834.00	38.38%

Project HOPE -The People-to-People Health Foundation, Inc.

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
MDS COMMUNICATIONS CORPORATION	\$124,192.00	\$121,319.00	\$2,873.00	2.31%
The Heritage Company, Inc.	\$1,153,244.00	\$550,788.56	\$602,455.50	52.24%
Project HOPE -The People-to-People Health Foundation, Inc. T	\$1,277,436.00	\$672,107.56	\$605,328.50	47.39%
Protestant Episcopal Cathedral Foundation				
Donor Care Center, Inc.	\$28,330.00	\$21,262.76	\$7,067.24	24.95%
Protestant Episcopal Cathedral Foundation Total	\$28,330.00	\$21,262.76	\$7,067.24	24.95%
Rainforest Action Network				
SD&A Teleservices, Inc.	\$6,937,199.00	\$19,959.50	\$6,917,239.74	99.71%
Rainforest Action Network Total	\$6,937,199.00	\$19,959.50	\$6,917,239.74	99.71%
Reading Hot Stovers Inc				
Tele-Publications, Inc.	\$14,475.00	\$10,132.50	\$4,342.50	30.00%
Reading Hot Stovers Inc Total	\$14,475.00	\$10,132.50	\$4,342.50	30.00%
Reamstown Fire Company No.1				
Theodore Productions, Inc.	\$29,895.00	\$25,711.00	\$4,184.00	14.00%
Reamstown Fire Company No.1 Total	\$29,895.00	\$25,711.00	\$4,184.00	14.00%
Red Knight Music Association				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$3,880.00	\$2,716.00	\$1,164.00	30.00%
Red Knight Music Association Total	\$3,880.00	\$2,716.00	\$1,164.00	30.00%
Ridgway Lions Club				
Theodore Productions, Inc.	\$21,358.00	\$17,210.80	\$4,147.20	19.42%
Ridgway Lions Club Total	\$21,358.00	\$17,210.80	\$4,147.20	19.42%
Ringgold Band, Inc.				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$3,105.00	\$2,173.50	\$931.50	30.00%
Ringgold Band, Inc. Total	\$3,105.00	\$2,173.50	\$931.50	30.00%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Ronald McDonald House Charities of Central PA				
Automotive Recovery Services, Inc.	\$3,695.00	\$1,390.00	\$2,305.00	62.38%
Ronald McDonald House Charities of Central PA Total	\$3,695.00	\$1,390.00	\$2,305.00	62.38%
Ronald McDonald House Charities of Pittsburgh, Inc.				
TSM Donor Engagement Team, Inc.	\$1,255.00	\$2,107.50	-\$852.50	-67.93%
Ronald McDonald House Charities of Pittsburgh, Inc. Total	\$1,255.00	\$2,107.50	-\$852.50	-67.93%
Ronald McDonald House of Delaware, Inc.				
TSM Donor Engagement Team, Inc.	\$2,125.00	\$2,613.50	-\$488.50	-22.99%
Ronald McDonald House of Delaware, Inc. Total	\$2,125.00	\$2,613.50	-\$488.50	-22.99%
Roundabout Theatre Company, Inc				
DCM, Inc.	\$392,606.00	\$249,566.43	\$143,040.07	36.43%
Roundabout Theatre Company, Inc Total	\$392,606.00	\$249,566.43	\$143,040.07	36.43%
Rouzerville Lions Club Foundation, Inc.				
Theodore Productions, Inc.	\$20,189.00	\$17,111.10	\$3,078.54	15.25%
Rouzerville Lions Club Foundation, Inc. Total	\$20,189.00	\$17,111.10	\$3,078.54	15.25%
Salus University				
Ruffalo Noel Levitz, LLC.	\$100,439.00	\$66,117.96	\$34,322.00	34.17%
Salus University Total	\$100,439.00	\$66,117.96	\$34,322.00	34.17%
Sandy Rollman Ovarian Cancer Foundation				
Donation Line LLC	\$29,791.00	\$8,824.87	\$20,967.00	70.38%
Sandy Rollman Ovarian Cancer Foundation Total	\$29,791.00	\$8,824.87	\$20,967.00	70.38%
Save the Children Federation, Inc.				
Donor Services Group, LLC	\$2,512,610.00	\$365,724.36	\$2,146,886.48	85.44%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
MDS COMMUNICATIONS CORPORATION	\$719,562.00	\$813,574.00	-\$94,012.00	-13.07%
Save the Children Federation, Inc. Total	\$3,232,172.00	\$1,179,298.36	\$2,052,874.48	63.51%
Sayre Athens Lions Club				
Theodore Productions, Inc.	\$12,302.00	\$10,302.00	\$2,000.00	16.26%
Sayre Athens Lions Club Total	\$12,302.00	\$10,302.00	\$2,000.00	16.26%
Science History Institute				
Ruffalo Noel Levitz, LLC.	\$0.00	\$0.00	\$0.00	0.00%
Science History Institute Total	\$0.00	\$0.00	\$0.00	0.00%
Shamokin Dam Lions Club, Inc.				
Theodore Productions, Inc.	\$12,363.00	\$10,121.00	\$2,242.00	18.13%
Shamokin Dam Lions Club, Inc. Total	\$12,363.00	\$10,121.00	\$2,242.00	18.13%
Share Our Strength				
SD&A Teleservices, Inc.	\$278.00	\$6,242.82	-\$5,964.82	-2145.62%
Share Our Strength Total	\$278.00	\$6,242.82	-\$5,964.82	-2145.62%
Sierra Club				
Telefund, Inc.	\$3,224,413.00	\$630,691.96	\$2,593,721.27	80.44%
Sierra Club Total	\$3,224,413.00	\$630,691.96	\$2,593,721.27	80.44%
Sierra Club - Pennsylvania Chapter				
InfoCision, Inc.	\$179,398.00	\$146,630.25	\$32,767.75	18.27%
Sierra Club - Pennsylvania Chapter Total	\$179,398.00	\$146,630.25	\$32,767.75	18.27%
Sixteen Thirty Fund				
Telefund, Inc.	\$13,819.00	\$2,288.88	\$11,530.12	83.44%
Sixteen Thirty Fund Total	\$13,819.00	\$2,288.88	\$11,530.12	83.44%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Smile Train, Inc				
Donor Services Group, LLC	\$60,849.00	\$247,228.06	-\$186,379.06	-306.30%
InfoCision, Inc.	\$1,413,495.00	\$956,893.19	\$456,601.93	32.30%
Smile Train, Inc Total	\$1,474,344.00	\$1,204,121.25	\$270,222.87	18.33%
SOS Children's Villages-USA, Inc				
Public Interest Communications, Inc.	\$680.00	\$1,017.04	-\$337.04	-49.56%
SOS Children's Villages-USA, Inc Total	\$680.00	\$1,017.04	-\$337.04	-49.56%
South Dakota School of Mines & Technology				
Ruffalo Noel Levitz, LLC.	\$0.00	\$0.00	\$0.00	0.00%
South Dakota School of Mines & Technology Total	\$0.00	\$0.00	\$0.00	0.00%
Southern Poverty Law Center, Inc.				
SD&A Teleservices, Inc.	\$223,357.00	\$205,668.19	\$17,689.22	7.92%
Telefund, Inc.	\$885,652.00	\$759,773.17	\$125,879.51	14.21%
Southern Poverty Law Center, Inc. Total	\$1,109,009.00	\$965,441.36	\$143,568.73	12.95%
Special Olympics of Pennsylvania Inc.				
The Heritage Company, Inc.	\$949,354.00	\$460,523.23	\$488,831.57	51.49%
Special Olympics of Pennsylvania Inc. Total	\$949,354.00	\$460,523.23	\$488,831.57	51.49%
Special Olympics, Inc				
Donor Services Group, LLC	\$903,884.00	\$99,685.01	\$804,199.48	88.97%
MDS COMMUNICATIONS CORPORATION	\$619,579.00	\$567,208.00	\$52,371.00	8.45%
Public Interest Communications, Inc.	\$13,341.00	\$33,644.24	-\$20,303.24	-152.19%
SD&A Teleservices, Inc.	\$149,524.00	\$185,669.26	-\$36,145.26	-24.17%
The Heritage Company, Inc.	\$8,604,778.00	\$2,601,896.66	\$6,002,881.71	69.76%
Special Olympics, Inc Total	\$10,291,106.00	\$3,488,103.17	\$6,803,003.69	66.11%

State College Area School District

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors

Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Paul Olivett	\$179,373.00	\$108,037.00	\$71,336.00	39.77%
State College Area School District Total	\$179,373.00	\$108,037.00	\$71,336.00	39.77%
State University of Iowa Foundation				
Ruffalo Noel Levitz, LLC.	\$692,643.00	\$428,979.79	\$263,663.64	38.07%
State University of Iowa Foundation Total	\$692,643.00	\$428,979.79	\$263,663.64	38.07%
Students for Life of America, Inc				
MDS COMMUNICATIONS CORPORATION	\$1,152,985.00	\$901,294.00	\$251,691.00	21.83%
Students for Life of America, Inc Total	\$1,152,985.00	\$901,294.00	\$251,691.00	21.83%
Sunday Breakfast Rescue Mission				
Gateway Communications, Inc.	\$15,251.00	\$8,951.76	\$6,299.24	41.30%
Sunday Breakfast Rescue Mission Total	\$15,251.00	\$8,951.76	\$6,299.24	41.30%
Surgical Eye Expeditions International, Inc.				
Omaze, Inc.	\$6,890.00	\$2,707.00	\$4,183.00	60.71%
Surgical Eye Expeditions International, Inc. Total	\$6,890.00	\$2,707.00	\$4,183.00	60.71%
Susan B. Anthony List, Inc				
Capitol Resources, Inc.	\$133,847.00	\$77,739.29	\$56,107.83	41.92%
Susan B. Anthony List, Inc Total	\$133,847.00	\$77,739.29	\$56,107.83	41.92%
Tabor Community Services, Inc.				
Donation Line LLC	\$2,205.00	\$861.00	\$1,344.00	60.95%
Tabor Community Services, Inc. Total	\$2,205.00	\$861.00	\$1,344.00	60.95%
Tea Party Patriots Action, Inc.				
Capitol Resources, Inc.	\$42,735.00	\$42,735.50	\$0.00	0.00%
Tea Party Patriots Action, Inc. Total	\$42,735.00	\$42,735.50	\$0.00	0.00%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Teen Challenge Training Center, Inc.				
Automotive Recovery Services, Inc.	\$4,500.00	\$1,865.00	\$2,635.00	58.56%
Teen Challenge Training Center, Inc. Total	\$4,500.00	\$1,865.00	\$2,635.00	58.56%
The American College				
TSM Donor Engagement Team, Inc.	\$312,269.00	\$401,211.97	-\$88,942.56	-28.48%
The American College Total	\$312,269.00	\$401,211.97	-\$88,942.56	-28.48%
The American Federation of Police and Concerned Citizens, Inc.				
Midwest Publishing - DN, Inc.	\$1,861,593.00	\$1,638,201.88	\$223,391.16	12.00%
The American Federation of Police and Concerned Citizens, Inc.	\$1,861,593.00	\$1,638,201.88	\$223,391.16	12.00%
The American Society For The Prevention Of Cruelty To Animals				
Donor Services Group, LLC	\$7,029,970.00	\$1,165,808.11	\$5,864,161.89	83.42%
SD&A Teleservices, Inc.	\$7,957,532.00	\$1,055,827.20	\$6,901,705.32	86.73%
Telefund, Inc.	\$0.00	\$0.00	\$0.00	0.00%
The American Society For The Prevention Of Cruelty To Animals	\$14,987,502.00	\$2,221,635.31	\$12,765,867.21	85.18%
The Amyotrophic Lateral Sclerosis Association				
The Heritage Company, Inc.	\$205,812.00	\$169,698.50	\$36,114.25	17.55%
The Amyotrophic Lateral Sclerosis Association Total	\$205,812.00	\$169,698.50	\$36,114.25	17.55%
The Arthritis Foundation Inc				
InfoCision, Inc.	\$202,096.00	\$120,314.00	\$81,782.00	40.47%
The Arthritis Foundation Inc Total	\$202,096.00	\$120,314.00	\$81,782.00	40.47%
The Association of Former Students of Texas A&M University				
Ruffalo Noel Levitz, LLC.	\$4,508,309.00	\$2,319,033.20	\$2,189,276.02	48.56%
The Association of Former Students of Texas A&M University To	\$4,508,309.00	\$2,319,033.20	\$2,189,276.02	48.56%

The Bee Foundation

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Donation Line LLC	\$0.00	\$0.00	\$0.00	0.00%
The Bee Foundation Total	\$0.00	\$0.00	\$0.00	0.00%
The Bible League				
MDS COMMUNICATIONS CORPORATION	\$456,841.00	\$301,378.00	\$155,463.00	34.03%
The Bible League Total	\$456,841.00	\$301,378.00	\$155,463.00	34.03%
The Breast Cancer Charities of America, Inc.				
Associated Community Services	\$4,902,113.00	\$2,398,389.73	\$2,503,724.12	51.07%
The Breast Cancer Charities of America, Inc. Total	\$4,902,113.00	\$2,398,389.73	\$2,503,724.12	51.07%
The Center for Reproductive Rights, Inc.				
Public Interest Communications, Inc.	\$25,321.00	\$23,492.63	\$1,828.64	7.22%
The Center for Reproductive Rights, Inc. Total	\$25,321.00	\$23,492.63	\$1,828.64	7.22%
The Center for Victims of Torture				
Public Interest Communications, Inc.	\$9,081.00	\$8,619.08	\$461.92	5.09%
The Center for Victims of Torture Total	\$9,081.00	\$8,619.08	\$461.92	5.09%
The Clay Studio				
Donation Line LLC	\$540.00	\$213.00	\$327.00	60.56%
The Clay Studio Total	\$540.00	\$213.00	\$327.00	60.56%
The Cleveland Clinic Foundation				
TSM Donor Engagement Team, Inc.	\$511,245.00	\$852,363.60	-\$341,118.54	-66.72%
The Cleveland Clinic Foundation Total	\$511,245.00	\$852,363.60	-\$341,118.54	-66.72%
The Committee For Missing Children, Inc				
Front Line Support, LLC	\$975,477.00	\$829,156.20	\$146,321.69	15.00%
Innovative Teleservices Inc.	\$23,462.00	\$20,646.00	\$2,816.00	12.00%
Midwest Publishing - DN, Inc.	\$1,220,533.00	\$1,055,761.45	\$164,771.99	13.50%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Outreach Calling	\$222,085.00	\$199,877.15	\$22,208.25	10.00%
The Committee For Missing Children, Inc Total	\$2,441,557.00	\$2,105,440.80	\$336,117.93	13.77%
The Educational Foundation of Alpha Gamma Rho				
Aria Communications Corporation	\$45,079.00	\$12,150.27	\$32,929.46	73.05%
The Educational Foundation of Alpha Gamma Rho Total	\$45,079.00	\$12,150.27	\$32,929.46	73.05%
The Foundation Fighting Blindness, Inc.				
The Heritage Company, Inc.	\$323,085.00	\$162,049.00	\$161,036.38	49.84%
The Foundation Fighting Blindness, Inc. Total	\$323,085.00	\$162,049.00	\$161,036.38	49.84%
The Foundation for a Christian Civilization, Inc.				
Donor Care Center, Inc.	\$29,986.00	\$92,789.35	-\$62,802.88	-209.44%
J. Milito & Associates, Inc.	\$30,577.00	\$20,082.09	\$10,494.91	34.32%
The Foundation for a Christian Civilization, Inc. Total	\$60,563.00	\$112,871.44	-\$52,307.97	-86.37%
The Foundation for AIDS Research				
Donor Services Group, LLC	\$0.00	\$276.25	-\$276.25	0.00%
The Foundation for AIDS Research Total	\$0.00	\$276.25	-\$276.25	0.00%
The Fund for Animals, Inc.				
Donor Services Group, LLC	\$7,163.00	\$20,202.38	-\$13,039.38	-182.04%
The Fund for Animals, Inc. Total	\$7,163.00	\$20,202.38	-\$13,039.38	-182.04%
The Gift of Sunshine, Inc.				
Donation Line LLC	\$5,685.00	\$1,557.00	\$4,128.00	72.61%
The Gift of Sunshine, Inc. Total	\$5,685.00	\$1,557.00	\$4,128.00	72.61%
The Heritage Foundation				
GiveRight, Inc.	\$8,898,472.00	\$2,130,038.33	\$6,768,433.67	76.06%
MDS COMMUNICATIONS CORPORATION	\$13,272.00	-\$239.00	\$13,511.00	101.80%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
The Heritage Foundation Total	\$8,911,744.00	\$2,129,799.33	\$6,781,944.67	76.10%
The Humane Society of the United States				
Coinstar Asset Holdings, LLC.	\$20,133.00	\$1,601.86	\$18,531.61	92.05%
Donor Services Group, LLC	\$611,493.00	\$1,440,291.15	-\$828,798.15	-135.54%
InfoCision, Inc.	\$96,365.00	\$52,687.07	\$43,678.48	45.33%
Telefund, Inc.	\$858.00	\$7,513.84	-\$6,655.84	-775.74%
The Humane Society of the United States Total	\$728,849.00	\$1,502,093.92	-\$773,243.90	-106.09%
Γhe Inspirational Network, Inc.				
Donor Care Center, Inc.	\$40,754.00	\$67,197.34	-\$26,442.85	-64.88%
The Inspirational Network, Inc. Total	\$40,754.00	\$67,197.34	-\$26,442.85	-64.88%
The Jane Goodall Institute for Wildlife Research, Education and Co	onservation			
Donor Services Group, LLC	\$41,632.00	\$77,989.85	-\$36,356.95	-87.33%
Omaze, Inc.	\$26,978.00	\$5,395.60	\$21,582.40	80.00%
Public Interest Communications, Inc.	\$0.00	\$0.00	\$0.00	0.00%
The Jane Goodall Institute for Wildlife Research, Education and	\$68,610.00	\$83,385.45	-\$14,774.55	-21.53%
The Kansas State University Foundation				
Ruffalo Noel Levitz, LLC.	\$3,449,452.00	\$429,486.43	\$3,019,965.65	87.55%
The Kansas State University Foundation Total	\$3,449,452.00	\$429,486.43	\$3,019,965.65	87.55%
The Leukemia & Lymphoma Society, Inc.				
Coinstar Asset Holdings, LLC.	\$2,165,236.00	\$170,003.61	\$1,995,233.01	92.15%
The Heritage Company, Inc.	\$1,111,158.00	\$592,686.90	\$518,472.02	46.66%
The Leukemia & Lymphoma Society, Inc. Total	\$3,276,394.00	\$762,690.51	\$2,513,705.03	76.72%
The Metropolitan Museum of Art				
Donor Services Group, LLC	\$979,147.00	\$244,352.92	\$734,794.08	75.04%
The Metropolitan Museum of Art Total	\$979,147.00	\$244,352.92	\$734,794.08	75.04%

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
The Mission Continues				
Omaze, Inc.	\$12,274.00	\$6,031.16	\$6,243.33	50.87%
The Mission Continues Total	\$12,274.00	\$6,031.16	\$6,243.33	50.87%
The National Center on Addiction and Substance Abuse				
Resource & Event Management Ltd.	\$2,035,050.00	\$621,543.51	\$1,413,506.49	69.46%
The National Center on Addiction and Substance Abuse Total	\$2,035,050.00	\$621,543.51	\$1,413,506.49	69.46%
The National Children's Cancer Society, Inc.				
The Heritage Company, Inc.	\$3,516,407.00	\$1,971,920.41	\$1,544,486.87	43.92%
The National Children's Cancer Society, Inc. Total	\$3,516,407.00	\$1,971,920.41	\$1,544,486.87	43.92%
The Nature Conservancy				
Donor Services Group, LLC	\$4,031,888.00	\$1,582,507.27	\$2,449,381.59	60.75%
InfoCision, Inc.	\$44,689.00	\$39,325.00	\$5,364.00	12.00%
New Canvassing Experience, Inc.	\$16,020.00	\$78,384.00	-\$62,364.00	-389.29%
SD&A Teleservices, Inc.	\$123,472.00	\$65,218.20	\$58,253.80	47.18%
The Nature Conservancy Total	\$4,216,069.00	\$1,765,434.47	\$2,450,635.39	58.13%
The Optimist Club of Gettysburg, Inc.				
Theodore Productions, Inc.	\$15,480.00	\$12,962.52	\$2,517.48	16.26%
The Optimist Club of Gettysburg, Inc. Total	\$15,480.00	\$12,962.52	\$2,517.48	16.26%
The Organ Donation & Transplant Association of America Inc.				
Associated Community Services	\$63,691.00	\$32,364.26	\$31,326.74	49.19%
The Organ Donation & Transplant Association of America Inc. To	\$63,691.00	\$32,364.26	\$31,326.74	49.19%
The Pennsylvania Ballet Association				
Artsmarketing Services, Inc.	\$74,218.00	\$51,423.75	\$22,794.79	30.71%
DCM, Inc.	\$159,962.00	\$83,385.95	\$76,576.05	47.87%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
The Pennsylvania Ballet Association Total	\$234,180.00	\$134,809.70	\$99,370.84	42.43%
The Pennsylvania Horticultural Society				
SD&A Teleservices, Inc.	\$48,630.00	\$23,459.49	\$25,170.51	51.76%
The Pennsylvania Horticultural Society Total	\$48,630.00	\$23,459.49	\$25,170.51	51.76%
The Peregrine Fund, Inc.				
Legacy Connect, Inc.	\$0.00	\$0.00	\$0.00	0.00%
The Peregrine Fund, Inc. Total	\$0.00	\$0.00	\$0.00	0.00%
The Phi Kappa Tau Foundation				
Aria Communications Corporation	\$11,585.00	\$6,285.85	\$5,299.39	45.74%
The Phi Kappa Tau Foundation Total	\$11,585.00	\$6,285.85	\$5,299.39	45.74%
The Philharmonic-Symphony Society of New York, Inc				
SD&A Teleservices, Inc.	\$415,340.00	\$257,107.35	\$158,232.65	38.10%
The Philharmonic-Symphony Society of New York, Inc Total	\$415,340.00	\$257,107.35	\$158,232.65	38.10%
The Quiet Hour, Inc.				
Public Interest Communications, Inc.	\$26,216.00	\$8,134.95	\$18,081.18	68.97%
The Quiet Hour, Inc. Total	\$26,216.00	\$8,134.95	\$18,081.18	68.97%
The Society of St. Vincent DePaul				
GreenDrop, LLC	\$367,131.00	\$145,429.22	\$221,702.56	60.39%
The Society of St. Vincent DePaul Total	\$367,131.00	\$145,429.22	\$221,702.56	60.39%
The Surfrider Foundation				
Telefund, Inc.	\$27,348.00	\$21,081.86	\$6,266.14	22.91%
The Surfrider Foundation Total	\$27,348.00	\$21,081.86	\$6,266.14	22.91%

The University of Maryland Foundation, Inc.

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Ruffalo Noel Levitz, LLC.	\$160,393.00	\$188,451.25	-\$28,058.06	-17.49%
The University of Maryland Foundation, Inc. Total	\$160,393.00	\$188,451.25	-\$28,058.06	-17.49%
The Urban Alternative				
Donor Care Center, Inc.	\$41,085.00	\$44,898.92	-\$3,813.92	-9.28%
The Urban Alternative Total	\$41,085.00	\$44,898.92	-\$3,813.92	-9.28%
The Wilderness Society				
Donor Services Group, LLC	\$54,194.00	\$67,958.78	-\$13,764.78	-25.40%
The Wilderness Society Total	\$54,194.00	\$67,958.78	-\$13,764.78	-25.40%
Transition to Community				
Miller Consulting Group, LLC	\$346,272.00	\$64,236.96	\$282,035.98	81.45%
Transition to Community Total	\$346,272.00	\$64,236.96	\$282,035.98	81.45%
Trustees of Tufts College				
Ruffalo Noel Levitz, LLC.	\$1,789,169.00	\$374,847.08	\$1,414,322.52	79.05%
Trustees of Tufts College Total	\$1,789,169.00	\$374,847.08	\$1,414,322.52	79.05%
Union of Concerned Scientists, Inc.				
Aria Communications Corporation	\$7,162.00	\$2,682.38	\$4,480.27	62.56%
SD&A Teleservices, Inc.	\$91,282.00	\$45,178.88	\$46,103.12	50.51%
Telefund, Inc.	\$31,259.00	\$17,696.00	\$13,563.00	43.39%
Union of Concerned Scientists, Inc. Total	\$129,703.00	\$65,557.26	\$64,146.39	49.46%
Unitarian Universalist Service Committee				
Public Interest Communications, Inc.	\$55,447.00	\$29,802.90	\$25,644.10	46.25%
Unitarian Universalist Service Committee Total	\$55,447.00	\$29,802.90	\$25,644.10	46.25%
United Breast Cancer Foundation, Inc				
Associated Community Services	\$13,008,396.00	\$7,359,930.20	\$5,648,466.36	43.42%

Campaign Financial Reports for Charitable Organizations which used Professional Solicitors Reports Filed between 07/01/2018 and 06/30/2019

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Kars-R-Us.com	\$278,331.00	\$207,302.00	\$71,029.00	25.52%
The Heritage Company, Inc.	\$592,771.00	\$361,060.99	\$231,710.41	39.09%
United Breast Cancer Foundation, Inc Total	\$13,879,498.00	\$7,928,293.19	\$5,951,205.77	42.88%
United Cancer Support Foundation				
Associated Community Services	\$2,403,727.00	\$1,321,120.17	\$1,082,607.44	45.04%
Outreach Calling	\$4,049,996.00	\$3,681,577.16	\$368,419.41	9.10%
United Cancer Support Foundation Total	\$6,453,723.00	\$5,002,697.33	\$1,451,026.85	22.48%
United Mitochondrial Disease Foundation Inc.				
Automotive Recovery Services, Inc.	\$25,800.00	\$7,975.26	\$17,824.74	69.09%
United Mitochondrial Disease Foundation Inc. Total	\$25,800.00	\$7,975.26	\$17,824.74	69.09%
United Service Organizations, Inc.				
Donor Care Center, Inc.	\$30,218.00	\$23,122.07	\$7,095.93	23.48%
United Service Organizations, Inc. Total	\$30,218.00	\$23,122.07	\$7,095.93	23.48%
United States Association For UNHCR				
Donor Services Group, LLC	\$42,723.00	\$69,608.95	-\$26,885.95	-62.93%
InfoCision, Inc.	\$540,691.00	\$240,822.02	\$299,869.72	55.46%
Telefund, Inc.	\$12,695.00	\$20,225.58	-\$7,530.58	-59.32%
United States Association For UNHCR Total	\$596,109.00	\$330,656.55	\$265,453.19	44.53%
United States Fund for UNICEF				
Coinstar Asset Holdings, LLC.	\$359,510.00	\$27,011.79	\$332,498.21	92.49%
Donor Services Group, LLC	\$299,339.00	\$466,444.97	-\$167,105.90	-55.82%
InfoCision, Inc.	\$330,483.00	\$61,742.08	\$268,741.55	81.32%
Omaze, Inc.	\$1,831,676.00	\$590,783.03	\$1,240,893.07	67.75%
United States Fund for UNICEF Total	\$2,821,008.00	\$1,145,981.87	\$1,675,026.93	59.38%

United States Navy Memorial Foundation

2018 Annual Report

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Donor Care Center, Inc.	\$35,615.00	\$27,930.08	\$7,684.92	21.58%
United States Navy Memorial Foundation Total	\$35,615.00	\$27,930.08	\$7,684.92	21.58%
United Way Worldwide				
Coinstar Asset Holdings, LLC.	\$482,935.00	\$380,636.95	\$102,299.02	21.18%
United Way Worldwide Total	\$482,935.00	\$380,636.95	\$102,299.02	21.18%
University of Colorado Foundation				
Ruffalo Noel Levitz, LLC.	\$926,197.00	\$607,503.06	\$318,694.57	34.41%
University of Colorado Foundation Total	\$926,197.00	\$607,503.06	\$318,694.57	34.41%
University of Massachusetts				
Ruffalo Noel Levitz, LLC.	\$122,313.00	\$110,461.50	\$11,852.32	9.69%
University of Massachusetts Total	\$122,313.00	\$110,461.50	\$11,852.32	9.69%
University of Nebraska Foundation				
Ruffalo Noel Levitz, LLC.	\$239,951.00	\$249,184.00	-\$9,232.44	-3.85%
University of Nebraska Foundation Total	\$239,951.00	\$249,184.00	-\$9,232.44	-3.85%
University of Nevada, Las Vegas Foundation				
Ruffalo Noel Levitz, LLC.	\$320,979.00	\$198,663.58	\$122,315.79	38.11%
University of Nevada, Las Vegas Foundation Total	\$320,979.00	\$198,663.58	\$122,315.79	38.11%
University of Northern Iowa Foundation				
Ruffalo Noel Levitz, LLC.	\$685,837.00	\$107,750.00	\$578,087.35	84.29%
University of Northern Iowa Foundation Total	\$685,837.00	\$107,750.00	\$578,087.35	84.29%
USAFA Endowment, Inc				
Ruffalo Noel Levitz, LLC.	\$145,908.00	\$92,613.22	\$53,294.99	36.53%
USAFA Endowment, Inc Total	\$145,908.00	\$92,613.22	\$53,294.99	36.53%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Van Reed Van Guard Athletic Association				
Tele-Publications, Inc.	\$7,165.00	\$4,299.00	\$2,866.00	40.00%
Van Reed Van Guard Athletic Association Total	\$7,165.00	\$4,299.00	\$2,866.00	40.00%
Veritas Academy				
Jason Lewis Fundraising LLC	\$511,000.00	\$65,719.58	\$445,280.42	87.14%
Veritas Academy Total	\$511,000.00	\$65,719.58	\$445,280.42	87.14%
Veterans of Foreign Wars of the United States				
Donor Services Group, LLC	\$0.00	\$42,688.48	-\$42,688.48	0.00%
MDS COMMUNICATIONS CORPORATION	\$413,170.00	\$316,651.00	\$96,519.00	23.36%
Veterans of Foreign Wars of the United States Total	\$413,170.00	\$359,339.48	\$53,830.52	13.03%
Veterans Support Foundation				
Associated Community Services	\$4,268,581.00	\$2,340,699.73	\$1,927,882.20	45.16%
JAK PRODUCTIONS, INC.	\$465,993.00	\$396,094.82	\$69,899.09	15.00%
Midwest Publishing - DN, Inc.	\$1,031,261.00	\$876,571.89	\$154,689.16	15.00%
Veterans Support Foundation Total	\$5,765,835.00	\$3,613,366.44	\$2,152,470.45	37.33%
Vietnam Veterans of America, Inc.				
Charity Funding Consulting Group, Inc.	\$4,080,181.00	\$3,854,256.00	\$245,925.00	6.03%
Vietnam Veterans of America, Inc. Total	\$4,080,181.00	\$3,854,256.00	\$245,925.00	6.03%
Vision Charitable Trust d/b/a My Faith Votes				
InfoCision, Inc.	\$110.00	\$597.78	-\$487.78	-443.44%
Vision Charitable Trust d/b/a My Faith Votes Total	\$110.00	\$597.78	-\$487.78	-443.44%
Volunteer Firefighter Alliance, Inc.				
Outreach Calling	\$928,493.00	\$835,643.81	\$92,849.31	10.00%
Volunteer Firefighter Alliance, Inc. Total	\$928,493.00	\$835,643.81	\$92,849.31	10.00%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Washington City Mission				_
Gateway Communications, Inc.	\$28,137.00	\$10,227.78	\$17,909.22	63.65%
Washington City Mission Total	\$28,137.00	\$10,227.78	\$17,909.22	63.65%
Water Street Ministries				
Gateway Communications, Inc.	\$52,636.00	\$20,128.31	\$32,507.69	61.76%
Water Street Ministries Total	\$52,636.00	\$20,128.31	\$32,507.69	61.76%
West Earl Lions Club				
Theodore Productions, Inc.	\$20,779.00	\$17,662.00	\$3,117.00	15.00%
West Earl Lions Club Total	\$20,779.00	\$17,662.00	\$3,117.00	15.00%
WHYY, Inc.				
Donor Development Strategies LLC	\$512,061.00	\$761,050.00	-\$248,988.62	-48.62%
SD&A Teleservices, Inc.	\$338,471.00	\$129,616.00	\$208,855.00	61.71%
WHYY, Inc. Total	\$850,532.00	\$890,666.00	-\$40,133.62	-4.72%
Wilson Baseball & Softball Booster Clubs				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$5,730.00	\$4,465.00	\$1,265.00	22.08%
Wilson Baseball & Softball Booster Clubs Total	\$5,730.00	\$4,465.00	\$1,265.00	22.08%
Wilson Wrestling Boosters				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$3,770.00	\$2,639.00	\$1,131.00	30.00%
Wilson Wrestling Boosters Total	\$3,770.00	\$2,639.00	\$1,131.00	30.00%
WITF, Inc.				
Aria Communications Corporation	\$5,675.00	\$6,613.15	-\$938.15	-16.53%
WITF, Inc. Total	\$5,675.00	\$6,613.15	-\$938.15	-16.53%
Women for Women International				
Public Interest Communications, Inc.	\$90,898.00	\$64,692.00	\$26,206.00	28.83%

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Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Women for Women International Total	\$90,898.00	\$64,692.00	\$26,206.00	28.83%
World Animal Protection				
SD&A Teleservices, Inc.	\$14,537.00	\$28,276.44	-\$13,739.44	-94.51%
World Animal Protection Total	\$14,537.00	\$28,276.44	-\$13,739.44	-94.51%
World Vision, Inc				
Thriving Children Advocates, LLC	\$60,910.00	\$117,600.00	-\$56,690.00	-93.07%
World Vision, Inc Total	\$60,910.00	\$117,600.00	-\$56,690.00	-93.07%
World Wildlife Fund, Inc.				
Coinstar Asset Holdings, LLC.	\$13,076.00	\$1,012.13	\$12,064.37	92.26%
Donor Services Group, LLC	\$0.00	\$0.00	\$0.00	0.00%
Public Interest Communications, Inc.	\$20,496.00	\$17,477.01	\$3,018.99	14.73%
World Wildlife Fund, Inc. Total	\$33,572.00	\$18,489.14	\$15,083.36	44.93%
Wounded Warrior Project, Inc.				
Donor Care Center, Inc.	\$344,714.00	\$215,064.37	\$129,650.59	37.61%
Wounded Warrior Project, Inc. Total	\$344,714.00	\$215,064.37	\$129,650.59	37.61%
WQED Multimedia				
InfoCision, Inc.	\$42,768.00	\$25,412.57	\$17,355.56	40.58%
WQED Multimedia Total	\$42,768.00	\$25,412.57	\$17,355.56	40.58%
WRTI - Part of Temple University				
Aria Communications Corporation	\$3,362.00	\$2,309.00	\$1,053.00	31.32%
WRTI - Part of Temple University Total	\$3,362.00	\$2,309.00	\$1,053.00	31.32%
WXPN-PART OF UNIVERSITY OF PENNSYLVANIA				
Aria Communications Corporation	\$75,881.00	\$37,914.80	\$37,966.80	50.03%
WXPN-PART OF UNIVERSITY OF PENNSYLVANIA Total	\$75,881.00	\$37,914.80	\$37,966.80	50.03%

Charity	Gross Amount	Total Expenses	Total Amount Received By Charity	Percentage to Charity
Wycliffe Associates				
Donor Care Center, Inc.	\$26,146.00	\$25,541.04	\$604.96	2.31%
Wycliffe Associates Total	\$26,146.00	\$25,541.04	\$604.96	2.31%
Wycliffe Bible Translators, Inc.				
Donor Care Center, Inc.	\$0.00	\$0.00	\$0.00	0.00%
Wycliffe Bible Translators, Inc. Total	\$0.00	\$0.00	\$0.00	0.00%
Wyomissing Area Little League, Inc.				
Rieck's Enterprises, Inc. DBA Rieck's Publications	\$6,985.00	\$4,889.50	\$2,095.50	30.00%
Wyomissing Area Little League, Inc. Total	\$6,985.00	\$4,889.50	\$2,095.50	30.00%
Wyomissing Area Youth Football Association				
Tele-Publications, Inc.	\$8,430.00	\$5,901.00	\$2,529.00	30.00%
Wyomissing Area Youth Football Association Total	\$8,430.00	\$5,901.00	\$2,529.00	30.00%
Yosemite Foundation				
Donor Services Group, LLC	\$36,850.00	\$89,064.24	-\$52,214.24	-141.69%
Yosemite Foundation Total	\$36,850.00	\$89,064.24	-\$52,214.24	-141.69%