PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

WEDNESDAY, FEBRUARY 14, 2018 NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman Mike Negra, Board Member Michael Newsome, Board Member Charlie Mooney, Executive Director John Stark, Board Secretary Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Accounting & Purchasing

Office of Retail Operations
Bureau of Product Selection
Financial Report
Other Issues

PUBLIC MEETING - 11:00 A.M

Board Secretary John Stark announced that Chairman Holden would be participating in the meeting by telephone and that Board Member Newsome would be leading the meeting since Chairman Holden was not physically present.

Pledge of Allegiance to the Flag

Immediately following the pledge of allegiance, Chairman Holden thanked everyone who extended well wishes to him while he was out, and he also thanked Board Members Newsome and Negra for holding down the fort and keeping everything running smoothly in his absence.

A. Motion to approve the previous Board Meeting Minutes of the January 31, 2018 meeting.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no public comment on the printed agenda items.

NEW BUSINESS

(1) Mixtape, LLC Request to Rescind

4907 Penn Avenue Conditional

Pittsburgh, Pennsylvania 15224-1608 Licensing Agreement Restaurant Liquor License No. R-12467

LID 71894

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Request to Rescind Conditional

Licensing Agreement.

From the Bureau of Licensing Tisha Albert, Director of Regulatory Affairs

Barbara Peifer, Director, Bureau of Licensing

(1) DB Retail Holdings, LLC t/a Di Bruno Bros.

R-11233 (LID No. 87787) Case No. 17-9077

1730-1732 Chestnut Street

Philadelphia, Philadelphia County

Double Transfer & Requests for Interior Connections with Another Business & to Conduct

Request for Hearing – Nunc Pro

Tunc – Renewal - Restaurant

Another Business on the

Licensed

Premises-Restaurant

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests for

Interior Connections with Another Business and to Conduct Another

Business on the Licensed Premises.

(2) Finnigan's Castle, Inc. t/a Finnigan's Wake

R-2922 (LID No. 39148) Case No. 17-9066

537 North 3rd Street

Philadelphia, Philadelphia County

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Request for *Nunc Pro*

Tunc Relief, Reinstate License and Renew the License in Safekeeping

Upon the Filing of any Outstanding Applications and Fees.

Note: Board Minutes are not officially approved until all required signatures are affixed.

(3) Kefelonia Partners, LP

t/a Andy's Diner

(LID No. 85500) Case No. 17-9056 900 North Bethlehem Pike Lower Gwynedd Township Springhouse, Montgomery County New & Request for Dual Employment - Economic Development Restaurant

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Member Negra asked if there was anyone present for the Applicant, but there was no response.

Board Decision: Unanimously agreed (3-0 vote) to Refuse Application for New Economic

Development Restaurant Liquor License.

(4) Service Industry Social Club

CC-541 (LID No. 68804) Case No. 17-9057 222 Boulevard of the Allies, 4th Floor Pittsburgh, Allegheny County Request for Hearing After Administrative Cancellation – Place-to-Place Transfer –

Catering Club

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Affirm Administrative Cancellation of

Place-to-Place Transfer.

(5) M & J Restaurants, LLC

R-12286 (LID No. 66431) Case No. 2017-66431 750 East Warrington Avenue

Pittsburgh, Allegheny County

Conditional Licensing

Agreement

Renewal – District 5

HOLD - 11/15/17 SESSION

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with New

Conditional Licensing Agreement

Personnel Actions

There were 16 personnel actions presented for consideration.

- (1) Daniel Beck Removal
- (2) David Bober Removal
- (3) Theresa Carpenter Affirm Removal
- (4) Howard Edsall Affirm Removal
- (5) Susan Hearn Removal
- (6) Eboni Hines Removal
- (7) Tiffany Lampron Affirm Removal
- (8) Alan Long Removal
- (9) Alexander Morgan Removal
- (10) Lawrence Patton Affirm Removal
- (11) Cammille Ramos Affirm Removal
- (12) Pamela Readel Affirm Removal
- (13) Spencer Ross Removal
- (14) Lisa Shiffer Removal
- (15) Cory Van Lieu Removal
- (16) Donte Wallace Removal

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve All Personnel Actions.

Procurement Actions:

None

Inter-Agency Charges:

- (1) **Department of General Services (DGS) Vehicle Purchases (Job 66)** Billing of \$136,875.00 for the purchase of five Ford 250 cargo vans for the PLCB's Region 1 Facilities Maintenance staff. These vehicles are used to support the increased volume of branded projects, improve work order completion rates and response times and handle the increasing number of special projects in the five-county area.
- (2) Office of Comptroller Operations FY 2017-18 second quarter billing of \$1,316,085.59 from the Office of Comptroller Operation. This billing is \$28,987.46 (2.25%) higher than FY 2016-17's second quarter billing and represents LCB Comptroller Services actual personnel and operating expenses for October December 2017.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Board Member Negra commented that the money being spent for Comptroller Operations is a substantial amount of money, especially for one quarter. He noted that this is exactly why the Board members wanted these expenditures to be part of its public meetings, in that it highlights the amount of money that the PLCB pays to other state agencies. Board Member Negra also asked Oren Bachman, Director of Finance, if he had any comments he wished to offer.

Mr. Bachman responded by indicating that he believes the PLCB receives the value of these costs based on the services being provided and the level of effort that is involved.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Inter-Agency Charges.

- 1. #1519 20 Liberty Boulevard, Malvern Closing
- 2. #3916 6900 Hamilton Boulevard, Trexlertown Amendment
- 3. #1702 5720 Shaffer Road, DuBois Rebrand / Additional Space (relocating in same center)

4. #3522 – 210 Meadow Avenue, Scranton Rebrand / Additional Space

Board Member Negra expressed special thanks to the Office of Retail Operations for the work being done relative to Store No. 3522. He indicated that the people of Scranton deserve a lot better than what is in that area now.

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions

1. Regular New Items Accepted

| BRAND NAME AND SIZE | REASON |
|--|--------|
| <u>Charles Jacquin et Cie Inc</u> Chalfonte V.S.O.P. Cognac 750 ML | 10 |
| Proximo Spirits | |
| 1800 Cristalino Anejo Tequila 750 ML | 3 |
| Stranahan's Colorado Whiskey 750 ML | 5 |
| The Sexton Irish Whiskey 750 ML | 5 |
| Three Olives Fresh Watermelon Flavored Vodka 750 ML | 10 |
| Southern Wine Spirits PA | |
| Patron Extra Anejo Tequila 750 ML | 3 |
| SKYY Infusions Sun-Ripened Watermelon Vodka 750 ML | 10 |
| Wild Turkey 101 Proof Bourbon 375 ML | 10 |
| Stoli Group LLC | |
| Cenote Blanco Tequila 750 ML | 10 |
| Cenote Reposado Tequila 750 ML | 10 |
| Stolichnaya Strasberi Vodka 750 ML | 10 |

RECOMMENDED ACTION: We recommend the Board approve this action

2. Regular New Items Accepted Revision

| BRAND NAME AND SIZE | REASON |
|--|--------|
| PRICING CORRECTION | |
| Pernod Ricard USA | |
| Olmeca Altos Plata Tequila 1.75 L | 6 |
| Sazerac Company Inc | |
| Wheatley Vodka 750 ML | 8 |
| William Grant and Sons Inc | |
| Tullamore Dew Irish Whiskey 50 ML | 3 |
| Note: Incorrect price on 1-31-18 board work | |
| RECOMMENDED ACTION: We recommend the Board approve this action | |
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3. Regular PA Spirits New Item

| BRAND NAME AND SIZE | <u>REASON</u> |
|---------------------|---------------|
| MHW LTD | |
| Holla Vodka 750 ML | 8 |

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

- 1. Strong marketing support
- 2. High brand recognition
- 3. Line/Size extension of successful brand
- 4. Trade up opportunity
- 5. Growing category
- 6. Growing segment
- 7. National rollout
- 8. Niche item / Limited distribution
- 9. High dollar profit potential
- 10. Trade out
- 11. High quality for the value
- 12. Innovative product/flavor
- 13. High sales through other PLCB channels (Luxury, Online, SLO)
- 14. Underrepresented category/segment
- 15. Hole in selection consumer/store requests

4. Regular Recommended Delist February 2018

BRAND NAME AND SIZE CODE

Beam Suntory

Cruzan Aged Dark Rum 1.75 L 6313

Constellation Brands Inc

Franciscan Merlot Napa Valley 750 ML 8708

The Edrington Group USA LLC

Highland Park Scotch Whiskey Dark Origins 750 ML 9472

EFFECTIVE DATE: The transference to closeout will become effective March 12, 2018

Motion Made: Board Member Negra Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Bureau of Product Selection/

Marketing Actions.

FINANCIAL REPORT Michael J. Burns, Comptroller Operations, Office of Budget

None

OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, February 28, 2018 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

Note: Board Minutes are not officially approved until all required signatures are affixed.

ADJOURNMENT

| On a motion by Board Member Negra, seconded by Boa | ard Member Newsome, the meeting was adjourned. |
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| The foregoing actions are hereby officially approved. | |
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| ATTEST: | |
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