

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, JUNE 27, 2018

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman
Mike Negra, Board Member
Michael Newsome, Board Member
Charlie Mooney, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Selection](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Holden called the meeting to order.

CALL TO ORDER *Chairman Holden*

Pledge of Allegiance to the Flag

OLD BUSINESS.....*Secretary Stark*

Motion to approve the previous Board Meeting Minutes of the June 6, 2018 meeting.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no public comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel*Rodrigo Diaz, Chief Counsel*

(1) **Hospitality Partners I, LLC**
t/a Max's
17-27 North Second Street
Harrisburg, Pennsylvania 17101-0000
Restaurant Liquor License No. R-11866
LID 54840

Request to Rescind
Conditional Licensing
Agreement

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve Request to Rescind Conditional Licensing Agreement.

(2) **Nostalgia, Inc.** Request to Rescind
t/a The Corvette Grille Conditional Licensing
202 West Main Street Agreement
Annville, Pennsylvania 17003-1325
Restaurant Liquor License No. R-18148
LID 58972

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve Request to Rescind Conditional Licensing Agreement.

(3) **700 Baltimore, Inc.** Request to Rescind
700 East Baltimore Avenue Conditional Licensing
Fernwood, Pennsylvania 19050-2604 Agreement
Restaurant Liquor License No. R-8592
LID 60253

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve Request to Rescind Conditional Licensing Agreement.

(4) **Kurtz House, Inc.** Appeal to
t/a Decarlo's Bar & Grill Commonwealth Court
240-242 Penn Street
Reading, Pennsylvania 19602
Restaurant Liquor License No. R-7346
LID 29419
Docket No. 0717-MD-18 (Berks County)

Note: Board Minutes are not officially approved until all required signatures are affixed.

Rodrigo Diaz, Chief Counsel, explained this proposed action.

Mr. Diaz explained that the Licensee was previously a Nuisance Bar case, which had come up again for violating their Conditional Licensing Agreement. The Board voted not to renew Licensee’s liquor license. Licensee appealed to the Court of Common Pleas and the judge felt the violations were not clearly connected to the licensed premises and they did not merit taking the license away.

The Office of Chief Counsel does not feel that the Commonwealth Court is likely to reverse this decision and thinks that the Pennsylvania Liquor Control Board will not be successful if it appeals.

Mr. Diaz stated that the Office of Chief Counsel recommends that the Board not appeal the decision of the Court of Common Pleas.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) not to appeal the Court of Common Pleas decision to Commonwealth Court.

*From the Bureau of LicensingTisha Albert, Director of Regulatory Affairs
Barbara Peifer, Director, Bureau of Licensing*

(1) **Gerrity’s Supermarket, Inc.** Double Transfer & Requests for Interior Connections with Another Business & to Conduct Another Business on the Licensed Premises – Restaurant
R-16996 (LID No. 84878) Case No. 18-9024
801 Wyoming Avenue
West Pittston, Luzerne County

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve Request for Double Transfer & Requests for Interior Connections with Another Business & to Conduct Another Business on the Licensed Premises.

(2) **Sunshine Beverage, Inc.** Request to Conduct Another Business on the Licensed Premises - Distributor
D-763 (LID No. 52346)
4301 5th Street Highway
Muhlenberg Township
Temple, Berks County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to approve Request to Conduct Another Business on the Licensed Premises.

- (3) **The Gold Room, Inc.** Renewal – District 11
R-1908 (LID No. 57221) Case No. 2017-57221
518-520 Edgemont Avenue
Chester, Delaware County

Motion Made: Board Member Negra
Seconded:

Board Decision: Hold by Member Negra for an Amended Conditional Licensing Agreement.

- (4) **Happy Inn, Inc.** Renewal – District 11
R-11202 (LID No. 47122) Case No. 2017-47122
11-13 Main Street
Darby, Delaware County

Motion Made: Board Member Negra
Seconded:

Board Decision: Hold by Member Negra for a Conditional Licensing Agreement.

- (5) **Harvest Chadds Ford, LLC** Renewal – District 11
t/a Harvest
R-1516 (LID No. 63515) Case No. 2017-63515
549 Wilmington West Chester Pike
Glen Eagle Shopping Center
Concord Township
Glen Mills, Delaware County

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Existing Conditional Licensing Agreement.

Note: Board Minutes are not officially approved until all required signatures are affixed.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

There were 15 personnel actions presented for consideration.

- (1) **Jerome Battle – Affirm Removal**
- (2) **Candisha Curry – Affirm Removal**
- (3) **Paige Gandy – Removal**
- (4) **Kareema Gray – Affirm Removal**
- (5) **Kenyatta Littles – Removal**
- (6) **Tashyra Logan – Affirm Removal**
- (7) **Richard Loxterman – Removal**
- (8) **Tiquah McClain – 5 Day Suspension**
- (9) **Valerie Pollack – Affirm Removal**
- (10) **Dean Royal – Affirm Removal**
- (11) **Marlene Schmitt – Affirm Removal**
- (12) **Gregory Spynda – Removal**
- (13) **Latesha Taylor – Affirm Removal**
- (14) **Aalaiza Venay-Hicks – Removal**
- (15) **Taimira Vicks – Affirm Removal**

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve All Personnel Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

*From the Bureau of Accounting & Purchasing Oren Bachman, Director of Finance
Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing
Mike Freeman, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **Legal Services** – Dinsmore & Shore LLP shall represent the Commonwealth of Pennsylvania, specifically the PLCB, in intellectual property matters, and in other matters, at the request of the Chief Counsel.

Procured via Request for Proposal – **VENDOR: Dinsmore & Shohl LLP** – **TERM: Three (3) years** – **\$150,000.00 (up to \$50,000.00 per year maximum) estimated cost.**

- (2) **Three (3) Senior Business Subject Matter Experts Staff Augmentation** – Provide three Adobe support personnel (two each at \$96,638.64 for a Level 2 and one at \$72,459.66 for a Level 1) subject matter experts to assist the PLCB with the development of the new eCommerce site using Adobe Assets and Sites Cloud-based software recently procured by the Agency. Work would pertain to development and integration of the Tierney/Genuine Marketing related deliverables and the eCommerce IBM Websphere Version 8 Cloud-based software into the new site. Similar functionality to the existing eCommerce site will be developed in the new site as well. This includes but is not limited to; a more streamlined checkout process, improved search functionality, shop by store, automation of inventory for the eCommerce fulfillment center in conjunction with our Store Inventory Management system, adding address verification, integration of our Retail Promotions, a new mobile application and other work prioritized by Marketing.

Procured via DGS Statewide Contract #610030999 – **VENDOR: OST, Inc.** – **TERM: Six (6) months** for the period 7/16/2018 through 12/31/2018 – **\$265,736.94 estimated cost.**

- (3) **Symantec NetBackup Software Maintenance Renewal** – Provide Symantec NetBackup software maintenance, the PLCB’s tape backup software solution for ongoing technical support, patching and upgrades which protects data on approximately 340 servers and 30 databases.

Procured via DGS Statewide Contract #4400004253 – **VENDOR: Carahsoft Technology Corp.** – **\$57,163.37 estimated cost** which represents a 10% increase over last year’s cost of \$51,769.60.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all three Procurement Actions

Inter-Agency Charges:

- (1) **Department of General Services (DGS) Property Costs (JOB 7)** – Billing of \$91,897.56 for the PLCB’s estimated FY 2017-18 Q3 share of Commonwealth property costs for the Capital complex. This billing includes costs for the Northwest Office Building (NWOB) electricity charges, which are paid directly by DGS, as well as prorated portions of the expenses for Capital Police services, City of Harrisburg Fire Protection and DGS’s maintenance costs.

Note: Board Minutes are not officially approved until all required signatures are affixed.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve the Inter-Agency Charge.

From the Office of Retail Operations..... Carl Jolly, Director of Retail Operations

1. **#1115 – 20th Ward Shopping Center, 358 Sheridan Street, Johnstown
Amendment**
2. **#3101 – 7657 Lake Raystown Shopping Center, Huntingdon
Amendment**
3. **#3902 – 5041 Route 873, Schnecksville
Amendment**
4. **#5116 – 101 East Olney Avenue, Philadelphia
Amendment**
5. **#6505 – 328 Central City Plaza, New Kensington
Amendment**
6. **#6525 – 6041 Route 30, Suite 55, Greensburg
Amendment**
7. **#1007 – Cranberry Mall, Suite 302-A, 20111 Route 19, Cranberry Township
Rebrand / Relocation (Added Space)**

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

*From the Bureau of Product SelectionDale Horst, Director of Marketing & Merchandising
Tom Bowman, Director, Bureau of Product Selection*

1. Regular New Item Accepted

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>
<u>Heaven Hill Sales Co</u> Deep Eddy Vodka 1.75 L	3

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests

2. Regular Recommended Delist

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>
<u>The Edrington Group USA LLC</u> The Glenrothes Sherry Cask Reserve Scotch Whisky 750 ML	2972
<u>Majestic Wine and Spirits USA Inc</u> La Colombe Distillery Different Drum Coffee Rum 80 Proof 750 ML	34445
NOTE: Supplier discontinued	
<u>Shaw Ross International</u> Aguardiente Cristal Schnapps 60 Proof 750 ML	4641

Note: Board Minutes are not officially approved until all required signatures are affixed.

Vinedrea Wines LLC

Actum Red Wine 750 ML

6236

Actum Sauvignon Blanc 750 ML

6237

EFFECTIVE DATE: The transference to closeout will become effective July 27, 2018

3. Regular Recommended Delist Revision

BRAND NAME AND SIZE

CODE

RESCIND

Capital Wine and Spirits

Acrobat Pinot Noir 750 ML

9883

**Note: Sent to the board as recommended delist 6-6-18
Rescind due to vendor change**

RECOMMENDED ACTION: We recommend the Board approve this action

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Bureau of Product Selection/
Marketing Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

FINANCIAL REPORT *Michael J. Burns, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Position
(Unaudited)**

	<u>May 31, 2018</u>	<u>May 31, 2017</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 59,168,349	\$ 41,658,404
Investments - short term	200,757,052	212,465,008
Accounts and claims receivable, net	1,280,789	1,762,079
Due from other funds - Note 8	-	-
Merchandise inventories, net	262,949,249	253,556,562
Operating supplies	889,263	384,351
Prepaid expenses	574,164	623,812
Total current assets	525,618,866	510,450,216
Non-current assets:		
Non-depreciable capital assets:		
Land	322,973	322,973
Depreciable capital assets:		
Building	20,119,383	19,557,620
Leasehold improvements	612,301	864,825
Machinery and equipment	48,998,783	47,225,086
Intangibles - internally generated software	25,990,043	28,333,610
Less: accumulated depreciation	65,909,508	60,844,001
Net depreciable capital assets	29,811,002	35,137,140
Total non-current capital assets	30,133,975	35,460,113
Total assets	\$ 555,752,841	\$ 545,910,329
Total deferred outflows of resources - Note 4	\$ 109,051,773	\$ 106,721,449
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 282,722,484	\$ 257,866,367
Other accounts payable	34,151,056	25,857,475
Accrued expenses	23,638,329	23,146,754
Self-insurance, workers' compensation - Note 6	12,239,857	13,271,964
Due to other funds - Note 8	565,798	3,160,361
Due to fiduciary funds - Note 8	3,494,189	2,842,953
Due to other governments - Note 8	940,005	888,444
Total current liabilities	357,751,718	327,034,318
Non-current liabilities:		
OPEB - Note 5	858,849,000	105,578,113
Self-insurance, workers' compensation - Note 6	42,256,546	39,287,287
Net pension liability - Note 4	504,943,490	485,695,699
Compensated absences - Note 1	18,904,788	19,506,861
Total non-current liabilities	1,424,953,824	650,067,960
Total liabilities	\$ 1,782,705,542	\$ 977,102,278
Total deferred inflows of resources - Note 4	\$ 21,137,976	\$ 7,726,121
<u>NET POSITION</u>		
Net investment in capital assets	\$ 30,133,975	\$ 35,460,113
Deficit***	(1,169,172,879)	(367,656,734)
Total net position	\$ (1,139,038,904)	\$ (332,196,621)

***Effective July 1, 2017, the PLCB implemented the Governmental Accounting Standards Board (GASB) Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (OPEB). This standard established new standards for measuring and recognizing liabilities, deferred outflows of resources, deferred inflows of resources, and expense related to OPEB. The State Stores Fund Net Position changed by a total of \$(751,632,988) as a result of implementing GASB 75.

Note: Board Minutes are not officially approved until all required signatures are affixed.

Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Month Ending May 31, 2018 and May 31, 2017
(Unaudited)

	<u>May 2017-18</u>	<u>May 2016-17</u>
Sales net of taxes	\$ 174,214,861	\$ 167,320,424
Cost of goods sold	(118,237,908)	(115,221,779)
Gross profit from sales	<u>55,976,954</u>	<u>52,098,645</u>
Operating (expenses):		
Retail operations	(32,640,608)	(33,399,928)
Marketing & merchandising	(2,330,419)	(1,549,104)
Supply chain	(701,206)	(931,645)
Wholesale operations	(150,379)	(111,002)
Information technology services	(3,183,934)	(2,816,665)
Regulatory affairs	(1,749,339)	(1,849,448)
Administration	(1,106,169)	(1,218,245)
Finance	(326,596)	(327,764)
Board & secretary	(466,809)	(490,158)
Legal	(307,888)	(271,467)
Commonwealth provided services - Note 2	(974,537)	(819,382)
Total	<u>(43,937,883)</u>	<u>(43,784,808)</u>
Operating profit	<u>12,039,071</u>	<u>8,313,837</u>
Other operating revenues (expenses):		
Enforcement fines	144,668	118,361
License fees	5,199,386	3,532,181
Miscellaneous income	132,157	392,453
Administrative law judge	(239,556)	(225,375)
Total	<u>5,236,655</u>	<u>3,817,620</u>
Total operating income	<u>17,275,726</u>	<u>12,131,457</u>
Non-operating revenues (expenses):		
Interest income	291,796	167,937
Other	(4,206)	(75,494)
Total	<u>287,590</u>	<u>92,443</u>
Income before operating transfers	<u>17,563,316</u>	<u>12,223,900</u>
Operating transfers out:		
PSP enforcement - Note 3	(2,670,715)	(2,383,597)
Income after enforcement/before other transfers	<u>14,892,601</u>	<u>9,840,303</u>
Other operating transfers out:		
General fund - Note 3	-	(23,486,809)
Drug and alcohol programs - Note 3	-	-
Total	<u>-</u>	<u>(23,486,809)</u>
Change in net position	14,892,601	(13,646,506)
Total net position, beginning 2017-18 restated - Note 9	(1,153,931,505)	(318,550,115)
Total net position - ending	<u>\$ (1,139,038,904)</u>	<u>\$ (332,196,621)</u>
Liquor tax	31,401,632	29,845,807
State Sales Tax	12,339,095	11,723,615
Local Tax	817,135	768,819
Taxes remitted to Dept.of Revenue PTD	<u>\$ 44,557,862</u>	<u>\$ 42,338,241</u>

Note: Board Minutes are not officially approved until all required signatures are affixed.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Eleven Months Ending May 31, 2018 and May 31, 2017
(Unaudited)**

	<u>2017-18</u>	<u>2016-17</u>
Sales net of taxes	\$ 1,893,176,225	\$ 1,845,788,227
Cost of goods sold	<u>(1,290,063,999)</u>	<u>(1,272,915,382)</u>
Gross profit from sales	603,112,226	572,872,845
Operating (expenses):		
Retail operations	(361,883,846)	(365,818,764)
Marketing & merchandising	(14,362,716)	(13,953,770)
Supply chain	(8,911,192)	(9,222,078)
Wholesale operations	(1,587,476)	(1,068,771)
Information technology services	(28,235,383)	(31,723,604)
Regulatory affairs	(18,823,866)	(20,718,229)
Administration	(13,447,491)	(13,171,790)
Finance	(3,544,859)	(3,421,869)
Board & secretary	(6,233,815)	(5,695,266)
Legal	(3,284,615)	(2,802,470)
Commonwealth provided services - Note 2	<u>(12,755,244)</u>	<u>(12,325,586)</u>
Total	<u>(473,070,503)</u>	<u>(479,922,197)</u>
Operating profit	130,041,723	92,950,648
Other operating revenues (expenses):		
Enforcement fines	1,379,402	1,213,439
License fees	43,110,798	27,291,391
Miscellaneous income	2,894,639	1,827,303
Administrative law judge	<u>(2,484,950)</u>	<u>(2,401,992)</u>
Total	<u>44,899,889</u>	<u>27,930,141</u>
Total operating income	174,941,612	120,880,789
Non-operating revenues (expenses):		
Interest income	2,626,174	2,033,896
Other	<u>18,750</u>	<u>(101,952)</u>
Total	<u>2,644,924</u>	<u>1,931,944</u>
Income before operating transfers	177,586,536	122,812,733
Operating transfers out:		
PSP enforcement - Note 3	(27,413,553)	(25,135,244)
Income after enforcement/before other transfers	<u>150,172,983</u>	<u>97,677,489</u>
Other operating transfers out:		
General fund - Note 3	(185,100,000)	(191,695,746)
Drug and alcohol programs - Note 3	-	-
Total	<u>(185,100,000)</u>	<u>(191,695,746)</u>
Change in net position	(34,927,017)	(94,018,257)
Total net position, beginning 2017-18 restated - Note 9	<u>(1,104,111,887)</u>	<u>(238,178,364)</u>
Total net position - ending	<u>\$ (1,139,038,904)</u>	<u>\$ (332,196,621)</u>
Liquor tax	340,308,231	332,157,879
State Sales Tax	133,777,293	130,335,328
Local Tax	8,626,917	8,315,252
Taxes remitted to Dept.of Revenue YTD	<u>\$ 482,712,441</u>	<u>\$ 470,808,459</u>

Note: Board Minutes are not officially approved until all required signatures are affixed.

OTHER ISSUES

*Pennsylvania Wine Marketing and Research Board.....Elizabeth Brassell,
Director of Policy and Communications*

Act 39 of 2016 expanded the Pennsylvania Wine Marketing and Research Board and authorized the PLCB to approve up to \$1 million annually for development and marketing of the Pennsylvania wine industry. The Pennsylvania Wine Marketing & Research Board, through the Department of Agriculture, has recommended nine grants totaling \$1 million for PLCB approval. The grant projects are intended to enhance the Pennsylvania wine industry and increase production of Pennsylvania-made wines.

Grant Project	Grantee	Grant Amount
<i>Analysis of Invasive Insect Pests in the Lake Erie Region to Characterize Abundance and Seasonal Emergence Patterns:</i> Continued study of invasive insects that threaten the grape growing industry to allow growers to make more informed pest-management decisions.	Jody H. Timer, Lake Erie Regional Grape Research and Extension Center, The Pennsylvania State University	\$7,353
<i>Residual Decline and Efficacy of Commonly Used Insecticides Against Spotted Wing Drosophila in Pennsylvania Wine Grapes:</i> Continuing research into common insecticides used to combat this invasive vinegar fly, one of the most serious pest threats to thin-skinned fruits like grapes.	Jody H. Timer, Lake Erie Regional Grape Research and Extension Center, The Pennsylvania State University	\$11,105
<i>Survey for Grapevine Leafroll Viruses in Pennsylvania:</i> Continued research into viruses infecting grapevines and negatively impacting fruit and wine quality. This study will explore how the viruses spread, what impact the viruses have on grapevines and fruit quality and how best to manage the viruses to minimize their impact.	Bryan Hed, Lake Erie Regional Grape Research and Extension Center, The Pennsylvania State University	\$38,402
<i>Impact of Spotted Lanternfly on Quality of PA Wines:</i> Study of this invasive pest to determine its impacts on wine toxicity, quality and palatability. Research will result in recommendations to winegrowers regarding production of wine impacted by the Spotted Lanternfly.	The Pennsylvania State University: Dr. Molly Kelly, Penn State Cooperative Extension Dr. Michela Centinari, Department of Plant Science Dr. Julie Urban and Dr. Jared Gregory Department of Entomology	\$49,999

Note: Board Minutes are not officially approved until all required signatures are affixed.

<p><i>Exploring the Impact of Native or “Wild” Yeast Biodiversity on Wine Quality of a Red Hybrid Variety, Chambourcin:</i> As wine makers’ interest in historic winemaking practices like noninoculated fermentation grows, this pilot study will explore differences in fermentation kinetics and flavor profiles of inoculated and noninoculated fermentations of Chambourcin and isolate native yeast populations on Chambourcin grapes.</p>	<p>Department of Food Science, The Pennsylvania State University: Dr. Josephine Wee, Dr. Jasna Kovac and Dr. Helene Hopfer</p>	<p>\$65,169</p>
<p><i>Does Delaying Bud Burst Reduce the Risk of Frost Damage While Maintaining Grape and Wine Quality?</i> Continuing research into comparing the effectiveness of pruning time and amigo oil application to avoid crop losses and delays in fruit ripening caused by post-budburst freeze damage.</p>	<p>The Pennsylvania State University: Dr. Michela Centinari, Department of Plant Science Dr. Ryan Elias and Dr. Helene Hopfer, Department of Food Science Dr. Molly Kelly, Penn State Cooperative Extension</p>	<p>\$82,065</p>
<p><i>Do Pennsylvania Riesling and Vidal Blanc Wines Differ in their Sensory Properties Across Different Regions?</i> Extension of initial research into regional differences in Riesling and Vidal Blanc wines across Pennsylvania that will include more wines from different wineries and validate first year results.</p>	<p>Dr. Helene Hopfer and Tiffany Murray, Department of Food Science, The Pennsylvania State University</p>	<p>\$89,520</p>
<p><i>Continued Investigation of Novel Maceration Techniques to Improve Pennsylvania Wine Quality and Yield:</i> Continuation of research illustrating potential for cryogenic maceration to produce wines with increased resistance to in-bottle oxidation. A more in-depth investigation of this technique will explore and evaluate cost-effective and scalable cryogenic production methods.</p>	<p>The Pennsylvania State University: Dr. Ryan Elias, Dr. Greg Ziegler and Conor McCaney, Department of Food Science Dr. Molly Kelly, Penn State Cooperative Extension</p>	<p>\$112,037</p>
<p><i>Pennsylvania Wine Land Statewide Marketing & Promotions:</i> Continuation of the Pennsylvania Wine Land consumer marketing campaign, further expansion of Pennsylvania Wine Month promotion in October 2019 with a “PA Wines 2020 video and new regional marketing partnerships, specifically in the Lehigh Valley and the five-county Philadelphia metropolitan area.</p>	<p>Pennsylvania Winery Association</p>	<p>\$544,350</p>

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve the 9 Grants.

Employee Recognition – Years of Service.....Chairman Holden

Patrick Riley, Licensing Analyst Supervisor, Bureau of Licensing : 35 years of Commonwealth Service

Tim Costik, Chief of Graphic Arts, Bureau of Support Services: 35 years of Commonwealth Service

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, July 18, 2018, beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Negra, seconded by Board Member Newsome, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary