

PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

LISTEN TO THE RECORDING

WEDNESDAY, AUGUST 31, 2022

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA
TELEPHONE CONFERENCE MEETING

Tim Holden, Chairman
Mike Negra, Board Member
Mary Isenhour, Board Member
Michael Demko, Executive Director
Michael Vigoda, Board Secretary

Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Accounting & Purchasing

Office of Retail Operations
Bureau of Product Selection
Financial Report
Other Issues

PUBLIC MEETING – 11:00 A.M

CALL TO ORDER *Chairman Holden*

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Holden called the meeting to order.

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Vigoda*

A. Motion to approve previous Board Meeting Minutes of the August 11, 2022 meeting.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve previous Board Meeting Minutes.

B. Announcement by the Chairman for Ratification of a Board Action:

The following Board Action approved on August 22, 2022 was decided by Notational Voting after the adjournment of the Board's last public meeting on August 11, 2022.

On January 17, 2018 the Board approved a contract purchase agreement with Oracle. The agreement had an original contract cap of \$25 million and focused on our existing ERP system but was eventually amended since Oracle was tasked to provide a replacement ERP system. The Board approved a spending cap increase in January 2021 to \$102 million. In order to provide for an extension of the Release 2 Go-Live from July 2022 to January 2023, including extended project support and longer maintenance of existing systems; the addition of data governance and master data management support; extended hypercare following Release 1 and Release 2 Go-Lives due to PLCB IT resource shortages; and PLCB-initiated design change requests, an additional \$34 million is needed to be added to the Oracle Master Agreement contract cap. It was anticipated that the current cap limit will be exceeded by the end of the month and since an increase in the spending cap requires approvals by other entities, a notational vote was necessary prior to today's meeting.

Note: Board Minutes are not officially approved until all required signatures are affixed.

Chairman Holden, Member Negra and Member Isenhour agreed (3-0 vote) to approve the increase the spending cap from \$102 million to \$136 million.

C. Announcement by the Chairman for the Eleventh Restaurant License Auction:

Chairman Holden subsequently announced that the eleventh restaurant license auction would include licenses from 21 counties and was scheduled to open on Wednesday, September 7, 2022. He stated that sealed bids would be due by noon on Monday, October 31, 2022 and would be opened on Wednesday, November 2, 2022 in the Northwest Office Building.

PUBLIC COMMENT ON AGENDA ITEMS

The Board has reserved 10 minutes for Public Comment on printed agenda items.

There were no public comments or questions on the printed agenda items.

NEW BUSINESS

From the Office of Chief CounselRodrigo Diaz, Chief Counsel

(1) **T & M Retail Corporation** Application for Conversion of Suspension to
2567 Darlington Road Fine
Beaver Falls, Pennsylvania 15010
Restaurant Liquor License No. R-10078
LID 111532

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve conversion of one-day suspension to \$1,000.00 fine.

(2) **Steven Tavern, Inc.** Appeal to Commonwealth Court
7447 Torresdale Ave
Philadelphia, Pennsylvania 19136-4115
Restaurant Liquor License No. R-5578
LID 65762
Docket No. 211101152 (Philadelphia County)

At Board Member Negra’s request, Chief Counsel Rodrigo Diaz explained that this agenda item involved a license renewal which the Board had refused under the Nuisance Bar Program and cited Licensee’s failure to meet statutory requirements with regard to operating as a *bona fide* restaurant (e.g., providing sufficient seating). Licensee had taken an appeal to the Court of Common Pleas for a *de novo* review, which resulted in the Board’s decision being reversed.

Note: Board Minutes are not officially approved until all required signatures are affixed.

Chief Counsel Diaz then stated that because the facts related to the case were not in dispute, his office would not recommend pursuing the matter further. He ultimately affirmed that it would be unlikely for the Board to prevail on appeal in light of the discretion afforded to the Common Pleas judge.

Chief Counsel Diaz confirmed, per Board Member Negra's request, that the licensed establishment at issue was a relatively small restaurant in inner-city Philadelphia. He added that Licensee had seating available behind a locked door, but that the Board and the Common Pleas judge disagreed as to whether such seating could be considered appropriate with regard to the statutory requirement. Chairman Holden expressed dissatisfaction with the situation after stating that the Board has been trying to close similar establishments for years. Board Member Isenhour echoed Chairman Holden's sentiments when casting her vote.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) not to pursue appeal to Commonwealth Court.

- (3) **Crossroads II, Inc.** Appeal to Commonwealth Court
1502 Saxonburg Boulevard
Tarentum, Pennsylvania 19143-2504
Hotel Liquor License No. H-4377
LID 49206
Docket No. SA-20-000045 (Allegheny County)

Chief Counsel Diaz explained that this agenda item also involved a nonrenewal and a *de novo* review, but that in this case the Court of Common Pleas had failed to notify both Licensee and the PLCB as to its reversal of the Board's decision. He indicated that although a motion to reinstate the right to appeal was pending, it would be unlikely for the Board to prevail on appeal since Commonwealth Court would defer to the decision of the Court of Common Pleas and in effect recommended that the matter not be pursued further.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) not to pursue appeal to Commonwealth Court.

- (4) **Advisory Notice No. 28** Adoption of Advisory Notice

Chief Counsel Diaz discussed the Board's issuance of Advisory Notices as a means of providing guidance to licensees regarding topics which arise frequently. He indicated that licensees often request approval to conduct business beyond the operation of a licensed business and provided the example of a restaurant requesting approval to sell items not typically sold at restaurants. Although Advisory Notice No. 9 has been available for years to provide guidance to distributors and importing distributors as to what they may and may not sell, no similar guidance has been provided to retail licensees.

Note: Board Minutes are not officially approved until all required signatures are affixed.

Chief Counsel Diaz stated that Advisory Notice No. 28 would specifically address retail licensees and would include a list of items which the Board has historically approved. He emphasized that adopting the Advisory Notice would grant retail licensees an effective method of determining whether permission from the Board might be necessary for sales of particular items and confirmed that it would appear on the PLCB's website if approved.

Motion Made: Board Member Negra

Seconded: Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to adopt Advisory Notice No. 28.

*From the Bureau of LicensingTisha Albert, Director of Regulatory Affairs
Andrew Stuffick, Director, Bureau of Licensing*

- (1) **Bear Creek Wines, LLC** Limited Winery Additional Board -
LK-36772 (LID No. 89792) Approved Location & Requests for
11342 Route 948 Interior Connections with Other
Highland Township Businesses & Dual Employment –
Kane, Elk County Limited Winery

Motion Made: Board Member Negra

Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the limited winery additional board approved location and requests for interior connections with other businesses and dual employment.

- (2) **Breakin Enterprises, LLC** Exchange of License Type from
t/a Row House Cinema Eating Place Malt Beverage to
E-3952 (LID No. 67429) Case No. 22-9019 Restaurant & Request to Conduct
4115 Butler Street Another Business on the Licensed
Pittsburgh, Allegheny County Premises

Motion Made: Board Member Negra

Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the exchange of license type from eating place dispenser license to restaurant license and request to conduct business on the licensed premises.

- (3) **The Brewerie, Inc.** Request for Hearing After
t/a The Brewerie at Union Station Administrative Cancellation –
G-386 (LID No. 56839) Case No. 21-9040 Notice of Change in Business
121 West 14th Street Structure – Brewery
Erie, Erie County **HOLD – 2/9/22 SESSION**

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the notice of change in business structure.

- (4) **Casa Blanca Restaurant Corp.** Double Transfer & Request for
R-16286 (LID No. 105293) Case No. 21-9114 Dual Employment – Restaurant
196-198 Hazle Street
Wilkes Barre, Luzerne County

Motion Made: Board Member Negra
Seconded: Chairman Holden*

Board Decision: Unanimously agreed (3-0 vote) to place on hold.

*See Public Comments on Page 16

- (5) **D.O. Bar & Restaurant, LLC** Double Transfer – Restaurant
t/a Latin Fusion Restaurant
R-17802 (LID No. 106239) Case No. 22-9054
369 South Main Street
Wilkes Barre, Luzerne County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the transfer.

- (6) **Fresh Jrink, LLC** Person-to-Person Transfer –
t/a Santana’s Soulfrito Restaurant
R-7949 (LID No. 108552) Case No. 22-9026 **HOLD – 7/13/22 SESSION for**
318 Market Street **CLA**
Sunbury, Northumberland County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the transfer with a conditional licensing agreement.

- (7) **Frost Fire Philly, Inc.** Double Transfer – Restaurant
R-15685 (LID No. 109230) Case No. 22-9069
927 Arch Street
Philadelphia, Philadelphia County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the transfer.

- (8) **Maho, LLC** New & Request for an Interior
(LID No. 112141) Connection with Another Business –
2512 Quakertown Road Limited Distillery
Upper Hanover Township
Pennsburg, Montgomery County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the new limited distillery and request for an interior connection with another business.

- (9) **Midstate Distillery, Inc.** Limited Distillery Additional Board-
AL-51 (LID No. 71431) Approved Location & Requests for
1817 North Cameron Street Interior/Exterior Connections with
Harrisburg, Dauphin County Another Business & Dual
Employment – Limited Distillery

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the limited distillery additional board approved location and the requests for interior/exterior connections with another business and dual employment.

- (10) **Patchway Holdings, LLC** Appointment of Manager –
t/a Marzoni's Restaurant
R-16988 (LID 68938) Case No. 21-9105
834 North Susquehanna Trail
Monroe Township
Selinsgrove, Snyder County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the appointment of manager.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (11) **Primanti Corporation** “Intermunicipal” Double Transfer –
t/a Primanti Brothers Restaurant
R-20339 (LID No. 110317) Case No. 22-9099
100 Eisenhower Drive, Suite 300
Hanover, York County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the transfer.

- (12) **Sulli’s Enterprises, LLC** Renewal – Conditional Licensing
t/a Sullivan’s Bar & Restaurant Agreement - Restaurant
R-16997 (LID No. 91095)
1239 Glades Pike
Jefferson Township
Somerset, Somerset County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with conditional licensing agreement.

- (13) **WSA II, LLC** Request for Hearing After
R-9578 (LID No. 48792) Case No. 22-9028 Administrative Cancellation –
411 Swedeland Road “Intermunicipal” Place-to-Place
Building 23 Transfer & Revocation of License –
Upper Merion Township Restaurant
King of Prussia, Montgomery County **HOLD – 8/11/22 SESSION**

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to place on hold until the September 21, 2022 board meeting.

- (14) **Delbert H Baney III** Renewal – District 7
t/a Sinnemahoning Tavern
R-14716 (LID No. 98866) Case No. 2021-98866
10426 Main St
Sinnemahoning, Cameron County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (15) **B & T Tavern LLC** Renewal – District 9
R-14921 (LID No. 68129) Case No. 2021-68129 **HOLD – 7/13/22 SESSION**
501 Chestnut Street
Dunmore, Lackawanna County **Conditional Licensing Agreement**
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
-
- (16) **Bellevue Philly, LLC** Renewal – District 10
R-7340 (LID No. 60017) Case No. 2020-60017 **HOLD – 4/27/22 SESSION**
200 South Broad Street
Philadelphia, Philadelphia County **Conditional Licensing Agreement**
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with conditional licensing agreement.
-
- (17) **KChoe, Inc.** Renewal – District 10
E-193 (LID No. 89803) Case No. 2020-86694
2764-72 Kennsington Ave
Philadelphia, Philadelphia County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.
-
- (18) **Kim’s Townhouse, LLC** Renewal – District 7
t/a Kim’s Townhouse
R-13144 (LID No. 50317) Case No. 2021-50317
21 N Main St
Union City, Erie County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (19) **Kissel Hill Pizza, LLC** Renewal – District 2
t/a Uncommon Pizza
R-11993 (LID No. 58865) Case No. 2022-58865
616 Paxton Place
Suite 104
Lititz, Lancaster County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.
- (20) **Skorpcorp Corp** Renewal – District 9
R-1714 (LID No. 72207) Case No. 2021-72207
92 Dundaff St
Carbondale, Lackawanna County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.
- (21) **Wall Street Express, Inc.** Renewal – District 7
t/a Wall Street Express
R-3604 (LID No. 11051) Case No. 2021-11051
2 Wall St
North East, Erie County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.
- (22) **Smay Enterprises, LLC** New Tavern Gaming License
New Tavern Gaming License
t/a Charlie’s Angels
R-9062 (LID No. 110439)
1194 Clearfield Valley Boulevard
Dean Township
Dysart, Cambria County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to approve the new tavern gaming license.

Chairman Holden indicated that this was the 88th gaming license issued.

Note: Board Minutes are not officially approved until all required signatures are affixed.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

There were 21 personnel actions presented for consideration.

- (1) **Dominic Bedillion – Removal**
- (2) **Dora Branche – Affirm Removal**
- (3) **Sharde’ Braswell – Affirm Removal**
- (4) **Keona Callender – Affirm Removal**
- (5) **Marquita Darden – Affirm Removal**
- (6) **Khiyonah Dent – Affirm Removal**
- (7) **Joshua Evans – Affirm Removal**
- (8) **Matthew Knight – Removal**
- (9) **Amanda Lawton – Removal**
- (10) **Morgan Mammele – Affirm Removal**
- (11) **Breaice Miller – Affirm Removal**
- (12) **Zachary Morgenstern – Affirm Removal**
- (13) **Wanda Nealy - Removal**
- (14) **Kristopher Powell – Removal**
- (15) **Brendon Robinson – Affirm Removal**
- (16) **James Rogers – Affirm Removal**
- (17) **Jameir Rowe – Affirm Removal**
- (18) **Harry Searfass – Removal**
- (19) **Maurice Teagle – Removal**
- (20) **Courtney Whigham – Affirm Removal**
- (21) **Jovan Williams – Removal**

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve all Personnel Actions.

*From the Bureau of Accounting & Purchasing Michael Demko, Executive Director
Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing
Mike Freeman, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **Steel Shelving** – This request is for steel shelving to be used in Fine Wine & Good Spirits stores.

Procured via IFB #270006 – VENDOR: **Storeflex Holdings Inc. DBA Storeflex** – TERM: One year for period 10/1/2022 through 9/30/2023 - **\$730,000.00 estimated cost.**

- (2) **Hearing Examiner Services Renewal** – Represent the Board in the capacity of a Hearing Examiner for administrative hearings conducted in the Commonwealth of Pennsylvania regarding matters which the Board shall adjudicate as required by law.

Procured via PO 63020283 Option Year Two – VENDOR: John A. Mulroy, Esquire – TERM: One year for period 9/01/2022 to 8/31/2023 – **\$150,000.00 estimated cost.**

- (3) **Lane 8000 Deluxe PIN Pads** – This purchase is for the first phase of updating the PIN Pads, cables and stand adaptors to be used in all Fine Wine and Good Spirits stores.

Procured via DGS Contract #4400016084 – VENDOR: **First Data Merchant Services LLC** - **\$592,500.00 estimated cost** (500 @ \$1,185.00).

- (4) **iSC250 PIN Pads** - This purchase is to replace broken and non-functioning PIN pads for use in all Fine Wine and Good Spirits stores.

Procured via DGS Contract #4400016084 – VENDOR: **First Data Merchant Services LLC** - **\$90,000 estimated cost** (180 @ \$500.00).

- (5) **TC53 Scanners with Five-Year OneCare Essential Support** - The TC53 scanners will be replacing the older MC9000 series backroom inventory scanners at all Fine Wine and Good Spirits stores.

Procured via DGS Contract #4400017907 – VENDOR: **CDW-G** - **\$4,417,733.18 estimated cost.**

Inter-Agency Charges:

- (1) **Civil Service Commission (SCSC) Services (Job 46)** – Billing of \$194,930.63 for SCSC services for July – December 2022. The billing was based on the PLCB’s average total count of civil service positions (7,097 filled and vacant) for the six-month period of November/2021 through April/2022. The PLCB’s billing increased by \$76,303.47 (+64.3%) from last year’s billing of \$118,627. The

Note: Board Minutes are not officially approved until all required signatures are affixed.

PLCB’s share of the SCSC billing is 10.4% of SCSC’s total billing of \$1.87 million to Commonwealth agencies.

- (2) **Department of General Services – Energy CAP Project** - Billing of \$135,065.57 to reimburse DGS for their costs related to the Commonwealth’s Energy Cap project for FYs 2020 and 2021. The Energy Cap project is a Commonwealth wide project in which DGS is working with Penn State Facilities Engineering Institute (PSFEI) to analyze agency utility costs to look for savings from switching to lower-cost utility providers. The billing is for the PLCB’s allocated share for software license fees, maintenance, and project support. The PLCB’s billing represented approximately 13.5% of DGS’s total billing of \$1.0 million to Commonwealth agencies. Approximately \$84,665 (63%) of the billing is for FY 2020 charges and one-time implementation costs.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve all Procurement Actions and Inter-Agency Charges.

From the Office of Retail Operations.....Michael Demko, Executive Director

- (1) **#6502 – 313 Depot Street, Latrobe
Exercise Option**
- (2) **#0210 – The Bavarian Village, 2550 Brownsville Road, South Park
Amendment**
- (3) **#0220 – 624 Allegheny River Boulevard, Oakmont
Amendment**
- (4) **#0601 – 537 Penn Street, Reading
Amendment**
- (5) **#3512 – 1106 Commerce Boulevard, Dickson City
Amendment**
- (6) **#3523 – Hillside Plaza, 771 Scranton-Carbondale Highway, Eynon
Amendment**
- (7) **#3612 – Village of Gap, 5360 Lincoln Highway, Store 14, Gap
Amendment**
- (8) **#3617 – Wheatland Shopping Center, 1761-A Columbia Avenue, Lancaster
Amendment**

Note: Board Minutes are not officially approved until all required signatures are affixed.

**(9) #4807 – Hellertown Market Place, 1848 Leithsville Road, Hellertown
Amendment**

**(10) #6525 – 6041 Rte. 30, Suite 55, Greensburg
Amendment**

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve all Retail Operations actions.

From the Bureau of Product SelectionTom Bowman, Director of Product Selection

VENDOR – ITEM NAME

BOARD ACTION REQUESTED

Various
Various
Various

1. Regular New Items Accepted
2. Regular PA New Item Accepted
3. Regular Recommended Delist

1. Regular New Items Accepted

BRAND NAME AND SIZE

REASON

Capital Wine and Spirits

Alexander Valley Vineyards Cabernet Sauvignon 750 mL	1, 2, 3, 4
J Lohr Hilltop Cabernet Sauvignon Paso Robles 750 mL	2, 3, 4
Pacific Rim Wicked Good Red Blend 750 mL	2, 3, 4
Spellbound Cabernet Sauvignon 750 mL	1, 2, 3, 4
Spellbound Chardonnay 750 mL	1, 2, 3, 4

Caribbean Distillers LLC

Capriccio Passion Fruit Sangria 750 mL	2, 3, 4
--	---------

Constellation Brands Inc

Next Round Cocktails Salted Lime Margarita Wine Cocktail 1.5 L	2, 3, 4
Next Round Cocktails Strawberry Lime Rosé Sangria 1.5 L	2, 3, 4
Unshackled Chardonnay 750 mL	2, 3, 4
Unshackled Pinot Noir 750 mL	2, 3, 4
Woodbridge by Robert Mondavi Buttery Chardonnay 3 L	2, 3, 4
Woodbridge by Robert Mondavi Buttery Chardonnay 500 mL	2, 3, 4
Woodbridge by Robert Mondavi Fruitful Blends Blueberry Blackberry Red Wine 750 mL	2, 3, 4
Woodbridge by Robert Mondavi Fruitful Blends Mango Pineapple White Wine 750 mL	2, 3, 4
Woodbridge by Robert Mondavi Fruitful Blends Peach Raspberry Rosé Wine 750 mL	2, 3, 4

Note: Board Minutes are not officially approved until all required signatures are affixed.

Fetzer Vineyards

Fetzer Riesling 750 mL 2, 3, 4

Majestic Wine and Spirits

Josh Cellars Reserve Butter Chardonnay 750 mL 1, 2, 3

Josh Cellars Reserve Zinfandel Bourbon Barrel Aged 750 mL 1, 2, 3

Rancho La Gloria Green Apple Margarita Wine Cocktail 750 mL 1, 2, 3

Rancho La Gloria Pink Lemonade Margarita Wine Cocktail 750 mL 1, 2, 3

BRAND NAME AND SIZE

REASON

Rancho La Gloria Skinny Lime Margarita Wine Cocktail 750 mL 1, 2, 3

Rancho La Gloria Skinny Strawberry Margarita Wine Cocktail 750 mL 1, 2, 3

Underwood Pinot Gris 750 mL 3

Underwood Rosé 750 mL 3

North Wales Wines

Barefoot Sweet Cranberry Fruitscato 1.5 L 1, 2, 3

Barefoot Sweet Cranberry Fruitscato 750 mL 1, 2, 3

Black Box Sauvignon Blanc 500 mL 1, 2, 3

Carnivor Cabernet Sauvignon Bourbon Barrel Aged 750 mL 1, 2, 3

Clos du Bois Buttery Chardonnay 750 mL 3, 4

Franciscan Estate Chardonnay Monterey County 750 mL 4

Franciscan Estate Sauvignon Blanc Monterey County 750 mL 4

Pip Imports and Domestic LLC

Chop Shop Cabernet Sauvignon 750 mL 4

Southern Glazers Wine and Spirits of PA

Santa Cristina Pinot Grigio delle Venezie DOC 750 mL 3, 11, 19

The Wine Group Inc

Cupcake Vineyards Signature Sweets Berry Wine 750 mL 1, 2, 3

Cupcake Vineyards Signature Sweets Peach Wine 750 mL 1, 2, 3

Cupcake Vineyards Signature Sweets Sweet Red Wine 750 mL 1, 2, 3

Cupcake Vineyards Signature Sweets Watermelon Wine 750 mL 1, 2, 3

Lemonade Stand at Main and Vine Lemonade Moscato 1.5 L 1, 2, 3

Lemonade Stand at Main and Vine Strawberry Lemonade Rose 1.5 L 1, 2, 3

Tribute Pinot Noir Monterey County 750 mL 1, 2, 3

Tribute Sauvignon Blanc Monterey County 750 mL 1, 2, 3

Note: Board Minutes are not officially approved until all required signatures are affixed.

The Wine Merchant

Flybird Baja Lime Margarita Wine Cocktail 750 mL	5
Flybird Strawberry Margarita Wine Cocktail 750 mL	5
Starmont Vineyards Cabernet Sauvignon 750 mL	2, 4
Starmont Vineyards Sauvignon Blanc 750 mL	2, 4

Vintage Imports

Bread and Butter Prosecco 750 mL	2, 3, 4
Decoy Limited Cabernet Sauvignon Napa Valley 750 mL	2, 3, 4
Decoy Limited Chardonnay Sonoma Coast 750 mL	2, 3, 4
Greenwing Cabernet Sauvignon Columbia Valley 750 mL	4
Juggernaut Pinot Noir Russian River 750 mL	4
Our Daily Red Organic Cabernet Sauvignon 750 mL	3

BRAND NAME AND SIZE

REASON

Postmark Cabernet Sauvignon Paso Robles 750 mL	4
Trefethen Eschol Chardonnay Oak Knoll District Napa Valley 750 mL	4
Trefethen Eschol Red Wine Oak Knoll District Napa Valley 750 mL	4

RECOMMENDED ACTION: We recommend the Board approve this action

2. Regular PA New Item Accepted

BRAND NAME AND SIZE

REASON

Bluebird Distilling

Bluebird Distilling Old Fashioned Whiskey Cocktail 750 mL	16
---	----

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits

Note: Board Minutes are not officially approved until all required signatures are affixed.

- 17. PA Wines
- 18. Licensee only
- 19. Probationary listing

3. Regular Recommended Delist

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>
<u>Fetzer Vineyards</u>	
Concha y Toro Frontera Pinot Noir 1.5 L	2043

EFFECTIVE DATE: The transference to closeout will become effective September 30, 2022

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to approve all Product Selection actions.

FINANCIAL REPORT *Michael J. Burns, Comptroller Operations, Office of Budget*

None

OTHER ISSUES

Change Orders to Oracle Statements of Work 11189987, 11676438 and 11277609 for ERP Release 2 Build, Test and Deploy Including Commerce Platforms – Given the go-live extension from July 1, 2022 to January 2, 2023, and the addition of on-site support from Oracle, these three change orders extend the timeframe for work on the Release 2 systems, including the new FWGS.com and LOOP platforms, and add funds to each for the extended work. The change orders add \$8.4 million, \$1.5 million and \$875,150 respectively, for a total Release 2 increase of \$10.8 million.

A description of the change orders was presented by Director of Policy and Communications Elizabeth Brassell.

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

Niquel Perdomo, representing Casa Blanca Restaurant Corp. phoned in requesting an explanation as to why Licensing agenda item #4 was put on hold. Chairman Holden explained that it was on hold because there were some questions that the Board had and did not feel comfortable approving it at this meeting. He noted that the Board would be in contact with him and hoped to get it on the agenda for the next Board meeting.

Patty Smith phoned in with two questions. Question number one was concerning Licensing agenda #4 Casa Blanca Restaurant Corp. *She asked why Member Isenhour did not second the Casa Blanca restaurant hold. Chairman Holden explained that he had accidentally voted out of order. Member Isenhour then confirmed that her vote was also to hold.

Note: Board Minutes are not officially approved until all required signatures are affixed.

Ms. Smith then asked what the question was from the representative for Casa Blanca as she had not been able to hear it. Chairman Holden explained that the representative asked why their renewal had been put on hold. He reiterated what he had stated earlier.

Finally, Ms. Smith stated that she could not hear anything being said by Chief Counsel Diaz earlier in the meeting concerning Chief Counsel's Office agenda item #4, Advisory Notice No. 28. Mr. Diaz then restated his explanation of agenda item number four for Ms. Smith.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday September 21, 2022 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Negra, seconded by Board Member Isenhour, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary