# PENNSYLVANIA LIQUOR CONTROL BOARD

# **MEETING MINUTES**

### LISTEN TO THE RECORDING

#### WEDNESDAY, MARCH 9, 2022

# NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA TELEPHONE CONFERENCE MEETING

Tim Holden, Chairman Mike Negra, Board Member Mary Isenhour, Board Member Michael Demko, Executive Director John Stark, Board Secretary Office of Chief Counsel Bureau of Licensing Bureau of Human Resources Bureau of Accounting & Purchasing Office of Retail Operations Bureau of Product Selection Financial Report Other Issues

#### PUBLIC MEETING - 11:00 A.M

Pledge of Allegiance to the Flag

Interim Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Holden called the meeting to order.

A. Motion to approve previous Board Meeting Minutes of the February 23, 2022 meeting

| Motion Made:           | Board Member Negra   |
|------------------------|--|
| Seconded:              | Board Member Isenhour  |
| <b>Board Decision:</b> | Unanimously agreed (3-0 vote) to approve previous Board Meeting Minutes. |

#### PUBLIC COMMENT ON AGENDA ITEMS

There were no public comments or questions on the printed agenda items.

B. Announcement by the Chairman for Ratification of a Board Action.

The following Board Action approved on February 27, 2022 was decided by Notational Voting after the adjournment of the Board's last public meeting on February 23, 2022.

The recent unprovoked invasion of Ukraine by Vladimir Putin's Russia has outraged the rest of the free world. In turn, people have attempted to find ways to show support for the people of Ukraine, and to express their revulsion with the unprovoked actions of the Russian state. Currently, the Board sells two listed items made in Russia – Russian Standard 80-proof vodka and Ustianochka 80-proof vodka. The Board also makes available five Special Order items that come from Russia.

Chairman Holden, Member Negra and Member Isenhour agreed (3-0 vote) to approve the removal of the two listed brands and the five Special Order items so they will no longer be available for purchase.

#### **NEW BUSINESS**

From the Office of Chief Counsel.....Rodrigo Diaz, Chief Counsel

(1) Rotunda Brothers, Inc. t/a Batdorf Restaurant 239-245 West Main Street Annville, PA 17003-1322 License No. R-18656/LID 55257 Citation No. 20-0613 Appeal from the Adjudication and Order of Administrative Law Judge.

At Board Member Negra's request, Chief Counsel Diaz explained that this agenda item as well as the following pertain to citations issued to related companies. He indicated that an appeal was filed by the Bureau of Liquor Control Enforcement in reference to a decision by the Administrative Law Judge ("ALJ") to dismiss a citation which was issued because the Licensee allowed a limited distillery to operate on its premises on a single date (i.e., April 18, 2020).

The ALJ acknowledged that the limited distillery had operated on the Licensee's premises and that he had in fact sustained citations of a similar nature based on one occurrence, but also considered the likelihood that the current Board's position would be inconsistent with his previous rulings. Chief Counsel Diaz then affirmed that in <u>Pennsylvania State Police</u>, <u>Bureau of Liquor Control Enforcement v. Price King South</u>, Inc. t/a Rhythm House Café, Citation No. 03-0384 (May 5, 2004), the Board determined that proof of a third party operating on a licensee's premises on at least two occasions is necessary in order to establish grounds for the charges which gave rise to the citations at issue.

Chief Counsel Diaz stated that the appeal focused on the ALJ having sustained similar citations as well as potential challenges associated with enforcement, but in the interest of consistency recommended that the Board affirm the dismissal of the citation(s) by the ALJ.

| Motion Made:    | Board Member Negra  |
|-----------------|---|
| Seconded:       | Board Member Isenhour   |
| Board Decision: | Unanimously agreed (3-0 vote) to affirm Administrative Law Judge. |

Appeal from the Adjudication and

Order of Administrative Law Judge.

(2)

**Rotunda Enterprises, Inc.** 

t/a Rotunda Brew Pub

|              | 814 East Chocolate Avenue<br>Hershey, PA 17033-1213<br>License No. R-8201/LID 82700<br>Citation No. 20-0615         |   |   |
|--------------|---|---|---|
|              | Motion Made:<br>Seconded:   | Board Member Negra<br>Board Member Isenhour                   |   |
|              | Board Decision:   | Unanimously agreed (3-0 vote) to af Judge.                    | firm Administrative Law   |
| From the Bur | eau of Licensing  | Tisha A<br>Barbara F  | lbert, Director of Regulatory Affairs<br>Peifer, Director, Bureau of Licensing                                |
| (1)          | Act3, LLC<br>R-314 (LID No. 65084<br>253 South 20 <sup>th</sup> Street<br>Philadelphia, Philadelp                   |   | Request to Sell Other Items on the<br>Licensed Premises - Restaurant  |
|              | Motion Made:<br>Seconded:   | Board Member Negra<br>Board Member Isenhour                   |   |
|              | Board Decision:   | Unanimously agreed (3-0 vote) to ap<br>the licensed premises. | pprove request to sell other items on   |
| (2)          | Mediterra Café, Inc.<br>t/a Mediterra Café<br>R-6708 (LID No. 1088<br>428-430 Beaver Street<br>Sewickley, Allegheny |   | "Intermunicipal" Double<br>Transfer & Request to Sell<br>Other Items on the Licensed<br>Premises - Restaurant |

| Motion Made: | Board Member Negra    |
|--------------|-----------------------|
| Seconded:    | Board Member Isenhour |

- **Board Decision:** Unanimously agreed (3-0 vote) to approve transfer and request to sell other items on the licensed premises.
- (3) 275 Banhan, Inc. R-8061 (LID No. 50671) Case No. 2020-50671 275-277 South 60<sup>th</sup> Street Philadelphia, Philadelphia County

| Motion Made:           | Board Member Negra                                |
|------------------------|---|
| Seconded:              | Board Member Isenhour                             |
| <b>Board Decision:</b> | Unanimously agreed (3-0 vote) to approve renewal. |

Note: Board Minutes are not officially approved until all required signatures are affixed.

| (4)                               | Boomerang Bar, Inc.<br>R-6724 (LID No. 2698)<br>1928 Monongahela Ave   | 3) Case No. 2021-26983                                   | Conditional Licensing Agreement<br>Renewal – District 5                           |
|-----------------------------------|--|--|---|
| Swissvale<br>Pittsburgh, Alleghen |  |  | HOLD – 2/9/22 SESSION   |
|                                   | Motion Made:<br>Seconded:  | Board Member Negra<br>Board Member Isenhour              |   |
|                                   | Board Decision:  | Unanimously agreed (3-0 vote) to ap licensing agreement. | prove renewal with conditional  |
| (5)                               | C. Michael Taylor, In<br>t/a Mickey T's<br>H-4746 (LID No. 5840<br>1110 Lincoln Highway<br>North Versailles Towns<br>North Versailles, Alleg | 9) Case No. 2021-58409<br>ship                           | Renewal – District 5  |
|                                   | Motion Made:<br>Seconded:  | Board Member Negra<br>Board Member Isenhour              |   |
|                                   | <b>Board Decision:</b>   | Hold for amended conditional licensi                     | ng agreement (3-0 vote).  |
| (6)                               | Joseph Danzuso<br>t/a Mount Troy Inn<br>R-4318 (LID No. 6892<br>2021 Mount Troy Road<br>Reserve Township<br>Pittsburgh, Allegheny C          |  | Conditional Licensing Agreement<br>Renewal – District 5<br>HOLD – 1/26/22 SESSION |
|                                   | Motion Made:<br>Seconded:  | Board Member Negra<br>Board Member Isenhour              |   |
|                                   | Board Decision:  | Unanimously agreed (3-0 vote) to ap licensing agreement. | prove renewal with conditional  |
| (7)                               | <b>Farnan, Inc.</b><br>t/a The Village Inn<br>R-8767 (LID No. 5414'<br>823 Miller Avenue<br>Clairton, Allegheny Co                           | 7) Case No. 2021-54147<br>unty                           | Conditional Licensing Agreement<br>Renewal – District 5<br>HOLD – 1/26/22 SESSION |
|                                   | Motion Made:<br>Seconded:  | Board Member Negra<br>Board Member Isenhour              |   |
|                                   | Board Decision:  | Unanimously agreed (3-0 vote) to ap licensing agreement. | prove renewal with conditional  |

#### Victor A. Gregori, Jr. t/a Force Hotel H-2490 (LID No. 35136) Case No. 2021-35136 Bennetts Valley Highway, P. O. Box 154 Jay Township Force, Elk County

Board Member Negra initially made a motion to approve the renewal, and Board Member Isenhour indicated that she would not second his motion. Board Member Isenhour subsequently

| Motion Made:    | Board Member Isenhour |
|-----------------|-----------------------|
| Seconded:       | Chairman Holden       |
| Decal Decisions |                       |

made a motion to hold this agenda item for a conditional licensing agreement.

**Board Decision:** Agreed (2-1 vote) to hold for conditional licensing agreement.

# (9) Hanigan Murphy, Inc.

(8)

Renewal – District 5

Renewal – District 7

Renewal – District 7

t/a The Grove R-8848 (LID No. 49324) Case No. 2021-49324 395 Jacks Run Road Ross Township Pittsburgh, Allegheny County

| Motion Made: | Board Member Negra    |
|--------------|-----------------------|
| Seconded:    | Board Member Isenhour |

**Board Decision:** Unanimously agreed (3-0 vote) to approve renewal.

# (10) Himalaya Bar and Grill, LLC R-17528 (LID No. 80771) Case No. 2021-80771 2218 East Lake Road Lawrence Park Township Erie, Erie County

Motion Made:Board Member NegraSeconded:Board Member Isenhour

**Board Decision:** Hold for amended conditional licensing agreement (3-0 vote).

| (11) | Johnsonburg Legion Airport & Club<br>C-4340 (LID No. 1993) Case No. 2021-1993<br>411 Market Street<br>Johnsonburg, Elk County                 |   | Renewal – District 7   |
|------|---|---|--|
|      | Isenhour indicated that   | nitially made a motion to approve the<br>she would not second his motion. Bo<br>this agenda item for a conditional lice | ard Member Isenhour subsequently   |
|      | Motion Made:<br>Seconded:   | Board Member Isenhour<br>Chairman Holden  |  |
|      | <b>Board Decision:</b>  | Agreed (2-1 vote) to hold for condit  | ional licensing agreement.   |
| (12) | Kunes Castle Corpora<br>t/a Benezette Hotel<br>H-1938 (LID No. 5664<br>95 Winslow Hill Road,<br>Benezette Township<br>Benezette, Elk County   | 4) Case No. 2021-56644  | Renewal – District 7   |
|      | Motion Made:<br>Seconded:   | Board Member Negra<br>Board Member Isenhour   |  |
|      | Board Decision:   | Unanimously agreed (3-0 vote) to ap   | prove renewal.   |
| (13) | Kung Fu Necktie, LL4<br>t/a Kung Fu Necktie<br>R-14347 (LID No. 590<br>1248-50 North Front S<br>Philadelphia, Philadelp                       | 89) Case No. 2018-59089<br>treet  | Conditional Licensing Agreement<br>Renewal – District 10<br>HOLD – 1/12/22 SESSION |
|      | Motion Made:<br>Seconded:   | Board Member Negra<br>Board Member Isenhour   |  |
|      | Board Decision:   | Unanimously agreed (3-0 vote) to ap licensing agreement.  | oprove renewal with conditional  |
| (14) | James Donald Lacey<br>Mary Ruth Lacey (De<br>t/a Lacey's Bar & Gri<br>R-961 (LID No. 9710)<br>438-444 East Main Stro<br>Nanticoke, Luzerne Co | II<br>Case No. 2020-9710<br>eet   | Renewal – District 8   |
|      | Motion Made:<br>Seconded:   | Board Member Negra<br>Board Member Isenhour   |  |

**Board Decision:** Hold for conditional licensing agreement (3-0 vote).

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| (15) | Puzzlers Restaurant and Lounge, LLC |   | Conditional Licensing Agreement |
|------|-------------------------------------|---|---------------------------------|
|      | R-14511 (LID No. 720                | 07) Case No. 2021-72007                     | Renewal – District 5            |
|      | 2714 Walnut Street                  |   |                                 |
|      | McKeesport, Allegheny County        |   | HOLD – 1/26/22 SESSION          |
|      | Motion Made:<br>Seconded:           | Board Member Negra<br>Board Member Isenhour |                                 |
|      | <b>Board Decision:</b>              | Unanimously agreed (3-0 vote) to a          | pprove renewal with conditional |

From the Bureau of Human Resources ........................Jason Lutcavage, Director of Administration Jennifer Haas, Director, Bureau of Human Resources

licensing agreement.

Personnel Actions

There were 21 personnel actions presented for consideration.

- (1) Mary Barrett Removal
- (2) Karen Bull Demotion
- (3) Anthony Cartwright Affirm Removal
- (4) Olivia Gilbow Affirm Removal
- (5) Shanique Graves Removal
- (6) Joziah Green Affirm Removal
- (7) Melonie Hannon Affirm Removal
- (8) Stephanie Horn Removal
- (9) Erik Irvin-Williams Removal
- (10) Mark Jackson Removal
- (11) Jennifer Kelley Removal
- (12) James Kiley Affirm Removal
- (13) Sayteea King Removal
- (14) Bisrat Meashio Affirm Removal
- (15) Thomas Miller Affirm Removal

- (16) Chanisha Nelson– Demotion
- (17) Kimberly Schaffer Affirm Removal
- (18) Russell Stout Removal
- (19) Lisandra Valdez Affirm Removal
- (20) India Welles Affirm Removal
- (21) John Wodarcyk Affirm Removal

| Motion Made:           | Board Member Negra  |
|------------------------|---|
| Seconded:              | Board Member Isenhour   |
| <b>Board Decision:</b> | Unanimously agreed (3-0 vote) to approve all personnel actions. |

From the Bureau of Accounting & Purchasing .......Michael Demko, Executive Director Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing Mike Freeman, Director, Bureau of Financial Management & Analysis

**Procurement Actions:** 

(1) Warehousing and Transportation Services for Western Pennsylvania – This amendment to contract modifies delivery points adding 37 new locations and one distribution center.

Procured via Amendment 1 to Contract 20191104 – VENDOR: FedEx Supply Chain Inc. – TERM: Through contract expiration date of 2/11/2033 - \$73,400,000.00 estimated cost.

(2) Application Manager/AppWorx Maintenance Renewal – AppWorx is our scheduling software used to run jobs and chains in the IBMS system. The IBMS system is the agencies main computer system that runs the day-to-day operations of the agency. Without AppWorx we would have to run all the jobs and chains manually.

Procured via DGS Contract #4400018548 – VENDOR: **CDW-G** – TERM: One year for period 5/13/2022 through 5/12/2024 - **\$218,683.69 estimated cost** which represents a 12% increase over last year's cost of \$195,123.79.

(3) Email Service Renewal – Provide Listrak software service to send millions of emails to customers and licensees. Software is to be implemented on the new E-Commerce platform to redesign email acquisition modal including advanced email segmentation as well as the following new services: shopping cart abandonment emails; product recommendations in emails; and, Listrak exchange to integrate Listrak sign-up with social platforms and product inventory alerts.

Procured via DGS Contract #4400018548 – VENDOR: **CDW-G** – TERM: Three years for period 4/4/22 through 4/3/2025 - **\$384,356.13 estimated cost** which represents an 8% increase over last contract's cost of \$356,020.74.

(4) Load and Performance Testing Tool Renewal – Provide ZAPTEST Expert software used to develop functional load and performance testing scripts for use on the new E-Commerce website. The tool will be used to develop the same for the Agency's other systems. Information Technology departments are moving in the direction of continuous integration and continuous development (CI/CD). Once the test scripts are created they can be set up to automatically run as part of this CI/CD process on any system. This helps ensure the systems can handle expected load and any issues that may be caused by enhancements can be detected as early as possible in the development lifecycle.

Procured via DGS Contract #4400018548 – VENDOR: **CDW-G** – TERM: One year for period 3/24/2022 through 3/23/2023 - **\$161,015.06 estimated cost** which represents a 5% increase over last year's cost of \$153,347.68.

| Motion Made:           | Board Member Negra  |
|------------------------|---|
| Seconded:              | Board Member Isenhour   |
| <b>Board Decision:</b> | Unanimously agreed (3-0 vote) to approve all procurement actions. |

Inter-Agency Charges:

- (1) Department of General Services (DGS) Property Costs (JOB 7) Billing of \$115,307.28 for the third quarter of FY 2021-22 for Commonwealth property costs. This is for the property costs for the Northwest Office Building (NWOB), which includes direct costs paid by DGS (electricity charges), as well as prorated expenses for Capital Police services and City of Harrisburg Fire Protection. This year's charges for Q1-Q3 are \$345,921.85 for a decrease of \$10,505 (-2.9%) decrease from last year's Q1-Q3 billings.
- (2) Civil Service Commission (SCSC) Services (Job 46) Billing of \$174,314.686 for SCSC services for January June 2022. The billing was based on the PLCB's average salary and wage position headcount (5,943) for the six-month period of May/2021 through October/2021. The PLCB's billing is \$22,497 (+14.8%) higher than last year semi-annual billing of \$151,818. The SCSC billings for FY 2021-22 total to \$292,942 or an increase of \$18,058 (+6.6%) over last year.
- (3) Office of Administration IT Shared Services Billing of \$1,386,350 for the FY 2021-22 Q3 billing for OA's IT Enterprise Technology Essential Services. This billing is for enterprise-wide infrastructure, network, security, enterprise data center (EDC) and service desk costs. The LCB's charge represents 2.1% of the total \$66.2M OA- IT Shared Services billing. The FY 2021-22 billings for Q1-Q3 total \$2.95 million and are \$1.53 million (107%) more than last year.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

#### Motion Made: Board Member Negra

Board Member Negra made a motion to accept the recommendations from the Bureau of Financial Management and Analysis with regard to item no. 1 (DGS Property Costs) and item no. 2 (SCSC Services) and stated that he wished to hold item no. 3 (Office of Administration – IT Shared Services) for the third successive meeting while awaiting additional information.

| Seconded:       | Board Member Isenhour   |
|-----------------|---|
| Board Decision: | Unanimously agreed (3-0 vote) to accept item no. 1 (DGS Property Costs) and item no. 2 (SCSC Services) and to hold item no. 3 (Office of Administration – IT Shared Services) until additional information is provided. |

From the Office of Retail Operations.......Michael Demko, Executive Director

None

#### 

| <u>VENDOR – ITEM NAME</u> | BOARD ACTION REQUEST                         |
|---------------------------|--|
| Various                   | 1. Regular New Items Accepted                |
| Various                   | 2. Regular PA New Items Accepted             |
| Various                   | <ol><li>Regular Recommended Delist</li></ol> |

#### 1. Regular New Items Accepted

| BRAND NAME AND SIZE                            | REASON     |
|--|------------|
| North Wales Wines                              |            |
| Black Box Deep and Dark Cabernet Sauvignon 3 L | 1, 2, 3, 5 |
| Black Box Tart and Tangy Sauvignon Blanc 3 L   | 1, 2, 3, 5 |
| Black Box Vibrant and Velvety Red Blend 3 L    | 1, 2, 3, 5 |
|  |            |

RECOMMENDED ACTION: We recommend the Board approve this action

#### 2. Regular PA New Items Accepted

| BRAND NAME AND SIZE  | REASON |
|--|--------|
| <u>Eight Oaks Craft Distillery Cpny</u><br>Eight Oaks Farm Distillery Applejack 750 mL | 10, 16 |
| Hidden Still Inc<br>Hidden Still David E Bourbon Bottled in Bond 100 Proof 750 mL      | 10, 16 |

RECOMMENDED ACTION: We recommend the Board approve this action

#### New Items – Recommended Listings

#### Reason Codes

- 1. Strong marketing support
- High brand recognition Line/Size extension of successful brand
- Trade up opportunity
- Growing category
- Growing segment
- National rollout
- 2.
  3.
  4.
  5.
  6.
  7.
  8.
  9. Niche item / Limited distribution High dollar profit potential
- Trade out
- 10.
- 11. High quality for the value 12. Innovative product/flavor
- High sales through other PLCB channels (Luxury, Online, SLO) 13.
- 14.
- Underrepresented category/segment Hole in selection consumer/store requests 15.
- 16. PA Spirits
- 17. PA Wines Licensee only 18.
- 19. Probationary listing

#### 3. Regular Recommended Delist

| BRAND NAME AND SIZE   | CODE                  |
|---|-----------------------|
| <u>CBL Wine Company LLC</u><br>Fair Rum XO 700 mL   | 97383                 |
| <u>Eight Oaks Craft Distillery Cpnv</u><br>Eight Oaks Farm Distillery Applejack 375 mL  | 1620                  |
| <u>Hidden Still Inc</u><br>Hidden Still Screw Head Shine Whiskey 750 mL   | 1546                  |
| <u>North Wales</u><br>Bear Flag Zinfandel Sonoma County 750 mL<br>Edna Valley Sauvignon Blanc Central Coast 750 mL<br>Turning Leaf Merlot 1.5 L | 49357<br>6074<br>4168 |
| <u>Sazerac Company</u><br>Glenfarclas Highland Single Malt Scotch 21 Year Old 750 mL  | 9529                  |
| <u>The Wine Group Inc</u><br>Oak Leaf Vineyards Sauvignon Blanc 750 mL  | 750                   |
|   |                       |

EFFECTIVE DATE: The transference to closeout will become effective April 8, 2022

Motion Made:Board Member NegraSeconded:Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to accept all Product Selection actions.

FINANCIAL REPORT ...... Michael J. Burns, Comptroller Operations, Office of Budget

None

#### **OTHER ISSUES**

Employee Retirement – 42 Years' Commonwealth Service.....Chairman Tim Holden

Bobbi Peifer - Office of Regulatory Affairs, Director Bureau of Licensing

Chairman Holden and Board Members Negra and Isenhour each expressed their thanks and best wishes to Ms. Peifer.

#### CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

#### NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on March 23, 2022 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

Note: Board Minutes are not officially approved until all required signatures are affixed.

# ADJOURNMENT

On a motion by Board Member Negra, seconded by Board Member Isenhour, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary