# PENNSYLVANIA LIQUOR CONTROL BOARD

#### **MEETING MINUTES**

Watch the video recording.

#### WEDNESDAY, AUGUST 9, 2023

# NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Tim Holden, Chairman Mary Isenhour, Board Member Randy Vulakovich, Board Member Michael Demko, Executive Director Michael Vigoda, Board Secretary Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Accounting & Purchasing

Office of Retail Operations
Bureau of Product Selection
Financial Report
Other Issues

#### **PUBLIC MEETING - 11:00 A.M**

Board Secretary Michael Vigoda indicated that a quorum of the Board was present and Chairman Holden called the meeting to order.

Pledge of Allegiance to the Flag

OLD BUSINESS Secretary Vigoda

A. Motion to approve previous Board Meeting Minutes of the July 20, 2023 meeting.

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve previous Board Meeting

Minutes.

#### PUBLIC COMMENT

The Board has reserved 10 minutes for public comment.

Mr. John Logan of Rectified Spirits LLC read from a prepared statement. The full statement is available at the end of the minutes.

Deputy Executive Director Elizabeth Brassell offered thanks to Mr. Logan for his comments and asked that he share his statement and contact information via the communications resource account at <u>rallbcommunications@pa.gov</u> so that PLCB staff members may better address his concerns. Mr. Logan agreed to send the statement.

Mr. Tim Kida- Offered some recommendations for a better customer experience on the FWGS.com website. Mr. Kida asked if Special Order items could be shown in a separate section and for out-of-stock items to be eliminated. Specifically, Mr. Kida asked if there is a way for out-of-stock items to be

removed from the website as soon as they are sold out so that people are not shopping for unavailable products.

Deputy Executive Director Brassell asked Mr. Kida to clarify which product was showing as available but was out-of-stock. Mr. Kida stated it was the Weller Antique 107. Ms. Brassell thanked Mr. Kida for his comments and stated they would be taken under advisement.

#### **NEW BUSINESS**

**(1)** Kee-Mar, Inc. Request for Rescission of

655 Baldwin Street Conditional Licensing Agreement

Bridgeville, Pennsylvania 15017-2524 Restaurant Liquor License No. R-9968

LID 14129

**Motion Made:** Board Member Isenhour **Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to rescind the conditional licensing

Conditional Licensing Agreement

Conditional Licensing Agreement

agreement.

Major League Bottle Shop, LLC Request for Rescission of **(2)** 

135 Logan Street

Lewistown, PA 17044-1818

Restaurant Liquor License No. R-15726

LID 70016

**Motion Made: Board Member Isenhour** Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to rescind the conditional licensing

agreement.

**(3)** FC&G, Inc. Request for Rescission of

215 Clark Avenue

Clarks Summit, PA 18411-1011

Restaurant Liquor License No. R-2867

LID 66168

**Motion Made: Board Member Isenhour Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to rescind the conditional licensing

agreement.

Request for Rescission of

Conditional Licensing Agreement

Proposal to Allow for the Renewal

of the Liquor License

(4) Bluejack, LLC

600 Lincoln Avenue

Bellevue, Pennsylvania 15202

Restaurant Liquor License No. R-12469

LID 116224

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to rescind the conditional licensing

agreement.

(5) KRG Kings, LLC

950 Presque Isle Drive

Pittsburgh, Pennsylvania 15239-2726 Restaurant Liquor License No. R-7901

LID 87158

Docket No. SA-23-000144 (Allegheny County)

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to resolve the matter and renew the

license.

(6) L & J 530, Inc.

t/a M & M Lounge

530 Maryland Avenue York, PA 17404-2822

License No. R-18267/LID 68372

Citation No. 21-0498

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to affirm the ALJ's decision.

(7) Falcornetix, Inc.

ALJ Appeal

**ALJ** Appeal

t/a Tunnelton Inn

10 East Third Avenue Saltsburg, PA 15681

License No. R-10192/LID 85292

Citation No. 20-0998

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand for action.

Falcornetix, Inc. **(8)** 

**ALJ** Appeal

t/a Tunnelton Inn

10 East Third Avenue Saltsburg, PA 15681 License No. R-10192/LID 85292

Citation No. 20-1220

Board Member Isenhour initially made a motion to refuse the renewal of the license. Chief Counsel Rod Diaz interjected to explain that on the agenda there are three separate citation appeals all concerning the same licensee, and that the current agenda item was addressing the second of those three citations. Mr. Diaz went on to explain that this citation was a violation related to Covid-19 restrictions, and is similar to dozens of other appeals. The Licensee admits to the facts, acknowledges the violation, but argues that the Covid-19 rules were not legal. Mr. Diaz reminded Board Member Isenhour that the Board traditionally has affirmed those appeals and remanded for action. Board Member Isenhour then amended her motion.

**Motion Made:** Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand for action.

**(9)** Falcornetix, Inc. **ALJ** Appeal

t/a Tunnelton Inn 10 East Third Avenue Saltsburg, PA 15681 License No. R-10192/LID 85292

Citation No. 21-0579

**Motion Made:** Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand for action.

Andrew Stuffick, Director, Bureau of Licensing

220 Eatery, LLC **(1)** 

E-1804 (LID No. 97506) Case No. 22-9154 7468 South Route 220 Highway Woodward Township Linden, Lycoming County

Renewal – Eating Place Malt

Beverage

**Motion Made: Board Member Isenhour** 

Chairman Holden asked if there was anyone in the listening audience representing 220 Eatery LLC who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

## (2) Adamovsky Liquid Assets, LLC

Renewal – Restaurant

R-17009 (LID No. 103323) Case No. 22-9165 11 North Sixth Street P.O. Box 152 Indiana, Indiana County

Motion Made: Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Adamovsky Liquid Assests, LLC who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

#### (3) Black River Farms, Inc.

Request to Sell Other Items on the Licensed Premises – Limited Winery

LK-488 (LID No. 72924) 2472 Black River Road Lower Saucon Township Bethlehem, Northampton County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve the request to sell other items

on the licensed premises.

# (4) Hog Fathers Old Fashioned BBQ of Canonsburg, LLC

Renewal – Restaurant

t/a Hog Fathers

R-6536 (LID No. 69190) Case No. 22-9157

113 Cavasina Drive

Canonsburg, Washington County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Hog Fathers Old Fashioned BBQ of Canonsburg, LLC who wished to be recognized. There was no response.

Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

**(5)** Keabro, Ltd.

Renewal, Validation & Extension t/a Lily's on Main of Safekeeping – Restaurant

R-11066 (LID No. 33100) Case No. 22-9167 124-128 East Main Street P.O. Box 637 Ephrata, Lancaster County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Keabro, Ltd. who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

MRCH Southpointe, LLC **(6)** t/a Cannon's Chophouse

Renewal – Restaurant

R-9849 (LID No. 70811) Case No. 22-9110 1900 Main Street

Southpointe Town Center 1

Cecil Township

Canonsburg, Montgomery County

**Motion Made: Board Member Isenhour** 

Chairman Holden asked if there was anyone in the listening audience representing MRCH Southpointe, LLC who wished to be recognized. There was no response.

Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

**(7)** Old Mexico of Belle Vernon, Inc. t/a Old Mexico of Belle Vernon

Renewal – Restaurant

R-14390 (LID No. 64977) Case No. 22-9156

124 Sara Way

Rostraver Square

Rostraver Township

Belle Vernon, Westmoreland County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Old Mexico of Belle Vernon, Inc. who wished to be recognized. There was no response.

Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

# (8) Old Mexico of Washington, Inc.

Renewal – Restaurant

t/a Old Mexico

R-9897 (LID No. 48275) Case No. 22-9162 125 Murtland Avenue South Strabane Township Washington, Washington County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Old Mexico of Washington, Inc. who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

#### (9) RKJM Associates, LLC

Renewal – Restaurant

t/a Mulligan's Irish Pub

R-2804 (LID No. 67248) Case No. 22-9136

Midtown Village 41 South Main Street

**Building B** 

Wilkes Barre, Luzerne County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing RKJM Associaties, LLC who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

### (10) Siwel Systems, LLC

Renewal – Restaurant

t/a Eddie's Tavern

R-9808 (LID No. 85061) Case No. 22-9164 200 Francis Street

South Union Township Uniontown, Fayette County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Siwel Systems, LLC who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

Chairman Holden noted for the record that all the preceding refusals were due to the fact that the licensees did not have the required tax clearance, and therefore the Board had no choice but to refuse the renewals.

(11) Crucible Local No. 5 Greene County Citizens Club

Renewal – District 6

C-4030 (LID No. 1848) Case No. 2022-1848

P.O. Box 241

HOLD 5/17/23 SESSION

Cumberland Township Crucible, Greene County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Crucible Local No. 5 Greene County Citizens Club who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

Chairman Holden noted for the record that the renewal was held for a conditional licensing agreement but the licensee would not enter into the negotiation.

# (12) ERW Venture Inn, LLC

Renewal – District 8

t/a Venture Inn

R-19394 (LID No. 92180) Case No. 2022-92180 1896 North Route 44 Highway Watson Township

Jersey Shore, Lycoming County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(13) Ralph E. Moore

Renewal – District 6

t/a Midway Lounge

R-12392 (LID No. 15505) Case No. 2022-15505

R D 1 Box 154 Amwell Township

Amity, Washington County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to hold the renewal.

# (14) Ralph E. Moore Peggy Moore

Renewal – District 6

t/a Old Trails Café

R-2569 (LID No. 10578) Case No. 2022-10578 669 National Pike East South Strabane Township Washington, Washington County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement and offer in compromise.

# (15) Next Level Hospitality Corporation

Renewal – District 10

t/a Twisted Bar & Restaurant

R-5221 (LID No. 68612) Case No. 2020-68612 and 2022-68612

35 South 2nd Street

Philadelphia, Philadelphia County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal and refuse to

renew the Amusement Permit.

#### (16) Rob's Pub & Grub, LLC

Renewal – District 8

R-4198 (LID No. 80590) Case No. 2022-80590 232-234 Nesbitt Street Plymouth Larksville, Luzerne County

**Motion Made:** Board Member Isenhour

Chairman Holden asked if there was anyone in the listening audience representing Rob's Pub & Grub, LLC who wished to be recognized. There was no response.

**Seconded:** Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

# (17) Smitty Corporation

Renewal - District 4

t/a Swamp Pike Pub

R-18350 (LID No. 56751) Case No 2022-56751

2532 Swamp Pike

New Hanover Township

Pottstown, Montgomery County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement and offer in compromise.

(18) Uptown Browns, Inc.

Renewal – District 7

t/a Uptown Browns

R-11510 (LID No. 14996) Case No. 2021-14996

264 East 30th Street Erie, Erie County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(19) Winston Hospitality, LLC

Renewal – District 10

t/a The Winston

R-11539 (LID No. 102166) Case No. 2022-102166

461 North 3rd Street

Philadelphia, Philadelphia County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.

From the Bureau of Human Resources ....... Jason Lutcavage, Director of Administration Jennifer Haas, Director, Bureau of Human Resources

Personnel Actions

There were 21 personnel actions presented for consideration.

- (1) Camisha Banks Affirm Removal
- (2) Brendan Canney Suspension
- (3) Tamirra Carlton Removal
- (4) Amirah Clark Removal
- (5) Ariana Dunworth Removal
- (6) Zakee Fleming Removal
- (7) James Gonser Affirm Removal
- (8) Gary Hall Affirm Removal
- (9) Julia Hall Affirm Removal

- (10) Tishaya Harris Affirm Removal
- (11) Stephanie Horn Affirm Removal
- (12) Branndy Messier Affirm Removal
- (13) Brad Micale Removal
- (14) Daniel Mooney Removal
- (15) Brian Muck Removal
- (16) Byshira Muhammad Affirm Removal
- (17) Andrea Pickney Affirm Removal
- (18) Gavin Pryce Affirm Removal
- (19) Barbara Stead Removal
- (20) Dawn Straughters Affirm Removal
- (21) Aleeya Wallace Affirm Removal

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve the recommendations from

the Bureau of Human Resources.

#### Procurement Actions:

(1) Technical Architecture Specialist Staff Augmentation – This purchase request is for support to continue our New Horizons Cloud migrations in upcoming releases and provide post go-live support for all Oracle ERP Cloud applications, databases, and integrations. This resource also provides performance improvement and problem solving for the autonomous databases, OIC integrations, and Cloud WebLogic installation, configuration, and security patching.

Procured via DGS Contract #4400024749 – VENDOR: **OST, Inc.** – TERM: 9/22/2023 through 12/31/2023 - **\$63,485.84 estimated cost.** 

(2) ORBO/ORCO Programmer Analyst Staff Augmentation – This resource is used for advanced troubleshooting of the ORPOS system, related databases, processes and as a subject matter expert needed to support the legacy system.

Procured via DGS Contract #4400024749 – VENDOR: **OST, Inc.** – TERM: 8/18/2023 through 6/30/24 - **\$244.745.60** estimated cost.

(3) ORBO/ORCO Retail Oracle Database Administration Staff Augmentation – This resource is used for java programming in the ORPOS system, advanced troubleshooting of the ORPOS system, related databases, processes and as a subject matter expert needed to support the legacy system.

Procured via DGS Contract #4400024749 – VENDOR: **OST, Inc.** – TERM: 8/18/2023 through 6/30/24 - **\$278,678.40** estimated cost.

#### Inter-Agency Charges:

(1) Department of Auditor General – FY 2022-23 fourth quarter billing of \$783,065.38 from the Department of the Auditor General. The charge for FY 2022-23 Q4 services are \$12,521.25 (+1.6%) more than last year's Q4 estimated billing. The total FY 2022-23 billings are \$3.34 million or \$576 thousand (+20.9%) more than last year, primarily due to a higher audit rate (+12%) and a higher audit costs (+8%).

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve the recommendations from

the Bureau of Accounting and Purchasing.

- (1) #3914 Mountainville Plaza, 1620 South Fourth Street, Allentown Amendment
- (2) #0602 1100 Rockland Plaza, Reading Exercise Option
- (3) #4304 535 Greenville Road, Mercer Exercise Option

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

**Board Decision:** Unanimously agreed (3-0 vote) to approve the recommendations from the

Office of Retail Operations.

# From the Bureau of Product Selection ......Tom Bowman, Director of Product Selection

## <u>VENDOR – ITEM NAME</u>

## **BOARD ACTION REQUESTED**

Various

1. Regular New Items Accepted
Various

2. Regular Recommended Delist

# 1. Regular New Items Accepted

BRAND NAME AND SIZE	REASON
Diageo Americas Inc	
Casamigos Tequila Blanco 1 L	18
The Wine Merchant LTD	
Acinum Prosecco Extra Dry 750 mL	18
Arona Sauvignon Blanc 750 mL	18
Avia Pinot Grigio 1.5 L	18
Avia Pinot Grigio 750 mL	18
Canyon Oaks Cabernet Sauvignon 1.5 L	18
Canyon Oaks Cabernet Sauvignon 750 mL	18
Canyon Oaks Chardonnay 1.5 L	18
DAOU Special Select Cabernet Sauvignon 750 mL	18
Montefresco Pinot Grigio Dell Venezia 750 mL	18
Oak Grove Pinot Noir 750 mL Simonet Vin Mousseux Blanc De Blanc Sparkling Wine 750 mL	18 18
Stanford Brut Governor's Cuvee Sparkling Wine 750 mL	18

RECOMMENDED ACTION: We recommend the Board approve this action

# 2. Regular Recommended Delist

BRAND NAME AND SIZE	<b>CODE</b>
Majestic W S	
<del></del>	96214
Rancho La Gloria AgaVida Green Apple 750 mL	
Rancho La Gloria AgaVida Mango 750 mL	96215
Rancho La Gloria AgaVida Peach 750 mL	96216
Rancho La Gloria AgaVida Strawberry 750 mL	96217
Triple Nickel Distillery	
Triple Nickel Distillery Blackberry Moonshine 750 mL	98414
Triple Nickel Distillery Diamond Grape Moonshine 750 mL	98415

EFFECTIVE DATE: The transference to closeout will become effective September 8, 2023

Motion Made: Seconded:	Board Member Isenhour Board Member Vulakovich
Board Decision:	Unanimously agreed (3-0 vote) to approve the recommendations from the Bureau of Product Selection.
INANCIAL REPORT	
None	
OTHER ISSUES	
None	
PUBLIC COMMENT	
No public comments were	offered.
NEXT BOARD MEETING	
11:00 A.M. Prior to the	LCB will be a formal meeting on Wednesday, August 30, 2023 beginning at public meeting, an Execuive Session or Sessions will be held for the specific forth in the printed Board Agenda.
ADJOURNMENT	
On a motion by Board Madjourned.	Member Isenhour, seconded by Board Member Vulakovich, the meeting was
	Chairman
	Member
	Member
ATTEST:	Member

(Thank you. I apologize for not appearing in person today. With the Board's permission, I am going to read my comments, prepared in advance, which I timed at just over 5 minutes.)

Mr. Chairman, Members of the Board,

My name is John Logan. Thank you for giving me the opportunity to comment today. I am a resident of Philadelphia county, a small business owner, sole proprietor of Rectified Spirits LLC, a Pennsylvania company, and, as of May 2022, operating under Pennsylvania Limited Distiller License No. AL50315. As of this past April, just four short months ago, I am also a grateful and enthusiastic participant in the PA Preferred Program, of which you are undoubtedly aware. PA Preferred is the path offered by PLCB, affording small businesses, such as myself, the opportunity, once approved, to offer our Pennsylvania-made products for sale on the shelves at select Fine Wine & Good Spirits stores. In addition, the program prescribes procedures for direct-to-store delivery, a vital component for small businesses and limited distillers, such as myself, whose production capacity and available resources currently preclude us from delivering large order quantities to the Distribution Centers.

I chose to speak today to express my enthusiasm and gratitude for the PA Preferred program, as well as to plea for your support of the program in light of current challenges introduced by the ongoing Oracle ERP implementation. If you remember just one thing that I say here today, please let it be that I am a huge advocate for PA Preferred. By offering small Pennsylvaniaowned businesses the opportunity to compete on the shelves with large, multinational liquor conglomerates in a demanding, specialized and highly regulated industry, PA Preferred is a shining example of the Pennsylvania legislature implementing a program intended to benefit residents of the state. PA Preferred and the staff who administer the program are to be commended. In my experience, that staff includes Dominic Civitano and Logan Kennedy in the Bureau of Product Selection, along with Procurement Specialist Michael Dugan with whom I worked most closely from April through June, and, of course, the general managers and staff in the PA Wine & Spirits stores themselves, who always greet me with courtesy and a smile when I deliver to the stores. I am grateful to all of them, and to you, the Board, for offering the PA Preferred Program. From April through June, PLCB and I functioned as a team, a team who were working together to successfully launch a Pennsylvania-made brand from the ground up. I will not use this forum to promote my brand or even to speak it out loud, but I encourage you to look at our performance since April, particularly in Store 5185 in Philadelphia, a top performing store in the state. The numbers tell a story, and that story is that we are, without a doubt, a

paradigm case for the kind of opportunity the PA Preferred program is intended to offer. And I appear here today, in part, simply to thank all of you. PA Preferred is a resounding success! And I am grateful the opportunity.

So I ask you, Mr. Chairman, and members of the Board, to please speak to the operations team responsible for the ongoing ERP implementation about the fact that I, and other participants in the PA Preferred program, have been excluded from procurement activities for 8 weeks now. We have had to watch helplessly as our inventory depleted from the shelves with no purchase orders forthcoming to replenish the stock. All of the momentum we built April through June has been squandered needlessly, due simply to a prolonged software implementation effort and a failure to prioritize the PA Preferred program for small Pennsylvania-owned businesses. Being prohibited from restocking the shelves is a concern, but even more concerning has been lack of answers regarding why we have been excluded from procurement activity, when activity will resume, and who will be responsible for issuing purchase orders moving forward.

I understand that the Board may not be aware of the devastating impact that the current ERP migration is having on small Pennsylvania-owned businesses, such as myself. Our program and the direct-to-store delivery option appear to have been forsaken by the operations team and by the Oracle consultants under their direction. I also understand that Limited Distillers participating in PA Preferred make up only a fraction of a percent of the hundreds of millions of dollars in revenue which PLCB oversees. Therefore, one might conclude that it is reasonable to prioritize small businesses last. But please understand that Brown-Forman and Beam-Suntory and E&J Gallo will all be fine after these ERP-related delays and the resulting procedural gaps, while my small business and other small Pennsylvania-owned businesses are being devastated by the unnecessary restriction of procurement activity. While the ERP migration is understandably a large undertaking and while our exclusion from procurement activity may be an unintended consequence of this undertaking, it is nonetheless crippling.

PA Preferred is a success. Moreover, it is vital, especially for small Pennsylvania-owned businesses, as well as for consumers in search of quality, variety, value, and local branding.

I look forward to resuming activities as soon as this week with your support. Thank you.