PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

Watch the video recording.

WEDNESDAY, MARCH 22, 2023

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Tim Holden, Chairman Mary Isenhour, Board Member Randy Vulakovich, Board Member Michael Demko, Executive Director Michael Vigoda, Board Secretary Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Accounting & Purchasing

Office of Retail Operations
Bureau of Product Selection
Financial Report
Other Issues

PUBLIC MEETING - 11:00 A.M

Pledge of Allegiance to the Flag

Board Secretary Michael Vigoda indicated that a quorum of the Board was present and Chairman Holden called the meeting to order.

OLD BUSINESS Secretary Vigoda

A. Motion to approve previous Board Meeting Minutes of the March 1, 2023 meeting.

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve previous Board Meeting

Minutes.

PUBLIC COMMENT

None

NEW BUSINESS

(1) Las Bugambilias, Inc.

146-148 South Street Philadelphia, Pennsylvania 19147-2415 Restaurant Liquor License No. R-5588 LID 59322, Docket No. 221000877 (Philadelphia County) Proposal to Allow for the Renewal of the Liquor License

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Member Isenhour indicated that the Board had previously disapproved renewal of the license because of tax clearance issues. She then explained that the tax clearance matter had been settled.

Board Decision: Unanimously agreed (3-0 vote) to allow for the renewal of the

license.

(2) Christopher R. Yerger

ALJ Appeal

t/a Still Playin

655 Route 61

Orwigsburg, PA 17961-2231 License No. R-10301/LID 96635

Citation No. 21-0219

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(3) Christopher R. Yerger

ALJ Appeal

t/a Still Playin

655 Route 61

Orwigsburg, PA 17961-2231 License No. R-10301/LID 96635

Citation No. 21-0302

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(4) Christopher R. Yerger

ALJ Appeal

t/a Still Playin 655 Route 61

Orwigsburg, PA 17961-2231

License No. R-10301/LID 96635

Citation No. 21-0401

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(5) Christopher R. Yerger

ALJ Appeal

ALJ Appeal

t/a Still Playin 655 Route 61

Orwigsburg, PA 17961-2231 License No. R-10301/LID 96635

Citation No. 21-0530

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(6) Christopher R. Yerger

t/a Still Plavin

655 Route 61

Orwigsburg, PA 17961-2231 License No. R-10301/LID 96635

Citation No. 19-0943C

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(7) CDAX, Inc. ALJ Appeal

t/a Keystone Motel

4880 West Lincoln Highway Parkesburg, PA 19365-0501 License No. H-5815/LID 61324

Citation No. 21-0717

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(8) Cala Lily, Inc.

ALJ Appeal

t/a Cala Lily Cafe

500 Grandview Crossing Drive Suite 20 Gibsonia, PA 15044 License No. R-6709/LID 47269 Citation No. 21-0183

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to affirm the ALJ's decision and

remand the case to the ALJ to ensure compliance.

(9) Brian E. Muck vs PLCB

Settlement of Appeal

Renewal & Validations -

Restaurant

Appeal No. 31029

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Chief Counsel Rodrigo Diaz indicated that discussion of this agenda item would need to be very limited since it involved a personnel matter. He subsequently affirmed that the proposal before the Board would resolve the appeal.

Board Decision: Unanimously agreed (3-0 vote) to settle the matter.

From the Bureau of Licensing Tisha Albert, Director of Regulatory Affairs

Andrew Stuffick, Director, Bureau of Licensing

(1) Iaccarino, Inc.

t/a Dino's Wings & Things

R-15797 (LID No. 67863) Case No. 22-9018

5306 Allentown Pike Muhlenberg Township Temple, Berks County

Motion Made: Board Member Isenhour

After Board Member Isenhour noted compliance issues involving other agencies, Chairman Holden asked if there was anyone representing Iaccarino, Inc. who wished to be recognized. There was no response.

Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to refuse the renewal.

(2) Last Minit Mart, Inc. t/a Last Minit Mart #12

R-2945 (LID No. 96604) Case No. 22-9112

1010 Wilmington Road New Castle, Lawrence County Appointment of Manager –

Restaurant

HOLD – 1/25/23 SESSION

Board Secretary Vigoda made the following statement regarding this agenda item:

At the session of January 25, 2023, the Board put the subject application for appointment of manager filed in conjunction with Restaurant Liquor License R-2945 on hold.

In the meantime, the manager application reflecting the appointment of Marcus R. Schultz has been withdrawn on January 26, 2023. Therefore, no decision by the Board is needed.

(3) Priya Foods, LLC

t/a Friendly Food Mart II R-18965 (LID No. 108072) Case No. 22-9022 3 Stock Street

Nesquehoning, Carbon County

"Intermunicipal" Double Transfer

& Request for Interior Connections with Another Business – Restaurant

Motion Made: Board Member Isenhour

Chairman Holden asked if there was anyone representing Priya Foods, LLC who wished to be recognized. There was no response.

Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to refuse the transfer.

(4) Ripleigh's, LLC t/a Ripleigh's Creamery

(LID No. 113854) 200 South 4th Street McSherrystown, Adams County New & Request for an Interior Connection with Other Businesses

Limited Distillery

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the new limited distillery

license and request for interior connection with other businesses.

(5) The Woodbine Club

CC-6179 (LID No. 98053) Case No. 21-9039 1637-39 East Passyunk Avenue

Philadelphia, Philadelphia County

Double Transfer - Catering Club

Motion Made: Board Member Isenhour

Chairman Holden asked if there was anyone representing The Woodbine Club who wished to be recognized. There was no response.

Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to refuse the transfer.

(6) Post 162 A.M.D.G. Catholic War Veterans of Philadelphia, PA

Stipulation – Catering Club

CC-6179 (LID No. 2794) 9859 Bustleton Avenue Philadelphia, Philadelphia County (Citation Nos. 13-2306 & 16-0826)

Board Secretary Vigoda indicated that the above agenda item was rendered moot upon the refusal of the transfer involving The Woodbine Club.

(7) 205-209 LL, LLC

Renewal – District 10

R-6753 (LID No. 80701) Case No. 205-09 Race St #102 Philadelphia, Philadelphia County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to hold for an amended conditional

licensing agreement.

(8) 562-66 South 19th, Inc.

Renewal – District 2

t/a Double D Neighborhood Bar & Grill

R-5634 (LID No. 38818) Case No. 2022-38818 **HOLD 1/11/23 SESSION**

562-66 S 19th St

Harrisburg, Dauphin County

Board Secretary Vigoda indicated that Attorney Frank Sluzis wished to speak about this agenda item.

Attorney Sluzis provided the license number of R-5634 for the record as it was not indicated on the Board Agenda.

Attorney Sluzis stated that his client had been operating under a conditional licensing agreement with relatively stringent requirements pertaining to security personnel prior to restrictions related to the COVID-19 disaster emergency becoming effective. He continued presenting his client's operational history, including the fact that a single citation related to the COVID-19 disaster emergency had been issued, until Chief Counsel Diaz interjected a reminder to all those present that a public hearing regarding this matter had already taken place.

After Chairman Holden attempted to seek clarification with regard to the types of restrictions to which Mr. Sluzis's client might adhere, Chief Counsel Diaz advised the Board that Attorney Sluzis was essentially requesting that his client's license be renewed with a conditional licensing agreement which would be less restrictive than the existing agreement. Chief Counsel Diaz then explained that, in addition to refusing or approving the renewal along with a potential conditional licensing agreement amendment, the Board could decide to hold a decision regarding the matter in abeyance.

Chairman Holden indicated that he personally would be unlikely to approve renewal with fewer restrictions in this situation. He then made a motion to put this matter on hold if Mr. Sluzis was willing to submit the conditions his client would accept in writing. Board Member Isenhour expressed sentiments similar to those of Chairman Holden with regard to the possibility of fewer restrictions and also stated that negotiation of conditions should take place outside of the meeting.

Motion Made: Chairman Holden
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(9) 2729, Inc. Renewal – District 10

E-283 (LID No. 47820) Case No. 2020-47820 2729 W Girard Ave Philadelphia, Philadelphia County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

(10) Almost Home In Nanty Glo, LLC Renewal – District 5

R-2426 (LID No. 97739) Case No. 2021-97739

997 1st St HOLD 3/1/23 SESSION

Nanty Glo, Cambria County

Conditional Licensing

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(11) Barking Shark, Inc.

Renewal – District 5

t/a Barking Shark

R-6594 (LID No. 61882) Case No. 2021-61882

616 North Ave

Millvale

Pittsburgh, Allegheny County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(12) Bartonsville Inn & Suites, LLC

Renewal – District 9

t/a Hampton Inn & Suites

H-6481 (LID No. 71397) Case No. 2021-71397

700 Commerce Blvd Stroud Township

Stroudsburg, Monroe County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to hold.

(13) Chun 7129, Inc.

Renewal – District 10

E-3858 (LID No. 62091) Case No. 2020-62091

2501 W Sterner St

Philadelphia, Philadelphia County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

(14) David M Foradori

Renewal – District 7

t/a Main Street Bar

R-13508 (LID No. 49716) Case No. 2021-49716

301 Main St

Reynoldsville, Jefferson County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

(15) Falkers, LLC Renewal – District 5

t/a Falker Tavern

R-14355 (LID No. 72475) Case No. 2021-72475 **HOLD - 6/22/22 SESSION**

415 St Clair Avenue

Clairton, Allegheny County Conditional Licensing

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(16) Italian-American Club of Olyphant PA Renewal – District 9

C-2881 (LID No. 1430) Case No. 2021-1430

101 Garfield Ave

Olyphant, Lackawanna County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

(17) **J B Beer Distributor, Inc.** Renewal – District 6

t/a Carmichaels Beer Distributor

D-3967 (LID No. 58463) Case No. 2022-58463 **HOLD 3/1/23 SESSION**

558 Rte 88

Carmichaels, Greene County Conditional Licensing

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(18) Legends Valley at Best Station Hotel, LLC Renewal – District 4

H-4784 (LID No. 96616) Case No. 2022-96616

4425 Best Station Rd HOLD 1/11/23 SESSION

Washington Township

Slatington, Lehigh County Conditional Licensing

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(19) SAP Investments, LLC

R-12916 (LID No. 72725) Case No. 2022-72725

591 Perry Rd

Perryopolis, Fayette County

Renewal – District 4

HOLD 3/1/23 SESSION

Conditional Licensing

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(20) Schwab Enterprises, Inc.

t/a Oklahoma Inn

R-8814 (LID No. 64036) Case No. 2022-64036

1544 Hancock Ave

Oklahoma

Apollo, Westmoreland County

Renewal – District 6

HOLD 1/25/23 SESSION

Conditional Licensing

Renewal – District 7

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(21) Sugar Lake Hotel and JI's Place, LLC

t/a Sugar Lake Hotel

H-44164 (LID No. 100555) Case No. 2021-100555

7308 Sugar Lake Rd Wayne Township

Cochranton, Crawford County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

(22) Tomato Bar, Inc.

t/a Tomato Bar

R-13103 (LID No. 66378) Case No. 2022-66378

7 Tomato Festival Dr

Pittston, Luzerne County

Renewal – District 8

HOLD 3/1/2023 SESSION

Conditional Licensing

Agreement

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a

conditional licensing agreement.

(23) Twinners Table LLC Renewal – District 6

R-17320 (LID No. 83547) Case No. 2022-83547

2001 Main St

Penn Township

Claridge, Westmoreland County Conditional Licensing

Agreement

Renewal – District 7

HOLD 1/11/23 SESSION

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal.

(24) Williamsport Hospitality Group, LLC t/a Clinton Country Club

PGR-277 (LID No. 5357) Case No. 2021-5357

P.O. Box 436

Bald Eagle Township

Lockhaven, Clinton County

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

From the Bureau of Human Resources Jason Lutcavage, Director of Administration Jennifer Haas, Director, Bureau of Human Resources

Personnel Actions

There were 23 personnel actions presented for consideration.

- (1) Grover Behanna Removal
- (2) Cassandra Brockington Removal
- (3) Jennifer Brown Affirm Removal
- (4) Amelia Cason Affirm Removal
- (5) Michael Chernosky Affirm Removal
- (6) DeeAnn Clark Removal
- (7) Dayonna Hall Removal
- (8) Dwayne Hill Affirm Removal
- (9) Frank Jimenez Affirm Removal

- (10) Samirah Johnson Affirm Removal
- (11) Tonna Johnson Affirm Removal
- (12) William Johnson Removal
- (13) Michael Jordan Removal
- (14) Thanga Karunanidhi Affirm Removal
- (15) Jewell Ledbetter Removal
- (16) Christopher Morton Affirm Removal
- (17) Silas Peterson Affirm Removal
- (18) Danna Pollard Removal
- (19) Ryan Signor Removal
- (20) Emma Simon Affirm Removal
- (21) Aaron Stone Affirm Removal
- (22) Harold Williams Affirm Removal
- (23) Jordan Yellenic Removal

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the recommendations from

the Bureau of Human Resources.

Procurement Actions:

(1) **NWOB Snow Removal and Salting Services** – Provide snow plowing, removal, and salting services for the PLCB's eight parking lots.

Provided via IFB #270012 – VENDOR: **Paul A. Carlevale** – TERM: One year for period 5/1/2023 through 4/30/2024 - **\$150,000** estimated cost.

(2) Enterprise Contact Center System – Genesys is the Agency call center provider servicing the internal Help Desk, SO, Consumer Relations, LOOP, and Licensing.

Procured via DGS Contract #4400015717 – VENDOR: Genesys Cloud Services – TERM: One year for period 7/1/2023 through 6/30/2024 - \$176,611.50 estimated cost.

Inter-Agency Charges:

- (1) Integrated Enterprise System (IES) Billing (Job 920) The Executive Office's FY 2022-23 annual billing of \$2,159,325.21 is for the PLCB's estimated share of costs for the Commonwealth's integrated ERP system (SAP). The billing is \$242,762 (+12.7%) more than last year and includes a \$77 thousand credit for the true-up for FY 2021-22 charges.
- (2) Office of Comptroller Operations Billing of \$1,734,803.07 for the second quarter of FY 2022-23 from the Office of Comptroller Operations. The billing for actual October, November and December services was \$86,992.33 less (-4.8%) than the billing for last year's Q2 services. FY 2022-23 YTD billings total \$2.78 million or \$35 thousand (-1.3%) less than last year.
- (3) Office of Administration IT Shared Services Billing of \$516,100 for the FY 2022-23 Q3 estimate for OA's IT Enterprise Technology Essential Services. The PLCB's YTD billings are \$2.14M or \$810K (-27.4%) lower than the last years billings, primarily due the FY 2021-22 true-up credit of \$243 thousand.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the recommendations from

the Bureau of Accounting & Purchasing.

- (1) #0410 Aliquippa Shopping Center, 2719 Brodhead Road, Suite 13, Aliquippa Amendment
- (2) #2107 3760 Market Street, (Hampden Township) Camp Hill Amendment
- (3) #2332 Lawrence Park Shopping Center, 1991 Sproul Road, Broomall Amendment
- (4) #2520 Imperial Point Plaza, 9135 Ridge Road, Girard Amendment
- (5) #2803 Greencastle Market Place, 512 North Antrim Way, Greencastle Amendment
- (6) #4806 34 South Broad Street, Nazareth Amendment
- (7) #4902 The Plaza at Coal Township, 9345 State Route 61, Coal Township Amendment

(8) #9208 – 125 Towne Centre Drive, Ste. 500, Wexford Amendment

(9) #51XX – 2500 Snyder Avenue, Philadelphia (Relocation of Philadelphia Licensee Service Center #5103)

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the recommendations from the

Office of Retail Operations.

From the Bureau of Product SelectionTom Bowman, Director of Product Selection

<u>VENDOR – ITEM NAME</u>

BOARD ACTION REQUESTED

"These items went to Board for the public meeting without pricing"

Various

1. Regular New Items Accepted
Various

2. Regular New Items Accepted Revision
Board 2-8-23

Various

3. Regular New Items Accepted Revision Board
3-1-23

Various

4. Regular PA New Items Accepted
Various

5. Regular Recommended Delist

1. Regular New Items Accepted

| REASON |
|---------------|
| |
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| 18 |
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| The Wine Merchant Ltd | 10 |
|--|---------|
| Kuranui Sauvignon Blanc Marlborough 750 mL | 18 |
| ViVino Selections | |
| Il Casato Red Blend 750 mL | 18 |
| Intuition Cotes du Rhone Red Blend 750 mL | 18 |
| Les Carrieres de Mezy Sancerre Cuvee de la Reserva Sauvignon | 18 |
| Blanc 750 mL | |
| Rose d'Madeleine Rose Red Blend 750 mL | 18 |
| Torre Oria Pinot Noir Rose 750 mL | 18 |
| RECOMMENDED ACTION: We recommend the Board approve this action | |
| 2. Regular New Item Accepted Revision Board 2-8-23 | |
| BRAND NAME AND SIZE | REASON |
| PRICING | |
| Zonin USA Inc | |
| Zonin Prosecco Brut Cuvee 1821 Nonvintage Veneto 187 mL | 18 |
| NOTE: Sent to Board 2-8-23 with incorrect cost | |
| RECOMMENDED ACTION: We recommend the Board approve this action | |
| 3. Regular New Items Accepted Revision Board 3-1-23 | |
| BRAND NAME AND SIZE | REASON |
| RESCIND | |
| Sazerac Company Inc | |
| 99 Pink Lemonade Liqueur 50 mL | 1, 2, 3 |
| Fireball Golf Club Birdie Shot Multipack 10x50 mL | 1, 2, 8 |
| Paul Masson Grande Amber Brandy 50 mL | 1, 2 |
| | |
| NOTE: Sent to board 3-1-23 as new items, should be OTB | |
| RECOMMENDED ACTION: We recommend the Board approve this action | |
| | |
| 4. Regular PA New Item Accepted | |
| BRAND NAME AND SIZE | REASON |
| Rectified Spirits LLC | |

Fishtown Iced Tea Cocktail Cans 4x355 mL

16

RECOMMENDED ACTION: We recommend the Board approve this action

New Items - Recommended Listings

Reason Codes

| 1. | Strong marketing support |
|-----|--|
| 2. | High brand recognition |
| 3. | Line/Size extension of successful brand |
| 4. | Trade up opportunity |
| 5. | Growing category |
| 6. | Growing segment |
| 7. | National rollout |
| 8. | Niche item / Limited distribution |
| 9. | High dollar profit potential |
| 10. | Trade out |
| 11. | High quality for the value |
| 12. | Innovative product/flavor |
| 13. | High sales through other PLCB channels (Luxury, Online, SLO) |
| 14. | Underrepresented category/segment |
| 15. | Hole in selection – consumer/store requests |
| 16. | PA Spirits |
| 17. | PA Wines |
| 18. | Licensee only |

5. Regular Recommended Delist

19. Probationary listing

| BRAND NAME AND SIZE | <u>CODE</u> |
|---|-------------|
| Capital Wine and Spirits | |
| Riunite FruitFreshers Black Cherry 750 mL | 97775 |
| Riunite FruitFreshers Peach Rosehip 750 mL | 97776 |
| Riunite FruitFreshers Strawberry Bellini 750 mL | 97774 |
| Scandalous One Cabernet Noir 750 mL | 97565 |
| Delicato Vineyards LLC | |
| Bota Brick RedVolution 1.5 L | 2069 |
| Eight Oaks Craft Distillery Company | |
| Eight Oaks Farm Distillery Applejack 750 mL | 97831 |
| Monsieur Touton | |
| Chateauvieux Rose d'Anjou 750 mL | 882 |
| North Wales Wines | |
| Gallo Livingston Cellars Merlot 3 L | 5435 |
| Southern Glazers Wine and Spirits of PA | |
| Citra Montepulciano D'Abruzzo 1.5 L | 6762 |
| Gosling's Dark N Stormy Cocktail 4x250 mL Cans | 83738 |
| Sforno Malbec Mendoza 750 mL | 97536 |

Sutter Home Winery

| California Roots Cabernet Sauvignon California 1.5 L | 98804 |
|--|-------|
| California Roots Pinot Grigio California 1.5 L | 98806 |
| California Roots Red Blend California 1.5 L | 98807 |
| California Roots Sauvignon Blanc 1.5 L | 97837 |

The Wine Group

Crafters Union Red Blend Can 375 mL 436

EFFECTIVE DATE: The transference to closeout will become effective April 21, 2023

Motion Made: Board Member Isenhour Seconded: Board Member Vulakovich

Board Decision: Unanimously agreed (3-0 vote) to approve the recommendations from the

Bureau of Product Selection.

FINANCIAL REPORT Michael J. Burns, Comptroller Operations, Office of Budget

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statement of Net Position (Unaudited)

| (Unau | dited) | | | |
|--|--------|------------------|----|------------------|
| 100570 | | January 31, 2023 | | January 31, 2022 |
| <u>ASSETS</u> | | | | |
| Current assets: | | | _ | |
| Cash | \$ | 48,849,207 | \$ | 79,168,754 |
| Investments - short term | | 314,356,648 | | 277,540,219 |
| Accounts and claims receivable, net | | 6,785,585 | | 7,903,189 |
| Due from other funds - Note 9 | | - | | - |
| Merchandise inventories, net | | 208,976,211 | | 197,714,863 |
| Operating supplies | | 431,240 | | 468,126 |
| Prepaid expenses | | 2,376,102 | | 1,169,266 |
| Total current assets | | 581,774,993 | | 563,964,418 |
| Non-current assets: | | | | |
| Non-depreciable capital assets: | | | | |
| Land | | 322,973 | | 322,973 |
| Depreciable or amortizable capital assets: | | | | |
| Building | | 10,820,411 | | 10,711,917 |
| Leasehold improvements | | 209,134 | | 209,134 |
| Machinery and equipment | | 53,954,659 | | 47,677,083 |
| Intangible - internally generated software | | 58,587,903 | | 45,415,065 |
| Intangible - right to use leases - Note 10 | | 375,776,751 | | 351,445,742 |
| Intangible - right to use IT subscriptions - Note 11 | | 20,300,870 | | - |
| Less: accumulated depreciation or amortization | · - | 223,224,011 | - | 150,809,824 |
| Net depreciable or amortizable capital assets | | 296,425,717 | | 304,649,117 |
| Total non-current capital assets | _ | 296,748,690 | | 304,972,090 |
| Total assets | \$ | 878,523,683 | \$ | 868,936,508 |
| Total deferred outflows of resources - Notes 5, 6 | \$ | 174,801,405 | \$ | 194,148,047 |
| LIABILITIES | | | | |
| Current liabilities: | | | | |
| Trade accounts payable | \$ | 344,152,317 | \$ | 298,698,552 |
| Other accounts payable | | 27,045,032 | | 24,126,960 |
| Accrued expenses | | 28,407,698 | | 24,709,788 |
| OPEB - Note 6 | | · · · - | | - |
| Self-insurance, workers' compensation - Note 7 | | 5,038,908 | | 6,298,715 |
| Due to other funds - Note 9 | | 10,114,918 | | 8,477,374 |
| Due to fiduciary funds - Note 9 | | 3,956,488 | | 3,383,815 |
| Due to other governments - Note 9 | | 1,142,134 | | 970,696 |
| Right to use liabilities - Note 10 | | 62,360,800 | | 55,617,644 |
| Total current liabilities | | 482,218,295 | | 422,283,543 |
| Total current habilities | | 402,210,293 | | 422,203,343 |
| Non-current liabilities: | | | | |
| OPEB - Note 6 | | 422,740,000 | | 465,576,000 |
| Self-insurance, workers' compensation - Note 7 | | 45,846,197 | | 62,400,982 |
| Net pension liability - Note 5 | | 381,451,363 | | 472,003,528 |
| Compensated absences - Note 1 | | 26,865,598 | | 25,995,401 |
| Right to use liabilities - Note 10 | | 189,449,675 | | 211,243,863 |
| Total non-current liabilities | | 1,066,352,833 | | 1,237,219,775 |
| Total liabilities | \$ | 1,548,571,128 | \$ | 1,659,503,318 |
| Total deferred inflows of resources - Notes 5, 6 | \$ | 320,318,486 | \$ | 324,074,764 |
| NET POSITION | | | | |
| Net investment in capital assets | \$ | 44,938,215 | \$ | 38,110,583 |
| Deficit | | (860,502,741) | | (958,604,110) |
| Total net position - Note 12 | \$ | (815,564,526) | \$ | (920,493,527) |

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Month Ending January 31, 2023 and January 31, 2022 (Unaudited)

| _ | 2022-23 | | 2021 | 2021-22* | | | |
|---|--------------|-----------------------------------|--------------|-----------------------------------|--|--|--|
| Sales net of taxes | | \$ 171,345,483 | | \$ 158,646,749 | | | |
| Cost of goods sold | | (117,943,640) | _ | (111,128,645) | | | |
| Gross profit from sales | | 53,401,843 | | 47,518,104 | | | |
| Operating (expenses): | | | | | | | |
| Wholesale | (1,642,791) | | (1,795,720) | | | | |
| Retail | (28,783,850) | | (25,913,622) | | | | |
| E-Commerce | (300,388) | | (320,976) | | | | |
| Regulatory | (788,764) | | (781,166) | | | | |
| Enterprise | (8,155,426) | | (5,479,408) | | | | |
| Commonwealth provided services - Note 2 Total | (1,753,743) | (44, 404,060) | (1,418,577) | (25 700 400) | | | |
| | | (41,424,962) 11,976,881 | _ | (35,709,469) | | | |
| Operating profit/(loss) | | 11,976,881 | | 11,606,635 | | | |
| Other operating revenues (expenses): | | | | | | | |
| Enforcement fines | 262,068 | | 76,779 | | | | |
| License fees | 2,482,135 | | 2,558,869 | | | | |
| Miscellaneous income | 408,771 | 0.450.074 | 1,147,479 | 0.700.407 | | | |
| Total | | 3,152,974 | = | 3,783,127 | | | |
| Total operating income/(loss) | | 15,129,855 | | 15,591,762 | | | |
| Miscellaneous revenues (expenses): | 050 447 | | (202.202) | | | | |
| Interest income (expense) Other | 352,417 | | (382,286) | | | | |
| Total | 4,777 | 357,194 | | (382,286) | | | |
| Total | | 337,194 | _ | (302,200) | | | |
| Income/(Loss) before operating transfers | | 15,487,049 | | 15,209,476 | | | |
| Operating transfers out: | | | | | | | |
| PSP enforcement - Note 3 | (2,225,851) | | (2,364,031) | (2,364,031) 12,845,445 | | | |
| Net Income/(Loss) from operations | | 13,261,198 | | 12,845,445 | | | |
| Statutory Transfers: | | | | | | | |
| General fund - Note 4 | - | | - | | | | |
| Drug and alcohol programs - Note 4 Total | - | <u>-</u> | - - | | | | |
| Change in net position | | 13,261,198 | | 12,845,445 | | | |
| **Total net position - beginning 2022-23 Restated - Note 12 | | (000 005 704) | | (000 000 070) | | | |
| Total net position - ending | | (828,825,724) \$ (815,564,526) | _ | (933,338,972) \$ (920,493,527) | | | |
| Total het position - enaing | | ψ (013,304,326) | = | ψ (320,483,327) | | | |
| Liquor tax | 31,997,559 | | 28,661,015 | | | | |
| State Sales Tax | 12,619,574 | | 11,287,229 | | | | |
| Local Tax | 881,079 | ¢ 45 400 040 | 704,130 _ | ¢ 40.650.074 | | | |
| Taxes remitted to Dept.of Revenue PTD | | \$ 45,498,212 | | \$ 40,652,374 | | | |

^{*} Certain amounts presented in prior year data have been reclassified in order to be consistent with the current year's presentation. Such reclassifications did not affect Income after enforcement / before other transfers, Change in net position, or Total net position.

^{**}Beginning Net Position was restated from \$(872,154,418) at June 30, 2022 to \$(871,784,479) at July 1, 2022, a \$369,939 increase, due to the implementation of Governmental Accounting Standards Board Statement No. 96 – Subscription Based Information Technology Agreements.

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Seven Months Ending January 31, 2023 and January 31, 2022 (Unaudited)

| _ | 2022-23 | | 2021-22* | | | |
|---|---------------|----|-----------------|---------------|----|-----------------|
| Sales net of taxes | | \$ | 1,498,499,463 | | \$ | 1,448,548,349 |
| Cost of goods sold | | | (1,058,476,632) | | | (997,348,893) |
| Gross profit from sales | | | 440,022,831 | - | | 451,199,456 |
| Operating (expenses): | | | | | | |
| Wholesale | (12,635,662) | | | (13,020,759) | | |
| Retail | (202,627,814) | | | (185,826,071) | | |
| E-Commerce | (1,810,988) | | | (1,901,817) | | |
| Regulatory | (6,155,432) | | | (5,611,568) | | |
| Enterprise | (51,858,514) | | | (42,149,429) | | |
| Commonwealth provided services - Note 2 | (12,378,722) | _ | | (9,975,014) | | |
| Total | | | (287,467,132) | _ | | (258,484,658) |
| Operating profit/(loss) | | | 152,555,699 | | | 192,714,798 |
| Other operating revenues (expenses): | | | | | | |
| Enforcement fines | 1,027,213 | | | 600,655 | | |
| License fees | 17,658,367 | | | 13,604,263 | | |
| Miscellaneous income | 2,937,553 | | | 3,927,888 | | |
| Total | | _ | 21,623,133 | | | 18,132,806 |
| Total operating income/(loss) | | | 174,178,832 | _ | | 210,847,604 |
| Miscellaneous revenues (expenses): | | | | / · | | |
| Interest income (expense) | 533,575 | | | (2,656,656) | | |
| Other | 60,151 | _ | 500 700 | 46,420 | | (0.040.000) |
| Total | | | 593,726 | - | | (2,610,236) |
| Income/(Loss) before operating transfers | | | 174,772,558 | | | 208,237,368 |
| Operating transfers out: | | | | | | |
| PSP enforcement - Note 3 | (18,552,605) | | (18,552,605) | (17,442,557) | | (17,442,557) |
| Net Income/(Loss) from operations | | | 156,219,953 | _ | | 190,794,811 |
| Statutory Transfers: General fund - Note 4 | (100,000,000) | | | (100,000,000) | | |
| Drug and alcohol programs - Note 4 | - | | | - | | |
| Total | | | (100,000,000) | - | | (100,000,000) |
| Change in net position | | | 56,219,953 | | | 90,794,811 |
| **Total net position - beginning 2022-23 Restated - | | | (074 704 470) | | | (4 044 000 000) |
| Note 12 | | Ф. | (871,784,479) | = | ¢ | (1,011,288,338) |
| Total net position - ending | | \$ | (815,564,526) | = | \$ | (920,493,527) |
| Liquor tax | 268,706,858 | | | 259,672,030 | | |
| State Sales Tax | 105,785,575 | | | 102,200,768 | | |
| Local Tax | 6,793,349 | | | 6,241,311 | | |
| Taxes remitted to Dept.of Revenue YTD | | \$ | 381,285,782 | | \$ | 368,114,109 |

^{*} Certain amounts presented in prior year data have been reclassified in order to be consistent with the current year's presentation. Such reclassifications did not affect Income after enforcement / before other transfers, Change in net position, or Total net position.

^{**}Beginning Net Position was restated from \$(872,154,418) at June 30, 2022 to \$(871,784,479) at July 1, 2022, a \$369,939 increase, due to the implementation of Governmental Accounting Standards Board Statement No. 96 – Subscription Based Information Technology Agreements.

OTHER ISSUES

None

PUBLIC COMMENT

The Board has reserved 10 minutes for public comment.

Patti Smith from Rock the Capital was recognized by the Board to make comment. Ms. Smith presented the Board Members and Chief Counsel Diaz with information on the Sunshine Act and went on to allege that the Board members were not in compliance. Ms. Smith then quoted a portion of the Sunshine Act and then described some examples she believed were not in keeping with the Sunshine Act. Specifically, Ms. Smith again pointed out that when a license is refused, an explanation as to why is not provided. Ms. Smith then again reminded the Board members that if Rock the Capital decides to pursue the matter in court and the Board is found to be in violation, then each Board member would be personally responsible to pay the fine.

In response, Chairman Holden explained that after the last meeting, he instructed Chief Counsel Diaz to thoroughly research the Sunshine Act to ensure the PLCB is in compliance and if not, recommend changes. Chairman Holden then explained that the result of that research determined that the PLCB was in compliance and asked Chief Counsel Diaz to explain further. Chief Counsel Diaz began an attempt to explain an exception in the Sunshine Act before being interrupted by Ms. Smith, who expressed her disagreement with the quasi-judicial exception.

Ms. Smith continued to provide examples of what she interpreted as private deliberation. Ms Smith then interrogated the Board members and Chief Counsel Diaz regarding the requirement to have security personnel at licensed premises. Chief Counsel Diaz explained several times that there is no general requirement at all and decisions to add security personnel is part of a negotiated agreement.

Peter Laurenzano was recognized by the Board to make comment. Mr. Laurenzano asked if it was the opinion of Chief Counsel Diaz that the PLCB was in compliance with the Sunshine Act. Chief Counsel Diaz responded by stating that quasi-judicial deliberations can be held privately, adding that is not his opinion but the opinion of the Pennsylvania Supreme Court. Mr. Laurenzano requested that the Board members be more transparent and have more public deliberation.

Mr. Laurenzano started to comment on his individual situation, to which Chief Counsel Diaz interrupted to let Mr. Laurenzano know his situation could not be discussed because it was currently in active litigation as Mr. Laurenzano had filed an appeal of the Board's decision to the Court of Common Pleas. Mr. Laurenzano then reiterated his request that the Board Members comply with the Sunshine Act.

Representative Morgan Cephas, who was viewing the live stream of the meeting, was recognized by the Board to make comment. Due to technical issues, the call was inaudible and Representative Cephas used the chat function to provide her comments. Representative Cephas shared that several constitutes in the 192nd District have recently contacted her to express their concerns and opposition over a pending license application at Joe's Kwik Marts located at the Speedway Gas Station on City Avenue. This location is directly across the street from dormitories for students at Saint Joseph's University and also directly across the street from a long existing Fine Wine and Good Spirits which sits on the Montgomery County side of City Avenue. Representative Cephas expressed her opposition to this application as well, stating that in order to maintain the safety and quality-of-life of local residents and the students at nearby Saint Joseph's University, it is important that we limit the distribution of alcoholic beverages in this area.

Representative Cephas requested that this application be subject to a public meeting. Representative Cephas also requested for improvements in the way legislator's officers are made aware of applications and transfer requests and for the community to receive notice.

Chairman Holden responded that his assumption is this application is for a license transfer, and part of that process allows for protests to be heard by a hearing must take place before any transfer is approved. Chief Counsel Diaz then went into additional detail about who has the right to protest, and that anyone who files a timely protest gets an opportunity to share what their concerns are at a public hearing.

Chairman Holden then instructed Secretary Vigoda, who also serves as the Director of Legislative and Governmental Affairs, to follow up with Representative Cephas to let her know where this application is in the process and provide information about next steps.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, April 5, 2023 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

Secretary

On a motion by Board Member Isenhour, seconded by Board Member Vulakovich, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST: