

# PENNSYLVANIA LIQUOR CONTROL BOARD

## MEETING MINUTES

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WEDNESDAY, JULY 10, 2024

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA  
MICROSOFT TEAMS MEETING

Tim Holden, Chairman  
Randy Vulakovich, Board Member  
Darrell Clarke, Board Member  
Rodrigo Diaz, Executive Director  
Michael Vigoda, Board Secretary

[Office of Chief Counsel](#)  
[Bureau of Licensing](#)  
[Bureau of Human Resources](#)  
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)  
[Bureau of Product Management](#)  
[Financial Report](#)  
[Other Issues](#)

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### PUBLIC MEETING – 11:00 A.M

**CALL TO ORDER** ..... *Chairman Holden*

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Holden called the meeting to order.

Pledge of Allegiance to the Flag

**OLD BUSINESS**..... *Secretary Vigoda*

A. Motion to approve previous Board Meeting Minutes of the June 26, 2024 meeting.

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to approve previous Board Meeting Minutes.

### ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for “official action” at today’s meeting have been discussed during Executive Sessions held prior to today’s meeting as permitted by the Sunshine Act.

### PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

Constance Rankin addressed the Board regarding the Borough of Bellevue’s application for a municipal noise exemption. She requested that the Board deny the application, citing that the public was not given an opportunity to effectively comment due to an improper notice of the hearing. Ms. Rankin also pointed out that the ordinance lacks an objective standard for determining excessive noise from establishments with

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liquor licenses. She expressed doubt that the Borough intends to enforce any reasonable noise standards and reiterated her desire for the Board to reject the application, calling for a new hearing with proper public notice to gather additional evidence.

Richelle Wimer also spoke to the Board about the Borough of Bellevue’s noise exemption application. She shared her own unresolved noise issues with a neighboring establishment and the lack of assistance from the Bellevue Borough Council. Ms. Wimer criticized the Council for spreading false information about the PLCB's handling of complaints and claimed that the Council and the PLCB had provided inadequate notice of the hearing. She stated that the Council was to notify residents of the hearing by text message, but she learned upon inquiry that the meeting had already occurred. Ms. Wimer urged the Board to refuse the application due to the misinformation, lack of proper hearing notice, and her belief that the Council’s intentions are to act in the best interest of the businesses and not the citizens.

Chairman Holden asked Chief Counsel Jason Worley to provide explanation and context. Mr. Worley clarified the Sunshine Act requirements, which mandate public notification at least 24 hours in advance in a newspaper of general circulation. He stated that the hearing notice was published on June 5, 2024, in the Pittsburgh Courier, with the hearing held on June 12, 2024. He explained that the PLCB typically consults the impacted municipality for the best newspaper for advertisements but cannot control the municipality’s actions to inform residents. Mr. Worley noted that noise exemption petitions are common, with first-time applicants usually granted a one-year exemption. For extensions, municipalities must reapply and go through the same process. He offered to consider recommendations for better newspapers for future notices from both Ms. Rankin and Ms. Wimer.

**NEW BUSINESS**

*From the Office of Chief Counsel..... Jason Worley, Chief Counsel*

- (1) **Lomack, LLC** ALJ Appeal  
t/a Bull Run Tap House Puirseil Irish Pub  
17 South 6<sup>th</sup> Street  
Lewisburg, PA 17837-1813  
License No. R-19810/LID 83132  
Citation No. 23-0231

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to reverse the decision of the ALJ and remand the matter for the imposition of an appropriate penalty as embodied in the draft opinion and order prepared by the Office of Chief Counsel.

- (2) **PJ Enterprises Group, LLC** ALJ Appeal  
799 Dekalb Pike  
Blue Bell, PA 19422-1213  
License No. R-185/LID 50385  
Citation No. 23-0785

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**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to reverse the decision of the ALJ and remand the matter for the imposition of appropriate penalty as embodied in the draft opinion and order prepared by the Office of Chief Counsel.

- (3) **Z Mart, LLC** ALJ Appeal  
t/a Ruyee Restaurant  
506 Mill Street  
Danville, PA 17821-1977  
License No. R-8762/LID 66591  
Citation No. 23-0932

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to reverse the decision of the ALJ and remand the matter for the imposition of appropriate penalty as embodied in the draft opinion and order prepared by the Office of Chief Counsel.

- (4) **Borough of Bellevue** Municipal Petition for Exemption from  
Case No. 24-NE-06 Liquor Code Statute Regarding  
Amplified Sound

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to approve the municipal petition for an exemption from the Liquor Code provisions governing amplified sound for a 1-year period from July 10, 2024, to July 10, 2025.

*From the Bureau of Licensing ..... Tisha Albert, Director of Regulatory Affairs  
Andrew Stuffick, Director, Bureau of Licensing*

- (1) **Mont Joy Restaurant Associates, LLC** Notice of Change in Business  
**t/a Mont Joy Restaurant** Structure – Restaurant  
R-19254 (LID No. 109937) Case No. 24-9002  
2025 West Main Street  
Mount Joy Township  
Mount Joy, Lancaster County

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing agreement.

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- (2) **NNDEV 200, LLC**  
D-509 (LID No. 118002)  
3384 Perry Highway  
Scott Township  
New Castle, Lawrence County
- Double Transfer & Request for  
Interior Connections with Another  
Business – Distributor
- Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to approve the transfer and request for interior connection with another business.
- 
- (3) **Pine St Pub, LLC**  
**t/a Pine St Pub**  
R-9608 (LID No. 118632) Case No. 23-9144  
29 East Pine Street  
P.O. Box 213  
East Union Township  
Sheppton, Schuylkill County
- Person-to-Person Transfer –  
Restaurant
- HOLD – 6/5/24 SESSION**
- Conditional Licensing Agreement**
- Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to approve the transfer with a conditional licensing agreement.
- 
- (4) **Romeos Restaurant, LLC**  
R-12937 (LID No. 103682) Case No. 24-9019  
705 Brushton Avenue  
Pittsburgh, Allegheny County
- Appointment of Manager & Request  
to Retain Other Employment –  
Restaurant
- Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing agreement.
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- (5) **Michael’s Lounge 2, LLC**  
**t/a Michael’s Lounge**  
R-10035 (LID No. 108202) Case No. 2023-108202  
331 singer Avenue  
McKees Rocks, Allegheny County
- Renewal – District 5
- Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing agreement.

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- (6) **Ronald E. Richter** Renewal – District 9  
**t/a Tombstone Inn**  
R-20032 (LID No. 61520) Case No. 2023-61520  
North Branch Township  
Mehoopany, Wyoming County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing agreement.

- (7) **The Ronan Hotel, LLC** Renewal – District 1  
**t/a The Ronan Hotel**  
H-1136 (LID No. 103135) Case No. 2023-103135  
804 North Railroad Avenue  
Portage, Cambria County
- Motion Made:** Board Member Vulakovich
- Chairman Holden asked if there was anyone representing The Ronan Hotel, LLC who wished to address the Board. There was no response.
- Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to refuse the renewal.

- (8) **Rumorz of Greenville, LLC** Renewal – District 7  
**t/a Rumorz**  
R-16934 (LID No. 62849) Case No. 2023-62849  
176-178 Main Street  
Greenville, Mercer County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke
- Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing agreement.

*From the Bureau of Human Resources ..... Jason Lutcavage, Director of Administration  
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

There were 18 personnel actions presented for consideration.

- (1) Eugene Campagna – Removal
- (2) Tyler Cartwright - Removal

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- (3) **Kurt Fisher – Affirm Removal**
- (4) **Nicole Foley – Removal**
- (5) **Michael James - Removal**
- (6) **Tanya Khiencharoen – Removal**
- (7) **Ryan Kopach – Removal**
- (8) **Tara Malone – Affirm Removal**
- (9) **Tyrone Mclean – Affirm Removal**
- (10) **Gary Miles – Affirm Removal**
- (11) **Sophia Miranda – Affirm Removal**
- (12) **Jeffrey Phillips - Removal**
- (13) **Esa Pierre – Affirm Removal**
- (14) **Dale Robinson – Removal**
- (15) **Theodore Street – Removal**
- (16) **Asia Tyus – Affirm Removal**
- (17) **Khiry Williams - Removal**
- (18) **Daphne Wright – Affirm Removal**

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to approve the proposed personnel actions received from the Bureau of Human Resources.

*From the Bureau of Accounting & Purchasing ..... Rodrigo Diaz, Executive Director  
Melinda John, Chief, Purchasing & Contracting Administration  
Ijeoma Ezekoye, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **Hearing Examiner Services Renewal** – Represent the Board in the capacity of a Hearing Examiner for administrative hearings conducted in the Commonwealth of Pennsylvania regarding matters which the Board shall adjudicate as required by law.

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Procured via PO 80001416 Option Year – VENDOR: **John A. Mulroy, Esquire** - Term: One year for the period of 9/1/2024 through 8/31/2025. – **\$150,000.00 estimated cost.**

- (2) **Northwest Office Building Urinal Replacement** – This project is to replace the building’s 19 original urinals due to wear & tear and leakage issues.

Procured via DGS Job Order Contracting Program – VENDOR: **Clark Contractors Inc. and Facility Optimization Solutions LLC DBA FOS of CannonDesign** - **\$65,770.64 estimated cost** – (Clark Contractors Inc. construction cost - \$62,372.87; and FOS of CannonDesign administrative fees - \$3,397.77).

Inter-Agency Charges:

None

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to approve the procurement actions received from the Bureau of Accounting and Purchasing.

*From the Office of Retail Operations..... **Rodrigo Diaz, Executive Director***

- (1) **#0903 – 8794 Easton Road, Ottsville Amendment**
- (2) **#2327 – 789 East Lancaster Avenue, Villanova Amendment**
- (3) **#4502 – Mt. Pocono Village Mall, 3430 Route 940, Mt. Pocono Amendment**
- (4) **#5141 – 4906-08 Baltimore Avenue, Philadelphia Amendment**
- (5) **#5173 – Woodland Village Plaza, 6036 Woodland Avenue, Philadelphia Amendment**
- (6) **#3625 – Centerville Square, 558 Centerville Road, Suite D, Lancaster Exercise Option**
- (7) **#5133 – 401 Franklin Mills Circle, Philadelphia Exercise Option**
- (8) **#6404 – 1199 Texas Palmyra Highway, Honesdale Exercise Option**

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**(9) #6513 – 215 Fifth Street, Avonmore  
Exercise Option**

**Motion Made:** Board Member Vulakovich  
**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to approve the the lease actions received from the Office of Retail Operations.

*From the Bureau of Product Management..... Tom Bowman, Director of Product Management*

**VENDOR – ITEM NAME**

**BOARD ACTION REQUESTED**

“These items went to Board for the public meeting without pricing”

Various  
Various  
Various

1. Regular New Items Accepted
2. Regular PA New Items Accepted
3. Regular Recommended Delist

**1. Regular New Items Accepted**

**BRAND NAME AND SIZE**

**REASON**

**CBL Wine Company LLC**

HER Shiraz Western Cape South Africa

11, 19

**North Wales Wines**

Barefoot Fruitscato Pear Moscato 750 mL

1, 2, 3

**Vintage Imports**

True Myth Cabernet Sauvignon Paso Robles 750 mL

4, 11

RECOMMENDED ACTION: We recommend the Board approve this action

**2. Regular PA Spirits New Items**

**BRAND NAME AND SIZE**

**REASON**

**Allegheny Distilling LLC**

Maggie's Farm Spiced Rum 750 mL

10, 16

**Alloh Distilling LLC**

Holla Espresso Vodka 750 mL

10, 16



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Holla Vanilla Vodka 750 mL 10, 16  
Holla Watermelon Lollipop Vodka 750 mL 10, 16

**Armen's Barrels LLC**

Armen's Barrels Florena Chokko Liqueur 750 mL 16  
Armen's Barrels Florena Latte Liqueur 750 mL 16

**Art in the Age LLC**

Art in the Age Spirits Siege of Wolves Spiced Rum 750 mL 16  
Dunce Straight Bourbon Whiskey 750 mL 16

**Ashlynn Distillery LLC**

Summerseat Crush Variety Pack 12x355 mL Cans 16  
Summerseat Prickly Pear Crush 4x355 mL Cans 16  
Summerseat Tangerine Crush 4x355 mL Cans 16

**Four Birds Distilling Co**

Lake Hour Cocktails 8x355 mL Cans Variety Pack 16  
Lake Hour Watermelon Cucumber Cocktail 4x355mL Cans 16

**KLYR Rum LLC**

KLYR Rum Classics Cocktail 8x355 mL Cans Variety Pack 10, 16  
KLYR Rum Krushers Cocktail 8x355 mL Cans Variety Pack 10, 16

**McLaughlin Distillery**

McLaughlin Distillery Baby Face Plummer Root Beer 10, 16  
Moonshine 750 mL  
McLaughlin Distillery Black Cherry Moonshine 750 mL 10, 16  
McLaughlin Distillery Cranberry Moonshine 750 mL 16

**Mermaid Spirits LLC**

Mermaid Spirits Besote Cinnamon Whiskey 750 mL 16  
Mermaid Spirits Cooler Tea Iced Tea and Vodka 4x355ml Cans 16  
Mermaid Spirits DB Johnston Honey Flavored Whiskey 750 mL 16  
mL

**Millstone Spirits Group LLC**

Escape Goat Vodka Seltzer 8X355ml Cans Variety Pack 10, 16  
Faber Blue Curaco Liqueur 750 mL 16  
Faber Melon Liqueur 750 mL 16  
Faber Raspberry Schnapps 750 mL 16  
Faber Sour Grape Schnapps 750 mL 16

**Ponfeigh Distillery LLC**

Ponfeigh Distillery Westsylvania Straight Rye Whiskey 750 mL 16

**RJ Fries Enterprises LLC**

1776 Bourbon 750 mL 16  
Juan Pistolas Paloma Tequila Seltzer 4X355 mL Cans 16

RECOMMENDED ACTION: We recommend the Board approve this action

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**New Items – Recommended Listings**

**Reason Codes**

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits
17. PA Wines
18. Licensee only
19. Probationary listing

**3. Regular Recommended Delist**

<b><u>BRAND NAME AND SIZE</u></b>	<b><u>CODE</u></b>
<b><u>Allegheny Distilling LLC</u></b>	
Maggie's Farm Rum Old Fashioned Cocktail 750 mL	97900
<b><u>Alloh Distilling LLC</u></b>	
Holla Cherry Vodka 750 mL	98199
Holla Lemon's End Vodka 750 mL	35114
Holla Paw Paw Vodka 750 mL	98391
<b><u>Four Birds Distilling</u></b>	
Four Birds Craft Mojito Cocktail 4x355 mL Cans	96207
Four Birds Craft Moscow Mule 4x355 mL Cans	96208
Four Birds Craft Orange Crush 4x355 mL Cans	96209
<b><u>Holy Water Distillery LLC</u></b>	
Crostwater Crostfire Cinnamon Whiskey 750 mL	97573
Crostwater Premium Crafted Aged Rum 750 mL	98208
Crostwater Premium Crafted Gin 750 mL	98205
Crostwater Premium Crafted Rum 750 mL	98207
Crostwater Premium Crafted Spiced Rum 750 mL	98204
<b><u>KLYR Rum LLC</u></b>	
KLYR Krush Cocktail 4x355 mL Cans	96218

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KLYR Water Cocktail 4x355 mL Cans 96219

**Majestic Wine and Spirits**

Stationmaster Cabernet Sauvignon Alexander Valley 750 mL 98900

**McLaughlin Distillery**

Hokie Pokie Pineapple Lime Moonshine 98270

Sewickley Vodka 98273

**Millstone Spirits Group LLC**

Escape Goat Seltzer 4x355 mL Variety Pack 97436

EFFECTIVE DATE: The transference to closeout will become effective August 9, 2024

**Motion Made:** Board Member Vulakovich

**Seconded:** Board Member Clarke

**Board Decision:** Unanimously agreed (3-0 vote) to approve the recommendations received from the Bureau of Product Management.

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**FINANCIAL REPORT ..... Michael J. Burns, Comptroller Operations, Office of Budget**

**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statement of Net Position  
(Unaudited)**

	<u>April 30, 2024</u>	<u>April 30, 2023</u>
<b><u>ASSETS</u></b>		
Current assets:		
Cash	\$ 61,036,873	\$ 54,669,764
Investments - short term	188,999,932	237,956,042
Accounts and claims receivable, net	6,404,826	6,073,645
Due from other funds - Note 9	-	-
Merchandise inventories, net	198,219,245	204,147,900
Operating supplies	1,240,476	814,400
Prepaid expenses	<u>2,043,734</u>	<u>2,197,065</u>
Total current assets	<u>457,945,086</u>	<u>505,858,816</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	322,973	322,973
Depreciable or amortizable capital assets:		
Building	10,940,265	10,820,411
Leasehold improvements	209,134	209,134
Machinery and equipment	51,337,589	54,758,363
Intangible - internally generated software	82,252,936	64,872,893
Intangible - right to use leases - Note 10	444,178,061	385,814,525
Intangible - right to use IT subscriptions - Note 11	16,337,949	20,300,870
Less: accumulated depreciation or amortization	<u>302,505,598</u>	<u>241,411,703</u>
Net depreciable or amortizable capital assets	<u>302,750,336</u>	<u>295,364,493</u>
Total non-current capital assets	<u>303,073,309</u>	<u>295,687,466</u>
Total assets	<u>\$ 761,018,395</u>	<u>\$ 801,546,282</u>
Total deferred outflows of resources - Notes 5, 6	\$ 248,485,528	\$ 170,707,005
<b><u>LIABILITIES</u></b>		
Current liabilities:		
Trade accounts payable	\$ 288,575,021	\$ 319,950,542
Other accounts payable	13,465,670	22,812,700
Accrued expenses	23,316,316	20,273,693
OPEB - Note 6	-	-
Self-insurance, workers' compensation - Note 7	4,795,551	5,038,908
Due to other funds - Note 9	9,257,474	9,189,624
Due to fiduciary funds - Note 9	3,052,147	2,329,919
Due to other governments - Note 9	856,044	685,571
Right to use liabilities - Note 10	62,228,158	62,740,534
Total current liabilities	<u>405,546,381</u>	<u>443,021,491</u>
Non-current liabilities:		
OPEB - Note 6	333,844,000	418,705,000
Self-insurance, workers' compensation - Note 7	48,295,622	47,346,197
Net pension liability - Note 5	583,930,330	386,767,963
Compensated absences - Note 1	24,484,695	26,865,598
Right to use liabilities - Note 10	175,196,050	184,274,582
Total non-current liabilities	<u>1,165,750,697</u>	<u>1,063,959,340</u>
Total liabilities	<u>\$ 1,571,297,078</u>	<u>\$ 1,506,980,831</u>
Total deferred inflows of resources - Notes 5, 6	\$ 227,284,426	\$ 287,543,486
<b><u>NET POSITION</u></b>		
Net investment in capital assets	\$ 65,649,101	\$ 48,672,350
Deficit	<u>(854,726,682)</u>	<u>(870,943,380)</u>
Total net position - Note 12	<u>\$ (789,077,581)</u>	<u>\$ (822,271,030)</u>

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**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For the Month Ending April 30, 2024 and April 30, 2023  
(Unaudited)**

	<u>2023-24</u>	<u>2022-23</u>
Sales net of taxes	\$ 196,914,640	\$ 197,880,445
Cost of goods sold	<u>(132,367,532)</u>	<u>(133,287,657)</u>
Gross profit from sales	64,547,108	64,592,788
Operating (expenses):		
Wholesale	(2,119,187)	(1,572,881)
Retail	(34,838,275)	(26,621,789)
E-Commerce	(221,607)	(200,022)
Regulatory	(1,260,656)	(762,228)
Enterprise	(8,786,238)	(5,707,855)
Commonwealth provided services - Note 2	<u>(1,385,738)</u>	<u>(1,592,779)</u>
Total	<u>(48,611,701)</u>	<u>(36,457,554)</u>
Operating profit/(loss)	15,935,407	28,135,234
Other operating revenues (expenses):		
Enforcement fines	25,438	151,724
License fees	2,841,904	2,989,963
Miscellaneous income	<u>212,420</u>	<u>372,825</u>
Total	<u>3,079,762</u>	<u>3,514,512</u>
Total operating income/(loss)	19,015,169	31,649,746
Miscellaneous revenues (expenses):		
Interest income (expense)	499,656	747,143
Other	<u>-</u>	<u>-</u>
Total	<u>499,656</u>	<u>747,143</u>
Income/(Loss) before operating transfers	19,514,825	32,396,889
Operating transfers out:		
PSP enforcement - Note 3	(2,375,478)	(2,627,411)
<b>Net Income/(Loss) from operations</b>	<b><u>17,139,347</u></b>	<b><u>29,769,478</u></b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	17,139,347	29,769,478
**Total net position - beginning - Note 12	<u>(806,216,928)</u>	<u>(852,040,508)</u>
Total net position - ending	<u>\$ (789,077,581)</u>	<u>\$ (822,271,030)</u>
Liquor tax	34,608,192	35,460,309
State Sales Tax	13,715,651	13,970,727
Local Tax	924,657	903,242
Taxes remitted to Dept.of Revenue PTD	<u>\$ 49,248,500</u>	<u>\$ 50,334,278</u>

\*Beginning Net Position was restated from \$(872,154,418) at June 30, 2022 to \$(871,784,479) at July 1, 2022, a \$369,939 increase, due to the implementation of Governmental Accounting Standards Board Statement No. 96 - Subscription Based Information Technology Agreements.

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**Commonwealth of Pennsylvania**  
**Pennsylvania Liquor Control Board**  
**State Stores Fund**  
**Comparative Statements of Revenues, Expenses, and Changes in Net Position**  
**For the Ten Months Ending April 30, 2024 and April 30, 2023**  
**(Unaudited)**

	<u>2023-24</u>	<u>2022-23</u>
Sales net of taxes	\$ 2,117,997,651	\$ 2,082,695,779
Cost of goods sold	<u>(1,438,933,081)</u>	<u>(1,455,997,764)</u>
Gross profit from sales	679,064,570	626,698,015
Operating (expenses):		
Wholesale	(25,500,106)	(17,676,085)
Retail	(347,263,394)	(283,655,009)
E-Commerce	(1,997,234)	(2,624,195)
Regulatory	(12,167,818)	(8,525,733)
Enterprise	(91,871,885)	(70,298,010)
Commonwealth provided services - Note 2	<u>(15,817,694)</u>	<u>(17,443,449)</u>
Total	<u>(494,618,131)</u>	<u>(400,222,481)</u>
Operating profit/(loss)	184,446,439	226,475,534
Other operating revenues (expenses):		
Enforcement fines	984,959	1,448,828
License fees	27,967,975	26,708,795
Miscellaneous income	<u>2,024,071</u>	<u>4,142,467</u>
Total	<u>30,977,005</u>	<u>32,300,090</u>
Total operating income/(loss)	215,423,444	258,775,624
Miscellaneous revenues (expenses):		
Interest income (expense)	9,835,624	2,920,958
Other	<u>17,008</u>	<u>51,298</u>
Total	<u>9,852,632</u>	<u>2,972,256</u>
Income/(Loss) before operating transfers	225,276,076	261,747,880
Operating transfers out:		
PSP enforcement - Note 3	(27,896,213)	(27,134,431)
<b>Net Income/(Loss) from operations</b>	<b><u>197,379,863</u></b>	<b><u>234,613,449</u></b>
Statutory Transfers:		
General fund - Note 4	(185,100,000)	(185,100,000)
Drug and alcohol programs - Note 4	-	-
Total	<u>(185,100,000)</u>	<u>(185,100,000)</u>
Change in net position	12,279,863	49,513,449
**Total net position - beginning 2022-23 - Note 12	<u>(801,357,444)</u>	<u>(871,784,479)</u>
Total net position - ending	<u>\$ (789,077,581)</u>	<u>\$ (822,271,030)</u>
Liquor tax	372,819,049	373,530,565
State Sales Tax	147,316,816	147,111,440
Local Tax	9,905,689	9,521,028
Taxes remitted to Dept.of Revenue PTD	<u>\$ 530,041,554</u>	<u>\$ 530,163,033</u>

\*Beginning Net Position was restated from \$(872,154,418) at June 30, 2022 to \$(871,784,479) at July 1, 2022, a \$369,939 increase, due to the implementation of Governmental Accounting Standards Board Statement No. 96 - Subscription Based Information Technology Agreements.

Note: Board Minutes are not officially approved until all required signatures are affixed.

**OTHER ISSUES**

None presented.

**PUBLIC COMMENT**

The Board reserved 10 minutes for public comment.

No public comments were offered.

**NEXT BOARD MEETING**

**The next meeting of the PLCB will be a formal meeting on Wednesday, July 31, 2024 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.**

**ADJOURNMENT**

On a motion by Board Member Vulakovich and seconded by Board Member Clarke, the meeting was adjourned.

The foregoing actions are hereby officially approved.

\_\_\_\_\_  
Chairman

\_\_\_\_\_  
Member

\_\_\_\_\_  
Member

ATTEST:

\_\_\_\_\_  
Secretary