PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

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WEDNESDAY, MAY 1, 2024

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Tim Holden, Chairman Randy Vulakovich, Board Member Darrell Clarke, Board Member Rodrigo Diaz, Executive Director Michael Vigoda, Board Secretary Office of Chief Counsel Bureau of Licensing Bureau of Human Resources Bureau of Accounting & Purchasing Office of Retail Operations Bureau of Product Management Financial Report Other Issues

PUBLIC MEETING - 11:00 A.M

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Interim Chairman Clarke called the meeting to order.

Pledge of Allegiance to the Flag

A. Motion to approve previous Board Meeting Minutes of the April 10, 2024 meeting.

| Motion Made: | Board Member Vulakovich |
|-----------------|--|
| Seconded: | Interim Chairman Clarke |
| Board Decision: | Unanimously agreed (2-0 vote) to approve previous Board Meeting Minutes. |

ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for "official action" at today's meeting have been discussed during Executive Sessions held prior to today's meeting as permitted by the Sunshine Act.

PUBLIC COMMENT

The Board has reserved 10 minutes for public comment.

No public comments were offered.

NEW BUSINESS

From the Office of Chief Counsel Jason Worley, Chief Counsel

(1) NI-N-JA, Inc. Request for Recission of Conditional 278 South Main Street Licensing Agreement Slippery Rock, PA 16057-1247 Restaurant Liquor License No. R-7055 LID 59199 Motion Made: **Board Member Vulakovich** Seconded: Interim Chairman Clarke **Board Decision:** Unanimously agreed (2-0 vote) to approve the recission of the conditional licensing agreement. C & Q Tavern, Inc. Request for Recission of Conditional (2) 131 East Water Street Licensing Agreement Lock Haven, PA 17745-1343 Hotel Liquor License No. H-1742 LID 95681 Board Member Vulakovich Motion Made: Seconded: Interim Chairman Clarke **Board Decision:** Unanimously agreed (2-0 vote) to approve the recission of the conditional licensing agreement. (3) Adamovsky Liquid Assets, LLC Resolution of Appeal Pending in the 11 North Sixth Street, P.O. Box 152 Court of Common Pleas of Indiana Indiana, PA 15701-1801 County Restaurant Liquor License No. R-17009 LID 103323 Motion Made: **Board Member Vulakovich** Seconded: Interim Chairman Clarke **Board Decision:** Unanimously agreed (2-0 vote) to resolve the appeal by renewing the license. (4) **Borough of Hellertown** Municipal Petition for Exemption from Case No. 24-NE-05 Liquor Code Statute Regarding **Amplified Sound** Motion Made: **Board Member Vulakovich** Seconded: Interim Chairman Clarke **Board Decision:** Unanimously agreed (2-0 vote) to approve the municipal petition for exemption from Liquor Code statute regarding amplified sound for a three-year period beginning May 1, 2024, through May 1, 2027.

| Tisha Albert, | Director | of Regul | atory Affairs |
|------------------|-----------|----------|---------------|
| Andrew Stuffick, | Director, | Bureau | of Licensing |

| (1) | MB Beer, LLC ID-822 (LID No. 1170 646 Elm Street Tionesta Borough Tionesta, Forest Count | | Person-to-Person Transfer – Importing Distributor HOLD – 2/28/24 SESSION Conditional Licensing Agreement |
|-----|---|---|--|
| | Motion Made: Seconded: | Board Member Vulakovich Interim Chairman Clarke | |
| | Board Decision: | Unanimously agreed (2-0 vote) to licensing agreement. | approve the transfer with a conditional |
| (2) | TJ Warren Associate R-13453 (LID No. 537 74 Warren Street Tunkhannock, Wyomi | 703) Case No. 23-9109 | Request for Hearing After Revocation – Restaurant |
| | Motion Made: | Board Member Vulakovich | |
| | | | asked if anyone in the audience wished Associates, Inc. There was no response. |
| | Seconded: | Interim Chairman Clarke | |
| | Board Decision: | Unanimously agreed (2-0 vote) that | at the license remains revoked. |
| (3) | (3) Tri-State UPA, LLC t/a Hoho's Billiards E-3485 (LID No. 116340) Case No. 23-9077 891 R Eisenhower Boulevard Swatara Township Harrisburg, Dauphin County | | "Intermunicipal" Double Transfer – Eating Place Malt Beverage HOLD 1/24/24 SESSION Conditional Licensing Agreement |
| | Motion Made: Seconded: | Board Member Vulakovich Interim Chairman Clarke | Conditional Exclising Agreenent |

Board Decision: Unanimously agreed (2-0 vote) to approve the transfer with a conditional licensing agreement.

| (4) | 90 Lulay Street Suite 2 Geistown Borough | 5817) Case No. 23-9100 | Person-to-Person Transfer – Restaurant HOLD – 2/14/24 SESSION | |
|------------------------|--|--|---|--|
| | Johnstown, Cambria C | County | Conditional Licensing Agreement | |
| | Motion Made: Seconded: | Board Member Vulakovich Interim Chairman Clarke | | |
| Board Decision: | | Unanimously agreed (2-0 vote licensing agreement. | to approve the transfer with a conditional | |
| (5) | Bourbon At The Mill t/a Bourbon Mill | , LLC | Renewal – District 2 | |
| | | 588) Case No. 2022-98588 HOLD 12/6/23 SESSION County | | |
| | Motion Made: | Board Member Vulakovich | | |
| | | | rke asked if anyone in the audience wished the Mill, LLC. There was no response. | |
| | Seconded: | Interim Chairman Clarke | | |
| | Board Decision: | Unanimously agreed (2-0 vote) to refuse license renewal. | | |
| (6) | Victor A. Gregori, Jr t/a Force Hotel H-2490 (LID No. 3513 Bennetts Valley Highw P.O. Box 154 Jay Township Force, Elk County | 36) Case No. 2023-35136 | Renewal – District 7 | |
| | Motion Made: Seconded: | Board Member Vulakovich Interim Chairman Clarke | | |

Board Decision: Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.

Renewal – District 8 (7) Morgan Hills, Inc. t/a Morgan Hills Golf Course HOLD 1/24/24 SESSION R-19911 (LID No. 51484) Case No. 2022-51484 219 Hunlock Harveyville Road **Conditional Licensing Agreement** Union Township Hunlock Creek, Luzerne County Board Member Vulakovich Motion Made: Seconded: Interim Chairman Clarke Unanimously agreed (2-0 vote) to approve the renewal with a conditional **Board Decision:** licensing agreement. Pizzaioli, Inc Renewal – District 5 (8) t/a Il Pizzaiolo R-8514 (LID No. 48106) Case No. 2023-48106 703 Washington Road Mt. Lebanon Township Pittsburgh, Allegheny County Motion Made: **Board Member Vulakovich** Seconded: Interim Chairman Clarke **Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement. (9) RFG, Inc. Renewal – District 8 t/a Shamrock Grill R-10686 (LID No. 14511) Case No. 2022-14511 HOLD 2/14/24 SESSION 762-764 West 4th Street Williamsport, Lycoming County **Conditional Licensing Agreement** Motion Made: **Board Member Vulakovich** Seconded: Interim Chairman Clarke **Board Decision:** Unanimously agreed (2-0 vote) to approve the renewal with a conditional licensing agreement.

Personnel Actions

There were 28 personnel actions presented for consideration.

- (1) Todd Bennett Affirm Removal
- (2) Kila Brewington Affirm Removal
- (3) James Cain Affirm Removal

- (4) Marvin Dozier Affirm Removal
- (5) Glorimar Flores-Sanabria Affirm Removal
- (6) Terron Freeman Affirm Removal
- (7) Douglas Fuchs Affirm Removal
- (8) Shana Gillcrese Kudrik Removal
- (9) Jennisa Gonzalez Affirm Removal
- (10) Christopher Hamilton Affirm Removal
- (11) Daivonne Jackson Removal
- (12) Tiara Johnson Removal
- (13) Pamela Kleiber Removal
- (14) Randle Mahoney Removal
- (15) Wayne Panzer Removal
- (16) Dylan Pattinson Affirm Removal
- (17) Lydia Pittinger Affirm Removal
- (18) Rachuan Preston Affirm Removal
- (19) Khabeer Rashad Removal
- (20) Rebecca Schmidt Affirm Removal
- (21) Patrick Shields Affirm Removal
- (22) Rahzjanae Soto Affirm Removal
- (23) Carey Stallworth-Johnson Affirm Removal
- (24) Julie Stitt-Ganz Demotion
- (25) Emily Stumpf Affirm Removal
- (26) Dymeir Watts Affirm Removal
- (27) Pamela Wisegarver Removal
- (28) Charles York Affirm Removal

| Motion Made: | Board Member Vulakovich |
|-----------------|--|
| Seconded: | Interim Chairman Clarke |
| Board Decision: | Unanimously agreed (2-0 vote) to approve the proposed personnel actions received from the Bureau of Human Resources. |

Procurement Actions:

(1) Enterprise Contact Center System – Genesys is the Agency call center provider servicing the internal Help Desk, SO, Consumer Relations, LOOP, and Licensing.

Procured via DGS Contract #4400015717 – VENDOR: Genesys Cloud Services – TERM: One year for period 7/1/2024 through 6/30/2025 - \$176,611.50 estimated cost.

(2) Hearing Examiner Services Renewal – Represent the Board in the capacity of a hearing examiner.

Procured via PO 80000760 Option Year – VENDOR: Jodi Isenberg – TERM: One year for period 6/14/2024 through 6/13/2025 - **\$200,000.00 estimated cost.**

Inter-Agency Charges:

- (1) Department of General Services Energy CAP Project Billing of \$56,215.44 to reimburse DGS for their costs related to the Commonwealth's Energy Cap project for FY 2023. The Energy Cap project is a Commonwealth wide project in which DGS is working with Penn State Facilities Engineering Institute (PSFEI) to analyze agency utility costs to look for savings from switching to lower-cost utility providers. The billing is for the PLCB's allocated share for software license fees, maintenance, and project support. The PLCB's billing represented approximately 13.5% of DGS's total billing of \$1.0 million to Commonwealth agencies.
- (2) Integrated Enterprise System (IES) Billing (Job 920) The Executive Office's FY 2023-24 billing of \$1,447,816.46 is for the PLCB's estimated share of costs for the Commonwealth's integrated ERP system (SAP). The billing is \$711,508.76 (-33.0%) less than last year's billing. This year's billing also includes a \$534K credit for the true-up for FY 2022-23 charges.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

| Motion Made: | Board Member Vulakovich |
|-----------------|---|
| Seconded: | Interim Chairman Clarke |
| Board Decision: | Unanimously agreed (2-0 vote) to approve the procurement actions and interagency charges received from the Bureau of Accounting and Purchasing. |

| From the Off | ice of Retail Operation | s |
|--------------|--|--|
| (1) |) #1103 – 910 Philad Amendment | elphia Avenue, Ste. 1, Northern Cambria |
| (2 |) #1515 – Marchwoo Amendment | od Shopping Center, 23 Marchwood Road, Exton |
| (3) |) #1521 – Brandywir Amendment | ne Shopping Center, 1245 Horseshoe Pike, Downingtown |
| (4) |) #5142 – Plaza Ame Amendment | ericana, 2717 North American Street, Philadelphia |
| (5) |) #1706 – 4 A Peeble Exercise Option | s Plaza, Philipsburg |
| (6) |) #9710 – 927-933 No Parking Agreemen | orth Third Street, Harrisburg It |
| | Motion Made: Seconded: | Board Member Vulakovich Interim Chairman Clarke |
| | Board Decision: | Unanimously agreed (2-0 vote) to approve the proposed actions received from the Office of Retail Operations. |

VENDOR – ITEM NAME

BOARD ACTION REQUESTED

"These items went to Board for the public meeting without pricing"

| Various | 1. | Regular New Items Accepted |
|---------|----|----------------------------|
| Various | 2. | Regular Recommended Delist |

| 1. Regular New Items Accepted BRAND NAME AND SIZE | <u>REASON</u> |
|--|---------------|
| Capital Wine and Spirits | |
| Mouton Cadet Mathilde Rose 750 mL | 3,7,10,19 |
| | |
| Mouton Cadet Nathan Sauvignon Blanc 750 mL | 3,7,10,19 |
| Mouton Cadet Pierre Rouge 750 mL | 3,7,10,19 |
| | |
| <u>Majestic W S USA Inc</u> | |
| Nadia Chardonnay 750 mL | 18 |

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

- 1. Strong marketing support
- 2. High brand recognition
- 3. Line/Size extension of successful brand
- 4. Trade up opportunity
- 5. Growing category
- 6. Growing segment
- 7. National rollout
- 8. Niche item / Limited distribution
- 9. High dollar profit potential
- 10. Trade out
- 11. High quality for the value
- 12. Innovative product/flavor
- 13. High sales through other PLCB channels (Luxury, Online, SLO)
- 14. Underrepresented category/segment
- 15. Hole in selection consumer/store requests
- 16. PA Spirits
- 17. PA Wines
- 18. Licensee only
- 19. Probationary listing

BRAND NAME AND SIZE

2. Regular Recommended Delist,

| Bacardi USA Inc | |
|---|-------|
| Dewar's Blended Scotch the Ancestor 12 Year Old 375 mL | 97706 |
| | |
| <u>Constellation Brands</u> Next Round Cocktails Salted Lime Margarita Wine Cocktail 1.5 | 97861 |
| L Box | 77001 |
| Next Round Cocktails Strawberry Lime Rose Sangria Wine | 97862 |
| Cocktail 1.5 L Box Robert Mondavi Private Selection Naturally Sweet Pinot Noir | 96351 |
| 750 mL | |
| | |
| Luxco | |
| El Mayor Tequila Anejo 750 mL | 96080 |
| Majestic W S USA Inc | |
| Rancho La Gloria Strawberry Margarita Wine Cocktail 750 mL | 97184 |
| Rancho La Gloria Green Apple Margarita Wine Cocktail 750 | 96130 |
| mL | |
| Pernod Ricard USA | |
| Absolut Pineapple Martini | 97738 |
| Malibu Watermelon Mojito | 97733 |
| | 2.100 |
| Vivino Selections Inc | |
| Oblivion Zinfandel 750 mL | 97964 |
| | |

CODE

EFFECTIVE DATE: The transference to closeout will become effective May 30, 2024

| Motion Made: | Board Member Vulakovich |
|------------------------|--|
| Seconded: | Interim Chairman Clarke |
| Board Decision: | Unanimously agreed (2-0 vote) to approve the recommendations received from the Bureau of Product Management. |

FINANCIAL REPORT Michael J. Burns, Comptroller Operations, Office of Budget

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statement of Net Position (Unaudited)

| ASSETS | <u> </u> | February 29, 2024 | I | February 28, 2023 |
|---|----------|--|----|--|
| Current assets: Cash Investments - short term Accounts and claims receivable, net | \$ | 65,436,999 274,970,167 7,648,732 | \$ | 49,915,835 294,864,313 6,240,106 |
| Due from other funds - Note 9 Merchandise inventories, net Operating supplies Prepaid expenses | | 139,480,369 1,358,650 2,208,384 | | 210,903,532 927,893 2,618,041 |
| Total current assets | | 491,103,301 | | 565,469,720 |
| Non-current assets: | | | | |
| Non-depreciable capital assets: Land Depreciable or amortizable capital assets: | | 322,973 | | 322,973 |
| Building Leasehold improvements | | 10,935,291 209,134 | | 10,820,411 209,134 |
| Machinery and equipment | | 65,540,683 | | 55,057,373 |
| Intangible - internally generated software Intangible - right to use leases - Note 10 | | 82,252,936 430,820,481 | | 64,593,636 378,650,148 |
| Intangible - right to use IT subscriptions - Note 11 | | 16,337,949 | | 20,300,870 |
| Less: accumulated depreciation or amortization | | 303,687,828 | | 229,623,175 |
| Net depreciable or amortizable capital assets | | 302,408,646 | | 300,008,397 |
| Total non-current capital assets | | 302,731,619 | | 300,331,370 |
| Total assets | \$ | 793,834,920 | \$ | 865,801,090 |
| Total deferred outflows of resources - Notes 5, 6 | \$ | 251,005,328 | \$ | 173,436,605 |
| LIABILITIES | | | | |
| Current liabilities: | | | | |
| Trade accounts payable | \$ | 256,649,382 | \$ | 320,776,645 |
| Other accounts payable | | 16,307,755 | | 24,223,919 |
| Accrued expenses OPEB - Note 6 | | 30,252,388 | | 28,775,721 |
| Self-insurance, workers' compensation - Note 7 | | 4,795,551 | | 5,038,908 |
| Due to other funds - Note 9 | | 8,686,187 | | 10,347,170 |
| Due to fiduciary funds - Note 9 | | 4,745,386 | | 3,843,216 |
| Due to other governments - Note 9 | | 1,293,151 | | 1,165,565 |
| Right to use liabilities - Note 10 Total current liabilities | | <u>62,699,686</u> 385,429,486 | | <u>62,337,481</u> 456,508,625 |
| | | 303,429,400 | | 430,300,023 |
| Non-current liabilities: OPEB - Note 6 | | 350,278,000 | | 421,395,000 |
| Self-insurance, workers' compensation - Note 7 | | 47,295,622 | | 46,346,197 |
| Net pension liability - Note 5 | | 580,977,130 | | 383,223,563 |
| Compensated absences - Note 1 | | 24,484,695 | | 26,865,598 |
| Right to use liabilities - Note 10 | | 172,155,082 | | 187,201,062 |
| Total non-current liabilities | | 1,175,190,529 | | 1,065,031,420 |
| Total liabilities | \$ | 1,560,620,015 | \$ | 1,521,540,045 |
| Total deferred inflows of resources - Notes 5, 6 | \$ | 224,663,426 | \$ | 309,393,486 |
| NET POSITION | | | | |
| Net investment in capital assets | \$ | 67,876,851 | \$ | 50,792,827 |
| Deficit | | (808,320,044) | | (842,488,663) |
| Total net position - Note 12 | \$ | (740,443,193) | \$ | (791,695,836) |

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Month Ending February 29, 2024 and February 28, 2023 (Unaudited)

| | 2023-24 | | | 2022-23 | | |
|---|--------------|----------|-------------------------------|--------------|----------|-------------------------|
| Sales net of taxes | | \$ | 189,302,960 | | \$ | 181,175,358 |
| Cost of goods sold | | • | (132,359,764) | | | (123,423,727) |
| Gross profit from sales | | | 56,943,196 | - | | 57,751,631 |
| Operating (expenses): | | | | | | |
| Wholesale | (2,448,739) | | | (1,693,196) | | |
| Retail | (33,780,694) | | | (25,263,806) | | |
| E-Commerce | (197,294) | | | (320,403) | | |
| Regulatory | (1,174,514) | | | (728,470) | | |
| Enterprise | (13,680,762) | | | (6,461,150) | | |
| Commonwealth provided services - Note 2 | (1,610,023) | - | | (1,720,804) | | (00, 107, 000) |
| Total | | | (52,892,026) | - | | (36,187,829) |
| Operating profit/(loss) | | | 4,051,170 | | | 21,563,802 |
| Other operating revenues (expenses): | | | | | | |
| Enforcement fines | 444 | | | 136,967 | | |
| License fees | 3,260,256 | | | 3,145,337 | | |
| Miscellaneous income | 198,283 | - | 2 450 002 | 520,965 | | 2 202 200 |
| Total | | | <u>3,458,983</u> 7,510,153 | - | | 3,803,269 25,367,071 |
| Total operating income/(loss) | | | 7,510,153 | | | 25,367,071 |
| Miscellaneous revenues (expenses): | | | | | | |
| Interest income (expense) | 1,066,151 | | | 867,658 | | |
| Other | - | - | | - | | |
| Total | | | 1,066,151 | - | | 867,658 |
| Income/(Loss) before operating transfers | | | 8,576,304 | | | 26,234,729 |
| Operating transfers out: | | | | | | |
| PSP enforcement - Note 3 | (3,286,745) | | (3,286,745) | (2,366,039) | | (2,366,039) |
| Net Income/(Loss) from operations | | | 5,289,559 | | | 23,868,690 |
| Statutory Transfers: | | | | | | |
| General fund - Note 4 | - | | | - | | |
| Drug and alcohol programs - Note 4 Total | - | | | - | | - |
| Change in net position | | | 5,289,559 | | | 23,868,690 |
| **Total net position - beginning - Note 12 | | | (745,732,752) | | | (815,564,526) |
| Total net position - ending | | \$ | (740,443,193) | = | \$ | (791,695,836) |
| Liquor tax | 32,597,861 | | | 32,528,063 | | |
| State Sales Tax | 12,912,620 | | | 12,832,308 | | |
| Local Tax | 881,686 | ^ | 40.000.407 | 871,317 | <u>م</u> | 40.004.000 |
| Taxes remitted to Dept.of Revenue PTD | | \$ | 46,392,167 | | \$ | 46,231,688 |

*Beginning Net Position was restated from \$(872,154,418) at June 30, 2022 to \$(871,784,479) at July 1, 2022, a \$369,939 increase, due to the implementation of Governmental Accounting Standards Board Statement No. 96 - Subscription Based Information Technology Agreements.

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Eight Months Ending February 29, 2024 and February 28, 2023 (Unaudited)

| - | 20 | 4 | 2022-23 | | | |
|--|---------------|----|-----------------|---------------|----|-----------------|
| Sales net of taxes | | \$ | 1,717,933,207 | | \$ | 1,679,674,821 |
| Cost of goods sold | | + | (1,168,039,886) | | Ŧ | (1,181,900,358) |
| Gross profit from sales | | | 549,893,321 | - | | 497,774,463 |
| Operating (expenses): | | | | | | |
| Wholesale | (20,809,127) | | | (14,328,857) | | |
| Retail | (278,193,917) | | | (227,891,621) | | |
| E-Commerce | (1,585,722) | | | (2,131,392) | | |
| Regulatory | (9,631,190) | | | (6,883,902) | | |
| Enterprise | (76,936,721) | | | (58,319,664) | | |
| Commonwealth provided services - Note 2 | (12,866,277) | | (100,000,05.1) | (14,099,526) | | (000.054.000) |
| Total | | | (400,022,954) | - | | (323,654,962) |
| Operating profit/(loss) | | | 149,870,367 | | | 174,119,501 |
| Other operating revenues (expenses): | | | | | | |
| Enforcement fines | 697,527 | | | 1,164,180 | | |
| License fees | 21,933,822 | | | 20,803,704 | | |
| Miscellaneous income | 1,537,149 | - | | 3,458,518 | | |
| Total | | | 24,168,498 | - | | 25,426,402 |
| Total operating income/(loss) | | | 174,038,865 | | | 199,545,903 |
| Miscellaneous revenues (expenses): | | | | | | |
| Interest income (expense) | 8,562,581 | | | 1,401,233 | | |
| Other | 17,008 | - | | 60,150 | | |
| Total | | | 8,579,589 | - | | 1,461,383 |
| Income/(Loss) before operating transfers | | | 182,618,454 | | | 201,007,286 |
| Operating transfers out: | (04 704 000) | | (04 704 000) | | | (00.010.010) |
| PSP enforcement - Note 3 | (21,704,203) | | | (20,918,643) | | (20,918,643) |
| Net Income/(Loss) from operations | | | 160,914,251 | | | 180,088,643 |
| Statutory Transfers: | | | | <i></i> | | |
| General fund - Note 4 | (100,000,000) | | | (100,000,000) | | |
| Drug and alcohol programs - Note 4 Total | - | | (100,000,000) | - | | (100,000,000) |
| Change in net position | | | 60,914,251 | | | 80,088,643 |
| **Total net position - beginning 2022-23 - Note 12 | | | (801,357,444) | | | (871,784,479) |
| Total net position - ending | | \$ | (740,443,193) | = | \$ | (791,695,836) |
| Liquor tax | 302,225,655 | | | 301,234,921 | | |
| State Sales Tax | 119,355,749 | | | 118,617,883 | | |
| Local Tax | 8,059,799 | | 100.011.555 | 7,664,666 | • | 107 5 |
| Taxes remitted to Dept.of Revenue PTD | | \$ | 429,641,203 | | \$ | 427,517,470 |

*Beginning Net Position was restated from \$(872,154,418) at June 30, 2022 to \$(871,784,479) at July 1, 2022, a \$369,939 increase, due to the implementation of Governmental Accounting Standards Board Statement No. 96 - Subscription Based Information Technology Agreements.

OTHER ISSUES

The Board may award grants to various entities throughout the Commonwealth for the purpose of reducing underage and dangerous drinking. The Bureau of Alcohol Education is requesting the Board fund up to and not exceed \$4,000,000 for the 2024-2026 grant cycle. The details pertaining to the entities receiving the grants would be disclosed in the future.

| Motion Made: | Board Member Vulakovich |
|-----------------|--|
| Seconded: | Interim Chairman Clarke |
| Board Decision: | Unanimously agreed (2-0 vote) to approve grant funding for the purpose of reducing underage and dangerous drinking up to, and not exceeding, four million dollars (\$4,000,000). |

PUBLIC COMMENT

No public comments were offered.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, May 15, 2024 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.

ADJOURNMENT

On motion by Board Member Vulakovich and seconded by Interim Chairman Clarke, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary