

PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING AGENDA

WEDNESDAY, APRIL 9, 2025
NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA
MICROSOFT TEAMS MEETING

Darrell Clarke, Chairman
Randy Vulakovich, Board Member
Vacant, Board Member
Rodrigo Diaz, Executive Director
Michael Vigoda, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Management](#)
[Financial Report](#)
[Other Issues](#)

Notice: Anyone who wishes to comment on a printed agenda item prior to official action being taken must make that known to the Chairman or the Board Secretary in advance. Board Secretary Michael Vigoda can be reached by phone at 717-787-8896 or email at mvigoda@pa.gov

Details for the Microsoft Teams meeting on April 9, 2025 can be found on the PLCB public website.

EXECUTIVE SESSIONS

In accordance with section 708 of the Sunshine Act, 65 Pa. C.S. § 708, on the morning of and/or the day immediately preceding the Public Meeting set forth herein, the Pennsylvania Liquor Control Board will be holding a closed Executive Session or Sessions in the Northwest Office Building for the following purposes: to discuss personnel matters; to consider the purchase or lease of real property prior to an option being obtained or prior to an agreement of purchase; to consult with its legal counsel regarding litigation and similar issues; to review and discuss agency business, which, if conducted in public, would violate lawful privilege or lead to the disclosure of information confidentially protected by law, including quasi-judicial deliberations; and to engage in non-deliberative informational discussions regarding various actions and other matters which have been approved at previous public meetings.

PUBLIC MEETING – 11:00 A.M

CALL TO ORDER *Chairman Clarke*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Vigoda*

- A. Motion to approve previous Board Meeting Minutes of the March 19, 2025 meeting.
- B. Announcement by the Chairman for Ratification of a Board Action.

The following Board Action approved on March 24, 2025 was decided by Notational Voting after the adjournment of the Board's last public meeting on March 19, 2025.

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

Board Action: At the January 15, 2025, public meeting, the Pennsylvania Liquor Control Board voted to approve a 90-day extension of the current contract with the Philadelphia Police Department to provide police services until March 31, 2025, while a new contract was being negotiated. Those negotiations remain ongoing. Therefore, another 90-day extension is necessary to maintain these services. That would give the PLCB until June 30, 2025, to finalize and approve the new contract, which we believe will include a more prioritized list of stores as well as provide for a more active police presence within those stores. The estimated cost of the contract during the additional extension period is approximately \$250,000.00.

Due to the expiration of the current contract extension before the next scheduled public meeting, a notational vote on this matter was necessary to avoid a lapse in services.

Chairman Clarke and Member Vulakovich agreed (2-0 vote) to grant a 90-day contract extension with the Philadelphia Police Department.

ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for “official action” at today’s meeting have been discussed during Executive Sessions held prior to today’s meeting as permitted by the Sunshine Act.

PUBLIC COMMENT

The Board has reserved 10 minutes for public comment.

NEW BUSINESS

From the Office of Chief Counsel Jason Worley, Chief Counsel

- | | |
|---|---|
| (1) Borough of Coplay
Case No. 25-NE-03 | Municipal Petition for Exemption from
Liquor Code Statute Regarding Amplified
Sound |
| (2) Wiconisco Fire Engine Co. No. 1, Inc.
387 Arch Street
P.O. Box 246
Wiconisco, PA 17097-0246
License No. CC-6245
LID 31872
Citation No. 22-0010 | ALJ Appeal |

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

- | | |
|--|------------------------------|
| (3) Halton Sportsmen’s Club, Inc.
14407 River Road
Sigel, PA 15860-9312
License No. R-18652
LID 81755
Citation No. 23-1090 | ALJ Appeal |
| | |
| (4) Carol A. Mattessich v. PLCB
State Civil Service Commission
Appeal No. 31365 | Appeal to Commonwealth Court |

From the Bureau of Licensing Tisha Albert, Director of Regulatory Affairs
Andrew Stuffick, Director, Bureau of Licensing

- | | |
|--|--|
| (1) Cosimo’s Corner, LLC
R-7810 (LID No. 114922) Case No. 24-9094
400 Ridge Street
Freeland, Luzerne County | Notice of Change in Business
Structure – Restaurant

HOLD 2/5/25 SESSION

Conditional Licensing Agreement |
| | |
| (2) The Crit, LLC
t/a Hotel Crittenden
H-2290 (LID No. 90376) Case No. 24-9107
133 North Main Street
Coudersport, Potter County | Renewal – Hotel |
| | |
| (3) Eagles Home Association of Norristown
CC-46683 (LID No. 1208) Case No. 24-9083
209 Swede Street
Norristown, Montgomery County | Renewal with Notice of Change in
Officers – Catering Club

HOLD 2/5/25 SESSION

Conditional Licensing Agreement |
| | |
| (4) Germantown Bar, LLC
t/a Sugar Stick
R-16648 (LID No. 72268) Case No. 24-9071
5056-60 Germantown Avenue
Philadelphia, Philadelphia County | Requests for Hearing After
Revocation and <i>Nunc Pro Tunc</i> –
Extension of Safekeeping –
Restaurant |

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

- | | |
|--|---|
| <p>(5) Little Mutants Fermentary Company
t/a Mutator
G-52353 (LID No. 113541) Case No. 24-9105
841 North Prince Street
Lancaster, Lancaster County</p> | <p>Renewal – Brewery</p> |
| <p>(6) Saucey’s Lounge, LLC
R-10805 (LID No. 118809) Case No. 24-9113
7224 National Pike
Menallen Township
Uniontown, Fayette County</p> | <p>Person-to-Person & Request for
Dual Employment – Restaurant</p> |
| <p>(7) 740 Lucky, Inc.
R-11447 (LID No. 66150) Case No. 2024-66150
740 South 51st Street
Philadelphia, Philadelphia County</p> | <p>Renewal – District 10

Conditional Licensing Agreement</p> |
| <p>(8) 5136 Torresdale, LLC
R-89 (LID No. 65640) Case No. 2022-65640 & 2024-
65640
2116 East Tioga Street
Philadelphia, Philadelphia County</p> | <p>Renewal – District 10

HOLD 1/15/25 SESSION

Conditional Licensing Agreement</p> |
| <p>(9) BPTYR, LLC
t/a Bull Pen
R-17367 (LID No. 104582) Case No. 2025-104582
207 Jefferson Avenue
Tyrone, Blair County</p> | <p>Renewal – District 1

Conditional Licensing Agreement</p> |
| <p>(10) CJK Market, Inc.
E-4700 (LID No. 56226) Case No. 2023-56226
121 Springton Road
Upper Darby Township
Upper Darby, Delaware County</p> | <p>Renewal – District 11</p> |
| <p>(11) Devil’s Eye Brewing Co, LLC
G-40181 (LID No. 95161) Case No. 2021-95161
9 North US Route 15
Carroll Township
Dillsburg, York County</p> | <p>Renewal – District 12</p> |

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

- | | |
|--|---|
| <p>(12) Devil’s Eye Brewing Co, LLC
GP-40181 (LID No. 95161) Case No. 2021-95161
9 North US Route 15
Carroll Township
Dillsburg, York County</p> | <p>Renewal – District 12</p> |
| <p>(13) Eight Wonders of The Poconos, Inc.
t/a Muller’s Family Restaurant
R-20859 (LID No. 48891) Case No. 2023-48891
5138 Milford Road
Middle Smithfield Township
East Stroudsburg, Monroe County</p> | <p>Renewal – District 9</p> <p>HOLD 2/5/25 SESSION</p> <p>Conditional Licensing Agreement</p> |
| <p>(14) Gingerbread Man of Carlisle, Inc.
R-18753 (LID No. 57218) Case No. 2023-57218 &
2025-57218
Five South Court House Avenue
Carlisle, Cumberland County</p> | <p>Renewal – District 1</p> |
| <p>(15) On The Road Convenience Store, Inc.
D-3542 (LID No. 85211) Case No. 2023-85211
111 Pennsylvania Avenue
Matamoras, Pike County</p> | <p>Renewal – District 9</p> <p>Conditional Licensing Agreement</p> |
| <p>(16) Sanria LLC
t/a Jigger’s
R-4927 (LID No. 62227) Case Nos. 2022-62227 and
2024-62227
5835-5839 Washington Avenue
Export, Westmoreland County</p> | <p>Renewal – District 6</p> <p>HOLD – 2/5/25 SESSION</p> <p>Conditional Licensing Agreement</p> |
| <p>(17) Shana and Frank’s Pub, LLC
R-17780 (LID No. 60110) Case No. 2023-60110
13982 State Route 706
Bridgewater Township
Montrose, Susquehanna County</p> | <p>Renewal – District 9</p> |
| <p>(18) TES LTD
t/a Valley Hotel
H-2620 (LID No. 64209) Case No. 2023-64209
246 Main Street
Mill Hall, Clinton County</p> | <p>Renewal – District 7</p> |

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

*From the Bureau of Accounting & Purchasing Rodrigo Diaz, Executive Director
Tammy Wenrich, Chief, Purchasing & Contracting Administration
Ijeoma Ezekoye, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

(1) Wireless Expansion Project.

PLCB infrastructure team has done an assessment of our wireless network and would like to harden the 200+ smaller stores that only have one access point which would minimize the risk of connectivity issues to SIOCS, Android phones, iPads, etc.

Procured via DGS Contract #4400029660– VENDOR: ePlus Technology Inc - \$249,930.00 estimated cost.

(2) Zebra Printers.

Zebra printers to order for the printing of BOPIS pick up in store and for B2C ship from store label printing.

Procured via DGS Contract #4400017907 – Vendor: CDW - \$315,405.45 estimated cost.

(3) HP Laptops(58)

HP Laptops w/Monitor Dock M K Combo & case. These laptops will be used for new equipment requests that various business areas submit as well and for normal lifecycle replacements of older laptops that are at the end of their lifespan.

Procured via DGS Contract #4400017908 – Vendor: HP SmartStores - \$86,072.00 estimated cost.

(4) OST Staff Aug Renewal.

Onboard two IT Consultants from OST- through Skillnet: Yash Kothanashalli & Mahipal Singh. Effective July 1-December 31, 2025.

Procured via DGS Contract # 4400024749 – OST - \$ 296,210.40 estimated cost.

(5) Listrak Software Renewal.

Listrak currently provide the PLCB the ability to maintain and grow email databases for different departments in the agency.

Procured via DGS Contract # 4400029741 – CDW - \$123,166.02 estimated cost.

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

- (6) **Check Point Firewall Software Renewal** – Renewal for Check Point Enterprise Subscription and Premium Support, which provides software upgrades and allows PLCB to obtain troubleshooting and technical assistance from Check Point Support Center. The Check Point Firewall & IPS (Intrusion Prevention System) systems inspect and filter all network traffic passing between PLCB’s internal networks and COPANet/Internet/Business Partners, allow only necessary traffic to pass, and alert Security & Network staff to possible intrusions. Term: One (1) Year. 07/01/2025-06/30/2026

Procured via DGS Contract 4400029741 - Vendor: CDW LLC - Estimated Cost: \$69,903.60

- (7) **Hearing Examiner Services** – Represent the Board in the capacity of a Hearing Examiner for administrative hearings conducted in the Commonwealth of Pennsylvania regarding matters which the Board shall adjudicate as required by law.

Procured via Sole Source – VENDOR: **Charles M. Gibbs** - TERM: Effective Upon Notice to Proceed for the period of one year - **\$150,000.00 estimated cost.**

- (8) **Hearing Examiner Services** – Represent the Board in the capacity of a Hearing Examiner for administrative hearing conducted in the Commonwealth of Pennsylvania regarding matters which the Board shall adjudicate as required by law.

Procured via Sole Source – VENDOR: **Jodi Isenberg** - TERM: One year for the period of 6/15/2025 through 6/14/2026 - **\$150,000.00 estimated cost.**

- (9) **NWOB Snow Removal and Salting Services** – Provide snow plowing, removal, ad salting services for the PLCB’s eight parking lots.

Procured via Blanket Purchase Agreement (BPA) 70000008, Option Year 2 – VENDOR: **Paul A. Carlevale** – TERM: One year for the period of 5/1/2025 through 4/30/2026 - **\$100,000.00 estimated cost.**

- (10) **ServiceNow Software Licensing** – 61 Customer Service Management Professional licenses and supporting ServiceNow environments to enable the PLCB to establish a customer service ticketing system for four different business areas (Fine Wine & Good Spirits, Wholesale Operations/LOOP support, Special Order and Regulatory/Licensing) to be integrated into existing Genesys call and chat platforms.

Procured via DGS Contract #4400021360 – VENDOR: **Carahsoft Technology Group** – TERM: One year for the period of 5/27/2025 through 5/26/2026 - **\$103,797.60 estimated cost.**

- (11) **Renewal for Contract 20220912 for Services with Deloitte Consulting, LLP, for Production Support and Associated Services for Oracle Cloud Enterprise Resource Planning (ERP) and Oracle Applications** – Engagement to have Deloitte Consulting, LLP, continue to perform the ERP “hypercare” duties (i.e. post-go-live production support and maintenance and associated knowledge transfer) after Oracle’s roll-off.

Procured via PO 80050710 Option 3-Month to RFP Contract 20220912 – VENDOR: **Deloitte Consulting LLP** – TERM: Three (3) months for the period 05/01/2025 through 10/31/2025 – **estimated cost \$1,990,560.00.**

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

Inter-Agency Charges:

- (1) PA Compute Services (PACS)** – Information Technology Services Office PACS billing is \$65,419.00 for the 1st Qtr. (Jul, Aug. and Sep.). The PACS contract has been extended for two (2) years through June 2026.
- (2) Department of General Services (DGS) Vehicle Leases (Job 35)** – The billing of \$56,452.80 for January/2025 to reimburse DGS vehicle leases in accordance with Management Directive 615.3. This billing is for the 101 vehicles leased by the PLCB and includes the monthly lease costs for Telematic (GPS) devices.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

From the Office of Retail Operations..... Rodrigo Diaz, Executive Director

- 1. #0219 – Kennywood Shops, 1326 Hoffman Boulevard, West Mifflin
Amendment**
- 2. #5111 – 3720 Main Street, (Manayunk), Philadelphia
Amendment**
- 3. #5402 – 9 Gold Star Plaza, Route 924, Shenandoah
Amendment**
- 4. #6525 – 6041 State Route 30, Suite 350, Greensburg
Amendment**
- 5. #8294 – 75 Young Street, Suite 101, Hanover Township, Wilkes-Barre
Amendment (Wilkes-Barre Training Academy)**
- 6. #8453/8553 – 990 Briarsdale Road, Harrisburg
Amendment (Reg. 2 Maintenance)**
- 7. #8452/8552 – 990 Briarsdale Road, Harrisburg
Amendment (Reg. 2 Design Shop / Licensing Office)**
- 8. #1523 – The Shoppes at Dilworthtown, 1363 Dilworthtown Road, West Chester
Exercise Option**
- 9. #5126 – The Shops at Brewery Town, 3101 West Girard Avenue, Philadelphia
Exercise Option**
- 10. #8451/8551 – 4714-4750 Wingate Street, Philadelphia
(Reg. 3 Maintenance)**

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

From the Bureau of Product Management.....Megan Painter, Director of Product Management

VENDOR – ITEM NAME

BOARD ACTION REQUESTED

“These items went to Board for the public meeting without pricing”

Various

1. Regular New Items Accepted

Various

2. Regular Recommended Delist

1. Regular New Items Accepted

BRAND NAME AND SIZE

REASON

Q Tonic LLC

Q Mixers Club Soda 6x198 mL

10, 14

Q Mixers Tonic Water 6x198 mL

10, 14

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits
17. PA Wines
18. Licensee only
19. Probationary listing

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

2. Regular Recommended Delist

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>
<u>Diageo Americas Inc</u>	
Baileys Deliciously Light Irish Cream 750 mL	97122
<u>Majestic Wine and Spirits USA</u>	
Luna de Oro Peach Margarita Wine Cocktail 750 mL	726
Nadia Chardonnay 750 mL	100030135
Nadia Pinot Noir Monterey 750 mL	98873
Roger d'Anoia Brut Cava 750 mL	96036
Wellsley Farms Red Blend California	96630
Wellsley Farms Sauvignon Blanc 750 mL	97921
<u>Q Tonic LLC</u>	
Q Tonic Water 4x198 mL	1095
Q Club Soda 4x198 mL	1094
<u>Sazerac Company Inc</u>	
Chi Chi's Long Island Iced Tea Wine Cocktail 187 mL	660
Chi Chi's Margarita Wine Cocktail 187 mL	661
Chi Chi's Peach Margarita Wine Cocktail 187 mL	662
Chi Chi's Pineapple Margarita Wine Cocktail 187 mL	663
Chi Chi's Ruby Red Margarita Wine Cocktail 187 mL	664
Chi Chi's Skinny Margarita Wine Cocktail 187 mL	665
<u>The Wine Group</u>	
Franzia Fruity Red Sangria 3 L	97225

EFFECTIVE DATE: The transference to closeout will become effective April 14, 2025

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

FINANCIAL REPORT *Michael J. Burns, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Position
(Unaudited)**

	<u>November 30, 2024</u>	<u>November 30, 2023</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 81,908,705	\$ 53,200,364
Investments - short term	179,534,332	268,159,799
Accounts and claims receivable, net	1,563,385	7,201,605
Due from other funds - Note 9	-	-
Merchandise inventories, net	268,400,552	208,331,829
Operating supplies	1,033,749	882,361
Prepaid expenses	2,842,535	2,656,486
Total current assets	<u>535,283,258</u>	<u>540,432,444</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	-	322,973
Depreciable or amortizable capital assets:		
Building	2,365,799	10,923,350
Leasehold improvements	209,134	209,134
Machinery and equipment	43,524,303	64,941,844
Intangible - internally generated software	74,049,785	82,252,935
Intangible - right to use leases - Note 10	472,675,014	419,498,193
Intangible - right to use IT subscriptions - Note 11	22,263,779	16,337,949
Less: accumulated depreciation or amortization	<u>330,271,068</u>	<u>283,524,622</u>
Net depreciable or amortizable capital assets	<u>284,816,746</u>	<u>310,638,783</u>
Total non-current capital assets	<u>284,816,746</u>	<u>310,961,756</u>
Total assets	<u>\$ 820,100,004</u>	<u>\$ 851,394,200</u>
Total deferred outflows of resources - Notes 5, 6	\$ 196,845,474	\$ 254,785,028
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 357,211,786	\$ 350,320,769
Other accounts payable	17,297,580	19,153,165
Accrued expenses	29,719,505	30,572,146
OPEB - Note 6	-	-
Self-insurance, workers' compensation - Note 7	4,767,807	4,795,551
Due to other funds - Note 9	9,185,549	7,832,234
Due to fiduciary funds - Note 9	4,028,621	4,199,357
Due to other governments - Note 9	1,183,111	1,231,504
Right to use liabilities - Note 10	64,502,868	62,887,922
Total current liabilities	<u>487,896,827</u>	<u>480,992,648</u>
Non-current liabilities:		
OPEB - Note 6	310,031,000	374,929,000
Self-insurance, workers' compensation - Note 7	44,729,790	45,795,622
Net pension liability - Note 5	546,031,715	576,547,330
Compensated absences - Note 1	26,266,236	24,484,695
Right to use liabilities - Note 10	173,550,068	177,827,146
Total non-current liabilities	<u>1,100,608,809</u>	<u>1,199,583,793</u>
Total liabilities	<u>\$ 1,588,505,636</u>	<u>\$ 1,680,576,441</u>
Total deferred inflows of resources - Notes 5, 6	\$ 197,867,167	\$ 220,731,926
<u>NET POSITION</u>		
Net investment in capital assets	\$ 46,763,810	\$ 70,246,688
Deficit	<u>(816,191,135)</u>	<u>(865,375,827)</u>
Total net position	<u>\$ (769,427,325)</u>	<u>\$ (795,129,139)</u>

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Month Ending November 30, 2024 and November 30, 2023
(Unaudited)**

	2024-25	2023-24
Sales net of taxes	\$ 240,347,149	\$ 233,954,202
Cost of goods sold	<u>(163,488,038)</u>	<u>(158,393,427)</u>
Gross profit from sales	76,859,111	75,560,775
Operating (expenses):		
Wholesale	(2,959,188)	(2,691,648)
Retail	(38,054,622)	(39,955,553)
E-Commerce	(211,078)	(215,312)
Regulatory	(1,354,556)	(1,156,866)
Enterprise	(11,013,475)	(10,005,595)
Commonwealth provided services - Note 2	<u>(2,375,357)</u>	<u>(2,200,202)</u>
Total	<u>(55,968,276)</u>	<u>(56,225,176)</u>
Operating profit/(loss)	20,890,835	19,335,599
Other operating revenues (expenses):		
Enforcement fines	1,395	84,512
License fees	3,026,100	2,761,278
Miscellaneous income	<u>143,201</u>	<u>167,591</u>
Total	<u>3,170,696</u>	<u>3,013,381</u>
Total operating income/(loss)	24,061,531	22,348,980
Miscellaneous revenues (expenses):		
Interest income (expense)	799,524	1,258,885
Other	<u>(28,004)</u>	<u>-</u>
Total	<u>771,520</u>	<u>1,258,885</u>
Income/(Loss) before operating transfers	24,833,051	23,607,865
Operating transfers out:		
PSP enforcement - Note 3	(2,934,409)	(2,744,710)
Net Income/(Loss) from operations	<u>21,898,642</u>	<u>20,863,155</u>
Statutory Transfers:		
General fund - Note 4	(100,000,000)	(100,000,000)
Drug and alcohol programs - Note 4	-	-
Department of Agriculture - Note 4	<u>(2,000,000)</u>	<u>-</u>
Total	<u>(102,000,000)</u>	<u>(100,000,000)</u>
Change in net position	(80,101,358)	(79,136,845)
Total net position - beginning	<u>(689,325,967)</u>	<u>(715,992,294)</u>
Total net position - ending	<u><u>\$ (769,427,325)</u></u>	<u><u>\$ (795,129,139)</u></u>
Liquor tax	42,297,549	41,173,307
State Sales Tax	16,724,328	16,198,842
Local Tax	1,065,822	1,029,604
Taxes remitted to Dept.of Revenue YTD	<u>\$ 60,087,699</u>	<u>\$ 58,401,753</u>

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Five Months Ending November 30, 2024 and November 30, 2023
(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 1,063,941,268	\$ 1,042,495,163
Cost of goods sold	<u>(718,309,944)</u>	<u>(700,220,607)</u>
Gross profit from sales	345,631,324	342,274,556
Operating (expenses):		
Wholesale	(14,674,642)	(12,245,718)
Retail	(190,081,106)	(171,636,566)
E-Commerce	(986,690)	(983,480)
Regulatory	(7,023,034)	(5,918,597)
Enterprise	(47,490,689)	(42,799,235)
Commonwealth provided services - Note 2	<u>(9,769,535)</u>	<u>(8,402,811)</u>
Total	<u>(270,025,696)</u>	<u>(241,986,407)</u>
Operating profit/(loss)	75,605,628	100,288,149
Other operating revenues (expenses):		
Enforcement fines	348,086	515,774
License fees	18,482,705	12,956,979
Miscellaneous income	<u>757,720</u>	<u>894,562</u>
Total	<u>19,588,511</u>	<u>14,367,315</u>
Total operating income/(loss)	95,194,139	114,655,464
Miscellaneous revenues (expenses):		
Interest income (expense)	3,488,310	5,188,208
Other	<u>(433,969)</u>	<u>17,008</u>
Total	<u>3,054,341</u>	<u>5,205,216</u>
Income/(Loss) before operating transfers	98,248,480	119,860,680
Operating transfers out:		
PSP enforcement - Note 3	(16,462,000)	(13,632,375)
Net Income/(Loss) from operations	<u>81,786,480</u>	<u>106,228,305</u>
Statutory Transfers:		
General fund - Note 4	(100,000,000)	(100,000,000)
Drug and alcohol programs - Note 4	-	-
Department of Agriculture - Note 4	(2,000,000)	-
Total	<u>(102,000,000)</u>	<u>(100,000,000)</u>
Change in net position	(20,213,520)	6,228,305
Total net position - beginning	<u>(749,213,805)</u>	<u>(801,357,444)</u>
Total net position - ending	<u><u>\$ (769,427,325)</u></u>	<u><u>\$ (795,129,139)</u></u>
Liquor tax	186,391,182	183,397,340
State Sales Tax	73,787,886	72,272,066
Local Tax	4,795,168	5,057,162
Taxes remitted to Dept.of Revenue YTD	<u>\$ 264,974,236</u>	<u>\$ 260,726,568</u>

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Position
(Unaudited)**

	<u>December 31, 2024</u>	<u>December 31, 2023</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 87,727,866	\$ 93,877,492
Investments - short term	263,483,332	314,207,790
Accounts and claims receivable, net	2,047,361	8,243,413
Due from other funds - Note 9	-	-
Merchandise inventories, net	225,436,305	151,989,580
Operating supplies	875,494	1,901,734
Prepaid expenses	1,955,081	2,049,378
Total current assets	<u>581,525,439</u>	<u>572,269,387</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	-	322,973
Depreciable or amortizable capital assets:		
Building	2,365,799	10,923,350
Leasehold improvements	209,134	209,134
Machinery and equipment	43,518,724	65,140,412
Intangible - internally generated software	74,049,785	82,252,936
Intangible - right to use leases - Note 10	476,526,702	427,511,439
Intangible - right to use IT subscriptions - Note 11	23,148,202	16,337,949
Less: accumulated depreciation or amortization	<u>336,319,274</u>	<u>290,287,003</u>
Net depreciable or amortizable capital assets	<u>283,499,072</u>	<u>312,088,217</u>
Total non-current capital assets	<u>283,499,072</u>	<u>312,411,190</u>
Total assets	<u>\$ 865,024,511</u>	<u>\$ 884,680,577</u>
Total deferred outflows of resources - Notes 5, 6	\$ 197,551,174	\$ 253,525,128
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 368,215,838	\$ 342,828,591
Other accounts payable	9,834,341	18,095,993
Accrued expenses	30,607,213	27,633,636
OPEB - Note 6	-	-
Self-insurance, workers' compensation - Note 7	4,767,807	4,795,551
Due to other funds - Note 9	9,009,660	6,935,990
Due to fiduciary funds - Note 9	4,340,259	3,909,331
Due to other governments - Note 9	1,289,186	1,118,788
Right to use liabilities - Note 10	64,572,985	63,189,868
Total current liabilities	<u>492,637,289</u>	<u>468,507,748</u>
Non-current liabilities:		
OPEB - Note 6	308,556,000	366,712,000
Self-insurance, workers' compensation - Note 7	45,229,790	46,295,622
Net pension liability - Note 5	547,681,115	578,023,930
Compensated absences - Note 1	26,266,236	24,484,695
Right to use liabilities - Note 10	173,290,672	179,348,683
Total non-current liabilities	<u>1,101,023,813</u>	<u>1,194,864,930</u>
Total liabilities	<u>\$ 1,593,661,102</u>	<u>\$ 1,663,372,678</u>
Total deferred inflows of resources - Notes 5, 6	\$ 196,102,467	\$ 222,042,426
<u>NET POSITION</u>		
Net investment in capital assets	\$ 45,635,415	\$ 69,872,639
Deficit	<u>(772,823,299)</u>	<u>(817,082,038)</u>
Total net position	<u>\$ (727,187,884)</u>	<u>\$ (747,209,399)</u>

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Month Ending December 31, 2024 and December 31, 2023
(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 306,078,252	\$ 314,826,885
Cost of goods sold	<u>(207,857,023)</u>	<u>(215,702,925)</u>
Gross profit from sales	98,221,229	99,123,960
Operating (expenses):		
Wholesale	(2,260,997)	(2,763,646)
Retail	(38,860,618)	(36,112,492)
E-Commerce	(247,695)	(238,648)
Regulatory	(1,385,442)	(1,198,159)
Enterprise	(13,011,802)	(11,646,497)
Commonwealth provided services - Note 2	<u>(1,935,907)</u>	<u>(1,376,497)</u>
Total	<u>(57,702,461)</u>	<u>(53,335,939)</u>
Operating profit/(loss)	40,518,768	45,788,021
Other operating revenues (expenses):		
Enforcement fines	191,977	260
License fees	3,303,923	3,136,371
Miscellaneous income	<u>227,934</u>	<u>219,155</u>
Total	<u>3,723,834</u>	<u>3,355,786</u>
Total operating income/(loss)	44,242,602	49,143,807
Miscellaneous revenues (expenses):		
Interest income (expense)	573,145	1,256,978
Other	<u>-</u>	<u>-</u>
Total	<u>573,145</u>	<u>1,256,978</u>
Income/(Loss) before operating transfers	44,815,747	50,400,785
Operating transfers out:		
PSP enforcement - Note 3	(2,576,306) <u>(2,576,306)</u>	(2,481,045) <u>(2,481,045)</u>
Net Income/(Loss) from operations	42,239,441	47,919,740
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Department of Agriculture - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	42,239,441	47,919,740
Total net position - beginning	<u>(769,427,325)</u>	<u>(795,129,139)</u>
Total net position - ending	<u>\$ (727,187,884)</u>	<u>\$ (747,209,399)</u>
Liquor tax	53,762,509	56,405,551
State Sales Tax	21,299,149	22,340,943
Local Tax	1,262,880	1,307,999
Taxes remitted to Dept. of Revenue YTD	<u>\$ 76,324,538</u>	<u>\$ 80,054,493</u>

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Six Months Ending December 31, 2024 and December 31, 2023
(Unaudited)**

	2024-25	2023-24
Sales net of taxes	\$ 1,370,019,520	\$ 1,357,322,048
Cost of goods sold	<u>(926,166,967)</u>	<u>(915,923,532)</u>
Gross profit from sales	443,852,553	441,398,516
Operating (expenses):		
Wholesale	(16,935,639)	(15,009,363)
Retail	(228,941,723)	(207,749,059)
E-Commerce	(1,234,385)	(1,222,128)
Regulatory	(8,408,476)	(7,116,756)
Enterprise	(60,502,491)	(54,445,731)
Commonwealth provided services - Note 2	<u>(11,705,442)</u>	<u>(9,779,308)</u>
Total	<u>(327,728,156)</u>	<u>(295,322,345)</u>
Operating profit/(loss)	116,124,397	146,076,171
Other operating revenues (expenses):		
Enforcement fines	540,063	516,034
License fees	21,786,628	16,093,350
Miscellaneous income	<u>985,654</u>	<u>1,113,717</u>
Total	<u>23,312,345</u>	<u>17,723,101</u>
Total operating income/(loss)	139,436,742	163,799,272
Miscellaneous revenues (expenses):		
Interest income (expense)	4,061,455	6,445,185
Other	<u>(433,969)</u>	<u>17,008</u>
Total	<u>3,627,486</u>	<u>6,462,193</u>
Income/(Loss) before operating transfers	143,064,228	170,261,465
Operating transfers out:		
PSP enforcement - Note 3	(19,038,307)	(16,113,420)
Net Income/(Loss) from operations	<u>124,025,921</u>	<u>154,148,045</u>
Statutory Transfers:		
General fund - Note 4	(100,000,000)	(100,000,000)
Drug and alcohol programs - Note 4	-	-
Department of Agriculture - Note 4	(2,000,000)	-
Total	<u>(102,000,000)</u>	<u>(100,000,000)</u>
Change in net position	22,025,921	54,148,045
Total net position - beginning	<u>(749,213,805)</u>	<u>(801,357,444)</u>
Total net position - ending	<u><u>\$ (727,187,884)</u></u>	<u><u>\$ (747,209,399)</u></u>
Liquor tax	240,153,692	239,802,891
State Sales Tax	95,087,034	94,613,009
Local Tax	6,058,048	6,365,161
Taxes remitted to Dept.of Revenue YTD	<u>\$ 341,298,774</u>	<u>\$ 340,781,061</u>

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

OTHER ISSUES

None

PUBLIC COMMENT

The Board has reserved 10 minutes for public comment.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, April 30, 2025 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.

ADJOURNMENT

Informational Statements to be included in the Public Meeting Agenda

For ALJ Cases:

These cases are appeals taken from adjudications rendered by an Administrative Law Judge (ALJ) in citation proceedings initiated by the Pennsylvania State Police, Bureau of Liquor Control Enforcement in accordance with section 471 of the Liquor Code, 47 P.S. § 4-471.

In all of these matters, an administrative hearing has already been held before an ALJ during which the parties were given the opportunity to present sworn testimony and other evidence, as well as to make legal arguments, in support of their respective positions.

The Board must affirm the ALJ unless the ALJ's decision is an error of law, an abuse of discretion or is not supported by substantial evidence. In some instances where noted, it may also be necessary for the Board to remand the matter back to the ALJ for additional action to be taken. In that the Board is acting in its quasi-judicial (appellate) capacity, deliberations on these matters may have already occurred during authorized executive sessions.

The reasoning for any final decision by the Board on these matters will be set forth in a publicly issued written opinion which will be released immediately after the Board session. Any party aggrieved by the Board's decision has the right to pursue an appeal to the applicable county court of common pleas in accordance with the Liquor Code.

For Application Matters such as New Licenses, Transfers of Existing License, or Extension of Premises:

In all of these matters, an administrative hearing - open to the public - has already been held before a Board-assigned hearing examiner. All interested parties, including the applicant, the Bureau of Licensing, and valid protesters and/or intervenors, were given the opportunity to present sworn testimony and other evidence, as well as to make legal arguments, in support of their respective positions. The Board has reviewed the administrative record created before the hearing examiner along with any briefs submitted by the parties, as well as the recommendations made by the assigned hearing examiner and the Board's legal counsel. In that the Board is acting in its quasi-judicial capacity, deliberations on these matters may have already taken place during authorized executive sessions.

In each case, the Board may either vote to approve the application outright, vote to approve the application subject to a conditional licensing agreement setting forth specific conditions agreed upon by the parties and which are reasonably intended to address specific concerns made part of the record, or vote to refuse the application its entirety. For any case in which the Board would like additional time to review the record prior to making its decision, the Board reserves the right to place a hold on such matter in which case "official action" will not be taken until a future Board meeting.

Any party aggrieved by the Board's decision has the right to pursue an appeal to the applicable county court of common pleas in accordance with the Liquor Code, or, in certain circumstances, directly to the Commonwealth Court. In the event that an appeal is filed, the Board, as required by the Liquor Code, will file a written opinion setting forth the specific reasoning for its decision.

For License Renewal Cases:

These cases involve applications for renewal of licenses to which the Bureau of Licensing has raised objections. In all of these matters, an administrative hearing - open to the public - has already been held before a Board-assigned hearing examiner. The parties were given the opportunity to present sworn testimony and other evidence, as well as make legal arguments. The Board has reviewed the administrative record created before the hearing examiner along with any briefs submitted by the parties, as well as the recommendations made by the assigned hearing examiner and the Board's legal counsel. In that the Board is acting in its quasi-judicial capacity, deliberations on these matters may have already taken place during authorized executive sessions.

In each case, the Board may either vote to approve renewal of the license outright, vote to approve renewal of the license subject to a conditional licensing agreement setting forth specific conditions agreed upon by the parties and which are reasonably intended to address the operational issues of the licensee, or vote to refuse renewal of the license in its entirety. For any case in which the Board would like additional time to review the record prior to making its decision, the Board reserves the right to place a hold on such matter in which case "official action" will not be taken until a future Board meeting.

An applicant aggrieved by the Board's decision has the right to pursue an appeal to the applicable county court of common pleas in accordance with the Liquor Code. In the event that an appeal is filed, the Board, as required by the Liquor Code, will file a written opinion setting for the specific reasoning for its decision.

For Noise Exemption Cases:

These matters involve municipal petitions for exemptions from the Liquor Code provisions dealing with amplified sound. In all of these matters, an administrative hearing – open to the public - has already been held before a Board-assigned hearing examiner during which the parties were given the opportunity to present sworn testimony and other evidence, as well as to make legal arguments, in support of their respective positions.

The Board has reviewed the administrative record created before the hearing examiner along with any briefs submitted by the parties, as well as the recommendations made by the assigned hearing examiner and the Board's legal counsel. In that the Board is acting in its quasi-judicial capacity, deliberations on these matters may have already taken place during authorized executive sessions.

In each case, the Board may either vote to approve the municipal petition for noise exemption outright, vote to limit its approval to a more defined area of the municipality than what is being requested, or vote to refuse the petition in its entirety. The Board must act upon a municipal petition for noise exemptions within 60 days of receiving such petition.

Any party aggrieved by the Board's decision has the right to pursue an appeal to the applicable county court of common pleas in accordance with the Liquor Code. In the event that an appeal is filed, the Board will file a written opinion setting for the specific reasoning for its decision as required by the Liquor Code.

For All Matters in Which the Board is Acting in its Quasi-Judicial Capacity

No additional testimony or evidence may be presented by the parties during the Board's public meeting. While the Board reserves the right to allow comments to be made by the public concerning any particular case, this is being done so with the understanding that such comments are not the equivalent of sworn testimony and, thus, will not be given any weight by the Board when rendering its decision. Additionally, the Board is not required to respond to any public comments offered, nor is it required to answer any questions concerning these matters.