

**Pennsylvania Milk Board**  
**SALES INTO PMB AREA 1 BY TYPE OF MILK**  
**Year 2023 Data**

Item (1)	All Dealers Selling into Area 1 (%)	Area 1 CRH Cross-section Dealers (2) Selling into Area 1 (%)
Standard Whole Milk	34.62	36.87
Reduced Fat 2% Milk	22.41	26.12
Lowfat 1% Milk	10.94	13.79
Heavy Cream	7.96	1.63
Nonfat Milk	6.07	7.35
<b>TOTALS</b>	<b>82.00</b>	<b>85.76</b>

## Footnotes:

1.) Top 5 selling controlled milk products for Area 1 based on Year 2023 sales.

2.) Area 1 CRH Cross-Section Dealers:

- Clover Farms Dairy Company
- DFA Dairy Brands Fluid, LLC – Lansdale
- Milk Industry Management Corp. (dba Balford Farms)
- Valley Farms Dairy, LLC
- Wawa Beverage Company

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY  
YEAR 2023 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 3,404,340	104,036,983	\$ 0.0327
<b>Standardization &amp; Pasteurization</b>	\$ 3,322,791	122,596,595	\$ 0.0271
<b>Bottling</b>	\$ 6,180,844	98,355,260	\$ 0.0628
<b>Cold Room</b>	\$ 12,569,231	164,034,959	\$ 0.0766
<b>Delivery</b>	\$ 27,911,741	169,126,235	\$ 0.1650
<b>Selling</b>	\$ 3,243,645	186,063,450	\$ 0.0174

**Total Cost per Point** **\$ 0.3816**

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**CONTAINER COSTS  
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,276,465	6,548,998	\$ 0.1949			
		Purchased	\$ 977,691	3,211,983	\$ 0.3044			
			\$ 2,254,156	9,760,981	\$ 0.2309	\$ 0.2341	1.81%	\$ 0.2383
1/2 GALLON	Plastic	Blow Molded	\$ 973,499	6,977,985	\$ 0.1395			
		Purchased	\$ 845,778	3,594,549	\$ 0.2353			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,819,277	10,572,534	\$ 0.1721	\$ 0.1746	1.82%	\$ 0.1778
QUART	Plastic	Purchased	\$ 1,019,909	5,906,534	\$ 0.1727			
	Paper	Purchased	\$ 2,287	14,216	\$ 0.1609			
	Combined		\$ 1,022,196	5,920,750	\$ 0.1726	\$ 0.1764	1.57%	\$ 0.1792
PINT	Plastic	Purchased	\$ 474,435	4,140,941	\$ 0.1146			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 474,435	4,140,941	\$ 0.1146	\$ 0.1166	1.62%	\$ 0.1185
12 Ounce <sup>(1)</sup>		Purchased			\$ 0.0361	\$ 0.0361		\$ 0.0361
10 Ounce <sup>(1)</sup>		Purchased			\$ 0.0301	\$ 0.0301		\$ 0.0301
1/2 PINT	Plastic <sup>(1)</sup>	Purchased			\$ 0.0846	\$ 0.0846	0.92%	\$ 0.0854
	Paper	Purchased	\$ 675,503	24,266,026	\$ 0.0278	\$ 0.0305	0.85%	\$ 0.0308
4 Ounce	Paper	Purchased	\$ 25,362	895,946	\$ 0.0283	\$ 0.0283	1.53%	\$ 0.0287
Bulk Per Quart		Purchased	\$ 23,895	279,520	\$ 0.0855	\$ 0.0855	1.30%	\$ 0.0866

Footnote:

1. None of the Area 1 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER  
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 6,238	65,922,496	\$ <b>0.0001</b>
<b>Reduced Fat (2%) Milk</b>	\$ 18,263	42,900,019	\$ <b>0.0004</b>
<b>Low Fat (1%) Milk</b>	\$ 9,387	22,092,536	\$ <b>0.0004</b>
<b>Non Fat (Skim) Milk</b>	\$ 5,790	12,358,876	\$ <b>0.0005</b>
<b>Flavored Milk</b>	\$ 147,783	1,458,744	\$ <b>0.1013</b>
<b>Flavored Reduced Fat Milk</b>	\$ 308,178	5,757,544	\$ <b>0.0535</b>
<b>Flavored NONFAT Milk</b>	\$ 296,512	6,635,543	\$ <b>0.0447</b>
<b>Buttermilk</b>	\$ 1,930	314,266	\$ <b>0.0061</b>
<b>Egg Nog</b>	\$ 41,889	202,914	\$ <b>0.2064</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
	Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 <b>Shrinkage</b>	29,394,730	27,952,904	n/a	\$ 6,822,959	n/a	\$ 6,822,959	\$ 1,447,068
2 <b>Bulk MILK - diverted</b>	8,039,342	271,441	\$ 2,293,936	\$ 1,391,928	n/a	\$ (902,008)	\$ (259,278)
3 <b>Bulk MILK - transferred</b>	169,943,930	1,552,872	\$ 24,015,910	\$ 21,564,505	\$ 6,609,726	\$ 4,158,321	\$ 1,141,166
4 <b>Bulk MILK - TOTAL (Rows 2 + 3)</b>	177,983,272	1,824,313	\$ 26,309,846	\$ 22,956,433	\$ 6,609,726	\$ 3,256,313	\$ 881,888
5 <b>Bulk CREAM - transferred</b>	34,855,793	14,735,376	\$ 48,455,544	\$ 45,793,609	\$ 1,305,674	\$ (1,356,261)	\$ (268,252)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 <b>Shrinkage (Row 1)</b>	\$ 1,447,068		
7 <b>Bulk MILK (Profit)/Loss (Row 4)</b>	\$ 881,888		
8 <b>Bulk CREAM (Profit)/Loss (Row 5)</b>	\$ (268,252)		
9 <b>Total</b>	\$ 2,060,704	163,709,022	<b>\$ 0.0126</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**MILK COSTS BEFORE PACKAGING  
OCTOBER 2024 MILK COSTS**

	<b>Class I</b>
Skim Rate	\$ 15.59
Butterfat Rate	\$ 3.6843

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Percentage								
			(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
<b>Standard (Whole) Milk</b>	65,922,496	2,174,697	3.2989%	63,747,799	\$ 8,012,236	\$ 9,938,282	\$ 17,950,518	\$ 0.2723	\$ 0.0001	\$ 0.0126	<b>\$ 0.2850</b>
<b>Reduced Fat (2%) Milk</b>	42,900,019	823,069	1.9186%	42,076,950	\$ 3,032,433	\$ 6,559,797	\$ 9,592,230	\$ 0.2236	\$ 0.0004	\$ 0.0126	<b>\$ 0.2366</b>
<b>Low Fat (1%) Milk</b>	22,092,536	209,634	0.9489%	21,882,902	\$ 772,355	\$ 3,411,544	\$ 4,183,899	\$ 0.1894	\$ 0.0004	\$ 0.0126	<b>\$ 0.2024</b>
<b>Non Fat (Skim) Milk</b>	12,358,876	10,903	0.0882%	12,347,973	\$ 40,170	\$ 1,925,049	\$ 1,965,219	\$ 0.1590	\$ 0.0005	\$ 0.0126	<b>\$ 0.1721</b>
<b>Flavored Milk</b>	1,458,744	54,064	3.7062%	1,404,680	\$ 199,188	\$ 218,990	\$ 418,178	\$ 0.2867	\$ 0.1013	\$ 0.0126	<b>\$ 0.4006</b>
<b>Flavored Reduced Fat Milk</b>	5,757,544	56,596	0.9830%	5,700,948	\$ 208,517	\$ 888,778	\$ 1,097,295	\$ 0.1906	\$ 0.0535	\$ 0.0126	<b>\$ 0.2567</b>
<b>Flavored NONFAT Milk</b>	6,635,543	5,653	0.0852%	6,629,890	\$ 20,827	\$ 1,033,600	\$ 1,054,427	\$ 0.1589	\$ 0.0447	\$ 0.0126	<b>\$ 0.2162</b>
<b>Buttermilk</b>	314,266	5,908	1.8799%	308,358	\$ 21,767	\$ 48,073	\$ 69,840	\$ 0.2222	\$ 0.0061	\$ 0.0126	<b>\$ 0.2409</b>
<b>Egg Nog</b>	202,914	14,346	7.0700%	188,568	\$ 52,855	\$ 29,398	\$ 82,253	\$ 0.4054	\$ 0.2064	\$ 0.0126	<b>\$ 0.6244</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**COST UPDATE ADJUSTMENT  
1ST HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 <sup>ST</sup> HALF COSTS		1 <sup>ST</sup> HALF POINTS <sup>(1)</sup>		1 <sup>ST</sup> HALF COST per POINT		INCREASE
2024	2023	2024	2023	2024	2023	(DECREASE)

<b>WEIGHTED LABOR COSTS</b>	\$ 16,081,476	\$ 16,280,174	78,079,298	83,117,628	\$ 0.2060	\$ 0.1959	\$ 0.0101
<b>WEIGHTED UTILITY COSTS</b>	\$ 732,707	\$ 811,522	78,079,298	83,117,628	\$ 0.0094	\$ 0.0098	\$ (0.0004)
<b>WEIGHTED INSURANCE COSTS</b>	\$ 669,370	\$ 531,946	78,079,298	83,117,628	\$ 0.0086	\$ 0.0064	\$ 0.0022

**COST UPDATE ADJUSTMENT per BOTTLING POINT    \$ 0.0119**

Footnote:

1. For processing plants, Bottling points are used. For non-processing plants, Cold Room points are used.

# PENNSYLVANIA MILK BOARD

## MILK MARKETING AREA 1

### Diesel Fuel Costs Adjustment

#### Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	1,834,730
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>1,596,752</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(237,978)
7. Weighted Delivery Points - YEAR 2023		<u>169,126,235</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0014)</u></b>

## Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w.htm](https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm)



# PENNSYLVANIA MILK BOARD

## MILK MARKETING AREA 1

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	245,035
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>223,398</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(21,637)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>122,596,595</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0002)</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1  
YEAR 2023 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 1 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	9,760,981	\$ (0.09118)	\$ (0.00354)	<b>\$ (0.0947)</b>	\$ (924,365)
1/2 GALLON	10,572,534	\$ (0.00035)	\$ (0.04506)	<b>\$ (0.0454)</b>	\$ (479,993)
QUART	5,920,750	\$ 0.05773	\$ (0.00918)	<b>\$ 0.0486</b>	\$ 287,748
PINT	4,140,941	\$ 0.03832	\$ 0.06604	<b>\$ 0.1044</b>	\$ 432,314
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	24,266,026	\$ 0.01141	\$ 0.01202	<b>\$ 0.0234</b>	\$ 567,825
4 OUNCE	895,946	\$ 0.01853	\$ 0.01726	<b>\$ 0.0358</b>	\$ 32,075
Bulk per Quart	279,520	\$ 0.35709	\$ (0.05445)	<b>\$ 0.3026</b>	\$ 84,583
					<u>\$ 187</u>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.4510	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 4.1642	\$ 0.1510	\$ 4.3152	\$ (0.5068)	\$ 1.0552	\$ 4.8636	\$ 4.8183	\$ 0.0453
	1/2 GALLON	\$ 1.2255	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 2.1427	\$ 0.0777	\$ 2.2204	\$ (0.2534)	\$ 0.5276	\$ 2.4946	\$ 2.4726	\$ 0.0220
	QUART	<b>\$ 0.6128</b>	<b>\$ 0.1792</b>	<b>\$ 0.0108</b>	<b>\$ 0.0486</b>	<b>\$ 0.3816</b>	<b>\$ 1.2330</b>	<b>\$ 0.0447</b>	<b>\$ 1.2777</b>	<b>\$ (0.1267)</b>	<b>\$ 0.2638</b>	<b>\$ 1.4148</b>	<b>\$ 1.4092</b>	<b>\$ 0.0056</b>
	PINT	\$ 0.3064	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.7255	\$ 0.0263	\$ 0.7518	\$ (0.0634)	\$ 0.1319	\$ 0.8203	\$ 0.7913	\$ 0.0290
	12 OUNCE	\$ 0.2298	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.4131	\$ 0.0150	\$ 0.4281	\$ (0.0475)	\$ 0.0989	\$ 0.4795	\$ 0.4743	\$ 0.0052
	10 OUNCE	\$ 0.1915	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.3443	\$ 0.0125	\$ 0.3568	\$ (0.0396)	\$ 0.0824	\$ 0.3996	\$ 0.3953	\$ 0.0043
	1/2 PINT	\$ 0.1532	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.3055	\$ 0.0111	\$ 0.3166	\$ (0.0317)	\$ 0.0660	\$ 0.3509	\$ 0.3440	\$ 0.0069
	4 OUNCE	\$ 0.0766	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1902	\$ 0.0069	\$ 0.1971	\$ (0.0158)	\$ 0.0330	\$ 0.2143	\$ 0.2060	\$ 0.0083
	Bulk per Quart	\$ 0.6128	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.3944	\$ 0.0506	\$ 1.4450	\$ (0.1267)	\$ 0.2638	\$ 1.5821	\$ 1.5097	\$ 0.0724
REDUCED FAT (2%) MILK	GALLON	\$ 2.0395	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 3.7527	\$ 0.1361	\$ 3.8888	\$ (0.5068)	\$ 1.0552	\$ 4.4372	\$ 4.3812	\$ 0.0560
	1/2 GALLON	\$ 1.0197	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 1.9369	\$ 0.0702	\$ 2.0071	\$ (0.2534)	\$ 0.5276	\$ 2.2813	\$ 2.2541	\$ 0.0272
	QUART	\$ 0.5099	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.1301	\$ 0.0410	\$ 1.1711	\$ (0.1267)	\$ 0.2638	\$ 1.3082	\$ 1.2999	\$ 0.0083
	PINT	\$ 0.2549	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.6740	\$ 0.0244	\$ 0.6984	\$ (0.0634)	\$ 0.1319	\$ 0.7669	\$ 0.7367	\$ 0.0302
	12 OUNCE	\$ 0.1912	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.3745	\$ 0.0136	\$ 0.3881	\$ (0.0475)	\$ 0.0989	\$ 0.4395	\$ 0.4334	\$ 0.0061
	10 OUNCE	\$ 0.1593	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.3121	\$ 0.0113	\$ 0.3234	\$ (0.0396)	\$ 0.0824	\$ 0.3662	\$ 0.3611	\$ 0.0051
	1/2 PINT	\$ 0.1275	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.2798	\$ 0.0101	\$ 0.2899	\$ (0.0317)	\$ 0.0660	\$ 0.3242	\$ 0.3167	\$ 0.0075
	4 OUNCE	\$ 0.0637	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1773	\$ 0.0064	\$ 0.1837	\$ (0.0158)	\$ 0.0330	\$ 0.2009	\$ 0.1923	\$ 0.0086
	Bulk per Quart	\$ 0.5099	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.2915	\$ 0.0468	\$ 1.3383	\$ (0.1267)	\$ 0.2638	\$ 1.4754	\$ 1.4004	\$ 0.0750
LOW FAT (1%) MILK	GALLON	\$ 1.7447	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 3.4579	\$ 0.1254	\$ 3.5833	\$ (0.5068)	\$ 1.0552	\$ 4.1317	\$ 4.0731	\$ 0.0586
	1/2 GALLON	\$ 0.8723	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 1.7895	\$ 0.0649	\$ 1.8544	\$ (0.2534)	\$ 0.5276	\$ 2.1286	\$ 2.1000	\$ 0.0286
	QUART	\$ 0.4362	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.0564	\$ 0.0383	\$ 1.0947	\$ (0.1267)	\$ 0.2638	\$ 1.2318	\$ 1.2228	\$ 0.0090
	PINT	\$ 0.2181	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.6372	\$ 0.0231	\$ 0.6603	\$ (0.0634)	\$ 0.1319	\$ 0.7288	\$ 0.6981	\$ 0.0307
	12 OUNCE	\$ 0.1636	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.3469	\$ 0.0126	\$ 0.3595	\$ (0.0475)	\$ 0.0989	\$ 0.4109	\$ 0.4045	\$ 0.0064
	10 OUNCE	\$ 0.1363	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.2891	\$ 0.0105	\$ 0.2996	\$ (0.0396)	\$ 0.0824	\$ 0.3424	\$ 0.3371	\$ 0.0053
	1/2 PINT	\$ 0.1090	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.2613	\$ 0.0095	\$ 0.2708	\$ (0.0317)	\$ 0.0660	\$ 0.3051	\$ 0.2974	\$ 0.0077
	4 OUNCE	\$ 0.0545	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1681	\$ 0.0061	\$ 0.1742	\$ (0.0158)	\$ 0.0330	\$ 0.1914	\$ 0.1827	\$ 0.0087
	Bulk per Quart	\$ 0.4362	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.2178	\$ 0.0442	\$ 1.2620	\$ (0.1267)	\$ 0.2638	\$ 1.3991	\$ 1.3233	\$ 0.0758
NON FAT (SKIM) MILK	GALLON	\$ 1.4852	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 3.1984	\$ 0.1160	\$ 3.3144	\$ (0.5068)	\$ 1.0552	\$ 3.8628	\$ 3.8131	\$ 0.0497
	1/2 GALLON	\$ 0.7426	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 1.6598	\$ 0.0602	\$ 1.7200	\$ (0.2534)	\$ 0.5276	\$ 1.9942	\$ 1.9701	\$ 0.0241
	QUART	\$ 0.3713	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 0.9915	\$ 0.0360	\$ 1.0275	\$ (0.1267)	\$ 0.2638	\$ 1.1646	\$ 1.1578	\$ 0.0068
	PINT	\$ 0.1857	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.6048	\$ 0.0219	\$ 0.6267	\$ (0.0634)	\$ 0.1319	\$ 0.6952	\$ 0.6657	\$ 0.0295
	12 OUNCE	\$ 0.1392	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.3225	\$ 0.0117	\$ 0.3342	\$ (0.0475)	\$ 0.0989	\$ 0.3856	\$ 0.3801	\$ 0.0055
	10 OUNCE	\$ 0.1160	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.2688	\$ 0.0097	\$ 0.2785	\$ (0.0396)	\$ 0.0824	\$ 0.3213	\$ 0.3168	\$ 0.0045
	1/2 PINT	\$ 0.0928	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.2451	\$ 0.0089	\$ 0.2540	\$ (0.0317)	\$ 0.0660	\$ 0.2883	\$ 0.2811	\$ 0.0072
	4 OUNCE	\$ 0.0464	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1600	\$ 0.0058	\$ 0.1658	\$ (0.0158)	\$ 0.0330	\$ 0.1830	\$ 0.1746	\$ 0.0084
	Bulk per Quart	\$ 0.3713	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.1529	\$ 0.0418	\$ 1.1947	\$ (0.1267)	\$ 0.2638	\$ 1.3318	\$ 1.2583	\$ 0.0735

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
<b>FLAVORED MILK</b>	GALLON	\$ 3.2048	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 4.9180	\$ 0.1784	\$ 5.0964	\$ (0.5068)	\$ 1.0552	\$ 5.6448	\$ 5.0726	\$ 0.5722
	1/2 GALLON	\$ 1.6024	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 2.5196	\$ 0.0914	\$ 2.6110	\$ (0.2534)	\$ 0.5276	\$ 2.8852	\$ 2.5998	\$ 0.2854
	QUART	\$ 0.8012	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.4214	\$ 0.0516	\$ 1.4730	\$ (0.1267)	\$ 0.2638	\$ 1.6101	\$ 1.4727	\$ 0.1374
	PINT	\$ 0.4006	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.8197	\$ 0.0297	\$ 0.8494	\$ (0.0634)	\$ 0.1319	\$ 0.9179	\$ 0.8231	\$ 0.0948
	12 OUNCE	\$ 0.3005	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.4838	\$ 0.0175	\$ 0.5013	\$ (0.0475)	\$ 0.0989	\$ 0.5527	\$ 0.4982	\$ 0.0545
	10 OUNCE	\$ 0.2504	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.4032	\$ 0.0146	\$ 0.4178	\$ (0.0396)	\$ 0.0824	\$ 0.4606	\$ 0.4151	\$ 0.0455
	1/2 PINT	\$ 0.2003	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.3526	\$ 0.0128	\$ 0.3654	\$ (0.0317)	\$ 0.0660	\$ 0.3997	\$ 0.3599	\$ 0.0398
	4 OUNCE	\$ 0.1002	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.2138	\$ 0.0078	\$ 0.2216	\$ (0.0158)	\$ 0.0330	\$ 0.2388	\$ 0.2140	\$ 0.0248
	Bulk per Quart	\$ 0.8012	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.5828	\$ 0.0574	\$ 1.6402	\$ (0.1267)	\$ 0.2638	\$ 1.7773	\$ 1.5733	\$ 0.2040
<b>FLAVORED REDUCED FAT MILK</b>	GALLON	\$ 2.0536	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 3.7668	\$ 0.1366	\$ 3.9034	\$ (0.5068)	\$ 1.0552	\$ 4.4518	\$ 4.4675	\$ (0.0157)
	1/2 GALLON	\$ 1.0268	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 1.9440	\$ 0.0705	\$ 2.0145	\$ (0.2534)	\$ 0.5276	\$ 2.2887	\$ 2.2972	\$ (0.0085)
	QUART	\$ 0.5134	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.1336	\$ 0.0411	\$ 1.1747	\$ (0.1267)	\$ 0.2638	\$ 1.3118	\$ 1.3215	\$ (0.0097)
	PINT	\$ 0.2567	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.6758	\$ 0.0245	\$ 0.7003	\$ (0.0634)	\$ 0.1319	\$ 0.7688	\$ 0.7475	\$ 0.0213
	12 OUNCE	\$ 0.1925	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.3758	\$ 0.0136	\$ 0.3894	\$ (0.0475)	\$ 0.0989	\$ 0.4408	\$ 0.4415	\$ (0.0007)
	10 OUNCE	\$ 0.1604	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.3132	\$ 0.0114	\$ 0.3246	\$ (0.0396)	\$ 0.0824	\$ 0.3674	\$ 0.3679	\$ (0.0005)
	1/2 PINT	\$ 0.1284	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.2807	\$ 0.0102	\$ 0.2909	\$ (0.0317)	\$ 0.0660	\$ 0.3252	\$ 0.3221	\$ 0.0031
	4 OUNCE	\$ 0.0642	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1778	\$ 0.0064	\$ 0.1842	\$ (0.0158)	\$ 0.0330	\$ 0.2014	\$ 0.1950	\$ 0.0064
	Bulk per Quart	\$ 0.5134	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.2950	\$ 0.0470	\$ 1.3420	\$ (0.1267)	\$ 0.2638	\$ 1.4791	\$ 1.4220	\$ 0.0571
<b>FLAVORED NONFAT MILK</b>	GALLON	\$ 1.7296	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 3.4428	\$ 0.1249	\$ 3.5677	\$ (0.5068)	\$ 1.0552	\$ 4.1161	\$ 4.0629	\$ 0.0532
	1/2 GALLON	\$ 0.8648	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 1.7820	\$ 0.0646	\$ 1.8466	\$ (0.2534)	\$ 0.5276	\$ 2.1208	\$ 2.0949	\$ 0.0259
	QUART	\$ 0.4324	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.0526	\$ 0.0382	\$ 1.0908	\$ (0.1267)	\$ 0.2638	\$ 1.2279	\$ 1.2203	\$ 0.0076
	PINT	\$ 0.2162	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.6353	\$ 0.0230	\$ 0.6583	\$ (0.0634)	\$ 0.1319	\$ 0.7268	\$ 0.6969	\$ 0.0299
	12 OUNCE	\$ 0.1622	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.3455	\$ 0.0125	\$ 0.3580	\$ (0.0475)	\$ 0.0989	\$ 0.4094	\$ 0.4035	\$ 0.0059
	10 OUNCE	\$ 0.1351	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.2879	\$ 0.0104	\$ 0.2983	\$ (0.0396)	\$ 0.0824	\$ 0.3411	\$ 0.3363	\$ 0.0048
	1/2 PINT	\$ 0.1081	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.2604	\$ 0.0094	\$ 0.2698	\$ (0.0317)	\$ 0.0660	\$ 0.3041	\$ 0.2968	\$ 0.0073
	4 OUNCE	\$ 0.0541	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1677	\$ 0.0061	\$ 0.1738	\$ (0.0158)	\$ 0.0330	\$ 0.1910	\$ 0.1824	\$ 0.0086
	Bulk per Quart	\$ 0.4324	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.2140	\$ 0.0440	\$ 1.2580	\$ (0.1267)	\$ 0.2638	\$ 1.3951	\$ 1.3208	\$ 0.0743
<b>BUTTERMILK</b>	GALLON	\$ 2.0766	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 3.7898	\$ 0.1375	\$ 3.9273	\$ (0.5068)	\$ 1.0552	\$ 4.4757	\$ 4.4402	\$ 0.0355
	1/2 GALLON	\$ 1.0383	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 1.9555	\$ 0.0709	\$ 2.0264	\$ (0.2534)	\$ 0.5276	\$ 2.3006	\$ 2.2835	\$ 0.0171
	QUART	\$ 0.5191	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.1393	\$ 0.0413	\$ 1.1806	\$ (0.1267)	\$ 0.2638	\$ 1.3177	\$ 1.3146	\$ 0.0031
	PINT	\$ 0.2596	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 0.6787	\$ 0.0246	\$ 0.7033	\$ (0.0634)	\$ 0.1319	\$ 0.7718	\$ 0.7440	\$ 0.0278
	12 OUNCE	\$ 0.1947	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.3780	\$ 0.0137	\$ 0.3917	\$ (0.0475)	\$ 0.0989	\$ 0.4431	\$ 0.4389	\$ 0.0042
	10 OUNCE	\$ 0.1622	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.3150	\$ 0.0114	\$ 0.3264	\$ (0.0396)	\$ 0.0824	\$ 0.3692	\$ 0.3657	\$ 0.0035
	1/2 PINT	\$ 0.1298	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.2821	\$ 0.0102	\$ 0.2923	\$ (0.0317)	\$ 0.0660	\$ 0.3266	\$ 0.3204	\$ 0.0062
	4 OUNCE	\$ 0.0649	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.1785	\$ 0.0065	\$ 0.1850	\$ (0.0158)	\$ 0.0330	\$ 0.2022	\$ 0.1942	\$ 0.0080
	Bulk per Quart	\$ 0.5191	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 1.3007	\$ 0.0472	\$ 1.3479	\$ (0.1267)	\$ 0.2638	\$ 1.4850	\$ 1.4151	\$ 0.0699

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 4.9952	\$ 0.2383	\$ 0.0432	\$ (0.0947)	\$ 1.5264	\$ 6.7084	\$ 0.2433	\$ 6.9517	\$ (0.5068)	\$ 1.0552	\$ 7.5001	\$ 6.7191	\$ 0.7810
	1/2 GALLON	\$ 2.4976	\$ 0.1778	\$ 0.0216	\$ (0.0454)	\$ 0.7632	\$ 3.4148	\$ 0.1239	\$ 3.5387	\$ (0.2534)	\$ 0.5276	\$ 3.8129	\$ 3.4230	\$ 0.3899
	QUART	\$ 1.2488	\$ 0.1792	\$ 0.0108	\$ 0.0486	\$ 0.3816	\$ 1.8690	\$ 0.0678	\$ 1.9368	\$ (0.1267)	\$ 0.2638	\$ 2.0739	\$ 1.8844	\$ 0.1895
	PINT	\$ 0.6244	\$ 0.1185	\$ 0.0054	\$ 0.1044	\$ 0.1908	\$ 1.0435	\$ 0.0378	\$ 1.0813	\$ (0.0634)	\$ 0.1319	\$ 1.1498	\$ 1.0289	\$ 0.1209
	12 OUNCE	\$ 0.4683	\$ 0.0361	\$ 0.0041	\$ -	\$ 0.1431	\$ 0.6516	\$ 0.0236	\$ 0.6752	\$ (0.0475)	\$ 0.0989	\$ 0.7266	\$ 0.6525	\$ 0.0741
	10 OUNCE	\$ 0.3903	\$ 0.0301	\$ 0.0034	\$ -	\$ 0.1193	\$ 0.5431	\$ 0.0197	\$ 0.5628	\$ (0.0396)	\$ 0.0824	\$ 0.6056	\$ 0.5438	\$ 0.0618
	1/2 PINT	\$ 0.3122	\$ 0.0308	\$ 0.0027	\$ 0.0234	\$ 0.0954	\$ 0.4645	\$ 0.0168	\$ 0.4813	\$ (0.0317)	\$ 0.0660	\$ 0.5156	\$ 0.4628	\$ 0.0528
	4 OUNCE	\$ 0.1561	\$ 0.0287	\$ 0.0014	\$ 0.0358	\$ 0.0477	\$ 0.2697	\$ 0.0098	\$ 0.2795	\$ (0.0158)	\$ 0.0330	\$ 0.2967	\$ 0.2654	\$ 0.0313
	Bulk per Quart	\$ 1.2488	\$ 0.0866	\$ 0.0108	\$ 0.3026	\$ 0.3816	\$ 2.0304	\$ 0.0736	\$ 2.1040	\$ (0.1267)	\$ 0.2638	\$ 2.2411	\$ 1.9849	\$ 0.2562

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**RETAIL PRICE BUILDUP  
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.8636	\$ (0.7295)	\$ 0.8293	\$ 0.1273	\$ 5.09	\$ 5.05	\$ 0.04
	1/2 GALLON	\$ 2.4946	\$ (0.3742)	\$ 0.4210	\$ 0.0652	\$ 2.61	\$ 2.59	\$ 0.02
	QUART	<b>\$ 1.4148</b>	<b>\$ (0.2122)</b>	<b>\$ 0.2732</b>	<b>\$ 0.0378</b>	<b>\$ 1.51</b>	<b>\$ 1.51</b>	<b>\$ -</b>
	PINT	\$ 0.8203	\$ (0.1230)	\$ 0.2388	\$ 0.0240	\$ 0.96	\$ 0.93	\$ 0.03
	12 OUNCE	\$ 0.4795	\$ (0.0719)	\$ 0.1791	\$ 0.0150	\$ 0.60	\$ 0.60	\$ -
	10 OUNCE	\$ 0.3996	\$ (0.0599)	\$ 0.1493	\$ 0.0125	\$ 0.50	\$ 0.50	\$ -
	1/2 PINT	\$ 0.3509	\$ (0.0526)	\$ 0.1257	\$ 0.0109	\$ 0.43	\$ 0.43	\$ -
	4 OUNCE	\$ 0.2143	\$ (0.0321)	\$ 0.0629	\$ 0.0063	\$ 0.25	\$ 0.24	\$ 0.01
	Bulk per Quart	\$ 1.5821	\$ (0.2373)	\$ 0.2732	\$ 0.0415	\$ 1.66	\$ 1.60	\$ 0.06
REDUCED FAT (2%) MILK	GALLON	\$ 4.4372	\$ (0.6656)	\$ 0.8293	\$ 0.1180	\$ 4.72	\$ 4.67	\$ 0.05
	1/2 GALLON	\$ 2.2813	\$ (0.3422)	\$ 0.4210	\$ 0.0605	\$ 2.42	\$ 2.40	\$ 0.02
	QUART	\$ 1.3082	\$ (0.1962)	\$ 0.2732	\$ 0.0355	\$ 1.42	\$ 1.41	\$ 0.01
	PINT	\$ 0.7669	\$ (0.1150)	\$ 0.2388	\$ 0.0228	\$ 0.91	\$ 0.89	\$ 0.02
	12 OUNCE	\$ 0.4395	\$ (0.0659)	\$ 0.1791	\$ 0.0142	\$ 0.57	\$ 0.56	\$ 0.01
	10 OUNCE	\$ 0.3662	\$ (0.0549)	\$ 0.1493	\$ 0.0118	\$ 0.47	\$ 0.47	\$ -
	1/2 PINT	\$ 0.3242	\$ (0.0486)	\$ 0.1257	\$ 0.0103	\$ 0.41	\$ 0.41	\$ -
	4 OUNCE	\$ 0.2009	\$ (0.0301)	\$ 0.0629	\$ 0.0060	\$ 0.24	\$ 0.23	\$ 0.01
	Bulk per Quart	\$ 1.4754	\$ (0.2213)	\$ 0.2732	\$ 0.0392	\$ 1.57	\$ 1.50	\$ 0.07
LOW FAT (1%) MILK	GALLON	\$ 4.1317	\$ (0.6198)	\$ 0.8293	\$ 0.1113	\$ 4.45	\$ 4.40	\$ 0.05
	1/2 GALLON	\$ 2.1286	\$ (0.3193)	\$ 0.4210	\$ 0.0572	\$ 2.29	\$ 2.26	\$ 0.03
	QUART	\$ 1.2318	\$ (0.1848)	\$ 0.2732	\$ 0.0339	\$ 1.35	\$ 1.35	\$ -
	PINT	\$ 0.7288	\$ (0.1093)	\$ 0.2388	\$ 0.0220	\$ 0.88	\$ 0.85	\$ 0.03
	12 OUNCE	\$ 0.4109	\$ (0.0616)	\$ 0.1791	\$ 0.0135	\$ 0.54	\$ 0.54	\$ -
	10 OUNCE	\$ 0.3424	\$ (0.0514)	\$ 0.1493	\$ 0.0113	\$ 0.45	\$ 0.45	\$ -
	1/2 PINT	\$ 0.3051	\$ (0.0458)	\$ 0.1257	\$ 0.0099	\$ 0.39	\$ 0.39	\$ -
	4 OUNCE	\$ 0.1914	\$ (0.0287)	\$ 0.0629	\$ 0.0058	\$ 0.23	\$ 0.22	\$ 0.01
	Bulk per Quart	\$ 1.3991	\$ (0.2099)	\$ 0.2732	\$ 0.0375	\$ 1.50	\$ 1.43	\$ 0.07
NON FAT (SKIM) MILK	GALLON	\$ 3.8628	\$ (0.5794)	\$ 0.8293	\$ 0.1055	\$ 4.22	\$ 4.17	\$ 0.05
	1/2 GALLON	\$ 1.9942	\$ (0.2991)	\$ 0.4210	\$ 0.0543	\$ 2.17	\$ 2.15	\$ 0.02
	QUART	\$ 1.1646	\$ (0.1747)	\$ 0.2732	\$ 0.0324	\$ 1.30	\$ 1.29	\$ 0.01
	PINT	\$ 0.6952	\$ (0.1043)	\$ 0.2388	\$ 0.0213	\$ 0.85	\$ 0.83	\$ 0.02
	12 OUNCE	\$ 0.3856	\$ (0.0578)	\$ 0.1791	\$ 0.0130	\$ 0.52	\$ 0.52	\$ -
	10 OUNCE	\$ 0.3213	\$ (0.0482)	\$ 0.1493	\$ 0.0108	\$ 0.43	\$ 0.43	\$ -
	1/2 PINT	\$ 0.2883	\$ (0.0432)	\$ 0.1257	\$ 0.0095	\$ 0.38	\$ 0.37	\$ 0.01
	4 OUNCE	\$ 0.1830	\$ (0.0275)	\$ 0.0629	\$ 0.0056	\$ 0.22	\$ 0.22	\$ -
	Bulk per Quart	\$ 1.3318	\$ (0.1998)	\$ 0.2732	\$ 0.0360	\$ 1.44	\$ 1.38	\$ 0.06

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 1**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 5.6448	\$ (0.8467)	\$ 0.8293	\$ 0.1443	\$ 5.77	\$ 5.27 \$ 0.50
	1/2 GALLON	\$ 2.8852	\$ (0.4328)	\$ 0.4210	\$ 0.0737	\$ 2.95	\$ 2.70 \$ 0.25
	QUART	\$ 1.6101	\$ (0.2415)	\$ 0.2732	\$ 0.0421	\$ 1.68	\$ 1.56 \$ 0.12
	PINT	\$ 0.9179	\$ (0.1377)	\$ 0.2388	\$ 0.0261	\$ 1.05	\$ 0.96 \$ 0.09
	12 OUNCE	\$ 0.5527	\$ (0.0829)	\$ 0.1791	\$ 0.0166	\$ 0.67	\$ 0.62 \$ 0.05
	10 OUNCE	\$ 0.4606	\$ (0.0691)	\$ 0.1493	\$ 0.0139	\$ 0.55	\$ 0.51 \$ 0.04
	1/2 PINT	\$ 0.3997	\$ (0.0600)	\$ 0.1257	\$ 0.0119	\$ 0.48	\$ 0.44 \$ 0.04
	4 OUNCE	\$ 0.2388	\$ (0.0358)	\$ 0.0629	\$ 0.0068	\$ 0.27	\$ 0.25 \$ 0.02
	Bulk per Quart	\$ 1.7773	\$ (0.2666)	\$ 0.2732	\$ 0.0457	\$ 1.83	\$ 1.65 \$ 0.18
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.4518	\$ (0.6678)	\$ 0.8293	\$ 0.1183	\$ 4.73	\$ 4.75 \$ (0.02)
	1/2 GALLON	\$ 2.2887	\$ (0.3433)	\$ 0.4210	\$ 0.0607	\$ 2.43	\$ 2.43 \$ -
	QUART	\$ 1.3118	\$ (0.1968)	\$ 0.2732	\$ 0.0356	\$ 1.42	\$ 1.43 \$ (0.01)
	PINT	\$ 0.7688	\$ (0.1153)	\$ 0.2388	\$ 0.0229	\$ 0.92	\$ 0.90 \$ 0.02
	12 OUNCE	\$ 0.4408	\$ (0.0661)	\$ 0.1791	\$ 0.0142	\$ 0.57	\$ 0.57 \$ -
	10 OUNCE	\$ 0.3674	\$ (0.0551)	\$ 0.1493	\$ 0.0118	\$ 0.47	\$ 0.47 \$ -
	1/2 PINT	\$ 0.3252	\$ (0.0488)	\$ 0.1257	\$ 0.0103	\$ 0.41	\$ 0.41 \$ -
	4 OUNCE	\$ 0.2014	\$ (0.0302)	\$ 0.0629	\$ 0.0060	\$ 0.24	\$ 0.23 \$ 0.01
	Bulk per Quart	\$ 1.4791	\$ (0.2219)	\$ 0.2732	\$ 0.0392	\$ 1.57	\$ 1.52 \$ 0.05
FLAVORED NONFAT MILK	GALLON	\$ 4.1161	\$ (0.6174)	\$ 0.8293	\$ 0.1110	\$ 4.44	\$ 4.39 \$ 0.05
	1/2 GALLON	\$ 2.1208	\$ (0.3181)	\$ 0.4210	\$ 0.0570	\$ 2.28	\$ 2.26 \$ 0.02
	QUART	\$ 1.2279	\$ (0.1842)	\$ 0.2732	\$ 0.0338	\$ 1.35	\$ 1.34 \$ 0.01
	PINT	\$ 0.7268	\$ (0.1090)	\$ 0.2388	\$ 0.0220	\$ 0.88	\$ 0.85 \$ 0.03
	12 OUNCE	\$ 0.4094	\$ (0.0614)	\$ 0.1791	\$ 0.0135	\$ 0.54	\$ 0.54 \$ -
	10 OUNCE	\$ 0.3411	\$ (0.0512)	\$ 0.1493	\$ 0.0113	\$ 0.45	\$ 0.45 \$ -
	1/2 PINT	\$ 0.3041	\$ (0.0456)	\$ 0.1257	\$ 0.0099	\$ 0.39	\$ 0.39 \$ -
	4 OUNCE	\$ 0.1910	\$ (0.0287)	\$ 0.0629	\$ 0.0058	\$ 0.23	\$ 0.22 \$ 0.01
	Bulk per Quart	\$ 1.3951	\$ (0.2093)	\$ 0.2732	\$ 0.0374	\$ 1.50	\$ 1.43 \$ 0.07
BUTTERMILK	GALLON	\$ 4.4757	\$ (0.6714)	\$ 0.8293	\$ 0.1188	\$ 4.75	\$ 4.72 \$ 0.03
	1/2 GALLON	\$ 2.3006	\$ (0.3451)	\$ 0.4210	\$ 0.0609	\$ 2.44	\$ 2.42 \$ 0.02
	QUART	\$ 1.3177	\$ (0.1977)	\$ 0.2732	\$ 0.0357	\$ 1.43	\$ 1.43 \$ -
	PINT	\$ 0.7718	\$ (0.1158)	\$ 0.2388	\$ 0.0229	\$ 0.92	\$ 0.89 \$ 0.03
	12 OUNCE	\$ 0.4431	\$ (0.0665)	\$ 0.1791	\$ 0.0142	\$ 0.57	\$ 0.57 \$ -
	10 OUNCE	\$ 0.3692	\$ (0.0554)	\$ 0.1493	\$ 0.0119	\$ 0.48	\$ 0.47 \$ 0.01
	1/2 PINT	\$ 0.3266	\$ (0.0490)	\$ 0.1257	\$ 0.0103	\$ 0.41	\$ 0.41 \$ -
	4 OUNCE	\$ 0.2022	\$ (0.0303)	\$ 0.0629	\$ 0.0060	\$ 0.24	\$ 0.23 \$ 0.01
	Bulk per Quart	\$ 1.4850	\$ (0.2228)	\$ 0.2732	\$ 0.0394	\$ 1.57	\$ 1.51 \$ 0.06

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 1**

**RETAIL PRICE BUILDUP  
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
<b>EGG NOG</b>	<b>GALLON</b>	\$ 7.5001	\$ (1.1250)	\$ 0.8293	\$ 0.1847	\$ 7.51	\$ 6.72 \$ 0.79
	<b>1/2 GALLON</b>	\$ 3.8129	\$ (0.5719)	\$ 0.4210	\$ 0.0939	\$ 3.82	\$ 3.43 \$ 0.39
	<b>QUART</b>	\$ 2.0739	\$ (0.3111)	\$ 0.2732	\$ 0.0522	\$ 2.09	\$ 1.92 \$ 0.17
	<b>PINT</b>	\$ 1.1498	\$ (0.1725)	\$ 0.2388	\$ 0.0312	\$ 1.25	\$ 1.14 \$ 0.11
	<b>12 OUNCE</b>	\$ 0.7266	\$ (0.1090)	\$ 0.1791	\$ 0.0204	\$ 0.82	\$ 0.75 \$ 0.07
	<b>10 OUNCE</b>	\$ 0.6056	\$ (0.0908)	\$ 0.1493	\$ 0.0170	\$ 0.68	\$ 0.63 \$ 0.05
	<b>1/2 PINT</b>	\$ 0.5156	\$ (0.0773)	\$ 0.1257	\$ 0.0145	\$ 0.58	\$ 0.53 \$ 0.05
	<b>4 OUNCE</b>	\$ 0.2967	\$ (0.0445)	\$ 0.0629	\$ 0.0081	\$ 0.32	\$ 0.30 \$ 0.02
	<b>Bulk per Quart</b>	\$ 2.2411	\$ (0.3362)	\$ 0.2732	\$ 0.0558	\$ 2.25	\$ 2.01 \$ 0.24