

Pennsylvania Milk Board
SALES INTO PMB AREA 2 BY TYPE OF MILK
Year 2023 Data

Item (1)	All Dealers Selling into Area 2 (%)	Area 2 CRH Cross-section Dealers (2) Selling into Area 2 (%)
Standard Whole Milk	37.31	37.31
Reduced Fat 2% Milk	26.19	26.58
Lowfat 1% Milk	11.85	13.58
Nonfat Milk	6.04	6.21
Flavored Reduced Fat Milk	4.74	4.34
TOTALS	86.13	88.02

Footnotes:

1.) Top 5 selling controlled milk products for Area 2 based on Year 2023 sales.

2.) Area 2 CRH Cross-Section Dealers:

- Clover Farms Dairy Company
- DFA Dairy Brands Fluid, LLC – Lebanon
- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- Milk Industry Management Corp. (dba Balford Farms)
- Monroe County Milk Producers Coop Assoc. (dba Pocono Mountain Dairies)
- Valley Farms Dairy, LLC

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2023 DATA**

Cost Center	Weighted Costs	Weighted Points	Cost per Point
Rec, Lab & Field	\$ 903,533	44,518,304	\$ 0.0203
S&P	\$ 1,281,258	47,287,015	\$ 0.0271
Bottling	\$ 2,457,929	47,971,323	\$ 0.0512
Cold Room	\$ 3,331,150	57,505,084	\$ 0.0579
Delivery	\$ 7,404,201	53,617,106	\$ 0.1381
Selling	\$ 1,026,656	56,399,217	\$ 0.0182

Total Cost per Point **\$ 0.3128**

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A		B	C	D	E	F	G	H
					(C + D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 359,722	2,235,828	\$ 0.1609			
		Purchased	\$ 943,130	3,176,943	\$ 0.2969			
			\$ 1,302,852	5,412,771	\$ 0.2407	\$ 0.2399	1.53%	\$ 0.2436
1/2 GALLON	Plastic	Blow Molded	\$ -	-	\$ -			
		Purchased	\$ 1,069,623	5,683,160	\$ 0.1882			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,069,623	5,683,160	\$ 0.1882	\$ 0.1881	1.22%	\$ 0.1904
QUART	Plastic	Purchased	\$ 389,184	2,032,037	\$ 0.1915			
	Paper	Purchased	\$ 12,217	75,927	\$ 0.1609			
	Combined		\$ 401,401	2,107,964	\$ 0.1904	\$ 0.1909	1.57%	\$ 0.1939
PINT	Plastic	Purchased	\$ 160,089	1,198,239	\$ 0.1336			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 160,089	1,198,239	\$ 0.1336	\$ 0.1321	1.62%	\$ 0.1342
12 Ounce ⁽¹⁾		Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾		Purchased			\$ 0.0855	\$ 0.0855		\$ 0.0855
1/2 PINT	Plastic	Purchased	\$ 1,871	19,600	\$ 0.0955	\$ 0.0940	0.92%	\$ 0.0949
	Paper	Purchased	\$ 466,000	16,313,512	\$ 0.0286	\$ 0.0302	0.85%	\$ 0.0305
4 Ounce	Paper	Purchased	\$ 33,200	946,995	\$ 0.0351	\$ 0.0351	1.53%	\$ 0.0356
Bulk Per Quart		Purchased	\$ 77,452	844,640	\$ 0.0917	\$ 0.0917	1.30%	\$ 0.0929

Footnote:

1. None of the Area 2 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)

Product	Weighted Costs	Weighted Pounds	Cost per Pound
Standard (Whole) Milk	\$ 1,221	34,116,833	\$ -
Reduced Fat (2%) Milk	\$ 2,935	23,478,578	\$ 0.0001
Low Fat (1%) Milk	\$ 1,693	12,432,188	\$ 0.0001
Non Fat (Skim) Milk	\$ 1,753	5,270,661	\$ 0.0003
Flavored Milk	\$ 157,437	3,146,416	\$ 0.0500
Flavored Reduced Fat Milk	\$ 168,820	3,484,935	\$ 0.0484
Flavored NONFAT Milk	\$ 122,213	3,306,569	\$ 0.0370
Buttermilk ⁽¹⁾			\$ 0.0326
Egg Nog	\$ 8,792	32,658	\$ 0.2692

Footnote:

1. None of the Area 2 cross-section Dealers bottled Buttermilk during Year 2023. The cost per pound presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
	Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	16,474,238	15,694,777	n/a	\$ 3,570,279	n/a	\$ 3,570,279	\$ 355,452
2 Bulk MILK - diverted	1,976,268	77,561	\$ 364,869	\$ 388,216	n/a	\$ 23,347	\$ 2,667
3 Bulk MILK - transferred	22,568,001	787,785	\$ 4,416,221	\$ 4,006,824	\$ 935,470	\$ 526,073	\$ 90,218
4 Bulk MILK - TOTAL (Rows 2 + 3)	24,544,269	865,346	\$ 4,781,090	\$ 4,395,040	\$ 935,470	\$ 549,420	\$ 92,885
5 Bulk CREAM - transferred	25,312,280	10,927,857	\$ 37,198,978	\$ 33,959,942	\$ 814,804	\$ (2,424,232)	\$ (245,133)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 355,452		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ 92,885		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (245,133)		
9 Total	\$ 203,204	89,019,318	\$ 0.0023

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK COSTS**

	Class I
Skim Rate	\$ 15.35
Butterfat Rate	\$ 3.6819

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B X BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	34,116,833	1,113,798	3.2647%	33,003,035	\$ 4,100,893	\$ 5,065,966	\$ 9,166,859	\$ 0.2687	\$ -	\$ 0.0023	\$ 0.2710
Reduced Fat (2%) Milk	23,478,578	450,275	1.9178%	23,028,303	\$ 1,657,868	\$ 3,534,845	\$ 5,192,713	\$ 0.2212	\$ 0.0001	\$ 0.0023	\$ 0.2236
Low Fat (1%) Milk	12,432,188	113,975	0.9168%	12,318,213	\$ 419,645	\$ 1,890,846	\$ 2,310,491	\$ 0.1858	\$ 0.0001	\$ 0.0023	\$ 0.1882
Non Fat (Skim) Milk	5,270,661	3,660	0.0694%	5,267,001	\$ 13,476	\$ 808,485	\$ 821,961	\$ 0.1560	\$ 0.0003	\$ 0.0023	\$ 0.1586
Flavored Milk	3,146,416	103,338	3.2843%	3,043,078	\$ 380,480	\$ 467,112	\$ 847,592	\$ 0.2694	\$ 0.0500	\$ 0.0023	\$ 0.3217
Flavored Reduced Fat Milk	3,484,935	35,279	1.0123%	3,449,656	\$ 129,894	\$ 529,522	\$ 659,416	\$ 0.1892	\$ 0.0484	\$ 0.0023	\$ 0.2399
Flavored NONFAT Milk	3,306,569	3,956	0.1196%	3,302,613	\$ 14,566	\$ 506,951	\$ 521,517	\$ 0.1577	\$ 0.0370	\$ 0.0023	\$ 0.1970
Buttermilk				-	\$ -	\$ -	\$ -	#DIV/0!	\$ 0.0326	\$ 0.0023	#DIV/0!
Egg Nog	32,658	2,485	7.6092%	30,173	\$ 9,150	\$ 4,632	\$ 13,782	\$ 0.4220	\$ 0.2692	\$ 0.0023	\$ 0.6935

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**COST UPDATE ADJUSTMENT
1ST HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 ST HALF COSTS		1 ST HALF POINTS ⁽¹⁾		1 ST HALF COST per POINT		INCREASE
2024	2023	2024	2023	2024	2023	(DECREASE)

WEIGHTED LABOR COSTS	\$ 4,815,368	\$ 4,839,762	30,020,768	30,916,633	\$ 0.1604	\$ 0.1565	\$ 0.0039
WEIGHTED UTILITY COSTS	\$ 276,925	\$ 292,017	30,020,768	30,916,633	\$ 0.0092	\$ 0.0094	\$ (0.0002)
WEIGHTED INSURANCE COSTS	\$ 231,360	\$ 195,968	30,020,768	30,916,633	\$ 0.0077	\$ 0.0063	\$ 0.0014

COST UPDATE ADJUSTMENT per BOTTLING POINT \$ 0.0051

Footnote:

1. For processing Dealers, Bottling points are used. For non-processing Dealers, Cold Room points are used.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$ 725,816
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$ 4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$ 3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 631,673</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$ (94,143)
7. Weighted Delivery Points - YEAR 2023	<u>53,617,106</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u>\$ (0.0018)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$ 101,438
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$ 10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$ 9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 92,481</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$ (8,957)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023	<u>47,287,015</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u>\$ (0.0002)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2
YEAR 2023 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				<i>(C) + (D)</i>	<i>(B) x (E)</i>
Container Size	Area 2 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	5,412,771	\$ (0.09338)	\$ (0.01098)	\$ (0.1044)	\$ (565,093)
1/2 GALLON	5,683,160	\$ (0.00440)	\$ (0.02599)	\$ (0.0304)	\$ (172,768)
QUART	2,107,964	\$ 0.05307	\$ (0.00257)	\$ 0.0505	\$ 106,452
PINT	1,198,239	\$ 0.00810	\$ 0.02616	\$ 0.0343	\$ 41,100
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	16,333,112	\$ 0.01532	\$ 0.00976	\$ 0.0251	\$ 409,961
4 OUNCE	946,995	\$ 0.02392	\$ 0.01767	\$ 0.0416	\$ 39,395
Bulk per Quart	844,640	\$ 0.16101	\$ 0.00591	\$ 0.1669	\$ 140,970
					\$ <u>17</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3306	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 3.7542	\$ 0.1362	\$ 3.8904	\$ (0.3356)	\$ 0.9364	\$ 4.4912	\$ 4.6673	\$ (0.1761)
	1/2 GALLON	\$ 1.1653	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 1.9675	\$ 0.0714	\$ 2.0389	\$ (0.1678)	\$ 0.4682	\$ 2.3393	\$ 2.4292	\$ (0.0899)
	QUART	\$ 0.5827	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 1.1482	\$ 0.0416	\$ 1.1898	\$ (0.0839)	\$ 0.2341	\$ 1.3400	\$ 1.3774	\$ (0.0374)
	PINT	\$ 0.2913	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.6203	\$ 0.0225	\$ 0.6428	\$ (0.0420)	\$ 0.1171	\$ 0.7179	\$ 0.7711	\$ (0.0532)
	12 OUNCE	\$ 0.2185	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.4019	\$ 0.0146	\$ 0.4165	\$ (0.0315)	\$ 0.0878	\$ 0.4728	\$ 0.4891	\$ (0.0163)
	10 OUNCE	\$ 0.1821	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.3680	\$ 0.0133	\$ 0.3813	\$ (0.0262)	\$ 0.0732	\$ 0.4283	\$ 0.4418	\$ (0.0135)
	1/2 PINT	\$ 0.1457	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2816	\$ 0.0102	\$ 0.2918	\$ (0.0210)	\$ 0.0585	\$ 0.3293	\$ 0.3400	\$ (0.0107)
	4 OUNCE	\$ 0.0728	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1901	\$ 0.0069	\$ 0.1970	\$ (0.0105)	\$ 0.0293	\$ 0.2158	\$ 0.2242	\$ (0.0084)
	Bulk per Quart	\$ 0.5827	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 1.1636	\$ 0.0422	\$ 1.2058	\$ (0.0839)	\$ 0.2341	\$ 1.3560	\$ 1.3855	\$ (0.0295)
REDUCED FAT (2%) MILK	GALLON	\$ 1.9274	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 3.3510	\$ 0.1215	\$ 3.4725	\$ (0.3356)	\$ 0.9364	\$ 4.0733	\$ 4.2557	\$ (0.1824)
	1/2 GALLON	\$ 0.9637	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 1.7659	\$ 0.0640	\$ 1.8299	\$ (0.1678)	\$ 0.4682	\$ 2.1303	\$ 2.2234	\$ (0.0931)
	QUART	\$ 0.4819	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 1.0474	\$ 0.0380	\$ 1.0854	\$ (0.0839)	\$ 0.2341	\$ 1.2356	\$ 1.2744	\$ (0.0388)
	PINT	\$ 0.2409	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.5699	\$ 0.0207	\$ 0.5906	\$ (0.0420)	\$ 0.1171	\$ 0.6657	\$ 0.7196	\$ (0.0539)
	12 OUNCE	\$ 0.1807	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.3641	\$ 0.0132	\$ 0.3773	\$ (0.0315)	\$ 0.0878	\$ 0.4336	\$ 0.4506	\$ (0.0170)
	10 OUNCE	\$ 0.1506	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.3365	\$ 0.0122	\$ 0.3487	\$ (0.0262)	\$ 0.0732	\$ 0.3957	\$ 0.4097	\$ (0.0140)
	1/2 PINT	\$ 0.1205	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2564	\$ 0.0093	\$ 0.2657	\$ (0.0210)	\$ 0.0585	\$ 0.3032	\$ 0.3143	\$ (0.0111)
	4 OUNCE	\$ 0.0602	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1775	\$ 0.0064	\$ 0.1839	\$ (0.0105)	\$ 0.0293	\$ 0.2027	\$ 0.2113	\$ (0.0086)
	Bulk per Quart	\$ 0.4819	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 1.0628	\$ 0.0385	\$ 1.1013	\$ (0.0839)	\$ 0.2341	\$ 1.2515	\$ 1.2826	\$ (0.0311)
LOW FAT (1%) MILK	GALLON	\$ 1.6223	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 3.0459	\$ 0.1105	\$ 3.1564	\$ (0.3356)	\$ 0.9364	\$ 3.7572	\$ 3.9360	\$ (0.1788)
	1/2 GALLON	\$ 0.8111	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 1.6133	\$ 0.0585	\$ 1.6718	\$ (0.1678)	\$ 0.4682	\$ 1.9722	\$ 2.0635	\$ (0.0913)
	QUART	\$ 0.4056	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 0.9711	\$ 0.0352	\$ 1.0063	\$ (0.0839)	\$ 0.2341	\$ 1.1565	\$ 1.1946	\$ (0.0381)
	PINT	\$ 0.2028	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.5318	\$ 0.0193	\$ 0.5511	\$ (0.0420)	\$ 0.1171	\$ 0.6262	\$ 0.6796	\$ (0.0534)
	12 OUNCE	\$ 0.1521	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.3355	\$ 0.0122	\$ 0.3477	\$ (0.0315)	\$ 0.0878	\$ 0.4040	\$ 0.4205	\$ (0.0165)
	10 OUNCE	\$ 0.1267	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.3126	\$ 0.0113	\$ 0.3239	\$ (0.0262)	\$ 0.0732	\$ 0.3709	\$ 0.3847	\$ (0.0138)
	1/2 PINT	\$ 0.1014	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2373	\$ 0.0086	\$ 0.2459	\$ (0.0210)	\$ 0.0585	\$ 0.2834	\$ 0.2943	\$ (0.0109)
	4 OUNCE	\$ 0.0507	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1680	\$ 0.0061	\$ 0.1741	\$ (0.0105)	\$ 0.0293	\$ 0.1929	\$ 0.2013	\$ (0.0084)
	Bulk per Quart	\$ 0.4056	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 0.9865	\$ 0.0358	\$ 1.0223	\$ (0.0839)	\$ 0.2341	\$ 1.1725	\$ 1.2027	\$ (0.0302)
NON FAT (SKIM) MILK	GALLON	\$ 1.3687	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 2.7923	\$ 0.1013	\$ 2.8936	\$ (0.3356)	\$ 0.9364	\$ 3.4944	\$ 3.6759	\$ (0.1815)
	1/2 GALLON	\$ 0.6844	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 1.4866	\$ 0.0539	\$ 1.5405	\$ (0.1678)	\$ 0.4682	\$ 1.8409	\$ 1.9335	\$ (0.0926)
	QUART	\$ 0.3422	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 0.9077	\$ 0.0329	\$ 0.9406	\$ (0.0839)	\$ 0.2341	\$ 1.0908	\$ 1.1295	\$ (0.0387)
	PINT	\$ 0.1711	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.5001	\$ 0.0181	\$ 0.5182	\$ (0.0420)	\$ 0.1171	\$ 0.5933	\$ 0.6471	\$ (0.0538)
	12 OUNCE	\$ 0.1283	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.3117	\$ 0.0113	\$ 0.3230	\$ (0.0315)	\$ 0.0878	\$ 0.3793	\$ 0.3962	\$ (0.0169)
	10 OUNCE	\$ 0.1069	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.2928	\$ 0.0106	\$ 0.3034	\$ (0.0262)	\$ 0.0732	\$ 0.3504	\$ 0.3644	\$ (0.0140)
	1/2 PINT	\$ 0.0855	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2214	\$ 0.0080	\$ 0.2294	\$ (0.0210)	\$ 0.0585	\$ 0.2669	\$ 0.2780	\$ (0.0111)
	4 OUNCE	\$ 0.0428	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1601	\$ 0.0058	\$ 0.1659	\$ (0.0105)	\$ 0.0293	\$ 0.1847	\$ 0.1932	\$ (0.0085)
	Bulk per Quart	\$ 0.3422	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 0.9231	\$ 0.0335	\$ 0.9566	\$ (0.0839)	\$ 0.2341	\$ 1.1068	\$ 1.1377	\$ (0.0309)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.5736	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 3.9972	\$ 0.1450	\$ 4.1422	\$ (0.3356)	\$ 0.9364	\$ 4.7430	\$ 4.9504	\$ (0.2074)
	1/2 GALLON	\$ 1.2868	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 2.0890	\$ 0.0758	\$ 2.1648	\$ (0.1678)	\$ 0.4682	\$ 2.4652	\$ 2.5708	\$ (0.1056)
	QUART	\$ 0.6434	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 1.2089	\$ 0.0438	\$ 1.2527	\$ (0.0839)	\$ 0.2341	\$ 1.4029	\$ 1.4481	\$ (0.0452)
	PINT	\$ 0.3217	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.6507	\$ 0.0236	\$ 0.6743	\$ (0.0420)	\$ 0.1171	\$ 0.7494	\$ 0.8064	\$ (0.0570)
	12 OUNCE	\$ 0.2413	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.4247	\$ 0.0154	\$ 0.4401	\$ (0.0315)	\$ 0.0878	\$ 0.4964	\$ 0.5157	\$ (0.0193)
	10 OUNCE	\$ 0.2011	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.3870	\$ 0.0140	\$ 0.4010	\$ (0.0262)	\$ 0.0732	\$ 0.4480	\$ 0.4640	\$ (0.0160)
	1/2 PINT	\$ 0.1609	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2968	\$ 0.0108	\$ 0.3076	\$ (0.0210)	\$ 0.0585	\$ 0.3451	\$ 0.3577	\$ (0.0126)
	4 OUNCE	\$ 0.0804	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1977	\$ 0.0072	\$ 0.2049	\$ (0.0105)	\$ 0.0293	\$ 0.2237	\$ 0.2330	\$ (0.0093)
	Bulk per Quart	\$ 0.6434	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 1.2243	\$ 0.0444	\$ 1.2687	\$ (0.0839)	\$ 0.2341	\$ 1.4189	\$ 1.4563	\$ (0.0374)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9192	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 3.3428	\$ 0.1212	\$ 3.4640	\$ (0.3356)	\$ 0.9364	\$ 4.0648	\$ 4.2242	\$ (0.1594)
	1/2 GALLON	\$ 0.9596	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 1.7618	\$ 0.0639	\$ 1.8257	\$ (0.1678)	\$ 0.4682	\$ 2.1261	\$ 2.2077	\$ (0.0816)
	QUART	\$ 0.4798	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 1.0453	\$ 0.0379	\$ 1.0832	\$ (0.0839)	\$ 0.2341	\$ 1.2334	\$ 1.2666	\$ (0.0332)
	PINT	\$ 0.2399	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.5689	\$ 0.0206	\$ 0.5895	\$ (0.0420)	\$ 0.1171	\$ 0.6646	\$ 0.7156	\$ (0.0510)
	12 OUNCE	\$ 0.1799	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.3633	\$ 0.0132	\$ 0.3765	\$ (0.0315)	\$ 0.0878	\$ 0.4328	\$ 0.4476	\$ (0.0148)
	10 OUNCE	\$ 0.1499	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.3358	\$ 0.0122	\$ 0.3480	\$ (0.0262)	\$ 0.0732	\$ 0.3950	\$ 0.4072	\$ (0.0122)
	1/2 PINT	\$ 0.1200	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2559	\$ 0.0093	\$ 0.2652	\$ (0.0210)	\$ 0.0585	\$ 0.3027	\$ 0.3123	\$ (0.0096)
	4 OUNCE	\$ 0.0600	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1773	\$ 0.0064	\$ 0.1837	\$ (0.0105)	\$ 0.0293	\$ 0.2025	\$ 0.2103	\$ (0.0078)
	Bulk per Quart	\$ 0.4798	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 1.0607	\$ 0.0385	\$ 1.0992	\$ (0.0839)	\$ 0.2341	\$ 1.2494	\$ 1.2748	\$ (0.0254)
FLAVORED NONFAT MILK	GALLON	\$ 1.5760	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 2.9996	\$ 0.1088	\$ 3.1084	\$ (0.3356)	\$ 0.9364	\$ 3.7092	\$ 3.8089	\$ (0.0997)
	1/2 GALLON	\$ 0.7880	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 1.5902	\$ 0.0577	\$ 1.6479	\$ (0.1678)	\$ 0.4682	\$ 1.9483	\$ 2.0000	\$ (0.0517)
	QUART	\$ 0.3940	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 0.9595	\$ 0.0348	\$ 0.9943	\$ (0.0839)	\$ 0.2341	\$ 1.1445	\$ 1.1627	\$ (0.0182)
	PINT	\$ 0.1970	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 0.5260	\$ 0.0191	\$ 0.5451	\$ (0.0420)	\$ 0.1171	\$ 0.6202	\$ 0.6637	\$ (0.0435)
	12 OUNCE	\$ 0.1478	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.3312	\$ 0.0120	\$ 0.3432	\$ (0.0315)	\$ 0.0878	\$ 0.3995	\$ 0.4086	\$ (0.0091)
	10 OUNCE	\$ 0.1231	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.3090	\$ 0.0112	\$ 0.3202	\$ (0.0262)	\$ 0.0732	\$ 0.3672	\$ 0.3748	\$ (0.0076)
	1/2 PINT	\$ 0.0985	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.2344	\$ 0.0085	\$ 0.2429	\$ (0.0210)	\$ 0.0585	\$ 0.2804	\$ 0.2864	\$ (0.0060)
	4 OUNCE	\$ 0.0493	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.1666	\$ 0.0060	\$ 0.1726	\$ (0.0105)	\$ 0.0293	\$ 0.1914	\$ 0.1973	\$ (0.0059)
	Bulk per Quart	\$ 0.3940	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 0.9749	\$ 0.0354	\$ 1.0103	\$ (0.0839)	\$ 0.2341	\$ 1.1605	\$ 1.1709	\$ (0.0104)
BUTTERMILK	GALLON	#DIV/0!	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.3356)	\$ 0.9364	#DIV/0!	\$ 4.4309	#DIV/0!
	1/2 GALLON	#DIV/0!	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.1678)	\$ 0.4682	#DIV/0!	\$ 2.3110	#DIV/0!
	QUART	#DIV/0!	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0839)	\$ 0.2341	#DIV/0!	\$ 1.3182	#DIV/0!
	PINT	#DIV/0!	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0420)	\$ 0.1171	#DIV/0!	\$ 0.7414	#DIV/0!
	12 OUNCE	#DIV/0!	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0315)	\$ 0.0878	#DIV/0!	\$ 0.4670	#DIV/0!
	10 OUNCE	#DIV/0!	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0262)	\$ 0.0732	#DIV/0!	\$ 0.4234	#DIV/0!
	1/2 PINT	#DIV/0!	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0210)	\$ 0.0585	#DIV/0!	\$ 0.3253	#DIV/0!
	4 OUNCE	#DIV/0!	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0105)	\$ 0.0293	#DIV/0!	\$ 0.2167	#DIV/0!
	Bulk per Quart	#DIV/0!	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	#DIV/0!	#DIV/0!	#DIV/0!	\$ (0.0839)	\$ 0.2341	#DIV/0!	\$ 1.3264	#DIV/0!

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)

EGG NOG	GALLON	\$ 5.5480	\$ 0.2436	\$ 0.0332	\$ (0.1044)	\$ 1.2512	\$ 6.9716	\$ 0.2529	\$ 7.2245	\$ (0.3356)	\$ 0.9364	\$ 7.8253	\$ 7.6132	\$ 0.2121
	1/2 GALLON	\$ 2.7740	\$ 0.1904	\$ 0.0166	\$ (0.0304)	\$ 0.6256	\$ 3.5762	\$ 0.1297	\$ 3.7059	\$ (0.1678)	\$ 0.4682	\$ 4.0063	\$ 3.9022	\$ 0.1041
	QUART	\$ 1.3870	\$ 0.1939	\$ 0.0083	\$ 0.0505	\$ 0.3128	\$ 1.9525	\$ 0.0708	\$ 2.0233	\$ (0.0839)	\$ 0.2341	\$ 2.1735	\$ 2.1138	\$ 0.0597
	PINT	\$ 0.6935	\$ 0.1342	\$ 0.0041	\$ 0.0343	\$ 0.1564	\$ 1.0225	\$ 0.0371	\$ 1.0596	\$ (0.0420)	\$ 0.1171	\$ 1.1347	\$ 1.1392	\$ (0.0045)
	12 OUNCE	\$ 0.5201	\$ 0.0630	\$ 0.0031	\$ -	\$ 0.1173	\$ 0.7035	\$ 0.0255	\$ 0.7290	\$ (0.0315)	\$ 0.0878	\$ 0.7853	\$ 0.7653	\$ 0.0200
	10 OUNCE	\$ 0.4334	\$ 0.0855	\$ 0.0026	\$ -	\$ 0.0978	\$ 0.6193	\$ 0.0225	\$ 0.6418	\$ (0.0262)	\$ 0.0732	\$ 0.6888	\$ 0.6720	\$ 0.0168
	1/2 PINT	\$ 0.3468	\$ 0.0305	\$ 0.0021	\$ 0.0251	\$ 0.0782	\$ 0.4827	\$ 0.0175	\$ 0.5002	\$ (0.0210)	\$ 0.0585	\$ 0.5377	\$ 0.5241	\$ 0.0136
	4 OUNCE	\$ 0.1734	\$ 0.0356	\$ 0.0010	\$ 0.0416	\$ 0.0391	\$ 0.2907	\$ 0.0105	\$ 0.3012	\$ (0.0105)	\$ 0.0293	\$ 0.3200	\$ 0.3162	\$ 0.0038
	Bulk per Quart	\$ 1.3870	\$ 0.0929	\$ 0.0083	\$ 0.1669	\$ 0.3128	\$ 1.9679	\$ 0.0714	\$ 2.0393	\$ (0.0839)	\$ 0.2341	\$ 2.1895	\$ 2.1220	\$ 0.0675

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.4912	\$ (0.6063)	\$ 0.5310	\$ 0.1225	\$ 4.54	\$ 4.70	\$ (0.16)
	1/2 GALLON	\$ 2.3393	\$ (0.3158)	\$ 0.3184	\$ 0.0650	\$ 2.41	\$ 2.49	\$ (0.08)
	QUART	\$ 1.3400	\$ (0.1809)	\$ 0.2126	\$ 0.0381	\$ 1.41	\$ 1.44	\$ (0.03)
	PINT	\$ 0.7179	\$ (0.0969)	\$ 0.1960	\$ 0.0227	\$ 0.84	\$ 0.89	\$ (0.05)
	12 OUNCE	\$ 0.4728	\$ (0.0638)	\$ 0.1470	\$ 0.0154	\$ 0.57	\$ 0.59	\$ (0.02)
	10 OUNCE	\$ 0.4283	\$ (0.0578)	\$ 0.1225	\$ 0.0137	\$ 0.51	\$ 0.52	\$ (0.01)
	1/2 PINT	\$ 0.3293	\$ (0.0445)	\$ 0.1114	\$ 0.0110	\$ 0.41	\$ 0.42	\$ (0.01)
	4 OUNCE	\$ 0.2158	\$ (0.0291)	\$ 0.0557	\$ 0.0067	\$ 0.25	\$ 0.26	\$ (0.01)
	Bulk per Quart	\$ 1.3560	\$ (0.1831)	\$ 0.2126	\$ 0.0384	\$ 1.42	\$ 1.45	\$ (0.03)
REDUCED FAT (2%) MILK	GALLON	\$ 4.0733	\$ (0.5499)	\$ 0.5310	\$ 0.1125	\$ 4.17	\$ 4.33	\$ (0.16)
	1/2 GALLON	\$ 2.1303	\$ (0.2876)	\$ 0.3184	\$ 0.0600	\$ 2.22	\$ 2.30	\$ (0.08)
	QUART	\$ 1.2356	\$ (0.1668)	\$ 0.2126	\$ 0.0356	\$ 1.32	\$ 1.35	\$ (0.03)
	PINT	\$ 0.6657	\$ (0.0899)	\$ 0.1960	\$ 0.0214	\$ 0.79	\$ 0.84	\$ (0.05)
	12 OUNCE	\$ 0.4336	\$ (0.0585)	\$ 0.1470	\$ 0.0145	\$ 0.54	\$ 0.55	\$ (0.01)
	10 OUNCE	\$ 0.3957	\$ (0.0534)	\$ 0.1225	\$ 0.0129	\$ 0.48	\$ 0.49	\$ (0.01)
	1/2 PINT	\$ 0.3032	\$ (0.0409)	\$ 0.1114	\$ 0.0104	\$ 0.38	\$ 0.39	\$ (0.01)
	4 OUNCE	\$ 0.2027	\$ (0.0274)	\$ 0.0557	\$ 0.0064	\$ 0.24	\$ 0.25	\$ (0.01)
	Bulk per Quart	\$ 1.2515	\$ (0.1690)	\$ 0.2126	\$ 0.0359	\$ 1.33	\$ 1.36	\$ (0.03)
LOW FAT (1%) MILK	GALLON	\$ 3.7572	\$ (0.5072)	\$ 0.5310	\$ 0.1049	\$ 3.89	\$ 4.04	\$ (0.15)
	1/2 GALLON	\$ 1.9722	\$ (0.2662)	\$ 0.3184	\$ 0.0562	\$ 2.08	\$ 2.16	\$ (0.08)
	QUART	\$ 1.1565	\$ (0.1561)	\$ 0.2126	\$ 0.0337	\$ 1.25	\$ 1.28	\$ (0.03)
	PINT	\$ 0.6262	\$ (0.0845)	\$ 0.1960	\$ 0.0205	\$ 0.76	\$ 0.81	\$ (0.05)
	12 OUNCE	\$ 0.4040	\$ (0.0545)	\$ 0.1470	\$ 0.0138	\$ 0.51	\$ 0.52	\$ (0.01)
	10 OUNCE	\$ 0.3709	\$ (0.0501)	\$ 0.1225	\$ 0.0123	\$ 0.46	\$ 0.47	\$ (0.01)
	1/2 PINT	\$ 0.2834	\$ (0.0383)	\$ 0.1114	\$ 0.0099	\$ 0.37	\$ 0.38	\$ (0.01)
	4 OUNCE	\$ 0.1929	\$ (0.0260)	\$ 0.0557	\$ 0.0062	\$ 0.23	\$ 0.24	\$ (0.01)
	Bulk per Quart	\$ 1.1725	\$ (0.1583)	\$ 0.2126	\$ 0.0340	\$ 1.26	\$ 1.29	\$ (0.03)
NON FAT (SKIM) MILK	GALLON	\$ 3.4944	\$ (0.4717)	\$ 0.5310	\$ 0.0986	\$ 3.65	\$ 3.81	\$ (0.16)
	1/2 GALLON	\$ 1.8409	\$ (0.2485)	\$ 0.3184	\$ 0.0530	\$ 1.96	\$ 2.05	\$ (0.09)
	QUART	\$ 1.0908	\$ (0.1473)	\$ 0.2126	\$ 0.0321	\$ 1.19	\$ 1.22	\$ (0.03)
	PINT	\$ 0.5933	\$ (0.0801)	\$ 0.1960	\$ 0.0197	\$ 0.73	\$ 0.78	\$ (0.05)
	12 OUNCE	\$ 0.3793	\$ (0.0512)	\$ 0.1470	\$ 0.0132	\$ 0.49	\$ 0.50	\$ (0.01)
	10 OUNCE	\$ 0.3504	\$ (0.0473)	\$ 0.1225	\$ 0.0118	\$ 0.44	\$ 0.45	\$ (0.01)
	1/2 PINT	\$ 0.2669	\$ (0.0360)	\$ 0.1114	\$ 0.0095	\$ 0.35	\$ 0.36	\$ (0.01)
	4 OUNCE	\$ 0.1847	\$ (0.0249)	\$ 0.0557	\$ 0.0060	\$ 0.22	\$ 0.23	\$ (0.01)
	Bulk per Quart	\$ 1.1068	\$ (0.1494)	\$ 0.2126	\$ 0.0325	\$ 1.20	\$ 1.23	\$ (0.03)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.7430	\$ (0.6403)	\$ 0.5310	\$ 0.1286	\$ 4.76	\$ 4.96 \$ (0.20)
	1/2 GALLON	\$ 2.4652	\$ (0.3328)	\$ 0.3184	\$ 0.0680	\$ 2.52	\$ 2.61 \$ (0.09)
	QUART	\$ 1.4029	\$ (0.1894)	\$ 0.2126	\$ 0.0396	\$ 1.47	\$ 1.51 \$ (0.04)
	PINT	\$ 0.7494	\$ (0.1012)	\$ 0.1960	\$ 0.0234	\$ 0.87	\$ 0.92 \$ (0.05)
	12 OUNCE	\$ 0.4964	\$ (0.0670)	\$ 0.1470	\$ 0.0160	\$ 0.59	\$ 0.61 \$ (0.02)
	10 OUNCE	\$ 0.4480	\$ (0.0605)	\$ 0.1225	\$ 0.0142	\$ 0.52	\$ 0.54 \$ (0.02)
	1/2 PINT	\$ 0.3451	\$ (0.0466)	\$ 0.1114	\$ 0.0114	\$ 0.42	\$ 0.43 \$ (0.01)
	4 OUNCE	\$ 0.2237	\$ (0.0302)	\$ 0.0557	\$ 0.0069	\$ 0.26	\$ 0.26 \$ -
	Bulk per Quart	\$ 1.4189	\$ (0.1916)	\$ 0.2126	\$ 0.0400	\$ 1.48	\$ 1.51 \$ (0.03)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.0648	\$ (0.5487)	\$ 0.5310	\$ 0.1123	\$ 4.16	\$ 4.30 \$ (0.14)
	1/2 GALLON	\$ 2.1261	\$ (0.2870)	\$ 0.3184	\$ 0.0599	\$ 2.22	\$ 2.29 \$ (0.07)
	QUART	\$ 1.2334	\$ (0.1665)	\$ 0.2126	\$ 0.0355	\$ 1.32	\$ 1.34 \$ (0.02)
	PINT	\$ 0.6646	\$ (0.0897)	\$ 0.1960	\$ 0.0214	\$ 0.79	\$ 0.84 \$ (0.05)
	12 OUNCE	\$ 0.4328	\$ (0.0584)	\$ 0.1470	\$ 0.0145	\$ 0.54	\$ 0.55 \$ (0.01)
	10 OUNCE	\$ 0.3950	\$ (0.0533)	\$ 0.1225	\$ 0.0129	\$ 0.48	\$ 0.49 \$ (0.01)
	1/2 PINT	\$ 0.3027	\$ (0.0409)	\$ 0.1114	\$ 0.0104	\$ 0.38	\$ 0.39 \$ (0.01)
	4 OUNCE	\$ 0.2025	\$ (0.0273)	\$ 0.0557	\$ 0.0064	\$ 0.24	\$ 0.24 \$ -
	Bulk per Quart	\$ 1.2494	\$ (0.1687)	\$ 0.2126	\$ 0.0359	\$ 1.33	\$ 1.35 \$ (0.02)
FLAVORED NONFAT MILK	GALLON	\$ 3.7092	\$ (0.5007)	\$ 0.5310	\$ 0.1038	\$ 3.84	\$ 3.93 \$ (0.09)
	1/2 GALLON	\$ 1.9483	\$ (0.2630)	\$ 0.3184	\$ 0.0556	\$ 2.06	\$ 2.11 \$ (0.05)
	QUART	\$ 1.1445	\$ (0.1545)	\$ 0.2126	\$ 0.0334	\$ 1.24	\$ 1.25 \$ (0.01)
	PINT	\$ 0.6202	\$ (0.0837)	\$ 0.1960	\$ 0.0203	\$ 0.75	\$ 0.79 \$ (0.04)
	12 OUNCE	\$ 0.3995	\$ (0.0539)	\$ 0.1470	\$ 0.0137	\$ 0.51	\$ 0.51 \$ -
	10 OUNCE	\$ 0.3672	\$ (0.0496)	\$ 0.1225	\$ 0.0122	\$ 0.45	\$ 0.46 \$ (0.01)
	1/2 PINT	\$ 0.2804	\$ (0.0379)	\$ 0.1114	\$ 0.0098	\$ 0.36	\$ 0.37 \$ (0.01)
	4 OUNCE	\$ 0.1914	\$ (0.0258)	\$ 0.0557	\$ 0.0061	\$ 0.23	\$ 0.23 \$ -
	Bulk per Quart	\$ 1.1605	\$ (0.1567)	\$ 0.2126	\$ 0.0338	\$ 1.25	\$ 1.26 \$ (0.01)
BUTTERMILK	GALLON	#DIV/0!	#DIV/0!	\$ 0.5310	#DIV/0!	#DIV/0!	\$ 4.48 #DIV/0!
	1/2 GALLON	#DIV/0!	#DIV/0!	\$ 0.3184	#DIV/0!	#DIV/0!	\$ 2.38 #DIV/0!
	QUART	#DIV/0!	#DIV/0!	\$ 0.2126	#DIV/0!	#DIV/0!	\$ 1.39 #DIV/0!
	PINT	#DIV/0!	#DIV/0!	\$ 0.1960	#DIV/0!	#DIV/0!	\$ 0.86 #DIV/0!
	12 OUNCE	#DIV/0!	#DIV/0!	\$ 0.1470	#DIV/0!	#DIV/0!	\$ 0.57 #DIV/0!
	10 OUNCE	#DIV/0!	#DIV/0!	\$ 0.1225	#DIV/0!	#DIV/0!	\$ 0.50 #DIV/0!
	1/2 PINT	#DIV/0!	#DIV/0!	\$ 0.1114	#DIV/0!	#DIV/0!	\$ 0.40 #DIV/0!
	4 OUNCE	#DIV/0!	#DIV/0!	\$ 0.0557	#DIV/0!	#DIV/0!	\$ 0.25 #DIV/0!
	Bulk per Quart	#DIV/0!	#DIV/0!	\$ 0.2126	#DIV/0!	#DIV/0!	\$ 1.40 #DIV/0!

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 7.8253	\$ (1.0564)	\$ 0.5310	\$ 0.2026	\$ 7.84	\$ 7.62	\$ 0.22
	1/2 GALLON	\$ 4.0063	\$ (0.5409)	\$ 0.3184	\$ 0.1050	\$ 4.02	\$ 3.91	\$ 0.11
	QUART	\$ 2.1735	\$ (0.2934)	\$ 0.2126	\$ 0.0581	\$ 2.18	\$ 2.12	\$ 0.06
	PINT	\$ 1.1347	\$ (0.1532)	\$ 0.1960	\$ 0.0327	\$ 1.21	\$ 1.21	\$ -
	12 OUNCE	\$ 0.7853	\$ (0.1060)	\$ 0.1470	\$ 0.0229	\$ 0.85	\$ 0.83	\$ 0.02
	10 OUNCE	\$ 0.6888	\$ (0.0930)	\$ 0.1225	\$ 0.0199	\$ 0.74	\$ 0.72	\$ 0.02
	1/2 PINT	\$ 0.5377	\$ (0.0726)	\$ 0.1114	\$ 0.0160	\$ 0.59	\$ 0.58	\$ 0.01
	4 OUNCE	\$ 0.3200	\$ (0.0432)	\$ 0.0557	\$ 0.0092	\$ 0.34	\$ 0.34	\$ -
	Bulk per Quart	\$ 2.1895	\$ (0.2956)	\$ 0.2126	\$ 0.0585	\$ 2.20	\$ 2.13	\$ 0.07