

Pennsylvania Milk Board
SALES INTO PMB AREA 2 BY TYPE OF MILK
Year 2023 Data

Item (1)	All Dealers Selling into Area 2 (%)	Area 2 CRH Cross-section Dealers (2) Selling into Area 2 (%)
Standard Whole Milk	37.31	37.24
Reduced Fat 2% Milk	26.19	26.60
Lowfat 1% Milk	11.85	13.48
Nonfat Milk	6.04	6.22
Flavored Reduced Fat Milk	4.74	4.58
TOTALS	86.13	88.02

Footnotes:

1.) Top 5 selling controlled milk products for Area 2 based on Year 2023 sales.

2.) Area 2 CRH Cross-Section Dealers:

- Clover Farms Dairy Company
- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- Milk Industry Management Corp. (dba Balford Farms)
- Monroe County Milk Producers Coop Assoc. (dba Pocono Mountain Dairies)
- Turkey Hill
- Valley Farms Dairy, LLC

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2023 DATA**

Cost Center	Weighted Costs	Weighted Points	Cost per Point
Rec, Lab & Field	\$ 1,901,792	50,440,877	\$ 0.0377
S&P	\$ 1,340,316	72,307,764	\$ 0.0185
Bottling	\$ 4,135,743	68,594,729	\$ 0.0603
Cold Room	\$ 4,560,344	79,720,721	\$ 0.0572
Delivery	\$ 7,520,372	55,416,052	\$ 0.1357
Selling	\$ 1,063,543	57,323,776	\$ 0.0186

Total Cost per Point **\$ 0.3280**

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A		B	C	D	E	F	G	H
					(C + D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 359,722	2,235,828	\$ 0.1609			
		Purchased	\$ 929,428	3,030,090	\$ 0.3067			
			\$ 1,289,150	5,265,918	\$ 0.2448	\$ 0.2435	1.55%	\$ 0.2473
1/2 GALLON	Plastic	Blow Molded	\$ -	-	\$ -			
		Purchased	\$ 1,085,566	5,663,908	\$ 0.1917			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,085,566	5,663,908	\$ 0.1917	\$ 0.1916	1.22%	\$ 0.1939
QUART	Plastic	Purchased	\$ 389,184	2,032,037	\$ 0.1915			
	Paper	Purchased	\$ 12,217	75,927	\$ 0.1609			
	Combined		\$ 401,401	2,107,964	\$ 0.1904	\$ 0.1909	1.57%	\$ 0.1939
PINT	Plastic	Purchased	\$ 154,185	1,141,537	\$ 0.1351			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 154,185	1,141,537	\$ 0.1351	\$ 0.1334	1.62%	\$ 0.1356
12 Ounce ⁽¹⁾		Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾		Purchased			\$ 0.0855	\$ 0.0855		\$ 0.0855
1/2 PINT	Plastic	Purchased	\$ -	-	\$ -	\$ 0.0940	0.92%	\$ 0.0949
	Paper	Purchased	\$ 439,376	15,269,415	\$ 0.0288	\$ 0.0305	0.85%	\$ 0.0308
4 Ounce	Paper	Purchased	\$ 33,145	944,838	\$ 0.0351	\$ 0.0351	1.53%	\$ 0.0356
Bulk Per Quart		Purchased	\$ 77,178	839,640	\$ 0.0919	\$ 0.0919	1.30%	\$ 0.0931

Footnote:

1. None of the Area 2 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)

Product	Weighted Costs	Weighted Pounds	Cost per Pound
Standard (Whole) Milk	\$ 1,421	33,457,707	\$ -
Reduced Fat (2%) Milk	\$ 5,383	23,023,705	\$ 0.0002
Low Fat (1%) Milk	\$ 3,111	12,139,698	\$ 0.0003
Non Fat (Skim) Milk	\$ 1,664	5,198,375	\$ 0.0003
Flavored Milk	\$ 153,472	3,082,261	\$ 0.0498
Flavored Reduced Fat Milk	\$ 160,049	3,505,585	\$ 0.0457
Flavored NONFAT Milk	\$ 109,168	2,911,770	\$ 0.0375
Buttermilk ⁽¹⁾			\$ 0.0326
Egg Nog	\$ 23,269	102,958	\$ 0.2260

Footnote:

1. None of the Area 2 cross-section Dealers bottled Buttermilk during Year 2023. The cost per pound presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
	Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	16,912,964	16,022,841	n/a	\$ 4,090,564	n/a	\$ 4,759,137	\$ 467,958
2 Bulk MILK - diverted	1,262,399	49,798	\$ 224,691	\$ 250,896	n/a	\$ 26,205	\$ 2,733
3 Bulk MILK - transferred	22,666,881	787,889	\$ 4,429,174	\$ 4,018,540	\$ 943,939	\$ 533,305	\$ 90,997
4 Bulk MILK - TOTAL (Rows 2 + 3)	23,929,280	837,687	\$ 4,653,865	\$ 4,269,436	\$ 943,939	\$ 559,510	\$ 93,730
5 Bulk CREAM - transferred	15,933,984	6,749,928	\$ 22,899,327	\$ 20,999,478	\$ 583,188	\$ (1,316,661)	\$ (217,984)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 467,958		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ 93,730		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (217,984)		
9 Total	\$ 343,704	96,232,252	\$ 0.0036

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK COSTS**

	Class I
Skim Rate	\$ 15.35
Butterfat Rate	\$ 3.6819

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B X BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Percentage								
Standard (Whole) Milk	33,457,707	1,092,924	3.2666%	32,364,783	\$ 4,024,037	\$ 4,967,994	\$ 8,992,031	\$ 0.2688	\$ -	\$ 0.0036	\$ 0.2724
Reduced Fat (2%) Milk	23,023,705	444,748	1.9317%	22,578,957	\$ 1,637,518	\$ 3,465,870	\$ 5,103,388	\$ 0.2217	\$ 0.0002	\$ 0.0036	\$ 0.2255
Low Fat (1%) Milk	12,139,698	111,900	0.9218%	12,027,798	\$ 412,005	\$ 1,846,267	\$ 2,258,272	\$ 0.1860	\$ 0.0003	\$ 0.0036	\$ 0.1899
Non Fat (Skim) Milk	5,198,375	3,695	0.0711%	5,194,680	\$ 13,605	\$ 797,383	\$ 810,988	\$ 0.1560	\$ 0.0003	\$ 0.0036	\$ 0.1599
Flavored Milk	3,082,261	101,211	3.2837%	2,981,050	\$ 372,649	\$ 457,591	\$ 830,240	\$ 0.2694	\$ 0.0498	\$ 0.0036	\$ 0.3228
Flavored Reduced Fat Milk	3,505,585	35,378	1.0092%	3,470,207	\$ 130,258	\$ 532,677	\$ 662,935	\$ 0.1891	\$ 0.0457	\$ 0.0036	\$ 0.2384
Flavored NONFAT Milk	2,911,770	3,379	0.1160%	2,908,391	\$ 12,441	\$ 446,438	\$ 458,879	\$ 0.1576	\$ 0.0375	\$ 0.0036	\$ 0.1987
Buttermilk	35,843	564	1.5735%	35,279	\$ 2,077	\$ 5,415	\$ 7,492	\$ 0.2090	\$ 0.0326	\$ 0.0036	\$ 0.2452
Egg Nog	102,958	7,751	7.5283%	95,207	\$ 28,538	\$ 14,614	\$ 43,153	\$ 0.4191	\$ 0.2260	\$ 0.0036	\$ 0.6487

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**COST UPDATE ADJUSTMENT
1ST HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1ST HALF COSTS		1ST HALF POINTS ⁽¹⁾		1ST HALF COST per POINT		INCREASE
2024	2023	2024	2023	2024	2023	(DECREASE)

WEIGHTED LABOR COSTS	\$ 6,433,278	\$ 6,300,603	40,268,394	41,147,634	\$ 0.1598	\$ 0.1531	\$ 0.0067
WEIGHTED UTILITY COSTS	\$ 324,113	\$ 345,107	40,268,394	41,147,634	\$ 0.0080	\$ 0.0084	\$ (0.0004)
WEIGHTED INSURANCE COSTS	\$ 310,026	\$ 252,210	40,268,394	41,147,634	\$ 0.0077	\$ 0.0061	\$ 0.0016

COST UPDATE ADJUSTMENT per BOTTLING POINT \$ 0.0079

Footnote:

1. For processing Dealers, Bottling points are used. For non-processing Dealers, Cold Room points are used.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$ 730,342
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$ 4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$ 3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 635,611</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$ (94,731)
7. Weighted Delivery Points - YEAR 2023	<u>55,416,052</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u>\$ (0.0017)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$ 116,457
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$ 10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$ 9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 106,174</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$ (10,283)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023	<u>72,307,764</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u>\$ (0.0001)</u>

Footnote:

- Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2
YEAR 2023 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 2 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	5,265,918	\$ (0.09590)	\$ (0.00947)	\$ (0.1054)	\$ (555,028)
1/2 GALLON	5,663,908	\$ (0.00121)	\$ (0.02568)	\$ (0.0269)	\$ (152,359)
QUART	2,107,964	\$ 0.05307	\$ (0.00257)	\$ 0.0505	\$ 106,452
PINT	1,141,537	\$ 0.00657	\$ 0.02599	\$ 0.0326	\$ 37,214
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	15,269,415	\$ 0.01533	\$ 0.00977	\$ 0.0251	\$ 383,262
4 OUNCE	944,838	\$ 0.02393	\$ 0.01765	\$ 0.0416	\$ 39,305
Bulk per Quart	839,640	\$ 0.16173	\$ 0.00614	\$ 0.1679	\$ 140,976
					\$ <u>(178)</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3426	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.8417	\$ 0.1393	\$ 3.9810	\$ (0.3356)	\$ 0.9364	\$ 4.5818	\$ 4.6673	\$ (0.0855)
	1/2 GALLON	\$ 1.1713	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 2.0169	\$ 0.0732	\$ 2.0901	\$ (0.1678)	\$ 0.4682	\$ 2.3905	\$ 2.4292	\$ (0.0387)
	QUART	\$ 0.5857	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.1694	\$ 0.0424	\$ 1.2118	\$ (0.0839)	\$ 0.2341	\$ 1.3620	\$ 1.3774	\$ (0.0154)
	PINT	\$ 0.2928	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.6306	\$ 0.0229	\$ 0.6535	\$ (0.0420)	\$ 0.1171	\$ 0.7286	\$ 0.7711	\$ (0.0425)
	12 OUNCE	\$ 0.2196	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.4099	\$ 0.0149	\$ 0.4248	\$ (0.0315)	\$ 0.0878	\$ 0.4811	\$ 0.4891	\$ (0.0080)
	10 OUNCE	\$ 0.1830	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3745	\$ 0.0136	\$ 0.3881	\$ (0.0262)	\$ 0.0732	\$ 0.4351	\$ 0.4418	\$ (0.0067)
	1/2 PINT	\$ 0.1464	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2871	\$ 0.0104	\$ 0.2975	\$ (0.0210)	\$ 0.0585	\$ 0.3350	\$ 0.3400	\$ (0.0050)
	4 OUNCE	\$ 0.0732	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1929	\$ 0.0070	\$ 0.1999	\$ (0.0105)	\$ 0.0293	\$ 0.2187	\$ 0.2242	\$ (0.0055)
	Bulk per Quart	\$ 0.5857	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.1860	\$ 0.0430	\$ 1.2290	\$ (0.0839)	\$ 0.2341	\$ 1.3792	\$ 1.3855	\$ (0.0063)
REDUCED FAT (2%) MILK	GALLON	\$ 1.9438	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.4429	\$ 0.1249	\$ 3.5678	\$ (0.3356)	\$ 0.9364	\$ 4.1686	\$ 4.2557	\$ (0.0871)
	1/2 GALLON	\$ 0.9719	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.8175	\$ 0.0659	\$ 1.8834	\$ (0.1678)	\$ 0.4682	\$ 2.1838	\$ 2.2234	\$ (0.0396)
	QUART	\$ 0.4860	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.0697	\$ 0.0388	\$ 1.1085	\$ (0.0839)	\$ 0.2341	\$ 1.2587	\$ 1.2744	\$ (0.0157)
	PINT	\$ 0.2430	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5808	\$ 0.0211	\$ 0.6019	\$ (0.0420)	\$ 0.1171	\$ 0.6770	\$ 0.7196	\$ (0.0426)
	12 OUNCE	\$ 0.1822	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3725	\$ 0.0135	\$ 0.3860	\$ (0.0315)	\$ 0.0878	\$ 0.4423	\$ 0.4506	\$ (0.0083)
	10 OUNCE	\$ 0.1519	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3434	\$ 0.0125	\$ 0.3559	\$ (0.0262)	\$ 0.0732	\$ 0.4029	\$ 0.4097	\$ (0.0068)
	1/2 PINT	\$ 0.1215	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2622	\$ 0.0095	\$ 0.2717	\$ (0.0210)	\$ 0.0585	\$ 0.3092	\$ 0.3143	\$ (0.0051)
	4 OUNCE	\$ 0.0607	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1804	\$ 0.0065	\$ 0.1869	\$ (0.0105)	\$ 0.0293	\$ 0.2057	\$ 0.2113	\$ (0.0056)
	Bulk per Quart	\$ 0.4860	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.0863	\$ 0.0394	\$ 1.1257	\$ (0.0839)	\$ 0.2341	\$ 1.2759	\$ 1.2826	\$ (0.0067)
LOW FAT (1%) MILK	GALLON	\$ 1.6369	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.1360	\$ 0.1137	\$ 3.2497	\$ (0.3356)	\$ 0.9364	\$ 3.8505	\$ 3.9360	\$ (0.0855)
	1/2 GALLON	\$ 0.8185	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.6641	\$ 0.0604	\$ 1.7245	\$ (0.1678)	\$ 0.4682	\$ 2.0249	\$ 2.0635	\$ (0.0386)
	QUART	\$ 0.4092	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 0.9929	\$ 0.0360	\$ 1.0289	\$ (0.0839)	\$ 0.2341	\$ 1.1791	\$ 1.1946	\$ (0.0155)
	PINT	\$ 0.2046	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5424	\$ 0.0197	\$ 0.5621	\$ (0.0420)	\$ 0.1171	\$ 0.6372	\$ 0.6796	\$ (0.0424)
	12 OUNCE	\$ 0.1535	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3438	\$ 0.0125	\$ 0.3563	\$ (0.0315)	\$ 0.0878	\$ 0.4126	\$ 0.4205	\$ (0.0079)
	10 OUNCE	\$ 0.1279	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3194	\$ 0.0116	\$ 0.3310	\$ (0.0262)	\$ 0.0732	\$ 0.3780	\$ 0.3847	\$ (0.0067)
	1/2 PINT	\$ 0.1023	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2430	\$ 0.0088	\$ 0.2518	\$ (0.0210)	\$ 0.0585	\$ 0.2893	\$ 0.2943	\$ (0.0050)
	4 OUNCE	\$ 0.0512	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1709	\$ 0.0062	\$ 0.1771	\$ (0.0105)	\$ 0.0293	\$ 0.1959	\$ 0.2013	\$ (0.0054)
	Bulk per Quart	\$ 0.4092	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.0095	\$ 0.0366	\$ 1.0461	\$ (0.0839)	\$ 0.2341	\$ 1.1963	\$ 1.2027	\$ (0.0064)
NON FAT (SKIM) MILK	GALLON	\$ 1.3799	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 2.8790	\$ 0.1044	\$ 2.9834	\$ (0.3356)	\$ 0.9364	\$ 3.5842	\$ 3.6759	\$ (0.0917)
	1/2 GALLON	\$ 0.6900	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.5356	\$ 0.0557	\$ 1.5913	\$ (0.1678)	\$ 0.4682	\$ 1.8917	\$ 1.9335	\$ (0.0418)
	QUART	\$ 0.3450	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 0.9287	\$ 0.0337	\$ 0.9624	\$ (0.0839)	\$ 0.2341	\$ 1.1126	\$ 1.1295	\$ (0.0169)
	PINT	\$ 0.1725	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5103	\$ 0.0185	\$ 0.5288	\$ (0.0420)	\$ 0.1171	\$ 0.6039	\$ 0.6471	\$ (0.0432)
	12 OUNCE	\$ 0.1294	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3197	\$ 0.0116	\$ 0.3313	\$ (0.0315)	\$ 0.0878	\$ 0.3876	\$ 0.3962	\$ (0.0086)
	10 OUNCE	\$ 0.1078	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.2993	\$ 0.0109	\$ 0.3102	\$ (0.0262)	\$ 0.0732	\$ 0.3572	\$ 0.3644	\$ (0.0072)
	1/2 PINT	\$ 0.0862	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2269	\$ 0.0082	\$ 0.2351	\$ (0.0210)	\$ 0.0585	\$ 0.2726	\$ 0.2780	\$ (0.0054)
	4 OUNCE	\$ 0.0431	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1628	\$ 0.0059	\$ 0.1687	\$ (0.0105)	\$ 0.0293	\$ 0.1875	\$ 0.1932	\$ (0.0057)
	Bulk per Quart	\$ 0.3450	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 0.9453	\$ 0.0343	\$ 0.9796	\$ (0.0839)	\$ 0.2341	\$ 1.1298	\$ 1.1377	\$ (0.0079)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.5824	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 4.0815	\$ 0.1480	\$ 4.2295	\$ (0.3356)	\$ 0.9364	\$ 4.8303	\$ 4.9504	\$ (0.1201)
	1/2 GALLON	\$ 1.2912	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 2.1368	\$ 0.0775	\$ 2.2143	\$ (0.1678)	\$ 0.4682	\$ 2.5147	\$ 2.5708	\$ (0.0561)
	QUART	\$ 0.6456	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.2293	\$ 0.0446	\$ 1.2739	\$ (0.0839)	\$ 0.2341	\$ 1.4241	\$ 1.4481	\$ (0.0240)
	PINT	\$ 0.3228	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.6606	\$ 0.0240	\$ 0.6846	\$ (0.0420)	\$ 0.1171	\$ 0.7597	\$ 0.8064	\$ (0.0467)
	12 OUNCE	\$ 0.2421	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.4324	\$ 0.0157	\$ 0.4481	\$ (0.0315)	\$ 0.0878	\$ 0.5044	\$ 0.5157	\$ (0.0113)
	10 OUNCE	\$ 0.2018	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3933	\$ 0.0143	\$ 0.4076	\$ (0.0262)	\$ 0.0732	\$ 0.4546	\$ 0.4640	\$ (0.0094)
	1/2 PINT	\$ 0.1614	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.3021	\$ 0.0110	\$ 0.3131	\$ (0.0210)	\$ 0.0585	\$ 0.3506	\$ 0.3577	\$ (0.0071)
	4 OUNCE	\$ 0.0807	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.2004	\$ 0.0073	\$ 0.2077	\$ (0.0105)	\$ 0.0293	\$ 0.2265	\$ 0.2330	\$ (0.0065)
	Bulk per Quart	\$ 0.6456	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.2459	\$ 0.0452	\$ 1.2911	\$ (0.0839)	\$ 0.2341	\$ 1.4413	\$ 1.4563	\$ (0.0150)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9072	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.4063	\$ 0.1235	\$ 3.5298	\$ (0.3356)	\$ 0.9364	\$ 4.1306	\$ 4.2242	\$ (0.0936)
	1/2 GALLON	\$ 0.9536	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.7992	\$ 0.0653	\$ 1.8645	\$ (0.1678)	\$ 0.4682	\$ 2.1649	\$ 2.2077	\$ (0.0428)
	QUART	\$ 0.4768	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.0605	\$ 0.0385	\$ 1.0990	\$ (0.0839)	\$ 0.2341	\$ 1.2492	\$ 1.2666	\$ (0.0174)
	PINT	\$ 0.2384	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5762	\$ 0.0209	\$ 0.5971	\$ (0.0420)	\$ 0.1171	\$ 0.6722	\$ 0.7156	\$ (0.0434)
	12 OUNCE	\$ 0.1788	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3691	\$ 0.0134	\$ 0.3825	\$ (0.0315)	\$ 0.0878	\$ 0.4388	\$ 0.4476	\$ (0.0088)
	10 OUNCE	\$ 0.1490	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3405	\$ 0.0123	\$ 0.3528	\$ (0.0262)	\$ 0.0732	\$ 0.3998	\$ 0.4072	\$ (0.0074)
	1/2 PINT	\$ 0.1192	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2599	\$ 0.0094	\$ 0.2693	\$ (0.0210)	\$ 0.0585	\$ 0.3068	\$ 0.3123	\$ (0.0055)
	4 OUNCE	\$ 0.0596	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1793	\$ 0.0065	\$ 0.1858	\$ (0.0105)	\$ 0.0293	\$ 0.2046	\$ 0.2103	\$ (0.0057)
	Bulk per Quart	\$ 0.4768	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.0771	\$ 0.0391	\$ 1.1162	\$ (0.0839)	\$ 0.2341	\$ 1.2664	\$ 1.2748	\$ (0.0084)
FLAVORED NONFAT MILK	GALLON	\$ 1.5896	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.0887	\$ 0.1120	\$ 3.2007	\$ (0.3356)	\$ 0.9364	\$ 3.8015	\$ 3.8089	\$ (0.0074)
	1/2 GALLON	\$ 0.7948	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.6404	\$ 0.0595	\$ 1.6999	\$ (0.1678)	\$ 0.4682	\$ 2.0003	\$ 2.0000	\$ 0.0003
	QUART	\$ 0.3974	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 0.9811	\$ 0.0356	\$ 1.0167	\$ (0.0839)	\$ 0.2341	\$ 1.1669	\$ 1.1627	\$ 0.0042
	PINT	\$ 0.1987	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5365	\$ 0.0195	\$ 0.5560	\$ (0.0420)	\$ 0.1171	\$ 0.6311	\$ 0.6637	\$ (0.0326)
	12 OUNCE	\$ 0.1490	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3393	\$ 0.0123	\$ 0.3516	\$ (0.0315)	\$ 0.0878	\$ 0.4079	\$ 0.4086	\$ (0.0007)
	10 OUNCE	\$ 0.1242	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3157	\$ 0.0115	\$ 0.3272	\$ (0.0262)	\$ 0.0732	\$ 0.3742	\$ 0.3748	\$ (0.0006)
	1/2 PINT	\$ 0.0994	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2401	\$ 0.0087	\$ 0.2488	\$ (0.0210)	\$ 0.0585	\$ 0.2863	\$ 0.2864	\$ (0.0001)
	4 OUNCE	\$ 0.0497	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1694	\$ 0.0061	\$ 0.1755	\$ (0.0105)	\$ 0.0293	\$ 0.1943	\$ 0.1973	\$ (0.0030)
	Bulk per Quart	\$ 0.3974	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 0.9977	\$ 0.0362	\$ 1.0339	\$ (0.0839)	\$ 0.2341	\$ 1.1841	\$ 1.1709	\$ 0.0132
BUTTERMILK	GALLON	\$ 2.1136	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.6127	\$ 0.1310	\$ 3.7437	\$ (0.3356)	\$ 0.9364	\$ 4.3445	\$ 4.4309	\$ (0.0864)
	1/2 GALLON	\$ 1.0568	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.9024	\$ 0.0690	\$ 1.9714	\$ (0.1678)	\$ 0.4682	\$ 2.2718	\$ 2.3110	\$ (0.0392)
	QUART	\$ 0.5284	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.1121	\$ 0.0403	\$ 1.1524	\$ (0.0839)	\$ 0.2341	\$ 1.3026	\$ 1.3182	\$ (0.0156)
	PINT	\$ 0.2642	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.6020	\$ 0.0218	\$ 0.6238	\$ (0.0420)	\$ 0.1171	\$ 0.6989	\$ 0.7414	\$ (0.0425)
	12 OUNCE	\$ 0.1982	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3885	\$ 0.0141	\$ 0.4026	\$ (0.0315)	\$ 0.0878	\$ 0.4589	\$ 0.4670	\$ (0.0081)
	10 OUNCE	\$ 0.1651	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3566	\$ 0.0129	\$ 0.3695	\$ (0.0262)	\$ 0.0732	\$ 0.4165	\$ 0.4234	\$ (0.0069)
	1/2 PINT	\$ 0.1321	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2728	\$ 0.0099	\$ 0.2827	\$ (0.0210)	\$ 0.0585	\$ 0.3202	\$ 0.3253	\$ (0.0051)
	4 OUNCE	\$ 0.0661	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1858	\$ 0.0067	\$ 0.1925	\$ (0.0105)	\$ 0.0293	\$ 0.2113	\$ 0.2167	\$ (0.0054)
	Bulk per Quart	\$ 0.5284	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.1287	\$ 0.0409	\$ 1.1696	\$ (0.0839)	\$ 0.2341	\$ 1.3198	\$ 1.3264	\$ (0.0066)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)

EGG NOG	GALLON	\$ 5.1896	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 6.6887	\$ 0.2426	\$ 6.9313	\$ (0.3356)	\$ 0.9364	\$ 7.5321	\$ 7.6132	\$ (0.0811)
	1/2 GALLON	\$ 2.5948	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 3.4404	\$ 0.1248	\$ 3.5652	\$ (0.1678)	\$ 0.4682	\$ 3.8656	\$ 3.9022	\$ (0.0366)
	QUART	\$ 1.2974	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.8811	\$ 0.0682	\$ 1.9493	\$ (0.0839)	\$ 0.2341	\$ 2.0995	\$ 2.1138	\$ (0.0143)
	PINT	\$ 0.6487	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.9865	\$ 0.0358	\$ 1.0223	\$ (0.0420)	\$ 0.1171	\$ 1.0974	\$ 1.1392	\$ (0.0418)
	12 OUNCE	\$ 0.4865	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.6768	\$ 0.0245	\$ 0.7013	\$ (0.0315)	\$ 0.0878	\$ 0.7576	\$ 0.7653	\$ (0.0077)
	10 OUNCE	\$ 0.4054	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.5969	\$ 0.0216	\$ 0.6185	\$ (0.0262)	\$ 0.0732	\$ 0.6655	\$ 0.6720	\$ (0.0065)
	1/2 PINT	\$ 0.3244	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.4651	\$ 0.0169	\$ 0.4820	\$ (0.0210)	\$ 0.0585	\$ 0.5195	\$ 0.5241	\$ (0.0046)
	4 OUNCE	\$ 0.1622	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.2819	\$ 0.0102	\$ 0.2921	\$ (0.0105)	\$ 0.0293	\$ 0.3109	\$ 0.3162	\$ (0.0053)
	Bulk per Quart	\$ 1.2974	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.8977	\$ 0.0688	\$ 1.9665	\$ (0.0839)	\$ 0.2341	\$ 2.1167	\$ 2.1220	\$ (0.0053)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.5818	\$ (0.6185)	\$ 0.5310	\$ 0.1247	\$ 4.62	\$ 4.70 \$ (0.08)
	1/2 GALLON	\$ 2.3905	\$ (0.3227)	\$ 0.3184	\$ 0.0662	\$ 2.45	\$ 2.49 \$ (0.04)
	QUART	\$ 1.3620	\$ (0.1839)	\$ 0.2126	\$ 0.0386	\$ 1.43	\$ 1.44 \$ (0.01)
	PINT	\$ 0.7286	\$ (0.0984)	\$ 0.1960	\$ 0.0229	\$ 0.85	\$ 0.89 \$ (0.04)
	12 OUNCE	\$ 0.4811	\$ (0.0649)	\$ 0.1470	\$ 0.0156	\$ 0.58	\$ 0.59 \$ (0.01)
	10 OUNCE	\$ 0.4351	\$ (0.0587)	\$ 0.1225	\$ 0.0138	\$ 0.51	\$ 0.52 \$ (0.01)
	1/2 PINT	\$ 0.3350	\$ (0.0452)	\$ 0.1114	\$ 0.0111	\$ 0.41	\$ 0.42 \$ (0.01)
	4 OUNCE	\$ 0.2187	\$ (0.0295)	\$ 0.0557	\$ 0.0068	\$ 0.25	\$ 0.26 \$ (0.01)
	Bulk per Quart	\$ 1.3792	\$ (0.1862)	\$ 0.2126	\$ 0.0390	\$ 1.44	\$ 1.45 \$ (0.01)
REDUCED FAT (2%) MILK	GALLON	\$ 4.1686	\$ (0.5628)	\$ 0.5310	\$ 0.1148	\$ 4.25	\$ 4.33 \$ (0.08)
	1/2 GALLON	\$ 2.1838	\$ (0.2948)	\$ 0.3184	\$ 0.0613	\$ 2.27	\$ 2.30 \$ (0.03)
	QUART	\$ 1.2587	\$ (0.1699)	\$ 0.2126	\$ 0.0361	\$ 1.34	\$ 1.35 \$ (0.01)
	PINT	\$ 0.6770	\$ (0.0914)	\$ 0.1960	\$ 0.0217	\$ 0.80	\$ 0.84 \$ (0.04)
	12 OUNCE	\$ 0.4423	\$ (0.0597)	\$ 0.1470	\$ 0.0147	\$ 0.54	\$ 0.55 \$ (0.01)
	10 OUNCE	\$ 0.4029	\$ (0.0544)	\$ 0.1225	\$ 0.0131	\$ 0.48	\$ 0.49 \$ (0.01)
	1/2 PINT	\$ 0.3092	\$ (0.0417)	\$ 0.1114	\$ 0.0105	\$ 0.39	\$ 0.39 \$ -
	4 OUNCE	\$ 0.2057	\$ (0.0278)	\$ 0.0557	\$ 0.0065	\$ 0.24	\$ 0.25 \$ (0.01)
	Bulk per Quart	\$ 1.2759	\$ (0.1722)	\$ 0.2126	\$ 0.0365	\$ 1.35	\$ 1.36 \$ (0.01)
LOW FAT (1%) MILK	GALLON	\$ 3.8505	\$ (0.5198)	\$ 0.5310	\$ 0.1072	\$ 3.97	\$ 4.04 \$ (0.07)
	1/2 GALLON	\$ 2.0249	\$ (0.2734)	\$ 0.3184	\$ 0.0574	\$ 2.13	\$ 2.16 \$ (0.03)
	QUART	\$ 1.1791	\$ (0.1592)	\$ 0.2126	\$ 0.0342	\$ 1.27	\$ 1.28 \$ (0.01)
	PINT	\$ 0.6372	\$ (0.0860)	\$ 0.1960	\$ 0.0207	\$ 0.77	\$ 0.81 \$ (0.04)
	12 OUNCE	\$ 0.4126	\$ (0.0557)	\$ 0.1470	\$ 0.0140	\$ 0.52	\$ 0.52 \$ -
	10 OUNCE	\$ 0.3780	\$ (0.0510)	\$ 0.1225	\$ 0.0125	\$ 0.46	\$ 0.47 \$ (0.01)
	1/2 PINT	\$ 0.2893	\$ (0.0391)	\$ 0.1114	\$ 0.0100	\$ 0.37	\$ 0.38 \$ (0.01)
	4 OUNCE	\$ 0.1959	\$ (0.0264)	\$ 0.0557	\$ 0.0062	\$ 0.23	\$ 0.24 \$ (0.01)
	Bulk per Quart	\$ 1.1963	\$ (0.1615)	\$ 0.2126	\$ 0.0346	\$ 1.28	\$ 1.29 \$ (0.01)
NON FAT (SKIM) MILK	GALLON	\$ 3.5842	\$ (0.4839)	\$ 0.5310	\$ 0.1008	\$ 3.73	\$ 3.81 \$ (0.08)
	1/2 GALLON	\$ 1.8917	\$ (0.2554)	\$ 0.3184	\$ 0.0542	\$ 2.01	\$ 2.05 \$ (0.04)
	QUART	\$ 1.1126	\$ (0.1502)	\$ 0.2126	\$ 0.0326	\$ 1.21	\$ 1.22 \$ (0.01)
	PINT	\$ 0.6039	\$ (0.0815)	\$ 0.1960	\$ 0.0199	\$ 0.74	\$ 0.78 \$ (0.04)
	12 OUNCE	\$ 0.3876	\$ (0.0523)	\$ 0.1470	\$ 0.0134	\$ 0.50	\$ 0.50 \$ -
	10 OUNCE	\$ 0.3572	\$ (0.0482)	\$ 0.1225	\$ 0.0120	\$ 0.44	\$ 0.45 \$ (0.01)
	1/2 PINT	\$ 0.2726	\$ (0.0368)	\$ 0.1114	\$ 0.0096	\$ 0.36	\$ 0.36 \$ -
	4 OUNCE	\$ 0.1875	\$ (0.0253)	\$ 0.0557	\$ 0.0060	\$ 0.22	\$ 0.23 \$ (0.01)
	Bulk per Quart	\$ 1.1298	\$ (0.1525)	\$ 0.2126	\$ 0.0330	\$ 1.22	\$ 1.23 \$ (0.01)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.8303	\$ (0.6521)	\$ 0.5310	\$ 0.1307	\$ 4.84	\$ 4.96 \$ (0.12)
	1/2 GALLON	\$ 2.5147	\$ (0.3395)	\$ 0.3184	\$ 0.0692	\$ 2.56	\$ 2.61 \$ (0.05)
	QUART	\$ 1.4241	\$ (0.1923)	\$ 0.2126	\$ 0.0401	\$ 1.48	\$ 1.51 \$ (0.03)
	PINT	\$ 0.7597	\$ (0.1026)	\$ 0.1960	\$ 0.0237	\$ 0.88	\$ 0.92 \$ (0.04)
	12 OUNCE	\$ 0.5044	\$ (0.0681)	\$ 0.1470	\$ 0.0162	\$ 0.60	\$ 0.61 \$ (0.01)
	10 OUNCE	\$ 0.4546	\$ (0.0614)	\$ 0.1225	\$ 0.0143	\$ 0.53	\$ 0.54 \$ (0.01)
	1/2 PINT	\$ 0.3506	\$ (0.0473)	\$ 0.1114	\$ 0.0115	\$ 0.43	\$ 0.43 \$ -
	4 OUNCE	\$ 0.2265	\$ (0.0306)	\$ 0.0557	\$ 0.0070	\$ 0.26	\$ 0.26 \$ -
Bulk per Quart	\$ 1.4413	\$ (0.1946)	\$ 0.2126	\$ 0.0405	\$ 1.50	\$ 1.51 \$ (0.01)	
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.1306	\$ (0.5576)	\$ 0.5310	\$ 0.1139	\$ 4.22	\$ 4.30 \$ (0.08)
	1/2 GALLON	\$ 2.1649	\$ (0.2923)	\$ 0.3184	\$ 0.0608	\$ 2.25	\$ 2.29 \$ (0.04)
	QUART	\$ 1.2492	\$ (0.1686)	\$ 0.2126	\$ 0.0359	\$ 1.33	\$ 1.34 \$ (0.01)
	PINT	\$ 0.6722	\$ (0.0907)	\$ 0.1960	\$ 0.0216	\$ 0.80	\$ 0.84 \$ (0.04)
	12 OUNCE	\$ 0.4388	\$ (0.0592)	\$ 0.1470	\$ 0.0146	\$ 0.54	\$ 0.55 \$ (0.01)
	10 OUNCE	\$ 0.3998	\$ (0.0540)	\$ 0.1225	\$ 0.0130	\$ 0.48	\$ 0.49 \$ (0.01)
	1/2 PINT	\$ 0.3068	\$ (0.0414)	\$ 0.1114	\$ 0.0105	\$ 0.39	\$ 0.39 \$ -
	4 OUNCE	\$ 0.2046	\$ (0.0276)	\$ 0.0557	\$ 0.0065	\$ 0.24	\$ 0.24 \$ -
Bulk per Quart	\$ 1.2664	\$ (0.1710)	\$ 0.2126	\$ 0.0363	\$ 1.34	\$ 1.35 \$ (0.01)	
FLAVORED NONFAT MILK	GALLON	\$ 3.8015	\$ (0.5132)	\$ 0.5310	\$ 0.1060	\$ 3.93	\$ 3.93 \$ -
	1/2 GALLON	\$ 2.0003	\$ (0.2700)	\$ 0.3184	\$ 0.0568	\$ 2.11	\$ 2.11 \$ -
	QUART	\$ 1.1669	\$ (0.1575)	\$ 0.2126	\$ 0.0339	\$ 1.26	\$ 1.25 \$ 0.01
	PINT	\$ 0.6311	\$ (0.0852)	\$ 0.1960	\$ 0.0206	\$ 0.76	\$ 0.79 \$ (0.03)
	12 OUNCE	\$ 0.4079	\$ (0.0551)	\$ 0.1470	\$ 0.0139	\$ 0.51	\$ 0.51 \$ -
	10 OUNCE	\$ 0.3742	\$ (0.0505)	\$ 0.1225	\$ 0.0124	\$ 0.46	\$ 0.46 \$ -
	1/2 PINT	\$ 0.2863	\$ (0.0387)	\$ 0.1114	\$ 0.0100	\$ 0.37	\$ 0.37 \$ -
	4 OUNCE	\$ 0.1943	\$ (0.0262)	\$ 0.0557	\$ 0.0062	\$ 0.23	\$ 0.23 \$ -
Bulk per Quart	\$ 1.1841	\$ (0.1599)	\$ 0.2126	\$ 0.0343	\$ 1.27	\$ 1.26 \$ 0.01	
BUTTERMILK	GALLON	\$ 4.3445	\$ (0.5865)	\$ 0.5310	\$ 0.1190	\$ 4.41	\$ 4.48 \$ (0.07)
	1/2 GALLON	\$ 2.2718	\$ (0.3067)	\$ 0.3184	\$ 0.0634	\$ 2.35	\$ 2.38 \$ (0.03)
	QUART	\$ 1.3026	\$ (0.1759)	\$ 0.2126	\$ 0.0372	\$ 1.38	\$ 1.39 \$ (0.01)
	PINT	\$ 0.6989	\$ (0.0944)	\$ 0.1960	\$ 0.0222	\$ 0.82	\$ 0.86 \$ (0.04)
	12 OUNCE	\$ 0.4589	\$ (0.0620)	\$ 0.1470	\$ 0.0151	\$ 0.56	\$ 0.57 \$ (0.01)
	10 OUNCE	\$ 0.4165	\$ (0.0562)	\$ 0.1225	\$ 0.0134	\$ 0.50	\$ 0.50 \$ -
	1/2 PINT	\$ 0.3202	\$ (0.0432)	\$ 0.1114	\$ 0.0108	\$ 0.40	\$ 0.40 \$ -
	4 OUNCE	\$ 0.2113	\$ (0.0285)	\$ 0.0557	\$ 0.0066	\$ 0.25	\$ 0.25 \$ -
Bulk per Quart	\$ 1.3198	\$ (0.1782)	\$ 0.2126	\$ 0.0376	\$ 1.39	\$ 1.40 \$ (0.01)	

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)

EGG NOG	GALLON	\$ 7.5321	\$ (1.0168)	\$ 0.5310	\$ 0.1955	\$ 7.54	\$ 7.62	\$ (0.08)
	1/2 GALLON	\$ 3.8656	\$ (0.5219)	\$ 0.3184	\$ 0.1016	\$ 3.88	\$ 3.91	\$ (0.03)
	QUART	\$ 2.0995	\$ (0.2834)	\$ 0.2126	\$ 0.0563	\$ 2.11	\$ 2.12	\$ (0.01)
	PINT	\$ 1.0974	\$ (0.1481)	\$ 0.1960	\$ 0.0318	\$ 1.18	\$ 1.21	\$ (0.03)
	12 OUNCE	\$ 0.7576	\$ (0.1023)	\$ 0.1470	\$ 0.0223	\$ 0.82	\$ 0.83	\$ (0.01)
	10 OUNCE	\$ 0.6655	\$ (0.0898)	\$ 0.1225	\$ 0.0194	\$ 0.72	\$ 0.72	\$ -
	1/2 PINT	\$ 0.5195	\$ (0.0701)	\$ 0.1114	\$ 0.0156	\$ 0.58	\$ 0.58	\$ -
	4 OUNCE	\$ 0.3109	\$ (0.0420)	\$ 0.0557	\$ 0.0090	\$ 0.33	\$ 0.34	\$ (0.01)
	Bulk per Quart	\$ 2.1167	\$ (0.2858)	\$ 0.2126	\$ 0.0567	\$ 2.13	\$ 2.13	\$ -