

Pennsylvania Milk Board
SALES INTO PMB AREA 3 BY TYPE OF MILK
Year 2023 Data

Item (1)	All Dealers Selling into Area 3 (%)	Area 3 CRH Cross-section Dealers (2) Selling into Area 3 (%)
Standard Milk	37.45	42.54
Reduced Fat 2%	23.94	22.00
Lowfat Milk 1%	10.19	12.29
Nonfat Milk	5.77	5.60
Half & Half	5.42	0.97
TOTALS	82.77	83.40

Footnotes:

1.) Top 5 selling controlled milk products for Area 3 based on Year 2023 sales.

2.) Area 3 CRH Cross-Section Dealers:

- Clover Farms Dairy Company
- Dan Ed Corp. (dba Guers Dairy)
- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- Monroe County Milk Producers Coop Assoc. (dba Pocono Mountain Dairies)
- Valley Farms Dairy, LLC

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2023 DATA**

Cost Center	Weighted Costs	Weighted Points	Cost per Point
Receiving, Lab & Field Work	\$ 1,922,531	70,527,283	\$ 0.0273
Standardization & Pasteurization	\$ 2,712,392	75,672,284	\$ 0.0358
Bottling	\$ 4,161,593	80,743,112	\$ 0.0515
Cold Room	\$ 5,339,138	88,414,791	\$ 0.0604
Delivery	\$ 11,812,454	83,232,205	\$ 0.1419
Selling	\$ 1,981,385	85,086,919	\$ 0.0233

Total Cost per Point \$ 0.3402

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 611,776	3,816,444	\$ 0.1603			
		Purchased	\$ 1,324,711	3,919,114	\$ 0.3380			
			\$ 1,936,487	7,735,558	\$ 0.2503	\$ 0.2539	1.62%	\$ 0.2580
1/2 GALLON	Plastic	Blow Molded	\$ -	-	\$ -			
		Purchased	\$ 2,063,575	11,481,867	\$ 0.1797			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 2,063,575	11,481,867	\$ 0.1797	\$ 0.1815	1.22%	\$ 0.1837
QUART	Plastic	Purchased	\$ 520,839	2,616,810	\$ 0.1990			
	Paper	Purchased	\$ 3,141	25,739	\$ 0.1220			
	Combined		\$ 523,980	2,642,549	\$ 0.1983	\$ 0.2039	1.57%	\$ 0.2071
PINT	Plastic	Purchased	\$ 199,875	1,378,283	\$ 0.1450			
	Paper	Purchased	\$ 33,848	462,654	\$ 0.0732			
	Combined		\$ 233,723	1,840,937	\$ 0.1270	\$ 0.1281	1.62%	\$ 0.1302
12 Ounce ⁽¹⁾		Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic ⁽¹⁾	Purchased	\$ -	-	\$ 0.1188	\$ 0.1188	0.92%	\$ 0.1199
	Paper	Purchased	\$ 1,117,657	35,894,823	\$ 0.0311	\$ 0.0318	0.85%	\$ 0.0321
4 Ounce	Paper	Purchased	\$ 29,665	846,704	\$ 0.0350	\$ 0.0350	1.53%	\$ 0.0355
Bulk Per Quart		Purchased	\$ 78,674	847,660	\$ 0.0928	\$ 0.0928	1.30%	\$ 0.0940

Footnote:

1. None of the Area 3 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)**

Product	Weighted Costs	Weighted Pounds	Cost per Pound
Standard (Whole) Milk	\$ 2,689	60,891,670	\$ -
Reduced Fat (2%) Milk	\$ 4,959	31,378,760	\$ 0.0002
Low Fat (1%) Milk	\$ 3,041	18,049,738	\$ 0.0002
Non Fat (Skim) Milk	\$ 2,338	8,025,805	\$ 0.0003
Flavored Milk	\$ 182,819	3,611,968	\$ 0.0506
Flavored Reduced Fat Milk	\$ 412,534	8,687,959	\$ 0.0475
Flavored NONFAT Milk	\$ 283,857	7,366,159	\$ 0.0385
Buttermilk	\$ 2,069	45,223	\$ 0.0458
Egg Nog	\$ 50,444	107,802	\$ 0.4679

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
	Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1	Shrinkage	13,855,123	684,281	n/a	\$ 3,104,592	n/a	\$ 3,104,592 \$ 665,627
2	Bulk MILK - diverted	7,210,564	307,413	\$ 1,584,138	\$ 1,580,069	n/a	\$ (4,069) \$ (24,529)
3	Bulk MILK - transferred	22,568,001	787,785	\$ 4,416,221	\$ 4,006,824	\$ 935,470	\$ 526,073 \$ 137,687
4	Bulk MILK - TOTAL (Rows 2 + 3)	29,778,565	1,095,198	\$ 6,000,359	\$ 5,586,893	\$ 935,470	\$ 522,004 \$ 113,158
5	Bulk CREAM - transferred	16,590,216	7,005,348	\$ 23,804,769	\$ 21,821,226	\$ 626,504	\$ (1,357,039) \$ (520,815)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6	Shrinkage (Row 1)	\$ 665,627	
7	Bulk MILK (Profit)/Loss (Row 4)	\$ 113,158	
8	Bulk CREAM (Profit)/Loss (Row 5)	\$ (520,815)	
9	Total	\$ 257,970	141,936,859 \$ 0.0018

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK COSTS**

	Class I
Skim Rate	\$ 15.36
Butterfat Rate	\$ 3.6820

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat Pounds	(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
			Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	60,891,670	1,994,370	3.2753%	58,897,300	\$ 7,343,270	\$ 9,046,625	\$ 16,389,895	\$ 0.2692	\$ -	\$ 0.0018	\$ 0.2710
Reduced Fat (2%) Milk	31,378,760	596,809	1.9020%	30,781,951	\$ 2,197,451	\$ 4,728,108	\$ 6,925,559	\$ 0.2207	\$ 0.0002	\$ 0.0018	\$ 0.2227
Low Fat (1%) Milk	18,049,738	164,556	0.9117%	17,885,182	\$ 605,895	\$ 2,747,164	\$ 3,353,059	\$ 0.1858	\$ 0.0002	\$ 0.0018	\$ 0.1878
Non Fat (Skim) Milk	8,025,805	6,713	0.0836%	8,019,092	\$ 24,717	\$ 1,231,733	\$ 1,256,450	\$ 0.1566	\$ 0.0003	\$ 0.0018	\$ 0.1587
Flavored Milk	3,611,968	120,899	3.3472%	3,491,069	\$ 445,150	\$ 536,228	\$ 981,378	\$ 0.2717	\$ 0.0506	\$ 0.0018	\$ 0.3241
Flavored Reduced Fat Milk	8,687,959	111,838	1.2873%	8,576,121	\$ 411,788	\$ 1,317,292	\$ 1,729,080	\$ 0.1990	\$ 0.0475	\$ 0.0018	\$ 0.2483
Flavored NONFAT Milk	7,366,159	10,077	0.1368%	7,356,082	\$ 37,104	\$ 1,129,894	\$ 1,166,998	\$ 0.1584	\$ 0.0385	\$ 0.0018	\$ 0.1987
Buttermilk	45,223	1,719	3.8012%	43,504	\$ 6,329	\$ 6,682	\$ 13,011	\$ 0.2877	\$ 0.0458	\$ 0.0018	\$ 0.3353
Egg Nog	107,802	7,864	7.2949%	99,938	\$ 28,955	\$ 15,350	\$ 44,305	\$ 0.4110	\$ 0.4679	\$ 0.0018	\$ 0.8807

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**COST UPDATE ADJUSTMENT
1ST HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 ST HALF COSTS		1 ST HALF POINTS ⁽¹⁾		1 ST HALF COST per POINT		INCREASE (DECREASE)
2024	2023	2024	2023	2024	2023	

WEIGHTED LABOR COSTS	\$ 8,123,465	\$ 7,951,690	44,697,394	45,199,218	\$ 0.1817	\$ 0.1759	\$ 0.0058
WEIGHTED UTILITY COSTS	\$ 496,514	\$ 535,898	44,697,394	45,199,218	\$ 0.0111	\$ 0.0119	\$ (0.0008)
WEIGHTED INSURANCE COSTS	\$ 511,928	\$ 499,007	44,697,394	45,199,218	\$ 0.0115	\$ 0.0110	\$ 0.0005

COST UPDATE ADJUSTMENT per BOTTLING POINT \$ 0.0055

Footnote:

1. For processing plants, Bottling points are used. For non-processing plants, Cold Room points are used.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 3

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	1,579,378
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>1,374,521</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(204,857)
7. Weighted Delivery Points - YEAR 2023		<u>83,232,205</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	\$	<u>(0.0025)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 3

Heating Fuel Costs Adjustment Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	335,764
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>306,116</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(29,648)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>75,672,284</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>(0.0004)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3
YEAR 2023 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 3 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	7,735,558	\$ (0.09438)	\$ (0.00610)	\$ (0.1005)	\$ (777,424)
1/2 GALLON	11,481,867	\$ 0.00722	\$ (0.03750)	\$ (0.0303)	\$ (347,901)
QUART	2,642,549	\$ 0.06523	\$ (0.00130)	\$ 0.0639	\$ 168,859
PINT	1,840,937	\$ 0.01327	\$ 0.02295	\$ 0.0362	\$ 66,642
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	35,894,823	\$ 0.00941	\$ 0.01213	\$ 0.0215	\$ 771,739
4 OUNCE	846,704	\$ 0.02364	\$ 0.01625	\$ 0.0399	\$ 33,783
Bulk per Quart	847,660	\$ 0.10938	\$ (0.01213)	\$ 0.0973	\$ 82,477
					\$ <u>(1,825)</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3306	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 3.8665	\$ 0.1361	\$ 4.0026	\$ (0.4992)	\$ 0.9448	\$ 4.4482	\$ 4.4368	\$ 0.0114
	1/2 GALLON	\$ 1.1653	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 2.0079	\$ 0.0707	\$ 2.0786	\$ (0.2496)	\$ 0.4724	\$ 2.3014	\$ 2.2973	\$ 0.0041
	QUART	\$ 0.5827	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.1983	\$ 0.0422	\$ 1.2405	\$ (0.1248)	\$ 0.2362	\$ 1.3519	\$ 1.3394	\$ 0.0125
	PINT	\$ 0.2913	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.6300	\$ 0.0222	\$ 0.6522	\$ (0.0624)	\$ 0.1181	\$ 0.7079	\$ 0.7058	\$ 0.0021
	12 OUNCE	\$ 0.2185	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.4108	\$ 0.0145	\$ 0.4253	\$ (0.0468)	\$ 0.0886	\$ 0.4671	\$ 0.4651	\$ 0.0020
	10 OUNCE	\$ 0.1821	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.3485	\$ 0.0123	\$ 0.3608	\$ (0.0390)	\$ 0.0738	\$ 0.3956	\$ 0.3941	\$ 0.0015
	1/2 PINT	\$ 0.1457	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.2855	\$ 0.0100	\$ 0.2955	\$ (0.0312)	\$ 0.0591	\$ 0.3234	\$ 0.3210	\$ 0.0024
	4 OUNCE	\$ 0.0728	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1913	\$ 0.0067	\$ 0.1980	\$ (0.0156)	\$ 0.0295	\$ 0.2119	\$ 0.2129	\$ (0.0010)
	Bulk per Quart	\$ 0.5827	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 1.1186	\$ 0.0394	\$ 1.1580	\$ (0.1248)	\$ 0.2362	\$ 1.2694	\$ 1.2928	\$ (0.0234)
REDUCED FAT (2%) MILK	GALLON	\$ 1.9197	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 3.4556	\$ 0.1216	\$ 3.5772	\$ (0.4992)	\$ 0.9448	\$ 4.0228	\$ 4.0159	\$ 0.0069
	1/2 GALLON	\$ 0.9598	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 1.8024	\$ 0.0634	\$ 1.8658	\$ (0.2496)	\$ 0.4724	\$ 2.0886	\$ 2.0868	\$ 0.0018
	QUART	\$ 0.4799	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.0955	\$ 0.0386	\$ 1.1341	\$ (0.1248)	\$ 0.2362	\$ 1.2455	\$ 1.2341	\$ 0.0114
	PINT	\$ 0.2400	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.5787	\$ 0.0204	\$ 0.5991	\$ (0.0624)	\$ 0.1181	\$ 0.6548	\$ 0.6532	\$ 0.0016
	12 OUNCE	\$ 0.1800	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.3723	\$ 0.0131	\$ 0.3854	\$ (0.0468)	\$ 0.0886	\$ 0.4272	\$ 0.4257	\$ 0.0015
	10 OUNCE	\$ 0.1500	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.3164	\$ 0.0111	\$ 0.3275	\$ (0.0390)	\$ 0.0738	\$ 0.3623	\$ 0.3612	\$ 0.0011
	1/2 PINT	\$ 0.1200	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.2598	\$ 0.0091	\$ 0.2689	\$ (0.0312)	\$ 0.0591	\$ 0.2968	\$ 0.2947	\$ 0.0021
	4 OUNCE	\$ 0.0600	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1785	\$ 0.0063	\$ 0.1848	\$ (0.0156)	\$ 0.0295	\$ 0.1987	\$ 0.1997	\$ (0.0010)
	Bulk per Quart	\$ 0.4799	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 1.0158	\$ 0.0358	\$ 1.0516	\$ (0.1248)	\$ 0.2362	\$ 1.1630	\$ 1.1875	\$ (0.0245)
LOW FAT (1%) MILK	GALLON	\$ 1.6188	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 3.1547	\$ 0.1110	\$ 3.2657	\$ (0.4992)	\$ 0.9448	\$ 3.7113	\$ 3.6999	\$ 0.0114
	1/2 GALLON	\$ 0.8094	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 1.6520	\$ 0.0581	\$ 1.7101	\$ (0.2496)	\$ 0.4724	\$ 1.9329	\$ 1.9289	\$ 0.0040
	QUART	\$ 0.4047	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.0203	\$ 0.0359	\$ 1.0562	\$ (0.1248)	\$ 0.2362	\$ 1.1676	\$ 1.1551	\$ 0.0125
	PINT	\$ 0.2024	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.5411	\$ 0.0190	\$ 0.5601	\$ (0.0624)	\$ 0.1181	\$ 0.6158	\$ 0.6137	\$ 0.0021
	12 OUNCE	\$ 0.1518	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.3441	\$ 0.0121	\$ 0.3562	\$ (0.0468)	\$ 0.0886	\$ 0.3980	\$ 0.3960	\$ 0.0020
	10 OUNCE	\$ 0.1265	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.2929	\$ 0.0103	\$ 0.3032	\$ (0.0390)	\$ 0.0738	\$ 0.3380	\$ 0.3366	\$ 0.0014
	1/2 PINT	\$ 0.1012	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.2410	\$ 0.0085	\$ 0.2495	\$ (0.0312)	\$ 0.0591	\$ 0.2774	\$ 0.2749	\$ 0.0025
	4 OUNCE	\$ 0.0506	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1691	\$ 0.0060	\$ 0.1751	\$ (0.0156)	\$ 0.0295	\$ 0.1890	\$ 0.1899	\$ (0.0009)
	Bulk per Quart	\$ 0.4047	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 0.9406	\$ 0.0331	\$ 0.9737	\$ (0.1248)	\$ 0.2362	\$ 1.0851	\$ 1.1085	\$ (0.0234)
NON FAT (SKIM) MILK	GALLON	\$ 1.3696	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 2.9055	\$ 0.1023	\$ 3.0078	\$ (0.4992)	\$ 0.9448	\$ 3.4534	\$ 3.4419	\$ 0.0115
	1/2 GALLON	\$ 0.6848	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 1.5274	\$ 0.0538	\$ 1.5812	\$ (0.2496)	\$ 0.4724	\$ 1.8040	\$ 1.7998	\$ 0.0042
	QUART	\$ 0.3424	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 0.9580	\$ 0.0337	\$ 0.9917	\$ (0.1248)	\$ 0.2362	\$ 1.1031	\$ 1.0906	\$ 0.0125
	PINT	\$ 0.1712	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.5099	\$ 0.0179	\$ 0.5278	\$ (0.0624)	\$ 0.1181	\$ 0.5835	\$ 0.5815	\$ 0.0020
	12 OUNCE	\$ 0.1284	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.3207	\$ 0.0113	\$ 0.3320	\$ (0.0468)	\$ 0.0886	\$ 0.3738	\$ 0.3718	\$ 0.0020
	10 OUNCE	\$ 0.1070	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.2734	\$ 0.0096	\$ 0.2830	\$ (0.0390)	\$ 0.0738	\$ 0.3178	\$ 0.3164	\$ 0.0014
	1/2 PINT	\$ 0.0856	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.2254	\$ 0.0079	\$ 0.2333	\$ (0.0312)	\$ 0.0591	\$ 0.2612	\$ 0.2587	\$ 0.0025
	4 OUNCE	\$ 0.0428	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1613	\$ 0.0057	\$ 0.1670	\$ (0.0156)	\$ 0.0295	\$ 0.1809	\$ 0.1818	\$ (0.0009)
	Bulk per Quart	\$ 0.3424	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 0.8783	\$ 0.0309	\$ 0.9092	\$ (0.1248)	\$ 0.2362	\$ 1.0206	\$ 1.0440	\$ (0.0234)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0018 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.5928	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 4.1287	\$ 0.1453	\$ 4.2740	\$ (0.4992)	\$ 0.9448	\$ 4.7196	\$ 4.7375	\$ (0.0179)
	1/2 GALLON	\$ 1.2964	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 2.1390	\$ 0.0753	\$ 2.2143	\$ (0.2496)	\$ 0.4724	\$ 2.4371	\$ 2.4476	\$ (0.0105)
	QUART	\$ 0.6482	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.2638	\$ 0.0445	\$ 1.3083	\$ (0.1248)	\$ 0.2362	\$ 1.4197	\$ 1.4145	\$ 0.0052
	PINT	\$ 0.3241	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.6628	\$ 0.0233	\$ 0.6861	\$ (0.0624)	\$ 0.1181	\$ 0.7418	\$ 0.7434	\$ (0.0016)
	12 OUNCE	\$ 0.2431	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.4354	\$ 0.0153	\$ 0.4507	\$ (0.0468)	\$ 0.0886	\$ 0.4925	\$ 0.4934	\$ (0.0009)
	10 OUNCE	\$ 0.2026	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.3690	\$ 0.0130	\$ 0.3820	\$ (0.0390)	\$ 0.0738	\$ 0.4168	\$ 0.4176	\$ (0.0008)
	1/2 PINT	\$ 0.1621	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.3019	\$ 0.0106	\$ 0.3125	\$ (0.0312)	\$ 0.0591	\$ 0.3404	\$ 0.3398	\$ 0.0006
	4 OUNCE	\$ 0.0810	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1995	\$ 0.0070	\$ 0.2065	\$ (0.0156)	\$ 0.0295	\$ 0.2204	\$ 0.2223	\$ (0.0019)
	Bulk per Quart	\$ 0.6482	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 1.1841	\$ 0.0417	\$ 1.2258	\$ (0.1248)	\$ 0.2362	\$ 1.3372	\$ 1.3679	\$ (0.0307)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9864	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 3.5223	\$ 0.1240	\$ 3.6463	\$ (0.4992)	\$ 0.9448	\$ 4.0919	\$ 4.0526	\$ 0.0393
	1/2 GALLON	\$ 0.9932	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 1.8358	\$ 0.0646	\$ 1.9004	\$ (0.2496)	\$ 0.4724	\$ 2.1232	\$ 2.1052	\$ 0.0180
	QUART	\$ 0.4966	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.1122	\$ 0.0391	\$ 1.1513	\$ (0.1248)	\$ 0.2362	\$ 1.2627	\$ 1.2433	\$ 0.0194
	PINT	\$ 0.2483	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.5870	\$ 0.0207	\$ 0.6077	\$ (0.0624)	\$ 0.1181	\$ 0.6634	\$ 0.6578	\$ 0.0056
	12 OUNCE	\$ 0.1862	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.3785	\$ 0.0133	\$ 0.3918	\$ (0.0468)	\$ 0.0886	\$ 0.4336	\$ 0.4292	\$ 0.0044
	10 OUNCE	\$ 0.1552	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.3216	\$ 0.0113	\$ 0.3329	\$ (0.0390)	\$ 0.0738	\$ 0.3677	\$ 0.3641	\$ 0.0036
	1/2 PINT	\$ 0.1242	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.2640	\$ 0.0093	\$ 0.2733	\$ (0.0312)	\$ 0.0591	\$ 0.3012	\$ 0.2969	\$ 0.0043
	4 OUNCE	\$ 0.0621	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1806	\$ 0.0064	\$ 0.1870	\$ (0.0156)	\$ 0.0295	\$ 0.2009	\$ 0.2010	\$ (0.0001)
	Bulk per Quart	\$ 0.4966	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 1.0325	\$ 0.0363	\$ 1.0688	\$ (0.1248)	\$ 0.2362	\$ 1.1802	\$ 1.1967	\$ (0.0165)
FLAVORED NONFAT MILK	GALLON	\$ 1.5896	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 3.1255	\$ 0.1100	\$ 3.2355	\$ (0.4992)	\$ 0.9448	\$ 3.6811	\$ 3.6924	\$ (0.0113)
	1/2 GALLON	\$ 0.7948	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 1.6374	\$ 0.0576	\$ 1.6950	\$ (0.2496)	\$ 0.4724	\$ 1.9178	\$ 1.9251	\$ (0.0073)
	QUART	\$ 0.3974	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.0130	\$ 0.0357	\$ 1.0487	\$ (0.1248)	\$ 0.2362	\$ 1.1601	\$ 1.1532	\$ 0.0069
	PINT	\$ 0.1987	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.5374	\$ 0.0189	\$ 0.5563	\$ (0.0624)	\$ 0.1181	\$ 0.6120	\$ 0.6127	\$ (0.0007)
	12 OUNCE	\$ 0.1490	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.3413	\$ 0.0120	\$ 0.3533	\$ (0.0468)	\$ 0.0886	\$ 0.3951	\$ 0.3953	\$ (0.0002)
	10 OUNCE	\$ 0.1242	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.2906	\$ 0.0102	\$ 0.3008	\$ (0.0390)	\$ 0.0738	\$ 0.3356	\$ 0.3359	\$ (0.0003)
	1/2 PINT	\$ 0.0994	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.2392	\$ 0.0084	\$ 0.2476	\$ (0.0312)	\$ 0.0591	\$ 0.2755	\$ 0.2745	\$ 0.0010
	4 OUNCE	\$ 0.0497	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.1682	\$ 0.0059	\$ 0.1741	\$ (0.0156)	\$ 0.0295	\$ 0.1880	\$ 0.1897	\$ (0.0017)
	Bulk per Quart	\$ 0.3974	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 0.9333	\$ 0.0328	\$ 0.9661	\$ (0.1248)	\$ 0.2362	\$ 1.0775	\$ 1.1066	\$ (0.0291)
BUTTERMILK	GALLON	\$ 2.8903	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 4.4262	\$ 0.1558	\$ 4.5820	\$ (0.4992)	\$ 0.9448	\$ 5.0276	\$ 4.1145	\$ 0.9131
	1/2 GALLON	\$ 1.4451	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 2.2877	\$ 0.0805	\$ 2.3682	\$ (0.2496)	\$ 0.4724	\$ 2.5910	\$ 2.1362	\$ 0.4548
	QUART	\$ 0.7226	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 1.3382	\$ 0.0471	\$ 1.3853	\$ (0.1248)	\$ 0.2362	\$ 1.4967	\$ 1.2588	\$ 0.2379
	PINT	\$ 0.3613	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 0.7000	\$ 0.0246	\$ 0.7246	\$ (0.0624)	\$ 0.1181	\$ 0.7803	\$ 0.6655	\$ 0.1148
	12 OUNCE	\$ 0.2710	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.4633	\$ 0.0163	\$ 0.4796	\$ (0.0468)	\$ 0.0886	\$ 0.5214	\$ 0.4350	\$ 0.0864
	10 OUNCE	\$ 0.2258	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.3922	\$ 0.0138	\$ 0.4060	\$ (0.0390)	\$ 0.0738	\$ 0.4408	\$ 0.3689	\$ 0.0719
	1/2 PINT	\$ 0.1806	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.3204	\$ 0.0113	\$ 0.3317	\$ (0.0312)	\$ 0.0591	\$ 0.3596	\$ 0.3008	\$ 0.0588
	4 OUNCE	\$ 0.0903	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.2088	\$ 0.0074	\$ 0.2162	\$ (0.0156)	\$ 0.0295	\$ 0.2301	\$ 0.2028	\$ 0.0273
	Bulk per Quart	\$ 0.7226	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 1.2585	\$ 0.0443	\$ 1.3028	\$ (0.1248)	\$ 0.2362	\$ 1.4142	\$ 1.2122	\$ 0.2020

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 7.0456	\$ 0.2580	\$ 0.0176	\$ (0.1005)	\$ 1.3608	\$ 8.5815	\$ 0.3020	\$ 8.8835	\$ (0.4992)	\$ 0.9448	\$ 9.3291	\$ 8.2887	\$ 1.0404
	1/2 GALLON	\$ 3.5228	\$ 0.1837	\$ 0.0088	\$ (0.0303)	\$ 0.6804	\$ 4.3654	\$ 0.1536	\$ 4.5190	\$ (0.2496)	\$ 0.4724	\$ 4.7418	\$ 4.2232	\$ 0.5186
	QUART	\$ 1.7614	\$ 0.2071	\$ 0.0044	\$ 0.0639	\$ 0.3402	\$ 2.3770	\$ 0.0837	\$ 2.4607	\$ (0.1248)	\$ 0.2362	\$ 2.5721	\$ 2.3023	\$ 0.2698
	PINT	\$ 0.8807	\$ 0.1302	\$ 0.0022	\$ 0.0362	\$ 0.1701	\$ 1.2194	\$ 0.0429	\$ 1.2623	\$ (0.0624)	\$ 0.1181	\$ 1.3180	\$ 1.1873	\$ 0.1307
	12 OUNCE	\$ 0.6605	\$ 0.0630	\$ 0.0017	\$ -	\$ 0.1276	\$ 0.8528	\$ 0.0300	\$ 0.8828	\$ (0.0468)	\$ 0.0886	\$ 0.9246	\$ 0.8263	\$ 0.0983
	10 OUNCE	\$ 0.5504	\$ 0.0587	\$ 0.0014	\$ -	\$ 0.1063	\$ 0.7168	\$ 0.0252	\$ 0.7420	\$ (0.0390)	\$ 0.0738	\$ 0.7768	\$ 0.6950	\$ 0.0818
	1/2 PINT	\$ 0.4404	\$ 0.0321	\$ 0.0011	\$ 0.0215	\$ 0.0851	\$ 0.5802	\$ 0.0204	\$ 0.6006	\$ (0.0312)	\$ 0.0591	\$ 0.6285	\$ 0.5618	\$ 0.0667
	4 OUNCE	\$ 0.2202	\$ 0.0355	\$ 0.0006	\$ 0.0399	\$ 0.0425	\$ 0.3387	\$ 0.0119	\$ 0.3506	\$ (0.0156)	\$ 0.0295	\$ 0.3645	\$ 0.3333	\$ 0.0312
	Bulk per Quart	\$ 1.7614	\$ 0.0940	\$ 0.0044	\$ 0.0973	\$ 0.3402	\$ 2.2973	\$ 0.0809	\$ 2.3782	\$ (0.1248)	\$ 0.2362	\$ 2.4896	\$ 2.2557	\$ 0.2339

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0018 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.4482	\$ (0.6672)	\$ 0.5796	\$ 0.1210	\$ 4.48	\$ 4.49 \$ (0.01)
	1/2 GALLON	\$ 2.3014	\$ (0.3452)	\$ 0.3553	\$ 0.0641	\$ 2.38	\$ 2.38 \$ -
	QUART	\$ 1.3519	\$ (0.2028)	\$ 0.2549	\$ 0.0390	\$ 1.44	\$ 1.44 \$ -
	PINT	\$ 0.7079	\$ (0.1062)	\$ 0.2513	\$ 0.0237	\$ 0.88	\$ 0.88 \$ -
	12 OUNCE	\$ 0.4671	\$ (0.0701)	\$ 0.1885	\$ 0.0162	\$ 0.60	\$ 0.60 \$ -
	10 OUNCE	\$ 0.3956	\$ (0.0593)	\$ 0.1571	\$ 0.0137	\$ 0.51	\$ 0.51 \$ -
	1/2 PINT	\$ 0.3234	\$ (0.0485)	\$ 0.1339	\$ 0.0113	\$ 0.42	\$ 0.42 \$ -
	4 OUNCE	\$ 0.2119	\$ (0.0318)	\$ 0.0670	\$ 0.0069	\$ 0.25	\$ 0.26 \$ (0.01)
	Bulk per Quart	\$ 1.2694	\$ (0.1904)	\$ 0.2549	\$ 0.0370	\$ 1.37	\$ 1.40 \$ (0.03)
REDUCED FAT (2%) MILK	GALLON	\$ 4.0228	\$ (0.6034)	\$ 0.5796	\$ 0.1110	\$ 4.11	\$ 4.12 \$ (0.01)
	1/2 GALLON	\$ 2.0886	\$ (0.3133)	\$ 0.3553	\$ 0.0591	\$ 2.19	\$ 2.20 \$ (0.01)
	QUART	\$ 1.2455	\$ (0.1868)	\$ 0.2549	\$ 0.0365	\$ 1.35	\$ 1.35 \$ -
	PINT	\$ 0.6548	\$ (0.0982)	\$ 0.2513	\$ 0.0224	\$ 0.83	\$ 0.84 \$ (0.01)
	12 OUNCE	\$ 0.4272	\$ (0.0641)	\$ 0.1885	\$ 0.0153	\$ 0.57	\$ 0.57 \$ -
	10 OUNCE	\$ 0.3623	\$ (0.0543)	\$ 0.1571	\$ 0.0129	\$ 0.48	\$ 0.48 \$ -
	1/2 PINT	\$ 0.2968	\$ (0.0445)	\$ 0.1339	\$ 0.0107	\$ 0.40	\$ 0.40 \$ -
	4 OUNCE	\$ 0.1987	\$ (0.0298)	\$ 0.0670	\$ 0.0065	\$ 0.24	\$ 0.25 \$ (0.01)
	Bulk per Quart	\$ 1.1630	\$ (0.1745)	\$ 0.2549	\$ 0.0345	\$ 1.28	\$ 1.31 \$ (0.03)
LOW FAT (1%) MILK	GALLON	\$ 3.7113	\$ (0.5567)	\$ 0.5796	\$ 0.1036	\$ 3.84	\$ 3.84 \$ -
	1/2 GALLON	\$ 1.9329	\$ (0.2899)	\$ 0.3553	\$ 0.0555	\$ 2.05	\$ 2.06 \$ (0.01)
	QUART	\$ 1.1676	\$ (0.1751)	\$ 0.2549	\$ 0.0346	\$ 1.28	\$ 1.28 \$ -
	PINT	\$ 0.6158	\$ (0.0924)	\$ 0.2513	\$ 0.0215	\$ 0.80	\$ 0.80 \$ -
	12 OUNCE	\$ 0.3980	\$ (0.0597)	\$ 0.1885	\$ 0.0146	\$ 0.54	\$ 0.54 \$ -
	10 OUNCE	\$ 0.3380	\$ (0.0507)	\$ 0.1571	\$ 0.0123	\$ 0.46	\$ 0.46 \$ -
	1/2 PINT	\$ 0.2774	\$ (0.0416)	\$ 0.1339	\$ 0.0103	\$ 0.38	\$ 0.38 \$ -
	4 OUNCE	\$ 0.1890	\$ (0.0284)	\$ 0.0670	\$ 0.0063	\$ 0.23	\$ 0.24 \$ (0.01)
	Bulk per Quart	\$ 1.0851	\$ (0.1628)	\$ 0.2549	\$ 0.0327	\$ 1.21	\$ 1.24 \$ (0.03)
NON FAT (SKIM) MILK	GALLON	\$ 3.4534	\$ (0.5180)	\$ 0.5796	\$ 0.0975	\$ 3.61	\$ 3.62 \$ (0.01)
	1/2 GALLON	\$ 1.8040	\$ (0.2706)	\$ 0.3553	\$ 0.0524	\$ 1.94	\$ 1.95 \$ (0.01)
	QUART	\$ 1.1031	\$ (0.1655)	\$ 0.2549	\$ 0.0331	\$ 1.23	\$ 1.22 \$ 0.01
	PINT	\$ 0.5835	\$ (0.0875)	\$ 0.2513	\$ 0.0207	\$ 0.77	\$ 0.77 \$ -
	12 OUNCE	\$ 0.3738	\$ (0.0561)	\$ 0.1885	\$ 0.0140	\$ 0.52	\$ 0.52 \$ -
	10 OUNCE	\$ 0.3178	\$ (0.0477)	\$ 0.1571	\$ 0.0119	\$ 0.44	\$ 0.44 \$ -
	1/2 PINT	\$ 0.2612	\$ (0.0392)	\$ 0.1339	\$ 0.0099	\$ 0.37	\$ 0.37 \$ -
	4 OUNCE	\$ 0.1809	\$ (0.0271)	\$ 0.0670	\$ 0.0061	\$ 0.23	\$ 0.23 \$ -
	Bulk per Quart	\$ 1.0206	\$ (0.1531)	\$ 0.2549	\$ 0.0311	\$ 1.15	\$ 1.18 \$ (0.03)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.7196	\$ (0.7079)	\$ 0.5796	\$ 0.1274	\$ 4.72	\$ 4.75 \$ (0.03)
	1/2 GALLON	\$ 2.4371	\$ (0.3656)	\$ 0.3553	\$ 0.0673	\$ 2.49	\$ 2.51 \$ (0.02)
	QUART	\$ 1.4197	\$ (0.2130)	\$ 0.2549	\$ 0.0406	\$ 1.50	\$ 1.50 \$ -
	PINT	\$ 0.7418	\$ (0.1113)	\$ 0.2513	\$ 0.0245	\$ 0.91	\$ 0.91 \$ -
	12 OUNCE	\$ 0.4925	\$ (0.0739)	\$ 0.1885	\$ 0.0168	\$ 0.62	\$ 0.63 \$ (0.01)
	10 OUNCE	\$ 0.4168	\$ (0.0625)	\$ 0.1571	\$ 0.0142	\$ 0.53	\$ 0.53 \$ -
	1/2 PINT	\$ 0.3404	\$ (0.0511)	\$ 0.1339	\$ 0.0117	\$ 0.43	\$ 0.44 \$ (0.01)
	4 OUNCE	\$ 0.2204	\$ (0.0331)	\$ 0.0670	\$ 0.0071	\$ 0.26	\$ 0.26 \$ -
	Bulk per Quart	\$ 1.3372	\$ (0.2006)	\$ 0.2549	\$ 0.0386	\$ 1.43	\$ 1.46 \$ (0.03)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.0919	\$ (0.6138)	\$ 0.5796	\$ 0.1126	\$ 4.17	\$ 4.15 \$ 0.02
	1/2 GALLON	\$ 2.1232	\$ (0.3185)	\$ 0.3553	\$ 0.0599	\$ 2.22	\$ 2.21 \$ 0.01
	QUART	\$ 1.2627	\$ (0.1894)	\$ 0.2549	\$ 0.0369	\$ 1.37	\$ 1.35 \$ 0.02
	PINT	\$ 0.6634	\$ (0.0995)	\$ 0.2513	\$ 0.0226	\$ 0.84	\$ 0.84 \$ -
	12 OUNCE	\$ 0.4336	\$ (0.0650)	\$ 0.1885	\$ 0.0155	\$ 0.57	\$ 0.57 \$ -
	10 OUNCE	\$ 0.3677	\$ (0.0552)	\$ 0.1571	\$ 0.0130	\$ 0.48	\$ 0.48 \$ -
	1/2 PINT	\$ 0.3012	\$ (0.0452)	\$ 0.1339	\$ 0.0108	\$ 0.40	\$ 0.40 \$ -
	4 OUNCE	\$ 0.2009	\$ (0.0301)	\$ 0.0670	\$ 0.0066	\$ 0.24	\$ 0.25 \$ (0.01)
	Bulk per Quart	\$ 1.1802	\$ (0.1770)	\$ 0.2549	\$ 0.0349	\$ 1.29	\$ 1.31 \$ (0.02)
FLAVORED NONFAT MILK	GALLON	\$ 3.6811	\$ (0.5522)	\$ 0.5796	\$ 0.1029	\$ 3.81	\$ 3.84 \$ (0.03)
	1/2 GALLON	\$ 1.9178	\$ (0.2877)	\$ 0.3553	\$ 0.0551	\$ 2.04	\$ 2.06 \$ (0.02)
	QUART	\$ 1.1601	\$ (0.1740)	\$ 0.2549	\$ 0.0344	\$ 1.28	\$ 1.28 \$ -
	PINT	\$ 0.6120	\$ (0.0918)	\$ 0.2513	\$ 0.0214	\$ 0.79	\$ 0.80 \$ (0.01)
	12 OUNCE	\$ 0.3951	\$ (0.0593)	\$ 0.1885	\$ 0.0145	\$ 0.54	\$ 0.54 \$ -
	10 OUNCE	\$ 0.3356	\$ (0.0503)	\$ 0.1571	\$ 0.0123	\$ 0.45	\$ 0.46 \$ (0.01)
	1/2 PINT	\$ 0.2755	\$ (0.0413)	\$ 0.1339	\$ 0.0102	\$ 0.38	\$ 0.38 \$ -
	4 OUNCE	\$ 0.1880	\$ (0.0282)	\$ 0.0670	\$ 0.0063	\$ 0.23	\$ 0.24 \$ (0.01)
	Bulk per Quart	\$ 1.0775	\$ (0.1616)	\$ 0.2549	\$ 0.0325	\$ 1.20	\$ 1.24 \$ (0.04)
BUTTERMILK	GALLON	\$ 5.0276	\$ (0.7541)	\$ 0.5796	\$ 0.1347	\$ 5.04	\$ 4.21 \$ 0.83
	1/2 GALLON	\$ 2.5910	\$ (0.3887)	\$ 0.3553	\$ 0.0710	\$ 2.63	\$ 2.24 \$ 0.39
	QUART	\$ 1.4967	\$ (0.2245)	\$ 0.2549	\$ 0.0424	\$ 1.57	\$ 1.37 \$ 0.20
	PINT	\$ 0.7803	\$ (0.1170)	\$ 0.2513	\$ 0.0254	\$ 0.94	\$ 0.85 \$ 0.09
	12 OUNCE	\$ 0.5214	\$ (0.0782)	\$ 0.1885	\$ 0.0175	\$ 0.65	\$ 0.58 \$ 0.07
	10 OUNCE	\$ 0.4408	\$ (0.0661)	\$ 0.1571	\$ 0.0148	\$ 0.55	\$ 0.49 \$ 0.06
	1/2 PINT	\$ 0.3596	\$ (0.0539)	\$ 0.1339	\$ 0.0122	\$ 0.45	\$ 0.40 \$ 0.05
	4 OUNCE	\$ 0.2301	\$ (0.0345)	\$ 0.0670	\$ 0.0073	\$ 0.27	\$ 0.25 \$ 0.02
	Bulk per Quart	\$ 1.4142	\$ (0.2121)	\$ 0.2549	\$ 0.0404	\$ 1.50	\$ 1.33 \$ 0.17

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 9.3291	\$ (1.3994)	\$ 0.5796	\$ 0.2361	\$ 9.34	\$ 8.30	\$ 1.04
	1/2 GALLON	\$ 4.7418	\$ (0.7113)	\$ 0.3553	\$ 0.1217	\$ 4.75	\$ 4.23	\$ 0.52
	QUART	\$ 2.5721	\$ (0.3858)	\$ 0.2549	\$ 0.0677	\$ 2.58	\$ 2.31	\$ 0.27
	PINT	\$ 1.3180	\$ (0.1977)	\$ 0.2513	\$ 0.0381	\$ 1.41	\$ 1.30	\$ 0.11
	12 OUNCE	\$ 0.9246	\$ (0.1387)	\$ 0.1885	\$ 0.0270	\$ 1.00	\$ 0.92	\$ 0.08
	10 OUNCE	\$ 0.7768	\$ (0.1165)	\$ 0.1571	\$ 0.0227	\$ 0.84	\$ 0.77	\$ 0.07
	1/2 PINT	\$ 0.6285	\$ (0.0943)	\$ 0.1339	\$ 0.0185	\$ 0.69	\$ 0.63	\$ 0.06
	4 OUNCE	\$ 0.3645	\$ (0.0547)	\$ 0.0670	\$ 0.0105	\$ 0.39	\$ 0.36	\$ 0.03
	Bulk per Quart	\$ 2.4896	\$ (0.3734)	\$ 0.2549	\$ 0.0658	\$ 2.50	\$ 2.27	\$ 0.23