

**Pennsylvania Milk Board**  
**SALES INTO PMB AREA 4 BY TYPE OF MILK**  
**Year 2023 Data**

<b>Item (1)</b>	<b>All Dealers Selling into Area 4 (%)</b>	<b>Area 4 CRH Cross-section Dealers (2) Selling into Area 4 (%)</b>
Standard Milk	36.25	40.97
Reduced Fat 2%	30.07	32.13
Lowfat Milk 1%	8.63	9.02
Nonfat Milk	5.33	4.18
Mixed Milk	5.12	0.79
<b>TOTALS</b>	<b>85.40</b>	<b>87.09</b>

## Footnotes:

1.) Top 5 selling controlled milk products for Area 4 based on Year 2023 sales.

2.) Area 4 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Lebanon
- Galliker Dairy Company, Inc.
- Harrisburg Dairies, Inc.
- Rutter Bros Dairy, Inc.
- Turkey Hill, LLC

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY  
YEAR 2023 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 5,908,447	148,305,690	\$ 0.0398
<b>Standardization &amp; Pasteurization</b>	\$ 2,029,601	264,417,132	\$ 0.0077
<b>Bottling</b>	\$ 12,639,199	240,358,637	\$ 0.0526
<b>Cold Room</b>	\$ 10,686,191	247,523,834	\$ 0.0432
<b>Delivery</b>	\$ 14,736,817	113,245,801	\$ 0.1301
<b>Selling</b>	\$ 4,775,880	146,176,176	\$ 0.0327

**Total Cost per Point** **\$ 0.3061**

## PENNSYLVANIA MILK BOARD MILK MARKETING AREA 4

### CONTAINER COSTS YEAR 2023 UNITS (@ APRIL 2024 COSTS)

A	B	C	D	E (C ÷ D)	F	G	H (F x (1+G))	
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit	
<b>GALLON</b>	<b>Plastic</b>	<b>Blow Molded</b>	\$ 143,951	624,976	\$ 0.2303			
		<b>Purchased</b>	\$ 3,661,893	16,540,163	\$ 0.2214			
			\$ 3,805,844	17,165,139	\$ 0.2217	\$ 0.2261	1.15%	\$ 0.2287
<b>1/2 GALLON</b>	<b>Plastic</b>	<b>Blow Molded</b>	\$ -	-	\$ -			
		<b>Purchased</b>	\$ 1,968,339	10,884,648	\$ 0.1808			
	<b>Paper</b>	<b>Purchased</b>	\$ -	-	\$ -			
	<b>Combined</b>		\$ 1,968,339	10,884,648	\$ 0.1808	\$ 0.1791	1.22%	\$ 0.1813
<b>QUART</b>	<b>Plastic</b>	<b>Purchased</b>	\$ 307,386	1,293,924	\$ 0.2376			
	<b>Paper</b>	<b>Purchased</b>	\$ -	-	\$ -			
	<b>Combined</b>		\$ 307,386	1,293,924	\$ 0.2376	\$ 0.2355	1.57%	\$ 0.2392
<b>PINT</b>	<b>Plastic</b>	<b>Purchased</b>	\$ 1,115,175	6,455,155	\$ 0.1728			
	<b>Paper</b>	<b>Purchased</b>	\$ -	-	\$ -			
	<b>Combined</b>		\$ 1,115,175	6,455,155	\$ 0.1728	\$ 0.1730	1.62%	\$ 0.1758
<b>12 Ounce <sup>(1)</sup></b>		<b>Purchased</b>			\$ 0.0630	\$ 0.0630		\$ 0.0630
<b>10 Ounce <sup>(1)</sup></b>		<b>Purchased</b>			\$ 0.0309	\$ 0.0309		\$ 0.0309
<b>1/2 PINT</b>	<b>Plastic</b>	<b>Purchased</b>	\$ 238,481	2,498,754	\$ 0.0954	\$ 0.0940	0.92%	\$ 0.0949
	<b>Paper</b>	<b>Purchased</b>	\$ 1,086,023	37,880,401	\$ 0.0287	\$ 0.0308	0.85%	\$ 0.0311
<b>4 Ounce</b>	<b>Paper</b>	<b>Purchased</b>	\$ 17,532	609,866	\$ 0.0287	\$ 0.0287	1.53%	\$ 0.0291
<b>Bulk Per Quart</b>		<b>Purchased</b>	\$ 37,908	589,947	\$ 0.0643	\$ 0.0643	1.30%	\$ 0.0651

Footnote:

1. None of the Area 4 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER  
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 2,921	95,187,200	\$ -
<b>Reduced Fat (2%) Milk</b>	\$ 8,169	74,296,298	\$ 0.0001
<b>Low Fat (1%) Milk</b>	\$ 2,539	20,917,433	\$ 0.0001
<b>Non Fat (Skim) Milk</b>	\$ 32,452	9,338,029	\$ 0.0035
<b>Flavored Milk</b>	\$ 596,279	9,579,643	\$ 0.0622
<b>Flavored Reduced Fat Milk</b>	\$ 439,658	8,207,415	\$ 0.0536
<b>Flavored NONFAT Milk</b>	\$ 308,097	8,937,906	\$ 0.0345
<b>Buttermilk</b>	\$ 296	5,957	\$ 0.0497
<b>Egg Nog</b>	\$ 236,691	829,265	\$ 0.2854

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
	Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 <b>Shrinkage</b>	13,856,686	13,029,893	n/a	\$ 3,640,838	n/a	\$ 3,640,838	\$ 1,386,643
2 <b>Bulk MILK - diverted</b>	18,136,201	718,452	\$ 3,433,195	\$ 3,664,479	n/a	\$ 231,284	\$ 34,140
3 <b>Bulk MILK - transferred</b>	306,000	337	\$ 40,609	\$ 34,189	\$ 13,334	\$ 6,914	\$ 3,314
4 <b>Bulk MILK - TOTAL (Rows 2 + 3)</b>	18,442,201	718,789	\$ 3,473,804	\$ 3,698,668	\$ 13,334	\$ 238,198	\$ 37,454
5 <b>Bulk CREAM - transferred</b>	17,512,344	7,469,705	\$ 25,238,926	\$ 23,255,833	\$ 460,392	\$ (1,522,701)	\$ (997,954)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 <b>Shrinkage (Row 1)</b>	\$ 1,386,643		
7 <b>Bulk MILK (Profit)/Loss (Row 4)</b>	\$ 37,454		
8 <b>Bulk CREAM (Profit)/Loss (Row 5)</b>	\$ (997,954)		
9 <b>Total</b>	\$ 426,143	274,322,971	\$ <b>0.0016</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**MILK COSTS BEFORE PACKAGING  
OCTOBER 2024 MILK COSTS**

	<b>Class I</b>
Skim Rate	\$ 15.46
Butterfat Rate	\$ 3.6830

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Percentage								
			(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
<b>Standard (Whole) Milk</b>	95,187,200	3,129,455	3.2877%	92,057,745	\$ 11,525,783	\$ 14,232,127	\$ 25,757,910	\$ 0.2706	\$ -	\$ 0.0016	<b>\$ 0.2722</b>
<b>Reduced Fat (2%) Milk</b>	74,296,298	1,406,156	1.8926%	72,890,142	\$ 5,178,873	\$ 11,268,816	\$ 16,447,689	\$ 0.2214	\$ 0.0001	\$ 0.0016	<b>\$ 0.2231</b>
<b>Low Fat (1%) Milk</b>	20,917,433	194,171	0.9283%	20,723,262	\$ 715,132	\$ 3,203,816	\$ 3,918,948	\$ 0.1874	\$ 0.0001	\$ 0.0016	<b>\$ 0.1891</b>
<b>Non Fat (Skim) Milk</b>	9,338,029	8,346	0.0894%	9,329,683	\$ 30,738	\$ 1,442,369	\$ 1,473,107	\$ 0.1578	\$ 0.0035	\$ 0.0016	<b>\$ 0.1629</b>
<b>Flavored Milk</b>	9,579,643	336,002	3.5075%	9,243,641	\$ 1,237,495	\$ 1,429,067	\$ 2,666,562	\$ 0.2784	\$ 0.0622	\$ 0.0016	<b>\$ 0.3422</b>
<b>Flavored Reduced Fat Milk</b>	8,207,415	89,937	1.0958%	8,117,478	\$ 331,238	\$ 1,254,962	\$ 1,586,200	\$ 0.1933	\$ 0.0536	\$ 0.0016	<b>\$ 0.2485</b>
<b>Flavored NONFAT Milk</b>	8,937,906	12,915	0.1445%	8,924,991	\$ 47,566	\$ 1,379,804	\$ 1,427,370	\$ 0.1597	\$ 0.0345	\$ 0.0016	<b>\$ 0.1958</b>
<b>Buttermilk</b>	5,957	60	1.0072%	5,897	\$ 221	\$ 912	\$ 1,133	\$ 0.1902	\$ 0.0497	\$ 0.0016	<b>\$ 0.2415</b>
<b>Egg Nog</b>	829,265	62,060	7.4837%	767,205	\$ 228,567	\$ 118,610	\$ 347,177	\$ 0.4187	\$ 0.2854	\$ 0.0016	<b>\$ 0.7057</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**COST UPDATE ADJUSTMENT  
1ST HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 <sup>ST</sup> HALF COSTS		1 <sup>ST</sup> HALF POINTS		1 <sup>ST</sup> HALF COST per POINT		INCREASE (DECREASE)
2024	2023	2024	2023	2024	2023	

<b>WEIGHTED LABOR COSTS</b>	\$ 18,114,077	\$ 16,844,871	115,538,243	121,241,667	\$ 0.1568	\$ 0.1389	\$ 0.0179
<b>WEIGHTED UTILITY COSTS</b>	\$ 904,540	\$ 971,981	115,538,243	121,241,667	\$ 0.0078	\$ 0.0080	\$ (0.0002)
<b>WEIGHTED INSURANCE COSTS</b>	\$ 846,457	\$ 768,186	115,538,243	121,241,667	\$ 0.0073	\$ 0.0063	\$ 0.0010

**COST UPDATE ADJUSTMENT per BOTTLING POINT    \$ 0.0187**

# PENNSYLVANIA MILK BOARD

## MILK MARKETING AREA 4

### Diesel Fuel Costs Adjustment

#### Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	2,011,644
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>1,750,719</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(260,925)
7. Weighted Delivery Points - YEAR 2023		<u>113,245,801</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0023)</u></b>

## Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w.htm](https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm)



# PENNSYLVANIA MILK BOARD

## MILK MARKETING AREA 4

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	259,506
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>236,592</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(22,914)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>264,417,132</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0001)</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4  
YEAR 2023 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				<i>(C) + (D)</i>	<i>(B) x (E)</i>
Container Size	Area 4 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	17,165,139	\$ (0.06374)	\$ (0.01258)	<b>\$ (0.0763)</b>	\$ (1,309,700)
1/2 GALLON	10,884,648	\$ (0.00241)	\$ (0.04202)	<b>\$ (0.0444)</b>	\$ (483,278)
QUART	1,293,924	\$ 0.06408	\$ (0.01638)	<b>\$ 0.0477</b>	\$ 61,720
PINT	6,455,155	\$ 0.04974	\$ 0.05174	<b>\$ 0.1015</b>	\$ 655,198
12 OUNCE	-	\$ -	\$ -	<b>\$ -</b>	\$ -
10 OUNCE	-	\$ -	\$ -	<b>\$ -</b>	\$ -
1/2 PINT	40,379,155	\$ 0.01659	\$ 0.00906	<b>\$ 0.0257</b>	\$ 1,037,744
4 OUNCE	609,866	\$ 0.01915	\$ 0.02144	<b>\$ 0.0406</b>	\$ 24,761
Bulk per Quart	589,947	\$ 0.05882	\$ (0.03148)	<b>\$ 0.0273</b>	\$ 16,106
					<u>\$ 2,551</u>

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3409	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.7849	\$ 0.1373	\$ 3.9222	\$ (0.4352)	\$ 0.9664	\$ 4.4534	\$ 4.3567	\$ 0.0967
	1/2 GALLON	\$ 1.1705	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.9532	\$ 0.0708	\$ 2.0240	\$ (0.2176)	\$ 0.4832	\$ 2.2896	\$ 2.2400	\$ 0.0496
	QUART	<b>\$ 0.5852</b>	<b>\$ 0.2392</b>	<b>\$ 0.0168</b>	<b>\$ 0.0477</b>	<b>\$ 0.3061</b>	<b>\$ 1.1950</b>	<b>\$ 0.0433</b>	<b>\$ 1.2383</b>	<b>\$ (0.1088)</b>	<b>\$ 0.2416</b>	<b>\$ 1.3711</b>	<b>\$ 1.3480</b>	<b>\$ 0.0231</b>
	PINT	\$ 0.2926	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.7314	\$ 0.0265	\$ 0.7579	\$ (0.0544)	\$ 0.1208	\$ 0.8243	\$ 0.8194	\$ 0.0049
	12 OUNCE	\$ 0.2195	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.4036	\$ 0.0146	\$ 0.4182	\$ (0.0408)	\$ 0.0906	\$ 0.4680	\$ 0.4600	\$ 0.0080
	10 OUNCE	\$ 0.1829	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.3148	\$ 0.0114	\$ 0.3262	\$ (0.0340)	\$ 0.0755	\$ 0.3677	\$ 0.3609	\$ 0.0068
	1/2 PINT	\$ 0.1463	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2838	\$ 0.0103	\$ 0.2941	\$ (0.0272)	\$ 0.0604	\$ 0.3273	\$ 0.3214	\$ 0.0059
	4 OUNCE	\$ 0.0732	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1833	\$ 0.0066	\$ 0.1899	\$ (0.0136)	\$ 0.0302	\$ 0.2065	\$ 0.2051	\$ 0.0014
	Bulk per Quart	\$ 0.5852	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 1.0005	\$ 0.0363	\$ 1.0368	\$ (0.1088)	\$ 0.2416	\$ 1.1696	\$ 1.2543	\$ (0.0847)
REDUCED FAT (2%) MILK	GALLON	\$ 1.9231	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.3671	\$ 0.1221	\$ 3.4892	\$ (0.4352)	\$ 0.9664	\$ 4.0204	\$ 3.9309	\$ 0.0895
	1/2 GALLON	\$ 0.9616	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.7443	\$ 0.0633	\$ 1.8076	\$ (0.2176)	\$ 0.4832	\$ 2.0732	\$ 2.0272	\$ 0.0460
	QUART	\$ 0.4808	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.0906	\$ 0.0396	\$ 1.1302	\$ (0.1088)	\$ 0.2416	\$ 1.2630	\$ 1.2416	\$ 0.0214
	PINT	\$ 0.2404	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6792	\$ 0.0246	\$ 0.7038	\$ (0.0544)	\$ 0.1208	\$ 0.7702	\$ 0.7661	\$ 0.0041
	12 OUNCE	\$ 0.1803	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3644	\$ 0.0132	\$ 0.3776	\$ (0.0408)	\$ 0.0906	\$ 0.4274	\$ 0.4201	\$ 0.0073
	10 OUNCE	\$ 0.1502	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2821	\$ 0.0102	\$ 0.2923	\$ (0.0340)	\$ 0.0755	\$ 0.3338	\$ 0.3276	\$ 0.0062
	1/2 PINT	\$ 0.1202	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2577	\$ 0.0093	\$ 0.2670	\$ (0.0272)	\$ 0.0604	\$ 0.3002	\$ 0.2948	\$ 0.0054
	4 OUNCE	\$ 0.0601	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1702	\$ 0.0062	\$ 0.1764	\$ (0.0136)	\$ 0.0302	\$ 0.1930	\$ 0.1918	\$ 0.0012
	Bulk per Quart	\$ 0.4808	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.8961	\$ 0.0325	\$ 0.9286	\$ (0.1088)	\$ 0.2416	\$ 1.0614	\$ 1.1478	\$ (0.0864)
LOW FAT (1%) MILK	GALLON	\$ 1.6300	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.0740	\$ 0.1115	\$ 3.1855	\$ (0.4352)	\$ 0.9664	\$ 3.7167	\$ 3.6254	\$ 0.0913
	1/2 GALLON	\$ 0.8150	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.5977	\$ 0.0579	\$ 1.6556	\$ (0.2176)	\$ 0.4832	\$ 1.9212	\$ 1.8744	\$ 0.0468
	QUART	\$ 0.4075	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.0173	\$ 0.0369	\$ 1.0542	\$ (0.1088)	\$ 0.2416	\$ 1.1870	\$ 1.1652	\$ 0.0218
	PINT	\$ 0.2038	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6426	\$ 0.0233	\$ 0.6659	\$ (0.0544)	\$ 0.1208	\$ 0.7323	\$ 0.7280	\$ 0.0043
	12 OUNCE	\$ 0.1528	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3369	\$ 0.0122	\$ 0.3491	\$ (0.0408)	\$ 0.0906	\$ 0.3989	\$ 0.3914	\$ 0.0075
	10 OUNCE	\$ 0.1273	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2592	\$ 0.0094	\$ 0.2686	\$ (0.0340)	\$ 0.0755	\$ 0.3101	\$ 0.3038	\$ 0.0063
	1/2 PINT	\$ 0.1019	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2394	\$ 0.0087	\$ 0.2481	\$ (0.0272)	\$ 0.0604	\$ 0.2813	\$ 0.2756	\$ 0.0057
	4 OUNCE	\$ 0.0509	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1610	\$ 0.0058	\$ 0.1668	\$ (0.0136)	\$ 0.0302	\$ 0.1834	\$ 0.1823	\$ 0.0011
	Bulk per Quart	\$ 0.4075	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.8228	\$ 0.0298	\$ 0.8526	\$ (0.1088)	\$ 0.2416	\$ 0.9854	\$ 1.0715	\$ (0.0861)
NON FAT (SKIM) MILK	GALLON	\$ 1.4058	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 2.8498	\$ 0.1034	\$ 2.9532	\$ (0.4352)	\$ 0.9664	\$ 3.4844	\$ 3.3796	\$ 0.1048
	1/2 GALLON	\$ 0.7029	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.4856	\$ 0.0539	\$ 1.5395	\$ (0.2176)	\$ 0.4832	\$ 1.8051	\$ 1.7515	\$ 0.0536
	QUART	\$ 0.3515	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 0.9613	\$ 0.0349	\$ 0.9962	\$ (0.1088)	\$ 0.2416	\$ 1.1290	\$ 1.1038	\$ 0.0252
	PINT	\$ 0.1757	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6145	\$ 0.0223	\$ 0.6368	\$ (0.0544)	\$ 0.1208	\$ 0.7032	\$ 0.6972	\$ 0.0060
	12 OUNCE	\$ 0.1318	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3159	\$ 0.0115	\$ 0.3274	\$ (0.0408)	\$ 0.0906	\$ 0.3772	\$ 0.3683	\$ 0.0089
	10 OUNCE	\$ 0.1098	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2417	\$ 0.0088	\$ 0.2505	\$ (0.0340)	\$ 0.0755	\$ 0.2920	\$ 0.2846	\$ 0.0074
	1/2 PINT	\$ 0.0879	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2254	\$ 0.0082	\$ 0.2336	\$ (0.0272)	\$ 0.0604	\$ 0.2668	\$ 0.2602	\$ 0.0066
	4 OUNCE	\$ 0.0439	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1540	\$ 0.0056	\$ 0.1596	\$ (0.0136)	\$ 0.0302	\$ 0.1762	\$ 0.1746	\$ 0.0016
	Bulk per Quart	\$ 0.3515	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.7668	\$ 0.0278	\$ 0.7946	\$ (0.1088)	\$ 0.2416	\$ 0.9274	\$ 1.0100	\$ (0.0826)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
<b>FLAVORED MILK</b>	GALLON	\$ 2.7376	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 4.1816	\$ 0.1517	\$ 4.3333	\$ (0.4352)	\$ 0.9664	\$ 4.8645	\$ 4.6650	\$ 0.1995
	1/2 GALLON	\$ 1.3688	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 2.1515	\$ 0.0780	\$ 2.2295	\$ (0.2176)	\$ 0.4832	\$ 2.4951	\$ 2.3942	\$ 0.1009
	QUART	\$ 0.6844	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.2942	\$ 0.0469	\$ 1.3411	\$ (0.1088)	\$ 0.2416	\$ 1.4739	\$ 1.4251	\$ 0.0488
	PINT	\$ 0.3422	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.7810	\$ 0.0283	\$ 0.8093	\$ (0.0544)	\$ 0.1208	\$ 0.8757	\$ 0.8579	\$ 0.0178
	12 OUNCE	\$ 0.2567	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.4408	\$ 0.0160	\$ 0.4568	\$ (0.0408)	\$ 0.0906	\$ 0.5066	\$ 0.4889	\$ 0.0177
	10 OUNCE	\$ 0.2139	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.3458	\$ 0.0125	\$ 0.3583	\$ (0.0340)	\$ 0.0755	\$ 0.3998	\$ 0.3850	\$ 0.0148
	1/2 PINT	\$ 0.1711	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.3086	\$ 0.0112	\$ 0.3198	\$ (0.0272)	\$ 0.0604	\$ 0.3530	\$ 0.3407	\$ 0.0123
	4 OUNCE	\$ 0.0856	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1957	\$ 0.0071	\$ 0.2028	\$ (0.0136)	\$ 0.0302	\$ 0.2194	\$ 0.2147	\$ 0.0047
	Bulk per Quart	\$ 0.6844	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 1.0997	\$ 0.0399	\$ 1.1396	\$ (0.1088)	\$ 0.2416	\$ 1.2724	\$ 1.3313	\$ (0.0589)
<b>FLAVORED REDUCED FAT MILK</b>	GALLON	\$ 1.9880	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.4320	\$ 0.1245	\$ 3.5565	\$ (0.4352)	\$ 0.9664	\$ 4.0877	\$ 4.0217	\$ 0.0660
	1/2 GALLON	\$ 0.9940	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.7767	\$ 0.0644	\$ 1.8411	\$ (0.2176)	\$ 0.4832	\$ 2.1067	\$ 2.0725	\$ 0.0342
	QUART	\$ 0.4970	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.1068	\$ 0.0401	\$ 1.1469	\$ (0.1088)	\$ 0.2416	\$ 1.2797	\$ 1.2643	\$ 0.0154
	PINT	\$ 0.2485	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6873	\$ 0.0249	\$ 0.7122	\$ (0.0544)	\$ 0.1208	\$ 0.7786	\$ 0.7775	\$ 0.0011
	12 OUNCE	\$ 0.1864	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3705	\$ 0.0134	\$ 0.3839	\$ (0.0408)	\$ 0.0906	\$ 0.4337	\$ 0.4286	\$ 0.0051
	10 OUNCE	\$ 0.1553	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2872	\$ 0.0104	\$ 0.2976	\$ (0.0340)	\$ 0.0755	\$ 0.3391	\$ 0.3348	\$ 0.0043
	1/2 PINT	\$ 0.1243	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2618	\$ 0.0095	\$ 0.2713	\$ (0.0272)	\$ 0.0604	\$ 0.3045	\$ 0.3005	\$ 0.0040
	4 OUNCE	\$ 0.0621	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1722	\$ 0.0062	\$ 0.1784	\$ (0.0136)	\$ 0.0302	\$ 0.1950	\$ 0.1946	\$ 0.0004
	Bulk per Quart	\$ 0.4970	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.9123	\$ 0.0331	\$ 0.9454	\$ (0.1088)	\$ 0.2416	\$ 1.0782	\$ 1.1705	\$ (0.0923)
<b>FLAVORED NONFAT MILK</b>	GALLON	\$ 1.5664	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.0104	\$ 0.1092	\$ 3.1196	\$ (0.4352)	\$ 0.9664	\$ 3.6508	\$ 3.5359	\$ 0.1149
	1/2 GALLON	\$ 0.7832	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.5659	\$ 0.0568	\$ 1.6227	\$ (0.2176)	\$ 0.4832	\$ 1.8883	\$ 1.8296	\$ 0.0587
	QUART	\$ 0.3916	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.0014	\$ 0.0363	\$ 1.0377	\$ (0.1088)	\$ 0.2416	\$ 1.1705	\$ 1.1429	\$ 0.0276
	PINT	\$ 0.1958	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6346	\$ 0.0230	\$ 0.6576	\$ (0.0544)	\$ 0.1208	\$ 0.7240	\$ 0.7168	\$ 0.0072
	12 OUNCE	\$ 0.1469	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3310	\$ 0.0120	\$ 0.3430	\$ (0.0408)	\$ 0.0906	\$ 0.3928	\$ 0.3830	\$ 0.0098
	10 OUNCE	\$ 0.1224	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2543	\$ 0.0092	\$ 0.2635	\$ (0.0340)	\$ 0.0755	\$ 0.3050	\$ 0.2967	\$ 0.0083
	1/2 PINT	\$ 0.0979	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2354	\$ 0.0085	\$ 0.2439	\$ (0.0272)	\$ 0.0604	\$ 0.2771	\$ 0.2701	\$ 0.0070
	4 OUNCE	\$ 0.0490	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1591	\$ 0.0058	\$ 0.1649	\$ (0.0136)	\$ 0.0302	\$ 0.1815	\$ 0.1795	\$ 0.0020
	Bulk per Quart	\$ 0.3916	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.8069	\$ 0.0293	\$ 0.8362	\$ (0.1088)	\$ 0.2416	\$ 0.9690	\$ 1.0491	\$ (0.0801)
<b>BUTTERMILK</b>	GALLON	\$ 2.0817	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.5257	\$ 0.1279	\$ 3.6536	\$ (0.4352)	\$ 0.9664	\$ 4.1848	\$ 4.0763	\$ 0.1085
	1/2 GALLON	\$ 1.0409	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.8236	\$ 0.0661	\$ 1.8897	\$ (0.2176)	\$ 0.4832	\$ 2.1553	\$ 2.0998	\$ 0.0555
	QUART	\$ 0.5204	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.1302	\$ 0.0410	\$ 1.1712	\$ (0.1088)	\$ 0.2416	\$ 1.3040	\$ 1.2780	\$ 0.0260
	PINT	\$ 0.2602	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6990	\$ 0.0254	\$ 0.7244	\$ (0.0544)	\$ 0.1208	\$ 0.7908	\$ 0.7843	\$ 0.0065
	12 OUNCE	\$ 0.1952	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3793	\$ 0.0138	\$ 0.3931	\$ (0.0408)	\$ 0.0906	\$ 0.4429	\$ 0.4336	\$ 0.0093
	10 OUNCE	\$ 0.1626	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2945	\$ 0.0107	\$ 0.3052	\$ (0.0340)	\$ 0.0755	\$ 0.3467	\$ 0.3390	\$ 0.0077
	1/2 PINT	\$ 0.1301	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2676	\$ 0.0097	\$ 0.2773	\$ (0.0272)	\$ 0.0604	\$ 0.3105	\$ 0.3038	\$ 0.0067
	4 OUNCE	\$ 0.0651	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1752	\$ 0.0064	\$ 0.1816	\$ (0.0136)	\$ 0.0302	\$ 0.1982	\$ 0.1964	\$ 0.0018
	Bulk per Quart	\$ 0.5204	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.9357	\$ 0.0339	\$ 0.9696	\$ (0.1088)	\$ 0.2416	\$ 1.1024	\$ 1.1842	\$ (0.0818)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP  
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 5.6456	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 7.0896	\$ 0.2571	\$ 7.3467	\$ (0.4352)	\$ 0.9664	\$ 7.8779	\$ 7.8890	\$ (0.0111)
	1/2 GALLON	\$ 2.8228	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 3.6055	\$ 0.1308	\$ 3.7363	\$ (0.2176)	\$ 0.4832	\$ 4.0019	\$ 4.0062	\$ (0.0043)
	QUART	\$ 1.4114	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 2.0212	\$ 0.0733	\$ 2.0945	\$ (0.1088)	\$ 0.2416	\$ 2.2273	\$ 2.2311	\$ (0.0038)
	PINT	\$ 0.7057	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 1.1445	\$ 0.0415	\$ 1.1860	\$ (0.0544)	\$ 0.1208	\$ 1.2524	\$ 1.2609	\$ (0.0085)
	12 OUNCE	\$ 0.5293	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.7134	\$ 0.0259	\$ 0.7393	\$ (0.0408)	\$ 0.0906	\$ 0.7891	\$ 0.7911	\$ (0.0020)
	10 OUNCE	\$ 0.4411	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.5730	\$ 0.0208	\$ 0.5938	\$ (0.0340)	\$ 0.0755	\$ 0.6353	\$ 0.6368	\$ (0.0015)
	1/2 PINT	\$ 0.3529	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.4904	\$ 0.0178	\$ 0.5082	\$ (0.0272)	\$ 0.0604	\$ 0.5414	\$ 0.5421	\$ (0.0007)
	4 OUNCE	\$ 0.1764	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.2865	\$ 0.0104	\$ 0.2969	\$ (0.0136)	\$ 0.0302	\$ 0.3135	\$ 0.3156	\$ (0.0021)
	Bulk per Quart	\$ 1.4114	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 1.8267	\$ 0.0663	\$ 1.8930	\$ (0.1088)	\$ 0.2416	\$ 2.0258	\$ 2.1374	\$ (0.1116)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 4**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.4534	\$ (0.4040)	\$ 0.6304	\$ 0.1200	\$ 4.80	\$ 4.70	\$ 0.10
	1/2 GALLON	\$ 2.2896	\$ (0.2020)	\$ 0.4085	\$ 0.0640	\$ 2.56	\$ 2.51	\$ 0.05
	QUART	<b>\$ 1.3711</b>	<b>\$ (0.1010)</b>	<b>\$ 0.3184</b>	<b>\$ 0.0407</b>	<b>\$ 1.63</b>	<b>\$ 1.61</b>	<b>\$ 0.02</b>
	PINT	\$ 0.8243	\$ (0.0505)	\$ 0.3178	\$ 0.0280	\$ 1.12	\$ 1.11	\$ 0.01
	12 OUNCE	\$ 0.4680	\$ (0.0379)	\$ 0.2384	\$ 0.0171	\$ 0.69	\$ 0.68	\$ 0.01
	10 OUNCE	\$ 0.3677	\$ (0.0316)	\$ 0.1986	\$ 0.0137	\$ 0.55	\$ 0.54	\$ 0.01
	1/2 PINT	\$ 0.3273	\$ (0.0253)	\$ 0.1357	\$ 0.0112	\$ 0.45	\$ 0.44	\$ 0.01
	4 OUNCE	\$ 0.2065	\$ (0.0126)	\$ 0.0679	\$ 0.0067	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.1696	\$ (0.1010)	\$ 0.3184	\$ 0.0356	\$ 1.42	\$ 1.51	\$ (0.09)
REDUCED FAT (2%) MILK	GALLON	\$ 4.0204	\$ (0.4040)	\$ 0.6304	\$ 0.1089	\$ 4.36	\$ 4.26	\$ 0.10
	1/2 GALLON	\$ 2.0732	\$ (0.2020)	\$ 0.4085	\$ 0.0585	\$ 2.34	\$ 2.29	\$ 0.05
	QUART	\$ 1.2630	\$ (0.1010)	\$ 0.3184	\$ 0.0380	\$ 1.52	\$ 1.50	\$ 0.02
	PINT	\$ 0.7702	\$ (0.0505)	\$ 0.3178	\$ 0.0266	\$ 1.06	\$ 1.06	\$ -
	12 OUNCE	\$ 0.4274	\$ (0.0379)	\$ 0.2384	\$ 0.0161	\$ 0.64	\$ 0.64	\$ -
	10 OUNCE	\$ 0.3338	\$ (0.0316)	\$ 0.1986	\$ 0.0128	\$ 0.51	\$ 0.51	\$ -
	1/2 PINT	\$ 0.3002	\$ (0.0253)	\$ 0.1357	\$ 0.0105	\$ 0.42	\$ 0.42	\$ -
	4 OUNCE	\$ 0.1930	\$ (0.0126)	\$ 0.0679	\$ 0.0064	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0614	\$ (0.1010)	\$ 0.3184	\$ 0.0328	\$ 1.31	\$ 1.40	\$ (0.09)
LOW FAT (1%) MILK	GALLON	\$ 3.7167	\$ (0.4040)	\$ 0.6304	\$ 0.1011	\$ 4.04	\$ 3.95	\$ 0.09
	1/2 GALLON	\$ 1.9212	\$ (0.2020)	\$ 0.4085	\$ 0.0546	\$ 2.18	\$ 2.13	\$ 0.05
	QUART	\$ 1.1870	\$ (0.1010)	\$ 0.3184	\$ 0.0360	\$ 1.44	\$ 1.42	\$ 0.02
	PINT	\$ 0.7323	\$ (0.0505)	\$ 0.3178	\$ 0.0256	\$ 1.03	\$ 1.02	\$ 0.01
	12 OUNCE	\$ 0.3989	\$ (0.0379)	\$ 0.2384	\$ 0.0154	\$ 0.61	\$ 0.61	\$ -
	10 OUNCE	\$ 0.3101	\$ (0.0316)	\$ 0.1986	\$ 0.0122	\$ 0.49	\$ 0.48	\$ 0.01
	1/2 PINT	\$ 0.2813	\$ (0.0253)	\$ 0.1357	\$ 0.0100	\$ 0.40	\$ 0.40	\$ -
	4 OUNCE	\$ 0.1834	\$ (0.0126)	\$ 0.0679	\$ 0.0061	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9854	\$ (0.1010)	\$ 0.3184	\$ 0.0308	\$ 1.23	\$ 1.32	\$ (0.09)
NON FAT (SKIM) MILK	GALLON	\$ 3.4844	\$ (0.4040)	\$ 0.6304	\$ 0.0951	\$ 3.81	\$ 3.70	\$ 0.11
	1/2 GALLON	\$ 1.8051	\$ (0.2020)	\$ 0.4085	\$ 0.0516	\$ 2.06	\$ 2.01	\$ 0.05
	QUART	\$ 1.1290	\$ (0.1010)	\$ 0.3184	\$ 0.0345	\$ 1.38	\$ 1.36	\$ 0.02
	PINT	\$ 0.7032	\$ (0.0505)	\$ 0.3178	\$ 0.0249	\$ 1.00	\$ 0.99	\$ 0.01
	12 OUNCE	\$ 0.3772	\$ (0.0379)	\$ 0.2384	\$ 0.0148	\$ 0.59	\$ 0.58	\$ 0.01
	10 OUNCE	\$ 0.2920	\$ (0.0316)	\$ 0.1986	\$ 0.0118	\$ 0.47	\$ 0.46	\$ 0.01
	1/2 PINT	\$ 0.2668	\$ (0.0253)	\$ 0.1357	\$ 0.0097	\$ 0.39	\$ 0.38	\$ 0.01
	4 OUNCE	\$ 0.1762	\$ (0.0126)	\$ 0.0679	\$ 0.0059	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9274	\$ (0.1010)	\$ 0.3184	\$ 0.0294	\$ 1.17	\$ 1.26	\$ (0.09)

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 4**

**RETAIL PRICE BUILDUP**  
**OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 4.8645	\$ (0.4040)	\$ 0.6304	\$ 0.1305	\$ 5.22	\$ 5.02	\$ 0.20
	1/2 GALLON	\$ 2.4951	\$ (0.2020)	\$ 0.4085	\$ 0.0693	\$ 2.77	\$ 2.67	\$ 0.10
	QUART	\$ 1.4739	\$ (0.1010)	\$ 0.3184	\$ 0.0434	\$ 1.73	\$ 1.68	\$ 0.05
	PINT	\$ 0.8757	\$ (0.0505)	\$ 0.3178	\$ 0.0293	\$ 1.17	\$ 1.15	\$ 0.02
	12 OUNCE	\$ 0.5066	\$ (0.0379)	\$ 0.2384	\$ 0.0181	\$ 0.73	\$ 0.71	\$ 0.02
	10 OUNCE	\$ 0.3998	\$ (0.0316)	\$ 0.1986	\$ 0.0145	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3530	\$ (0.0253)	\$ 0.1357	\$ 0.0119	\$ 0.48	\$ 0.46	\$ 0.02
	4 OUNCE	\$ 0.2194	\$ (0.0126)	\$ 0.0679	\$ 0.0070	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.2724	\$ (0.1010)	\$ 0.3184	\$ 0.0382	\$ 1.53	\$ 1.59	\$ (0.06)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.0877	\$ (0.4040)	\$ 0.6304	\$ 0.1106	\$ 4.42	\$ 4.36	\$ 0.06
	1/2 GALLON	\$ 2.1067	\$ (0.2020)	\$ 0.4085	\$ 0.0593	\$ 2.37	\$ 2.34	\$ 0.03
	QUART	\$ 1.2797	\$ (0.1010)	\$ 0.3184	\$ 0.0384	\$ 1.54	\$ 1.52	\$ 0.02
	PINT	\$ 0.7786	\$ (0.0505)	\$ 0.3178	\$ 0.0268	\$ 1.07	\$ 1.07	\$ -
	12 OUNCE	\$ 0.4337	\$ (0.0379)	\$ 0.2384	\$ 0.0163	\$ 0.65	\$ 0.65	\$ -
	10 OUNCE	\$ 0.3391	\$ (0.0316)	\$ 0.1986	\$ 0.0130	\$ 0.52	\$ 0.51	\$ 0.01
	1/2 PINT	\$ 0.3045	\$ (0.0253)	\$ 0.1357	\$ 0.0106	\$ 0.43	\$ 0.42	\$ 0.01
	4 OUNCE	\$ 0.1950	\$ (0.0126)	\$ 0.0679	\$ 0.0064	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.0782	\$ (0.1010)	\$ 0.3184	\$ 0.0332	\$ 1.33	\$ 1.42	\$ (0.09)
FLAVORED NONFAT MILK	GALLON	\$ 3.6508	\$ (0.4040)	\$ 0.6304	\$ 0.0994	\$ 3.98	\$ 3.86	\$ 0.12
	1/2 GALLON	\$ 1.8883	\$ (0.2020)	\$ 0.4085	\$ 0.0537	\$ 2.15	\$ 2.09	\$ 0.06
	QUART	\$ 1.1705	\$ (0.1010)	\$ 0.3184	\$ 0.0356	\$ 1.42	\$ 1.40	\$ 0.02
	PINT	\$ 0.7240	\$ (0.0505)	\$ 0.3178	\$ 0.0254	\$ 1.02	\$ 1.01	\$ 0.01
	12 OUNCE	\$ 0.3928	\$ (0.0379)	\$ 0.2384	\$ 0.0152	\$ 0.61	\$ 0.60	\$ 0.01
	10 OUNCE	\$ 0.3050	\$ (0.0316)	\$ 0.1986	\$ 0.0121	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.2771	\$ (0.0253)	\$ 0.1357	\$ 0.0099	\$ 0.40	\$ 0.39	\$ 0.01
	4 OUNCE	\$ 0.1815	\$ (0.0126)	\$ 0.0679	\$ 0.0061	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9690	\$ (0.1010)	\$ 0.3184	\$ 0.0304	\$ 1.22	\$ 1.30	\$ (0.08)
BUTTERMILK	GALLON	\$ 4.1848	\$ (0.4040)	\$ 0.6304	\$ 0.1131	\$ 4.52	\$ 4.41	\$ 0.11
	1/2 GALLON	\$ 2.1553	\$ (0.2020)	\$ 0.4085	\$ 0.0606	\$ 2.42	\$ 2.37	\$ 0.05
	QUART	\$ 1.3040	\$ (0.1010)	\$ 0.3184	\$ 0.0390	\$ 1.56	\$ 1.53	\$ 0.03
	PINT	\$ 0.7908	\$ (0.0505)	\$ 0.3178	\$ 0.0271	\$ 1.09	\$ 1.08	\$ 0.01
	12 OUNCE	\$ 0.4429	\$ (0.0379)	\$ 0.2384	\$ 0.0165	\$ 0.66	\$ 0.65	\$ 0.01
	10 OUNCE	\$ 0.3467	\$ (0.0316)	\$ 0.1986	\$ 0.0132	\$ 0.53	\$ 0.52	\$ 0.01
	1/2 PINT	\$ 0.3105	\$ (0.0253)	\$ 0.1357	\$ 0.0108	\$ 0.43	\$ 0.42	\$ 0.01
	4 OUNCE	\$ 0.1982	\$ (0.0126)	\$ 0.0679	\$ 0.0065	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1024	\$ (0.1010)	\$ 0.3184	\$ 0.0338	\$ 1.35	\$ 1.44	\$ (0.09)

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 4**

**RETAIL PRICE BUILDUP  
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
<b>EGG NOG</b>	<b>GALLON</b>	\$ 7.8779	\$ (0.4040)	\$ 0.6304	\$ 0.2078	\$ 8.31	\$ 8.32	\$ (0.01)
	<b>1/2 GALLON</b>	\$ 4.0019	\$ (0.2020)	\$ 0.4085	\$ 0.1079	\$ 4.32	\$ 4.32	\$ -
	<b>QUART</b>	\$ 2.2273	\$ (0.1010)	\$ 0.3184	\$ 0.0627	\$ 2.51	\$ 2.51	\$ -
	<b>PINT</b>	\$ 1.2524	\$ (0.0505)	\$ 0.3178	\$ 0.0390	\$ 1.56	\$ 1.57	\$ (0.01)
	<b>12 OUNCE</b>	\$ 0.7891	\$ (0.0379)	\$ 0.2384	\$ 0.0254	\$ 1.02	\$ 1.02	\$ -
	<b>10 OUNCE</b>	\$ 0.6353	\$ (0.0316)	\$ 0.1986	\$ 0.0206	\$ 0.82	\$ 0.82	\$ -
	<b>1/2 PINT</b>	\$ 0.5414	\$ (0.0253)	\$ 0.1357	\$ 0.0167	\$ 0.67	\$ 0.67	\$ -
	<b>4 OUNCE</b>	\$ 0.3135	\$ (0.0126)	\$ 0.0679	\$ 0.0095	\$ 0.38	\$ 0.38	\$ -
	<b>Bulk per Quart</b>	\$ 2.0258	\$ (0.1010)	\$ 0.3184	\$ 0.0575	\$ 2.30	\$ 2.42	\$ (0.12)