

Pennsylvania Milk Board
SALES INTO PMB AREA 5 BY TYPE OF MILK
Year 2023 Data

Item (1)	All Dealers Selling into Area 5 (%)	Area 5 CRH Cross-section Dealers (2) Selling into Area 5 (%)
Reduced Fat 2%	33.51	35.42
Standard Milk	24.35	25.02
Lowfat Milk 1%	10.96	11.93
Flavored Reduced Fat	6.70	7.50
Nonfat Milk	6.63	6.52
TOTALS	82.15	86.39

Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2023 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy – Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2023 DATA**

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 2,734,673	137,209,896	\$ 0.0199
Standardization & Pasteurization	\$ 5,152,359	140,608,973	\$ 0.0366
Bottling	\$ 9,286,685	153,319,423	\$ 0.0606
Cold Room	\$ 11,068,914	165,620,937	\$ 0.0668
Delivery	\$ 29,572,537	158,129,985	\$ 0.1870
Selling	\$ 5,325,252	167,501,573	\$ 0.0318

Total Cost per Point **\$ 0.4027**

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON - Plastic	Blow Molded	\$ 2,353,395	10,666,943	\$ 0.2206			
GALLON - Plastic	Purchased	\$ 1,284,958	3,413,489	\$ 0.3764			
GALLON - Combined		\$ 3,638,353	14,080,432	\$ 0.2584	\$ 0.2670	1.89%	\$ 0.2720
1/2 GALLON - Plastic	Blow Molded	\$ 1,144,286	7,744,929	\$ 0.1478			
1/2 GALLON - Plastic	Purchased	\$ 1,661,453	6,886,986	\$ 0.2413			
1/2 GALLON - Paper	Purchased	\$ -	-	\$ -			
1/2 GALLON - Combined		\$ 2,805,739	14,631,915	\$ 0.1918	\$ 0.1991	1.70%	\$ 0.2025
QUART - Plastic	Purchased	\$ 859,406	4,530,735	\$ 0.1897			
QUART - Paper	Purchased	\$ 97,697	817,973	\$ 0.1194			
QUART - Combined		\$ 957,103	5,348,708	\$ 0.1789	\$ 0.1940	1.57%	\$ 0.1970
PINT - Plastic	Purchased	\$ 1,139,418	5,980,421	\$ 0.1905			
PINT - Paper	Purchased	\$ 4,208	55,393	\$ 0.0760			
PINT - Combined		\$ 1,143,626	6,035,814	\$ 0.1895	\$ 0.1932	1.62%	\$ 0.1963
12 Ounce	Purchased	\$ 6,923	38,097	\$ 0.1817	\$ 0.1817		\$ 0.1817
10 Ounce ⁽¹⁾	Purchased			\$ 0.0544	\$ 0.0544		\$ 0.0544
1/2 PINT - Plastic	Purchased	\$ 2,051,994	23,319,641	\$ 0.0880	\$ 0.0937	0.92%	\$ 0.0946
1/2 PINT - Paper	Purchased	\$ 1,814,183	54,681,546	\$ 0.0332	\$ 0.0396	0.85%	\$ 0.0399
4 Ounce	Purchased	\$ 121,712	3,893,913	\$ 0.0313	\$ 0.0313	1.53%	\$ 0.0317
Bulk Per Quart	Purchased	\$ 24,982	296,363	\$ 0.0843	\$ 0.0843	1.30%	\$ 0.0854

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)**

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 2,573	61,700,292	\$ -
Reduced Fat (2%) Milk	\$ 16,046	86,755,858	\$ 0.0002
Low Fat (1%) Milk	\$ 5,974	29,510,243	\$ 0.0002
Non Fat (Skim) Milk	\$ 8,675	15,382,958	\$ 0.0006
Flavored Milk	\$ 838,898	14,608,539	\$ 0.0574
Flavored Reduced Fat Milk	\$ 1,020,418	18,408,168	\$ 0.0554
Flavored NONFAT Milk	\$ 488,288	10,891,980	\$ 0.0448
Buttermilk	\$ 63,162	1,586,909	\$ 0.0398
Egg Nog	\$ 200,747	735,535	\$ 0.2729

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	21,332,137	1,111,054	n/a	\$ 4,959,741	n/a	\$ 4,959,741	\$ 1,779,284
2 Bulk MILK - diverted	111,993,529	4,321,740	\$ 24,655,822	\$ 22,511,764	n/a	\$ (2,144,058)	\$ (583,694)
3 Bulk MILK - transferred	9,337,710	955,797	\$ 5,197,322	\$ 3,791,325	\$ 199,283	\$ (1,206,714)	\$ (206,952)
4 Bulk MILK - TOTAL (Row 2 + Row 3)	121,331,239	5,277,537	\$ 29,853,144	\$ 26,303,089	\$ 199,283	\$ (3,350,772)	\$ (790,646)
5 Bulk CREAM - transferred	34,602,530	13,815,874	\$ 48,060,441	\$ 42,596,462	\$ 1,184,633	\$ (4,279,346)	\$ (1,091,288)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 1,779,284		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (790,646)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (1,091,288)		
9 Total	\$ (102,650)	260,342,739	\$ (0.0004)

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK PRICES**

	Class I
Skim Rate	\$ 14.96
Butterfat Rate	\$ 3.6780

Product Description	A	B	C (B ÷ A)	D (A - B)	E (B × BF Rate)	F (D × Skim Rate)	G (E + F)	H (G ÷ A)	I (EX. 4)	J (EX. 5)	K (H + I + J)
	Product Pounds	Butterfat Pounds Percentage		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard Milk	61,700,292	2,006,304	3.2517%	59,693,988	\$ 7,379,186	\$ 8,930,221	\$ 16,309,407	\$ 0.2643	\$ -	\$ (0.0004)	\$ 0.2639
Reduced Fat (2%) Milk	86,755,858	1,650,138	1.9020%	85,105,720	\$ 6,069,208	\$ 12,731,816	\$ 18,801,024	\$ 0.2167	\$ 0.0002	\$ (0.0004)	\$ 0.2165
Low Fat (1%) Milk	29,510,243	263,368	0.8925%	29,246,875	\$ 968,668	\$ 4,375,333	\$ 5,344,001	\$ 0.1811	\$ 0.0002	\$ (0.0004)	\$ 0.1809
Non Fat (Skim) Milk	15,382,958	20,180	0.1312%	15,362,778	\$ 74,222	\$ 2,298,272	\$ 2,372,494	\$ 0.1542	\$ 0.0006	\$ (0.0004)	\$ 0.1544
Flavored Milk	14,608,539	503,688	3.4479%	14,104,851	\$ 1,852,564	\$ 2,110,086	\$ 3,962,650	\$ 0.2713	\$ 0.0574	\$ (0.0004)	\$ 0.3283
Flavored Reduced Fat Milk	18,408,168	193,283	1.0500%	18,214,885	\$ 710,895	\$ 2,724,947	\$ 3,435,842	\$ 0.1866	\$ 0.0554	\$ (0.0004)	\$ 0.2416
Flavored NONFAT Milk	10,891,980	26,463	0.2430%	10,865,517	\$ 97,331	\$ 1,625,481	\$ 1,722,812	\$ 0.1582	\$ 0.0448	\$ (0.0004)	\$ 0.2026
Buttermilk	1,586,909	28,741	1.8111%	1,558,168	\$ 105,709	\$ 233,102	\$ 338,811	\$ 0.2135	\$ 0.0398	\$ (0.0004)	\$ 0.2529
Egg Nog	735,535	48,965	6.6571%	686,570	\$ 180,093	\$ 102,711	\$ 282,804	\$ 0.3845	\$ 0.2729	\$ (0.0004)	\$ 0.6570

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE (DECREASE)
2024	2023	2024	2023	2024	2023	

WEIGHTED LABOR COSTS	\$ 19,709,622	\$ 18,822,136	75,878,466	76,681,589	\$ 0.2598	\$ 0.2455	\$ 0.0143
WEIGHTED UTILITY COSTS	\$ 1,450,597	\$ 1,301,037	75,878,466	76,681,589	\$ 0.0191	\$ 0.0170	\$ 0.0021
WEIGHTED INSURANCE COSTS	\$ 687,233	\$ 568,792	75,878,466	76,681,589	\$ 0.0091	\$ 0.0074	\$ 0.0017

COST UPDATE ADJUSTMENT per BOTTLING POINT **\$ 0.0181**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	3,223,308
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>2,805,245</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(418,063)
7. Weighted Delivery Points - YEAR 2023		<u>158,129,985</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	\$	<u>(0.0026)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	291,134
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>265,427</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(25,707)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>140,608,973</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>(0.0002)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5
YEAR 2023 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 5-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	14,080,432	\$ (0.09988)	\$ (0.03696)	\$ (0.1368)	\$ (1,926,203)
1/2 GALLON	14,631,915	\$ (0.02022)	\$ (0.07367)	\$ (0.0939)	\$ (1,373,937)
QUART	5,348,708	\$ 0.06781	\$ 0.05708	\$ 0.1249	\$ 668,054
PINT	6,108,632	\$ 0.02860	\$ 0.06454	\$ 0.0931	\$ 568,714
12 OUNCE	38,097	\$ 0.03640	\$ 0.04014	\$ 0.0765	\$ 2,914
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	78,001,187	\$ 0.01272	\$ 0.01086	\$ 0.0236	\$ 1,840,828
4 OUNCE	3,893,913	\$ 0.01556	\$ 0.02017	\$ 0.0357	\$ 139,013
Bulk per Quart	296,360	\$ 0.37381	\$ (0.09501)	\$ 0.2788	\$ 82,625
					<u>\$ 2,008</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.2695	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 4.0823	\$ 0.1481	\$ 4.2304	\$ (0.5220)	\$ 0.9748	\$ 4.6832	\$ 4.6550	\$ 0.0282
	1/2 GALLON	\$ 1.1348	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 2.0822	\$ 0.0755	\$ 2.1577	\$ (0.2610)	\$ 0.4874	\$ 2.3841	\$ 2.3671	\$ 0.0170
	QUART	\$ 0.5674	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.3087	\$ 0.0475	\$ 1.3562	\$ (0.1305)	\$ 0.2437	\$ 1.4694	\$ 1.4497	\$ 0.0197
	PINT	\$ 0.2837	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.7829	\$ 0.0284	\$ 0.8113	\$ (0.0653)	\$ 0.1219	\$ 0.8679	\$ 0.8658	\$ 0.0021
	12 OUNCE	\$ 0.2128	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6283	\$ 0.0228	\$ 0.6511	\$ (0.0489)	\$ 0.0914	\$ 0.6936	\$ 0.6826	\$ 0.0110
	10 OUNCE	\$ 0.1773	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3627	\$ 0.0132	\$ 0.3759	\$ (0.0435)	\$ 0.0812	\$ 0.4136	\$ 0.4105	\$ 0.0031
	1/2 PINT	\$ 0.1418	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.3102	\$ 0.0113	\$ 0.3215	\$ (0.0326)	\$ 0.0609	\$ 0.3498	\$ 0.3467	\$ 0.0031
	4 OUNCE	\$ 0.0709	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1907	\$ 0.0069	\$ 0.1976	\$ (0.0163)	\$ 0.0305	\$ 0.2118	\$ 0.2155	\$ (0.0037)
	Bulk per Quart	\$ 0.5674	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.3510	\$ 0.0490	\$ 1.4000	\$ (0.1305)	\$ 0.2437	\$ 1.5132	\$ 1.3699	\$ 0.1433
REDUCED FAT (2%) MILK	GALLON	\$ 1.8662	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 3.6790	\$ 0.1334	\$ 3.8124	\$ (0.5220)	\$ 0.9748	\$ 4.2652	\$ 4.2318	\$ 0.0334
	1/2 GALLON	\$ 0.9331	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 1.8805	\$ 0.0682	\$ 1.9487	\$ (0.2610)	\$ 0.4874	\$ 2.1751	\$ 2.1555	\$ 0.0196
	QUART	\$ 0.4666	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.2079	\$ 0.0438	\$ 1.2517	\$ (0.1305)	\$ 0.2437	\$ 1.3649	\$ 1.3439	\$ 0.0210
	PINT	\$ 0.2333	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.7325	\$ 0.0266	\$ 0.7591	\$ (0.0653)	\$ 0.1219	\$ 0.8157	\$ 0.8130	\$ 0.0027
	12 OUNCE	\$ 0.1750	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5905	\$ 0.0214	\$ 0.6119	\$ (0.0489)	\$ 0.0914	\$ 0.6544	\$ 0.6429	\$ 0.0115
	10 OUNCE	\$ 0.1458	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3312	\$ 0.0120	\$ 0.3432	\$ (0.0435)	\$ 0.0812	\$ 0.3809	\$ 0.3775	\$ 0.0034
	1/2 PINT	\$ 0.1166	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.2850	\$ 0.0103	\$ 0.2953	\$ (0.0326)	\$ 0.0609	\$ 0.3236	\$ 0.3202	\$ 0.0034
	4 OUNCE	\$ 0.0583	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1781	\$ 0.0065	\$ 0.1846	\$ (0.0163)	\$ 0.0305	\$ 0.1988	\$ 0.2024	\$ (0.0036)
	Bulk per Quart	\$ 0.4666	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.2502	\$ 0.0453	\$ 1.2955	\$ (0.1305)	\$ 0.2437	\$ 1.4087	\$ 1.2641	\$ 0.1446
LOW FAT (1%) MILK	GALLON	\$ 1.5594	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 3.3722	\$ 0.1223	\$ 3.4945	\$ (0.5220)	\$ 0.9748	\$ 3.9473	\$ 3.9156	\$ 0.0317
	1/2 GALLON	\$ 0.7797	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 1.7271	\$ 0.0626	\$ 1.7897	\$ (0.2610)	\$ 0.4874	\$ 2.0161	\$ 1.9974	\$ 0.0187
	QUART	\$ 0.3898	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.1311	\$ 0.0410	\$ 1.1721	\$ (0.1305)	\$ 0.2437	\$ 1.2853	\$ 1.2648	\$ 0.0205
	PINT	\$ 0.1949	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.6941	\$ 0.0252	\$ 0.7193	\$ (0.0653)	\$ 0.1219	\$ 0.7759	\$ 0.7734	\$ 0.0025
	12 OUNCE	\$ 0.1462	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5617	\$ 0.0204	\$ 0.5821	\$ (0.0489)	\$ 0.0914	\$ 0.6246	\$ 0.6133	\$ 0.0113
	10 OUNCE	\$ 0.1218	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3072	\$ 0.0111	\$ 0.3183	\$ (0.0435)	\$ 0.0812	\$ 0.3560	\$ 0.3527	\$ 0.0033
	1/2 PINT	\$ 0.0975	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.2659	\$ 0.0096	\$ 0.2755	\$ (0.0326)	\$ 0.0609	\$ 0.3038	\$ 0.3005	\$ 0.0033
	4 OUNCE	\$ 0.0487	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1685	\$ 0.0061	\$ 0.1746	\$ (0.0163)	\$ 0.0305	\$ 0.1888	\$ 0.1924	\$ (0.0036)
	Bulk per Quart	\$ 0.3898	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.1734	\$ 0.0426	\$ 1.2160	\$ (0.1305)	\$ 0.2437	\$ 1.3292	\$ 1.1850	\$ 0.1442
NON FAT (SKIM) MILK	GALLON	\$ 1.3325	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 3.1453	\$ 0.1141	\$ 3.2594	\$ (0.5220)	\$ 0.9748	\$ 3.7122	\$ 3.6795	\$ 0.0327
	1/2 GALLON	\$ 0.6662	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 1.6136	\$ 0.0585	\$ 1.6721	\$ (0.2610)	\$ 0.4874	\$ 1.8985	\$ 1.8795	\$ 0.0190
	QUART	\$ 0.3331	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.0744	\$ 0.0390	\$ 1.1134	\$ (0.1305)	\$ 0.2437	\$ 1.2266	\$ 1.2058	\$ 0.0208
	PINT	\$ 0.1666	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.6658	\$ 0.0241	\$ 0.6899	\$ (0.0653)	\$ 0.1219	\$ 0.7465	\$ 0.7439	\$ 0.0026
	12 OUNCE	\$ 0.1249	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5404	\$ 0.0196	\$ 0.5600	\$ (0.0489)	\$ 0.0914	\$ 0.6025	\$ 0.5911	\$ 0.0114
	10 OUNCE	\$ 0.1041	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.2895	\$ 0.0105	\$ 0.3000	\$ (0.0435)	\$ 0.0812	\$ 0.3377	\$ 0.3343	\$ 0.0034
	1/2 PINT	\$ 0.0833	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.2517	\$ 0.0091	\$ 0.2608	\$ (0.0326)	\$ 0.0609	\$ 0.2891	\$ 0.2857	\$ 0.0034
	4 OUNCE	\$ 0.0416	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1614	\$ 0.0059	\$ 0.1673	\$ (0.0163)	\$ 0.0305	\$ 0.1815	\$ 0.1851	\$ (0.0036)
	Bulk per Quart	\$ 0.3331	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.1167	\$ 0.0405	\$ 1.1572	\$ (0.1305)	\$ 0.2437	\$ 1.2704	\$ 1.1260	\$ 0.1444

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0014 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.6264	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 4.4392	\$ 0.1610	\$ 4.6002	\$ (0.5220)	\$ 0.9748	\$ 5.0530	\$ 5.0529	\$ 0.0001
	1/2 GALLON	\$ 1.3132	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 2.2606	\$ 0.0820	\$ 2.3426	\$ (0.2610)	\$ 0.4874	\$ 2.5690	\$ 2.5661	\$ 0.0029
	QUART	\$ 0.6566	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.3979	\$ 0.0507	\$ 1.4486	\$ (0.1305)	\$ 0.2437	\$ 1.5618	\$ 1.5492	\$ 0.0126
	PINT	\$ 0.3283	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.8275	\$ 0.0300	\$ 0.8575	\$ (0.0653)	\$ 0.1219	\$ 0.9141	\$ 0.9156	\$ (0.0015)
	12 OUNCE	\$ 0.2462	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6617	\$ 0.0240	\$ 0.6857	\$ (0.0489)	\$ 0.0914	\$ 0.7282	\$ 0.7199	\$ 0.0083
	10 OUNCE	\$ 0.2052	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3906	\$ 0.0142	\$ 0.4048	\$ (0.0435)	\$ 0.0812	\$ 0.4425	\$ 0.4416	\$ 0.0009
	1/2 PINT	\$ 0.1642	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.3326	\$ 0.0121	\$ 0.3447	\$ (0.0326)	\$ 0.0609	\$ 0.3730	\$ 0.3716	\$ 0.0014
	4 OUNCE	\$ 0.0821	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.2019	\$ 0.0073	\$ 0.2092	\$ (0.0163)	\$ 0.0305	\$ 0.2234	\$ 0.2280	\$ (0.0046)
	Bulk per Quart	\$ 0.6566	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.4402	\$ 0.0522	\$ 1.4924	\$ (0.1305)	\$ 0.2437	\$ 1.6056	\$ 1.4694	\$ 0.1362
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9328	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 3.7456	\$ 0.1359	\$ 3.8815	\$ (0.5220)	\$ 0.9748	\$ 4.3343	\$ 4.2562	\$ 0.0781
	1/2 GALLON	\$ 0.9664	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 1.9138	\$ 0.0694	\$ 1.9832	\$ (0.2610)	\$ 0.4874	\$ 2.2096	\$ 2.1677	\$ 0.0419
	QUART	\$ 0.4832	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.2245	\$ 0.0444	\$ 1.2689	\$ (0.1305)	\$ 0.2437	\$ 1.3821	\$ 1.3500	\$ 0.0321
	PINT	\$ 0.2416	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.7408	\$ 0.0269	\$ 0.7677	\$ (0.0653)	\$ 0.1219	\$ 0.8243	\$ 0.8160	\$ 0.0083
	12 OUNCE	\$ 0.1812	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5967	\$ 0.0216	\$ 0.6183	\$ (0.0489)	\$ 0.0914	\$ 0.6608	\$ 0.6452	\$ 0.0156
	10 OUNCE	\$ 0.1510	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3364	\$ 0.0122	\$ 0.3486	\$ (0.0435)	\$ 0.0812	\$ 0.3863	\$ 0.3794	\$ 0.0069
	1/2 PINT	\$ 0.1208	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.2892	\$ 0.0105	\$ 0.2997	\$ (0.0326)	\$ 0.0609	\$ 0.3280	\$ 0.3218	\$ 0.0062
	4 OUNCE	\$ 0.0604	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1802	\$ 0.0065	\$ 0.1867	\$ (0.0163)	\$ 0.0305	\$ 0.2009	\$ 0.2031	\$ (0.0022)
	Bulk per Quart	\$ 0.4832	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.2668	\$ 0.0459	\$ 1.3127	\$ (0.1305)	\$ 0.2437	\$ 1.4259	\$ 1.2702	\$ 0.1557
FLAVORED NONFAT MILK	GALLON	\$ 1.6208	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 3.4336	\$ 0.1245	\$ 3.5581	\$ (0.5220)	\$ 0.9748	\$ 4.0109	\$ 3.9735	\$ 0.0374
	1/2 GALLON	\$ 0.8104	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 1.7578	\$ 0.0638	\$ 1.8216	\$ (0.2610)	\$ 0.4874	\$ 2.0480	\$ 2.0264	\$ 0.0216
	QUART	\$ 0.4052	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.1465	\$ 0.0416	\$ 1.1881	\$ (0.1305)	\$ 0.2437	\$ 1.3013	\$ 1.2793	\$ 0.0220
	PINT	\$ 0.2026	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.7018	\$ 0.0255	\$ 0.7273	\$ (0.0653)	\$ 0.1219	\$ 0.7839	\$ 0.7806	\$ 0.0033
	12 OUNCE	\$ 0.1520	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5675	\$ 0.0206	\$ 0.5881	\$ (0.0489)	\$ 0.0914	\$ 0.6306	\$ 0.6187	\$ 0.0119
	10 OUNCE	\$ 0.1266	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3120	\$ 0.0113	\$ 0.3233	\$ (0.0435)	\$ 0.0812	\$ 0.3610	\$ 0.3573	\$ 0.0037
	1/2 PINT	\$ 0.1013	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.2697	\$ 0.0098	\$ 0.2795	\$ (0.0326)	\$ 0.0609	\$ 0.3078	\$ 0.3042	\$ 0.0036
	4 OUNCE	\$ 0.0507	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1705	\$ 0.0062	\$ 0.1767	\$ (0.0163)	\$ 0.0305	\$ 0.1909	\$ 0.1943	\$ (0.0034)
	Bulk per Quart	\$ 0.4052	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.1888	\$ 0.0431	\$ 1.2319	\$ (0.1305)	\$ 0.2437	\$ 1.3451	\$ 1.1995	\$ 0.1456
BUTTERMILK	GALLON	\$ 2.1800	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 3.9928	\$ 0.1448	\$ 4.1376	\$ (0.5220)	\$ 0.9748	\$ 4.5904	\$ 4.5390	\$ 0.0514
	1/2 GALLON	\$ 1.0900	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 2.0374	\$ 0.0739	\$ 2.1113	\$ (0.2610)	\$ 0.4874	\$ 2.3377	\$ 2.3092	\$ 0.0285
	QUART	\$ 0.5450	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 1.2863	\$ 0.0467	\$ 1.3330	\$ (0.1305)	\$ 0.2437	\$ 1.4462	\$ 1.4207	\$ 0.0255
	PINT	\$ 0.2725	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 0.7717	\$ 0.0280	\$ 0.7997	\$ (0.0653)	\$ 0.1219	\$ 0.8563	\$ 0.8513	\$ 0.0050
	12 OUNCE	\$ 0.2044	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6199	\$ 0.0225	\$ 0.6424	\$ (0.0489)	\$ 0.0914	\$ 0.6849	\$ 0.6717	\$ 0.0132
	10 OUNCE	\$ 0.1703	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3557	\$ 0.0129	\$ 0.3686	\$ (0.0435)	\$ 0.0812	\$ 0.4063	\$ 0.4014	\$ 0.0049
	1/2 PINT	\$ 0.1362	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.3046	\$ 0.0110	\$ 0.3156	\$ (0.0326)	\$ 0.0609	\$ 0.3439	\$ 0.3395	\$ 0.0044
	4 OUNCE	\$ 0.0681	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.1879	\$ 0.0068	\$ 0.1947	\$ (0.0163)	\$ 0.0305	\$ 0.2089	\$ 0.2119	\$ (0.0030)
	Bulk per Quart	\$ 0.5450	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 1.3286	\$ 0.0482	\$ 1.3768	\$ (0.1305)	\$ 0.2437	\$ 1.4900	\$ 1.3409	\$ 0.1491

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0014 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 5.2560	\$ 0.2720	\$ 0.0668	\$ (0.1368)	\$ 1.6108	\$ 7.0688	\$ 0.2564	\$ 7.3252	\$ (0.5220)	\$ 0.9748	\$ 7.7780	\$ 7.6229	\$ 0.1551
	1/2 GALLON	\$ 2.6280	\$ 0.2025	\$ 0.0334	\$ (0.0939)	\$ 0.8054	\$ 3.5754	\$ 0.1297	\$ 3.7051	\$ (0.2610)	\$ 0.4874	\$ 3.9315	\$ 3.8511	\$ 0.0804
	QUART	\$ 1.3140	\$ 0.1970	\$ 0.0167	\$ 0.1249	\$ 0.4027	\$ 2.0553	\$ 0.0745	\$ 2.1298	\$ (0.1305)	\$ 0.2437	\$ 2.2430	\$ 2.1916	\$ 0.0514
	PINT	\$ 0.6570	\$ 0.1963	\$ 0.0084	\$ 0.0931	\$ 0.2014	\$ 1.1562	\$ 0.0419	\$ 1.1981	\$ (0.0653)	\$ 0.1219	\$ 1.2547	\$ 1.2368	\$ 0.0179
	12 OUNCE	\$ 0.4928	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.9083	\$ 0.0329	\$ 0.9412	\$ (0.0489)	\$ 0.0914	\$ 0.9837	\$ 0.9608	\$ 0.0229
	10 OUNCE	\$ 0.4106	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.5960	\$ 0.0216	\$ 0.6176	\$ (0.0435)	\$ 0.0812	\$ 0.6553	\$ 0.6424	\$ 0.0129
	1/2 PINT	\$ 0.3285	\$ 0.0399	\$ 0.0042	\$ 0.0236	\$ 0.1007	\$ 0.4969	\$ 0.0180	\$ 0.5149	\$ (0.0326)	\$ 0.0609	\$ 0.5432	\$ 0.5322	\$ 0.0110
	4 OUNCE	\$ 0.1643	\$ 0.0317	\$ 0.0021	\$ 0.0357	\$ 0.0503	\$ 0.2841	\$ 0.0103	\$ 0.2944	\$ (0.0163)	\$ 0.0305	\$ 0.3086	\$ 0.3083	\$ 0.0003
	Bulk per Quart	\$ 1.3140	\$ 0.0854	\$ 0.0167	\$ 0.2788	\$ 0.4027	\$ 2.0976	\$ 0.0761	\$ 2.1737	\$ (0.1305)	\$ 0.2437	\$ 2.2869	\$ 2.1119	\$ 0.1750

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0014 per quart equivalent.

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

RETAIL PRICE BUILDUP OCTOBER 2024 PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.6832	\$ (0.5620)	\$ 0.6875	\$ 0.1334	\$ 4.94	\$ 4.93 \$ 0.01
	1/2 GALLON	\$ 2.3841	\$ (0.2861)	\$ 0.4521	\$ 0.0708	\$ 2.62	\$ 2.62 \$ -
	QUART	\$ 1.4694	\$ (0.1763)	\$ 0.2583	\$ 0.0431	\$ 1.59	\$ 1.58 \$ 0.01
	PINT	\$ 0.8679	\$ (0.1041)	\$ 0.2098	\$ 0.0270	\$ 1.00	\$ 1.00 \$ -
	12 OUNCE	\$ 0.6936	\$ (0.0832)	\$ 0.1574	\$ 0.0213	\$ 0.79	\$ 0.78 \$ 0.01
	10 OUNCE	\$ 0.4136	\$ (0.0496)	\$ 0.1311	\$ 0.0137	\$ 0.51	\$ 0.51 \$ -
	1/2 PINT	\$ 0.3498	\$ (0.0420)	\$ 0.1546	\$ 0.0128	\$ 0.48	\$ 0.48 \$ -
	4 OUNCE	\$ 0.2118	\$ (0.0254)	\$ 0.0773	\$ 0.0073	\$ 0.27	\$ 0.28 \$ (0.01)
	Bulk per Quart	\$ 1.5132	\$ (0.1816)	\$ 0.2583	\$ 0.0441	\$ 1.63	\$ 1.51 \$ 0.12
REDUCED FAT (2%) MILK	GALLON	\$ 4.2652	\$ (0.5118)	\$ 0.6875	\$ 0.1232	\$ 4.56	\$ 4.55 \$ 0.01
	1/2 GALLON	\$ 2.1751	\$ (0.2610)	\$ 0.4521	\$ 0.0657	\$ 2.43	\$ 2.43 \$ -
	QUART	\$ 1.3649	\$ (0.1638)	\$ 0.2583	\$ 0.0405	\$ 1.50	\$ 1.49 \$ 0.01
	PINT	\$ 0.8157	\$ (0.0979)	\$ 0.2098	\$ 0.0257	\$ 0.95	\$ 0.96 \$ (0.01)
	12 OUNCE	\$ 0.6544	\$ (0.0785)	\$ 0.1574	\$ 0.0203	\$ 0.75	\$ 0.75 \$ -
	10 OUNCE	\$ 0.3809	\$ (0.0457)	\$ 0.1311	\$ 0.0129	\$ 0.48	\$ 0.48 \$ -
	1/2 PINT	\$ 0.3236	\$ (0.0388)	\$ 0.1546	\$ 0.0122	\$ 0.45	\$ 0.45 \$ -
	4 OUNCE	\$ 0.1988	\$ (0.0239)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.26 \$ -
	Bulk per Quart	\$ 1.4087	\$ (0.1690)	\$ 0.2583	\$ 0.0416	\$ 1.54	\$ 1.42 \$ 0.12
LOWFAT (1%) MILK	GALLON	\$ 3.9473	\$ (0.4737)	\$ 0.6875	\$ 0.1155	\$ 4.28	\$ 4.27 \$ 0.01
	1/2 GALLON	\$ 2.0161	\$ (0.2419)	\$ 0.4521	\$ 0.0618	\$ 2.29	\$ 2.28 \$ 0.01
	QUART	\$ 1.2853	\$ (0.1542)	\$ 0.2583	\$ 0.0386	\$ 1.43	\$ 1.42 \$ 0.01
	PINT	\$ 0.7759	\$ (0.0931)	\$ 0.2098	\$ 0.0248	\$ 0.92	\$ 0.92 \$ -
	12 OUNCE	\$ 0.6246	\$ (0.0750)	\$ 0.1574	\$ 0.0196	\$ 0.73	\$ 0.72 \$ 0.01
	10 OUNCE	\$ 0.3560	\$ (0.0427)	\$ 0.1311	\$ 0.0123	\$ 0.46	\$ 0.46 \$ -
	1/2 PINT	\$ 0.3038	\$ (0.0365)	\$ 0.1546	\$ 0.0117	\$ 0.43	\$ 0.43 \$ -
	4 OUNCE	\$ 0.1888	\$ (0.0227)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.26 \$ (0.01)
	Bulk per Quart	\$ 1.3292	\$ (0.1595)	\$ 0.2583	\$ 0.0396	\$ 1.47	\$ 1.34 \$ 0.13
NONFAT (SKIM) MILK	GALLON	\$ 3.7122	\$ (0.4455)	\$ 0.6875	\$ 0.1097	\$ 4.06	\$ 4.05 \$ 0.01
	1/2 GALLON	\$ 1.8985	\$ (0.2278)	\$ 0.4521	\$ 0.0589	\$ 2.18	\$ 2.18 \$ -
	QUART	\$ 1.2266	\$ (0.1472)	\$ 0.2583	\$ 0.0371	\$ 1.37	\$ 1.36 \$ 0.01
	PINT	\$ 0.7465	\$ (0.0896)	\$ 0.2098	\$ 0.0241	\$ 0.89	\$ 0.89 \$ -
	12 OUNCE	\$ 0.6025	\$ (0.0723)	\$ 0.1574	\$ 0.0191	\$ 0.71	\$ 0.70 \$ 0.01
	10 OUNCE	\$ 0.3377	\$ (0.0405)	\$ 0.1311	\$ 0.0119	\$ 0.44	\$ 0.44 \$ -
	1/2 PINT	\$ 0.2891	\$ (0.0347)	\$ 0.1546	\$ 0.0113	\$ 0.42	\$ 0.42 \$ -
	4 OUNCE	\$ 0.1815	\$ (0.0218)	\$ 0.0773	\$ 0.0066	\$ 0.24	\$ 0.25 \$ (0.01)
	Bulk per Quart	\$ 1.2704	\$ (0.1524)	\$ 0.2583	\$ 0.0382	\$ 1.41	\$ 1.29 \$ 0.12

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 5.0530	\$ (0.6064)	\$ 0.6875	\$ 0.1425	\$ 5.28	\$ 5.29	\$ (0.01)
	1/2 GALLON	\$ 2.5690	\$ (0.3083)	\$ 0.4521	\$ 0.0753	\$ 2.79	\$ 2.80	\$ (0.01)
	QUART	\$ 1.5618	\$ (0.1874)	\$ 0.2583	\$ 0.0453	\$ 1.68	\$ 1.67	\$ 0.01
	PINT	\$ 0.9141	\$ (0.1097)	\$ 0.2098	\$ 0.0281	\$ 1.04	\$ 1.05	\$ (0.01)
	12 OUNCE	\$ 0.7282	\$ (0.0874)	\$ 0.1574	\$ 0.0221	\$ 0.82	\$ 0.82	\$ -
	10 OUNCE	\$ 0.4425	\$ (0.0531)	\$ 0.1311	\$ 0.0144	\$ 0.53	\$ 0.54	\$ (0.01)
	1/2 PINT	\$ 0.3730	\$ (0.0448)	\$ 0.1546	\$ 0.0134	\$ 0.50	\$ 0.50	\$ -
	4 OUNCE	\$ 0.2234	\$ (0.0268)	\$ 0.0773	\$ 0.0076	\$ 0.28	\$ 0.29	\$ (0.01)
	Bulk per Quart	\$ 1.6056	\$ (0.1927)	\$ 0.2583	\$ 0.0464	\$ 1.72	\$ 1.60	\$ 0.12
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.3343	\$ (0.5201)	\$ 0.6875	\$ 0.1249	\$ 4.63	\$ 4.57	\$ 0.06
	1/2 GALLON	\$ 2.2096	\$ (0.2652)	\$ 0.4521	\$ 0.0665	\$ 2.46	\$ 2.44	\$ 0.02
	QUART	\$ 1.3821	\$ (0.1659)	\$ 0.2583	\$ 0.0409	\$ 1.52	\$ 1.49	\$ 0.03
	PINT	\$ 0.8243	\$ (0.0989)	\$ 0.2098	\$ 0.0260	\$ 0.96	\$ 0.96	\$ -
	12 OUNCE	\$ 0.6608	\$ (0.0793)	\$ 0.1574	\$ 0.0205	\$ 0.76	\$ 0.75	\$ 0.01
	10 OUNCE	\$ 0.3863	\$ (0.0464)	\$ 0.1311	\$ 0.0131	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.3280	\$ (0.0394)	\$ 0.1546	\$ 0.0123	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2009	\$ (0.0241)	\$ 0.0773	\$ 0.0071	\$ 0.26	\$ 0.27	\$ (0.01)
	Bulk per Quart	\$ 1.4259	\$ (0.1711)	\$ 0.2583	\$ 0.0420	\$ 1.56	\$ 1.42	\$ 0.14
FLAVORED NONFAT MILK	GALLON	\$ 4.0109	\$ (0.4813)	\$ 0.6875	\$ 0.1170	\$ 4.33	\$ 4.32	\$ 0.01
	1/2 GALLON	\$ 2.0480	\$ (0.2458)	\$ 0.4521	\$ 0.0626	\$ 2.32	\$ 2.31	\$ 0.01
	QUART	\$ 1.3013	\$ (0.1562)	\$ 0.2583	\$ 0.0389	\$ 1.44	\$ 1.43	\$ 0.01
	PINT	\$ 0.7839	\$ (0.0941)	\$ 0.2098	\$ 0.0250	\$ 0.92	\$ 0.93	\$ (0.01)
	12 OUNCE	\$ 0.6306	\$ (0.0757)	\$ 0.1574	\$ 0.0198	\$ 0.73	\$ 0.73	\$ -
	10 OUNCE	\$ 0.3610	\$ (0.0433)	\$ 0.1311	\$ 0.0125	\$ 0.46	\$ 0.46	\$ -
	1/2 PINT	\$ 0.3078	\$ (0.0369)	\$ 0.1546	\$ 0.0118	\$ 0.44	\$ 0.44	\$ -
	4 OUNCE	\$ 0.1909	\$ (0.0229)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.26	\$ (0.01)
	Bulk per Quart	\$ 1.3451	\$ (0.1614)	\$ 0.2583	\$ 0.0400	\$ 1.48	\$ 1.36	\$ 0.12
BUTTERMILK	GALLON	\$ 4.5904	\$ (0.5508)	\$ 0.6875	\$ 0.1312	\$ 4.86	\$ 4.83	\$ 0.03
	1/2 GALLON	\$ 2.3377	\$ (0.2805)	\$ 0.4521	\$ 0.0696	\$ 2.58	\$ 2.56	\$ 0.02
	QUART	\$ 1.4462	\$ (0.1735)	\$ 0.2583	\$ 0.0425	\$ 1.57	\$ 1.56	\$ 0.01
	PINT	\$ 0.8563	\$ (0.1028)	\$ 0.2098	\$ 0.0267	\$ 0.99	\$ 0.99	\$ -
	12 OUNCE	\$ 0.6849	\$ (0.0822)	\$ 0.1574	\$ 0.0211	\$ 0.78	\$ 0.77	\$ 0.01
	10 OUNCE	\$ 0.4063	\$ (0.0488)	\$ 0.1311	\$ 0.0136	\$ 0.50	\$ 0.50	\$ -
	1/2 PINT	\$ 0.3439	\$ (0.0413)	\$ 0.1546	\$ 0.0127	\$ 0.47	\$ 0.47	\$ -
	4 OUNCE	\$ 0.2089	\$ (0.0251)	\$ 0.0773	\$ 0.0072	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.4900	\$ (0.1788)	\$ 0.2583	\$ 0.0436	\$ 1.61	\$ 1.48	\$ 0.13

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 7.7780	\$ (0.9334)	\$ 0.6875	\$ 0.2090	\$ 7.79	\$ 7.63	\$ 0.16
	1/2 GALLON	\$ 3.9315	\$ (0.4718)	\$ 0.4521	\$ 0.1085	\$ 4.02	\$ 3.96	\$ 0.06
	QUART	\$ 2.2430	\$ (0.2692)	\$ 0.2583	\$ 0.0619	\$ 2.29	\$ 2.25	\$ 0.04
	PINT	\$ 1.2547	\$ (0.1506)	\$ 0.2098	\$ 0.0365	\$ 1.35	\$ 1.34	\$ 0.01
	12 OUNCE	\$ 0.9837	\$ (0.1180)	\$ 0.1574	\$ 0.0284	\$ 1.05	\$ 1.03	\$ 0.02
	10 OUNCE	\$ 0.6553	\$ (0.0786)	\$ 0.1311	\$ 0.0196	\$ 0.73	\$ 0.72	\$ 0.01
	1/2 PINT	\$ 0.5432	\$ (0.0652)	\$ 0.1546	\$ 0.0176	\$ 0.65	\$ 0.64	\$ 0.01
	4 OUNCE	\$ 0.3086	\$ (0.0370)	\$ 0.0773	\$ 0.0097	\$ 0.36	\$ 0.36	\$ -
	Bulk per Quart	\$ 2.2869	\$ (0.2744)	\$ 0.2583	\$ 0.0630	\$ 2.33	\$ 2.18	\$ 0.15