

**Pennsylvania Milk Board**  
**SALES INTO PMB AREA 5 BY TYPE OF MILK**  
**Year 2023 Data**

<b>Item (1)</b>	<b>All Dealers Selling into Area 5 (%)</b>	<b>Area 5 CRH Cross-section Dealers (2) Selling into Area 5 (%)</b>
Reduced Fat 2%	33.51	35.42
Standard Milk	24.35	25.02
Lowfat Milk 1%	10.96	11.93
Flavored Reduced Fat	6.70	7.50
Nonfat Milk	6.63	6.52
<b>TOTALS</b>	<b>82.15</b>	<b>86.39</b>

## Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2023 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy – Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY  
YEAR 2023 DATA**

<b>Cost Center</b>	<b>Weighted Costs</b>	<b>Weighted Points</b>	<b>Weighted Cost per Point</b>
<b>Receiving, Lab &amp; Field Work</b>	\$ 2,734,673	137,209,896	\$ 0.0199
<b>Standardization &amp; Pasteurization</b>	\$ 5,152,359	140,608,973	\$ 0.0366
<b>Bottling</b>	\$ 9,286,685	153,319,423	\$ 0.0606
<b>Cold Room</b>	\$ 11,068,914	165,620,937	\$ 0.0668
<b>Delivery</b>	\$ 29,572,537	158,129,985	\$ 0.1870
<b>Selling</b>	\$ 5,325,252	167,501,573	\$ 0.0318

**Total Cost per Point** **\$ 0.4027**

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**CONTAINER COSTS  
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
<b>GALLON - Plastic</b>	<b>Blow Molded</b>	\$ 2,359,456	10,666,943	\$ 0.2212			
<b>GALLON - Plastic</b>	<b>Purchased</b>	\$ 1,284,958	3,413,489	\$ 0.3764			
<b>GALLON - Combined</b>		\$ 3,644,414	14,080,432	\$ 0.2588	\$ 0.2670	1.89%	<b>\$ 0.2720</b>
<b>1/2 GALLON - Plastic</b>	<b>Blow Molded</b>	\$ 1,148,236	7,744,929	\$ 0.1483			
<b>1/2 GALLON - Plastic</b>	<b>Purchased</b>	\$ 1,661,453	6,886,986	\$ 0.2413			
<b>1/2 GALLON - Paper</b>	<b>Purchased</b>	\$ -	-	\$ -			
<b>1/2 GALLON - Combined</b>		\$ 2,809,689	14,631,915	\$ 0.1920	\$ 0.1991	1.70%	<b>\$ 0.2025</b>
<b>QUART - Plastic</b>	<b>Purchased</b>	\$ 859,406	4,530,735	\$ 0.1897			
<b>QUART - Paper</b>	<b>Purchased</b>	\$ 97,697	817,973	\$ 0.1194			
<b>QUART - Combined</b>		\$ 957,103	5,348,708	\$ 0.1789	\$ 0.1940	1.57%	<b>\$ 0.1970</b>
<b>PINT - Plastic</b>	<b>Purchased</b>	\$ 1,139,418	5,980,421	\$ 0.1905			
<b>PINT - Paper</b>	<b>Purchased</b>	\$ 4,208	55,393	\$ 0.0760			
<b>PINT - Combined</b>		\$ 1,143,626	6,035,814	\$ 0.1895	\$ 0.1932	1.62%	<b>\$ 0.1963</b>
<b>12 Ounce</b>	<b>Purchased</b>	\$ 6,923	38,097	\$ 0.1817	\$ 0.1817		\$ 0.1817
<b>10 Ounce <sup>(1)</sup></b>	<b>Purchased</b>			\$ 0.0544	\$ 0.0544		\$ 0.0544
<b>1/2 PINT - Plastic</b>	<b>Purchased</b>	\$ 2,051,994	23,319,641	\$ 0.0880	\$ 0.0937	0.92%	<b>\$ 0.0946</b>
<b>1/2 PINT - Paper</b>	<b>Purchased</b>	\$ 1,814,183	54,681,546	\$ 0.0332	\$ 0.0396	0.85%	<b>\$ 0.0399</b>
<b>4 Ounce</b>	<b>Purchased</b>	\$ 121,712	3,893,913	\$ 0.0313	\$ 0.0313	1.53%	<b>\$ 0.0317</b>
<b>Bulk Per Quart</b>	<b>Purchased</b>	\$ 117,264	928,148	\$ 0.1263	\$ 0.1263	1.30%	<b>\$ 0.1280</b>

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER  
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)**

<b>Product</b>	<b>Weighted Costs</b>	<b>Weighted Pounds</b>	<b>Weighted Cost per Pound</b>
<b>Standard (Whole) Milk</b>	\$ 2,573	61,700,292	\$ -
<b>Reduced Fat (2%) Milk</b>	\$ 16,046	86,755,858	\$ <b>0.0002</b>
<b>Low Fat (1%) Milk</b>	\$ 5,974	29,510,243	\$ <b>0.0002</b>
<b>Non Fat (Skim) Milk</b>	\$ 8,675	15,382,958	\$ <b>0.0006</b>
<b>Flavored Milk</b>	\$ 838,898	14,608,539	\$ <b>0.0574</b>
<b>Flavored Reduced Fat Milk</b>	\$ 1,020,418	18,408,168	\$ <b>0.0554</b>
<b>Flavored NONFAT Milk</b>	\$ 488,288	10,891,980	\$ <b>0.0448</b>
<b>Buttermilk</b>	\$ 63,162	1,586,909	\$ <b>0.0398</b>
<b>Egg Nog</b>	\$ 200,747	735,535	\$ <b>0.2729</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES  
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	21,332,137	1,111,054	n/a	\$ 4,959,741	n/a	\$ 4,959,741	\$ 1,779,284
2 Bulk MILK - diverted	111,993,529	4,321,740	\$ 24,655,822	\$ 22,511,764	n/a	\$ (2,144,058)	\$ (583,694)
3 Bulk MILK - transferred	7,298,532	78,465	\$ 2,104,620	\$ 997,545	\$ 137,155	\$ (969,920)	\$ (157,014)
4 Bulk MILK - TOTAL (Row 2 + Row 3)	119,292,061	4,400,205	\$ 26,760,442	\$ 23,509,309	\$ 137,155	\$ (3,113,978)	\$ (740,708)
5 Bulk CREAM - transferred	35,955,860	14,443,597	\$ 50,387,121	\$ 44,612,048	\$ 1,233,517	\$ (4,541,556)	\$ (1,145,348)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 1,779,284		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (740,708)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (1,145,348)		
9 Total	\$ (106,772)	260,342,739	\$ (0.0004)

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**MILK COSTS BEFORE PACKAGING  
OCTOBER 2024 MILK PRICES**

	<b>Class I</b>
Skim Rate	\$ 14.96
Butterfat Rate	\$ 3.6780

Product Description	A	B	C (B ÷ A)	D (A - B)	E (B × BF Rate)	F (D × Skim Rate)	G (E + F)	H (G ÷ A)	I (EX. 4)	J (EX. 5)	K (H + I + J)
	Product Pounds	Butterfat Pounds      Percentage		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard Milk	61,700,292	2,006,304	3.2517%	59,693,988	\$ 7,379,186	\$ 8,930,221	\$ 16,309,407	\$ 0.2643	\$ -	\$ (0.0004)	\$ <b>0.2639</b>
Reduced Fat (2%) Milk	86,755,858	1,650,138	1.9020%	85,105,720	\$ 6,069,208	\$ 12,731,816	\$ 18,801,024	\$ 0.2167	\$ 0.0002	\$ (0.0004)	\$ <b>0.2165</b>
Low Fat (1%) Milk	29,510,243	263,368	0.8925%	29,246,875	\$ 968,668	\$ 4,375,333	\$ 5,344,001	\$ 0.1811	\$ 0.0002	\$ (0.0004)	\$ <b>0.1809</b>
Non Fat (Skim) Milk	15,382,958	20,180	0.1312%	15,362,778	\$ 74,222	\$ 2,298,272	\$ 2,372,494	\$ 0.1542	\$ 0.0006	\$ (0.0004)	\$ <b>0.1544</b>
Flavored Milk	14,608,539	503,688	3.4479%	14,104,851	\$ 1,852,564	\$ 2,110,086	\$ 3,962,650	\$ 0.2713	\$ 0.0574	\$ (0.0004)	\$ <b>0.3283</b>
Flavored Reduced Fat Milk	18,408,168	193,283	1.0500%	18,214,885	\$ 710,895	\$ 2,724,947	\$ 3,435,842	\$ 0.1866	\$ 0.0554	\$ (0.0004)	\$ <b>0.2416</b>
Flavored NONFAT Milk	10,891,980	26,463	0.2430%	10,865,517	\$ 97,331	\$ 1,625,481	\$ 1,722,812	\$ 0.1582	\$ 0.0448	\$ (0.0004)	\$ <b>0.2026</b>
Buttermilk	1,586,909	28,741	1.8111%	1,558,168	\$ 105,709	\$ 233,102	\$ 338,811	\$ 0.2135	\$ 0.0398	\$ (0.0004)	\$ <b>0.2529</b>
Egg Nog	735,535	48,965	6.6571%	686,570	\$ 180,093	\$ 102,711	\$ 282,804	\$ 0.3845	\$ 0.2729	\$ (0.0004)	\$ <b>0.6570</b>

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**COST UPDATE ADJUSTMENT  
1st HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 <sup>st</sup> HALF EXPENSES		1 <sup>st</sup> HALF POINTS		1 <sup>st</sup> HALF COST/POINTS		INCREASE (DECREASE)
2024	2023	2024	2023	2024	2023	

<b>WEIGHTED LABOR COSTS</b>	\$ 19,709,622	\$ 18,822,136	75,878,466	76,681,589	\$ 0.2598	\$ 0.2455	\$ 0.0143
<b>WEIGHTED UTILITY COSTS</b>	\$ 1,450,597	\$ 1,301,037	75,878,466	76,681,589	\$ 0.0191	\$ 0.0170	\$ 0.0021
<b>WEIGHTED INSURANCE COSTS</b>	\$ 687,233	\$ 568,792	75,878,466	76,681,589	\$ 0.0091	\$ 0.0074	\$ 0.0017

**COST UPDATE ADJUSTMENT per BOTTLING POINT**      **\$ 0.0181**

# PENNSYLVANIA MILK BOARD

## MILK MARKETING AREA 5

### Diesel Fuel Costs Adjustment

#### Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	3,223,308
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>2,805,245</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(418,063)
7. Weighted Delivery Points - YEAR 2023		<u>158,129,985</u>
<b>8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0026)</u></b>

## Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/pet/pet\\_pri\\_gnd\\_dcus\\_r1y\\_w.htm](https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm)



# PENNSYLVANIA MILK BOARD

## MILK MARKETING AREA 5

### Heating Fuel Costs Adjustment

#### Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	291,134
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>265,427</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(25,707)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>140,608,973</u>
<b>8. Change in Heating Fuel Costs per S&amp;P Point (Line 6 ÷ Line 7)</b>	<b>\$</b>	<b><u>(0.0002)</u></b>

## Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.  
web address = [https://www.eia.gov/dnav/ng/ng\\_pri\\_sum\\_dcu\\_SPA\\_m.htm](https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm)

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5  
YEAR 2023 DATA**

**CONTAINER EFFICIENCY ADJUSTMENT**

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 5-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	14,080,432	\$ (0.10280)	\$ (0.03607)	\$ <b>(0.1389)</b>	\$ (1,955,772)
1/2 GALLON	14,631,915	\$ (0.02201)	\$ (0.07326)	\$ <b>(0.0953)</b>	\$ (1,394,421)
QUART	5,348,708	\$ 0.06659	\$ 0.05755	\$ <b>0.1241</b>	\$ 663,775
PINT	6,035,814	\$ 0.02816	\$ 0.06560	\$ <b>0.0938</b>	\$ 566,159
12 OUNCE	38,097	\$ 0.03640	\$ 0.04014	\$ <b>0.0765</b>	\$ 2,914
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	78,001,187	\$ 0.01254	\$ 0.01099	\$ <b>0.0235</b>	\$ 1,833,028
4 OUNCE	3,893,913	\$ 0.01532	\$ 0.02028	\$ <b>0.0356</b>	\$ 138,623
Bulk per Quart	928,140	\$ 0.22035	\$ (0.06615)	\$ <b>0.1542</b>	\$ 143,119
					\$ <u>(2,575)</u>

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.2695	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 4.0802	\$ 0.1480	\$ 4.2282	\$ (0.5220)	\$ 0.9748	\$ 4.6810	\$ 4.6550	\$ 0.0260
	1/2 GALLON	\$ 1.1348	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 2.0808	\$ 0.0755	\$ 2.1563	\$ (0.2610)	\$ 0.4874	\$ 2.3827	\$ 2.3671	\$ 0.0156
	QUART	\$ 0.5674	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.3079	\$ 0.0474	\$ 1.3553	\$ (0.1305)	\$ 0.2437	\$ 1.4685	\$ 1.4497	\$ 0.0188
	PINT	\$ 0.2837	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7836	\$ 0.0284	\$ 0.8120	\$ (0.0653)	\$ 0.1219	\$ 0.8686	\$ 0.8658	\$ 0.0028
	12 OUNCE	\$ 0.2128	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6283	\$ 0.0228	\$ 0.6511	\$ (0.0489)	\$ 0.0914	\$ 0.6936	\$ 0.6826	\$ 0.0110
	10 OUNCE	\$ 0.1773	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3627	\$ 0.0132	\$ 0.3759	\$ (0.0435)	\$ 0.0812	\$ 0.4136	\$ 0.4105	\$ 0.0031
	1/2 PINT	\$ 0.1418	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.3101	\$ 0.0112	\$ 0.3213	\$ (0.0326)	\$ 0.0609	\$ 0.3496	\$ 0.3467	\$ 0.0029
	4 OUNCE	\$ 0.0709	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1906	\$ 0.0069	\$ 0.1975	\$ (0.0163)	\$ 0.0305	\$ 0.2117	\$ 0.2155	\$ (0.0038)
	Bulk per Quart	\$ 0.5674	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.2690	\$ 0.0460	\$ 1.3150	\$ (0.1305)	\$ 0.2437	\$ 1.4282	\$ 1.3699	\$ 0.0583
REDUCED FAT (2%) MILK	GALLON	\$ 1.8662	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.6769	\$ 0.1334	\$ 3.8103	\$ (0.5220)	\$ 0.9748	\$ 4.2631	\$ 4.2318	\$ 0.0313
	1/2 GALLON	\$ 0.9331	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.8791	\$ 0.0682	\$ 1.9473	\$ (0.2610)	\$ 0.4874	\$ 2.1737	\$ 2.1555	\$ 0.0182
	QUART	\$ <b>0.4666</b>	\$ <b>0.1970</b>	\$ <b>0.0167</b>	\$ <b>0.1241</b>	\$ <b>0.4027</b>	\$ <b>1.2071</b>	\$ <b>0.0438</b>	\$ <b>1.2509</b>	\$ <b>(0.1305)</b>	\$ <b>0.2437</b>	\$ <b>1.3641</b>	\$ <b>1.3439</b>	\$ <b>0.0202</b>
	PINT	\$ 0.2333	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7332	\$ 0.0266	\$ 0.7598	\$ (0.0653)	\$ 0.1219	\$ 0.8164	\$ 0.8130	\$ 0.0034
	12 OUNCE	\$ 0.1750	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5905	\$ 0.0214	\$ 0.6119	\$ (0.0489)	\$ 0.0914	\$ 0.6544	\$ 0.6429	\$ 0.0115
	10 OUNCE	\$ 0.1458	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3312	\$ 0.0120	\$ 0.3432	\$ (0.0435)	\$ 0.0812	\$ 0.3809	\$ 0.3775	\$ 0.0034
	1/2 PINT	\$ 0.1166	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2849	\$ 0.0103	\$ 0.2952	\$ (0.0326)	\$ 0.0609	\$ 0.3235	\$ 0.3202	\$ 0.0033
	4 OUNCE	\$ 0.0583	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1780	\$ 0.0065	\$ 0.1845	\$ (0.0163)	\$ 0.0305	\$ 0.1987	\$ 0.2024	\$ (0.0037)
	Bulk per Quart	\$ 0.4666	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.1682	\$ 0.0424	\$ 1.2106	\$ (0.1305)	\$ 0.2437	\$ 1.3238	\$ 1.2641	\$ 0.0597
LOW FAT (1%) MILK	GALLON	\$ 1.5594	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.3701	\$ 0.1222	\$ 3.4923	\$ (0.5220)	\$ 0.9748	\$ 3.9451	\$ 3.9156	\$ 0.0295
	1/2 GALLON	\$ 0.7797	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.7257	\$ 0.0626	\$ 1.7883	\$ (0.2610)	\$ 0.4874	\$ 2.0147	\$ 1.9974	\$ 0.0173
	QUART	\$ 0.3898	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.1303	\$ 0.0410	\$ 1.1713	\$ (0.1305)	\$ 0.2437	\$ 1.2845	\$ 1.2648	\$ 0.0197
	PINT	\$ 0.1949	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.6948	\$ 0.0252	\$ 0.7200	\$ (0.0653)	\$ 0.1219	\$ 0.7766	\$ 0.7734	\$ 0.0032
	12 OUNCE	\$ 0.1462	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5617	\$ 0.0204	\$ 0.5821	\$ (0.0489)	\$ 0.0914	\$ 0.6246	\$ 0.6133	\$ 0.0113
	10 OUNCE	\$ 0.1218	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3072	\$ 0.0111	\$ 0.3183	\$ (0.0435)	\$ 0.0812	\$ 0.3560	\$ 0.3527	\$ 0.0033
	1/2 PINT	\$ 0.0975	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2658	\$ 0.0096	\$ 0.2754	\$ (0.0326)	\$ 0.0609	\$ 0.3037	\$ 0.3005	\$ 0.0032
	4 OUNCE	\$ 0.0487	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1684	\$ 0.0061	\$ 0.1745	\$ (0.0163)	\$ 0.0305	\$ 0.1887	\$ 0.1924	\$ (0.0037)
	Bulk per Quart	\$ 0.3898	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.0914	\$ 0.0396	\$ 1.1310	\$ (0.1305)	\$ 0.2437	\$ 1.2442	\$ 1.1850	\$ 0.0592
NON FAT (SKIM) MILK	GALLON	\$ 1.3325	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.1432	\$ 0.1140	\$ 3.2572	\$ (0.5220)	\$ 0.9748	\$ 3.7100	\$ 3.6795	\$ 0.0305
	1/2 GALLON	\$ 0.6662	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.6122	\$ 0.0585	\$ 1.6707	\$ (0.2610)	\$ 0.4874	\$ 1.8971	\$ 1.8795	\$ 0.0176
	QUART	\$ 0.3331	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.0736	\$ 0.0389	\$ 1.1125	\$ (0.1305)	\$ 0.2437	\$ 1.2257	\$ 1.2058	\$ 0.0199
	PINT	\$ 0.1666	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.6665	\$ 0.0242	\$ 0.6907	\$ (0.0653)	\$ 0.1219	\$ 0.7473	\$ 0.7439	\$ 0.0034
	12 OUNCE	\$ 0.1249	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5404	\$ 0.0196	\$ 0.5600	\$ (0.0489)	\$ 0.0914	\$ 0.6025	\$ 0.5911	\$ 0.0114
	10 OUNCE	\$ 0.1041	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.2895	\$ 0.0105	\$ 0.3000	\$ (0.0435)	\$ 0.0812	\$ 0.3377	\$ 0.3343	\$ 0.0034
	1/2 PINT	\$ 0.0833	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2516	\$ 0.0091	\$ 0.2607	\$ (0.0326)	\$ 0.0609	\$ 0.2890	\$ 0.2857	\$ 0.0033
	4 OUNCE	\$ 0.0416	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1613	\$ 0.0059	\$ 0.1672	\$ (0.0163)	\$ 0.0305	\$ 0.1814	\$ 0.1851	\$ (0.0037)
	Bulk per Quart	\$ 0.3331	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.0347	\$ 0.0375	\$ 1.0722	\$ (0.1305)	\$ 0.2437	\$ 1.1854	\$ 1.1260	\$ 0.0594

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0014 per quart equivalent.

**PENNSYLVANIA MILK BOARD**  
**MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP**  
**OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.6264	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 4.4371	\$ 0.1609	\$ 4.5980	\$ (0.5220)	\$ 0.9748	\$ 5.0508	\$ 5.0529	\$ (0.0021)
	1/2 GALLON	\$ 1.3132	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 2.2592	\$ 0.0819	\$ 2.3411	\$ (0.2610)	\$ 0.4874	\$ 2.5675	\$ 2.5661	\$ 0.0014
	QUART	\$ 0.6566	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.3971	\$ 0.0507	\$ 1.4478	\$ (0.1305)	\$ 0.2437	\$ 1.5610	\$ 1.5492	\$ 0.0118
	PINT	\$ 0.3283	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.8282	\$ 0.0300	\$ 0.8582	\$ (0.0653)	\$ 0.1219	\$ 0.9148	\$ 0.9156	\$ (0.0008)
	12 OUNCE	\$ 0.2462	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6617	\$ 0.0240	\$ 0.6857	\$ (0.0489)	\$ 0.0914	\$ 0.7282	\$ 0.7199	\$ 0.0083
	10 OUNCE	\$ 0.2052	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3906	\$ 0.0142	\$ 0.4048	\$ (0.0435)	\$ 0.0812	\$ 0.4425	\$ 0.4416	\$ 0.0009
	1/2 PINT	\$ 0.1642	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.3325	\$ 0.0121	\$ 0.3446	\$ (0.0326)	\$ 0.0609	\$ 0.3729	\$ 0.3716	\$ 0.0013
	4 OUNCE	\$ 0.0821	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.2018	\$ 0.0073	\$ 0.2091	\$ (0.0163)	\$ 0.0305	\$ 0.2233	\$ 0.2280	\$ (0.0047)
Bulk per Quart	\$ 0.6566	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.3582	\$ 0.0493	\$ 1.4075	\$ (0.1305)	\$ 0.2437	\$ 1.5207	\$ 1.4694	\$ 0.0513	
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9328	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.7435	\$ 0.1358	\$ 3.8793	\$ (0.5220)	\$ 0.9748	\$ 4.3321	\$ 4.2562	\$ 0.0759
	1/2 GALLON	\$ 0.9664	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.9124	\$ 0.0694	\$ 1.9818	\$ (0.2610)	\$ 0.4874	\$ 2.2082	\$ 2.1677	\$ 0.0405
	QUART	\$ 0.4832	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.2237	\$ 0.0444	\$ 1.2681	\$ (0.1305)	\$ 0.2437	\$ 1.3813	\$ 1.3500	\$ 0.0313
	PINT	\$ 0.2416	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7415	\$ 0.0269	\$ 0.7684	\$ (0.0653)	\$ 0.1219	\$ 0.8250	\$ 0.8160	\$ 0.0090
	12 OUNCE	\$ 0.1812	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5967	\$ 0.0216	\$ 0.6183	\$ (0.0489)	\$ 0.0914	\$ 0.6608	\$ 0.6452	\$ 0.0156
	10 OUNCE	\$ 0.1510	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3364	\$ 0.0122	\$ 0.3486	\$ (0.0435)	\$ 0.0812	\$ 0.3863	\$ 0.3794	\$ 0.0069
	1/2 PINT	\$ 0.1208	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2891	\$ 0.0105	\$ 0.2996	\$ (0.0326)	\$ 0.0609	\$ 0.3279	\$ 0.3218	\$ 0.0061
	4 OUNCE	\$ 0.0604	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1801	\$ 0.0065	\$ 0.1866	\$ (0.0163)	\$ 0.0305	\$ 0.2008	\$ 0.2031	\$ (0.0023)
Bulk per Quart	\$ 0.4832	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.1848	\$ 0.0430	\$ 1.2278	\$ (0.1305)	\$ 0.2437	\$ 1.3410	\$ 1.2702	\$ 0.0708	
FLAVORED NONFAT MILK	GALLON	\$ 1.6208	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.4315	\$ 0.1245	\$ 3.5560	\$ (0.5220)	\$ 0.9748	\$ 4.0088	\$ 3.9735	\$ 0.0353
	1/2 GALLON	\$ 0.8104	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.7564	\$ 0.0637	\$ 1.8201	\$ (0.2610)	\$ 0.4874	\$ 2.0465	\$ 2.0264	\$ 0.0201
	QUART	\$ 0.4052	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.1457	\$ 0.0416	\$ 1.1873	\$ (0.1305)	\$ 0.2437	\$ 1.3005	\$ 1.2793	\$ 0.0212
	PINT	\$ 0.2026	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7025	\$ 0.0255	\$ 0.7280	\$ (0.0653)	\$ 0.1219	\$ 0.7846	\$ 0.7806	\$ 0.0040
	12 OUNCE	\$ 0.1520	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5675	\$ 0.0206	\$ 0.5881	\$ (0.0489)	\$ 0.0914	\$ 0.6306	\$ 0.6187	\$ 0.0119
	10 OUNCE	\$ 0.1266	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3120	\$ 0.0113	\$ 0.3233	\$ (0.0435)	\$ 0.0812	\$ 0.3610	\$ 0.3573	\$ 0.0037
	1/2 PINT	\$ 0.1013	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2696	\$ 0.0098	\$ 0.2794	\$ (0.0326)	\$ 0.0609	\$ 0.3077	\$ 0.3042	\$ 0.0035
	4 OUNCE	\$ 0.0507	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1704	\$ 0.0062	\$ 0.1766	\$ (0.0163)	\$ 0.0305	\$ 0.1908	\$ 0.1943	\$ (0.0035)
Bulk per Quart	\$ 0.4052	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.1068	\$ 0.0401	\$ 1.1469	\$ (0.1305)	\$ 0.2437	\$ 1.2601	\$ 1.1995	\$ 0.0606	
BUTTERMILK	GALLON	\$ 2.1800	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.9907	\$ 0.1447	\$ 4.1354	\$ (0.5220)	\$ 0.9748	\$ 4.5882	\$ 4.5390	\$ 0.0492
	1/2 GALLON	\$ 1.0900	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 2.0360	\$ 0.0738	\$ 2.1098	\$ (0.2610)	\$ 0.4874	\$ 2.3362	\$ 2.3092	\$ 0.0270
	QUART	\$ 0.5450	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.2855	\$ 0.0466	\$ 1.3321	\$ (0.1305)	\$ 0.2437	\$ 1.4453	\$ 1.4207	\$ 0.0246
	PINT	\$ 0.2725	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7724	\$ 0.0280	\$ 0.8004	\$ (0.0653)	\$ 0.1219	\$ 0.8570	\$ 0.8513	\$ 0.0057
	12 OUNCE	\$ 0.2044	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6199	\$ 0.0225	\$ 0.6424	\$ (0.0489)	\$ 0.0914	\$ 0.6849	\$ 0.6717	\$ 0.0132
	10 OUNCE	\$ 0.1703	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3557	\$ 0.0129	\$ 0.3686	\$ (0.0435)	\$ 0.0812	\$ 0.4063	\$ 0.4014	\$ 0.0049
	1/2 PINT	\$ 0.1362	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.3045	\$ 0.0110	\$ 0.3155	\$ (0.0326)	\$ 0.0609	\$ 0.3438	\$ 0.3395	\$ 0.0043
	4 OUNCE	\$ 0.0681	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1878	\$ 0.0068	\$ 0.1946	\$ (0.0163)	\$ 0.0305	\$ 0.2088	\$ 0.2119	\$ (0.0031)
Bulk per Quart	\$ 0.5450	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.2466	\$ 0.0452	\$ 1.2918	\$ (0.1305)	\$ 0.2437	\$ 1.4050	\$ 1.3409	\$ 0.0641	

Footnote:  
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0014 per quart equivalent.

**PENNSYLVANIA MILK BOARD  
 MILK MARKETING AREA 5**

**WHOLESALE PRICE BUILDUP  
 OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 <sup>(1)</sup>	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 5.2560	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 7.0667	\$ 0.2563	\$ 7.3230	\$ (0.5220)	\$ 0.9748	\$ 7.7758	\$ 7.6229	\$ 0.1529
	1/2 GALLON	\$ 2.6280	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 3.5740	\$ 0.1296	\$ 3.7036	\$ (0.2610)	\$ 0.4874	\$ 3.9300	\$ 3.8511	\$ 0.0789
	QUART	\$ 1.3140	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 2.0545	\$ 0.0745	\$ 2.1290	\$ (0.1305)	\$ 0.2437	\$ 2.2422	\$ 2.1916	\$ 0.0506
	PINT	\$ 0.6570	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 1.1569	\$ 0.0420	\$ 1.1989	\$ (0.0653)	\$ 0.1219	\$ 1.2555	\$ 1.2368	\$ 0.0187
	12 OUNCE	\$ 0.4928	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.9083	\$ 0.0329	\$ 0.9412	\$ (0.0489)	\$ 0.0914	\$ 0.9837	\$ 0.9608	\$ 0.0229
	10 OUNCE	\$ 0.4106	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.5960	\$ 0.0216	\$ 0.6176	\$ (0.0435)	\$ 0.0812	\$ 0.6553	\$ 0.6424	\$ 0.0129
	1/2 PINT	\$ 0.3285	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.4968	\$ 0.0180	\$ 0.5148	\$ (0.0326)	\$ 0.0609	\$ 0.5431	\$ 0.5322	\$ 0.0109
	4 OUNCE	\$ 0.1643	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.2840	\$ 0.0103	\$ 0.2943	\$ (0.0163)	\$ 0.0305	\$ 0.3085	\$ 0.3083	\$ 0.0002
	Bulk per Quart	\$ 1.3140	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 2.0156	\$ 0.0731	\$ 2.0887	\$ (0.1305)	\$ 0.2437	\$ 2.2019	\$ 2.1119	\$ 0.0900

Footnote:  
 1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0014 per quart equivalent.

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP  
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.6810	\$ (0.5617)	\$ 0.6875	\$ 0.1334	\$ 4.94	\$ 4.93	\$ 0.01
	1/2 GALLON	\$ 2.3827	\$ (0.2859)	\$ 0.4521	\$ 0.0707	\$ 2.62	\$ 2.62	\$ -
	QUART	<b>\$ 1.4685</b>	<b>\$ (0.1762)</b>	<b>\$ 0.2583</b>	<b>\$ 0.0430</b>	<b>\$ 1.59</b>	<b>\$ 1.58</b>	<b>\$ 0.01</b>
	PINT	\$ 0.8686	\$ (0.1042)	\$ 0.2098	\$ 0.0270	\$ 1.00	\$ 1.00	\$ -
	12 OUNCE	\$ 0.6936	\$ (0.0832)	\$ 0.1574	\$ 0.0213	\$ 0.79	\$ 0.78	\$ 0.01
	10 OUNCE	\$ 0.4136	\$ (0.0496)	\$ 0.1311	\$ 0.0137	\$ 0.51	\$ 0.51	\$ -
	1/2 PINT	\$ 0.3496	\$ (0.0420)	\$ 0.1546	\$ 0.0128	\$ 0.48	\$ 0.48	\$ -
	4 OUNCE	\$ 0.2117	\$ (0.0254)	\$ 0.0773	\$ 0.0073	\$ 0.27	\$ 0.28	\$ (0.01)
	Bulk per Quart	\$ 1.4282	\$ (0.1714)	\$ 0.2583	\$ 0.0420	\$ 1.56	\$ 1.51	\$ 0.05
REDUCED FAT (2%) MILK	GALLON	\$ 4.2631	\$ (0.5116)	\$ 0.6875	\$ 0.1232	\$ 4.56	\$ 4.55	\$ 0.01
	1/2 GALLON	\$ 2.1737	\$ (0.2608)	\$ 0.4521	\$ 0.0656	\$ 2.43	\$ 2.43	\$ -
	QUART	\$ 1.3641	\$ (0.1637)	\$ 0.2583	\$ 0.0405	\$ 1.50	\$ 1.49	\$ 0.01
	PINT	\$ 0.8164	\$ (0.0980)	\$ 0.2098	\$ 0.0258	\$ 0.95	\$ 0.96	\$ (0.01)
	12 OUNCE	\$ 0.6544	\$ (0.0785)	\$ 0.1574	\$ 0.0203	\$ 0.75	\$ 0.75	\$ -
	10 OUNCE	\$ 0.3809	\$ (0.0457)	\$ 0.1311	\$ 0.0129	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.3235	\$ (0.0388)	\$ 0.1546	\$ 0.0122	\$ 0.45	\$ 0.45	\$ -
	4 OUNCE	\$ 0.1987	\$ (0.0238)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.3238	\$ (0.1589)	\$ 0.2583	\$ 0.0395	\$ 1.46	\$ 1.42	\$ 0.04
LOWFAT (1%) MILK	GALLON	\$ 3.9451	\$ (0.4734)	\$ 0.6875	\$ 0.1154	\$ 4.27	\$ 4.27	\$ -
	1/2 GALLON	\$ 2.0147	\$ (0.2418)	\$ 0.4521	\$ 0.0617	\$ 2.29	\$ 2.28	\$ 0.01
	QUART	\$ 1.2845	\$ (0.1541)	\$ 0.2583	\$ 0.0385	\$ 1.43	\$ 1.42	\$ 0.01
	PINT	\$ 0.7766	\$ (0.0932)	\$ 0.2098	\$ 0.0248	\$ 0.92	\$ 0.92	\$ -
	12 OUNCE	\$ 0.6246	\$ (0.0750)	\$ 0.1574	\$ 0.0196	\$ 0.73	\$ 0.72	\$ 0.01
	10 OUNCE	\$ 0.3560	\$ (0.0427)	\$ 0.1311	\$ 0.0123	\$ 0.46	\$ 0.46	\$ -
	1/2 PINT	\$ 0.3037	\$ (0.0364)	\$ 0.1546	\$ 0.0117	\$ 0.43	\$ 0.43	\$ -
	4 OUNCE	\$ 0.1887	\$ (0.0226)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.26	\$ (0.01)
	Bulk per Quart	\$ 1.2442	\$ (0.1493)	\$ 0.2583	\$ 0.0376	\$ 1.39	\$ 1.34	\$ 0.05
NONFAT (SKIM) MILK	GALLON	\$ 3.7100	\$ (0.4452)	\$ 0.6875	\$ 0.1097	\$ 4.06	\$ 4.05	\$ 0.01
	1/2 GALLON	\$ 1.8971	\$ (0.2277)	\$ 0.4521	\$ 0.0589	\$ 2.18	\$ 2.18	\$ -
	QUART	\$ 1.2257	\$ (0.1471)	\$ 0.2583	\$ 0.0371	\$ 1.37	\$ 1.36	\$ 0.01
	PINT	\$ 0.7473	\$ (0.0897)	\$ 0.2098	\$ 0.0241	\$ 0.89	\$ 0.89	\$ -
	12 OUNCE	\$ 0.6025	\$ (0.0723)	\$ 0.1574	\$ 0.0191	\$ 0.71	\$ 0.70	\$ 0.01
	10 OUNCE	\$ 0.3377	\$ (0.0405)	\$ 0.1311	\$ 0.0119	\$ 0.44	\$ 0.44	\$ -
	1/2 PINT	\$ 0.2890	\$ (0.0347)	\$ 0.1546	\$ 0.0113	\$ 0.42	\$ 0.42	\$ -
	4 OUNCE	\$ 0.1814	\$ (0.0218)	\$ 0.0773	\$ 0.0066	\$ 0.24	\$ 0.25	\$ (0.01)
	Bulk per Quart	\$ 1.1854	\$ (0.1422)	\$ 0.2583	\$ 0.0361	\$ 1.34	\$ 1.29	\$ 0.05

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP  
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
<b>FLAVORED MILK</b>	GALLON	\$ 5.0508	\$ (0.6061)	\$ 0.6875	\$ 0.1424	\$ 5.27	\$ 5.29	\$ (0.02)
	1/2 GALLON	\$ 2.5675	\$ (0.3081)	\$ 0.4521	\$ 0.0752	\$ 2.79	\$ 2.80	\$ (0.01)
	QUART	\$ 1.5610	\$ (0.1873)	\$ 0.2583	\$ 0.0453	\$ 1.68	\$ 1.67	\$ 0.01
	PINT	\$ 0.9148	\$ (0.1098)	\$ 0.2098	\$ 0.0282	\$ 1.04	\$ 1.05	\$ (0.01)
	12 OUNCE	\$ 0.7282	\$ (0.0874)	\$ 0.1574	\$ 0.0221	\$ 0.82	\$ 0.82	\$ -
	10 OUNCE	\$ 0.4425	\$ (0.0531)	\$ 0.1311	\$ 0.0144	\$ 0.53	\$ 0.54	\$ (0.01)
	1/2 PINT	\$ 0.3729	\$ (0.0447)	\$ 0.1546	\$ 0.0134	\$ 0.50	\$ 0.50	\$ -
	4 OUNCE	\$ 0.2233	\$ (0.0268)	\$ 0.0773	\$ 0.0076	\$ 0.28	\$ 0.29	\$ (0.01)
	Bulk per Quart	\$ 1.5207	\$ (0.1825)	\$ 0.2583	\$ 0.0443	\$ 1.64	\$ 1.60	\$ 0.04
<b>FLAVORED REDUCED FAT MILK</b>	GALLON	\$ 4.3321	\$ (0.5199)	\$ 0.6875	\$ 0.1249	\$ 4.62	\$ 4.57	\$ 0.05
	1/2 GALLON	\$ 2.2082	\$ (0.2650)	\$ 0.4521	\$ 0.0665	\$ 2.46	\$ 2.44	\$ 0.02
	QUART	\$ 1.3813	\$ (0.1658)	\$ 0.2583	\$ 0.0409	\$ 1.51	\$ 1.49	\$ 0.02
	PINT	\$ 0.8250	\$ (0.0990)	\$ 0.2098	\$ 0.0260	\$ 0.96	\$ 0.96	\$ -
	12 OUNCE	\$ 0.6608	\$ (0.0793)	\$ 0.1574	\$ 0.0205	\$ 0.76	\$ 0.75	\$ 0.01
	10 OUNCE	\$ 0.3863	\$ (0.0464)	\$ 0.1311	\$ 0.0131	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.3279	\$ (0.0393)	\$ 0.1546	\$ 0.0123	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2008	\$ (0.0241)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.27	\$ (0.01)
	Bulk per Quart	\$ 1.3410	\$ (0.1609)	\$ 0.2583	\$ 0.0399	\$ 1.48	\$ 1.42	\$ 0.06
<b>FLAVORED NONFAT MILK</b>	GALLON	\$ 4.0088	\$ (0.4811)	\$ 0.6875	\$ 0.1170	\$ 4.33	\$ 4.32	\$ 0.01
	1/2 GALLON	\$ 2.0465	\$ (0.2456)	\$ 0.4521	\$ 0.0625	\$ 2.32	\$ 2.31	\$ 0.01
	QUART	\$ 1.3005	\$ (0.1561)	\$ 0.2583	\$ 0.0389	\$ 1.44	\$ 1.43	\$ 0.01
	PINT	\$ 0.7846	\$ (0.0942)	\$ 0.2098	\$ 0.0250	\$ 0.93	\$ 0.93	\$ -
	12 OUNCE	\$ 0.6306	\$ (0.0757)	\$ 0.1574	\$ 0.0198	\$ 0.73	\$ 0.73	\$ -
	10 OUNCE	\$ 0.3610	\$ (0.0433)	\$ 0.1311	\$ 0.0125	\$ 0.46	\$ 0.46	\$ -
	1/2 PINT	\$ 0.3077	\$ (0.0369)	\$ 0.1546	\$ 0.0118	\$ 0.44	\$ 0.44	\$ -
	4 OUNCE	\$ 0.1908	\$ (0.0229)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.26	\$ (0.01)
	Bulk per Quart	\$ 1.2601	\$ (0.1512)	\$ 0.2583	\$ 0.0379	\$ 1.41	\$ 1.36	\$ 0.05
<b>BUTTERMILK</b>	GALLON	\$ 4.5882	\$ (0.5506)	\$ 0.6875	\$ 0.1311	\$ 4.86	\$ 4.83	\$ 0.03
	1/2 GALLON	\$ 2.3362	\$ (0.2803)	\$ 0.4521	\$ 0.0696	\$ 2.58	\$ 2.56	\$ 0.02
	QUART	\$ 1.4453	\$ (0.1734)	\$ 0.2583	\$ 0.0425	\$ 1.57	\$ 1.56	\$ 0.01
	PINT	\$ 0.8570	\$ (0.1028)	\$ 0.2098	\$ 0.0268	\$ 0.99	\$ 0.99	\$ -
	12 OUNCE	\$ 0.6849	\$ (0.0822)	\$ 0.1574	\$ 0.0211	\$ 0.78	\$ 0.77	\$ 0.01
	10 OUNCE	\$ 0.4063	\$ (0.0488)	\$ 0.1311	\$ 0.0136	\$ 0.50	\$ 0.50	\$ -
	1/2 PINT	\$ 0.3438	\$ (0.0413)	\$ 0.1546	\$ 0.0127	\$ 0.47	\$ 0.47	\$ -
	4 OUNCE	\$ 0.2088	\$ (0.0251)	\$ 0.0773	\$ 0.0072	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.4050	\$ (0.1686)	\$ 0.2583	\$ 0.0415	\$ 1.54	\$ 1.48	\$ 0.06

**PENNSYLVANIA MILK BOARD  
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP  
OCTOBER 2024 PRICES**

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 7.7758	\$ (0.9331)	\$ 0.6875	\$ 0.2090	\$ 7.79	\$ 7.63	\$ 0.16
	1/2 GALLON	\$ 3.9300	\$ (0.4716)	\$ 0.4521	\$ 0.1085	\$ 4.02	\$ 3.96	\$ 0.06
	QUART	\$ 2.2422	\$ (0.2691)	\$ 0.2583	\$ 0.0619	\$ 2.29	\$ 2.25	\$ 0.04
	PINT	\$ 1.2555	\$ (0.1507)	\$ 0.2098	\$ 0.0365	\$ 1.35	\$ 1.34	\$ 0.01
	12 OUNCE	\$ 0.9837	\$ (0.1180)	\$ 0.1574	\$ 0.0284	\$ 1.05	\$ 1.03	\$ 0.02
	10 OUNCE	\$ 0.6553	\$ (0.0786)	\$ 0.1311	\$ 0.0196	\$ 0.73	\$ 0.72	\$ 0.01
	1/2 PINT	\$ 0.5431	\$ (0.0652)	\$ 0.1546	\$ 0.0176	\$ 0.65	\$ 0.64	\$ 0.01
	4 OUNCE	\$ 0.3085	\$ (0.0370)	\$ 0.0773	\$ 0.0097	\$ 0.36	\$ 0.36	\$ -
	Bulk per Quart	\$ 2.2019	\$ (0.2642)	\$ 0.2583	\$ 0.0609	\$ 2.26	\$ 2.18	\$ 0.08