

Pennsylvania Milk Board
SALES INTO PMB AREA 6 BY TYPE OF MILK
Year 2023 Data

Item (1)	All Dealers Selling into Area 6 (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area 6 (%)
Reduced Fat Milk 2%	31.06	31.72
Standard Milk	27.84	28.05
Lowfat Milk 1%	11.21	12.91
Flavored Milk	7.17	8.61
Flavored Reduced Fat Milk	6.57	5.80
TOTALS	83.85	87.09

Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2023 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Ritchey’s Dairy, Inc.
- Turner Dairy Farms, Inc.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2023 DATA**

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 1,320,784	67,669,907	\$ 0.0195
Standardization & Pasteurization	\$ 1,938,011	79,220,521	\$ 0.0245
Bottling	\$ 5,360,612	79,345,161	\$ 0.0676
Cold Room	\$ 4,406,129	81,271,696	\$ 0.0542
Delivery	\$ 20,056,986	75,945,160	\$ 0.2641
Selling	\$ 1,740,309	82,693,775	\$ 0.0210

Total Cost per Point **\$ 0.4509**

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,099,240	5,101,359	\$ 0.2155			
		Purchased	\$ 329,894	769,311	\$ 0.4288			
			\$ 1,429,134	5,870,670	\$ 0.2434	\$ 0.2853	2.01%	\$ 0.2910
1/2 GALLON	Plastic	Blow Molded	\$ 149,266	1,095,528	\$ 0.1363			
		Purchased	\$ 1,405,834	5,178,749	\$ 0.2715			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,555,100	6,274,277	\$ 0.2479	\$ 0.2217	1.38%	\$ 0.2248
QUART	Plastic	Purchased	\$ 378,331	1,642,832	\$ 0.2303			
	Paper	Purchased	\$ 2,694	22,852	\$ 0.1179			
	Combined		\$ 381,025	1,665,684	\$ 0.2287	\$ 0.2325	1.57%	\$ 0.2362
PINT	Plastic	Purchased	\$ 477,224	2,544,065	\$ 0.1876			
	Paper	Purchased	\$ 1,222	17,863	\$ 0.0684			
	Combined		\$ 478,446	2,561,928	\$ 0.1868	\$ 0.1830	1.62%	\$ 0.1860
12 Ounce ⁽¹⁾		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce ⁽¹⁾		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic ⁽¹⁾	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 1,001,822	27,119,545	\$ 0.0369	\$ 0.0403	0.85%	\$ 0.0406
4 Ounce	Paper	Purchased	\$ 18,547	588,340	\$ 0.0315	\$ 0.0315	1.53%	\$ 0.0320
Bulk Per Quart		Purchased	\$ 128,961	1,018,499	\$ 0.1266	\$ 0.1266	1.30%	\$ 0.1282

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2023 POUNDS (@ APRIL 2024 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 1,360	28,399,413	\$ -
Reduced Fat (2%) Milk	\$ 5,328	32,059,592	\$ 0.0002
Low Fat (1%) Milk	\$ 2,321	12,963,594	\$ 0.0002
Non Fat (Skim) Milk	\$ 40,124	6,337,139	\$ 0.0063
Flavored Milk	\$ 439,521	8,728,623	\$ 0.0504
Flavored Reduced Fat Milk	\$ 329,726	5,800,423	\$ 0.0568
Flavored NONFAT Milk	\$ 160,049	3,895,724	\$ 0.0411
Buttermilk	\$ 21,000	485,362	\$ 0.0433
Egg Nog	\$ 32,826	129,824	\$ 0.2529

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2023 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	18,810,633	18,133,842	n/a	\$ 3,487,875	n/a	\$ 3,487,875	\$ 738,953
2 Bulk MILK - diverted	53,991,257	2,043,787	\$ 11,400,431	\$ 11,196,075	n/a	\$ (204,356)	\$ (17,900)
3 Bulk MILK - transferred	1,276,861	38,573	\$ 100,651	\$ 200,120	\$ 104,271	\$ 203,740	\$ 9,698
4 Bulk MILK - TOTAL (Row 2 + Row 3)	55,268,118	2,082,360	\$ 11,501,082	\$ 11,396,195	\$ 104,271	\$ (616)	\$ (8,202)
5 Bulk CREAM - transferred	22,613,189	9,364,497	\$ 32,329,343	\$ 29,229,468	\$ 955,768	\$ (2,144,107)	\$ (84,759)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 738,953		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (8,202)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (84,759)		
9 Total	\$ 645,992	131,039,208	\$ 0.0049

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK COST**

	Class I
Skim Rate	\$ 15.13
Butterfat Rate	\$ 3.6797

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D x Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Test (%)								
Standard (Whole) Milk	28,399,413	935,760	3.2950%	27,463,653	\$ 3,443,316	\$ 4,155,251	\$ 7,598,567	\$ 0.2676	\$ -	\$ 0.0049	\$ 0.2725
Reduced Fat (2%) Milk	32,059,592	614,634	1.9172%	31,444,958	\$ 2,261,669	\$ 4,757,622	\$ 7,019,291	\$ 0.2189	\$ 0.0002	\$ 0.0049	\$ 0.2240
Low Fat (1%) Milk	12,963,594	116,757	0.9007%	12,846,837	\$ 429,631	\$ 1,943,726	\$ 2,373,357	\$ 0.1831	\$ 0.0002	\$ 0.0049	\$ 0.1882
Non Fat (Skim) Milk	6,337,139	9,274	0.1463%	6,327,865	\$ 34,126	\$ 957,406	\$ 991,532	\$ 0.1565	\$ 0.0063	\$ 0.0049	\$ 0.1677
Flavored Milk	8,728,623	287,619	3.2951%	8,441,004	\$ 1,058,352	\$ 1,277,124	\$ 2,335,476	\$ 0.2676	\$ 0.0504	\$ 0.0049	\$ 0.3229
Flavored Reduced Fat Milk	5,800,423	69,570	1.1994%	5,730,853	\$ 255,997	\$ 867,078	\$ 1,123,075	\$ 0.1936	\$ 0.0568	\$ 0.0049	\$ 0.2553
Flavored NONFAT Milk	3,895,724	7,792	0.2000%	3,887,932	\$ 28,672	\$ 588,244	\$ 616,916	\$ 0.1584	\$ 0.0411	\$ 0.0049	\$ 0.2044
Buttermilk	485,362	4,649	0.9578%	480,713	\$ 17,107	\$ 72,732	\$ 89,839	\$ 0.1851	\$ 0.0433	\$ 0.0049	\$ 0.2333
Egg Nog	129,824	7,957	6.1291%	121,867	\$ 29,279	\$ 18,438	\$ 47,717	\$ 0.3676	\$ 0.2529	\$ 0.0049	\$ 0.6254

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2024 vs. Year 2023)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1st HALF EXPENSES		1st HALF POINTS		1st HALF COST/POINTS		INCREASE
2024	2023	2024	2023	2024	2023	(DECREASE)

WEIGHTED LABOR COSTS	\$ 11,204,380	\$ 10,839,060	39,932,798	40,116,610	\$ 0.2806	\$ 0.2702	\$ 0.0104
WEIGHTED UTILITY COSTS	\$ 589,104	\$ 571,770	39,932,798	40,116,610	\$ 0.0148	\$ 0.0143	\$ 0.0005
WEIGHTED INSURANCE COST	\$ 516,129	\$ 491,119	39,932,798	40,116,610	\$ 0.0129	\$ 0.0122	\$ 0.0007

COST UPDATE ADJUSTMENT per BOTTLING POINT **\$ 0.0116**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	2,420,603
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>2,106,651</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(313,952)
7. Weighted Delivery Points - YEAR 2023		<u>75,945,160</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	\$	<u>(0.0041)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	218,648
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>199,341</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(19,307)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>79,220,521</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>(0.0002)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6
YEAR 2023 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	5,870,670	\$ (0.12182)	\$ (0.02818)	\$ (0.1500)	\$ (880,601)
1/2 GALLON	6,274,277	\$ 0.00623	\$ (0.08184)	\$ (0.0756)	\$ (474,335)
QUART	1,665,684	\$ 0.08140	\$ 0.03560	\$ 0.1170	\$ 194,885
PINT	2,561,928	\$ 0.07383	\$ 0.09448	\$ 0.1683	\$ 431,172
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	27,119,545	\$ 0.01175	\$ 0.01635	\$ 0.0281	\$ 762,059
4 OUNCE	588,340	\$ 0.01622	\$ 0.02025	\$ 0.0365	\$ 21,474
Bulk per Quart	1,018,499	\$ 0.02273	\$ (0.07643)	\$ (0.0537)	\$ (54,693)
					\$ <u>(38)</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3435	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 4.3313	\$ 0.1524	\$ 4.4837	\$ (0.5640)	\$ 0.9864	\$ 4.9061	\$ 4.7956	\$ 0.1105
	1/2 GALLON	\$ 1.1718	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 2.2444	\$ 0.0790	\$ 2.3234	\$ (0.2820)	\$ 0.4932	\$ 2.5346	\$ 2.4787	\$ 0.0559
	QUART	\$ 0.5859	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.4008	\$ 0.0493	\$ 1.4501	\$ (0.1410)	\$ 0.2466	\$ 1.5557	\$ 1.5191	\$ 0.0366
	PINT	\$ 0.2929	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.8781	\$ 0.0309	\$ 0.9090	\$ (0.0705)	\$ 0.1233	\$ 0.9618	\$ 0.9546	\$ 0.0072
	12 OUNCE	\$ 0.2197	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.4296	\$ 0.0151	\$ 0.4447	\$ (0.0529)	\$ 0.0925	\$ 0.4843	\$ 0.4737	\$ 0.0106
	10 OUNCE	\$ 0.1831	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3861	\$ 0.0136	\$ 0.3997	\$ (0.0441)	\$ 0.0771	\$ 0.4327	\$ 0.4238	\$ 0.0089
	1/2 PINT	\$ 0.1465	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.3306	\$ 0.0116	\$ 0.3422	\$ (0.0353)	\$ 0.0617	\$ 0.3686	\$ 0.3601	\$ 0.0085
	4 OUNCE	\$ 0.0732	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1995	\$ 0.0070	\$ 0.2065	\$ (0.0177)	\$ 0.0309	\$ 0.2197	\$ 0.2162	\$ 0.0035
	Bulk per Quart	\$ 0.5859	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 1.1221	\$ 0.0395	\$ 1.1616	\$ (0.1410)	\$ 0.2466	\$ 1.2672	\$ 1.2354	\$ 0.0318
REDUCED FAT (2%) MILK	GALLON	\$ 1.9309	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 3.9187	\$ 0.1379	\$ 4.0566	\$ (0.5640)	\$ 0.9864	\$ 4.4790	\$ 4.3623	\$ 0.1167
	1/2 GALLON	\$ 0.9654	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 2.0380	\$ 0.0717	\$ 2.1097	\$ (0.2820)	\$ 0.4932	\$ 2.3209	\$ 2.2619	\$ 0.0590
	QUART	\$ 0.4827	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.2976	\$ 0.0457	\$ 1.3433	\$ (0.1410)	\$ 0.2466	\$ 1.4489	\$ 1.4108	\$ 0.0381
	PINT	\$ 0.2414	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.8266	\$ 0.0291	\$ 0.8557	\$ (0.0705)	\$ 0.1233	\$ 0.9085	\$ 0.9004	\$ 0.0081
	12 OUNCE	\$ 0.1810	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.3909	\$ 0.0138	\$ 0.4047	\$ (0.0529)	\$ 0.0925	\$ 0.4443	\$ 0.4331	\$ 0.0112
	10 OUNCE	\$ 0.1509	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3539	\$ 0.0125	\$ 0.3664	\$ (0.0441)	\$ 0.0771	\$ 0.3994	\$ 0.3899	\$ 0.0095
	1/2 PINT	\$ 0.1207	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.3048	\$ 0.0107	\$ 0.3155	\$ (0.0353)	\$ 0.0617	\$ 0.3419	\$ 0.3330	\$ 0.0089
	4 OUNCE	\$ 0.0603	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1866	\$ 0.0066	\$ 0.1932	\$ (0.0177)	\$ 0.0309	\$ 0.2064	\$ 0.2026	\$ 0.0038
	Bulk per Quart	\$ 0.4827	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 1.0189	\$ 0.0359	\$ 1.0548	\$ (0.1410)	\$ 0.2466	\$ 1.1604	\$ 1.1271	\$ 0.0333
LOWFAT (1%) MILK	GALLON	\$ 1.6223	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 3.6101	\$ 0.1271	\$ 3.7372	\$ (0.5640)	\$ 0.9864	\$ 4.1596	\$ 4.0490	\$ 0.1106
	1/2 GALLON	\$ 0.8111	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 1.8837	\$ 0.0663	\$ 1.9500	\$ (0.2820)	\$ 0.4932	\$ 2.1612	\$ 2.1053	\$ 0.0559
	QUART	\$ 0.4056	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.2205	\$ 0.0430	\$ 1.2635	\$ (0.1410)	\$ 0.2466	\$ 1.3691	\$ 1.3324	\$ 0.0367
	PINT	\$ 0.2028	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.7880	\$ 0.0277	\$ 0.8157	\$ (0.0705)	\$ 0.1233	\$ 0.8685	\$ 0.8613	\$ 0.0072
	12 OUNCE	\$ 0.1521	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.3620	\$ 0.0127	\$ 0.3747	\$ (0.0529)	\$ 0.0925	\$ 0.4143	\$ 0.4037	\$ 0.0106
	10 OUNCE	\$ 0.1267	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3297	\$ 0.0116	\$ 0.3413	\$ (0.0441)	\$ 0.0771	\$ 0.3743	\$ 0.3655	\$ 0.0088
	1/2 PINT	\$ 0.1014	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.2855	\$ 0.0101	\$ 0.2956	\$ (0.0353)	\$ 0.0617	\$ 0.3220	\$ 0.3135	\$ 0.0085
	4 OUNCE	\$ 0.0507	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1770	\$ 0.0062	\$ 0.1832	\$ (0.0177)	\$ 0.0309	\$ 0.1964	\$ 0.1929	\$ 0.0035
	Bulk per Quart	\$ 0.4056	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 0.9418	\$ 0.0331	\$ 0.9749	\$ (0.1410)	\$ 0.2466	\$ 1.0805	\$ 1.0488	\$ 0.0317
NONFAT (SKIM) MILK	GALLON	\$ 1.4473	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 3.4351	\$ 0.1209	\$ 3.5560	\$ (0.5640)	\$ 0.9864	\$ 3.9784	\$ 3.8553	\$ 0.1231
	1/2 GALLON	\$ 0.7236	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 1.7962	\$ 0.0632	\$ 1.8594	\$ (0.2820)	\$ 0.4932	\$ 2.0706	\$ 2.0085	\$ 0.0621
	QUART	\$ 0.3618	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.1767	\$ 0.0414	\$ 1.2181	\$ (0.1410)	\$ 0.2466	\$ 1.3237	\$ 1.2840	\$ 0.0397
	PINT	\$ 0.1809	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.7661	\$ 0.0270	\$ 0.7931	\$ (0.0705)	\$ 0.1233	\$ 0.8459	\$ 0.8371	\$ 0.0088
	12 OUNCE	\$ 0.1357	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.3456	\$ 0.0122	\$ 0.3578	\$ (0.0529)	\$ 0.0925	\$ 0.3974	\$ 0.3856	\$ 0.0118
	10 OUNCE	\$ 0.1131	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3161	\$ 0.0111	\$ 0.3272	\$ (0.0441)	\$ 0.0771	\$ 0.3602	\$ 0.3503	\$ 0.0099
	1/2 PINT	\$ 0.0905	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.2746	\$ 0.0097	\$ 0.2843	\$ (0.0353)	\$ 0.0617	\$ 0.3107	\$ 0.3013	\$ 0.0094
	4 OUNCE	\$ 0.0452	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1715	\$ 0.0060	\$ 0.1775	\$ (0.0177)	\$ 0.0309	\$ 0.1907	\$ 0.1868	\$ 0.0039
	Bulk per Quart	\$ 0.3618	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 0.8980	\$ 0.0316	\$ 0.9296	\$ (0.1410)	\$ 0.2466	\$ 1.0352	\$ 1.0003	\$ 0.0349

Footnote:
1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0035 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.5832	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 4.5710	\$ 0.1609	\$ 4.7319	\$ (0.5640)	\$ 0.9864	\$ 5.1543	\$ 5.0390	\$ 0.1153
	1/2 GALLON	\$ 1.2916	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 2.3642	\$ 0.0832	\$ 2.4474	\$ (0.2820)	\$ 0.4932	\$ 2.6586	\$ 2.6003	\$ 0.0583
	QUART	\$ 0.6458	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.4607	\$ 0.0514	\$ 1.5121	\$ (0.1410)	\$ 0.2466	\$ 1.6177	\$ 1.5799	\$ 0.0378
	PINT	\$ 0.3229	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.9081	\$ 0.0320	\$ 0.9401	\$ (0.0705)	\$ 0.1233	\$ 0.9929	\$ 0.9850	\$ 0.0079
	12 OUNCE	\$ 0.2422	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.4521	\$ 0.0159	\$ 0.4680	\$ (0.0529)	\$ 0.0925	\$ 0.5076	\$ 0.4965	\$ 0.0111
	10 OUNCE	\$ 0.2018	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.4048	\$ 0.0142	\$ 0.4190	\$ (0.0441)	\$ 0.0771	\$ 0.4520	\$ 0.4428	\$ 0.0092
	1/2 PINT	\$ 0.1615	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.3456	\$ 0.0122	\$ 0.3578	\$ (0.0353)	\$ 0.0617	\$ 0.3842	\$ 0.3754	\$ 0.0088
	4 OUNCE	\$ 0.0807	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.2070	\$ 0.0073	\$ 0.2143	\$ (0.0177)	\$ 0.0309	\$ 0.2275	\$ 0.2239	\$ 0.0036
	Bulk per Quart	\$ 0.6458	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 1.1820	\$ 0.0416	\$ 1.2236	\$ (0.1410)	\$ 0.2466	\$ 1.3292	\$ 1.2963	\$ 0.0329
FLAVORED REDUCED FAT MILK	GALLON	\$ 2.0424	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 4.0302	\$ 0.1419	\$ 4.1721	\$ (0.5640)	\$ 0.9864	\$ 4.5945	\$ 4.4617	\$ 0.1328
	1/2 GALLON	\$ 1.0212	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 2.0938	\$ 0.0737	\$ 2.1675	\$ (0.2820)	\$ 0.4932	\$ 2.3787	\$ 2.3117	\$ 0.0670
	QUART	\$ 0.5106	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.3255	\$ 0.0467	\$ 1.3722	\$ (0.1410)	\$ 0.2466	\$ 1.4778	\$ 1.4356	\$ 0.0422
	PINT	\$ 0.2553	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.8405	\$ 0.0296	\$ 0.8701	\$ (0.0705)	\$ 0.1233	\$ 0.9229	\$ 0.9128	\$ 0.0101
	12 OUNCE	\$ 0.1915	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.4014	\$ 0.0141	\$ 0.4155	\$ (0.0529)	\$ 0.0925	\$ 0.4551	\$ 0.4424	\$ 0.0127
	10 OUNCE	\$ 0.1596	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3626	\$ 0.0128	\$ 0.3754	\$ (0.0441)	\$ 0.0771	\$ 0.4084	\$ 0.3977	\$ 0.0107
	1/2 PINT	\$ 0.1277	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.3118	\$ 0.0110	\$ 0.3228	\$ (0.0353)	\$ 0.0617	\$ 0.3492	\$ 0.3393	\$ 0.0099
	4 OUNCE	\$ 0.0638	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1901	\$ 0.0067	\$ 0.1968	\$ (0.0177)	\$ 0.0309	\$ 0.2100	\$ 0.2057	\$ 0.0043
	Bulk per Quart	\$ 0.5106	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 1.0468	\$ 0.0368	\$ 1.0836	\$ (0.1410)	\$ 0.2466	\$ 1.1892	\$ 1.1520	\$ 0.0372
FLAVORED NONFAT MILK	GALLON	\$ 1.6352	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 3.6230	\$ 0.1275	\$ 3.7505	\$ (0.5640)	\$ 0.9864	\$ 4.1729	\$ 4.0609	\$ 0.1120
	1/2 GALLON	\$ 0.8176	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 1.8902	\$ 0.0665	\$ 1.9567	\$ (0.2820)	\$ 0.4932	\$ 2.1679	\$ 2.1113	\$ 0.0566
	QUART	\$ 0.4088	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.2237	\$ 0.0431	\$ 1.2668	\$ (0.1410)	\$ 0.2466	\$ 1.3724	\$ 1.3354	\$ 0.0370
	PINT	\$ 0.2044	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.7896	\$ 0.0278	\$ 0.8174	\$ (0.0705)	\$ 0.1233	\$ 0.8702	\$ 0.8627	\$ 0.0075
	12 OUNCE	\$ 0.1533	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.3632	\$ 0.0128	\$ 0.3760	\$ (0.0529)	\$ 0.0925	\$ 0.4156	\$ 0.4048	\$ 0.0108
	10 OUNCE	\$ 0.1278	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3308	\$ 0.0116	\$ 0.3424	\$ (0.0441)	\$ 0.0771	\$ 0.3754	\$ 0.3664	\$ 0.0090
	1/2 PINT	\$ 0.1022	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.2863	\$ 0.0101	\$ 0.2964	\$ (0.0353)	\$ 0.0617	\$ 0.3228	\$ 0.3143	\$ 0.0085
	4 OUNCE	\$ 0.0511	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1774	\$ 0.0062	\$ 0.1836	\$ (0.0177)	\$ 0.0309	\$ 0.1968	\$ 0.1932	\$ 0.0036
	Bulk per Quart	\$ 0.4088	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 0.9450	\$ 0.0333	\$ 0.9783	\$ (0.1410)	\$ 0.2466	\$ 1.0839	\$ 1.0518	\$ 0.0321
BUTTERMILK	GALLON	\$ 2.0110	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 3.9988	\$ 0.1407	\$ 4.1395	\$ (0.5640)	\$ 0.9864	\$ 4.5619	\$ 4.4818	\$ 0.0801
	1/2 GALLON	\$ 1.0055	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 2.0781	\$ 0.0731	\$ 2.1512	\$ (0.2820)	\$ 0.4932	\$ 2.3624	\$ 2.3218	\$ 0.0406
	QUART	\$ 0.5028	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 1.3177	\$ 0.0464	\$ 1.3641	\$ (0.1410)	\$ 0.2466	\$ 1.4697	\$ 1.4406	\$ 0.0291
	PINT	\$ 0.2514	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 0.8366	\$ 0.0294	\$ 0.8660	\$ (0.0705)	\$ 0.1233	\$ 0.9188	\$ 0.9153	\$ 0.0035
	12 OUNCE	\$ 0.1885	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.3984	\$ 0.0140	\$ 0.4124	\$ (0.0529)	\$ 0.0925	\$ 0.4520	\$ 0.4443	\$ 0.0077
	10 OUNCE	\$ 0.1571	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.3601	\$ 0.0127	\$ 0.3728	\$ (0.0441)	\$ 0.0771	\$ 0.4058	\$ 0.3993	\$ 0.0065
	1/2 PINT	\$ 0.1257	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.3098	\$ 0.0109	\$ 0.3207	\$ (0.0353)	\$ 0.0617	\$ 0.3471	\$ 0.3406	\$ 0.0065
	4 OUNCE	\$ 0.0628	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.1891	\$ 0.0067	\$ 0.1958	\$ (0.0177)	\$ 0.0309	\$ 0.2090	\$ 0.2064	\$ 0.0026
	Bulk per Quart	\$ 0.5028	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 1.0390	\$ 0.0366	\$ 1.0756	\$ (0.1410)	\$ 0.2466	\$ 1.1812	\$ 1.1569	\$ 0.0243

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0035 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)

EGG NOG	GALLON	\$ 5.0032	\$ 0.2910	\$ 0.0432	\$ (0.1500)	\$ 1.8036	\$ 6.9910	\$ 0.2461	\$ 7.2371	\$ (0.5640)	\$ 0.9864	\$ 7.6595	\$ 7.4547	\$ 0.2048
	1/2 GALLON	\$ 2.5016	\$ 0.2248	\$ 0.0216	\$ (0.0756)	\$ 0.9018	\$ 3.5742	\$ 0.1258	\$ 3.7000	\$ (0.2820)	\$ 0.4932	\$ 3.9112	\$ 3.8082	\$ 0.1030
	QUART	\$ 1.2508	\$ 0.2362	\$ 0.0108	\$ 0.1170	\$ 0.4509	\$ 2.0657	\$ 0.0727	\$ 2.1384	\$ (0.1410)	\$ 0.2466	\$ 2.2440	\$ 2.1839	\$ 0.0601
	PINT	\$ 0.6254	\$ 0.1860	\$ 0.0054	\$ 0.1683	\$ 0.2255	\$ 1.2106	\$ 0.0426	\$ 1.2532	\$ (0.0705)	\$ 0.1233	\$ 1.3060	\$ 1.2870	\$ 0.0190
	12 OUNCE	\$ 0.4691	\$ 0.0367	\$ 0.0041	\$ -	\$ 0.1691	\$ 0.6790	\$ 0.0239	\$ 0.7029	\$ (0.0529)	\$ 0.0925	\$ 0.7425	\$ 0.7229	\$ 0.0196
	10 OUNCE	\$ 0.3909	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1409	\$ 0.5939	\$ 0.0209	\$ 0.6148	\$ (0.0441)	\$ 0.0771	\$ 0.6478	\$ 0.6316	\$ 0.0162
	1/2 PINT	\$ 0.3127	\$ 0.0406	\$ 0.0027	\$ 0.0281	\$ 0.1127	\$ 0.4968	\$ 0.0175	\$ 0.5143	\$ (0.0353)	\$ 0.0617	\$ 0.5407	\$ 0.5264	\$ 0.0143
	4 OUNCE	\$ 0.1564	\$ 0.0320	\$ 0.0014	\$ 0.0365	\$ 0.0564	\$ 0.2827	\$ 0.0099	\$ 0.2926	\$ (0.0177)	\$ 0.0309	\$ 0.3058	\$ 0.2993	\$ 0.0065
	Bulk per Quart	\$ 1.2508	\$ 0.1282	\$ 0.0108	\$ (0.0537)	\$ 0.4509	\$ 1.7870	\$ 0.0629	\$ 1.8499	\$ (0.1410)	\$ 0.2466	\$ 1.9555	\$ 1.9002	\$ 0.0553

Footnote:
1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0035 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.9061	\$ (0.6133)	\$ 0.8329	\$ 0.1422	\$ 5.27	\$ 5.19	\$ 0.08
	1/2 GALLON	\$ 2.5346	\$ (0.3168)	\$ 0.4548	\$ 0.0742	\$ 2.75	\$ 2.71	\$ 0.04
	QUART	\$ 1.5557	\$ (0.1945)	\$ 0.3210	\$ 0.0467	\$ 1.73	\$ 1.70	\$ 0.03
	PINT	\$ 0.9618	\$ (0.1202)	\$ 0.3417	\$ 0.0328	\$ 1.22	\$ 1.22	\$ -
	12 OUNCE	\$ 0.4843	\$ (0.0605)	\$ 0.2563	\$ 0.0189	\$ 0.70	\$ 0.70	\$ -
	10 OUNCE	\$ 0.4327	\$ (0.0541)	\$ 0.2136	\$ 0.0164	\$ 0.61	\$ 0.61	\$ -
	1/2 PINT	\$ 0.3686	\$ (0.0461)	\$ 0.1486	\$ 0.0131	\$ 0.48	\$ 0.48	\$ -
	4 OUNCE	\$ 0.2197	\$ (0.0275)	\$ 0.0743	\$ 0.0074	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.2672	\$ (0.1584)	\$ 0.3210	\$ 0.0397	\$ 1.47	\$ 1.45	\$ 0.02
REDUCED FAT (2%) MILK	GALLON	\$ 4.4790	\$ (0.5599)	\$ 0.8329	\$ 0.1319	\$ 4.88	\$ 4.80	\$ 0.08
	1/2 GALLON	\$ 2.3209	\$ (0.2901)	\$ 0.4548	\$ 0.0690	\$ 2.55	\$ 2.51	\$ 0.04
	QUART	\$ 1.4489	\$ (0.1811)	\$ 0.3210	\$ 0.0441	\$ 1.63	\$ 1.61	\$ 0.02
	PINT	\$ 0.9085	\$ (0.1136)	\$ 0.3417	\$ 0.0315	\$ 1.17	\$ 1.17	\$ -
	12 OUNCE	\$ 0.4443	\$ (0.0555)	\$ 0.2563	\$ 0.0179	\$ 0.66	\$ 0.66	\$ -
	10 OUNCE	\$ 0.3994	\$ (0.0499)	\$ 0.2136	\$ 0.0156	\$ 0.58	\$ 0.58	\$ -
	1/2 PINT	\$ 0.3419	\$ (0.0427)	\$ 0.1486	\$ 0.0124	\$ 0.46	\$ 0.46	\$ -
	4 OUNCE	\$ 0.2064	\$ (0.0258)	\$ 0.0743	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1604	\$ (0.1451)	\$ 0.3210	\$ 0.0371	\$ 1.37	\$ 1.35	\$ 0.02
LOWFAT (1%) MILK	GALLON	\$ 4.1596	\$ (0.5200)	\$ 0.8329	\$ 0.1241	\$ 4.60	\$ 4.52	\$ 0.08
	1/2 GALLON	\$ 2.1612	\$ (0.2702)	\$ 0.4548	\$ 0.0651	\$ 2.41	\$ 2.37	\$ 0.04
	QUART	\$ 1.3691	\$ (0.1711)	\$ 0.3210	\$ 0.0422	\$ 1.56	\$ 1.54	\$ 0.02
	PINT	\$ 0.8685	\$ (0.1086)	\$ 0.3417	\$ 0.0306	\$ 1.13	\$ 1.13	\$ -
	12 OUNCE	\$ 0.4143	\$ (0.0518)	\$ 0.2563	\$ 0.0172	\$ 0.64	\$ 0.63	\$ 0.01
	10 OUNCE	\$ 0.3743	\$ (0.0468)	\$ 0.2136	\$ 0.0150	\$ 0.56	\$ 0.55	\$ 0.01
	1/2 PINT	\$ 0.3220	\$ (0.0403)	\$ 0.1486	\$ 0.0119	\$ 0.44	\$ 0.44	\$ -
	4 OUNCE	\$ 0.1964	\$ (0.0246)	\$ 0.0743	\$ 0.0068	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0805	\$ (0.1351)	\$ 0.3210	\$ 0.0351	\$ 1.30	\$ 1.28	\$ 0.02
NONFAT (SKIM) MILK	GALLON	\$ 3.9784	\$ (0.4973)	\$ 0.8329	\$ 0.1197	\$ 4.43	\$ 4.34	\$ 0.09
	1/2 GALLON	\$ 2.0706	\$ (0.2588)	\$ 0.4548	\$ 0.0629	\$ 2.33	\$ 2.29	\$ 0.04
	QUART	\$ 1.3237	\$ (0.1655)	\$ 0.3210	\$ 0.0410	\$ 1.52	\$ 1.49	\$ 0.03
	PINT	\$ 0.8459	\$ (0.1057)	\$ 0.3417	\$ 0.0300	\$ 1.11	\$ 1.11	\$ -
	12 OUNCE	\$ 0.3974	\$ (0.0497)	\$ 0.2563	\$ 0.0168	\$ 0.62	\$ 0.62	\$ -
	10 OUNCE	\$ 0.3602	\$ (0.0450)	\$ 0.2136	\$ 0.0147	\$ 0.54	\$ 0.54	\$ -
	1/2 PINT	\$ 0.3107	\$ (0.0388)	\$ 0.1486	\$ 0.0117	\$ 0.43	\$ 0.43	\$ -
	4 OUNCE	\$ 0.1907	\$ (0.0238)	\$ 0.0743	\$ 0.0067	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0352	\$ (0.1294)	\$ 0.3210	\$ 0.0340	\$ 1.26	\$ 1.24	\$ 0.02

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 5.1543	\$ (0.6443)	\$ 0.8329	\$ 0.1483	\$ 5.49	\$ 5.41	\$ 0.08
	1/2 GALLON	\$ 2.6586	\$ (0.3323)	\$ 0.4548	\$ 0.0772	\$ 2.86	\$ 2.82	\$ 0.04
	QUART	\$ 1.6177	\$ (0.2022)	\$ 0.3210	\$ 0.0482	\$ 1.78	\$ 1.76	\$ 0.02
	PINT	\$ 0.9929	\$ (0.1241)	\$ 0.3417	\$ 0.0336	\$ 1.24	\$ 1.25	\$ (0.01)
	12 OUNCE	\$ 0.5076	\$ (0.0635)	\$ 0.2563	\$ 0.0194	\$ 0.72	\$ 0.72	\$ -
	10 OUNCE	\$ 0.4520	\$ (0.0565)	\$ 0.2136	\$ 0.0169	\$ 0.63	\$ 0.62	\$ 0.01
	1/2 PINT	\$ 0.3842	\$ (0.0480)	\$ 0.1486	\$ 0.0135	\$ 0.50	\$ 0.49	\$ 0.01
	4 OUNCE	\$ 0.2275	\$ (0.0284)	\$ 0.0743	\$ 0.0076	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.3292	\$ (0.1662)	\$ 0.3210	\$ 0.0412	\$ 1.53	\$ 1.50	\$ 0.03
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.5945	\$ (0.5743)	\$ 0.8329	\$ 0.1347	\$ 4.99	\$ 4.89	\$ 0.10
	1/2 GALLON	\$ 2.3787	\$ (0.2973)	\$ 0.4548	\$ 0.0704	\$ 2.61	\$ 2.56	\$ 0.05
	QUART	\$ 1.4778	\$ (0.1847)	\$ 0.3210	\$ 0.0448	\$ 1.66	\$ 1.63	\$ 0.03
	PINT	\$ 0.9229	\$ (0.1154)	\$ 0.3417	\$ 0.0319	\$ 1.18	\$ 1.18	\$ -
	12 OUNCE	\$ 0.4551	\$ (0.0569)	\$ 0.2563	\$ 0.0182	\$ 0.67	\$ 0.67	\$ -
	10 OUNCE	\$ 0.4084	\$ (0.0511)	\$ 0.2136	\$ 0.0158	\$ 0.59	\$ 0.58	\$ 0.01
	1/2 PINT	\$ 0.3492	\$ (0.0437)	\$ 0.1486	\$ 0.0126	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.2100	\$ (0.0263)	\$ 0.0743	\$ 0.0072	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.1892	\$ (0.1487)	\$ 0.3210	\$ 0.0378	\$ 1.40	\$ 1.37	\$ 0.03
FLAVORED NONFAT MILK	GALLON	\$ 4.1729	\$ (0.5216)	\$ 0.8329	\$ 0.1244	\$ 4.61	\$ 4.53	\$ 0.08
	1/2 GALLON	\$ 2.1679	\$ (0.2710)	\$ 0.4548	\$ 0.0653	\$ 2.42	\$ 2.38	\$ 0.04
	QUART	\$ 1.3724	\$ (0.1716)	\$ 0.3210	\$ 0.0422	\$ 1.56	\$ 1.54	\$ 0.02
	PINT	\$ 0.8702	\$ (0.1088)	\$ 0.3417	\$ 0.0306	\$ 1.13	\$ 1.14	\$ (0.01)
	12 OUNCE	\$ 0.4156	\$ (0.0520)	\$ 0.2563	\$ 0.0172	\$ 0.64	\$ 0.63	\$ 0.01
	10 OUNCE	\$ 0.3754	\$ (0.0469)	\$ 0.2136	\$ 0.0150	\$ 0.56	\$ 0.55	\$ 0.01
	1/2 PINT	\$ 0.3228	\$ (0.0404)	\$ 0.1486	\$ 0.0120	\$ 0.44	\$ 0.44	\$ -
	4 OUNCE	\$ 0.1968	\$ (0.0246)	\$ 0.0743	\$ 0.0068	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0839	\$ (0.1355)	\$ 0.3210	\$ 0.0352	\$ 1.30	\$ 1.28	\$ 0.02
BUTTERMILK	GALLON	\$ 4.5619	\$ (0.5702)	\$ 0.8329	\$ 0.1339	\$ 4.96	\$ 4.91	\$ 0.05
	1/2 GALLON	\$ 2.3624	\$ (0.2953)	\$ 0.4548	\$ 0.0700	\$ 2.59	\$ 2.57	\$ 0.02
	QUART	\$ 1.4697	\$ (0.1837)	\$ 0.3210	\$ 0.0446	\$ 1.65	\$ 1.63	\$ 0.02
	PINT	\$ 0.9188	\$ (0.1149)	\$ 0.3417	\$ 0.0318	\$ 1.18	\$ 1.18	\$ -
	12 OUNCE	\$ 0.4520	\$ (0.0565)	\$ 0.2563	\$ 0.0181	\$ 0.67	\$ 0.67	\$ -
	10 OUNCE	\$ 0.4058	\$ (0.0507)	\$ 0.2136	\$ 0.0158	\$ 0.58	\$ 0.58	\$ -
	1/2 PINT	\$ 0.3471	\$ (0.0434)	\$ 0.1486	\$ 0.0126	\$ 0.46	\$ 0.46	\$ -
	4 OUNCE	\$ 0.2090	\$ (0.0261)	\$ 0.0743	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1812	\$ (0.1477)	\$ 0.3210	\$ 0.0376	\$ 1.39	\$ 1.38	\$ 0.01

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 7.6595	\$ (0.9574)	\$ 0.8329	\$ 0.2091	\$ 7.74	\$ 7.58	\$ 0.16
	1/2 GALLON	\$ 3.9112	\$ (0.4889)	\$ 0.4548	\$ 0.1076	\$ 3.98	\$ 3.90	\$ 0.08
	QUART	\$ 2.2440	\$ (0.2805)	\$ 0.3210	\$ 0.0634	\$ 2.35	\$ 2.30	\$ 0.05
	PINT	\$ 1.3060	\$ (0.1633)	\$ 0.3417	\$ 0.0412	\$ 1.53	\$ 1.52	\$ 0.01
	12 OUNCE	\$ 0.7425	\$ (0.0928)	\$ 0.2563	\$ 0.0251	\$ 0.93	\$ 0.92	\$ 0.01
	10 OUNCE	\$ 0.6478	\$ (0.0810)	\$ 0.2136	\$ 0.0217	\$ 0.80	\$ 0.79	\$ 0.01
	1/2 PINT	\$ 0.5407	\$ (0.0676)	\$ 0.1486	\$ 0.0173	\$ 0.64	\$ 0.63	\$ 0.01
	4 OUNCE	\$ 0.3058	\$ (0.0382)	\$ 0.0743	\$ 0.0095	\$ 0.35	\$ 0.35	\$ -
	Bulk per Quart	\$ 1.9555	\$ (0.2444)	\$ 0.3210	\$ 0.0564	\$ 2.09	\$ 2.05	\$ 0.04