



Commonwealth of Pennsylvania

Milk Marketing Board
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Official General
Order No. A-953 (CRO 16)

Posted: April 2, 2025
Effective: May 1, 2025

**COST REPLACEMENT ORDER FOR THE
EAST CENTRAL MILK MARKETING AREA, AREA 2**

NOW, this 2nd day of April 2025, the Commonwealth of Pennsylvania, Milk Marketing Board, issues this official general order pursuant to the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101 – 700j-1204. This order will become effective at 12:01 a.m. on May 1, 2025.

**SECTION A
INCORPORATION**

The attached Findings of Fact, Conclusions of Law, and Attachments are incorporated herein by reference as though fully set forth in this order.

**SECTION B
SCOPE**

(a) The costs adopted by the Board in this order shall replace the costs in the appropriate cost centers embodied in Official General Order A-953 (CRO 15) and will be incorporated into the wholesale and retail prices of price-controlled packaged products sold in Milk Marketing Area No. 2, as defined in Section B of Official General Order A-953.

(b) The rate of return to dealers is 3.5%.

(c) The rate of return to retailers is 2.7%.

SECTION C
EFFECTIVENESS OF OFFICIAL GENERAL ORDER A-953

All parts of Official General Order A-953 not inconsistent with Section B (relating to scope) continue in effect.

PENNSYLVANIA MILK MARKETING BOARD



Robert N. Barley, Chairman



James A. Van Blarcom, Member



Kristi Kassimer Harper, Consumer Member

Date: April 2, 2025

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FINDINGS OF FACT AND CONCLUSIONS OF LAW
COST REPLACEMENT HEARING FOR MILK MARKETING AREA NO. 2

I. FINDINGS OF FACT

1. On March 5, 2025, the Pennsylvania Milk Marketing Board (“Board”) held a cost replacement hearing for Milk Marketing Area No. 2.

2. Notice of the hearing was published at 54 Pennsylvania Bulletin 5962 dated September 14, 2024. It was also mailed to those who have requested mailed notice of Board hearings via Board Bulletin No. 1648, dated September 4, 2024. The hearing notice enumerated the scope of evidence that the Board would receive.

3. The dealer cross-section used by both Board Staff and the Area 2 Milk Dealers (Dealers), the only parties to present dealer cost information, consisted of Clover Farms Dairy Co.; DFA Dairy Brands Fluid, LLC – Schuylkill Haven; Milk Industry Management Corp, t/a Balford Farms; Monroe County Milk Producers Cooperative Association; Turkey Hill, LLC; and Valley Farms Dairy LLC.

4. Elizabeth Albright testified on behalf of Board Staff as an expert in milk industry accounting and cost replacement techniques. Ms. Albright testified that the cross section was representative of the dealers doing business in Area 2. Ms. Albright also testified that because an error was made in the prior Area 2 cost replacement hearing based on incorrect data being extracted from the Milk Accounting and Regulatory System it was necessary to use the same cross section this year as last to mitigate the effects of the error and to adhere to the GAAP Principle of Consistency. Alexandra Deimler, testifying on behalf of the Dealers as an expert in cost accounting and milk cost accounting, agreed that the cross section was representative of dealers doing business in Area 2. Based on the testimony of Ms. Albright and Ms. Deimler, the Board finds that the dealer cross section used by both Board Staff and Dealers is representative of dealers doing business in Area 2.

5. Gary Gojsovich testified on behalf of Board Staff as an expert in milk industry cost accounting and regulation. He testified that the cross-section dealers incurred a cost of \$0.3280 per point for processing, packaging, and delivering milk in 2023. Ms. Deimler agreed. The Board finds that the cross section dealers incurred a cost of \$0.3280 per point for processing, packaging, and delivery, and further finds that \$0.3280 is the processing, packaging, and delivery cost that should be used in this order.

6. Mr. Gojsovich testified to the following 2024 ingredient costs, based on year 2023 pounds: Standard Milk - \$0.0000/lb; Reduced Fat Milk - \$0.0002/lb; Low Fat Milk - \$0.0003/lb; Non-Fat Milk - \$0.0003/lb; Flavored Milk - \$0.0498/lb; Flavored Reduced Fat Milk - \$0.0457/lb; Flavored Non-Fat Milk - \$0.0375/lb; Buttermilk - \$0.0326/lb; Egg Nog - \$0.2260/lb. Ms. Deimler agreed. The Board finds that these ingredient costs should be used in this order.

7. Mr. Gojsovich presented evidence regarding the cost update for labor, insurance, and utility costs of \$0.0079 per point between the first halves of 2023 and 2024. Ms. Deimler agreed. We find that \$0.0079 should be used in this order.

8. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustment to minimum wholesale and retail prices to account for monthly changes in diesel fuel costs continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Surrebuttal Exhibit 8 and attached to this order as Attachment 1.

9. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustment to minimum wholesale and retail prices to account for monthly changes in heating fuel costs continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Surrebuttal Exhibit 9 and attached to this order as Attachment 2.

10. Mr. Gojsovich testified that the cross section dealers incurred a cost of \$0.0036 per pound attributable to shrinkage and sales of bulk products during 2023. Ms. Deimler agreed. The Board finds that the cost of shrinkage and sales of bulk products to be used in this order should be \$0.0036 per pound.

11. Based on the testimony of Mr. Gojsovich the Board finds that the base container costs and base weighted units presented by Mr. Gojsovich in Staff Surrebuttal Exhibit 3 should replace those used in the current order. The weighted costs are found in Column C and the weighted units are found in Column D of Staff Surrebuttal Exhibit 3. Staff Surrebuttal Exhibit 3 is attached to this order as Attachment 3. Ms. Deimler agreed with Mr. Gojsovich's analysis.

Both Mr. Gojsovich and Ms. Deimler testified that container costs should continue to be updated monthly. The Board agrees and finds that container costs should continue to be updated monthly using the audited surveys submitted by the cross section dealers and based on the base weighted costs and weighted units testified to by Mr. Gojsovich and found in Attachment 3. The Board also finds that the weighted shrinkage factor should continue to be applied to container costs.

The Board further finds that minimum resale prices for products sold in half pint containers should be calculated using the paper container cost for products sold in paper containers and by applying a plastic add-on to the paper container cost for products sold in rigid plastic containers.

12. Mr. Gojsovich testified that the container efficiency adjustment should be updated. Ms. Deimler agreed.

Based on year 2023 container sales and year 2023 costs per point for the bottling, cold room, and delivery cost centers, Mr. Gojsovich calculated the following container efficiency adjustments:

Gallon	\$(0.1054)
Half Gallon	\$(0.0269)
Quart	\$0.0505
Pint	\$0.0326
Half Pint	\$0.0251
4 ounce	\$0.0416
Bulk (per quart)	\$0.1679

The Board finds that the container efficiency adjustments should be updated as presented by Mr. Gojsovich.

13. No party presented evidence regarding Class II products. Since there was no proposal by any party to change Class II pricing, the Board finds that the current Class II pricing methodology shall continue until a Class II hearing is called and the results memorialized in an Official General Order.

14. Ms. Deimler recommended that the Board maintain the rate of return at 3.5%. She testified that the rate of return serves as an important factor in the ability of Pennsylvania's fluid milk processors to maintain and invest in their operations. She also testified that maintaining the current rate of return is important for consistency and stability when the fresh fluid milk industry continues to face a difficult business environment.

Based on Ms. Deimler's persuasive and credible testimony, the Board finds that the rate of return should remain at 3.5%.

15. No evidence was presented at this hearing regarding retail prices. Since no evidence was presented, the Board finds that the current retail rate of return of 2.7% should remain in place and further finds that the monthly CPI adjustment to current in-store handling costs remain in effect.

III. CONCLUSIONS OF LAW

1. The March 5, 2025, cost replacement hearing for Milk Marketing Area No. 2 was held pursuant to authority granted to the Board in section 801 of the Milk Marketing Law (Law), 31 P.S. § 700j-801.

2. The hearing was held following adequate notice, and all interested persons were given a reasonable opportunity to be heard.

3. The cross-section used to establish dealer costs met the requirement of representativeness of section 801 of the Law.

4. In establishing the attached order, the Board has considered the entire record and has concluded that the adoption of this order is supported by a preponderance of the evidence and is reasonable and appropriate under section 801 of the Law, subject to any revisions or amendments the Board may make in the manner set forth in the Law.

PENNSYLVANIA MILK MARKETING BOARD



Robert N. Barley, Chairman



James A. Van Blarcom, Member



Kristi Kassimer Harper, Consumer Member

Date: April 2, 2025

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PENNSYLVANIA MILK BOARD MILK MARKETING AREA 2

Diesel Fuel Costs Adjustment Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$ 730,342
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$ 4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$ 3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 635,611</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$ (94,731)
7. Weighted Delivery Points - YEAR 2023	<u>55,416,052</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u><u>\$ (0.0017)</u></u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 2

Heating Fuel Costs Adjustment Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$ 116,457
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$ 10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$ 9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 106,174</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$ (10,283)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023	<u>72,307,764</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u><u>\$ (0.0001)</u></u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 359,722	2,235,828	\$ 0.1609			
		Purchased	\$ 929,428	3,030,090	\$ 0.3067			
			\$ 1,289,150	5,265,918	\$ 0.2448	\$ 0.2435	1.55%	\$ 0.2473
1/2 GALLON	Plastic	Blow Molded	\$ -	-	\$ -			
		Purchased	\$ 1,085,566	5,663,908	\$ 0.1917			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,085,566	5,663,908	\$ 0.1917	\$ 0.1916	1.22%	\$ 0.1939
QUART	Plastic	Purchased	\$ 389,184	2,032,037	\$ 0.1915			
	Paper	Purchased	\$ 12,217	75,927	\$ 0.1609			
	Combined		\$ 401,401	2,107,964	\$ 0.1904	\$ 0.1909	1.57%	\$ 0.1939
PINT	Plastic	Purchased	\$ 154,185	1,141,537	\$ 0.1351			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 154,185	1,141,537	\$ 0.1351	\$ 0.1334	1.62%	\$ 0.1356
12 Ounce ⁽¹⁾		Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾		Purchased			\$ 0.0855	\$ 0.0855		\$ 0.0855
1/2 PINT	Plastic	Purchased	\$ -	-	\$ -	\$ 0.0940	0.92%	\$ 0.0949
	Paper	Purchased	\$ 439,376	15,269,415	\$ 0.0288	\$ 0.0305	0.85%	\$ 0.0308
4 Ounce	Paper	Purchased	\$ 33,145	944,838	\$ 0.0351	\$ 0.0351	1.53%	\$ 0.0356
Bulk Per Quart		Purchased	\$ 77,178	839,640	\$ 0.0919	\$ 0.0919	1.30%	\$ 0.0931

Footnote:

1. None of the Area 2 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK COSTS

	Class I
Skim Rate	\$ 15.35
Butterfat Rate	\$ 3.6819

		A	B	C	D	E	F	G	H	I	J	K
				(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
	Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
			Pounds	Percentage								
Class 1	Standard (Whole) Milk	33,457,707	1,092,924	3.2666%	32,364,783	\$ 4,024,037	\$ 4,967,994	\$ 8,992,031	\$ 0.2688	\$ -	\$ 0.0036	\$ 0.2724
	Reduced Fat (2%) Milk	23,023,705	444,748	1.9317%	22,578,957	\$ 1,637,518	\$ 3,465,870	\$ 5,103,388	\$ 0.2217	\$ 0.0002	\$ 0.0036	\$ 0.2255
	Low Fat (1%) Milk	12,139,698	111,900	0.9218%	12,027,798	\$ 412,005	\$ 1,846,267	\$ 2,258,272	\$ 0.1860	\$ 0.0003	\$ 0.0036	\$ 0.1899
	Non Fat (Skim) Milk	5,198,375	3,695	0.0711%	5,194,680	\$ 13,605	\$ 797,383	\$ 810,988	\$ 0.1560	\$ 0.0003	\$ 0.0036	\$ 0.1599
	Flavored Milk	3,082,261	101,211	3.2837%	2,981,050	\$ 372,649	\$ 457,591	\$ 830,240	\$ 0.2694	\$ 0.0498	\$ 0.0036	\$ 0.3228
	Flavored Reduced Fat Milk	3,505,585	35,378	1.0092%	3,470,207	\$ 130,258	\$ 532,677	\$ 662,935	\$ 0.1891	\$ 0.0457	\$ 0.0036	\$ 0.2384
	Flavored NONFAT Milk	2,911,770	3,379	0.1160%	2,908,391	\$ 12,441	\$ 446,438	\$ 458,879	\$ 0.1576	\$ 0.0375	\$ 0.0036	\$ 0.1987
	Buttermilk	35,843	564	1.5735%	35,279	\$ 2,077	\$ 5,415	\$ 7,492	\$ 0.2090	\$ 0.0326	\$ 0.0036	\$ 0.2452
	Egg Nog	102,958	7,751	7.5283%	95,207	\$ 28,538	\$ 14,614	\$ 43,153	\$ 0.4191	\$ 0.2260	\$ 0.0036	\$ 0.6487

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A	B	C	D	E	F	G	H	I	J	K	L	M	
	EX. 6	EX. 3	EXS. 7, 8 & 9 ⁽¹⁾	EX. 10	EX. 2	(A+B+C+D+E)		(F + G)			(H + I + J)		(K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3426	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.8417	\$ 0.1393	\$ 3.9810	\$ (0.3356)	\$ 0.9364	\$ 4.5818	\$ 4.6673	\$ (0.0855)
	1/2 GALLON	\$ 1.1713	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 2.0169	\$ 0.0732	\$ 2.0901	\$ (0.1678)	\$ 0.4682	\$ 2.3905	\$ 2.4292	\$ (0.0387)
	QUART	\$ 0.5857	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.1694	\$ 0.0424	\$ 1.2118	\$ (0.0839)	\$ 0.2341	\$ 1.3620	\$ 1.3774	\$ (0.0154)
	PINT	\$ 0.2928	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.6306	\$ 0.0229	\$ 0.6535	\$ (0.0420)	\$ 0.1171	\$ 0.7286	\$ 0.7711	\$ (0.0425)
	12 OUNCE	\$ 0.2196	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.4099	\$ 0.0149	\$ 0.4248	\$ (0.0315)	\$ 0.0878	\$ 0.4811	\$ 0.4891	\$ (0.0080)
	10 OUNCE	\$ 0.1830	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3745	\$ 0.0136	\$ 0.3881	\$ (0.0262)	\$ 0.0732	\$ 0.4351	\$ 0.4418	\$ (0.0067)
	1/2 PINT	\$ 0.1464	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2871	\$ 0.0104	\$ 0.2975	\$ (0.0210)	\$ 0.0585	\$ 0.3350	\$ 0.3400	\$ (0.0050)
	4 OUNCE	\$ 0.0732	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1929	\$ 0.0070	\$ 0.1999	\$ (0.0105)	\$ 0.0293	\$ 0.2187	\$ 0.2242	\$ (0.0055)
	Bulk per Quart	\$ 0.5857	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.1860	\$ 0.0430	\$ 1.2290	\$ (0.0839)	\$ 0.2341	\$ 1.3792	\$ 1.3855	\$ (0.0063)
REDUCED FAT (2%) MILK	GALLON	\$ 1.9438	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.4429	\$ 0.1249	\$ 3.5678	\$ (0.3356)	\$ 0.9364	\$ 4.1686	\$ 4.2557	\$ (0.0871)
	1/2 GALLON	\$ 0.9719	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.8175	\$ 0.0659	\$ 1.8834	\$ (0.1678)	\$ 0.4682	\$ 2.1838	\$ 2.2234	\$ (0.0396)
	QUART	\$ 0.4860	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.0697	\$ 0.0388	\$ 1.1085	\$ (0.0839)	\$ 0.2341	\$ 1.2587	\$ 1.2744	\$ (0.0157)
	PINT	\$ 0.2430	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5808	\$ 0.0211	\$ 0.6019	\$ (0.0420)	\$ 0.1171	\$ 0.6770	\$ 0.7196	\$ (0.0426)
	12 OUNCE	\$ 0.1822	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3725	\$ 0.0135	\$ 0.3860	\$ (0.0315)	\$ 0.0878	\$ 0.4423	\$ 0.4506	\$ (0.0083)
	10 OUNCE	\$ 0.1519	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3434	\$ 0.0125	\$ 0.3559	\$ (0.0262)	\$ 0.0732	\$ 0.4029	\$ 0.4097	\$ (0.0068)
	1/2 PINT	\$ 0.1215	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2622	\$ 0.0095	\$ 0.2717	\$ (0.0210)	\$ 0.0585	\$ 0.3092	\$ 0.3143	\$ (0.0051)
	4 OUNCE	\$ 0.0607	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1804	\$ 0.0065	\$ 0.1869	\$ (0.0105)	\$ 0.0293	\$ 0.2057	\$ 0.2113	\$ (0.0056)
	Bulk per Quart	\$ 0.4860	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.0863	\$ 0.0394	\$ 1.1257	\$ (0.0839)	\$ 0.2341	\$ 1.2759	\$ 1.2826	\$ (0.0067)
LOW FAT (1%) MILK	GALLON	\$ 1.6369	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.1360	\$ 0.1137	\$ 3.2497	\$ (0.3356)	\$ 0.9364	\$ 3.8505	\$ 3.9360	\$ (0.0855)
	1/2 GALLON	\$ 0.8185	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.6641	\$ 0.0604	\$ 1.7245	\$ (0.1678)	\$ 0.4682	\$ 2.0249	\$ 2.0635	\$ (0.0386)
	QUART	\$ 0.4092	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 0.9929	\$ 0.0360	\$ 1.0289	\$ (0.0839)	\$ 0.2341	\$ 1.1791	\$ 1.1946	\$ (0.0155)
	PINT	\$ 0.2046	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5424	\$ 0.0197	\$ 0.5621	\$ (0.0420)	\$ 0.1171	\$ 0.6372	\$ 0.6796	\$ (0.0424)
	12 OUNCE	\$ 0.1535	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3438	\$ 0.0125	\$ 0.3563	\$ (0.0315)	\$ 0.0878	\$ 0.4126	\$ 0.4205	\$ (0.0079)
	10 OUNCE	\$ 0.1279	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3194	\$ 0.0116	\$ 0.3310	\$ (0.0262)	\$ 0.0732	\$ 0.3780	\$ 0.3847	\$ (0.0067)
	1/2 PINT	\$ 0.1023	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2430	\$ 0.0088	\$ 0.2518	\$ (0.0210)	\$ 0.0585	\$ 0.2893	\$ 0.2943	\$ (0.0050)
	4 OUNCE	\$ 0.0512	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1709	\$ 0.0062	\$ 0.1771	\$ (0.0105)	\$ 0.0293	\$ 0.1959	\$ 0.2013	\$ (0.0054)
	Bulk per Quart	\$ 0.4092	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.0095	\$ 0.0366	\$ 1.0461	\$ (0.0839)	\$ 0.2341	\$ 1.1963	\$ 1.2027	\$ (0.0064)
NON FAT (SKIM) MILK	GALLON	\$ 1.3799	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 2.8790	\$ 0.1044	\$ 2.9834	\$ (0.3356)	\$ 0.9364	\$ 3.5842	\$ 3.6759	\$ (0.0917)
	1/2 GALLON	\$ 0.6900	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.5356	\$ 0.0557	\$ 1.5913	\$ (0.1678)	\$ 0.4682	\$ 1.8917	\$ 1.9335	\$ (0.0418)
	QUART	\$ 0.3450	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 0.9287	\$ 0.0337	\$ 0.9624	\$ (0.0839)	\$ 0.2341	\$ 1.1126	\$ 1.1295	\$ (0.0169)
	PINT	\$ 0.1725	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5103	\$ 0.0185	\$ 0.5288	\$ (0.0420)	\$ 0.1171	\$ 0.6039	\$ 0.6471	\$ (0.0432)
	12 OUNCE	\$ 0.1294	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3197	\$ 0.0116	\$ 0.3313	\$ (0.0315)	\$ 0.0878	\$ 0.3876	\$ 0.3962	\$ (0.0086)
	10 OUNCE	\$ 0.1078	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.2993	\$ 0.0109	\$ 0.3102	\$ (0.0262)	\$ 0.0732	\$ 0.3572	\$ 0.3644	\$ (0.0072)
	1/2 PINT	\$ 0.0862	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2269	\$ 0.0082	\$ 0.2351	\$ (0.0210)	\$ 0.0585	\$ 0.2726	\$ 0.2780	\$ (0.0054)
	4 OUNCE	\$ 0.0431	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1628	\$ 0.0059	\$ 0.1687	\$ (0.0105)	\$ 0.0293	\$ 0.1875	\$ 0.1932	\$ (0.0057)
	Bulk per Quart	\$ 0.3450	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 0.9453	\$ 0.0343	\$ 0.9796	\$ (0.0839)	\$ 0.2341	\$ 1.1298	\$ 1.1377	\$ (0.0079)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A	B	C	D	E	F	G	H	I	J	K	L	M	
	EX. 6	EX. 3	EXS. 7, 8 & 9 ⁽¹⁾	EX. 10	EX. 2	(A+B+C+D+E)		(F + G)			(H + I + J)		(K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.5824	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 4.0815	\$ 0.1480	\$ 4.2295	\$ (0.3356)	\$ 0.9364	\$ 4.8303	\$ 4.9504	\$ (0.1201)
	1/2 GALLON	\$ 1.2912	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 2.1368	\$ 0.0775	\$ 2.2143	\$ (0.1678)	\$ 0.4682	\$ 2.5147	\$ 2.5708	\$ (0.0561)
	QUART	\$ 0.6456	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.2293	\$ 0.0446	\$ 1.2739	\$ (0.0839)	\$ 0.2341	\$ 1.4241	\$ 1.4481	\$ (0.0240)
	PINT	\$ 0.3228	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.6606	\$ 0.0240	\$ 0.6846	\$ (0.0420)	\$ 0.1171	\$ 0.7597	\$ 0.8064	\$ (0.0467)
	12 OUNCE	\$ 0.2421	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.4324	\$ 0.0157	\$ 0.4481	\$ (0.0315)	\$ 0.0878	\$ 0.5044	\$ 0.5157	\$ (0.0113)
	10 OUNCE	\$ 0.2018	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3933	\$ 0.0143	\$ 0.4076	\$ (0.0262)	\$ 0.0732	\$ 0.4546	\$ 0.4640	\$ (0.0094)
	1/2 PINT	\$ 0.1614	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.3021	\$ 0.0110	\$ 0.3131	\$ (0.0210)	\$ 0.0585	\$ 0.3506	\$ 0.3577	\$ (0.0071)
	4 OUNCE	\$ 0.0807	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.2004	\$ 0.0073	\$ 0.2077	\$ (0.0105)	\$ 0.0293	\$ 0.2265	\$ 0.2330	\$ (0.0065)
	Bulk per Quart	\$ 0.6456	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.2459	\$ 0.0452	\$ 1.2911	\$ (0.0839)	\$ 0.2341	\$ 1.4413	\$ 1.4563	\$ (0.0150)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9072	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.4063	\$ 0.1235	\$ 3.5298	\$ (0.3356)	\$ 0.9364	\$ 4.1306	\$ 4.2242	\$ (0.0936)
	1/2 GALLON	\$ 0.9536	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.7992	\$ 0.0653	\$ 1.8645	\$ (0.1678)	\$ 0.4682	\$ 2.1649	\$ 2.2077	\$ (0.0428)
	QUART	\$ 0.4768	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.0605	\$ 0.0385	\$ 1.0990	\$ (0.0839)	\$ 0.2341	\$ 1.2492	\$ 1.2666	\$ (0.0174)
	PINT	\$ 0.2384	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5762	\$ 0.0209	\$ 0.5971	\$ (0.0420)	\$ 0.1171	\$ 0.6722	\$ 0.7156	\$ (0.0434)
	12 OUNCE	\$ 0.1788	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3691	\$ 0.0134	\$ 0.3825	\$ (0.0315)	\$ 0.0878	\$ 0.4388	\$ 0.4476	\$ (0.0088)
	10 OUNCE	\$ 0.1490	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3405	\$ 0.0123	\$ 0.3528	\$ (0.0262)	\$ 0.0732	\$ 0.3998	\$ 0.4072	\$ (0.0074)
	1/2 PINT	\$ 0.1192	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2599	\$ 0.0094	\$ 0.2693	\$ (0.0210)	\$ 0.0585	\$ 0.3068	\$ 0.3123	\$ (0.0055)
	4 OUNCE	\$ 0.0596	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1793	\$ 0.0065	\$ 0.1858	\$ (0.0105)	\$ 0.0293	\$ 0.2046	\$ 0.2103	\$ (0.0057)
	Bulk per Quart	\$ 0.4768	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.0771	\$ 0.0391	\$ 1.1162	\$ (0.0839)	\$ 0.2341	\$ 1.2664	\$ 1.2748	\$ (0.0084)
FLAVORED NONFAT MILK	GALLON	\$ 1.5896	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.0887	\$ 0.1120	\$ 3.2007	\$ (0.3356)	\$ 0.9364	\$ 3.8015	\$ 3.8089	\$ (0.0074)
	1/2 GALLON	\$ 0.7948	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.6404	\$ 0.0595	\$ 1.6999	\$ (0.1678)	\$ 0.4682	\$ 2.0003	\$ 2.0000	\$ 0.0003
	QUART	\$ 0.3974	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 0.9811	\$ 0.0356	\$ 1.0167	\$ (0.0839)	\$ 0.2341	\$ 1.1669	\$ 1.1627	\$ 0.0042
	PINT	\$ 0.1987	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.5365	\$ 0.0195	\$ 0.5560	\$ (0.0420)	\$ 0.1171	\$ 0.6311	\$ 0.6637	\$ (0.0326)
	12 OUNCE	\$ 0.1490	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3393	\$ 0.0123	\$ 0.3516	\$ (0.0315)	\$ 0.0878	\$ 0.4079	\$ 0.4086	\$ (0.0007)
	10 OUNCE	\$ 0.1242	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3157	\$ 0.0115	\$ 0.3272	\$ (0.0262)	\$ 0.0732	\$ 0.3742	\$ 0.3748	\$ (0.0006)
	1/2 PINT	\$ 0.0994	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2401	\$ 0.0087	\$ 0.2488	\$ (0.0210)	\$ 0.0585	\$ 0.2863	\$ 0.2864	\$ (0.0001)
	4 OUNCE	\$ 0.0497	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1694	\$ 0.0061	\$ 0.1755	\$ (0.0105)	\$ 0.0293	\$ 0.1943	\$ 0.1973	\$ (0.0030)
	Bulk per Quart	\$ 0.3974	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 0.9977	\$ 0.0362	\$ 1.0339	\$ (0.0839)	\$ 0.2341	\$ 1.1841	\$ 1.1709	\$ 0.0132
BUTTERMILK	GALLON	\$ 2.1136	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 3.6127	\$ 0.1310	\$ 3.7437	\$ (0.3356)	\$ 0.9364	\$ 4.3445	\$ 4.4309	\$ (0.0864)
	1/2 GALLON	\$ 1.0568	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 1.9024	\$ 0.0690	\$ 1.9714	\$ (0.1678)	\$ 0.4682	\$ 2.2718	\$ 2.3110	\$ (0.0392)
	QUART	\$ 0.5284	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.1121	\$ 0.0403	\$ 1.1524	\$ (0.0839)	\$ 0.2341	\$ 1.3026	\$ 1.3182	\$ (0.0156)
	PINT	\$ 0.2642	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.6020	\$ 0.0218	\$ 0.6238	\$ (0.0420)	\$ 0.1171	\$ 0.6989	\$ 0.7414	\$ (0.0425)
	12 OUNCE	\$ 0.1982	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.3885	\$ 0.0141	\$ 0.4026	\$ (0.0315)	\$ 0.0878	\$ 0.4589	\$ 0.4670	\$ (0.0081)
	10 OUNCE	\$ 0.1651	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.3566	\$ 0.0129	\$ 0.3695	\$ (0.0262)	\$ 0.0732	\$ 0.4165	\$ 0.4234	\$ (0.0069)
	1/2 PINT	\$ 0.1321	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.2728	\$ 0.0099	\$ 0.2827	\$ (0.0210)	\$ 0.0585	\$ 0.3202	\$ 0.3253	\$ (0.0051)
	4 OUNCE	\$ 0.0661	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.1858	\$ 0.0067	\$ 0.1925	\$ (0.0105)	\$ 0.0293	\$ 0.2113	\$ 0.2167	\$ (0.0054)
	Bulk per Quart	\$ 0.5284	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.1287	\$ 0.0409	\$ 1.1696	\$ (0.0839)	\$ 0.2341	\$ 1.3198	\$ 1.3264	\$ (0.0066)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Wholesale Increase (Decrease)

EGG NOG	GALLON	\$ 5.1896	\$ 0.2473	\$ 0.0452	\$ (0.1054)	\$ 1.3120	\$ 6.6887	\$ 0.2426	\$ 6.9313	\$ (0.3356)	\$ 0.9364	\$ 7.5321	\$ 7.6132	\$ (0.0811)
	1/2 GALLON	\$ 2.5948	\$ 0.1939	\$ 0.0226	\$ (0.0269)	\$ 0.6560	\$ 3.4404	\$ 0.1248	\$ 3.5652	\$ (0.1678)	\$ 0.4682	\$ 3.8656	\$ 3.9022	\$ (0.0366)
	QUART	\$ 1.2974	\$ 0.1939	\$ 0.0113	\$ 0.0505	\$ 0.3280	\$ 1.8811	\$ 0.0682	\$ 1.9493	\$ (0.0839)	\$ 0.2341	\$ 2.0995	\$ 2.1138	\$ (0.0143)
	PINT	\$ 0.6487	\$ 0.1356	\$ 0.0056	\$ 0.0326	\$ 0.1640	\$ 0.9865	\$ 0.0358	\$ 1.0223	\$ (0.0420)	\$ 0.1171	\$ 1.0974	\$ 1.1392	\$ (0.0418)
	12 OUNCE	\$ 0.4865	\$ 0.0630	\$ 0.0043	\$ -	\$ 0.1230	\$ 0.6768	\$ 0.0245	\$ 0.7013	\$ (0.0315)	\$ 0.0878	\$ 0.7576	\$ 0.7653	\$ (0.0077)
	10 OUNCE	\$ 0.4054	\$ 0.0855	\$ 0.0035	\$ -	\$ 0.1025	\$ 0.5969	\$ 0.0216	\$ 0.6185	\$ (0.0262)	\$ 0.0732	\$ 0.6655	\$ 0.6720	\$ (0.0065)
	1/2 PINT	\$ 0.3244	\$ 0.0308	\$ 0.0028	\$ 0.0251	\$ 0.0820	\$ 0.4651	\$ 0.0169	\$ 0.4820	\$ (0.0210)	\$ 0.0585	\$ 0.5195	\$ 0.5241	\$ (0.0046)
	4 OUNCE	\$ 0.1622	\$ 0.0356	\$ 0.0015	\$ 0.0416	\$ 0.0410	\$ 0.2819	\$ 0.0102	\$ 0.2921	\$ (0.0105)	\$ 0.0293	\$ 0.3109	\$ 0.3162	\$ (0.0053)
	Bulk per Quart	\$ 1.2974	\$ 0.0931	\$ 0.0113	\$ 0.1679	\$ 0.3280	\$ 1.8977	\$ 0.0688	\$ 1.9665	\$ (0.0839)	\$ 0.2341	\$ 2.1167	\$ 2.1220	\$ (0.0053)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0052 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES

		A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.5818	\$ (0.6185)	\$ 0.5310	\$ 0.1247	\$ 4.62	\$ 4.70	\$ (0.08)
	1/2 GALLON	\$ 2.3905	\$ (0.3227)	\$ 0.3184	\$ 0.0662	\$ 2.45	\$ 2.49	\$ (0.04)
	QUART	\$ 1.3620	\$ (0.1839)	\$ 0.2126	\$ 0.0386	\$ 1.43	\$ 1.44	\$ (0.01)
	PINT	\$ 0.7286	\$ (0.0984)	\$ 0.1960	\$ 0.0229	\$ 0.85	\$ 0.89	\$ (0.04)
	12 OUNCE	\$ 0.4811	\$ (0.0649)	\$ 0.1470	\$ 0.0156	\$ 0.58	\$ 0.59	\$ (0.01)
	10 OUNCE	\$ 0.4351	\$ (0.0587)	\$ 0.1225	\$ 0.0138	\$ 0.51	\$ 0.52	\$ (0.01)
	1/2 PINT	\$ 0.3350	\$ (0.0452)	\$ 0.1114	\$ 0.0111	\$ 0.41	\$ 0.42	\$ (0.01)
	4 OUNCE	\$ 0.2187	\$ (0.0295)	\$ 0.0557	\$ 0.0068	\$ 0.25	\$ 0.26	\$ (0.01)
	Bulk per Quart	\$ 1.3792	\$ (0.1862)	\$ 0.2126	\$ 0.0390	\$ 1.44	\$ 1.45	\$ (0.01)
REDUCED FAT (2%) MILK	GALLON	\$ 4.1686	\$ (0.5628)	\$ 0.5310	\$ 0.1148	\$ 4.25	\$ 4.33	\$ (0.08)
	1/2 GALLON	\$ 2.1838	\$ (0.2948)	\$ 0.3184	\$ 0.0613	\$ 2.27	\$ 2.30	\$ (0.03)
	QUART	\$ 1.2587	\$ (0.1699)	\$ 0.2126	\$ 0.0361	\$ 1.34	\$ 1.35	\$ (0.01)
	PINT	\$ 0.6770	\$ (0.0914)	\$ 0.1960	\$ 0.0217	\$ 0.80	\$ 0.84	\$ (0.04)
	12 OUNCE	\$ 0.4423	\$ (0.0597)	\$ 0.1470	\$ 0.0147	\$ 0.54	\$ 0.55	\$ (0.01)
	10 OUNCE	\$ 0.4029	\$ (0.0544)	\$ 0.1225	\$ 0.0131	\$ 0.48	\$ 0.49	\$ (0.01)
	1/2 PINT	\$ 0.3092	\$ (0.0417)	\$ 0.1114	\$ 0.0105	\$ 0.39	\$ 0.39	-
	4 OUNCE	\$ 0.2057	\$ (0.0278)	\$ 0.0557	\$ 0.0065	\$ 0.24	\$ 0.25	\$ (0.01)
	Bulk per Quart	\$ 1.2759	\$ (0.1722)	\$ 0.2126	\$ 0.0365	\$ 1.35	\$ 1.36	\$ (0.01)
LOW FAT (1%) MILK	GALLON	\$ 3.8505	\$ (0.5198)	\$ 0.5310	\$ 0.1072	\$ 3.97	\$ 4.04	\$ (0.07)
	1/2 GALLON	\$ 2.0249	\$ (0.2734)	\$ 0.3184	\$ 0.0574	\$ 2.13	\$ 2.16	\$ (0.03)
	QUART	\$ 1.1791	\$ (0.1592)	\$ 0.2126	\$ 0.0342	\$ 1.27	\$ 1.28	\$ (0.01)
	PINT	\$ 0.6372	\$ (0.0860)	\$ 0.1960	\$ 0.0207	\$ 0.77	\$ 0.81	\$ (0.04)
	12 OUNCE	\$ 0.4126	\$ (0.0557)	\$ 0.1470	\$ 0.0140	\$ 0.52	\$ 0.52	-
	10 OUNCE	\$ 0.3780	\$ (0.0510)	\$ 0.1225	\$ 0.0125	\$ 0.46	\$ 0.47	\$ (0.01)
	1/2 PINT	\$ 0.2893	\$ (0.0391)	\$ 0.1114	\$ 0.0100	\$ 0.37	\$ 0.38	\$ (0.01)
	4 OUNCE	\$ 0.1959	\$ (0.0264)	\$ 0.0557	\$ 0.0062	\$ 0.23	\$ 0.24	\$ (0.01)
	Bulk per Quart	\$ 1.1963	\$ (0.1615)	\$ 0.2126	\$ 0.0346	\$ 1.28	\$ 1.29	\$ (0.01)
NON FAT (SKIM) MILK	GALLON	\$ 3.5842	\$ (0.4839)	\$ 0.5310	\$ 0.1008	\$ 3.73	\$ 3.81	\$ (0.08)
	1/2 GALLON	\$ 1.8917	\$ (0.2554)	\$ 0.3184	\$ 0.0542	\$ 2.01	\$ 2.05	\$ (0.04)
	QUART	\$ 1.1126	\$ (0.1502)	\$ 0.2126	\$ 0.0326	\$ 1.21	\$ 1.22	\$ (0.01)
	PINT	\$ 0.6039	\$ (0.0815)	\$ 0.1960	\$ 0.0199	\$ 0.74	\$ 0.78	\$ (0.04)
	12 OUNCE	\$ 0.3876	\$ (0.0523)	\$ 0.1470	\$ 0.0134	\$ 0.50	\$ 0.50	-
	10 OUNCE	\$ 0.3572	\$ (0.0482)	\$ 0.1225	\$ 0.0120	\$ 0.44	\$ 0.45	\$ (0.01)
	1/2 PINT	\$ 0.2726	\$ (0.0368)	\$ 0.1114	\$ 0.0096	\$ 0.36	\$ 0.36	-
	4 OUNCE	\$ 0.1875	\$ (0.0253)	\$ 0.0557	\$ 0.0060	\$ 0.22	\$ 0.23	\$ (0.01)
	Bulk per Quart	\$ 1.1298	\$ (0.1525)	\$ 0.2126	\$ 0.0330	\$ 1.22	\$ 1.23	\$ (0.01)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2

RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES

	A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.8303	\$ (0.6521)	\$ 0.5310	\$ 0.1307	\$ 4.84	\$ 4.96 \$ (0.12)
	1/2 GALLON	\$ 2.5147	\$ (0.3395)	\$ 0.3184	\$ 0.0692	\$ 2.56	\$ 2.61 \$ (0.05)
	QUART	\$ 1.4241	\$ (0.1923)	\$ 0.2126	\$ 0.0401	\$ 1.48	\$ 1.51 \$ (0.03)
	PINT	\$ 0.7597	\$ (0.1026)	\$ 0.1960	\$ 0.0237	\$ 0.88	\$ 0.92 \$ (0.04)
	12 OUNCE	\$ 0.5044	\$ (0.0681)	\$ 0.1470	\$ 0.0162	\$ 0.60	\$ 0.61 \$ (0.01)
	10 OUNCE	\$ 0.4546	\$ (0.0614)	\$ 0.1225	\$ 0.0143	\$ 0.53	\$ 0.54 \$ (0.01)
	1/2 PINT	\$ 0.3506	\$ (0.0473)	\$ 0.1114	\$ 0.0115	\$ 0.43	\$ 0.43 \$ -
	4 OUNCE	\$ 0.2265	\$ (0.0306)	\$ 0.0557	\$ 0.0070	\$ 0.26	\$ 0.26 \$ -
	Bulk per Quart	\$ 1.4413	\$ (0.1946)	\$ 0.2126	\$ 0.0405	\$ 1.50	\$ 1.51 \$ (0.01)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.1306	\$ (0.5576)	\$ 0.5310	\$ 0.1139	\$ 4.22	\$ 4.30 \$ (0.08)
	1/2 GALLON	\$ 2.1649	\$ (0.2923)	\$ 0.3184	\$ 0.0608	\$ 2.25	\$ 2.29 \$ (0.04)
	QUART	\$ 1.2492	\$ (0.1686)	\$ 0.2126	\$ 0.0359	\$ 1.33	\$ 1.34 \$ (0.01)
	PINT	\$ 0.6722	\$ (0.0907)	\$ 0.1960	\$ 0.0216	\$ 0.80	\$ 0.84 \$ (0.04)
	12 OUNCE	\$ 0.4388	\$ (0.0592)	\$ 0.1470	\$ 0.0146	\$ 0.54	\$ 0.55 \$ (0.01)
	10 OUNCE	\$ 0.3998	\$ (0.0540)	\$ 0.1225	\$ 0.0130	\$ 0.48	\$ 0.49 \$ (0.01)
	1/2 PINT	\$ 0.3068	\$ (0.0414)	\$ 0.1114	\$ 0.0105	\$ 0.39	\$ 0.39 \$ -
	4 OUNCE	\$ 0.2046	\$ (0.0276)	\$ 0.0557	\$ 0.0065	\$ 0.24	\$ 0.24 \$ -
	Bulk per Quart	\$ 1.2664	\$ (0.1710)	\$ 0.2126	\$ 0.0363	\$ 1.34	\$ 1.35 \$ (0.01)
FLAVORED NONFAT MILK	GALLON	\$ 3.8015	\$ (0.5132)	\$ 0.5310	\$ 0.1060	\$ 3.93	\$ 3.93 \$ -
	1/2 GALLON	\$ 2.0003	\$ (0.2700)	\$ 0.3184	\$ 0.0568	\$ 2.11	\$ 2.11 \$ -
	QUART	\$ 1.1669	\$ (0.1575)	\$ 0.2126	\$ 0.0339	\$ 1.26	\$ 1.25 \$ 0.01
	PINT	\$ 0.6311	\$ (0.0852)	\$ 0.1960	\$ 0.0206	\$ 0.76	\$ 0.79 \$ (0.03)
	12 OUNCE	\$ 0.4079	\$ (0.0551)	\$ 0.1470	\$ 0.0139	\$ 0.51	\$ 0.51 \$ -
	10 OUNCE	\$ 0.3742	\$ (0.0505)	\$ 0.1225	\$ 0.0124	\$ 0.46	\$ 0.46 \$ -
	1/2 PINT	\$ 0.2863	\$ (0.0387)	\$ 0.1114	\$ 0.0100	\$ 0.37	\$ 0.37 \$ -
	4 OUNCE	\$ 0.1943	\$ (0.0262)	\$ 0.0557	\$ 0.0062	\$ 0.23	\$ 0.23 \$ -
	Bulk per Quart	\$ 1.1841	\$ (0.1599)	\$ 0.2126	\$ 0.0343	\$ 1.27	\$ 1.26 \$ 0.01
BUTTERMILK	GALLON	\$ 4.3445	\$ (0.5865)	\$ 0.5310	\$ 0.1190	\$ 4.41	\$ 4.48 \$ (0.07)
	1/2 GALLON	\$ 2.2718	\$ (0.3067)	\$ 0.3184	\$ 0.0634	\$ 2.35	\$ 2.38 \$ (0.03)
	QUART	\$ 1.3026	\$ (0.1759)	\$ 0.2126	\$ 0.0372	\$ 1.38	\$ 1.39 \$ (0.01)
	PINT	\$ 0.6989	\$ (0.0944)	\$ 0.1960	\$ 0.0222	\$ 0.82	\$ 0.86 \$ (0.04)
	12 OUNCE	\$ 0.4589	\$ (0.0620)	\$ 0.1470	\$ 0.0151	\$ 0.56	\$ 0.57 \$ (0.01)
	10 OUNCE	\$ 0.4165	\$ (0.0562)	\$ 0.1225	\$ 0.0134	\$ 0.50	\$ 0.50 \$ -
	1/2 PINT	\$ 0.3202	\$ (0.0432)	\$ 0.1114	\$ 0.0108	\$ 0.40	\$ 0.40 \$ -
	4 OUNCE	\$ 0.2113	\$ (0.0285)	\$ 0.0557	\$ 0.0066	\$ 0.25	\$ 0.25 \$ -
	Bulk per Quart	\$ 1.3198	\$ (0.1782)	\$ 0.2126	\$ 0.0376	\$ 1.39	\$ 1.40 \$ (0.01)

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 2**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

		A EX. 10	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size		Proposed Wholesale Price	Deepest Discount 13.50%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 7.5321	\$ (1.0168)	\$ 0.5310	\$ 0.1955	\$ 7.54	\$ 7.62	\$ (0.08)
	1/2 GALLON	\$ 3.8656	\$ (0.5219)	\$ 0.3184	\$ 0.1016	\$ 3.88	\$ 3.91	\$ (0.03)
	QUART	\$ 2.0995	\$ (0.2834)	\$ 0.2126	\$ 0.0563	\$ 2.11	\$ 2.12	\$ (0.01)
	PINT	\$ 1.0974	\$ (0.1481)	\$ 0.1960	\$ 0.0318	\$ 1.18	\$ 1.21	\$ (0.03)
	12 OUNCE	\$ 0.7576	\$ (0.1023)	\$ 0.1470	\$ 0.0223	\$ 0.82	\$ 0.83	\$ (0.01)
	10 OUNCE	\$ 0.6655	\$ (0.0898)	\$ 0.1225	\$ 0.0194	\$ 0.72	\$ 0.72	-
	1/2 PINT	\$ 0.5195	\$ (0.0701)	\$ 0.1114	\$ 0.0156	\$ 0.58	\$ 0.58	-
	4 OUNCE	\$ 0.3109	\$ (0.0420)	\$ 0.0557	\$ 0.0090	\$ 0.33	\$ 0.34	\$ (0.01)
	Bulk per Quart	\$ 2.1167	\$ (0.2858)	\$ 0.2126	\$ 0.0567	\$ 2.13	\$ 2.13	-