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Official General
Order No. A-954 (CRO 15)

Posted: December 4, 2024
Effective: January 1, 2025

COST REPLACEMENT ORDER FOR THE WESTERN MILK MARKETING AREA, AREA 5

NOW, this 4th day of December 2024, the Commonwealth of Pennsylvania, Milk Board, issues this official general order pursuant to the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101 – 700j-1204. This order will become effective at 12:01 a.m. on January 1, 2025.

SECTION A INCORPORATION

The attached Findings of Fact, Conclusions of Law, and Attachments are incorporated herein by reference as though fully set forth in this order.

SECTION B SCOPE

- (a) The costs adopted by the Board in this order shall replace the costs in the appropriate cost centers embodied in Official General Order A-954 (CRO 14) and will be incorporated into the wholesale and retail prices of Class I and II price-controlled packaged products sold in Milk Marketing Area No. 5, as defined in Section B of Official General Order A-954.
- (b) The rate of return to dealers is 3.5%.
- (c) The rate of return to retailers is 2.7%.

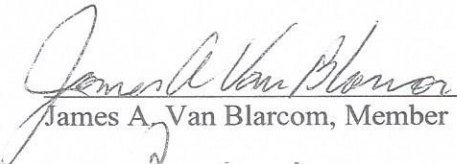
SECTION C
EFFECTIVENESS OF OFFICIAL GENERAL ORDER A-954

All parts of Official General Order A-954 not inconsistent with Section B (relating to scope) continue in effect.

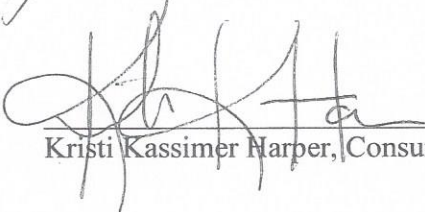
PENNSYLVANIA MILK MARKETING BOARD



Robert N. Barley, Chairman



James A. Van Blarcom, Member



Kristi Kassimer Harper, Consumer Member

Date: December 4, 2024

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FINDINGS OF FACT AND CONCLUSIONS OF LAW
COST REPLACEMENT HEARING FOR MILK MARKETING AREA NO. 5

I. FINDINGS OF FACT

1. On November 6, 2024, the Pennsylvania Milk Board (“Board”) convened a cost replacement hearing for Milk Marketing Area No. 5.

2. Notice of the hearing was published at 54 Pennsylvania Bulletin 5964 dated September 14, 2024. It was also mailed to those who have requested mailed notice of Board hearings via Board Bulletin No. 1644, dated September 4, 2024. The hearing notice enumerated the scope of evidence that the Board would receive.

3. The dealer cross-section used by both Board Staff and the Area 5 Milk Dealers (Dealers), the only parties to present dealer cost information, consisted of DFA Dairy Brands Fluid, LLC – Sharpsville; Schneider's Dairy, Inc.; Turner Dairy Farms, Inc.; United Dairy, Inc.; and United Dairy – Fikes.

4. Gary Gojsovich, testifying on behalf of Board Staff as an expert in milk industry accounting and regulation, testified that the cross section was representative of the dealers doing business in Area 5. Alexandra Deimler, testifying on behalf of the Dealers as an expert in cost accounting and milk cost accounting, agreed that the cross section was representative of dealers doing business in Area 5. Based on the testimony of Mr. Gojsovich and Ms. Deimler, the Board finds that the dealer cross section used by both Board Staff and Dealers is representative of dealers doing business in Area 5.

5. Mr. Gojsovich testified that the cross-section dealers incurred a cost of \$0.4027 per point for processing, packaging, and delivering milk in 2023. Ms. Deimler agreed. The Board finds that the cross section dealers incurred a cost of \$0.4027 per point for processing, packaging, and delivery, and further finds that \$0.4027 is the processing, packaging, and delivery cost that should be used in this order.

6. Mr. Gojsovich testified to the following 2024 ingredient costs, based on year 2023 pounds: Standard Milk - \$0.0000/lb; Reduced Fat Milk - \$0.0002/lb; Low Fat Milk - \$0.0002/lb; Non-Fat Milk - \$0.0006/lb; Flavored Milk - \$0.0574/lb; Flavored Reduced Fat Milk - \$0.0554/lb; Flavored Non-Fat Milk - \$0.0448/lb; Buttermilk - \$0.0398/lb; Egg Nog - \$0.2729/lb. Ms. Deimler agreed. The Board finds that these ingredient costs should be used in this order.

7. Mr. Gojsovich presented evidence regarding the cost update for labor, insurance, and utility costs of \$0.0181 per point between the first halves of 2023 and 2024. Ms. Deimler agreed. We find that \$0.0181 should be used in this order.

8. Mr. Gojsovich and Ms. Deimler recommended that the diesel fuel cost adjustment continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Exhibit 8 and attached to this order as Attachment 1.

9. Mr. Gojsovich and Ms. Deimler recommended that the heating fuel cost adjustment continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Exhibit 9 and attached to this order as Attachment 2.

10. Mr. Gojsovich testified that the cross section dealers incurred a cost of \$(0.0004) per pound attributable to shrinkage and sales of bulk products during 2023. Ms. Deimler agreed. The Board finds that the cost of shrinkage and sales of bulk products to be used in this order should be \$(0.0004) per pound.

11. Based on the testimony of Mr. Gojsovich the Board finds that the base container costs and base weighted units presented by Mr. Gojsovich in Staff Surrebuttal Exhibit 3 should replace those used in the current order. The weighted costs are found in Column C and the weighted units are found in Column D of Staff Surrebuttal Exhibit 3. Staff Surrebuttal Exhibit 3 is attached to this order as Attachment 3. Ms. Deimler agreed with Mr. Gojsovich's analysis.

Both Mr. Gojsovich and Ms. Deimler testified that container costs should continue to be updated monthly. The Board agrees and finds that container costs should continue to be updated monthly using the audited surveys submitted by the cross section dealers and based on the base weighted costs and weighted units testified to by Mr. Gojsovich and found in attachment 3. The Board also finds that the weighted shrinkage factor should continue to be applied to container costs.

The Board further finds that minimum resale prices for products sold in half pint containers should be calculated using the paper container cost for products sold in paper containers and by applying a plastic add-on to the paper container cost for products sold in rigid plastic containers.

12. Mr. Gojsovich testified that the container efficiency adjustment should be updated. Ms. Deimler agreed.

Based on 2023 container sales and 2023 costs per point for the bottling, cold room, and delivery cost centers, Mr. Gojsovich calculated the following container efficiency adjustments:

Gallon	\$(0.1389)
Half Gallon	\$(0.0953)
Quart	\$0.1241
Pint	\$0.0938
12 ounce	\$0.0765
Half Pint (Plastic and Paper)	\$0.0235
4 ounce	\$0.0356
Bulk (per quart)	\$0.1542

The Board finds that the container efficiency adjustments should be updated as presented by Mr. Gojsovich.

13. No party presented evidence regarding Class II products. Since there was no proposal by any party to change Class II pricing, the Board finds that the current Class II pricing methodology shall continue.

14. Ms. Deimler recommended that the dealer rate of return remain at 3.5%. She testified that the rate of return serves as an important factor in the ability of Pennsylvania's fluid milk processors to maintain and invest in their operations. Ms. Deimler also testified that maintaining the current rate of return is important for consistency and stability when the fresh fluid milk industry continues to face a difficult business environment.

Based on Ms. Deimler's credible and uncontradicted testimony the Board finds that the dealer rate of return should remain at 3.5%.

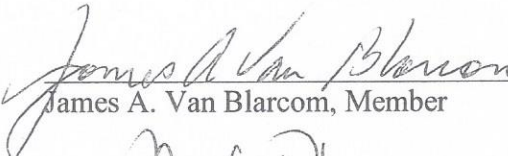
15. No evidence was presented at this hearing regarding retail prices. Since no evidence was presented, the Board finds that the current retail rate of return of 2.7% should remain in place and further finds that the monthly CPI adjustment to current in-store handling costs remain in effect.

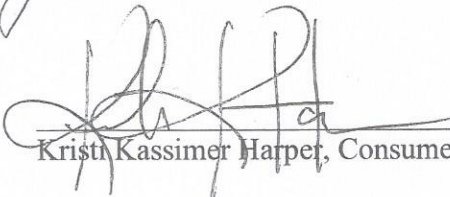
II. CONCLUSIONS OF LAW

1. The November 6, 2024, cost replacement hearing for Milk Marketing Area No. 5 was held pursuant to authority granted to the Board in section 801 of the Milk Marketing Law (Law), 31 P.S. § 700j-801.
2. The record of the Area 3 hearing held on November 6, 2024, was incorporated by reference into the record of this hearing.
3. The hearing was held following adequate notice, and all interested persons were given a reasonable opportunity to be heard.
4. The cross-section used to establish dealer costs met the requirement of representativeness of section 801 of the Law.
5. In establishing the attached order, the Board has considered the entire record and has concluded that the adoption of this order is supported by a preponderance of the evidence and is reasonable and appropriate under section 801 of the Law, subject to any revisions or amendments the Board may make in the manner set forth in the Law.

PENNSYLVANIA MILK MARKETING BOARD


Robert N. Barley, Chairman


James A. Van Blarcom, Member


Kristi Kassimer Harper, Consumer Member

Date: December 4, 2024

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**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$ 3,223,308
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$ 4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$ 3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	<u>\$ 2,805,245</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$ (418,063)
7. Weighted Delivery Points - YEAR 2023	<u>158,129,985</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u>\$ (0.0026)</u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	291,134
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>265,427</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(25,707)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>140,608,973</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>(0.0002)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

MILK MARKETING AREA 5

CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)

A	B	C	D	E	F	G	H
				(C+D)			(F x (1+G))
Container Size	Blow Molded OR Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON - Plastic	Blow Molded	\$ 2,359,456	10,666,943	\$ 0.2212			
GALLON - Plastic	Purchased	\$ 1,284,958	3,413,489	\$ 0.3764			
GALLON - Combined		\$ 3,644,414	14,080,432	\$ 0.2588	\$ 0.2670	1.89%	\$ 0.2720
1/2 GALLON - Plastic	Blow Molded	\$ 1,148,236	7,744,929	\$ 0.1483			
1/2 GALLON - Plastic	Purchased	\$ 1,661,453	6,886,986	\$ 0.2413			
1/2 GALLON - Paper	Purchased	\$ -	-	\$ -			
1/2 GALLON - Combined		\$ 2,809,689	14,631,915	\$ 0.1920	\$ 0.1991	1.70%	\$ 0.2025
QUART - Plastic	Purchased	\$ 859,406	4,530,735	\$ 0.1897			
QUART - Paper	Purchased	\$ 97,697	817,973	\$ 0.1194			
QUART - Combined		\$ 957,103	5,348,708	\$ 0.1789	\$ 0.1940	1.57%	\$ 0.1970
PINT - Plastic	Purchased	\$ 1,139,418	5,980,421	\$ 0.1905			
PINT - Paper	Purchased	\$ 4,208	55,393	\$ 0.0760			
PINT - Combined		\$ 1,143,626	6,035,814	\$ 0.1895	\$ 0.1932	1.62%	\$ 0.1963
12 Ounce	Purchased	\$ 6,923	38,097	\$ 0.1817	\$ 0.1817		\$ 0.1817
10 Ounce ⁽¹⁾	Purchased			\$ 0.0544	\$ 0.0544		\$ 0.0544
1/2 PINT - Plastic	Purchased	\$ 2,051,994	23,319,641	\$ 0.0880	\$ 0.0937	0.92%	\$ 0.0946
1/2 PINT - Paper	Purchased	\$ 1,814,183	54,681,546	\$ 0.0332	\$ 0.0396	0.85%	\$ 0.0399
4 Ounce	Purchased	\$ 121,712	3,893,913	\$ 0.0313	\$ 0.0313	1.53%	\$ 0.0317
Bulk Per Quart	Purchased	\$ 117,264	928,148	\$ 0.1263	\$ 0.1263	1.30%	\$ 0.1280

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK PRICES**

Class I	
Skim Rate	\$ 14.96
Butterfat Rate	\$ 3.6780

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat		(A - B)	(B X BF Rate)	(D X Skim Rate)	(E + F)	(G + A)	(EX. 4)	(EX. 5)	(H + I + J)
		Pounds	Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard Milk	61,700,292	2,006,304	3.2517%	59,693,988	\$ 7,379,186	\$ 8,930,221	\$ 16,309,407	\$ 0.2643	\$ -	\$ (0.0004)	\$ 0.2639
Reduced Fat (2%) Milk	86,755,858	1,650,138	1.9020%	85,105,720	\$ 6,069,208	\$ 12,731,816	\$ 18,801,024	\$ 0.2167	\$ 0.0002	\$ (0.0004)	\$ 0.2165
Low Fat (1%) Milk	29,510,243	263,368	0.8925%	29,246,875	\$ 968,668	\$ 4,375,333	\$ 5,344,001	\$ 0.1811	\$ 0.0002	\$ (0.0004)	\$ 0.1809
Non Fat (Skim) Milk	15,382,958	20,180	0.1312%	15,362,778	\$ 74,222	\$ 2,298,272	\$ 2,372,494	\$ 0.1542	\$ 0.0006	\$ (0.0004)	\$ 0.1544
Flavored Milk	14,608,539	503,688	3.4479%	14,104,851	\$ 1,852,564	\$ 2,110,086	\$ 3,962,650	\$ 0.2713	\$ 0.0574	\$ (0.0004)	\$ 0.3283
Flavored Reduced Fat Milk	18,408,168	193,283	1.0500%	18,214,885	\$ 710,895	\$ 2,724,947	\$ 3,435,842	\$ 0.1866	\$ 0.0554	\$ (0.0004)	\$ 0.2416
Flavored NONFAT Milk	10,891,980	26,463	0.2430%	10,865,517	\$ 97,331	\$ 1,625,481	\$ 1,722,812	\$ 0.1582	\$ 0.0448	\$ (0.0004)	\$ 0.2026
Buttermilk	1,586,909	28,741	1.8111%	1,558,168	\$ 105,709	\$ 233,102	\$ 338,811	\$ 0.2135	\$ 0.0398	\$ (0.0004)	\$ 0.2529
Egg Nog	735,535	48,955	6.6571%	686,570	\$ 180,093	\$ 102,711	\$ 282,804	\$ 0.3845	\$ 0.2729	\$ (0.0004)	\$ 0.6570

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2,2695	\$ 0,2720	\$ 0,0668	\$ (0,1389)	\$ 1,6108	\$ 4,0802	\$ 0,1480	\$ 4,2282	\$ (0,5220)	\$ 0,9748	\$ 4,6810	\$ 4,6550	\$ 0,0260
	1/2 GALLON	\$ 1,1348	\$ 0,2025	\$ 0,0334	\$ (0,0953)	\$ 0,8054	\$ 2,0808	\$ 0,0755	\$ 2,1563	\$ (0,2610)	\$ 0,4874	\$ 2,3827	\$ 2,3671	\$ 0,0156
	QUART	\$ 0,5674	\$ 0,1970	\$ 0,0167	\$ 0,1241	\$ 0,4027	\$ 1,3079	\$ 0,0474	\$ 1,3553	\$ (0,1305)	\$ 0,2437	\$ 1,4685	\$ 1,4497	\$ 0,0188
	PINT	\$ 0,2837	\$ 0,1963	\$ 0,0084	\$ 0,0938	\$ 0,2014	\$ 0,7836	\$ 0,0284	\$ 0,8120	\$ (0,0653)	\$ 0,1219	\$ 0,8686	\$ 0,8658	\$ 0,0028
	12 OUNCE	\$ 0,2128	\$ 0,1817	\$ 0,0063	\$ 0,0765	\$ 0,1510	\$ 0,6283	\$ 0,0228	\$ 0,6511	\$ (0,0489)	\$ 0,0914	\$ 0,6936	\$ 0,6826	\$ 0,0110
	10 OUNCE	\$ 0,1773	\$ 0,0544	\$ 0,0052	\$ -	\$ 0,1258	\$ 0,3627	\$ 0,0132	\$ 0,3759	\$ (0,0435)	\$ 0,0812	\$ 0,4136	\$ 0,4105	\$ 0,0031
	1/2 PINT	\$ 0,1418	\$ 0,0399	\$ 0,0042	\$ 0,0235	\$ 0,1007	\$ 0,3101	\$ 0,0112	\$ 0,3213	\$ (0,0326)	\$ 0,0609	\$ 0,3496	\$ 0,3467	\$ 0,0029
	4 OUNCE	\$ 0,0709	\$ 0,0317	\$ 0,0021	\$ 0,0356	\$ 0,0503	\$ 0,1906	\$ 0,0069	\$ 0,1975	\$ (0,0163)	\$ 0,0305	\$ 0,2117	\$ 0,2155	\$ (0,0038)
Bulk per Quart	\$ 0,5674	\$ 0,1280	\$ 0,0167	\$ 0,1542	\$ 0,4027	\$ 1,2690	\$ 0,0460	\$ 1,3150	\$ (0,1305)	\$ 0,2437	\$ 1,4282	\$ 1,3699	\$ 0,0583	
REDUCED FAT (2%) MILK	GALLON	\$ 1,8662	\$ 0,2720	\$ 0,0668	\$ (0,1389)	\$ 1,6108	\$ 3,6769	\$ 0,1334	\$ 3,8103	\$ (0,5220)	\$ 0,9748	\$ 4,2631	\$ 4,2318	\$ 0,0313
	1/2 GALLON	\$ 0,9331	\$ 0,2025	\$ 0,0334	\$ (0,0953)	\$ 0,8054	\$ 1,8791	\$ 0,0682	\$ 1,9473	\$ (0,2610)	\$ 0,4874	\$ 2,1737	\$ 2,1555	\$ 0,0182
	QUART	\$ 0,4666	\$ 0,1970	\$ 0,0167	\$ 0,1241	\$ 0,4027	\$ 1,2071	\$ 0,0438	\$ 1,2509	\$ (0,1305)	\$ 0,2437	\$ 1,3641	\$ 1,3439	\$ 0,0202
	PINT	\$ 0,2333	\$ 0,1963	\$ 0,0084	\$ 0,0938	\$ 0,2014	\$ 0,7332	\$ 0,0266	\$ 0,7598	\$ (0,0653)	\$ 0,1219	\$ 0,8164	\$ 0,8130	\$ 0,0034
	12 OUNCE	\$ 0,1750	\$ 0,1817	\$ 0,0063	\$ 0,0765	\$ 0,1510	\$ 0,5905	\$ 0,0214	\$ 0,6119	\$ (0,0489)	\$ 0,0914	\$ 0,6544	\$ 0,6429	\$ 0,0115
	10 OUNCE	\$ 0,1458	\$ 0,0544	\$ 0,0052	\$ -	\$ 0,1258	\$ 0,3312	\$ 0,0120	\$ 0,3432	\$ (0,0435)	\$ 0,0812	\$ 0,3809	\$ 0,3775	\$ 0,0034
	1/2 PINT	\$ 0,1166	\$ 0,0399	\$ 0,0042	\$ 0,0235	\$ 0,1007	\$ 0,2849	\$ 0,0103	\$ 0,2952	\$ (0,0326)	\$ 0,0609	\$ 0,3235	\$ 0,3202	\$ 0,0033
	4 OUNCE	\$ 0,0583	\$ 0,0317	\$ 0,0021	\$ 0,0356	\$ 0,0503	\$ 0,1780	\$ 0,0065	\$ 0,1845	\$ (0,0163)	\$ 0,0305	\$ 0,1987	\$ 0,2024	\$ (0,0037)
Bulk per Quart	\$ 0,4666	\$ 0,1280	\$ 0,0167	\$ 0,1542	\$ 0,4027	\$ 1,1682	\$ 0,0424	\$ 1,2106	\$ (0,1305)	\$ 0,2437	\$ 1,3238	\$ 1,2641	\$ 0,0597	
LOW FAT (1%) MILK	GALLON	\$ 1,5594	\$ 0,2720	\$ 0,0668	\$ (0,1389)	\$ 1,6108	\$ 3,3701	\$ 0,1222	\$ 3,4923	\$ (0,5220)	\$ 0,9748	\$ 3,9451	\$ 3,9156	\$ 0,0295
	1/2 GALLON	\$ 0,7797	\$ 0,2025	\$ 0,0334	\$ (0,0953)	\$ 0,8054	\$ 1,7257	\$ 0,0626	\$ 1,7883	\$ (0,2610)	\$ 0,4874	\$ 2,0147	\$ 1,9974	\$ 0,0173
	QUART	\$ 0,3898	\$ 0,1970	\$ 0,0167	\$ 0,1241	\$ 0,4027	\$ 1,1303	\$ 0,0410	\$ 1,1713	\$ (0,1305)	\$ 0,2437	\$ 1,2845	\$ 1,2648	\$ 0,0197
	PINT	\$ 0,1949	\$ 0,1963	\$ 0,0084	\$ 0,0938	\$ 0,2014	\$ 0,6948	\$ 0,0252	\$ 0,7200	\$ (0,0653)	\$ 0,1219	\$ 0,7766	\$ 0,7734	\$ 0,0032
	12 OUNCE	\$ 0,1462	\$ 0,1817	\$ 0,0063	\$ 0,0765	\$ 0,1510	\$ 0,5617	\$ 0,0204	\$ 0,5821	\$ (0,0489)	\$ 0,0914	\$ 0,6246	\$ 0,6133	\$ 0,0113
	10 OUNCE	\$ 0,1218	\$ 0,0544	\$ 0,0052	\$ -	\$ 0,1258	\$ 0,3072	\$ 0,0111	\$ 0,3183	\$ (0,0435)	\$ 0,0812	\$ 0,3560	\$ 0,3527	\$ 0,0033
	1/2 PINT	\$ 0,0975	\$ 0,0399	\$ 0,0042	\$ 0,0235	\$ 0,1007	\$ 0,2658	\$ 0,0096	\$ 0,2754	\$ (0,0326)	\$ 0,0609	\$ 0,3037	\$ 0,3005	\$ 0,0032
	4 OUNCE	\$ 0,0487	\$ 0,0317	\$ 0,0021	\$ 0,0356	\$ 0,0503	\$ 0,1684	\$ 0,0061	\$ 0,1745	\$ (0,0163)	\$ 0,0305	\$ 0,1887	\$ 0,1924	\$ (0,0037)
Bulk per Quart	\$ 0,3898	\$ 0,1280	\$ 0,0167	\$ 0,1542	\$ 0,4027	\$ 1,0914	\$ 0,0396	\$ 1,1310	\$ (0,1305)	\$ 0,2437	\$ 1,2442	\$ 1,1850	\$ 0,0592	
NON FAT (SKIM) MILK	GALLON	\$ 1,3325	\$ 0,2720	\$ 0,0668	\$ (0,1389)	\$ 1,6108	\$ 3,1432	\$ 0,1140	\$ 3,2572	\$ (0,5220)	\$ 0,9748	\$ 3,7100	\$ 3,6795	\$ 0,0305
	1/2 GALLON	\$ 0,6662	\$ 0,2025	\$ 0,0334	\$ (0,0953)	\$ 0,8054	\$ 1,6122	\$ 0,0585	\$ 1,6707	\$ (0,2610)	\$ 0,4874	\$ 1,8971	\$ 1,8795	\$ 0,0176
	QUART	\$ 0,3331	\$ 0,1970	\$ 0,0167	\$ 0,1241	\$ 0,4027	\$ 1,0736	\$ 0,0389	\$ 1,1125	\$ (0,1305)	\$ 0,2437	\$ 1,2257	\$ 1,2058	\$ 0,0199
	PINT	\$ 0,1666	\$ 0,1963	\$ 0,0084	\$ 0,0938	\$ 0,2014	\$ 0,6665	\$ 0,0242	\$ 0,6907	\$ (0,0653)	\$ 0,1219	\$ 0,7473	\$ 0,7439	\$ 0,0034
	12 OUNCE	\$ 0,1249	\$ 0,1817	\$ 0,0063	\$ 0,0765	\$ 0,1510	\$ 0,5404	\$ 0,0195	\$ 0,5600	\$ (0,0489)	\$ 0,0914	\$ 0,6025	\$ 0,5911	\$ 0,0114
	10 OUNCE	\$ 0,1041	\$ 0,0544	\$ 0,0052	\$ -	\$ 0,1258	\$ 0,2895	\$ 0,0105	\$ 0,3000	\$ (0,0435)	\$ 0,0812	\$ 0,3377	\$ 0,3343	\$ 0,0034
	1/2 PINT	\$ 0,0833	\$ 0,0399	\$ 0,0042	\$ 0,0235	\$ 0,1007	\$ 0,2516	\$ 0,0091	\$ 0,2607	\$ (0,0326)	\$ 0,0609	\$ 0,2890	\$ 0,2857	\$ 0,0033
	4 OUNCE	\$ 0,0416	\$ 0,0317	\$ 0,0021	\$ 0,0356	\$ 0,0503	\$ 0,1613	\$ 0,0059	\$ 0,1672	\$ (0,0163)	\$ 0,0305	\$ 0,1814	\$ 0,1851	\$ (0,0037)
Bulk per Quart	\$ 0,3331	\$ 0,1280	\$ 0,0167	\$ 0,1542	\$ 0,4027	\$ 1,0347	\$ 0,0375	\$ 1,0722	\$ (0,1305)	\$ 0,2437	\$ 1,1854	\$ 1,1260	\$ 0,0594	

Footnote
1, per O.G.C. A-972, also includes an adjustment for the "Discount Effect" in the amount of +\$0,0014 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
FLAVORED MILK													
GALLON	\$ 2.6264	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 4.4371	\$ 0.1609	\$ 4.5980	\$ (0.5220)	\$ 0.9748	\$ 5.0508	\$ 5.0529	\$ (0.0021)
1/2 GALLON	\$ 1.3132	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 2.2592	\$ 0.0819	\$ 2.3411	\$ (0.2610)	\$ 0.4874	\$ 2.5675	\$ 2.5661	\$ 0.0014
QUART	\$ 0.6566	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.3971	\$ 0.0507	\$ 1.4478	\$ (0.1305)	\$ 0.2437	\$ 1.5610	\$ 1.5492	\$ 0.0118
PINT	\$ 0.3283	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.8282	\$ 0.0300	\$ 0.8582	\$ (0.0653)	\$ 0.1219	\$ 0.9148	\$ 0.9156	\$ (0.0008)
12 OUNCE	\$ 0.2462	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6617	\$ 0.0240	\$ 0.6857	\$ (0.0489)	\$ 0.0914	\$ 0.7282	\$ 0.7199	\$ 0.0083
10 OUNCE	\$ 0.2052	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3906	\$ 0.0142	\$ 0.4048	\$ (0.0435)	\$ 0.0812	\$ 0.4425	\$ 0.4416	\$ 0.0009
1/2 PINT	\$ 0.1642	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.3325	\$ 0.0121	\$ 0.3446	\$ (0.0326)	\$ 0.0609	\$ 0.3729	\$ 0.3716	\$ 0.0013
4 OUNCE	\$ 0.0821	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.2018	\$ 0.0073	\$ 0.2091	\$ (0.0163)	\$ 0.0305	\$ 0.2233	\$ 0.2280	\$ (0.0047)
Bulk per Quart	\$ 0.6566	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.3582	\$ 0.0493	\$ 1.4075	\$ (0.1305)	\$ 0.2437	\$ 1.5207	\$ 1.4694	\$ 0.0513
FLAVORED REDUCED FAT MILK													
GALLON	\$ 1.9328	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.7435	\$ 0.1358	\$ 3.8793	\$ (0.5220)	\$ 0.9748	\$ 4.3321	\$ 4.2562	\$ 0.0759
1/2 GALLON	\$ 0.9664	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.9124	\$ 0.0694	\$ 1.9818	\$ (0.2610)	\$ 0.4874	\$ 2.2082	\$ 2.1677	\$ 0.0405
QUART	\$ 0.4832	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.2237	\$ 0.0444	\$ 1.2681	\$ (0.1305)	\$ 0.2437	\$ 1.3813	\$ 1.3500	\$ 0.0313
PINT	\$ 0.2416	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7415	\$ 0.0269	\$ 0.7684	\$ (0.0653)	\$ 0.1219	\$ 0.8250	\$ 0.8160	\$ 0.0090
12 OUNCE	\$ 0.1812	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5967	\$ 0.0216	\$ 0.6183	\$ (0.0489)	\$ 0.0914	\$ 0.6608	\$ 0.6452	\$ 0.0156
10 OUNCE	\$ 0.1510	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3364	\$ 0.0122	\$ 0.3486	\$ (0.0435)	\$ 0.0812	\$ 0.3863	\$ 0.3794	\$ 0.0069
1/2 PINT	\$ 0.1208	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2891	\$ 0.0105	\$ 0.2996	\$ (0.0326)	\$ 0.0609	\$ 0.3279	\$ 0.3218	\$ 0.0061
4 OUNCE	\$ 0.0604	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1801	\$ 0.0065	\$ 0.1866	\$ (0.0163)	\$ 0.0305	\$ 0.2008	\$ 0.2031	\$ (0.0023)
Bulk per Quart	\$ 0.4832	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.1848	\$ 0.0430	\$ 1.2278	\$ (0.1305)	\$ 0.2437	\$ 1.3410	\$ 1.2702	\$ 0.0708
FLAVORED NONFAT MILK													
GALLON	\$ 1.6208	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.4315	\$ 0.1245	\$ 3.5560	\$ (0.5220)	\$ 0.9748	\$ 4.0088	\$ 3.9735	\$ 0.0353
1/2 GALLON	\$ 0.8104	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 1.7564	\$ 0.0637	\$ 1.8201	\$ (0.2610)	\$ 0.4874	\$ 2.0465	\$ 2.0284	\$ 0.0201
QUART	\$ 0.4052	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.1457	\$ 0.0416	\$ 1.1873	\$ (0.1305)	\$ 0.2437	\$ 1.3005	\$ 1.2793	\$ 0.0212
PINT	\$ 0.2026	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7025	\$ 0.0255	\$ 0.7280	\$ (0.0653)	\$ 0.1219	\$ 0.7846	\$ 0.7806	\$ 0.0040
12 OUNCE	\$ 0.1520	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.5675	\$ 0.0206	\$ 0.5881	\$ (0.0489)	\$ 0.0914	\$ 0.6306	\$ 0.6187	\$ 0.0119
10 OUNCE	\$ 0.1266	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3120	\$ 0.0113	\$ 0.3233	\$ (0.0435)	\$ 0.0812	\$ 0.3610	\$ 0.3573	\$ 0.0037
1/2 PINT	\$ 0.1013	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.2696	\$ 0.0098	\$ 0.2794	\$ (0.0326)	\$ 0.0609	\$ 0.3077	\$ 0.3042	\$ 0.0035
4 OUNCE	\$ 0.0507	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1704	\$ 0.0062	\$ 0.1766	\$ (0.0163)	\$ 0.0305	\$ 0.1908	\$ 0.1943	\$ (0.0035)
Bulk per Quart	\$ 0.4052	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.1068	\$ 0.0401	\$ 1.1469	\$ (0.1305)	\$ 0.2437	\$ 1.2601	\$ 1.1995	\$ 0.0606
BUTTERMILK													
GALLON	\$ 2.1800	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 3.9907	\$ 0.1447	\$ 4.1354	\$ (0.5220)	\$ 0.9748	\$ 4.5882	\$ 4.5390	\$ 0.0492
1/2 GALLON	\$ 1.0900	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 2.0360	\$ 0.0738	\$ 2.1098	\$ (0.2610)	\$ 0.4874	\$ 2.3362	\$ 2.3092	\$ 0.0270
QUART	\$ 0.5450	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 1.2855	\$ 0.0466	\$ 1.3321	\$ (0.1305)	\$ 0.2437	\$ 1.4453	\$ 1.4207	\$ 0.0246
PINT	\$ 0.2725	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 0.7724	\$ 0.0280	\$ 0.8004	\$ (0.0653)	\$ 0.1219	\$ 0.8570	\$ 0.8513	\$ 0.0057
12 OUNCE	\$ 0.2044	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.6199	\$ 0.0225	\$ 0.6424	\$ (0.0489)	\$ 0.0914	\$ 0.6849	\$ 0.6717	\$ 0.0132
10 OUNCE	\$ 0.1703	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.3557	\$ 0.0129	\$ 0.3686	\$ (0.0435)	\$ 0.0812	\$ 0.4063	\$ 0.4014	\$ 0.0049
1/2 PINT	\$ 0.1362	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.3045	\$ 0.0110	\$ 0.3155	\$ (0.0326)	\$ 0.0609	\$ 0.3438	\$ 0.3395	\$ 0.0043
4 OUNCE	\$ 0.0681	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.1878	\$ 0.0068	\$ 0.1946	\$ (0.0163)	\$ 0.0305	\$ 0.2088	\$ 0.2119	\$ (0.0031)
Bulk per Quart	\$ 0.5450	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 1.2466	\$ 0.0452	\$ 1.2918	\$ (0.1305)	\$ 0.2437	\$ 1.4050	\$ 1.3409	\$ 0.0641

Footnote:
1. per O.G.O. A-972, also includes an adjustment for the "Discount Effect" in the amount of +\$0.0014 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 5.2560	\$ 0.2720	\$ 0.0668	\$ (0.1389)	\$ 1.6108	\$ 7.0667	\$ 0.2563	\$ 7.3230	\$ (0.5220)	\$ 0.9748	\$ 7.7758	\$ 7.6229	\$ 0.1529
	1/2 GALLON	\$ 2.6280	\$ 0.2025	\$ 0.0334	\$ (0.0953)	\$ 0.8054	\$ 3.5740	\$ 0.1296	\$ 3.7036	\$ (0.2610)	\$ 0.4874	\$ 3.9300	\$ 3.8511	\$ 0.0789
	QUART	\$ 1.3140	\$ 0.1970	\$ 0.0167	\$ 0.1241	\$ 0.4027	\$ 2.0545	\$ 0.0745	\$ 2.1290	\$ (0.1305)	\$ 0.2437	\$ 2.2422	\$ 2.1916	\$ 0.0506
	PINT	\$ 0.6570	\$ 0.1963	\$ 0.0084	\$ 0.0938	\$ 0.2014	\$ 1.1569	\$ 0.0420	\$ 1.1989	\$ (0.0653)	\$ 0.1219	\$ 1.2555	\$ 1.2368	\$ 0.0187
	12 OUNCE	\$ 0.4928	\$ 0.1817	\$ 0.0063	\$ 0.0765	\$ 0.1510	\$ 0.9083	\$ 0.0329	\$ 0.9412	\$ (0.0489)	\$ 0.0914	\$ 0.9837	\$ 0.9608	\$ 0.0229
	10 OUNCE	\$ 0.4106	\$ 0.0544	\$ 0.0052	\$ -	\$ 0.1258	\$ 0.5960	\$ 0.0216	\$ 0.6176	\$ (0.0435)	\$ 0.0812	\$ 0.6553	\$ 0.6424	\$ 0.0129
	1/2 PINT	\$ 0.3285	\$ 0.0399	\$ 0.0042	\$ 0.0235	\$ 0.1007	\$ 0.4968	\$ 0.0180	\$ 0.5148	\$ (0.0326)	\$ 0.0609	\$ 0.5431	\$ 0.5322	\$ 0.0109
	4 OUNCE	\$ 0.1643	\$ 0.0317	\$ 0.0021	\$ 0.0356	\$ 0.0503	\$ 0.2840	\$ 0.0103	\$ 0.2943	\$ (0.0163)	\$ 0.0305	\$ 0.3085	\$ 0.3083	\$ 0.0002
	Bulk per Quart	\$ 1.3140	\$ 0.1280	\$ 0.0167	\$ 0.1542	\$ 0.4027	\$ 2.0156	\$ 0.0731	\$ 2.0887	\$ (0.1305)	\$ 0.2437	\$ 2.2019	\$ 2.1119	\$ 0.0900

Footnote:
1. per O.G.O. A-972, also includes an adjustment for the "Discount Effect" in the amount of +\$0.0014 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.6810	\$ (0.5617)	\$ 0.6875	\$ 0.1334	\$ 4.94	\$ 4.93 \$ 0.01
	1/2 GALLON	\$ 2.3827	\$ (0.2859)	\$ 0.4521	\$ 0.0707	\$ 2.62	\$ 2.62 \$ -
	QUART	\$ 1.4685	\$ (0.1762)	\$ 0.2583	\$ 0.0430	\$ 1.59	\$ 1.58 \$ 0.01
	PINT	\$ 0.8686	\$ (0.1042)	\$ 0.2098	\$ 0.0270	\$ 1.00	\$ 1.00 \$ -
	12 OUNCE	\$ 0.6936	\$ (0.0832)	\$ 0.1574	\$ 0.0213	\$ 0.79	\$ 0.78 \$ 0.01
	10 OUNCE	\$ 0.4136	\$ (0.0496)	\$ 0.1311	\$ 0.0137	\$ 0.51	\$ 0.51 \$ -
	1/2 PINT	\$ 0.3496	\$ (0.0420)	\$ 0.1546	\$ 0.0128	\$ 0.48	\$ 0.48 \$ -
	4 OUNCE	\$ 0.2117	\$ (0.0254)	\$ 0.0773	\$ 0.0073	\$ 0.27	\$ 0.28 \$ (0.01)
	Bulk per Quart	\$ 1.4282	\$ (0.1714)	\$ 0.2583	\$ 0.0420	\$ 1.56	\$ 1.51 \$ 0.05
	REDUCED FAT (2%) MILK	GALLON	\$ 4.2831	\$ (0.5116)	\$ 0.6875	\$ 0.1232	\$ 4.56
1/2 GALLON		\$ 2.1737	\$ (0.2609)	\$ 0.4521	\$ 0.0656	\$ 2.43	\$ 2.43 \$ -
QUART		\$ 1.3641	\$ (0.1637)	\$ 0.2583	\$ 0.0405	\$ 1.50	\$ 1.49 \$ 0.01
PINT		\$ 0.8164	\$ (0.0980)	\$ 0.2098	\$ 0.0258	\$ 0.95	\$ 0.96 \$ (0.01)
12 OUNCE		\$ 0.6544	\$ (0.0785)	\$ 0.1574	\$ 0.0203	\$ 0.75	\$ 0.75 \$ -
10 OUNCE		\$ 0.3809	\$ (0.0457)	\$ 0.1311	\$ 0.0129	\$ 0.48	\$ 0.48 \$ -
1/2 PINT		\$ 0.3235	\$ (0.0388)	\$ 0.1546	\$ 0.0122	\$ 0.45	\$ 0.45 \$ -
4 OUNCE		\$ 0.1987	\$ (0.0238)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.26 \$ -
Bulk per Quart		\$ 1.3238	\$ (0.1589)	\$ 0.2583	\$ 0.0395	\$ 1.46	\$ 1.42 \$ 0.04
LOWFAT (1%) MILK		GALLON	\$ 3.9451	\$ (0.4734)	\$ 0.6875	\$ 0.1154	\$ 4.27
	1/2 GALLON	\$ 2.0147	\$ (0.2418)	\$ 0.4521	\$ 0.0617	\$ 2.29	\$ 2.28 \$ 0.01
	QUART	\$ 1.2845	\$ (0.1541)	\$ 0.2583	\$ 0.0385	\$ 1.43	\$ 1.42 \$ 0.01
	PINT	\$ 0.7766	\$ (0.0932)	\$ 0.2098	\$ 0.0248	\$ 0.92	\$ 0.92 \$ -
	12 OUNCE	\$ 0.6246	\$ (0.0750)	\$ 0.1574	\$ 0.0196	\$ 0.73	\$ 0.72 \$ 0.01
	10 OUNCE	\$ 0.3560	\$ (0.0427)	\$ 0.1311	\$ 0.0123	\$ 0.46	\$ 0.46 \$ -
	1/2 PINT	\$ 0.3037	\$ (0.0364)	\$ 0.1546	\$ 0.0117	\$ 0.43	\$ 0.43 \$ -
	4 OUNCE	\$ 0.1887	\$ (0.0228)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.26 \$ (0.01)
	Bulk per Quart	\$ 1.2442	\$ (0.1493)	\$ 0.2583	\$ 0.0376	\$ 1.39	\$ 1.34 \$ 0.05
	NONFAT (SKIM) MILK	GALLON	\$ 3.7100	\$ (0.4452)	\$ 0.6875	\$ 0.1097	\$ 4.06
1/2 GALLON		\$ 1.8971	\$ (0.2277)	\$ 0.4521	\$ 0.0589	\$ 2.18	\$ 2.18 \$ -
QUART		\$ 1.2257	\$ (0.1471)	\$ 0.2583	\$ 0.0371	\$ 1.37	\$ 1.36 \$ 0.01
PINT		\$ 0.7473	\$ (0.0897)	\$ 0.2098	\$ 0.0241	\$ 0.89	\$ 0.89 \$ -
12 OUNCE		\$ 0.6025	\$ (0.0723)	\$ 0.1574	\$ 0.0191	\$ 0.71	\$ 0.70 \$ 0.01
10 OUNCE		\$ 0.3377	\$ (0.0405)	\$ 0.1311	\$ 0.0119	\$ 0.44	\$ 0.44 \$ -
1/2 PINT		\$ 0.2890	\$ (0.0347)	\$ 0.1546	\$ 0.0113	\$ 0.42	\$ 0.42 \$ -
4 OUNCE		\$ 0.1814	\$ (0.0218)	\$ 0.0773	\$ 0.0086	\$ 0.24	\$ 0.25 \$ (0.01)
Bulk per Quart		\$ 1.1854	\$ (0.1422)	\$ 0.2583	\$ 0.0361	\$ 1.34	\$ 1.29 \$ 0.05

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 5.0508	\$ (0.6061)	\$ 0.6875	\$ 0.1424	\$ 5.27	\$ 5.29	\$ (0.02)
	1/2 GALLON	\$ 2.5675	\$ (0.3081)	\$ 0.4521	\$ 0.0752	\$ 2.79	\$ 2.80	\$ (0.01)
	QUART	\$ 1.5610	\$ (0.1873)	\$ 0.2583	\$ 0.0453	\$ 1.68	\$ 1.67	\$ 0.01
	PINT	\$ 0.9148	\$ (0.1098)	\$ 0.2098	\$ 0.0282	\$ 1.04	\$ 1.05	\$ (0.01)
	12 OUNCE	\$ 0.7282	\$ (0.0874)	\$ 0.1574	\$ 0.0221	\$ 0.82	\$ 0.82	\$ -
	10 OUNCE	\$ 0.4425	\$ (0.0531)	\$ 0.1311	\$ 0.0144	\$ 0.53	\$ 0.54	\$ (0.01)
	1/2 PINT	\$ 0.3729	\$ (0.0447)	\$ 0.1546	\$ 0.0134	\$ 0.50	\$ 0.50	\$ -
	4 OUNCE	\$ 0.2233	\$ (0.0268)	\$ 0.0773	\$ 0.0076	\$ 0.28	\$ 0.29	\$ (0.01)
	Bulk per Quart	\$ 1.5207	\$ (0.1825)	\$ 0.2583	\$ 0.0443	\$ 1.64	\$ 1.60	\$ 0.04
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.3321	\$ (0.5199)	\$ 0.6875	\$ 0.1249	\$ 4.62	\$ 4.57	\$ 0.05
	1/2 GALLON	\$ 2.2082	\$ (0.2650)	\$ 0.4521	\$ 0.0665	\$ 2.46	\$ 2.44	\$ 0.02
	QUART	\$ 1.3813	\$ (0.1658)	\$ 0.2583	\$ 0.0409	\$ 1.51	\$ 1.49	\$ 0.02
	PINT	\$ 0.8250	\$ (0.0990)	\$ 0.2098	\$ 0.0260	\$ 0.96	\$ 0.96	\$ -
	12 OUNCE	\$ 0.6608	\$ (0.0793)	\$ 0.1574	\$ 0.0205	\$ 0.76	\$ 0.75	\$ 0.01
	10 OUNCE	\$ 0.3863	\$ (0.0464)	\$ 0.1311	\$ 0.0131	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.3279	\$ (0.0393)	\$ 0.1546	\$ 0.0123	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2008	\$ (0.0241)	\$ 0.0773	\$ 0.0070	\$ 0.26	\$ 0.27	\$ (0.01)
	Bulk per Quart	\$ 1.3410	\$ (0.1609)	\$ 0.2583	\$ 0.0399	\$ 1.48	\$ 1.42	\$ 0.06
FLAVORED NONFAT MILK	GALLON	\$ 4.0088	\$ (0.4811)	\$ 0.6875	\$ 0.1170	\$ 4.33	\$ 4.32	\$ 0.01
	1/2 GALLON	\$ 2.0465	\$ (0.2456)	\$ 0.4521	\$ 0.0625	\$ 2.32	\$ 2.31	\$ 0.01
	QUART	\$ 1.3005	\$ (0.1561)	\$ 0.2583	\$ 0.0389	\$ 1.44	\$ 1.43	\$ 0.01
	PINT	\$ 0.7846	\$ (0.0942)	\$ 0.2098	\$ 0.0250	\$ 0.93	\$ 0.93	\$ -
	12 OUNCE	\$ 0.6306	\$ (0.0757)	\$ 0.1574	\$ 0.0198	\$ 0.73	\$ 0.73	\$ -
	10 OUNCE	\$ 0.3610	\$ (0.0433)	\$ 0.1311	\$ 0.0125	\$ 0.46	\$ 0.46	\$ -
	1/2 PINT	\$ 0.3077	\$ (0.0369)	\$ 0.1546	\$ 0.0118	\$ 0.44	\$ 0.44	\$ -
	4 OUNCE	\$ 0.1908	\$ (0.0229)	\$ 0.0773	\$ 0.0068	\$ 0.25	\$ 0.26	\$ (0.01)
Bulk per Quart	\$ 1.2601	\$ (0.1512)	\$ 0.2583	\$ 0.0379	\$ 1.41	\$ 1.36	\$ 0.05	
BUTTERMILK	GALLON	\$ 4.5882	\$ (0.5506)	\$ 0.6875	\$ 0.1311	\$ 4.86	\$ 4.83	\$ 0.03
	1/2 GALLON	\$ 2.3362	\$ (0.2803)	\$ 0.4521	\$ 0.0696	\$ 2.58	\$ 2.56	\$ 0.02
	QUART	\$ 1.4453	\$ (0.1734)	\$ 0.2583	\$ 0.0425	\$ 1.57	\$ 1.56	\$ 0.01
	PINT	\$ 0.8570	\$ (0.1028)	\$ 0.2098	\$ 0.0288	\$ 0.99	\$ 0.99	\$ -
	12 OUNCE	\$ 0.6849	\$ (0.0822)	\$ 0.1574	\$ 0.0211	\$ 0.78	\$ 0.77	\$ 0.01
	10 OUNCE	\$ 0.4063	\$ (0.0488)	\$ 0.1311	\$ 0.0136	\$ 0.50	\$ 0.50	\$ -
	1/2 PINT	\$ 0.3438	\$ (0.0413)	\$ 0.1546	\$ 0.0127	\$ 0.47	\$ 0.47	\$ -
	4 OUNCE	\$ 0.2088	\$ (0.0251)	\$ 0.0773	\$ 0.0072	\$ 0.27	\$ 0.27	\$ -
Bulk per Quart	\$ 1.4050	\$ (0.1686)	\$ 0.2583	\$ 0.0415	\$ 1.54	\$ 1.48	\$ 0.06	

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
EGG NOG	Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
		GALLON	\$ 7.7758	\$ (0.9331)	\$ 0.6875	\$ 0.2090	\$ 7.79	\$ 7.63
	1/2 GALLON	\$ 3.9300	\$ (0.4716)	\$ 0.4521	\$ 0.1085	\$ 4.02	\$ 3.96	\$ 0.06
	QUART	\$ 2.2422	\$ (0.2691)	\$ 0.2583	\$ 0.0619	\$ 2.29	\$ 2.25	\$ 0.04
	PINT	\$ 1.2555	\$ (0.1507)	\$ 0.2098	\$ 0.0365	\$ 1.35	\$ 1.34	\$ 0.01
	12 OUNCE	\$ 0.9837	\$ (0.1180)	\$ 0.1574	\$ 0.0284	\$ 1.05	\$ 1.03	\$ 0.02
	10 OUNCE	\$ 0.6553	\$ (0.0786)	\$ 0.1311	\$ 0.0196	\$ 0.73	\$ 0.72	\$ 0.01
	1/2 PINT	\$ 0.5431	\$ (0.0652)	\$ 0.1546	\$ 0.0176	\$ 0.65	\$ 0.64	\$ 0.01
	4 OUNCE	\$ 0.3085	\$ (0.0370)	\$ 0.0773	\$ 0.0097	\$ 0.36	\$ 0.36	\$ -
	Bulk per Quart	\$ 2.2019	\$ (0.2642)	\$ 0.2583	\$ 0.0609	\$ 2.26	\$ 2.18	\$ 0.08