



Commonwealth of Pennsylvania
Milk Marketing Board
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Official General
Order No. A-963 (CRO 15)

Posted: January 15, 2025
Effective: February 1, 2025

COST REPLACEMENT ORDER FOR THE SOUTH CENTRAL MILK MARKETING AREA, AREA 4

NOW, this 15th day of January 2025, the Commonwealth of Pennsylvania, Milk Marketing Board, issues this official general order pursuant to the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101 – 700j-1204. This order will become effective at 12:01 a.m. on February 1, 2025.

SECTION A INCORPORATION

The attached Findings of Fact, Conclusions of Law, and Attachments are incorporated herein by reference as though fully set forth in this order.

SECTION B SCOPE

(a) The costs adopted by the Board in this order shall replace the costs in the appropriate cost centers embodied in Official General Order A-963 (CRO 14) and will be incorporated into the wholesale and retail prices of Class I and II price-controlled packaged products sold in Milk Marketing Area No. 4, as defined in Section B of Official General Order A-963.

(b) The rate of return to dealers is 3.5%.

(c) The rate of return to retailers is 2.5%.

SECTION C
EFFECTIVENESS OF OFFICIAL GENERAL ORDER A-963

All parts of Official General Order A-963 not inconsistent with Section B (relating to scope) continue in effect.

PENNSYLVANIA MILK MARKETING BOARD

Robert N. Barley, Chairman

James A. Van Blarcom, Member

Kristi Kassimer Harper, Consumer Member

Date: January 15, 2025

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FINDINGS OF FACT AND CONCLUSIONS OF LAW
COST REPLACEMENT HEARING FOR MILK MARKETING AREA NO. 4

I. FINDINGS OF FACT

1. On December 4, 2024, the Pennsylvania Milk Marketing Board (“Board”) held a cost replacement hearing for Milk Marketing Area No. 4.

2. Notice of the hearing was published at 54 Pennsylvania Bulletin 5963 dated September 14, 2024. It was also mailed to those who have requested mailed notice of Board hearings via Board Bulletin No. 1649, dated September 4, 2024. The hearing notice enumerated the scope of evidence that the Board would receive.

3. The dealer cross section used by both Board Staff and the Area 4 milk dealers (“Dealers”), the only parties to present dealer cost information, consisted of DFA Dairy Brands Fluid, LLC – Lebanon; Galliker Dairy Company; Harrisburg Dairies, Inc.; Rutter Brothers Dairy, Inc.; and Turkey Hill, LLC.

4. Gary Gojsovich, testifying on behalf of Board Staff as an expert in milk industry accounting and regulation, testified that the cross section was representative of the dealers doing business in Area 4. Alexandra Deimler, testifying on behalf of the Dealers as an expert in cost accounting and milk cost accounting, agreed that the cross section was representative of dealers doing business in Area 4. Based on the testimony of Mr. Gojsovich and Ms. Deimler, the Board finds that the dealer cross section used by both Board Staff and Dealers is representative of dealers doing business in Area 4.

5. Mr. Gojsovich testified that the cross-section dealers incurred a cost of \$0.3061 per point for processing, packaging, and delivering milk in 2023. Ms. Deimler agreed. The Board finds that the cross section dealers incurred a cost of \$0.3061 per point for processing, packaging, and delivery, and further finds that \$0.3061 is the processing, packaging, and delivery cost that should be used in this order.

6. Mr. Gojsovich testified to the following 2023 ingredient costs, based on year 2022 pounds: Standard Milk - \$0.0000/lb; Reduced Fat Milk - \$0.0001/lb; Low Fat Milk - \$0.0001/lb; Non-Fat Milk - \$0.0035/lb; Flavored Milk - \$0.0622/lb; Flavored Reduced Fat Milk - \$0.0536/lb; Flavored Non-Fat Milk - \$0.0345/lb; Buttermilk - \$0.0497/lb; Egg Nog - \$0.2854/lb. Ms. Deimler agreed. The Board finds that these ingredient costs should be used in this order.

7. Mr. Gojsovich presented evidence regarding the cost update for labor, insurance, and utility costs of \$0.0187 per point between the first halves of 2023 and 2024. Ms. Deimler agreed. We find that \$0.0187 should be used in this order.

8. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustments to minimum wholesale and retail prices to account for monthly changes in diesel fuel costs

continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Exhibit 8 and attached to this order as Attachment 1.

9. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustments to minimum wholesale and retail prices to account for monthly changes in heating fuel costs continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Exhibit 9 and attached to this order as Attachment 2.

10. Mr. Gojsovich testified that the cross section dealers incurred a cost of \$0.0016 per pound attributable to shrinkage and sales of bulk products during 2023. Ms. Deimler agreed. The Board finds that the cost of shrinkage and sales of bulk products to be used in this order should be \$0.0016 per pound.

11. Based on the testimony of Mr. Gojsovich the Board finds that the base container costs and base weighted units presented by Mr. Gojsovich in Staff Exhibit 3 should replace those used in the current order. The weighted costs are found in Column C and the weighted units are found in Column D of Staff Exhibit 3. Staff Exhibit 3 is attached to this order as Attachment 3. Ms. Deimler agreed with Mr. Gojsovich's analysis.

Both Mr. Gojsovich and Ms. Deimler testified that container costs should continue to be updated monthly. The Board agrees and finds that container costs should continue to be updated monthly using the audited surveys submitted by the cross section dealers and based on the base weighted costs and weighted units testified to by Mr. Gojsovich and found in Attachment 3. The Board also finds that the weighted shrinkage factor should continue to be applied to container costs.

The Board further finds that minimum resale prices for products sold in half pint containers should be calculated using the paper container cost for products sold in paper containers and by applying a plastic add-on to the paper container cost for products sold in rigid plastic containers.

12. Mr. Gojsovich testified that the container efficiency adjustment should be updated. Ms. Deimler agreed.

Based on year 2023 container sales and year 2023 costs per point for the bottling, cold room, and delivery cost centers, Mr. Gojsovich calculated the following container efficiency adjustments:

Gallon	\$(0.0763)
Half Gallon	\$(0.0444)
Quart	\$0.0477
Pint	\$0.1015
Half Pint	\$0.0257
4 ounce	\$0.0406
Bulk (per quart)	\$0.0273

The Board finds that the container efficiency adjustments should be updated as presented by Mr. Gojsovich.

13. No party presented evidence regarding Class II products. Since there was no proposal by any party to change Class II pricing, the Board finds that the current Class II pricing methodology shall continue until a Class II hearing is called and the results memorialized in an Official General Order.

14. Ms. Deimler recommended that the Board maintain the rate of return at 3.5%. She testified that the rate of return serves as an important factor in the ability of Pennsylvania's fluid milk processors to maintain and invest in their operations. She also testified that maintaining the current rate of return is important for consistency and stability when the fresh fluid milk industry continues to face a difficult business environment.

Based on Ms. Deimler's testimony the Board finds that the rate of return should remain 3.5%.

15. No evidence was presented at this hearing regarding retail prices. Since no evidence was presented, the Board finds that the current retail rate of return of 2.5% should remain in place and further finds that the monthly CPI adjustment to current in-store handling costs remain in effect.

II. CONCLUSIONS OF LAW

1. The December 4, 2024, cost replacement hearing for Milk Marketing Area No. 4 was held pursuant to authority granted to the Board in section 801 of the Milk Marketing Law (Law), 31 P.S. § 700j-801.
2. The record of the Area 1 hearing held on December 4, 2024, was incorporated by reference into the record of this Area 4 hearing.
3. The hearing was held following adequate notice, and all interested persons were given a reasonable opportunity to be heard.
4. The cross-section used to establish dealer costs met the requirement of representativeness of section 801 of the Law.
5. In establishing the attached order, the Board has considered the entire record and has concluded that the adoption of this order is supported by a preponderance of the evidence and is reasonable and appropriate under section 801 of the Law, subject to any revisions or amendments the Board may make in the manner set forth in the Law.

PENNSYLVANIA MILK MARKETING BOARD

Robert N. Barley, Chairman

James A. Van Blarcom, Member

Kristi Kassimer Harper, Consumer Member

Date: January 15, 2025

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PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 4

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2023 to AUGUST 2024

1. Weighted Diesel Fuel Costs - YEAR 2023	\$	2,011,644
2. Average On-Highway Diesel Price per Gallon - YEAR 2023 (1)	\$	4.541
3. On-Highway Diesel Price per Gallon - AUGUST 2024 (1)	\$	3.952
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		-12.97%
5. Presumed Diesel Fuel Costs - AUGUST 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>1,750,719</u>
6. Change in Diesel Fuel Costs from YEAR 2023 to AUGUST 2024 (Line 5 - Line 1)	\$	(260,925)
7. Weighted Delivery Points - YEAR 2023		<u>113,245,801</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	\$	<u>(0.0023)</u>

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 4

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2023 to JUNE 2024

1. Weighted Heating Fuel Costs - YEAR 2023	\$	259,506
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2023 (1)	\$	10.76
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2024 (1)	\$	9.81
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		-8.83%
5. Presumed Heating Fuel Costs - JUNE 2024 ((Line 1 X Line 4) + Line 1)	\$	<u>236,592</u>
6. Change in Heating Fuel Costs from YEAR 2023 to JUNE 2024 (Line 5 - Line 1)	\$	(22,914)
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2023		<u>264,417,132</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u>(0.0001)</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**CONTAINER COSTS
YEAR 2023 UNITS (@ APRIL 2024 COSTS)**

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2024) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 143,951	624,976	\$ 0.2303			
		Purchased	\$ 3,661,893	16,540,163	\$ 0.2214			
			\$ 3,805,844	17,165,139	\$ 0.2217	\$ 0.2261	1.15%	\$ 0.2287
1/2 GALLON	Plastic	Blow Molded	\$ -	-	\$ -			
		Purchased	\$ 1,968,339	10,884,648	\$ 0.1808			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,968,339	10,884,648	\$ 0.1808	\$ 0.1791	1.22%	\$ 0.1813
QUART	Plastic	Purchased	\$ 307,386	1,293,924	\$ 0.2376			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 307,386	1,293,924	\$ 0.2376	\$ 0.2355	1.57%	\$ 0.2392
PINT	Plastic	Purchased	\$ 1,115,175	6,455,155	\$ 0.1728			
	Paper	Purchased	\$ -	-	\$ -			
	Combined		\$ 1,115,175	6,455,155	\$ 0.1728	\$ 0.1730	1.62%	\$ 0.1758
12 Ounce ⁽¹⁾		Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾		Purchased			\$ 0.0309	\$ 0.0309		\$ 0.0309
1/2 PINT	Plastic	Purchased	\$ 238,481	2,498,754	\$ 0.0954	\$ 0.0940	0.92%	\$ 0.0949
	Paper	Purchased	\$ 1,086,023	37,880,401	\$ 0.0287	\$ 0.0308	0.85%	\$ 0.0311
4 Ounce	Paper	Purchased	\$ 17,532	609,866	\$ 0.0287	\$ 0.0287	1.53%	\$ 0.0291
Bulk Per Quart		Purchased	\$ 37,908	589,947	\$ 0.0643	\$ 0.0643	1.30%	\$ 0.0651

Footnote:

1. None of the Area 4 cross-section Dealers bottled price-Controlled product in this size container during Year 2023. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2024 MILK COSTS**

	Class I
Skim Rate	\$ 15.46
Butterfat Rate	\$ 3.6830

Product Description	A	B	C	D	E	F	G	H	I	J	K
	Product Pounds	Butterfat Pounds	(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
			Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	95,187,200	3,129,455	3.2877%	92,057,745	\$ 11,525,783	\$ 14,232,127	\$ 25,757,910	\$ 0.2706	\$ -	\$ 0.0016	\$ 0.2722
Reduced Fat (2%) Milk	74,296,298	1,406,156	1.8926%	72,890,142	\$ 5,178,873	\$ 11,268,816	\$ 16,447,689	\$ 0.2214	\$ 0.0001	\$ 0.0016	\$ 0.2231
Low Fat (1%) Milk	20,917,433	194,171	0.9283%	20,723,262	\$ 715,132	\$ 3,203,816	\$ 3,918,948	\$ 0.1874	\$ 0.0001	\$ 0.0016	\$ 0.1891
Non Fat (Skim) Milk	9,338,029	8,346	0.0894%	9,329,683	\$ 30,738	\$ 1,442,369	\$ 1,473,107	\$ 0.1578	\$ 0.0035	\$ 0.0016	\$ 0.1629
Flavored Milk	9,579,643	336,002	3.5075%	9,243,641	\$ 1,237,495	\$ 1,429,067	\$ 2,666,562	\$ 0.2784	\$ 0.0622	\$ 0.0016	\$ 0.3422
Flavored Reduced Fat Milk	8,207,415	89,937	1.0958%	8,117,478	\$ 331,238	\$ 1,254,962	\$ 1,586,200	\$ 0.1933	\$ 0.0536	\$ 0.0016	\$ 0.2485
Flavored NONFAT Milk	8,937,906	12,915	0.1445%	8,924,991	\$ 47,566	\$ 1,379,804	\$ 1,427,370	\$ 0.1597	\$ 0.0345	\$ 0.0016	\$ 0.1958
Buttermilk	5,957	60	1.0072%	5,897	\$ 221	\$ 912	\$ 1,133	\$ 0.1902	\$ 0.0497	\$ 0.0016	\$ 0.2415
Egg Nog	829,265	62,060	7.4837%	767,205	\$ 228,567	\$ 118,610	\$ 347,177	\$ 0.4187	\$ 0.2854	\$ 0.0016	\$ 0.7057

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.3409	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.7849	\$ 0.1373	\$ 3.9222	\$ (0.4352)	\$ 0.9664	\$ 4.4534	\$ 4.3567	\$ 0.0967
	1/2 GALLON	\$ 1.1705	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.9532	\$ 0.0708	\$ 2.0240	\$ (0.2176)	\$ 0.4832	\$ 2.2896	\$ 2.2400	\$ 0.0496
	QUART	\$ 0.5852	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.1950	\$ 0.0433	\$ 1.2383	\$ (0.1088)	\$ 0.2416	\$ 1.3711	\$ 1.3480	\$ 0.0231
	PINT	\$ 0.2926	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.7314	\$ 0.0265	\$ 0.7579	\$ (0.0544)	\$ 0.1208	\$ 0.8243	\$ 0.8194	\$ 0.0049
	12 OUNCE	\$ 0.2195	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.4036	\$ 0.0146	\$ 0.4182	\$ (0.0408)	\$ 0.0906	\$ 0.4680	\$ 0.4600	\$ 0.0080
	10 OUNCE	\$ 0.1829	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.3148	\$ 0.0114	\$ 0.3262	\$ (0.0340)	\$ 0.0755	\$ 0.3677	\$ 0.3609	\$ 0.0068
	1/2 PINT	\$ 0.1463	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2838	\$ 0.0103	\$ 0.2941	\$ (0.0272)	\$ 0.0604	\$ 0.3273	\$ 0.3214	\$ 0.0059
	4 OUNCE	\$ 0.0732	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1833	\$ 0.0066	\$ 0.1899	\$ (0.0136)	\$ 0.0302	\$ 0.2065	\$ 0.2051	\$ 0.0014
	Bulk per Quart	\$ 0.5852	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 1.0005	\$ 0.0363	\$ 1.0368	\$ (0.1088)	\$ 0.2416	\$ 1.1696	\$ 1.2543	\$ (0.0847)
REDUCED FAT (2%) MILK	GALLON	\$ 1.9231	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.3671	\$ 0.1221	\$ 3.4892	\$ (0.4352)	\$ 0.9664	\$ 4.0204	\$ 3.9309	\$ 0.0895
	1/2 GALLON	\$ 0.9616	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.7443	\$ 0.0633	\$ 1.8076	\$ (0.2176)	\$ 0.4832	\$ 2.0732	\$ 2.0272	\$ 0.0460
	QUART	\$ 0.4808	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.0906	\$ 0.0396	\$ 1.1302	\$ (0.1088)	\$ 0.2416	\$ 1.2630	\$ 1.2416	\$ 0.0214
	PINT	\$ 0.2404	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6792	\$ 0.0246	\$ 0.7038	\$ (0.0544)	\$ 0.1208	\$ 0.7702	\$ 0.7661	\$ 0.0041
	12 OUNCE	\$ 0.1803	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3644	\$ 0.0132	\$ 0.3776	\$ (0.0408)	\$ 0.0906	\$ 0.4274	\$ 0.4201	\$ 0.0073
	10 OUNCE	\$ 0.1502	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2821	\$ 0.0102	\$ 0.2923	\$ (0.0340)	\$ 0.0755	\$ 0.3338	\$ 0.3276	\$ 0.0062
	1/2 PINT	\$ 0.1202	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2577	\$ 0.0093	\$ 0.2670	\$ (0.0272)	\$ 0.0604	\$ 0.3002	\$ 0.2948	\$ 0.0054
	4 OUNCE	\$ 0.0601	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1702	\$ 0.0062	\$ 0.1764	\$ (0.0136)	\$ 0.0302	\$ 0.1930	\$ 0.1918	\$ 0.0012
	Bulk per Quart	\$ 0.4808	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.8961	\$ 0.0325	\$ 0.9286	\$ (0.1088)	\$ 0.2416	\$ 1.0614	\$ 1.1478	\$ (0.0864)
LOW FAT (1%) MILK	GALLON	\$ 1.6300	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.0740	\$ 0.1115	\$ 3.1855	\$ (0.4352)	\$ 0.9664	\$ 3.7167	\$ 3.6254	\$ 0.0913
	1/2 GALLON	\$ 0.8150	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.5977	\$ 0.0579	\$ 1.6556	\$ (0.2176)	\$ 0.4832	\$ 1.9212	\$ 1.8744	\$ 0.0468
	QUART	\$ 0.4075	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.0173	\$ 0.0369	\$ 1.0542	\$ (0.1088)	\$ 0.2416	\$ 1.1870	\$ 1.1652	\$ 0.0218
	PINT	\$ 0.2038	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6426	\$ 0.0233	\$ 0.6659	\$ (0.0544)	\$ 0.1208	\$ 0.7323	\$ 0.7280	\$ 0.0043
	12 OUNCE	\$ 0.1528	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3369	\$ 0.0122	\$ 0.3491	\$ (0.0408)	\$ 0.0906	\$ 0.3989	\$ 0.3914	\$ 0.0075
	10 OUNCE	\$ 0.1273	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2592	\$ 0.0094	\$ 0.2686	\$ (0.0340)	\$ 0.0755	\$ 0.3101	\$ 0.3038	\$ 0.0063
	1/2 PINT	\$ 0.1019	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2394	\$ 0.0087	\$ 0.2481	\$ (0.0272)	\$ 0.0604	\$ 0.2813	\$ 0.2756	\$ 0.0057
	4 OUNCE	\$ 0.0509	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1610	\$ 0.0058	\$ 0.1668	\$ (0.0136)	\$ 0.0302	\$ 0.1834	\$ 0.1823	\$ 0.0011
	Bulk per Quart	\$ 0.4075	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.8228	\$ 0.0298	\$ 0.8526	\$ (0.1088)	\$ 0.2416	\$ 0.9854	\$ 1.0715	\$ (0.0861)
NON FAT (SKIM) MILK	GALLON	\$ 1.4058	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 2.8498	\$ 0.1034	\$ 2.9532	\$ (0.4352)	\$ 0.9664	\$ 3.4844	\$ 3.3796	\$ 0.1048
	1/2 GALLON	\$ 0.7029	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.4856	\$ 0.0539	\$ 1.5395	\$ (0.2176)	\$ 0.4832	\$ 1.8051	\$ 1.7515	\$ 0.0536
	QUART	\$ 0.3515	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 0.9613	\$ 0.0349	\$ 0.9962	\$ (0.1088)	\$ 0.2416	\$ 1.1290	\$ 1.1038	\$ 0.0252
	PINT	\$ 0.1757	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6145	\$ 0.0223	\$ 0.6368	\$ (0.0544)	\$ 0.1208	\$ 0.7032	\$ 0.6972	\$ 0.0060
	12 OUNCE	\$ 0.1318	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3159	\$ 0.0115	\$ 0.3274	\$ (0.0408)	\$ 0.0906	\$ 0.3772	\$ 0.3683	\$ 0.0089
	10 OUNCE	\$ 0.1098	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2417	\$ 0.0088	\$ 0.2505	\$ (0.0340)	\$ 0.0755	\$ 0.2920	\$ 0.2846	\$ 0.0074
	1/2 PINT	\$ 0.0879	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2254	\$ 0.0082	\$ 0.2336	\$ (0.0272)	\$ 0.0604	\$ 0.2668	\$ 0.2602	\$ 0.0066
	4 OUNCE	\$ 0.0439	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1540	\$ 0.0056	\$ 0.1596	\$ (0.0136)	\$ 0.0302	\$ 0.1762	\$ 0.1746	\$ 0.0016
	Bulk per Quart	\$ 0.3515	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.7668	\$ 0.0278	\$ 0.7946	\$ (0.1088)	\$ 0.2416	\$ 0.9274	\$ 1.0100	\$ (0.0826)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.7376	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 4.1816	\$ 0.1517	\$ 4.3333	\$ (0.4352)	\$ 0.9664	\$ 4.8645	\$ 4.6650	\$ 0.1995
	1/2 GALLON	\$ 1.3688	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 2.1515	\$ 0.0780	\$ 2.2295	\$ (0.2176)	\$ 0.4832	\$ 2.4951	\$ 2.3942	\$ 0.1009
	QUART	\$ 0.6844	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.2942	\$ 0.0469	\$ 1.3411	\$ (0.1088)	\$ 0.2416	\$ 1.4739	\$ 1.4251	\$ 0.0488
	PINT	\$ 0.3422	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.7810	\$ 0.0283	\$ 0.8093	\$ (0.0544)	\$ 0.1208	\$ 0.8757	\$ 0.8579	\$ 0.0178
	12 OUNCE	\$ 0.2567	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.4408	\$ 0.0160	\$ 0.4568	\$ (0.0408)	\$ 0.0906	\$ 0.5066	\$ 0.4889	\$ 0.0177
	10 OUNCE	\$ 0.2139	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.3458	\$ 0.0125	\$ 0.3583	\$ (0.0340)	\$ 0.0755	\$ 0.3998	\$ 0.3850	\$ 0.0148
	1/2 PINT	\$ 0.1711	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.3086	\$ 0.0112	\$ 0.3198	\$ (0.0272)	\$ 0.0604	\$ 0.3530	\$ 0.3407	\$ 0.0123
	4 OUNCE	\$ 0.0856	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1957	\$ 0.0071	\$ 0.2028	\$ (0.0136)	\$ 0.0302	\$ 0.2194	\$ 0.2147	\$ 0.0047
	Bulk per Quart	\$ 0.6844	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 1.0997	\$ 0.0399	\$ 1.1396	\$ (0.1088)	\$ 0.2416	\$ 1.2724	\$ 1.3313	\$ (0.0589)
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9880	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.4320	\$ 0.1245	\$ 3.5565	\$ (0.4352)	\$ 0.9664	\$ 4.0877	\$ 4.0217	\$ 0.0660
	1/2 GALLON	\$ 0.9940	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.7767	\$ 0.0644	\$ 1.8411	\$ (0.2176)	\$ 0.4832	\$ 2.1067	\$ 2.0725	\$ 0.0342
	QUART	\$ 0.4970	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.1068	\$ 0.0401	\$ 1.1469	\$ (0.1088)	\$ 0.2416	\$ 1.2797	\$ 1.2643	\$ 0.0154
	PINT	\$ 0.2485	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6873	\$ 0.0249	\$ 0.7122	\$ (0.0544)	\$ 0.1208	\$ 0.7786	\$ 0.7775	\$ 0.0011
	12 OUNCE	\$ 0.1864	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3705	\$ 0.0134	\$ 0.3839	\$ (0.0408)	\$ 0.0906	\$ 0.4337	\$ 0.4286	\$ 0.0051
	10 OUNCE	\$ 0.1553	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2872	\$ 0.0104	\$ 0.2976	\$ (0.0340)	\$ 0.0755	\$ 0.3391	\$ 0.3348	\$ 0.0043
	1/2 PINT	\$ 0.1243	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2618	\$ 0.0095	\$ 0.2713	\$ (0.0272)	\$ 0.0604	\$ 0.3045	\$ 0.3005	\$ 0.0040
	4 OUNCE	\$ 0.0621	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1722	\$ 0.0062	\$ 0.1784	\$ (0.0136)	\$ 0.0302	\$ 0.1950	\$ 0.1946	\$ 0.0004
	Bulk per Quart	\$ 0.4970	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.9123	\$ 0.0331	\$ 0.9454	\$ (0.1088)	\$ 0.2416	\$ 1.0782	\$ 1.1705	\$ (0.0923)
FLAVORED NONFAT MILK	GALLON	\$ 1.5664	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.0104	\$ 0.1092	\$ 3.1196	\$ (0.4352)	\$ 0.9664	\$ 3.6508	\$ 3.5359	\$ 0.1149
	1/2 GALLON	\$ 0.7832	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.5659	\$ 0.0568	\$ 1.6227	\$ (0.2176)	\$ 0.4832	\$ 1.8883	\$ 1.8296	\$ 0.0587
	QUART	\$ 0.3916	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.0014	\$ 0.0363	\$ 1.0377	\$ (0.1088)	\$ 0.2416	\$ 1.1705	\$ 1.1429	\$ 0.0276
	PINT	\$ 0.1958	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6346	\$ 0.0230	\$ 0.6576	\$ (0.0544)	\$ 0.1208	\$ 0.7240	\$ 0.7168	\$ 0.0072
	12 OUNCE	\$ 0.1469	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3310	\$ 0.0120	\$ 0.3430	\$ (0.0408)	\$ 0.0906	\$ 0.3928	\$ 0.3830	\$ 0.0098
	10 OUNCE	\$ 0.1224	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2543	\$ 0.0092	\$ 0.2635	\$ (0.0340)	\$ 0.0755	\$ 0.3050	\$ 0.2967	\$ 0.0083
	1/2 PINT	\$ 0.0979	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2354	\$ 0.0085	\$ 0.2439	\$ (0.0272)	\$ 0.0604	\$ 0.2771	\$ 0.2701	\$ 0.0070
	4 OUNCE	\$ 0.0490	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1591	\$ 0.0058	\$ 0.1649	\$ (0.0136)	\$ 0.0302	\$ 0.1815	\$ 0.1795	\$ 0.0020
	Bulk per Quart	\$ 0.3916	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.8069	\$ 0.0293	\$ 0.8362	\$ (0.1088)	\$ 0.2416	\$ 0.9690	\$ 1.0491	\$ (0.0801)
BUTTERMILK	GALLON	\$ 2.0817	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 3.5257	\$ 0.1279	\$ 3.6536	\$ (0.4352)	\$ 0.9664	\$ 4.1848	\$ 4.0763	\$ 0.1085
	1/2 GALLON	\$ 1.0409	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 1.8236	\$ 0.0661	\$ 1.8897	\$ (0.2176)	\$ 0.4832	\$ 2.1553	\$ 2.0998	\$ 0.0555
	QUART	\$ 0.5204	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 1.1302	\$ 0.0410	\$ 1.1712	\$ (0.1088)	\$ 0.2416	\$ 1.3040	\$ 1.2780	\$ 0.0260
	PINT	\$ 0.2602	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 0.6990	\$ 0.0254	\$ 0.7244	\$ (0.0544)	\$ 0.1208	\$ 0.7908	\$ 0.7843	\$ 0.0065
	12 OUNCE	\$ 0.1952	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.3793	\$ 0.0138	\$ 0.3931	\$ (0.0408)	\$ 0.0906	\$ 0.4429	\$ 0.4336	\$ 0.0093
	10 OUNCE	\$ 0.1626	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.2945	\$ 0.0107	\$ 0.3052	\$ (0.0340)	\$ 0.0755	\$ 0.3467	\$ 0.3390	\$ 0.0077
	1/2 PINT	\$ 0.1301	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.2676	\$ 0.0097	\$ 0.2773	\$ (0.0272)	\$ 0.0604	\$ 0.3105	\$ 0.3038	\$ 0.0067
	4 OUNCE	\$ 0.0651	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.1752	\$ 0.0064	\$ 0.1816	\$ (0.0136)	\$ 0.0302	\$ 0.1982	\$ 0.1964	\$ 0.0018
	Bulk per Quart	\$ 0.5204	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 0.9357	\$ 0.0339	\$ 0.9696	\$ (0.1088)	\$ 0.2416	\$ 1.1024	\$ 1.1842	\$ (0.0818)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP
OCTOBER 2024 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 5.6456	\$ 0.2287	\$ 0.0672	\$ (0.0763)	\$ 1.2244	\$ 7.0896	\$ 0.2571	\$ 7.3467	\$ (0.4352)	\$ 0.9664	\$ 7.8779	\$ 7.8890	\$ (0.0111)
	1/2 GALLON	\$ 2.8228	\$ 0.1813	\$ 0.0336	\$ (0.0444)	\$ 0.6122	\$ 3.6055	\$ 0.1308	\$ 3.7363	\$ (0.2176)	\$ 0.4832	\$ 4.0019	\$ 4.0062	\$ (0.0043)
	QUART	\$ 1.4114	\$ 0.2392	\$ 0.0168	\$ 0.0477	\$ 0.3061	\$ 2.0212	\$ 0.0733	\$ 2.0945	\$ (0.1088)	\$ 0.2416	\$ 2.2273	\$ 2.2311	\$ (0.0038)
	PINT	\$ 0.7057	\$ 0.1758	\$ 0.0084	\$ 0.1015	\$ 0.1531	\$ 1.1445	\$ 0.0415	\$ 1.1860	\$ (0.0544)	\$ 0.1208	\$ 1.2524	\$ 1.2609	\$ (0.0085)
	12 OUNCE	\$ 0.5293	\$ 0.0630	\$ 0.0063	\$ -	\$ 0.1148	\$ 0.7134	\$ 0.0259	\$ 0.7393	\$ (0.0408)	\$ 0.0906	\$ 0.7891	\$ 0.7911	\$ (0.0020)
	10 OUNCE	\$ 0.4411	\$ 0.0309	\$ 0.0053	\$ -	\$ 0.0957	\$ 0.5730	\$ 0.0208	\$ 0.5938	\$ (0.0340)	\$ 0.0755	\$ 0.6353	\$ 0.6368	\$ (0.0015)
	1/2 PINT	\$ 0.3529	\$ 0.0311	\$ 0.0042	\$ 0.0257	\$ 0.0765	\$ 0.4904	\$ 0.0178	\$ 0.5082	\$ (0.0272)	\$ 0.0604	\$ 0.5414	\$ 0.5421	\$ (0.0007)
	4 OUNCE	\$ 0.1764	\$ 0.0291	\$ 0.0021	\$ 0.0406	\$ 0.0383	\$ 0.2865	\$ 0.0104	\$ 0.2969	\$ (0.0136)	\$ 0.0302	\$ 0.3135	\$ 0.3156	\$ (0.0021)
	Bulk per Quart	\$ 1.4114	\$ 0.0651	\$ 0.0168	\$ 0.0273	\$ 0.3061	\$ 1.8267	\$ 0.0663	\$ 1.8930	\$ (0.1088)	\$ 0.2416	\$ 2.0258	\$ 2.1374	\$ (0.1116)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0005 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 4.4534	\$ (0.4040)	\$ 0.6304	\$ 0.1200	\$ 4.80	\$ 4.70	\$ 0.10
	1/2 GALLON	\$ 2.2896	\$ (0.2020)	\$ 0.4085	\$ 0.0640	\$ 2.56	\$ 2.51	\$ 0.05
	QUART	\$ 1.3711	\$ (0.1010)	\$ 0.3184	\$ 0.0407	\$ 1.63	\$ 1.61	\$ 0.02
	PINT	\$ 0.8243	\$ (0.0505)	\$ 0.3178	\$ 0.0280	\$ 1.12	\$ 1.11	\$ 0.01
	12 OUNCE	\$ 0.4680	\$ (0.0379)	\$ 0.2384	\$ 0.0171	\$ 0.69	\$ 0.68	\$ 0.01
	10 OUNCE	\$ 0.3677	\$ (0.0316)	\$ 0.1986	\$ 0.0137	\$ 0.55	\$ 0.54	\$ 0.01
	1/2 PINT	\$ 0.3273	\$ (0.0253)	\$ 0.1357	\$ 0.0112	\$ 0.45	\$ 0.44	\$ 0.01
	4 OUNCE	\$ 0.2065	\$ (0.0126)	\$ 0.0679	\$ 0.0067	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.1696	\$ (0.1010)	\$ 0.3184	\$ 0.0356	\$ 1.42	\$ 1.51	\$ (0.09)
REDUCED FAT (2%) MILK	GALLON	\$ 4.0204	\$ (0.4040)	\$ 0.6304	\$ 0.1089	\$ 4.36	\$ 4.26	\$ 0.10
	1/2 GALLON	\$ 2.0732	\$ (0.2020)	\$ 0.4085	\$ 0.0585	\$ 2.34	\$ 2.29	\$ 0.05
	QUART	\$ 1.2630	\$ (0.1010)	\$ 0.3184	\$ 0.0380	\$ 1.52	\$ 1.50	\$ 0.02
	PINT	\$ 0.7702	\$ (0.0505)	\$ 0.3178	\$ 0.0266	\$ 1.06	\$ 1.06	\$ -
	12 OUNCE	\$ 0.4274	\$ (0.0379)	\$ 0.2384	\$ 0.0161	\$ 0.64	\$ 0.64	\$ -
	10 OUNCE	\$ 0.3338	\$ (0.0316)	\$ 0.1986	\$ 0.0128	\$ 0.51	\$ 0.51	\$ -
	1/2 PINT	\$ 0.3002	\$ (0.0253)	\$ 0.1357	\$ 0.0105	\$ 0.42	\$ 0.42	\$ -
	4 OUNCE	\$ 0.1930	\$ (0.0126)	\$ 0.0679	\$ 0.0064	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0614	\$ (0.1010)	\$ 0.3184	\$ 0.0328	\$ 1.31	\$ 1.40	\$ (0.09)
LOW FAT (1%) MILK	GALLON	\$ 3.7167	\$ (0.4040)	\$ 0.6304	\$ 0.1011	\$ 4.04	\$ 3.95	\$ 0.09
	1/2 GALLON	\$ 1.9212	\$ (0.2020)	\$ 0.4085	\$ 0.0546	\$ 2.18	\$ 2.13	\$ 0.05
	QUART	\$ 1.1870	\$ (0.1010)	\$ 0.3184	\$ 0.0360	\$ 1.44	\$ 1.42	\$ 0.02
	PINT	\$ 0.7323	\$ (0.0505)	\$ 0.3178	\$ 0.0256	\$ 1.03	\$ 1.02	\$ 0.01
	12 OUNCE	\$ 0.3989	\$ (0.0379)	\$ 0.2384	\$ 0.0154	\$ 0.61	\$ 0.61	\$ -
	10 OUNCE	\$ 0.3101	\$ (0.0316)	\$ 0.1986	\$ 0.0122	\$ 0.49	\$ 0.48	\$ 0.01
	1/2 PINT	\$ 0.2813	\$ (0.0253)	\$ 0.1357	\$ 0.0100	\$ 0.40	\$ 0.40	\$ -
	4 OUNCE	\$ 0.1834	\$ (0.0126)	\$ 0.0679	\$ 0.0061	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9854	\$ (0.1010)	\$ 0.3184	\$ 0.0308	\$ 1.23	\$ 1.32	\$ (0.09)
NON FAT (SKIM) MILK	GALLON	\$ 3.4844	\$ (0.4040)	\$ 0.6304	\$ 0.0951	\$ 3.81	\$ 3.70	\$ 0.11
	1/2 GALLON	\$ 1.8051	\$ (0.2020)	\$ 0.4085	\$ 0.0516	\$ 2.06	\$ 2.01	\$ 0.05
	QUART	\$ 1.1290	\$ (0.1010)	\$ 0.3184	\$ 0.0345	\$ 1.38	\$ 1.36	\$ 0.02
	PINT	\$ 0.7032	\$ (0.0505)	\$ 0.3178	\$ 0.0249	\$ 1.00	\$ 0.99	\$ 0.01
	12 OUNCE	\$ 0.3772	\$ (0.0379)	\$ 0.2384	\$ 0.0148	\$ 0.59	\$ 0.58	\$ 0.01
	10 OUNCE	\$ 0.2920	\$ (0.0316)	\$ 0.1986	\$ 0.0118	\$ 0.47	\$ 0.46	\$ 0.01
	1/2 PINT	\$ 0.2668	\$ (0.0253)	\$ 0.1357	\$ 0.0097	\$ 0.39	\$ 0.38	\$ 0.01
	4 OUNCE	\$ 0.1762	\$ (0.0126)	\$ 0.0679	\$ 0.0059	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9274	\$ (0.1010)	\$ 0.3184	\$ 0.0294	\$ 1.17	\$ 1.26	\$ (0.09)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 4.8645	\$ (0.4040)	\$ 0.6304	\$ 0.1305	\$ 5.22	\$ 5.02	\$ 0.20
	1/2 GALLON	\$ 2.4951	\$ (0.2020)	\$ 0.4085	\$ 0.0693	\$ 2.77	\$ 2.67	\$ 0.10
	QUART	\$ 1.4739	\$ (0.1010)	\$ 0.3184	\$ 0.0434	\$ 1.73	\$ 1.68	\$ 0.05
	PINT	\$ 0.8757	\$ (0.0505)	\$ 0.3178	\$ 0.0293	\$ 1.17	\$ 1.15	\$ 0.02
	12 OUNCE	\$ 0.5066	\$ (0.0379)	\$ 0.2384	\$ 0.0181	\$ 0.73	\$ 0.71	\$ 0.02
	10 OUNCE	\$ 0.3998	\$ (0.0316)	\$ 0.1986	\$ 0.0145	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3530	\$ (0.0253)	\$ 0.1357	\$ 0.0119	\$ 0.48	\$ 0.46	\$ 0.02
	4 OUNCE	\$ 0.2194	\$ (0.0126)	\$ 0.0679	\$ 0.0070	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.2724	\$ (0.1010)	\$ 0.3184	\$ 0.0382	\$ 1.53	\$ 1.59	\$ (0.06)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.0877	\$ (0.4040)	\$ 0.6304	\$ 0.1106	\$ 4.42	\$ 4.36	\$ 0.06
	1/2 GALLON	\$ 2.1067	\$ (0.2020)	\$ 0.4085	\$ 0.0593	\$ 2.37	\$ 2.34	\$ 0.03
	QUART	\$ 1.2797	\$ (0.1010)	\$ 0.3184	\$ 0.0384	\$ 1.54	\$ 1.52	\$ 0.02
	PINT	\$ 0.7786	\$ (0.0505)	\$ 0.3178	\$ 0.0268	\$ 1.07	\$ 1.07	\$ -
	12 OUNCE	\$ 0.4337	\$ (0.0379)	\$ 0.2384	\$ 0.0163	\$ 0.65	\$ 0.65	\$ -
	10 OUNCE	\$ 0.3391	\$ (0.0316)	\$ 0.1986	\$ 0.0130	\$ 0.52	\$ 0.51	\$ 0.01
	1/2 PINT	\$ 0.3045	\$ (0.0253)	\$ 0.1357	\$ 0.0106	\$ 0.43	\$ 0.42	\$ 0.01
	4 OUNCE	\$ 0.1950	\$ (0.0126)	\$ 0.0679	\$ 0.0064	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.0782	\$ (0.1010)	\$ 0.3184	\$ 0.0332	\$ 1.33	\$ 1.42	\$ (0.09)
FLAVORED NONFAT MILK	GALLON	\$ 3.6508	\$ (0.4040)	\$ 0.6304	\$ 0.0994	\$ 3.98	\$ 3.86	\$ 0.12
	1/2 GALLON	\$ 1.8883	\$ (0.2020)	\$ 0.4085	\$ 0.0537	\$ 2.15	\$ 2.09	\$ 0.06
	QUART	\$ 1.1705	\$ (0.1010)	\$ 0.3184	\$ 0.0356	\$ 1.42	\$ 1.40	\$ 0.02
	PINT	\$ 0.7240	\$ (0.0505)	\$ 0.3178	\$ 0.0254	\$ 1.02	\$ 1.01	\$ 0.01
	12 OUNCE	\$ 0.3928	\$ (0.0379)	\$ 0.2384	\$ 0.0152	\$ 0.61	\$ 0.60	\$ 0.01
	10 OUNCE	\$ 0.3050	\$ (0.0316)	\$ 0.1986	\$ 0.0121	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.2771	\$ (0.0253)	\$ 0.1357	\$ 0.0099	\$ 0.40	\$ 0.39	\$ 0.01
	4 OUNCE	\$ 0.1815	\$ (0.0126)	\$ 0.0679	\$ 0.0061	\$ 0.24	\$ 0.24	\$ -
	Bulk per Quart	\$ 0.9690	\$ (0.1010)	\$ 0.3184	\$ 0.0304	\$ 1.22	\$ 1.30	\$ (0.08)
BUTTERMILK	GALLON	\$ 4.1848	\$ (0.4040)	\$ 0.6304	\$ 0.1131	\$ 4.52	\$ 4.41	\$ 0.11
	1/2 GALLON	\$ 2.1553	\$ (0.2020)	\$ 0.4085	\$ 0.0606	\$ 2.42	\$ 2.37	\$ 0.05
	QUART	\$ 1.3040	\$ (0.1010)	\$ 0.3184	\$ 0.0390	\$ 1.56	\$ 1.53	\$ 0.03
	PINT	\$ 0.7908	\$ (0.0505)	\$ 0.3178	\$ 0.0271	\$ 1.09	\$ 1.08	\$ 0.01
	12 OUNCE	\$ 0.4429	\$ (0.0379)	\$ 0.2384	\$ 0.0165	\$ 0.66	\$ 0.65	\$ 0.01
	10 OUNCE	\$ 0.3467	\$ (0.0316)	\$ 0.1986	\$ 0.0132	\$ 0.53	\$ 0.52	\$ 0.01
	1/2 PINT	\$ 0.3105	\$ (0.0253)	\$ 0.1357	\$ 0.0108	\$ 0.43	\$ 0.42	\$ 0.01
	4 OUNCE	\$ 0.1982	\$ (0.0126)	\$ 0.0679	\$ 0.0065	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1024	\$ (0.1010)	\$ 0.3184	\$ 0.0338	\$ 1.35	\$ 1.44	\$ (0.09)

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**RETAIL PRICE BUILDUP
OCTOBER 2024 PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 7.8779	\$ (0.4040)	\$ 0.6304	\$ 0.2078	\$ 8.31	\$ 8.32	\$ (0.01)
	1/2 GALLON	\$ 4.0019	\$ (0.2020)	\$ 0.4085	\$ 0.1079	\$ 4.32	\$ 4.32	\$ -
	QUART	\$ 2.2273	\$ (0.1010)	\$ 0.3184	\$ 0.0627	\$ 2.51	\$ 2.51	\$ -
	PINT	\$ 1.2524	\$ (0.0505)	\$ 0.3178	\$ 0.0390	\$ 1.56	\$ 1.57	\$ (0.01)
	12 OUNCE	\$ 0.7891	\$ (0.0379)	\$ 0.2384	\$ 0.0254	\$ 1.02	\$ 1.02	\$ -
	10 OUNCE	\$ 0.6353	\$ (0.0316)	\$ 0.1986	\$ 0.0206	\$ 0.82	\$ 0.82	\$ -
	1/2 PINT	\$ 0.5414	\$ (0.0253)	\$ 0.1357	\$ 0.0167	\$ 0.67	\$ 0.67	\$ -
	4 OUNCE	\$ 0.3135	\$ (0.0126)	\$ 0.0679	\$ 0.0095	\$ 0.38	\$ 0.38	\$ -
	Bulk per Quart	\$ 2.0258	\$ (0.1010)	\$ 0.3184	\$ 0.0575	\$ 2.30	\$ 2.42	\$ (0.12)